DELAWARE COMPENSATION RATING BUREAU, INC.

<u>Table IV - Unit Statistical Data</u>

Pages 1 through 4 contain payroll, premium and loss unit statistical data for the latest five manual years for which data is available, in total and by industry group. Pure premiums, incurred losses and claim counts by type of injury are shown.

All data is shown on a reported basis.

TABLE IV

TOTAL EXPERIENCE -

IOIAL EXPERIENCE -																
PAYROLLS, PREMIUMS AND LOSSES BY MANUAL YEARS - AS REPORTED																
		EARNED EARNED				LOSS RATIOS					PU					
		STANDARD ST		STANDARD I		A	VE.	INCL.	EXC	L. ALL	DEATH	MAJOR	MINOR	TEMP.	MED.	
		PREMIUM PREMIUM		LOSSES		RATE	EXP.COM	EXP.CON EXP.CON		& P.T.	PERM.	PERM.				
MAN	PAYROLL	INCLUDING EXCLUDING		UNMODIFIE	D (4)	/(2)	(5)/(3	(5)/	(4)							
YEAR	IN THOUS	EXP. CON. EXP. CON.														
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8) (9)	(10)	(11)	(12)	(13)	(14)	
2006	12,099,696	351,765,	725 348,9	82,928	148,004,42	17 2	88.1	.421	. 4	24 1.22	2 .03	.32	.11	.06	.70	
2007	13,185,259	363,135,	216 360,1	.80,932	152,376,61	.3 2	2.73	.420	. 4	23 1.16	5 .03	.29	.11	.07	.66	
2008	12,918,583	293,959,	480 290,8	861,666	132,492,24	2 2	2.25	.451	. 4	56 1.03	3 .02	.28	.10	.06	.56	
2009	12,382,442	224,719,	944 221,6	93,420	117,349,05	7 1	.79	.522	. 5	29 .95	5 .03	.17	.11	.07	.56	
2010	13,104,081	197,843,	449 194,7	49,728	91,142,36	6 1	.49	.461	. 4	68 .70	.01	.07	.06	.08	.47	
ALL	63,690,061 1	,431,423,	814 1,416,4	68,674	641,364,70	5 2	2.22	.448	. 4	53 1.01	L .02	.23	.10	.07	.59	
INCURRED LOSSES AS REPORTED BY KIND OF INJURY																
			DEATH		PERM. TOTAL		MAJ	OR PERM		MINOR PER	RM.	T	EMP. C	OMP.	MEDICAL	
MAN	ALL		INDEMNITY		INDEMNITY		IN	NDEMNITY		INDEMNIT	ΓY		INDEMN	ITY		
YEAR	LOSSES	NO.	& FUNERAL	NO.	COMP.	NO.		COMP.	NO.	COMP.	NO.		COMP			
(1)	(2)	(3)	(4)	(5)	(6)	(7)		(8)	(9)	(10)	(11))	(12)		(13)	
2006	148,004,427	3	1,154,712	7	2,552,556	266	38,8	301,859	619	13,572,837	7 1,917	7	7,796,	825	84,125,63	8
2007	152,376,613	5	1,482,692	4	2,068,039	240	38,2	203,545	709	14,722,910	1,835	5	8,734,	173	87,165,25	4
2008	132,492,242	6	1,887,391	2	414,898	246	36,5	84,977	632	12,826,872	2 1,520)	7,795,	539	72,982,56	5
2009	117,349,057	5	2,519,977	2	1,654,569	171	21,3	335,306	682	14,130,597	7 1,476	5	8,072,	868	69,635,74	0
2010	91,142,366			3	676,467	74	9,7	739,556	343	8,430,733	3 1,798	3 1	0,690,	824	61,604,78	6
ALL	641,364,705	19	7,044,772	18	7,366,529	997	144,6	565,243	2,985	63,683,949	8,546	5 4	3,090,	229	375,513,98	3
			I	NCURRED	MEDICAL LOSS	SES AS	REPO	ORTED BY	KIND O	F INJURY						
			DEATH		PERM. TOTAL		MAJ	JOR PERM		MINOR PER	RM.	Т	EMP. C	OMP.	MEDICAL	
MAN	ALL		MEDICAL		MEDICAL		N	MEDICAL		MEDICAI	_		MEDIC	AL	ONLY	
YEAR	LOSSES	NO.		NO.	COMP.	NO.		COMP.	NO.	COMP.	NO.		COMP			
(1)	(2)	(3)	(4)	(5)	(6)	(7)		(8)	(9)	(10)	(11))	(12)		(13)	
2006	84,125,638	3		7	2,915,220	266	38,6	580,107	619	16,856,567	7 1,917	7 1	5,739,	540	9,934,20	4
2007	87,165,254	5	21,650	4	1,538,428	240	38,1	L79,253	709	22,751,207	7 1,835	5 1	5,793,	452	8,881,26	4
2008	72,982,565	6	187,129	2	629,408	246	33,6	62,198	632	16,138,111	1,520) 1	4,204,	299	8,161,42	0
2009	69,635,740	5	43,709	2	6,476,172	171	18,7	776,649	682	20,628,600	1,476	5 1	4,917,	750	8,792,86	0
2010	61,604,786			3	5,707,094	74	12,1	130,165	343	11,941,394	1,798	3 2	2,925,	763	8,900,37	0
ALL	375,513,983	19	252,488	18	17,266,322	997	141,4	128,372	2,985	88,315,879	8,546	5 8	3,580,	804	44,670,11	8

TABLE IV - A
TOTAL EXPERIENCE - MANUFACTURE AND UTILITIES

PAYROLLS, PREMIUMS AND LOSSES BY MANUAL YEARS - AS REPORTED

PAYROLLS, PREMIUMS AND LOSSES BY MANUAL YEARS - AS REPORTED														
		EARNED	EAR	NED	LOSS RATIO				5	URE PR	EMIUMS			
		STANDAR	D STA	NDARD	INCURRED	A ⁷	VE. INCL	. EXC	L. ALL	DEATH	MAJOR	MINOR	TEMP.	MED.
		PREMIUM	PRE	MIUM	LOSSES	R.	ATE EXP.C	ON EXP.	CON	& P.T.	PERM.	PERM.		
MAN	PAYROLL	INCLUDI	NG EXC	LUDING	UNMODIFIE	D (4)	/(2) (5)/(3	3) (5)/	(4)					
YEAR	IN THOUS	EXP. CO		. CON.										
(1)	(2)	(3)		(4)	(5)		6) (7)	•	. , ,	, ,	(11)	(12)	(13)	(14)
2006	803,119	46,345,		248,282	16,182,01		.76 .349				.48	.30	.06	1.12
2007	929,817	52,672,	•	568,930	15,007,82		.65 .28	5 .28			.46	.13	.09	.86
2008	819,847	41,444,	041 41,	337,885	15,772,00	1 5	.04 .38	1 .38	32 1.93	2 .07	.61	.17	.05	1.01
2009	799,210	31,908,	414 31,	806,097	10,413,41	.6 3	.98 .32	6.32			.39	.16	.06	.62
2010	685,257	23,025,	687 22,	923,657	12,050,42	0 3	.35 .52	3 .52	26 1.76	6 .04	.12	.15	.10	1.34
ALL	4,037,250	195,396,	102 194,	884,851	69,425,67		.83 .35!			2 .06	.42	.18	.07	.98
				INCU	JRRED LOSSES A	S REP			JURY					
			DEATH		PERM. TOTAL		MAJOR PERI	Μ.	MINOR PE	RM.	Т	EMP. C	OMP.	MEDICAL
MAN	ALL		INDEMNITY		INDEMNITY		INDEMNIT		INDEMNI			INDEMN:		
YEAR	LOSSES	NO.	& FUNERAL		COMP.	NO.	COMP.	NO.	COMP.	NO		COMP		
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)		(13)
2006	16,182,018			1	359,022	32	3,861,711	99	2,448,05			483,		9,029,633
2007	15,007,822	1	750,000			28	4,241,618	67	1,209,968			794,		8,012,119
2008	15,772,001	1	573,079			34	5,025,378	65	1,424,39	1 12	9	447,	379	8,301,774
2009	10,413,416	1	600,418			24	3,081,974	68	1,313,13	4 11	2	448,	527	4,969,363
2010	12,050,420			2	303,567	7	789,935	37	1,061,88			680,		9,215,017
ALL	69,425,677	3	1,923,497	3	662,589		17,000,616	336	7,457,43	5 76	6	2,853,	534	39,527,906
				INCURREI	MEDICAL LOSS	ES AS								
			DEATH		PERM. TOTAL		MAJOR PERI	Μ.	MINOR PE		Т	EMP. CO		MEDICAL
MAN	ALL		MEDICAL		MEDICAL		MEDICAL		MEDICA			MEDICA		ONLY
YEAR	LOSSES	NO.		NO.	COMP.	NO.	COMP.	NO.	COMP.	NO		COMP		
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11	•	(12)		(13)
2006	9,029,633			1	619,710	32	3,100,627	99	2,692,47			1,300,		1,316,125
2007	8,012,119	1	21,500			28	3,701,952	67	1,574,013	3 20		1,607,		1,107,051
2008	8,301,774	1	15,865			34	4,208,815	65	1,670,359	9 12	9	1,439,	943	966,792
2009	4,969,363	1	31,162			24	1,804,466	68	1,492,30			879,		761,940
2010	9,215,017			2	4,437,094	7	501,327	37	1,883,23			1,545,		847,963
ALL	39,527,906	3	68,527	3	5,056,804	125	13,317,187	336	9,312,379	9 76	6	6,773,	L38	4,999,871

TABLE IV - B

TOTAL EXPERIENCE - CONTRACTING AND QUARRYING

		PAYROLLS, PREMIUMS AND LOSSES BY MANUAL YEARS - AS REPORTED												
		EARNED	EARNE	D.		S	PURE PREMIUMS							
		STANDARD		ARD	INCURRED		AVE. INCL.		EXCL. ALL D		MAJOR	MINOR	TEMP.	MED.
		PREMIUM PREMIUN		UM	LOSSES		ATE EXP.CO	EXP.CON EXP.CON		P.T.	PERM.	PERM.		
MAN	PAYROLL	INCLUDIN	IG EXCLU	DING	UNMODIFIE	D (4)	/(2) (5)/(3) (5)/	(4)					
YEAR	IN THOUS	EXP. CON	EXP.	CON.										
(1)	(2)	(3)	(4	.)	(5)	(6) (7)	(8) (9)	(10)	(11)	(12)	(13)	(14)
2006	907,294	75,727,0	59 75,19	2,988	32,537,70	8 8	.29 .430	. 4	33 3.59	.07	1.17	.30	.16	1.89
2007	866,379	72,006,7	71,44	1,130	29,874,82	5 8	.25 .415	. 4	18 3.45	.08	1.12	.33	.15	1.77
2008	782,239	53,644,2	179 53,08	4,773	28,181,42	0 6	.79 .525	. 5	31 3.60	.03	1.15	.30	.15	1.97
2009	674,535	38,818,9	56 38,31	4,580	26,555,88	8 5	.68 .684	.6	93 3.94	.23	.77	.22	.20	2.51
2010	753,118	36,163,4	80 35,65	7,187	19,402,64	0 4	.73 .537	. 5	44 2.58	.00	.47	.23	.26	1.61
ALL	3,983,565	276,360,4	87 273,69	0,658	136,552,48	1 6	.87 .494	. 4	99 3.43	.08	.96	.28	.18	1.93
				INCU	RRED LOSSES A	S REP	ORTED BY KIN	D OF IN						
			DEATH		PERM. TOTAL		MAJOR PERM		MINOR PERM		T	EMP. C	. AMC	MEDICAL
MAN	ALL		INDEMNITY		INDEMNITY		INDEMNITY		INDEMNITY			INDEMN	ITY	
YEAR	LOSSES	NO.	& FUNERAL	NO.	COMP.	NO.	COMP.	NO.		NO.		COMP		
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11))	(12)		(13)
2006	32,537,708			1	616,061	65	10,659,817	115	2,683,141	302	2 .	1,437,	327	17,141,362
2007	29,874,825			1	707,049	58	9,669,637	117	2,844,601	239		1,321,	484	15,332,054
2008	28,181,420	1	200,000			58	9,016,320	90	2,383,438	195		1,198,	853	15,382,809
2009	26,555,888			1	1,576,164	43	5,206,975	61	1,494,433	190		1,374,	587	16,903,729
2010	19,402,640					23	3,528,172	57	1,761,448	225	5	1,974,	780	12,138,240
ALL	136,552,481	1	200,000	3	2,899,274	247	38,080,921	440	11,167,061	1,151	L	7,307,	031	76,898,194
			IN	ICURRED	MEDICAL LOSS	ES AS	REPORTED BY	KIND O	F INJURY					
			DEATH		PERM. TOTAL		MAJOR PERM	•	MINOR PERM		T	EMP. C	OMP.	MEDICAL
MAN	ALL		MEDICAL		MEDICAL		MEDICAL		MEDICAL			MEDIC		ONLY
YEAR	LOSSES	NO.		NO.	COMP.	NO.	COMP.	NO.		NO.		COMP		
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11))	(12)		(13)
2006	17,141,362			1	367,540	65	10,311,321	115	2,633,429	302		2,614,		1,214,428
2007	15,332,054			1	463,837	58	8,407,383	117	3,031,971	239		2,420,		1,008,458
2008	15,382,809	1	7,750			58	9,682,797	90	2,594,292	195		2,155,		942,835
2009	16,903,729			1	6,214,441	43	4,862,338	61	2,448,957	190		2,359,		1,018,755
2010	12,138,240					23	5,458,990	57	2,293,107	225		3,302,		1,083,783
ALL	76,898,194	1	7,750	3	7,045,818	247	38,722,829	440	13,001,756	1,151	1 1	2,851,	782	5,268,259

TABLE IV - C

TOTAL EXPERIENCE - OTHER INDUSTRIES

PAYROLLS, PREMIUMS AND LOSSES BY MANUAL YEARS - AS REPORTED EARNED EARNED LOSS RATIOS PURE PREMIUMS STANDARD STANDARD INCURRED AVE. INCL. EXCL. ALL DEATH MAJOR MINOR TEMP. MED. RATE EXP.CON EXP.CON & P.T. PERM. PERM. PREMIUM PREMIUM LOSSES MAN PAYROLL INCLUDING EXCLUDING UNMODIFIED (4)/(2) (5)/(3)(5)/(4)YEAR IN THOUS EXP. CON. EXP. CON. (1)(2) (3) (4)(5) (6) (7) (8) (9) (10)(11)(12)(13)(14).96 2006 10,389,283 229,692,772 227,541,658 99,284,701 2.19 .432 .436 .03 .23 .08 .06 .56 .21 11,389,063 107,493,966 2.07 .451 .455 .94 .02 .06 .56 2007 238,456,437 236,170,872 .09 2008 11,316,497 198,871,160 196,439,008 88,538,821 1.74 .445 .451 .78 .01 .20 .08 .05 .44 10,908,697 2009 153,992,574 151,572,743 80,379,753 1.39 .522 .530 .74 .02 .12 .10 .06 .44 59,689,306 2010 11,665,706 138,654,282 .35 136,168,884 1.17 .430 .438 .51 .00 .05 .05 .07 ALL 55,669,246 959,667,225 947,893,165 435,386,547 1.70 .454 .459 .78 .02 .16 .08 .06 .47 INCURRED LOSSES AS REPORTED BY KIND OF INJURY DEATH PERM. TOTAL MAJOR PERM. MINOR PERM. TEMP. COMP. MEDICAL MAN ALL INDEMNITY INDEMNITY INDEMNITY INDEMNITY INDEMNITY LOSSES COMP. COMP. COMP. COMP. YEAR NO. & FUNERAL NO. NO. NO. NO. (1)(2) (3)(4)(5) (6) (7)(8) (9) (10)(11)(12)(13)2006 99,284,701 3 1,154,712 5 1,577,473 24,280,331 8,441,639 5,875,903 57,954,643 169 405 1,429 2007 107,493,966 732,692 3 1,360,990 154 24,292,290 525 10,668,341 1,392 6,618,572 63,821,081 2008 88,538,821 4 1,114,312 2 414,898 154 22,543,279 477 9,019,043 1,196 6,149,307 49,297,982 2009 80,379,753 1,919,559 1 78,405 104 13,046,357 553 11,323,030 1,174 6,249,754 47,762,648 5,421,449 2010 59,689,306 1 372,900 44 249 5,607,400 1,438 8,036,028 40,251,529 ALL 435,386,547 4,921,275 12 3,804,666 625 89,583,706 2,209 45,059,453 32,929,564 259,087,883 15 6,629 INCURRED MEDICAL LOSSES AS REPORTED BY KIND OF INJURY DEATH PERM. TOTAL MAJOR PERM. MINOR PERM. TEMP. COMP. MEDICAL MEDICAL MEDICAL MEDICAL MEDICAL MEDICAL ONLY MAN ALL YEAR LOSSES NO. NO. COMP. NO. COMP. NO. COMP. NO. COMP. (3)(4)(5)(7) (9) (10)(13)(1)(2) (6) (8) (11)(12)2006 57,954,643 3 5 1,927,970 169 25,268,159 405 11,530,663 1,429 11,824,200 7,403,651 2007 63,821,081 150 3 1,074,591 26,069,918 18,145,223 1,392 11,765,444 6,765,755 4 154 525 2008 49,297,982 4 163,514 2 629,408 154 19,770,586 477 11,873,460 1,196 10,609,221 6,251,793 2009 47,762,648 4 12,547 1 261,731 104 12,109,845 553 16,687,342 1,174 11,679,018 7,012,165 2010 40,251,529 1 1,270,000 44 6,169,848 249 7,765,056 1,438 18,078,001 6,968,624 ALL 259,087,883 15 176,211 12 5,163,700 625 89,388,356 2,209 66,001,744 6,629 63,955,884 34,401,988