DELAWARE COMPENSATION RATING BUREAU, INC.

Delaware Workplace Safety Program and Merit Rating Plan

All experience rated risks are eligible to participate in the Workplace Safety Program. The credit is equal to 20% of the complement of their experience rating plan credibility. Page 29.1 shows Workplace Safety Program data for eligible and participating risks under the program.

Also, a Merit Rating Plan is available for risks not eligible for Experience Rating. In order to qualify for a Merit Rating discount, a risk must have no indemnity claims during the last three completed policy periods. The program is revenue neutral with one indemnity claim and the risk receives a surcharge for two or more indemnity claims.

Page 29.2 shows the surcharge to manual residual market rates and voluntary market loss costs for the Merit Rating Plan and Workplace Safety Program.

DELAWARE COMPENSATION RATING BUREAU, INC.

DELAWARE WORKPLACE SAFETY PROGRAM RATING YEAR 2017

Policy Size		Participating					Eligible	% Participating	
From	То	# Risks	Std Premium	Credit	% Credit	# Risks	Std Premium	# Risks	SEP
3,161	5,000	68	282,486	53,673	19.0%	1,413	5,662,204	4.8%	5.0%
5,001	7,500	142	892,110	169,147	19.0%	1,229	7,582,568	11.6%	11.8%
7,501	10,000	134	1,179,793	220,029	18.6%	829	7,193,370	16.2%	16.4%
10,001	12,500	116	1,318,638	241,166	18.3%	581	6,543,319	20.0%	20.2%
12,501	15,000	99	1,365,133	245,505	18.0%	391	5,349,260	25.3%	25.5%
15,001	17,500	72	1,172,258	207,200	17.7%	303	4,892,204	23.8%	24.0%
17,501	20,000	72	1,345,102	233,209	17.3%	248	4,640,792	29.0%	29.0%
20,001	25,000	105	2,340,952	396,125	16.9%	362	8,020,476	29.0%	29.2%
25,001	30,000	84	2,295,089	374,716	16.3%	247	6,760,834	34.0%	33.9%
30,001	35,000	61	1,989,513	315,371	15.9%	194	6,289,122	31.4%	31.6%
35,001	40,000	58	2,176,518	332,145	15.3%	143	5,371,102	40.6%	40.5%
40,001	45,000	51	2,175,264	324,242	14.9%	126	5,368,958	40.5%	40.5%
45,001	50,000	44	2,092,727	304,057	14.5%	122	5,797,660	36.1%	36.1%
50,001	55,000	36	1,889,909	262,705	13.9%	100	5,246,069	36.0%	36.0%
55,001	60,000	22	1,266,014	171,844	13.6%	59	3,398,063	37.3%	37.3%
60,001	70,000	47	3,030,932	397,059	13.1%	116	7,511,581	40.5%	40.4%
70,001	80,000	38	2,851,856	354,485	12.4%	92	6,900,033	41.3%	41.3%
80,001	90,000	32	2,714,365	328,531	12.1%	68	5,796,713	47.1%	46.8%
90,001	100,000	27	2,578,381	299,072	11.6%	65	6,157,217	41.5%	41.9%
100,001	200,000	154	21,327,378	2,021,465	9.5%	328	45,650,018	47.0%	46.7%
200,001	300,000	42	10,454,623	726,188	6.9%	105	25,625,185	40.0%	40.8%
300,001	400,000	17	5,907,682	336,299	5.7%	64	22,364,275	26.6%	26.4%
400,001	500,000	10	4,501,846	253,639	5.6%	29	12,994,860	34.5%	34.6%
500,001	1,000,000	14	9,837,643	324,349	3.3%	62	43,224,445	22.6%	22.8%
1,000,001	& higher	5	7,504,877	170,448	2.3%	39	96,838,160	12.8%	7.7%
Grand Total		1,550	94,491,089	9,062,669	9.6%	7,315	361,178,488	21.2%	26.2%

Average Credit - All Eligible Risks

Delaware Compensation Rating Bureau, Inc.

Offset for Merit Rating Plan and Workplace Safety Program - December 1, 2018

	Manual	Merit Rating		Workplace Safety		Combined	
Risk Type	Premium	Adjustment	%	Adjustment	%	Adjustment	%
Non-Rated Risks							
1. Not Qualified for MRP	7,373,644	-	0.00%			-	0.00%
2. Qualified for MRP Discount	8,865,006	(443,470)	-5.00%			(443,470)	-5.00%
3. Qualified for MRP No Adjustment	642,210	-	0.00%			-	0.00%
4. Qualified for MRP Surcharge	361,425	18,071	5.00%			18,071	5.00%
Total Non-Rated Risks	17,242,285	(425,399)	-2.47%			(425,399)	-2.47%
Experience Rated Risks	214,033,040			(5,370,504)	-2.51%	(5,370,504)	-2.51%
Experience Rated Rioks	214,000,040			(0,070,004)	2.0170	(0,070,004)	2.0170
All Risks	231,275,325	(425,399)	-0.18%	(5,370,504)	-2.32%	(5,795,903)	-2.51%
Adjustment to Manual Premium *							2.57% *

^{* .0257 = 231,275,325 / (231,275,325 - 5,795,903) - 1.0}