DELAWARE COMPENSATION RATING BUREAU, INC.

Table IV - Unit Statistical Data

Pages 1 through 4 contain payroll, premium and loss unit statistical data for the latest five manual years for which data is available, in total and by industry group. Pure premiums, incurred losses and claim counts by type of injury are shown.

All data is shown on a reported basis.

TABLE IV

TOTAL EXPERIENCE - PAYROLLS, PREMIUMS AND LOSSES BY MANUAL YEARS - AS REPORTED

| | | EARNED | EARNED | | | LOSS RA | TIOS | | PU | RE PREM | IUMS | | |
|-------------|---------------------|---|---|----------------------------------|-------------------------|-----------------------------|-----------------------------|------|-----------------|---------|------------------|------|--------|
| MAN Year | PAYROLL IN THOUS | STANDARD PREMIUM INCLUDING EXP. CON. | STANDARD PREMIUM EXCLUDING EXP. CON. | INCURRED LOSSES UNMODIFIED | AVE. RATE (4)/(2) | INCL. EXP.CON (5)/(3) | EXCL. EXP.CON (5)/(4) | ALL | DEATH & P.T. | _ | R MINOF PERM. | | . MED. |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| 2013 | 15,018,465 | 236,387,600 | 232,831,485 | 148,889,511 | 1.55 | . 630 | . 639 | . 99 | . 01 | . 25 | . 10 | . 08 | . 55 |
| 2014 | 15,344,879 | 254,490,820 | 250,715,005 | 129,389,585 | 1.63 | . 508 | . 516 | . 84 | . 01 | . 20 | . 10 | . 06 | . 47 |
| 2015 | 16,202,009 | 262,033,619 | 257,916,487 | 127, 195, 559 | 1.59 | . 485 | . 493 | . 79 | . 04 | . 15 | . 10 | . 06 | . 43 |
| 2016 | 16,975,641 | 299,039,362 | 294,712,646 | 117,702,562 | 1.74 | . 394 | . 399 | . 69 | . 03 | . 13 | . 08 | . 06 | . 39 |
| 2017 | 17,858,628 | 324,094,778 | 319,371,832 | 84,987,179 | 1.79 | . 262 | . 266 | . 48 | . 00 | . 06 | . 05 | . 09 | . 28 |
| ALL | 81,399,622 | 1,376,046,179 | 1,355,547,455 | 608,164,396 | 1.67 | . 442 | . 449 | . 75 | . 02 | . 16 | . 08 | . 07 | . 42 |

| MAN YEAR | ALL Losses | NO . | DEATH Indemnity & Funeral | NO. | PERM. TOTAL INDEMNITY COMP. | NO. | MAJOR PERM. INDEMNITY COMP. | NO. | MINOR PERM. INDEMNITY COMP. | NO. | TEMP. COMP. Indemnity Comp. | MEDICAL |
|-------------|-----------------|------|---------------------------------|-----|-----------------------------|-----|-----------------------------------|-------|-----------------------------------|-------|-----------------------------------|-------------|
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) |
| 2013 | 148,889,511 | 6 | 1,852,860 | 1 | 190,927 | 234 | 37,775,418 | 772 | 15,215,837 | 1,405 | 11,885,296 | 81,969,173 |
| 2014 | 129,389,585 | 10 | 1,406,396 | 1 | 650,830 | 184 | 30,513,456 | 731 | 14,723,012 | 1,258 | 9,614,338 | 72,481,553 |
| 2015 | 127 . 195 . 559 | 5 | 5.540.403 | 2 | 1.584.343 | 169 | 24,576,853 | 751 | 16,075,968 | 1.402 | 9,911,999 | 69,505,993 |
| 2016 | 117,702,562 | 4 | 2,965,346 | 2 | 1,596,503 | 140 | 22,579,520 | 709 | 14,328,050 | 1,361 | 10,655,500 | 65,577,643 |
| 2017 | 84,987,179 | 2 | 203,095 | | , , | 79 | 11,100,823 | 350 | 8,196,027 | 1,859 | 15,371,435 | 50,115,799 |
| ALL | 608,164,396 | 27 | 11,968,100 | 6 | 4,022,603 | 806 | 126,546,070 | 3,313 | 68,538,894 | 7,285 | 57,438,568 | 339,650,161 |

INCURRED MEDICAL LOSSES AS REPORTED BY KIND OF INJURY

| MAN YEAR | ALL Losses | NO . | DEATH Medical | NO . | PERM. TOTAL MEDICAL COMP. | NO . | MAJOR PERM. MEDICAL COMP. | NO. | MINOR PERM. MEDICAL COMP. | NO . | TEMP. COMP. MEDICAL COMP. | MEDICAL ONLY |
|-------------|---------------|------|------------------|------|---------------------------------|------|---------------------------------|-------|---------------------------------|-------|---------------------------------|-----------------|
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) |
| 2013 | 81,969,173 | 6 | 454,888 | 1 | 92,265 | 234 | 34,876,772 | 772 | 20,010,562 | 1,405 | 17,370,480 | 9,164,206 |
| 2014 | 72,481,553 | 10 | 144,412 | 1 | 5,986,578 | 184 | 25,606,139 | 731 | 19,790,669 | 1,258 | 12,941,835 | 8,011,920 |
| 2015 | 69,505,993 | 5 | 5,225,140 | 2 | 5,483,081 | 169 | 18,651,821 | 751 | 18,111,477 | 1,402 | 14,612,362 | 7,422,112 |
| 2016 | 65,577,643 | 4 | 36,551 | 2 | 3,038,609 | 140 | 25,041,767 | 709 | 16,309,392 | 1,361 | 14,189,214 | 6,962,110 |
| 2017 | 50,115,799 | 2 | 4, 168 | | , , | 79 | 9,663,519 | 350 | 9,842,964 | 1,859 | 23,318,069 | 7,287,079 |
| ALL | 339,650,161 | 27 | 5,865,159 | 6 | 14,600,533 | 806 | 113,840,018 | 3,313 | 84,065,064 | 7,285 | 82,431,960 | 38,847,427 |

TABLE IV - A

EARNED

EARNED

TOTAL EXPERIENCE - MANUFACTURE AND UTILITIES PAYROLLS, PREMIUMS AND LOSSES BY MANUAL YEARS - AS REPORTED

LOSS RATIOS

PURE PREMIUMS ALL DEATH MAJOR MINOR TEMP. MED.

| | | EARNED | EARNED | | | LU55 K/ | | | PURE PRE | | |
|-------------|---------------------|---|---|----------------------------------|-------------------------|-----------------------------|-----------------------------|--------------------------------|----------|---------------------------------|-----------------|
| MAN YEAR | PAYROLL IN THOUS | STANDARD PREMIUM INCLUDING EXP. CON. | STANDARD PREMIUM EXCLUDING EXP. CON. | INCURRED LOSSES UNMODIFIED | AVE. RATE (4)/(2) | INCL. EXP.CON (5)/(3) | EXCL. EXP.CON (5)/(4) | | | OR MINOR TEMP 1. PERM. | . MED. |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) (| 10) (11) | (12) (13) | (14) |
| 2013 | 829,334 | 25,930,207 | 25,833,187 | 8,807,38 | 37 3.11 | . 340 | . 341 | 1.06 | .00 .28 | . 14 . 05 | . 59 |
| 2014 | 856,331 | 29,382,491 | 29,284,036 | | | . 438 | . 439 | | .00 .43 | . 13 . 10 | . 84 |
| 2015 | 896,885 | 30,221,544 | 30, 121, 757 | | | .338 | . 339 | | .02 .27 | . 16 . 07 | .61 |
| 2016 | 935,778 | 33,639,224 | 33,543,088 | • | | . 282 | . 283 | | .00 .23 | . 18 . 11 | . 49 |
| 2017 | 930,411 | 34,677,715 | 34,577,057 | | | . 250 | . 250 | | .00 .16 | .08 .17 | . 52 |
| ALL | 4,448,739 | 153,851,181 | 153,359,125 | 50,025,69 | 3.45 | . 325 | . 326 | 1.12 | .00 .27 | . 14 . 10 | . 61 |
| | | | INCURR | ED LOSSES AS F | REPORTED I | BY KIND OI | F INJURY | | | | |
| | | DEATH | I PER | M. TOTAL | MAJO | R PERM. | MII | NOR PERM. | T | EMP. COMP. | MEDIÇAL |
| MAN | ALL | INDEMNI | TY IN | IDEMNITY | INDI | EMNITY | I | NDEMNITY | | INDEMNITY | |
| YEAR | LOSSES | NO. & FUNER | | COMP. NO. | C | OMP. | NO. | COMP. | NO . | COMP. | |
| (1) | (2) | (3) (4) | (5) | (6) (7) |) (8 | B) | (9) | (10) | (11) | (12) | (13) |
| 2013 | 8,807,387 | | | 1 | 4 2,3 | 347,451 | 74 | 1,153,716 | 80 | 443,159 | 4,863,061 |
| 2014 | 12,869,966 | | | 1 | 18 3, 6 | 581,98 5 | 57 | 1,141,667 | 84 | 838,819 | 7,207,495 |
| 2015 | 10,207,096 | 1 197,8 | 36 | 1 | | 438,264 | 62 | 1,439,674 | 100 | 633,670 | 5,497,652 |
| 2016 | 9,484,689 | · | | 1 | 16 2, | 171,379 | 73 | 1,697,742 | 116 | 1,027,529 | 4,588,039 |
| 2017 | 8,656,556 | | | | 6 1,4 | 478,665 | 37 | 721,441 | 151 | 1,589,827 | 4,866,623 |
| ALL | 50,025,694 | 1 197,8 | 36 | 6 | 38 12, · | 117,744 | 303 | 6,154,240 | 531 | 4,533,004 | 27,022,870 |
| | | | INCURRED M | EDICAL LOSSES | AS REPORT | TED BY KI | ND OF INJ | URY | | | |
| MAN YEAR | ALL LOSSES | DEATH Medica No. | AL M | M. TOTAL IEDICAL COMP. NO. | MEI | R PERM. Dical DMP. | NO. | INOR PERM. MEDICAL COMP. | NO. | TEMP. COMP. MEDICAL COMP. | MEDICAL ONLY |
| (1) | (2) | (3) (4) | (5) | (6) (7) |) | (8) | (9) | (10) | (11) | (12) | (13) |
| 2013 | 4,863,061 | | | 1 | 14 1,3 | 723,684 | 74 | 1,564,326 | 80 | 663,987 | 911,064 |
| 2014 | 7,207,495 | | | | | 901,963 | 57 | 1,362,266 | 84 | 1,054,678 | 888,588 |
| 2015 | 5,497,652 | 1 | | 1 | | 647,942 | 62 | 1,838,534 | 100 | 1,096,202 | 914,974 |
| 2016 | 4,588,039 | | | 1 | l6 1,0 | 067,439 | 73 | 1,662,082 | 116 | 1,357,377 | 501, 141 |
| 2017 | 4,866,623 | | | | | 255,416 | 37 | 728,975 | 151 | 2,140,014 | 742,218 |
| ALL | 27,022,870 | 1 | | E | 88 9,! | 596,444 | 303 | 7,156,183 | 531 | 6,312,258 | 3,957,985 |

TOTAL EXPERIENCE - CONTRACTING AND QUARRYING PAYROLLS, PREMIUMS AND LOSSES BY MANUAL YEARS - AS REPORTED

TABLE IV - B

| | | EARNED | EARNED | | | LOSS RA | TINS | | DIID | E PREM | TIIMS | | | |
|--------------|---------------------|---|---|----------------------------------|-------------------------|-----------------------------|-----------------------------|--------------------|-----------------|--------------|------------------|---------|--------------|----------------|
| MAN Year | PAYROLL IN THOUS | STANDARD PREMIUM INCLUDING EXP. CON. | STANDARD PREMIUM EXCLUDING EXP. CON. | INCURRED LOSSES UNMODIFIED | AVE. RATE (4)/(2) | INCL. EXP.CON (5)/(3) | EXCL. EXP.CON (5)/(4) | | DEATH & P.T. | | MINOR | TEMP. | MED. | |
| | | | | / - \ | (=) | /- > | (0) | (0) | (10) | (44) | (40) | (40) | (44) | |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) | |
| 2013 | 723,191 | 38,547,258 | 38,031,240 | 23,939,954 | | . 621 | . 629 | 3.31 | - | 1 . 16 | . 24 | | 1.73 | |
| 2014 | 763,188 | 44,110,989 | 43,575,587 | 24,080,294 | | . 546 | . 553 | 3.16 | . 13 | . 62 | . 28 | | 1.92 | |
| 2015 | 797,744 | 44,203,851 | 43,678,860 | 27,861,838 | | .630 | . 638 | 3.49 | . 66 | . 65 | . 25 | | 1.78 | |
| 2016 2017 | 857,946 955,455 | 51,833,226 57,026,367 | 51,322,271 56,481,354 | 28,879,981 16,993,484 | | . 557 . 298 | . 563 . 301 | 3.37 1.78 | . 23 . 00 | . 78 . 36 | . 19 . 11 | | 1.95 1.04 | |
| 2017 | 955,455 | 57,020,307 | 50,461,354 | 10,993,404 | 5.91 | . 290 | . 30 1 | 1.76 | .00 | . 30 | | . 21 | 1.04 | |
| ALL | 4,097,524 | 235,721,691 | 233,089,312 | 121,755,551 | 5.69 | . 517 | . 522 | 2.97 | . 21 | . 69 | . 21 | . 20 | 1.66 | |
| | | | INCURRE | ED LOSSES AS RE | PORTED BY | Y KIND OF | INJURY | | | | | | | |
| | | DEATH | l PERI | 1. TOTAL | MAJOR | PERM. | MIN | OR PERM | | TEI | MP. COI | MP. | М | EDICAL |
| MAN | ALL | INDEMNI | | DEMNITY | | MNITY | | DEMNITY | | | NDEMNI. | | | |
| YEAR | LOSSES | NO. & FUNER | RAL NO. (| COMP. NO. | COI | MP. | NO. | COMP. | NO | | COMP | | | |
| (1) | (2) | (3) (4) | (5) | (6) (7) | (8 |) | (9) | (10) | (11 |) | (12) | | | (13) |
| 2013 | 23,939,954 | 1 451,4 | 182 | 47 | 8,36 | 60,294 | 69 | 1,746,9 | 81 | 124 | 870 | 3,843 | 12 | , 504 , 354 |
| 2014 | 24,080,294 | 3 341,4 | 103 1 | 650,830 26 | | 38,998 | 73 | 2,133,0 | 99 | 133 | | 5,784 | 14 | ,639,180 |
| 2015 | 27,861,838 | 2 5,287,8 | | 34 | | 08,909 | | 1,972,0 | | 144 | | 9,532 | | , 163 , 520 |
| 2016 | 28,879,981 | 2 1,210,7 | 787 1 | 736,260 33 | , | 92,701 | | 1,667,3 | | 158 | • | 1,245 | | ,691,637 |
| 2017 | 16,993,484 | | | 26 | 3,4 | 52,722 | 34 | 1,004,9 | 94 | 205 | 2,57 | 3,418 | 9 | , 957 , 350 |
| ALL | 121,755,551 | 8 7,291,5 | 541 2 1, | , 387 , 090 166 | 28,4 | 53,624 | 303 | 8,524,4 | 33 | 764 | 8,14 | 2,822 | 67 | , 956 , 041 |
| | | | INCURRED ME | EDICAL LOSSES A | S REPORTI | ED BY KIN | D OF INJU | RY | | | | | | |
| | | | | | | | | | | _ | | | | |
| MAN | ALL | DEATH MEDICA | | M. TOTAL Edical | MAJOR | PERM. ICAL | | NOR PER Medical | | T | EMP. Ç(Medic | | М | EDIÇAL ONLY |
| YEAR | LOSSES | NO. | | COMP. NO. | | | NO. | COMP. | NO | | COMP | | | UNLY |
| IEAN | 200020 | 110. | 110. | , NO. | 30. | | | JOI-II . | 140 | • | JOI -11 | - | | |
| (1) | (2) | (3) (4) | (5) | (6) (7) | (8 | 8) | (9) | (10) | (11 |) | (12) | | | (13) |
| 2013 | 12,504,354 | 1 | | 47 | 8,18 | 89,314 | 69 | 1,919,1 | 48 | 124 | 1,540 | 735 | | 855, 157 |
| 2014 | 14,639,180 | 3 144,1 | | , 986 , 578 26 | | 59,475 | | 2,156,4 | | 133 | | 7,829 | | 834,716 |
| 2015 | 14,163,520 | 2 5,170,7 | | 34 | | 07,504 | | 1,954,9 | | 144 | 2,02 | | | 707,198 |
| 2016 | 16,691,637 | 2 17,4 | 134 1 | 750,735 33 | | 09,031 | | 1,609,9 | | 158 | 2,250 | 755 | | 853,776 |
| 2017 | 9,957,350 | | | 26 | 4,30 | 06,139 | 34 | 1,095,5 | 76 | 205 | 3,859 | 9,483 | | 696,152 |
| ALL | 67,956,041 | 8 5,332,3 | 311 2 6 | ,737,313 166 | 31,8 | 71,463 | 303 | 8,736,0 | 86 | 764 | 11,33 | 1 , 869 | 3 | , 946 , 999 |

TABLE IV - C

TOTAL EXPERIENCE - OTHER INDUSTRIES PAYROLLS, PREMIUMS AND LOSSES BY MANUAL YEARS - AS REPORTED

LOSS RATIOS

PURE PREMIUMS

EARNED

EARNED

| MAN Year | PAYROLL IN THOUS | STANDARD PREMIUM INCLUDING EXP. CON. | EARNED STANDARD PREMIUM EXCLUDING EXP. CON. | INCURRED LOSSES UNMODIFIED | AVE. RATE (4)/(2) | INCL. EXP.CON (5)/(3) | EXCL. N EXP.CON | | DEATH N | MAJOR M PERM. P | IINOR TEMP. | MED. |
|-------------|---------------------|---|---|----------------------------------|-------------------------|-----------------------------|--------------------|------------|---------|--------------------|-------------|-----------------|
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) (| 11) (1 | 2) (13) | (14) |
| 2013 | 13,465,940 | 171,910,135 | 168,967,05 | 8 116,142,1 | 70 1.25 | . 676 | . 687 | . 86 | .01 | . 20 . | 09 .08 | . 48 |
| 2014 | 13,725,360 | 180,997,340 | | | | .511 | . 520 | . 67 | | | 08 .05 | . 37 |
| 2015 | 14,507,380 | 187,608,224 | | | | . 475 | . 484 | .61 | | | 09 .06 | . 34 |
| 2016 | 15,181,917 | 213,566,912 | | | 92 1.38 | .371 | .378 | . 52 | | | 07 .05 | . 29 |
| 2017 | 15,972,762 | 232,390,696 | | | | . 255 | . 260 | .37 | | | 04 .07 | . 22 |
| ALL | 72,853,359 | 986,473,307 | 969,099,01 | 8 436,383,1 | 51 1.33 | . 442 | . 450 | . 60 | .01 | . 12 . | 07 . 06 | . 34 |
| | | | INCUR | RED LOSSES AS | REPORTED I | BY KIND O | F INJURY | | | | | |
| MAN | ALL | DEAT Indemn | | RM. TOTAL NDEMNITY | | R PERM. EMNITY | | NOR PERM. | | | COMP. | MEDICAL |
| YEAR | LOSSES | NO. & FUNE | RAL NO. | COMP. NO |). C | OMP. | NO. | COMP. | NO. | | COMP. | |
| (1) | (2) | (3) (4) | (5) | (6) (7 | ") (| 8) | (9) | (10) | (11) | | (12) | (13) |
| 2013 | 116,142,170 | 5 1,401, | 378 1 | 190,927 1 | 73 27,0 | 067,673 | 629 | 12,315,14 | 10 1,20 | 01 1 | 0,565,294 | 64,601,758 |
| 2014 | 92,439,325 | 7 1,064, | | | | 092,473 | | 11,448,24 | | | 7,198,735 | 50,634,878 |
| 2015 | 89,126,625 | 2 54, | | | | 929,680 | | 12,664,28 | | | 8,048,797 | 49,844,821 |
| 2016 | 79,337,892 | 2 1,754, | | | | 715,440 | 575 | 10,962,95 | | | 7,746,726 | 44,297,967 |
| 2017 | 59,337,139 | 2 203, | | • | | 169,436 | 279 | 6,469,59 | | | 1,203,190 | 35,291,826 |
| ALL | 436,383,151 | 18 4,478, | 723 4 | 2,635,513 5 | 572 85, | 974,702 | 2,707 | 53,860,22 | 21 5,99 | 90 4 | 4,762,742 | 244,671,250 |
| | | | INCURRED | MEDICAL LOSSES | AS REPOR | TED BY KI | IND OF INJ | JURY | | | | |
| MAN | ALL | DEAT MEDIC | AL | RM. TOTAL MEDICAL | MEI | R PERM. DIÇAL | | MINOR PERM | | M | IP. COMP. | MEDICAL ONLY |
| YEAR | LOSSES | NO . | NO. | COMP. NO |). G | OMP. | NO. | COMP. | NO . | | COMP. | |
| (1) | (2) | (3) (4) | (5) | (6) (7 | ") | (8) | (9) | (10) | (11) | | (12) | (13) |
| 2013 | 64,601,758 | 5 454, | 888 1 | 92,265 1 | 73 24,9 | 963,774 | 629 | 16,527,08 | 38 1,20 | 01 1 | 5,165,758 | 7,397,985 |
| 2014 | 50,634,878 | 7 | 300 | | 40 17,8 | 844,701 | 601 | 16,271,93 | 33 1,04 | 41 1 | 0,229,328 | 6,288,616 |
| 2015 | 49,844,821 | 2 54, | 375 2 | 5,483,081 1 | | 696,375 | 623 | 14,317,95 | | | 1,493,093 | 5,799,940 |
| 2016 | 44,297,967 | | | | | 765,297 | | 13,037,40 | | | 0,581,082 | 5,607,193 |
| 2017 | 35,291,826 | | 168 | | | 101,964 | 279 | 8,018,41 | | | 7,318,572 | 5,848,709 |
| ALL | 244,671,250 | 18 532, | 848 4 | 7,863,220 5 | 72, | 372,111 | 2,707 | 68,172,79 | 95 5,99 | 90 6 | 4,787,833 | 30,942,443 |