Delaware Compensation Rating Bureau, Inc.



September 12, 2018

DCRB CIRCULAR NO. A-39

To All Members of the DCRB:

The following copy of the 2017 audited financial statements of the DCRB is provided for your information. Also following is information pertaining to the adjustment of assessment for the year 2017. This adjustment produces a net refund of \$234,230 to all members combined and is derived from the DCRB's financial results for the year 2017 only. Derivation of this additional assessment is shown on the exhibits titled "Income and Expenses 2017." Member carrier detail of this adjustment of assessment is also attached.

Questions concerning this information should be addressed to Jack Panczner, Vice President - Finance, at (215) 320-4414. Feel free to reproduce these statements as necessary or contact the DCRB for additional copies.

William V. Taylor President

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Financial Statements

Delaware Compensation

Rating Bureau, Inc.

December 31, 2017 and 2016





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To the Governing Board
Delaware Compensation Rating Bureau, Inc.
Philadelphia, Pennsylvania

We have audited the accompanying financial statements of Delaware Compensation Rating Bureau, Inc. ("DCRB") (a nonprofit corporation), which comprise the statement of financial position as of December 31, 2017, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to DCRB's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of DCRB's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the 2017 financial statements referred to above present fairly, in all material respects, the financial position of Delaware Compensation Rating Bureau, Inc. as of December 31, 2017, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.



Prior Period Financial Statements

The financial statements of DCRB as of December 31, 2016, were audited by other auditors whose report dated July 28, 2017, expressed an unmodified opinion on those statements.

Rainer & Company

Newtown Square, PA August 22, 2018



<u>DELAWARE COMPENSATION RATING BUREAU, INC.</u>

<u>Statements of Financial Position</u>

<u>December 31, 2017 and 2016</u>

<u>ASSETS</u>	2017	2016	
Current:			
Cash and Cash Equivalents	\$ 325,099	\$ 179,328	
Accounts Receivable	44,094	31,293	
Prepaid Expenses	3,500_	3,500	
TOTAL CURRENT ASSETS	372,693	214,121	
Investment in CDX, LLC	40,030	40,030	
TOTAL ASSETS	\$ 412,723	\$ 254,151	
LIABILITIES AND NET ASSETS Current:			
Accounts Payable	\$ 87,311	\$ 73,440	
Assessments Refundable to Members	234,230	102,357	
Due to PCRB	51,158	38,010	
TOTAL CURRENT LIABILITIES	372,699	213,807	
Other Liabilities	880	1,200	
TOTAL LIABILITIES	373,579	215,007	
Unrestricted Net Assets	39,144	39,144	
TOTAL LIABILITIES AND NET ASSETS	\$ 412,723	\$ 254,151	



A Professional Corporation Certified Public Accountants Business Consultants DELAWARE COMPENSATION RATING BUREAU, INC.

Statements of Activities For the Years Ended December 31, 2017 and 2016

	2017	2016
Revenues:		
Assessments	\$3,035,570	\$2,691,103
Assessments - Fines	23,981	72,982
Membership Fees	160,250	82,000
Printing and Special Services	27,008	28,003
Interest and Other	114	113
TOTAL REVENUES	3,246,923	2,874,201
Operating Expenses:		
Consultant	6,375	3,050
Delaware Insurance Department Audit	10,000	10,000
Delaware Insurance Plan Expense	21,452	4,981
Legal	88,619	92,960
Miscellaneous	4,768	4,217
Rate Payer Advocate - Actuarial	37,101	40,078
Rate Payer Advocate	5,950	9,905
TOTAL EXPENSES	174,265	165,191
Other Expenses:		
Allocation of Expenses to DCRB from PCRB	2,833,158	2,709,010
Technology Fund Contribution - PCRB	159,500	0
IT Surcharge - PCRB	80,000	0
TOTAL OTHER EXPENSES	3,072,658	2,709,010
TOTAL OPERATING EXPENSES	3,246,923	2,874,201
CHANGE IN UNRESTRICTED NET ASSETS	0	0
Net Assets - Beginning	39,144	39,144
NET ASSETS - ENDING	\$ 39,144	\$ 39,144



DELAWARE COMPENSATION RATING BUREAU, INC.

Statements of Cash Flows For the Years Ended December 31, 2017 and 2016

	2017		2016	
Cash Flows From Operating Activities:	æ		æ	0
Change in Net Assets Adjustments to Reconcile Change in Net Assets	\$	0	\$	0
to Cash Provided by Operating Activities:				
Decrease (Increase) in:				
Accounts Receivable		(12,801)		61,835
Increase (Decrease) in:				
Accounts Payable		13,871		(48,042)
Assessments Refundable to Members		131,873		73,976
Due to PCRB		13,148		13,762
Other Liabilities		(320)		149
NET CASH PROVIDED BY OPERATING ACTIVITIES		145,771		101,680
Cash and Cash Equivalents - Beginning		179,328		77,648
CASH AND CASH EQUIVALENTS - ENDING	\$	325,099	\$	179,328



DELAWARE COMPENSATION RATING BUREAU, INC.

Notes to Financial Statements

December 31, 2017 and 2016

NOTE 1 - Nature of Business

Delaware Compensation Rating Bureau, Inc. ("DCRB") (a nonprofit corporation) provides services to insurers underwriting workers compensation coverage within Delaware. DCRB also provides services and information to a broad variety of non-member constituencies including the Delaware Department of Insurance, the Delaware Industrial Accident Board, employers, insurance agents and brokers.

NOTE 2 - Summary of Significant Accounting Policies

<u>Cash and Cash Equivalents</u> - For purposes of financial statements presentation, DCRB considers all highly liquid debt instruments maturing within three months or less to be cash equivalents.

Accounts Receivable - DCRB carries its accounts receivable at the amount management expects to collect from outstanding balances. DCRB records an allowance for doubtful accounts to provide for credit losses inherent in the receivables by evaluating the individual customer receivables and considering the customer's credit history and current economic conditions. An allowance for doubtful accounts as of December 31, 2017 and 2016 was not necessary since customer balances were deemed fully collectible as of those dates.

Investment in CDX, LLC - DCRB has an investment in Compensation Data Exchange, LLC, ("CDX, LLC") a Minnesota Limited Liability Company. CDX, LLC is an internet based services company that facilitates the electronic transmission of workers compensation data between member insurers and data collection organizations in participating states. The investment is valued using the cost method of accounting since DCRB only has a 5.6% membership interest. Cost was not impaired at December 31, 2017.

Assessments Due from/Refundable to Members - Under the terms of DCRB's by-laws, the balance of net revenues assessed or expenditures paid by DCRB (after deducting membership fees, increases in unrestricted net assets, and all other income) is refundable to, or due from, members according to their respective proportion of applicable total net written insurance premiums for the calendar year during which revenues have been earned and expenditures have been paid. The amounts reflected as assessments refundable to members in the accompanying statements of financial position reflects the adjustment of assessments based upon actual net premiums written and expenditures paid.

<u>Due from (to) PCRB</u> - Pennsylvania Compensation Rating Bureau ("PCRB") provides services which enables DCRB to carry out its principal functions. DCRB accounts for receivables from or payable to PCRB at the costs of those services less amounts remitted.

Income Taxes - DCRB is a nonprofit corporation that is exempt from income taxes under Section 501(c)(6) of the Internal Revenue Code and classified by the Internal Revenue Service as other than a private foundation.

DCRB recognizes interest accrued related to unrecognized tax benefits in interest expense and penalties in operating expenses. No such interest or penalties were recognized in 2017 or 2016.

DCRB's Form 990, Return of Organization Exempt from Income Tax for the years ended 2014 through 2017 remain subject to examination by the Internal Revenue Service.



DELAWARE COMPENSATION RATING BUREAU, INC.

Notes to Financial Statements
December 31, 2017 and 2016

NOTE 2 - Summary of Significant Accounting Policies (Continued)

Revenue Recognition -

Assessments: Quarterly provisional assessments of member companies for budgeted expenses of DCRB are the primary source of revenue. The assessments are levied pro rata upon members according to their respective proportions of the total Delaware workers compensation premiums written in the prior year. Assessments made each year are adjusted according to actual DCRB expenses and insurer premium writings during the assessment year.

Membership Revenue: DCRB assesses membership fees to its members on an annual basis.

<u>Use of Estimates</u> - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

<u>Concentration of Credit Risk</u> - DCRB maintains checking and money market accounts at various financial institutions. Periodically, the balance of these accounts may exceed federally insured limits.

<u>Subsequent Events</u> - Subsequent events have been evaluated through August 22, 2018, the date that the financial statements were available to be issued.

NOTE 3 - Functional Expenses

DCRB provides a variety of services, as described in Note 1, related to its members. Expenses related to providing these services include general and administrative functions which approximate 35% of the total expenses (before PCRB technology fund contribution and PCRB IT surcharge). Expenses consisted of the following for the years ended December 31, 2017 and 2016:

	2017	2016
Member Services	\$ 2,194,325	\$ 1,868,231
General and Administrative	1,052,598	1,005,970
	\$ 3,246,923	\$ 2,874,201

NOTE 4 - Related Party Services

PCRB is a separate nonprofit corporation performing activities for the Commonwealth of Pennsylvania. PCRB assessed DCRB in 2017 and 2016 for its share of the cost of services provided to members based on the proportion of staff effort directed to Pennsylvania and Delaware issues for the year. An allocation is selected in advance of each calendar year based on management's estimate of staff efforts anticipated on an ongoing basis for the benefit of PCRB and DCRB respectively. That allocation was 18.63% and 18.69% for 2017 and 2016, respectively, of PCRB expenses.

NOTE 5 - Concentration of Credit Risk

Amounts due from three members represented approximately 63% of accounts receivable at December 31, 2017.

DELAWARE COMPENSATION RATING BUREAU, INC. INCOME AND EXPENSES 2017

INCOME							
Membership Fees				\$	81,250		
Tentative Assessments					3,269,800		
Other					130,461	•	
						\$	3,481,511
EXPENSES				•	444400		
Direct Expenses	_			\$	414,123		
DCRB Share of PCRB Expenses -					2,782,000		
DCRB Share of PCRB Expenses -	-				(22,194)	_	
DCRB Share of PCRB Technology	/ Fund	ing			73,352	\$	3,247,281
Refundable Assessment - the o	lifferen	nce between colur	mns	(5) and	l (6)	\$	234,230
of the attached member detail.							
APPORTIONMENT OF EXPENSES							
DCRB Allocated Expenses				\$	3,247,281		
DOND Allocated Expenses				Ψ	3,247,201		
Less:							
Membership Fees	\$	(81,250)					
Other Income	\$	(130,461)		\$	(211,711)		
		(100,101)			(= ,)	•	
2017 Adjusted Assessment				Ф	3,035,570		
2017 Aujusteu Assessment				Ψ	3,035,570	:	
2017 Adjusted Assessment	\$	3,035,570	=	0.0	13674940386	Adjusted	d Assessment
Delaware Premiums	\$	221,980,458				•	ar of premium
2 3.37 3.0 1 1011131110	Ψ	,000,.00				F 5. G 5110	c. promisin

		DELAWARE 2017			
-	COMPENSATION	ASSESSMENTS	ADJUSTED 2017	BALANCE	BALANCE
	PREMIUM	MEMBERSHIP	ASSESSMENTS	DUE	DUE
BUREAU MEMBERS	WRITINGS	FEES PAID	INC.MEM.FEE	MEMBERS	BUREAU
(1)	(2)	(3)	(4)	(5)	(6)
TOTALS	221,980,458	3,351,050	3,116,820	514,111	279,881
ACADIA INSURANCE CO	316,665	2,050	4,580		2,530
ACCIDENT FUND GENERAL INSURANCE CO	130,375	868	2,033		1,165
ACCIDENT FUND INSURANCE CO OF AMERICA	236,354	· ·	·		1,108
ACCIDENT FUND NATIONAL INSURANCE CO	120,816				830
ACE AMERICAN INSURANCE CO	3,995,386	65,190	54,887	10,303	
ACE FIRE UNDERWRITERS INSURANCE CO	31,754	1,862	684	1,178	
ACE INDEMNITY INS CO		250	250		
ACE PROPERTY & CASUALTY INSURANCE CO	14,628	818	450	368	
ACIG INSURANCE CO	61,898	2,018	1,096	922	
ACUITY A MUTUAL INSURANCE COMPANY		250	250		
ADVANTAGE WORKERS COMPENSATION INS CO	9,047	268	374		106
AHC INSURANCE COMPANY		590	250	340	
AIG PROPERTY CASUALTY CO	271,597	1,132	3,964		2,832
AIU INSURANCE CO	1,569	254	271		17
ALEA NORTH AMERICA INSURANCE CO	,	250	250		
ALLIED EASTERN INDEMNITY CO	2,031,552	30,532	28,031	2,501	
ALLIED PROPERTY & CASUALTY INSURANCE CO	-119	•	250	256	
ALLMERICA FINANCIAL ALLIANCE INS CO	31,290		678		428
ALLMERICA FINANCIAL BENEFIT INSURANCE CO	265,041	4,556	3,874	682	120
ALLSTATE INDEMNITY CO	200,011	250	250	002	
ALLSTATE INSURANCE CO		758	250	508	
ALLSTATE NORTHBROOK INDEMNITY CO		250	250	500	
AMCO INSURANCE CO	45,001	660	865		205
AMERICAN ALTERNATIVE INSURANCE CORP	19,880	594	522	72	203
AMERICAN AUTOMOBILE INSURANCE CO	3,857	270	303	7 2	33
AMERICAN CASUALTY CO OF READING	1,357,644		18,816		1,806
AMERICAN CASUALITI CO OF READING AMERICAN ECONOMY INSURANCE CO	662	262	259	3	1,000
AMERICAN EUROPEAN INSURANCE CO	002	250	250	3	
AMERICAN FAMILY HOME INSURANCE COMPANY		250	250		
AMERICAN FIRE AND CASUALTY CO	577,828		8,152		2,468
AMERICAN FIRE AND CASUALIT CO AMERICAN GUARANTEE & LIABILITY INS CO	39,708		793	183	2,400
AMERICAN GUARANTEE & LIABILITI INS CO	-65,995		250	2,884	
	-65,995 55,477	•		2,004	165
AMERICAN INSURANCE CO AMERICAN INTERSTATE INSURANCE CO	5,290,382		1,009	F 266	165
AMERICAN INTERSTATE INSURANCE CO			72,596	5,366	0 124
	187,952		2,820	11	2,134
AMERICAN MODERN HOME INSURANCE COMPANY	250	264	253	11	
AMERICAN PROPERTY INSURANCE COMPANY	00 560	250	250	1 000	
AMERICAN SELECT INSURANCE CO	92,562	2,894	1,516	1,378	
AMERICAN STATES INSURANCE CO	1,907	578	276	302	
AMERICAN ZURICH INSURANCE CO	6,465,239	90,148	88,662	1,486	
AMERISURE INSURANCE CO	217,891	6,862	3,229	3,633	
AMERISURE MUTUAL INSURANCE CO	606,183	5,158	8,540		3,382
AMERISURE PARTNERS INS CO	18,606	300	504		204
AMGUARD INSURANCE CO	5,508,369	81,698	75,577	6,121	
ARCH INSURANCE CO	4,156,239	27,698	57,086		29,388
ARGONAUT INSURANCE CO	709,866	10,328	9,957	371	
ARGONAUT-MIDWEST INSURANCE CO	468,025	1,106	6,650		5,544
ARI CASUALTY CO		250	250		

		DELAWARE 2017			
-	COMPENSATION	ASSESSMENTS	ADJUSTED 2017	BALANCE	BALANCE
	PREMIUM	MEMBERSHIP	ASSESSMENTS	DUE	DUE
BUREAU MEMBERS	WRITINGS	FEES PAID	INC.MEM.FEE	MEMBERS	BUREAU
0 (1)	(2)	(3)	(4)	(5)	(6)
ARI MUTUAL INSURANCE CO		250	250		
ASHMERE INSURANCE	2,122	250	279		29
ASSOCIATED INDEMNITY CORPORATION	17,610	254	491		237
ATLANTIC SPECIALTY INSURANCE CO	405,380	3,964	5,794		1,830
ATLANTIC STATES INSURANCE CO	2,356,383	39,964	32,473	7,491	
AUTOMOBILE INSURANCE CO OF HARTFORD CT		250	250		
BANKERS STANDARD INSURANCE CO	3,650	258	300		42
BEDIVERE INSURANCE COMPANY	,	250	250		
BENCHMARK INSURANCE CO	36,427		748		370
BERKLEY NATIONAL INSURANCE CO	-36,726			2,756	
BERKLEY REGIONAL INSURANCE CO	12,565	·	422	6	
BERKSHIRE HATHAWAY DIRECT INS (INVALID)	90,992		1,494	_	484
BERKSHIRE HATHAWAY HOMESTATE INS CO	294,590		4,279	21,923	101
BITCO GENERAL INSURANCE CORPORATION	42,977		· · · · · · · · · · · · · · · · · · ·	606	
BITCO NATIONAL INSURANCE COMPANY	-21,082		250	66	
BRETHREN MUTUAL INSURANCE CO	2,211			00	30
BROTHERHOOD MUTUAL INSURANCE CO	254,023				608
CAROLINA CASUALTY INSURANCE CO	8,599		368		118
CASTLEPOINT NATIONAL INSURANCE CO	0,399	250	250		110
CENTURY INDEMNITY CO		250	250		
CHARTER OAK FIRE INSURANCE CO	379,605	8,444		3,003	
CHARTER OAR FIRE INSURANCE CO CHEROKEE INSURANCE CO	78,626	•	•	3,003	31
CHEROKEE INSURANCE CO CHUBB INDEMNITY INSURANCE CO	·		· · · · · · · · · · · · · · · · · · ·		401
	437,113			276	401
CHUBB NATIONAL INSURANCE CO	69,013		· · · · · · · · · · · · · · · · · · ·	376	0 160
CHURCH MUTUAL INSURANCE CO	805,112		11,260 12,428	4 200	2,162
CINCINNATI CASUALTY CO	890,564				
CINCINNATI INDEMNITY CO	1,011,685		· · · · · · · · · · · · · · · · · · ·	2,005	
CINCINNATI INSURANCE CO	1,009,590			12,870	001
CITIZENS INSURANCE CO OF AMERICA	130,026	·	•		226
CLARENDON NATIONAL INSURANCE CO		250	250		
CLERMONT INSURANCE CO	444 200	250	250		
COMMERCE & INDUSTRY INSURANCE CO	444,308		•	5,330	
COMMERCIAL CASUALTY INSURANCE CO		250	250		
COMPANION COMMERCIAL INSURANCE CO		250	250		
CONTINENTAL CASUALTY CO	982,378		· · · · · · · · · · · · · · · · · · ·		1,998
CONTINENTAL INDEMNITY CO	1,709,153		· · · · · · · · · · · · · · · · · · ·	6,929	
CONTINENTAL INSURANCE CO	249,516	•	•		618
CRUM & FORSTER INDEMNITY CO	-35,755	724	250	474	
CUMBERLAND INSURANCE CO INC	157,456	3,494	2,403	1,091	
DAKOTA TRUCK UNDERWRITERS		250	250		
DEPOSITORS INSURANCE CO	41,036	314	811		497
DISCOVER PROPERTY & CASUALTY INSUR CO		250	250		
DONEGAL MUTUAL INSURANCE CO	2,924,245	51,546	40,239	11,307	
EASTERN ADVANTAGE ASSURANCE CO	3,385,923	31,754	46,552		14,798
EASTERN ALLIANCE INSURANCE CO	3,011,774	43,548	41,436	2,112	
EASTGUARD INSURANCE CO	175,888	2,554	2,655		101
ELECTRIC INSURANCE CO	102,440	2,182	1,651	531	
EMC PROPERTY & CASUALTY COMPANY		250	250		

DELAWARE 2017					
-	COMPENSATION	ASSESSMENTS	ADJUSTED 2017	BALANCE	BALANCE
	PREMIUM	MEMBERSHIP	ASSESSMENTS	DUE	DUE
BUREAU MEMBERS	WRITINGS	FEES PAID	INC.MEM.FEE	MEMBERS	BUREAU
(1)	(2)	(3)	(4)	(5)	(6)
EMPLOYERS FIRE INSURANCE CO		250	250		
EMPLOYERS INSURANCE CO OF WAUSAU	-11,740	3,024	250	2,774	
EMPLOYERS MUTUAL CASUALTY CO	198,572	2,558	2,965	•	407
EVEREST NATIONAL INSURANCE CO	729,101		· · · · · · · · · · · · · · · · · · ·		3,960
EXCELSIOR INSURANCE CO	292,565	12,410	4,251	8,159	-,
EXPLORER INSURANCE CO		250	250	-,	
FALLS LAKE NATIONAL INSURANCE COMPANY		250	250		
FARM FAMILY CASUALTY INSURANCE CO	1,177,398	17,508		1,157	
FARMERS INSURANCE EXCHANGE	1,111,300	250	250	1,157	
FARMINGTON CASUALTY CO	2,882,269	34,048	39,665		5,617
FARMLAND MUTUAL INSURANCE CO	14,478	340	448		108
FEDERAL INSURANCE CO	2,757,690	39,130		1,169	100
FEDERATED MUTUAL INSURANCE CO		•	22,979	1,109	3,529
	1,662,071	19,450	· · · · · · · · · · · · · · · · · · ·		-
FEDERATED RURAL ELECTRIC INS EXCHANGE	233,487	·	•		469
FEDERATED SERVICE INSURANCE CO	53,186	708	977		269
FIDELITY & GUARANTY INS UNDERWRITERS INC		250	250		
FIDELITY & GUARANTY INSURANCE CO		250	250		
FIDELITY AND DEPOSIT CO OF MARYLAND		250	250		
FIREMANS FUND INSURANCE CO	39,135	328	785		457
FIREMENS INSURANCE CO OF WASHINGTON DC	984,254	19,300	13,710	5,590	
FIRST DAKOTA INDEMNITY COMPANY		250	250		
FIRST LIBERTY INSURANCE CORP	377,674	8,172	5,415	2,757	
FIRST NONPROFIT INSURANCE CO	-10,466	1,278	250	1,028	
FIRSTLINE NATIONAL INSURANCE CO	469,384	4,128	6,669		2,541
FLORISTS MUTUAL INSURANCE CO	27,550	652	627	25	
FOREMOST INSURANCE CO GRAND RAPIDS MI	201,752	5,538	3,009	2,529	
FOREMOST PROPERTY & CASUALTY INS CO	20,805	1,644	535	1,109	
FOREMOST SIGNATURE INS CO	24,227	732	581	151	
FRANK WINSTON CRUM INSURANCE COMPANY	173,643	1,690	2,625		935
GENERAL CASUALTY CO OF WISCONSIN	896	302	262	40	
GENERAL INSURANCE CO OF AMERICA		250	250		
GENESIS INSURANCE CO		250	250		
GRANITE STATE INSURANCE CO	878,225	33,330	12,260	21,070	
GRAPHIC ARTS MUTUAL INSURANCE CO	119,459	2,298	1,884	414	
GRAY INSURANCE CO (THE)	•	250	250		
GREAT AMERICAN ALLIANCE INSURANCE CO		250	250		
GREAT AMERICAN ASSURANCE CO	61,060	464	1,085		621
GREAT AMERICAN INSURANCE CO	188,500	1,266	2,828		1,562
GREAT AMERICAN INSURANCE CO OF NEW YORK	596,629	9,996	8,409	1,587	1,501
GREAT AMERICAN SPIRIT INSURANCE CO	370,027	250	250	1,307	
GREAT DIVIDE INSURANCE CO	669,427	9,944	9,404	540	
GREAT MIDWEST INSURANCE COMPANY	005,127	250	250	310	
GREAT NORTHERN INSURANCE CO	398,766	7,436	5,703	1 722	
GREAT WEST CASUALTY CO	46,798	868	890	1,733	22
GREATER NEW YORK MUTUAL INSURANCE CO	40,730	254	250	Л	22
	1 205			4	
GREENWICH INSURANCE CO	1,285	300	268	32	
GUARANTEE INSURANCE CO	106 808	34,092	250	33,842	
GUIDEONE MUTUAL INSURANCE CO	126,737	1,920	1,983		63

		DELAWARE 2017			
-	COMPENSATION	ASSESSMENTS	ADJUSTED 2017	BALANCE	BALANCE
	PREMIUM	MEMBERSHIP	ASSESSMENTS	DUE	DUE
BUREAU MEMBERS	WRITINGS	FEES PAID	INC.MEM.FEE	MEMBERS	BUREAU
BUREAU MEMBERS	(2)	(3)	(4)	(5)	(6)
HANOVER AMERICAN INS CO THE HANOVER INSURANCE CO HARCO NATIONAL INSURANCE CO HARFORD MUTUAL INSURANCE CO HARLEYSVILLE INSURANCE CO HARLEYSVILLE PREFERRED INSURANCE CO HARLEYSVILLE WORCESTER INSURANCE CO HARTFORD ACCIDENT & INDEMNITY CO HARTFORD CASUALTY INSURANCE CO HARTFORD FIRE INSURANCE CO HARTFORD INSURANCE CO OF THE MIDWEST HARTFORD UNDERWRITERS INSURANCE CO HDI Global Insurance Company IMPERIUM INSURANCE CO INDEMNITY INSURANCE CO INDEMNITY INSURANCE CO OF NORTH AMERICA INSURANCE CO OF GREATER NEW YORK	179,609	2,344	2,706		362
HANOVER INSURANCE CO	123,240	3,574	1,935	1,639	
HARCO NATIONAL INSURANCE CO		250	250		
HARFORD MUTUAL INSURANCE CO	7,447,365	95,914	102,092		6,178
HARLEYSVILLE INSURANCE CO	522,505	7,592	7,395	197	
HARLEYSVILLE PREFERRED INSURANCE CO	211,846	3,842	3,147	695	
HARLEYSVILLE WORCESTER INSURANCE CO	586,959	8,264	8,277		13
HARTFORD ACCIDENT & INDEMNITY CO	883,719	20,154	12,335	7,819	
HARTFORD CASUALTY INSURANCE CO	2,675,038	39,306	36,831	2,475	
HARTFORD FIRE INSURANCE CO	894,785	15,700	12,486	3,214	
HARTFORD INSURANCE CO OF THE MIDWEST	1,850,175	22,834	25,551	•	2,717
HARTFORD UNDERWRITERS INSURANCE CO	2,348.068	38.978	32.360	6.618	•
HDI Global Insurance Company	1,530.242	19.040	21.176	-,010	2,136
IMPERIUM INSURANCE CO	-11.389	2.686	250	2.436	2,130
INDEMNITY INSURANCE CO OF NORTH AMERICA	2.066.744	27.148	28.513	2,130	1,365
INSURANCE CO OF GREATER NEW YORK	2,000,711	250	250		1,505
INSURANCE CO OF GREATER NEW YORK INSURANCE CO OF NORTH AMERICA / INA INSURANCE CO OF THE AMERICAS		250	250 250 250		
INSIDANCE CO OF THE AMERICA		250	250		
INSURANCE CO OF THE AMERICAS INSURANCE CO OF THE STATE OF PA INSURANCE CO OF THE WEST LAMORAK INSURANCE COMPANY LANCER INSURANCE CO LIBERTY INSURANCE CORPORATION LIBERTY MUTUAL FIRE INSURANCE CO LIBERTY MUTUAL INSURANCE CO LM INSURANCE CORP MAIN STREET AMERICA ASSURANCE COMPANY MANUFACTURERS ALLIANCE INSURANCE CO MARKEL INSURANCE CO	675 700	230 20 126	0 100 230	10 646	
INCOMMUTE CO OF THE STATE OF PA	121 540	20,130 616	シ,≒೨U つ ワつつ	10,040	2,087
INDURANCE CO OF THE WEST	101,340	250	2,733		2,007
LANGED INGUDANCE COMPANI		250	250		
LANCER INSURANCE CO	2 574 006	20 060	250		6 200
LIBERTY INSURANCE CORPORATION	2,5/4,086	29,008	35,450	0 (11	6,382
LIBERTY MUTUAL FIRE INSURANCE CO	325,747	7,316	4,705	2,611	0
LIBERTY MUTUAL INSURANCE CO	6/4	250	259	05 100	9
LM INSURANCE CORP	5,052,599	96,532	69,344	27,188	4.54
MAIN STREET AMERICA ASSURANCE COMPANY	1 204 442	250	401	F 004	151
MANUFACTURERS ALLIANCE INSURANCE CO	1,324,449	26,256	18,362	/,894	
MANUFACTURERS ALLIANCE INSURANCE CO MARKEL INSURANCE CO MASSACHUSETTS BAY INSURANCE CO MEMIC INDEMNITY CO MERCHANTS MUTUAL INSURANCE CO MID-CENTURY INSURANCE CO MIDDLESEX INSURANCE CO MIDWEST EMPLOYERS CASUALTY CO MITSUI SUMITOMO INSURANCE CO OF AMERICA MITSUI SUMITOMO INSURANCE USA INC MONTGOMERY MUTUAL INSURANCE CO	404,414	5,756	5,780		24
MASSACHUSETTS BAY INSURANCE CO	213,963	2,542	3,176		634
MEMIC INDEMNITY CO	3,478,195	37,724	47,814		10,090
MERCHANTS MUTUAL INSURANCE CO		250	250		
MID-CENTURY INSURANCE CO	4,122	382	306	76	
MIDDLESEX INSURANCE CO	19,208	892	513	379	
MIDWEST EMPLOYERS CASUALTY CO	392	266	255	11	
MITSUI SUMITOMO INSURANCE CO OF AMERICA	242,683	3,314	3,569		255
MITSUI SUMITOMO INSURANCE USA INC	484,562	4,310	6,876		2,566
110111100111111111111111111111111111111	120,200	-0,000	0,000	-,505	
MOTORISTS COMMERCIAL MUTUAL INSURANCE CO		250	250		
NATIONAL CASUALTY CO	83,689	990	1,394		404
NATIONAL FIRE INSURANCE CO OF HARTFORD	234,481	4,582	3,457	1,125	
NATIONAL INTERSTATE INSURANCE CO	291,481	3,702	4,236		534
NATIONAL LIABILITY & FIRE INSURANCE CO	364,844	2,698	5,239		2,541
NATIONAL SURETY CORP	719	252	260		8
NATIONAL UNION FIRE INS OF PITTSBURGH	1,407,258	29,404	19,494	9,910	
NATIONWIDE AGRIBUSINESS INSURANCE CO	40,091	948	798	150	
NATIONWIDE MUTUAL FIRE INSURANCE CO	482,612	8,012	6,850	1,162	
NATIONWIDE MUTUAL INSURANCE CO	678,291	13,286	9,526	3,760	
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DELAWARE 2017					
-	COMPENSATION	ASSESSMENTS	ADJUSTED 2017	BALANCE	BALANCE
	PREMIUM	MEMBERSHIP	ASSESSMENTS	DUE	DUE
BUREAU MEMBERS	WRITINGS	FEES PAID	INC.MEM.FEE	MEMBERS	BUREAU
(1)	(2)	(3)	(4)	(5)	(6)
NATIONWIDE PROPERTY/CASUALTY INSURANCE	1,139,920	19,582	15,838	3,744	
NETHERLANDS INSURANCE CO	815,020	15,526	11,395	4,131	
NEW HAMPSHIRE INSURANCE CO	5,273,864	99,724	72,370	27,354	
NEW JERSEY MANUFACTURERS INS CO		250	250		
NEW YORK MARINE AND GENERAL INSURANCE CO	345,641	4,926	4,977		51
NGM INSURANCE CO	542,103			3,423	
NORGUARD INSURANCE CO	2,963,547			1,852	
NORTH AMERICAN SPECIALTY INSURANCE CO	_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	250	250	_,	
NORTH POINTE INSURANCE CO	359,855	2,558			2,613
NORTH RIVER INSURANCE CO	213,693	3,276		104	2,013
NOVA CASUALTY CO	204,826			35	
OAK RIVER INSURANCE COMPANY	4,622	•	•	33	27
	4,022				21
OBI AMERICA INSURANCE COMPANY	F0 001	250		1 400	
OBI NATIONAL INSURANCE CO	58,081		· ·	1,492	1 405
OHIO CASUALTY INSURANCE CO	330,162	3,270	· ·		1,495
OHIO SECURITY INSURANCE CO	1,812,676				7,276
OLD DOMINION INSURANCE COMPANY	4,191	250	307		57
OLD REPUBLIC GENERAL INSURANCE CORP	191,849	4,518	· ·		
OLD REPUBLIC INSURANCE CO	2,008,293	·		1,161	
PACIFIC EMPLOYERS INSURANCE CO	41,146				561
PACIFIC INDEMNITY CO	720,503			4,037	
PEERLESS INDEMNITY INSURANCE CO	-1,586			694	
PEERLESS INSURANCE CO	254,015	6,454	3,724	2,730	
PENINSULA INDEMNITY CO	4,098,240	59,530	56,293 1,972	3,237	
PENINSULA INSURANCE CO (THE)	125,934	2,100	1,972	128	
PENN NATIONAL SECURITY INSURANCE CO	593,202	12,420	8,362	4,058	
PENNSYLVANIA GENERAL INSURANCE CO		250	250		
PENNSYLVANIA LUMBERMENS MUTUAL INS CO		250	250		
PENNSYLVANIA MANUFACTURERS ASSN INS CO	1,160,958			8,434	
PENNSYLVANIA MANUFACTURERS INDEMNITY CO	648,192	7,210	•	,	1,904
PENNSYLVANIA NATIONAL MUTUAL CASUALTY	619,757	13,154	· ·	4,429	_,
PETROLEUM CASUALTY CO	72	250		-,	1
PHARMACISTS MUTUAL INSURANCE CO	392,198	1,052			4,561
PHOENIX INSURANCE CO	3,154,452	·	•	4,263	1,301
PRAETORIAN INSURANCE CO	424,081	5,198		4,203	851
PREFERRED PROFESSIONAL INSURANCE CO	424,001	250	250		031
PRINCETON INSURANCE CO		250	250		
PROPERTY AND CASUALTY INS CO OF HARTFORD	5,955,898	58,544	81,697		23,153
		•	· ·		•
PROTECTIVE INSURANCE CO	1,111,814	12,880	15,454	460	2,574
PUBLIC SERVICE INSURANCE CO	140.066	718	250	468	F 0 4
QBE INSURANCE CORPORATION	140,866	1,652	2,176		524
REDWOOD FIRE AND CASUALTY INSURANCE CO	2,313,941	15,182	31,893		16,711
REGENT INSURANCE CO	20,186	384	526		142
REPUBLIC-FRANKLIN INSURANCE CO	746,823	10,314	10,463		149
RIVERPORT INSURANCE CO	3,965,123	66,932	54,473	12,459	
RLI INSURANCE CO	28,827	512	644		132
ROCKWOOD CASUALTY INSURANCE CO	59,732	802	1,067		265
StarStone National Insurance Company	17,914	250	495		245

		DELAWARE 2017			
-	COMPENSATION	ASSESSMENTS	ADJUSTED 2017	BALANCE	BALANCE
	PREMIUM	MEMBERSHIP	ASSESSMENTS	DUE	DUE
BUREAU MEMBERS	WRITINGS	FEES PAID	INC.MEM.FEE	MEMBERS	BUREAU
BUREAU MEMBERS (1) SAFECO INSURANCE CO OF AMERICA	(2)	(3)	(4)	(5)	(6)
SAFECO INSURANCE CO OF AMERICA SAFETY FIRST INSURANCE CO SAFETY NATIONAL CASUALTY CORP SAGAMORE INSURANCE COMPANY SAMSUNG FIRE & MARINE INS CO LTD USB SEABRIGHT INSURANCE CO SECURITY NATIONAL INSURANCE CO SELECT INSURANCE CO		250	250		
SAFETY FIRST INSURANCE CO	277	262	254	8	
SAFETY NATIONAL CASUALTY CORP	334,318	3,484	4,822		1,338
SAGAMORE INSURANCE COMPANY	35,403	250	734		484
SAMSUNG FIRE & MARINE INS CO LTD USB	16,615	742	477	265	
SEABRIGHT INSURANCE CO	52	266	251	15	
SECURITY NATIONAL INSURANCE CO	1,099,846	15,556	15,290	266	
SELECT INSURANCE CO		250	250		
SELECTIVE INSURANCE CO OF AMERICA	973,426	18,932	13,562	5,370	
SELECTIVE INSURANCE CO OF SOUTH CAROLINA	1,045,421	12,970	14,546		1,576
SELECTIVE WAY INSURANCE CO	3,669,870	47,058	50,435		3,377
SENECA INSURANCE CO INC	•	250	250		
SAGAMORE INSURANCE COMPANY SAMSUNG FIRE & MARINE INS CO LTD USB SEABRIGHT INSURANCE CO SECURITY NATIONAL INSURANCE CO SELECT INSURANCE CO SELECTIVE INSURANCE CO OF AMERICA SELECTIVE INSURANCE CO OF SOUTH CAROLINA SELECTIVE WAY INSURANCE CO SENECA INSURANCE CO INC SENTINEL INSURANCE CO LTD SENTRY CASUALTY CO SENTRY INSURANCE A MUTUAL COMPANY SENTRY SELECT INSURANCE CO SOMPO AMERICA FIRE AND MARINE INS CO SOMPO AMERICA INSURANCE COMPANY SOUTHERN INSURANCE CO SOUTHERN INSURANCE CO SOUTHERN STATES INSURANCE EXCHANGE SPARTA INSURANCE CO ST PAUL FIRE & MARINE INSURANCE CO	929,514	15,596	12,961	2,635	
SENTRY CASUALTY CO	1,098,307	11,862	15,269	•	3,407
SENTRY INSURANCE A MUTUAL COMPANY	638,426	9,538	8,980	558	
SENTRY SELECT INSURANCE CO	44,859	1,334	863	471	
SOMPO AMERICA FIRE AND MARINE INS CO	594	250	258		8
SOMPO AMERICA INSURANCE COMPANY	65,169	970	1,141		171
SOUTHERN INSURANCE CO	, , , , , , , , , , , , , , , , , , , ,	250	250		
SOUTHERN INSURANCE CO OF VIRGINIA	3,483,784	32,984	47,891		14,907
SOUTHERN STATES INSURANCE EXCHANGE	251,207	3,908	3,685	223	
SPARTA INSURANCE CO	,	250	250		
ST PAUL FIRE & MARINE INSURANCE CO		250	250		
ST PAUL GUARDIAN INSURANCE CO		250	250		
ST PAUL MERCURY INSURANCE CO		250	250		
ST PAUL PROTECTIVE INSURANCE CO		250	250		
STANDARD FIRE INSURANCE CO	908,304	19,764	12,671	7,093	
STAR INSURANCE CO	440.542	10.498	6.274	4.224	
STARNET INSURANCE CO	295.763	1.910	4.295	-,	2,385
STARR INDEMNITY & LIABILITY COMPANY	3,401,965	38.670	46.772		8,102
STATE AUTOMOBILE MUTUAL INSURANCE CO	29.455	636	653		17
STATE FARM FIRE & CASUALTY CO	1,000.051	16.508	13.926	2,582	
SOUTHERN STATES INSURANCE EXCHANGE SPARTA INSURANCE CO ST PAUL FIRE & MARINE INSURANCE CO ST PAUL GUARDIAN INSURANCE CO ST PAUL MERCURY INSURANCE CO ST PAUL PROTECTIVE INSURANCE CO STANDARD FIRE INSURANCE CO STAR INSURANCE CO STARRET INSURANCE CO STARRET INSURANCE CO STARRE INDEMNITY & LIABILITY COMPANY STATE AUTOMOBILE MUTUAL INSURANCE CO STATE FARM FIRE & CASUALTY CO STATE NATIONAL INSURANCE CO INC	458.541	3.768	6.521	_,552	2,753
STONINGTON INSURANCE CO	7.442	344	352		8
STRATHMORE INSURANCE CO	,, = = =	250	250		Č
STATE FARM FIRE & CASUALTY CO STATE NATIONAL INSURANCE CO INC STONINGTON INSURANCE CO STRATHMORE INSURANCE CO SUNZ INSURANCE CO SUSSEX INSURANCE COMPANY T H E INSURANCE CO	358.356	8.494	5.150	3,344	
SUSSEX INSURANCE COMPANY	200,000	916	250	666	
T H E INSURANCE CO	-8.857	1.420	250	1,170	
TECHNOLOGY INSURANCE CO	10,637,753	151,780	145,721	6,059	
TIG INSURANCE CO	10,007,700	250	250	0,000	
TOKIO MARINE AMERICA INSURANCE CO	130,475	2,230	2,034	196	
TOWER INSURANCE CO OF NEW YORK	130,113	250	250	100	
TOWER NATIONAL INSURANCE CO		250	250		
TRANS PACIFIC INSURANCE CO	40,695	2,396	807	1,589	
TRANSGUARD INSURANCE CO OF AMERICA INC	34,152	1,300	717	583	
TRANSPORTATION INSURANCE CO	222,224	7,362	3,289	4,073	
TRAVELERS CASUALTY & SURETY CO	371,941	6,232	5,336	896	
	5/1,711			0,70	
TRAVELERS CASUALTY & SURETY CO OF AMER		250	250		

	DELAWARE 2017				
-	COMPENSATION	ASSESSMENTS	ADJUSTED 2017	BALANCE	BALANCE
		MEMBERSHIP		DUE	DUE
BUREAU MEMBERS	WRITINGS	FEES PAID	INC.MEM.FEE		BUREAU
(1)	(2)	(3)	(4)	(5)	(6)
TRAVELERS CASUALTY CO OF CONNECTICUT		250			
TRAVELERS CASUALTY COMPANY		250			
	904,931			4,345	
TRAVELERS COMMERCIAL INSURANCE CO		250			
TRAVELERS CONSTITUTION STATE INS CO		250			
TRAVELERS INDEMNITY CO	476,493				
TRAVELERS INDEMNITY CO OF AMERICA	1,188,125	22,620	16,498	6,122	
TRAVELERS INDEMNITY CO OF CONNECTICUT	1,848,719	27,860	25,531 26,933	2,329	
TRAVELERS PROPERTY CASUALTY CO OF AMER	1,951,260			535	
TRI-STATE INSURANCE CO OF MN	1,878				26
TRIUMPHE CASUALTY COMPANY	343,518	2,044			2,904
TRUCK INSURANCE EXCHANGE	386	254	255		1
TRUMBULL INSURANCE CO	1,213,535	13,550	16,845		3,295
TWIN CITY FIRE INSURANCE CO	• •	51,382		12,535	
UNION INSURANCE CO	442,393				2,052
UNITED STATES FIDELITY & GUARANTY CO		250			
UNITED STATES FIRE INSURANCE CO	728,814	14,482	10,216	4,266	
UNITED WISCONSIN INSURANCE CO	159,740	35,970	2,434	33,536	
UNIVERSAL UNDERWRITERS INSURANCE CO		250	250		
US SPECIALTY INSURANCE CO		250	250		
UTICA MUTUAL INSURANCE CO	95,578	1,278	1,557		279
VALLEY FORGE INSURANCE CO	759,682	5,444	10,639		5,195
VANLINER INSURANCE CO	-716	6,056	250	5,806	
VIGILANT INSURANCE CO	663,221	6,638	9,320		2,682
WAUSAU BUSINESS INSURANCE CO		250	250		
WAUSAU UNDERWRITERS INSURANCE CO	1,515	250	271		21
WESCO INSURANCE CO	6,870,280	75,142	94,201		19,059
WEST AMERICAN INSURANCE CO	124,669		1,955	141	
WESTFIELD INSURANCE CO	1,464,748	23,626	20,280	3,346	
WESTFIELD NATIONAL INSURANCE CO	190,140			1,152	
WESTPORT INSURANCE CORPORATION	·	250	250	-	
WILLIAMSBURG NATIONAL INSURANCE CO		250	250		
WORK FIRST CASUALTY CO	-11	250	250		
XL INSURANCE AMERICA INC	405,264			1,342	
XL SPECIALTY INSURANCE CO	834,005			1,955	
ZENITH INSURANCE CO	199,024	2,162	•	,	810
ZURICH AMERICAN INSURANCE CO	12,809,218	·			3,791
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