

July 21, 2010

### **BUREAU CIRCULAR NO. A-32**

To All Members of the DCRB:

The following copy of the 2010 audited financial statements of the DCRB is provided for your information. For comparison purposes these statements include both 2010 and 2009 financial information.

Also following is information pertaining to the adjustment of assessment for the year 2010. This adjustment produces a net refund of \$258,770 to all members combined and is derived from the DCRB's financial results for the year 2010 only. Derivation of this additional assessment is shown on the exhibits titled "Income and Expenses 2010." Member carrier detail of this adjustment of assessment is also attached.

Questions concerning this information should be addressed to Jack Panczner, Vice President - Finance, at (215) 320-4414. Feel free to reproduce these statements as necessary or contact the DCRB for additional copies.

Timothy L. Wisecarver President

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# DELAWARE COMPENSATION RATING BUREAU, INC. FINANCIAL STATEMENTS

For the Years Ended December 31, 2010 and 2009

# DELAWARE COMPENSATION RATING BUREAU, INC. FINANCIAL STATEMENTS

Years Ended December 31, 2010 and 2009

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#### INDEPENDENT AUDITOR'S REPORT

To the Governing Board Delaware Compensation Rating Bureau, Inc. Philadelphia, Pennsylvania

We have audited the accompanying statements of financial position of the Delaware Compensation Rating Bureau, Inc. (the Bureau) (a nonprofit corporation) as of December 31, 2010 and 2009, and the related statements of activities and net assets and cash flows for the years then ended. These financial statements are the responsibility of the Bureau's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Bureau at December 31, 2010 and 2009, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

PRESTON, ROMANO & SHEA, LLP

Paoli, Pennsylvania

July 14, 2011

# DELAWARE COMPENSATION RATING BUREAU, INC. STATEMENTS OF FINANCIAL POSITION

December 31, 2010 and 2009

		<u>2010</u>		2009
ASSETS				
Cash and cash equivalents Accounts receivable Prepaid expenses Assessments due from members Due from PCRB	\$	317,905 21,073 3,500 -0- -0-	\$	58,862 15,744 -0- 18,214 97,999
TOTAL ASSETS	<u>\$</u>	342,478	\$	190,819
LIABILITIES  Accounts payable Accrued expenses Assessments refundable to members Due to PCRB  TOTAL LIABILITIES	\$	80,585 -0- 258,770 3,074 342,429	\$	65,063 141 -0- -0- 65,204
NET ASSETS				
Unrestricted Board designated technology fund Undesignated		-0- 4 <u>9</u>		125,615 -0-
TOTAL LIABILITIES AND NET ASSETS	<u>\$</u>	342,478	<u>\$</u>	190,819

# DELAWARE COMPENSATION RATING BUREAU, INC. STATEMENTS OF ACTIVITIES

Years Ended December 31, 2010 and 2009

UNRESTRICTED NET ASSETS	<u>2010</u>	<u>2009</u>
REVENUES - OPERATIONS Assessments Assessments - fines Membership fees Printing and special services Interest Other	\$ 275,230 232,678 75,500 25,191 419 -0-	183,360 75,500 15,282
TOTAL REVENUES FROM OPERATIONS	609,018	1,024,895
EXPENDITURES - OPERATIONS  Legal Delaware Insurance Department audit Delaware Insurance Department filing Delaware Insurance Plan expense Consultant Insurance Other Travel	27,378 22,000 15,356 4,960 3,954 1,500 762 600	22,239 23,494 4,960 3,499 1,500 897 300
Allocation of expenditures from PCRB	658,074	651,001
TOTAL EXPENDITURES FROM OPERATIONS	734,584	1,024,895
TOTAL DECREASE IN UNRESTRICTED NET ASSETS	(125,566	· 0-
NET ASSETS AT BEGINNING OF YEAR	125,615	125,615
NET ASSETS AT END OF YEAR	\$ 49	<u>\$ 125,615</u>

# DELAWARE COMPENSATION RATING BUREAU, INC. STATEMENTS OF CASH FLOWS

Years Ended December 31, 2010 and 2009

	<u>2010</u>	<u>2009</u>	
CASH FLOWS FROM OPERATING ACTIVITIES			
Decrease in net assets	\$ (125,566)	\$	-0-
Adjustments to reconcile decrease in net assets to net cash provided (used) by operating activities:  (Increase) decrease in operating assets			
Accounts receivable	(5,329)		(10,849)
Prepaid expenses	(3,500)		-0-
Assessments due from members	18,214		124,144
Due from PCRB	97,999		(97,999)
Increase (decrease) in operating liabilities			
Accounts payable	15,522		(14,301)
Accrued expenses	(141)		-0-
Assessments refundable to members	258,770		-0-
Due to PCRB	 3,074		<u>(90,536</u> )
NET CACH DROVIDED (LICED) BY			
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	259,043		(89,541)
BEGINNING CASH AND CASH EQUIVALENTS	 58,862		148,403
<b>ENDING CASH AND CASH EQUIVALENTS</b>	\$ 317,905	\$	58,862

## DELAWARE COMPENSATION RATING BUREAU, INC. NOTES TO FINANCIAL STATEMENTS

December 31, 2010

#### NOTE 1- NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

#### **Nature of Activities**

The Delaware Compensation Rating Bureau, Inc. (the Bureau) (a nonprofit corporation) provides services to insurers underwriting workers compensation coverage within Delaware. The Bureau also provides services and information to a broad variety of non-member constituencies including the Delaware Department of Insurance, the Delaware Industrial Accident Board, employers, insurance agents and brokers.

### **Cash and Cash Equivalents**

For purposes of the statements of cash flows, the Bureau considers all highly liquid investments available for current use to be cash equivalents.

#### **Accounts Receivable**

The Bureau has not written off Accounts Receivable for member companies in 2010 or 2009. The allowance for doubtful accounts is \$-0- at December 31, 2010 and 2009.

#### **Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### **Assessments**

Quarterly provisional assessments of member companies for budgeted expenses of the Bureau are the primary source of revenue. The assessments are levied pro rata upon companies according to their respective proportions of the total Delaware workers compensation premium written in prior years. Assessments made each year are adjusted in the following year according to actual Bureau expenses and insurer premium writings during the assessment year.

#### **Financial Statement Presentation**

The Bureau has adopted Statement of Financial Accounting Standards SFAS No. 117, *Financial Statements of Not-for-Profit Organizations*. Under SFAS No. 117, the Bureau is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. As permitted by the statement, the Bureau does not use fund accounting.

#### **Income Taxes**

The Bureau is a not-for-profit organization that is exempt from income taxes under Section 501(c)(6) of the Internal Revenue Code and classified by the Internal Revenue Service as other than a private foundation.

## DELAWARE COMPENSATION RATING BUREAU, INC. NOTES TO FINANCIAL STATEMENTS

December 31, 2010

### NOTE 1 - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (continued)

### **Printing Revenue**

The Bureau elects to present printing revenue net of expenses. Total revenues from this source are unpredictable, therefore, the Bureau is unable to budget for the costs associated in its production.

#### **Subsequent Events**

There have been no subsequent events through July, 2011, the date these financial statements were available for issue, that would affect these statements as reported.

#### **NOTE 2 - UNRESTRICTED NET ASSETS**

In prior years, the Governing Board designated \$186,000 of the membership assessments to enhance the ability of the Bureau to stay technologically correct and capable. Expenditures related to the Board designated technology fund were \$-0- and \$-0- in 2010 and 2009, respectively. The prior surplus retention of \$125,615 was returned to the membership through the 2010 adjustment of assessment process as explained in Note 4.

#### **NOTE 3 - RELATED PARTY SERVICES**

The Pennsylvania Compensation Rating Bureau (PCRB) provides services which enable the Bureau to carry out its principal functions. PCRB assesses the Bureau for its share of the cost of services provided to members based on the proportion of the Bureau's members' workers compensation premium writings in Delaware to the total of PCRB members' workers compensation premium writings in Pennsylvania and the Bureau's members' workers compensation premium writings in Delaware for the year. During the years ended December 31, 2010 and 2009, the Bureau paid \$655,000 and \$749,000, respectively, to PCRB relating to such services. As of December 31, 2010 and 2009, the allocated expenses for such services were \$658,074 and \$651,001, respectively. Accordingly, \$3,074 was due to PCRB on December 31, 2010 and \$97,999 was due to the Bureau from PCRB on December 31, 2009.

#### NOTE 4 - ASSESSMENTS DUE FROM / REFUNDABLE TO MEMBERS

Under the terms of the By-laws, the balance of net revenues assessed or expenditures paid by the Bureau (after deducting membership fees, increases in unrestricted net assets, and all other income) is refundable to, or due from, members according to their respective proportion of applicable total net written insurance premiums for the calendar year during which revenues have been earned and expenditures have been paid. The amounts reflected as assessments due from, or refundable to members in the accompanying statements of financial position reflect the adjustment of assessments based upon actual net premiums written and expenditures paid.

## DELAWARE COMPENSATION RATING BUREAU, INC. NOTES TO FINANCIAL STATEMENTS

December 31, 2010

### NOTE 5 - CONCENTRATION OF CREDIT RISK

The Bureau maintains checking and money market accounts at a financial institution. Periodically, the balance of these accounts may exceed federally insured limits. The amount in excess of federally insured limits at December 31, 2010 and 2009 was \$61,601 and \$-0-, respectively.

# DELAWARE COMPENSATION RATING BUREAU INCOME AND EXPENSES 2010

INCOME Membership Fees				\$	75,500		
Tentative Assessments					534,000		
Other			-		383,904	•	
						\$	993,404
EXPENSES				_			
Direct Expenses				\$	76,560		
DCRB Share of PCRB Expenses					658,074	\$	(734,634)
Refundable Surplus - the differe	nce be	tween columns	(5) an	ıd (6)		\$	258,770
of the attached member detail.							
APPORTIONMENT OF EXPENSES							
				\$	734,634		
DCRB Allocated Expenses				Φ	734,034		
Less:							
Membership Fees	\$	75,500					
Other Income	\$	383,904		\$	(459,404)		
Other medine	Ψ	303,304	-	Ψ	(400,404)		
0040 Adimeted Assessment				Ф	075 000		
2010 Adjusted Assessment				<b>\$</b>	275,230		
2010 Adjusted Assessment	\$	275,230	=	0.002	2194116578	Adjusted A	Assessment
Delaware Premiums	\$	125,440,167		2.002		-	of premium
Delawate Fletiliums	φ	123,440,107				pei uoliai	or bremmin

		DELAWARE 2010			
	COMPENSATION	ASSESSMENTS	ADJUSTED 2010	BALANCE	BALANCE
	PREMIUM	MEMBERSHIP	ASSESSMENTS	DUE	DUE
BUREAU MEMBERS	WRITINGS	FEES PAID	INC.MEM.FEE	MEMBERS	BUREAU
(1)	(2)	(3) 609,500	(4)	(5)	(6)
TOTALS	125,440,167	609,500	350,730	271,931	13,161
BUREAU MEMBERS (1) TOTALS  ACADIA INSURANCE CO ACCIDENT FUND GENERAL INSURANCE CO	113,729	842	500	342	
ACADIA INSURANCE CO ACCIDENT FUND GENERAL INSURANCE CO	18,906	252	291		39
ACCIDENT FUND INSURANCE CO OF AMERICA	65,668	294	394		100
ACCIDENT FUND NATIONAL INSURANCE CO	18,906 65,668 41,051	298	340		42
ACE AMERICAN INSURANCE CO	3,160,875 494,210	5,976	291 394 340 7,185 1,334 250		1,209
ACE FIRE UNDERWRITERS INSURANCE CO	494,210	1,256	1,334		78
ACE INDEMNITY INS CO		250	250		
ACE PROPERTY & CASUALTY INSURANCE CO ACIG INSURANCE CO	35,150	1,942 270	327	1,615	
ACIG INSURANCE CO	7,653	270	267	3	
ACUITY A MUTUAL INSURANCE COMPANY			250		
ADVANTAGE WORKERS COMPENSATION INS CO	401	256	251	5	
AIU INSURANCE CO	401 -4,937	550	251 250	300	
ALEA NORTH AMERICA INSURANCE CO		252		2	
ALLIANZ GLOBAL RISKS US INSURANCE CO		250	250		
ALEA NORTH AMERICA INSURANCE CO ALLIANZ GLOBAL RISKS US INSURANCE CO ALLIED EASTERN INDEMNITY CO ALLIED PROPERTY & CASUALTY INSURANCE CO ALLMERICA FINANCIAL BENEFIT INSURANCE CO	608,341	422			1,163
ALLIED PROPERTY & CASUALTY INSURANCE CO	,	250			·
ALLMERICA FINANCIAL BENEFIT INSURANCE CO		250			
ALLSTATE INDEMNITY CO		250			
ALLSTATE INSURANCE CO		250			
AMGO THOUDANGE GO	-473 11,742	250	250		
AMECO INSURANCE CO AMERICAN ALTERNATIVE INSURANCE CORP AMERICAN AUTOMOBILE INSURANCE CO AMERICAN CASUALTY CO OF READING	11.742	262			14
AMERICAN AUTOMOBILE INSURANCE CO	977	280	252	28	
AMERICAN CASUALTY CO OF READING	665.315	4,706		2,996	
AMERICAN ECONOMY INSURANCE CO	6,111	276	263	13	
AMERICAN EUROPEAN INSURANCE CO		250			
AMERICAN EUROPEAN INSURANCE CO AMERICAN FIRE AND CASUALTY CO	19.071	432		140	
AMERICAN GUARANTEE & LIABILITY INS CO	19,071 126,920	250	528		278
AMERICAN HARDWARE MUTUAL INSURANCE CO	77.319	550 5,070	420	130	2,0
	77,319 -171,029	5.070	420 250	4,820	
AMERICAN HOME ASSURANCE CO AMERICAN INSURANCE CO	29,690	798		483	
AMERICAN INTERSTATE INSURANCE CO	1,559,526	7,766		4.094	
AMERICAN SAFETY CASHALTY INSHRANCE CO			250	-,	
AMERICAN SAFETY CASUALTY INSURANCE CO AMERICAN STATES INSURANCE CO	1,289	266		13	
AMERICAN STATES INSURANCE CO	2.691.640	14,248		8.093	
AMERIHEALTH CASUALTY INSURANCE CO	2,691,640 1,199,378 76,199	6,310	2.882	3.428	
AMERISURE MUTUAL INSURANCE CO	76.199	442	417	25	
AMGUARD INSURANCE CO	1.587.383	9,354	417 3,733 2,545 961	5,621	
ARCH INSURANCE CO	1,587,383 1,045,847	3.380	2.545	835	
AMGUARD INSURANCE CO ARCH INSURANCE CO ARGONAUT INSURANCE CO ARGONAUT-MIDWEST INSURANCE CO	324 219	3,380 2,866 294	961	1,905	
ARGONAUT-MIDWEST INSURANCE CO	324,219 73,699	294	412	1,505	118
ARI CASUALTY CO	75,055	250	250		110
ART MITTIAL INSURANCE CO		250	250		
ASSOCIATED INDEMNITY CORPORATION	1 223	250 338	253	85	
ASSURANCE CO OF AMERICA	1,223 93,502	811	455	356	
ATHENA ASSURANCE CO	23,332	250	455 250	333	
ATLANTIC SPECIALTY INSURANCE CO		252		2	
ATLANTIC STATES INSURANCE CO	1,266,442			2,950	
AUTOMOBILE INSURANCE CO OF HARTFORD CT	1,200,112	250	250	2,230	
MOTORODILLE INDORANCE CO OF MARTEORD CI		230	230		

	COMPENSATION PREMIUM	ASSESSMENTS MEMBERSHIP	ADJUSTED 2010 ASSESSMENTS	BALANCE DUE	BALANCE DUE
BUREAU MEMBERS	WRITINGS	FEES PAID	INC.MEM.FEE	MEMBERS	BUREAU
(1)	(2)	(3)	(4)	(5)	(6)
BANCINSURE INC	975	256	252	4	
BANKERS STANDARD FIRE & MARINE CO		250	250		
BANKERS STANDARD INSURANCE CO	155,654	332	592		260
BERKLEY NATIONAL INSURANCE CO		250	250		
BERKLEY REGIONAL INSURANCE CO		250	250		
BITUMINOUS CASUALTY CORPORATION	44,931		349		21
BITUMINOUS FIRE & MARINE INSURANCE CO	-3,405	250	250		
BROTHERHOOD MUTUAL INSURANCE CO		250	250		
CAMDEN FIRE INSURANCE ASSOCIATION (THE)		250	250		
CASTLEPOINT NATIONAL INSURANCE CO		250	250		
CENTURY INDEMNITY CO		250	250		
CHARTER OAK FIRE INSURANCE CO	518,859	768	1,388		620
CHARTIS PROPERTY CASUALTY CO	41,390	452	341	111	
CHEROKEE INSURANCE CO	23,482	382	302	80	
CHUBB INDEMNITY INSURANCE CO	116,978	452	507		55
CHURCH MUTUAL INSURANCE CO	755,442	2,172	1,908	264	
CINCINNATI CASUALTY CO	949,682 169,905	2,325	2,334		9
CINCINNATI INDEMNITY CO	169,905	324	623		299
CINCINNATI INSURANCE CO	1,933,480	5,408		916	
CLARENDON NATIONAL INSURANCE CO	_,,,,,,	250			
CLERMONT INSURANCE CO		250	250		
	3,775,851	8,616		81	
COMMERCIAL CASUALTY INSURANCE CO	3,773,031	250	250	01	
COMPANION COMMERCIAL INSURANCE CO	149,713		578	266	
COMPANION PROP & CASUALTY INSURANCE CO	269,857		842	30	
CONTINENTAL CASUALTY CO	685,069		1,753	1,715	
CONTINENTAL INDEMNITY CO	363,042		1,047	1,713	67
CONTINENTAL INSURANCE CO	3,773	250	258		8
COREPOINTE INSURANCE CO	3,113	264	250	14	0
CRUM & FORSTER INDEMNITY CO		250	250	14	
	226,492	1,536	747	789	
CUMBERLAND INSURANCE CO INC DALLAS NATIONAL INSURANCE CO				709	290
	132,208	250	540		290
DEPOSITORS INSURANCE CO		250	250		
DIAMOND STATE INSURANCE CO	8,305	250	250	0	
DISCOVER PROPERTY & CASUALTY INSUR CO		270		2	
DONEGAL MUTUAL INSURANCE CO	1,521,254	6,332	3,588	2,744	100
EASTERN ADVANTAGE ASSURANCE CO	147,969	452	575	4 440	123
EASTERN ALLIANCE INSURANCE CO	934,535	6,748	2,300	4,448	
EASTGUARD INSURANCE CO	132,800		541	2,265	
ELECTRIC INSURANCE CO	124,555	650		127	
EMPLOYERS FIRE INSURANCE CO	62,658	464		77	
EMPLOYERS INSURANCE CO OF WAUSAU	807,221	2,534	•	513	
EMPLOYERS MUTUAL CASUALTY CO	20,564 225,800	340	295	45	
EVEREST NATIONAL INSURANCE CO	225,800			471	
EXCELSIOR INSURANCE CO	1,857,701	9,383		5,058	
FAIRFIELD INSURANCE CO		250	250		
FAIRMONT INSURANCE CO		250	250		
FAIRMONT PREMIER INSURANCE CO		250	250		

		DELAWARE 2010			
			ADJUSTED 2010		BALANCE
	PREMIUM	MEMBERSHIP	ASSESSMENTS	DUE	DUE
BUREAU MEMBERS	WRITINGS	FEES PAID	INC.MEM.FEE (4)	MEMBERS	BUREAU
(1)	(2)	(3)	(4)	(5)	(6)
FAIRMONT SPECIALTY INSURANCE CO FARM FAMILY CASUALTY INSURANCE CO FARMINGTON CASUALTY CO FARMINGTON CASUALTY CO FARMLAND MUTUAL INSURANCE CO FEDERAL INSURANCE CO FEDERATED MUTUAL INSURANCE CO FEDERATED RURAL ELECTRIC INS EXCHANGE FEDERATED SERVICE INSURANCE CO FIDELITY & GUARANTY INS UNDERWRITERS INC FIDELITY & GUARANTY INSURANCE CO FIDELITY AND DEPOSIT CO OF MARYLAND FIREMANS FUND INSURANCE CO FIREMENS INSURANCE CO FIRST LIBERTY INSURANCE CO FIRST NONPROFIT INSURANCE CO		252	0=0		
FAIRMONT SPECIALTY INSURANCE CO		250	250	4 506	
FARM FAMILY CASUALTY INSURANCE CO	948,829	3,918	2,332	1,586	
FARMINGTON CASUALTY CO	2,550,745	9,532	5,847	3,685	
FARMLAND MUTUAL INSURANCE CO	531	264	251	13	
FEDERAL INSURANCE CO	1,397,374	4,966	3,316	1,650	
FEDERATED MUTUAL INSURANCE CO	421,400	2,660	1,175	1,485	
FEDERATED RURAL ELECTRIC INS EXCHANGE	140,790	946	559	387	
FEDERATED SERVICE INSURANCE CO	-2,900	442	250	192	
FIDELITY & GUARANTY INS UNDERWRITERS INC		250	250		
FIDELITY & GUARANTY INSURANCE CO	244,307	1,619	786	833	
FIDELITY AND DEPOSIT CO OF MARYLAND	-1,000	280	250	30	
FIREMANS FUND INSURANCE CO	2,913	300	256	44	
FIREMENS INSURANCE CO OF WASHINGTON DC	241,128	3,112	779	2,333	
FIRST LIBERTY INSURANCE CORP	899,515	1,827	2,224		397
FIRST NONPROFIT INSURANCE CO FIRSTLINE NATIONAL INSURANCE CO FLORISTS MUTUAL INSURANCE CO GATEWAY INSURANCE CO GENERAL CASUALTY CO OF WISCONSIN GENERAL INSURANCE CO OF AMERICA GENESIS INSURANCE CO		250	250		
FIRSTLINE NATIONAL INSURANCE CO	108,368	804	488	316	
FLORISTS MUTUAL INSURANCE CO	28,204	350	312	38	
GATEWAY INSURANCE CO	240,646	250	778		528
GENERAL CASUALTY CO OF WISCONSIN	-1,821	270	250	20	
GENERAL INSURANCE CO OF AMERICA		250	250		
GENESIS INSURANCE CO		250	250		
GRANITE STATE INSURANCE CO	2,872	332	256	76	
GRAPHIC ARTS MUTUAL INSURANCE CO	192,329	1,236	672	564	
GRAY INSURANCE CO (THE)	00.000	250	250	0.0	
GREAT AMERICAN ASSURANCE CO	22,920	322	300	22	
GREAT AMERICAN INSURANCE CO	0,288	344	264	124	
GREAT AMERICAN INSURANCE CO OF NEW YORK	19,164	426	292	134	100
GREAT DIVIDE INSURANCE CO	75,666	308	416	205	108
GREAT NORTHERN INSURANCE CO	114,239	796	501	295	0.77
GREAT WEST CASUALTY CO	33,35/	296	323	100	27
GREATER NEW YORK MUTUAL INSURANCE CO	19,957	416	294	122	175
GREENWICH INSURANCE CO	82,356	256	431		175
GUARANTEE INSURANCE CO	252,695	724	804	201	80
GUIDEONE MUTUAL INSURANCE CO	105,054	872	481	391	
HANOVER INSURANCE CO	17,793	300	289	11	
HARBOR SPECIALTY INSURANCE CO	F F10	250	250	1.6	
HARCO NATIONAL INSURANCE CO	5,512	278	262	16 2 107	
HARFORD MUTUAL INSURANCE CO	1,45/,886	6,636	3,449	3,18/	F22
HARLEYSVILLE INSURANCE CO	341,465	466	999		533
HARLEYSVILLE MUTUAL INSURANCE CO	538,735	4,214	1,432	2,782 696	
HARLEYSVILLE PREFERRED INSURANCE CO	191,487	1,366	670	696	201
HARLEYSVILLE WORCESTER INSURANCE CO	234,292	463	764	624	301
HARTFORD ACCIDENT & INDEMNITY CO	423,655	1,814	1,180	634	
FIRST LIBERTY INSURANCE CORP FIRST NONPROFIT INSURANCE CO FIRSTLINE NATIONAL INSURANCE CO FLORISTS MUTUAL INSURANCE CO GATEWAY INSURANCE CO GENERAL CASUALTY CO OF WISCONSIN GENERAL INSURANCE CO OF AMERICA GENESIS INSURANCE CO GRANITE STATE INSURANCE CO GRAPHIC ARTS MUTUAL INSURANCE CO GRAY INSURANCE CO (THE) GREAT AMERICAN ASSURANCE CO GREAT AMERICAN INSURANCE CO GREAT AMERICAN INSURANCE CO GREAT AMERICAN INSURANCE CO GREAT OLVIDE INSURANCE CO GREAT WEST CASUALTY CO GREATER NEW YORK MUTUAL INSURANCE CO GREATHER INSURANCE CO GUIDEONE MUTUAL INSURANCE CO HANOVER INSURANCE CO HAROVER INSURANCE CO HARFORD MUTUAL INSURANCE CO HARFORD MUTUAL INSURANCE CO HARFORD MUTUAL INSURANCE CO HARFORD MUTUAL INSURANCE CO HARLEYSVILLE MUTUAL INSURANCE CO HARTFORD ACCIDENT & INDEMNITY CO HARTFORD CASUALTY INSURANCE CO HARTFORD FIRE INSURANCE CO HARTFORD FIRE INSURANCE CO HARTFORD INSURANCE CO IMPERIAL CASUALTY AND INDEMNITY CO	034,311	2,214	1,642	572	
HARTFORD INCLUDING GO OF THE MINISTER	390,752	4,528	1,106	3,422	
HARTFORD INSURANCE CO OF THE MIDWEST	2,031,251	12,224	4,707	7,517	
HARTFORD UNDERWRITERS INSURANCE CO	993,674	5,429	2,430	2,999	
IMPERIAL CASUALTY AND INDEMNITY CO		261	250	11	

		DELAWARE 2010			
			ADJUSTED 2010		BALANCE
	PREMIUM	MEMBERSHIP	ASSESSMENTS	DUE	DUE
BUREAU MEMBERS	WRITINGS	FEES PAID	INC.MEM.FEE	MEMBERS	BUREAU
(1)	(2)	(3)	INC.MEM.FEE (4)	(5)	(6)
IMPERIUM INSURANCE CO INDEMNITY INSURANCE CO OF NORTH AMERICA INSURANCE CO OF GREATER NEW YORK INSURANCE CO OF NORTH AMERICA / INA	129,046	2,094	533	1,561	
INDEMNITY INSURANCE CO OF NORTH AMERICA	3,232,805	7,346	7,343	3	
INSURANCE CO OF GREATER NEW YORK	24	252	250	2	
INSURANCE CO OF NORTH AMERICA / INA		250	250		
INSURANCE CO OF THE AMERICAS		250	250		
INSURANCE CO OF THE STATE OF PA	3.189.908	6.388	7.249		861
INSURANCE CO OF THE WEST	669	250	250 7,249 251		1
INSURANCE CO OF NORTH AMERICA INSURANCE CO OF GREATER NEW YORK INSURANCE CO OF NORTH AMERICA / INA INSURANCE CO OF THE AMERICAS INSURANCE CO OF THE STATE OF PA INSURANCE CO OF THE WEST LANCER INSURANCE CO LIBERTY INSURANCE CORPORATION LIBERTY INSURANCE UNDERWRITERS INC	000	250	251 250		_
			7 163	5,119	
I I DEPUTY INCIDANCE INDEPUTERDS INC	3,130,713	250	250	3,113	
I IDERTI INSURANCE UNDERWRITERS INC	2 520 421	11 502	5 ONN	E 702	
I IDEDTY MUTUAL THEIDANCE CO	2,329,421	1 200	724	5,702	
I INCOLN CENEDAL INCUDANCE CO	220,790	1,300	734	3/4	
IN INCULN GENERAL INSURANCE CO	2 017 054	17 700	7 200	10 200	
LM INSURANCE CORP	3,217,054	17,708	7,309	10,399	
LIBERTY INSURANCE CORPORATION LIBERTY INSURANCE UNDERWRITERS INC LIBERTY MUTUAL FIRE INSURANCE CO LIBERTY MUTUAL INSURANCE CO LINCOLN GENERAL INSURANCE CO LM INSURANCE CORP LUMBERMENS UNDERWRITING ALLIANCE MANUFACTURERS ALLIANCE INSURANCE CO MARKEL INSURANCE CO	58,488	458	378	80	
MANUFACTURERS ALLIANCE INSURANCE CO	547,022	3,222	1,450	1,772	
MARKEL INSURANCE CO		250	250		
MARYLAND CASUALTY CO	88,741	1,980	445	1,535	
MASSACHUSETTS BAY INSURANCE CO	57,000	308	375		67
MEMIC INDEMNITY CO	-1,220	352	250	102	
MANUFACTURERS ALLIANCE INSURANCE CO MARKEL INSURANCE CO MARKEL INSURANCE CO MARYLAND CASUALTY CO MASSACHUSETTS BAY INSURANCE CO MEMIC INDEMNITY CO MEMIC INDEMNITY CO MEMIC INDEMNITY CO MID-CENTURY INSURANCE CO MIDDLESEX INSURANCE CO MIDDLESEX INSURANCE CO MIDDLESEX INSURANCE CO MITSUI SUMITOMO INSURANCE CO OF AMERICA MITSUI SUMITOMO INSURANCE USA INC MONTGOMERY MUTUAL INSURANCE CO NATIONAL FIRE INSURANCE CO NATIONAL LIABILITY & FIRE INSURANCE CO NATIONAL SURETY CORP NATIONAL UNION FIRE INS OF PITTSBURGH NATIONWIDE MUTUAL EIRE INSURANCE CO		250	250		
MID-CENTURY INSURANCE CO	103,792	524	478	46	
MIDDLESEX INSURANCE CO		254	250	4	
MIDWEST EMPLOYERS CASUALTY CO	927,342	1,896	2,285		389
MITSUI SUMITOMO INSURANCE CO OF AMERICA	143,984	704	566	138	
MITSUI SUMITOMO INSURANCE USA INC	7,121	278	266	12	
MONTGOMERY MUTUAL INSURANCE CO	308,753	2,822	927	1,895	
NATIONAL FIRE INSURANCE CO OF HARTFORD	391,042	2,186	1,108	1,078	
NATIONAL INTERSTATE INSURANCE CO	418,517	1,778	1,168	610	
NATIONAL LIABILITY & FIRE INSURANCE CO		250	250		
NATIONAL SURETY CORP	2,102	254	255		1
NATIONAL UNION FIRE INS OF PITTSBURGH	3.019.881	15.646	6.876	8.770	
NATIONWIDE AGRIBUSINESS INSURANCE CO	4.040	258	259	2,	1
NATIONWIDE MITHAL FIRE INSURANCE CO	556 634	3 258	1 471	1 787	_
NATIONWIDE MUTUAL INSURANCE CO	233 475	1 550	762	788	
NATIONWIDE DRODERTY/CASHALTY INSHRANCE	127 217	672	529	143	
METUEDIANDO INCIDANCE CO	2 272 428	9 960	5 459	3 402	
NEW HAMDOUTER INCIDANCE CO	E 01/ /61	21 0/2	11 252	10 601	
NEW TEDGEY MANUEACRUDEDS INC. CO	3,014,401	21,943	11,232	10,091	
NEW JERSEI MANUFACTURERS INS CO	600 060	250	1 506	1 000	
NGM INSURANCE CO	608,860	3,388	1,586	1,802	
NIPPONKOA INSURANCE CO LID US BRANCH	0.40 505	250	250		
NORGUARD INSURANCE CO	848,527	3,996	2,112	1,884	
NORTH AMERICAN SPECIALTY INSURANCE CO	-16,401	438	250	188	
NATIONAL UNION FIRE INS OF PITTSBURGH NATIONWIDE AGRIBUSINESS INSURANCE CO NATIONWIDE MUTUAL FIRE INSURANCE CO NATIONWIDE MUTUAL INSURANCE CO NATIONWIDE PROPERTY/CASUALTY INSURANCE NETHERLANDS INSURANCE CO NEW HAMPSHIRE INSURANCE CO NEW JERSEY MANUFACTURERS INS CO NGM INSURANCE CO NIPPONKOA INSURANCE CO LTD US BRANCH NORGUARD INSURANCE CO NORTH AMERICAN SPECIALTY INSURANCE CO NORTH RIVER INSURANCE CO NORTHBROOK INDEMNITY CO NORTHERN ASSURANCE CO OF AMERICA	98,155	870	465	405	
NORTHBROOK INDEMNITY CO		250	250		
NORTHERN ASSURANCE CO OF AMERICA		250	250		
NORTHERN INSURANCE CO OF NY	635,799	1,882 1,086	1,645	237	
NORTHBROOK INDEMNITY CO NORTHERN ASSURANCE CO OF AMERICA NORTHERN INSURANCE CO OF NY NOVA CASUALTY CO	163,801	1,086	609	477	

BUREAU MEMBERS (1)  OHIO CASUALTY INSURANCE CO OHIO SECURITY INSURANCE CO OLD REPUBLIC GENERAL INSURANCE CORP	COMPENSATION PREMIUM	ASSESSMENTS MEMBERSHIP	ADJUSTED 2010 ASSESSMENTS	BALANCE DUE	BALANCE DUE
BUREAU MEMBERS	WRITINGS	FEES PAID	INC.MEM.FEE	MEMBERS	BUREAU
(1)	(2)	(3)	(4)	(5)	(6)
	6 006	400	0.65	100	
OHIO CASUALTY INSURANCE CO OHIO SECURITY INSURANCE CO OLD REPUBLIC GENERAL INSURANCE COPOLD REPUBLIC INSURANCE CO ONEBEACON AMERICA INSURANCE CO ONEBEACON INSURANCE CO PACIFIC EMPLOYERS INSURANCE CO PACIFIC INDEMNITY CO PEERLESS INDURANCE CO PEERLESS INSURANCE CO PENINSULA INDEMNITY CO PENINSULA INDEMNITY CO PENINSULA INSURANCE CO PENNATIONAL SECURITY INSURANCE CO PENN-AMERICA INSURANCE CO PENNSYLVANIA GENERAL INSURANCE CO PENNSYLVANIA LUMBERMENS MUTUAL INS CO PENNSYLVANIA MANUFACTURERS ASSN INS CO PENNSYLVANIA MANUFACTURERS INDEMNITY CO PENNSYLVANIA NATIONAL MUTUAL CASUALTY PETROLEUM CASUALTY CO PHARMACISTS MUTUAL INSURANCE CO	6,806	402	265	137	
OHIO SECURITY INSURANCE CO	-337	300	250	50	
OLD REPUBLIC GENERAL INSURANCE CORP	298,092	1,374	904	470	
OLD REPUBLIC INSURANCE CO	371,638	1,374 2,841	904 1,065 288	1,776	
ONEBEACON AMERICA INSURANCE CO	17,164	552	288	264	
ONEBEACON INSURANCE CO	80,130	254	426		172
PACIFIC EMPLOYERS INSURANCE CO	166,806	1,232	616	616	
PACIFIC INDEMNITY CO	253,572	552 254 1,232 1,378 396 3,776	616 806 250 2,238	572	
PEERLESS INDEMNITY INSURANCE CO	-11,648	396	250	146	
PEERLESS INSURANCE CO	905,975	3,776	2,238	1,538	
PENINSULA INDEMNITY CO	1,751,666	3,380	4,093		713
PENINSULA INSURANCE CO (THE)	125,333	1,058	525	533	
PENN NATIONAL SECURITY INSURANCE CO	389,857	2,540	1,105	1,435	
PENN-AMERICA INSURANCE CO		3,380 1,058 2,540 250 250	250		
PENNSYLVANIA GENERAL INSURANCE CO		250	250		
PENNSYLVANIA LUMBERMENS MUTUAL INS CO	-201	250	250		
PENNSYLVANIA MANUFACTURERS ASSN INS CO	2,428,215	16,252 4,996 4,824 250	5,578 1,887 2,526 250	10,674	
PENNSYLVANIA MANUFACTURERS INDEMNITY CO	746,307	4,996	1,887	3,109	
PENNSYLVANIA NATIONAL MUTUAL CASUALTY	1,037,259	4,824	2,526	2,298	
PETROLEUM CASUALTY CO	,	250	250	,	
PHARMACISTS MUTUAL INSURANCE CO	14.734	738	282	456	
PHOENTY INSURANCE CO	1 125 210	5 238	2,719		
PHOENIX INSURANCE CO PRAETORIAN INSURANCE CO	14,734 1,125,210 18,970	738 5,238 284	292	2,313	8
PREFERRED PROFESSIONAL INSURANCE CO	10,570	250	250		· ·
PRINCETON INSURANCE CO		250			
PROPERTY AND CASUALTY INS CO OF HARTFORD		250	250		
PROTECTIVE INSURANCE CO	205,255 39,889	250 880 861	700	180	
PUBLIC SERVICE MUTUAL INSURANCE CO	203,233	061	700 338 250	523	
QBE INSURANCE CORPORATION	39,009	00T	250	523	
		250			
REDLAND INSURANCE CO REDWOOD FIRE AND CASUALTY INSURANCE CO	1 (22	250			4
REDWOOD FIRE AND CASUALTY INSURANCE CO	1,022	250	254		4
REGENT INSURANCE CO	1,/21	262	254	-	0.5
REPUBLIC-FRANKLIN INSURANCE CO	871,576	2,066	2,162		96
REDWOOD FIRE AND CASUALTY INSURANCE CO REGENT INSURANCE CO REPUBLIC-FRANKLIN INSURANCE CO RIVERPORT INSURANCE CO ROCKWOOD CASUALTY INSURANCE CO SAFECO INSURANCE CO OF AMERICA SAFETY FIRST INSURANCE CO SAFETY NATIONAL CASUALTY CORP SEA BRIGHT INSURANCE CO SELECTIVE INSURANCE CO OF AMERICA	4,500	250	260	252	10
ROCKWOOD CASUALTY INSURANCE CO	53,587	620	368	252	
SAFECO INSURANCE CO OF AMERICA		250	250		
SAFETY FIRST INSURANCE CO	660	296	251	45	
SAFETY NATIONAL CASUALTY CORP	50,439	668	361	307	
SEA BRIGHT INSURANCE CO	398,813	6,178 250 9,689 2,002 2,768	1,125	5,053	
SELECT INSURANCE CO		250	250		
SELECTIVE INSURANCE CO OF AMERICA	1,421,953	9,689	3,370	6,319	
SELECTIVE INSURANCE CO OF SOUTH CAROLINA	379,219	2,002	1,082	920	
SELECTIVE WAY INSURANCE CO	947,317	2,768	2,329	439	
SENECA INSURANCE CO INC		250	250		
SENTINEL INSURANCE CO LTD	1,509,878	6,466	3,563	2,903	
SENTRY CASUALTY CO	22,124	760	299	461	
SENTRY INSURANCE A MUTUAL COMPANY	61,804	490	386	104	
SELECT INSURANCE CO SELECTIVE INSURANCE CO OF AMERICA SELECTIVE INSURANCE CO OF SOUTH CAROLINA SELECTIVE WAY INSURANCE CO SENECA INSURANCE CO INC SENTINEL INSURANCE CO LTD SENTRY CASUALTY CO SENTRY INSURANCE A MUTUAL COMPANY SENTRY SELECT INSURANCE CO	-25,150	696	250	446	

		DELAWARE 2010			
	COMPENSATION	ASSESSMENTS	ADJUSTED 2010	BALANCE	BALANCE
	PREMIUM	MEMBERSHIP	ASSESSMENTS	DUE	DUE
BUREAU MEMBERS	WRITINGS	FEES PAID	INC.MEM.FEE	MEMBERS	BUREAU
(1)	(2)	(3)	INC.MEM.FEE (4)	(5)	(6)
SOMPO JAPAN INSURANCE CO OF AMERICA	-2,618	320	250	70	
SOUTHERN INSURANCE CO	573,295	250	1,508		1,258
SOUTHERN STATES INSURANCE EXCHANGE	113,692	816	499	317	
SPARTA INSURANCE CO	146,095	328	571		243
ST PAUL FIRE & MARINE INSURANCE CO	1,292	250	253		3
ST PAUL GUARDIAN INSURANCE CO		250	250		
ST PAUL MEDICAL LIABILITY INSURANCE CO		250	250		
ST PAUL MERCURY INSURANCE CO		250	250		
ST PAUL PROTECTIVE INSURANCE CO		250	250		
STANDARD FIRE INSURANCE CO	660,579	2,072	1,699	373	
STAR INSURANCE CO	300,246	1,264	909	355	
STARNET INSURANCE CO		250	250		
STATE AUTOMOBILE MUTUAL INSURANCE CO	51,145	250	362		112
STATE FARM FIRE & CASUALTY CO	646,644	3,774	1,669	2,105	
STRATHMORE INSURANCE CO		250	250		
T H E INSURANCE CO	4,206	265	259	6	
TECHNOLOGY INSURANCE CO	1,623,991	8,673	3,813	4,860	
TIG INSURANCE CO		250	250		
TOKIO MARINE & NICHIDO FIRE INS CO LTD	-7,566	494	250	244	
TORUS NATIONAL INSURANCE CO		250	250		
TOWER INSURANCE CO OF NEW YORK	50,882	386	362	24	
TOWER NATIONAL INSURANCE CO	64,722	372	392		20
TRANS PACIFIC INSURANCE CO	4,392	258	260		2
TRANSGUARD INSURANCE CO OF AMERICA INC	41,227	290	340		50
TRANSPORTATION INSURANCE CO	141,109	2,688	560	2,128	
TRAVELERS CASUALTY & SURETY CO	226,787	1,208	748	460	
TRAVELERS CASUALTY & SURETY CO OF AMER		250	250		
TRAVELERS CASUALTY CO OF CONNECTICUT		250	250		
TRAVELERS CASUALTY INS CO OF AMERICA	476,174	4,808	1,295	3,513	
TRAVELERS COMMERCIAL INSURANCE CO		250	250		
TRAVELERS INDEMNITY CO	1,547,107	7,994	3,645	4,349	
TRAVELERS INDEMNITY CO OF AMERICA	1,353,441	8,900	3,220	5,680	
TRAVELERS INDEMNITY CO OF CONNECTICUT	803,172	3,080	2,012	1,068	
TRAVELERS PROPERTY CASUALTY CO OF AMER	2,166,176	4,848	5,003		155
TRUMBULL INSURANCE CO		250	250		
TWIN CITY FIRE INSURANCE CO	3,280,850	14,178	7,449	6,729	
ULLICO CASUALTY CO	492,609	396	1,331		935
UNION INSURANCE CO	434,898	2,502	1,204	1,298	
UNITED NATIONAL SPECIALTY INSURANCE CO		250	250		
UNITED STATES FIDELITY & GUARANTY CO	346,940	1,670	1,011	659	
UNITED STATES FIRE INSURANCE CO	24,381	484	303	181	
UNITED WISCONSIN INSURANCE CO	-14,933	284	250	34	
UNIVERSAL UNDERWRITERS INSURANCE CO	-765	296	250	46	
US SPECIALTY INSURANCE CO		250	250		
UTICA MUTUAL INSURANCE CO	250,342	1,264	799	465	
VALLEY FORGE INSURANCE CO	316,292	4,692	944	3,748	
VANLINER INSURANCE CO	72,651	686	409	277	
SOMPO JAPAN INSURANCE CO OF AMERICA SOUTHERN INSURANCE CO SOUTHERN STATES INSURANCE EXCHANGE SPARTA INSURANCE CO ST PAUL FIRE & MARINE INSURANCE CO ST PAUL FIRE & MARINE INSURANCE CO ST PAUL MEDICAL LIABILITY INSURANCE CO ST PAUL MERCURY INSURANCE CO ST PAUL PROTECTIVE INSURANCE CO STANDARD FIRE INSURANCE CO STARINSURANCE CO START INSURANCE CO STATE AUTOMOBILE MUTUAL INSURANCE CO STATE AUTOMOBILE MUTUAL INSURANCE CO STATE AUTOMOBILE MUTUAL INSURANCE CO STATE HANDRANCE CO TECHNOLOGY INSURANCE CO TECHNOLOGY INSURANCE CO TOWER INSURANCE CO OF NEW YORK TOWER NATIONAL INSURANCE CO TRANS PACIFIC INSURANCE CO TRANSPORTATION INSURANCE CO TRAVELERS CASUALTY & SURETY CO TRAVELERS CASUALTY & SURETY CO TRAVELERS CASUALTY & SURETY CO TRAVELERS CASUALTY TO OF CONNECTICUT TRAVELERS CASUALTY TO OF CONNECTICUT TRAVELERS CASUALTY TO OF AMERICA TRAVELERS INDEMNITY CO UNICO ASSUALTY CO UNITED MATIONAL SPECIALTY INSURANCE CO UNITED NATIONAL SPECIALTY INSURANCE CO UNITED NATIONAL SPECIALTY INSURANCE CO UNITED NATIONAL SPECIALTY INSURANCE CO UNITED STATES FIDELITY & GUARANTY CO UNITED WISCONSIN INSURANCE CO UNITED WISCONSIN INSURANCE CO UNITED WISCONSIN INSURANCE CO UNITED WISCONSIN INSURANCE CO UNITER MITURAL INSURANCE CO UNITER MITURAL INSURANCE CO UNITER MITURAL INSURANCE CO UNITER MITURAL INSURANCE CO UNITER INSURANCE CO	17,984	684	289	395	

	COMPENSATION	ASSESSMENTS	ADJUSTED 2010	BALANCE	BALANCE
	PREMIUM	MEMBERSHIP	ASSESSMENTS	DUE	DUE
BUREAU MEMBERS	WRITINGS	FEES PAID	INC.MEM.FEE	MEMBERS	BUREAU
(1)	(2)	(3)	(4)	(5)	(6)
WAUSAU BUSINESS INSURANCE CO	1,703,889	5,267	3,989	1,278	
WAUSAU UNDERWRITERS INSURANCE CO	2,853,056	•	6,510	1,270	312
		•	•		
WESCO INSURANCE CO		494	•		745
WEST AMERICAN INSURANCE CO	6,182	280	264	16	
WESTCHESTER FIRE INSURANCE CO		250	250		
WESTFIELD INSURANCE CO	4,438,439	18,817	9,988	8,829	
WESTPORT INSURANCE CORPORATION	-5,015	574	250	324	
WILLIAMSBURG NATIONAL INSURANCE CO		250	250		
WORK FIRST CASUALTY CO	30,711	604	317	287	
XL INSURANCE AMERICA INC	30,352	256	317		61
XL SPECIALTY INSURANCE CO	378,967	1,660	1,081	579	
ZENITH INSURANCE CO	546,358	2,156	1,449	707	
ZURICH AMERICAN INSURANCE CO	3,675,160	28,635	8,314	20,321	
ASAJ006 - EXCEL RECORDS OUT 303					
21ST CENTURY CENTENNIAL INSURANCE CO		250	250		