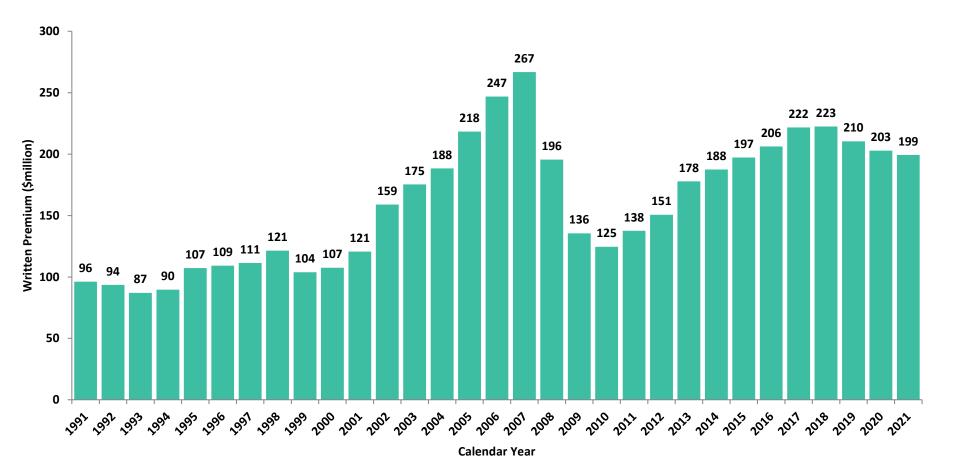


## STATE OF THE LINE REPORT



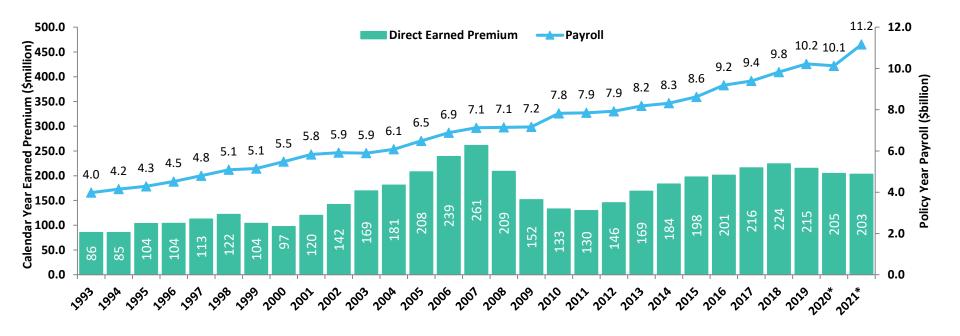
# Delaware Workers Compensation Insurance Market Results

### **Delaware Direct Written Premium**



The level of written premium has fluctuated over the 31 years shown. Written Premium has increased each year since 2010 followed by decreases in 2019 and the following years. The observed drops in 2019 to 2021 are driven by rate reductions and the COVID-19 pandemic and associated shutdowns.

### **Delaware Earned Premium and Payroll History**



Earned Premium has experienced fluctuations over the period shown. Meanwhile, Payroll has almost tripled over the same time period.

#### Sources:

Premium: A.M. Best, Inc.: Best's State/Line Report; Calendar Year Basis

Payroll: Unit Statistical Data; DCRB Financial Data Calls as of 12/31/2021, adjusted to an "effective" level to reflect deductible discounts; Policy Year Basis.

\* Payroll for Policy Years 2020 and 2021 is projected using the Statewide Average Weekly Wage.

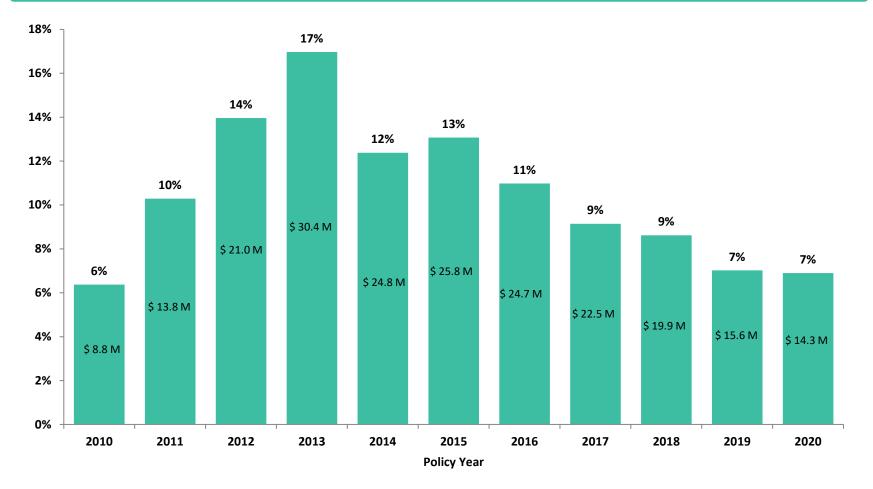
### **Delaware Nonfarm Employment**



Nonfarm employment data is a critical economic indicator to gauge the overall health of the economy and its workforce.

#### <u>Source</u>: US Bureau of Labor Statistics data through 12/2022

### **Delaware Residual Market Share**



The residual market share is an indicator of the health of a state's Workers Compensation system. The residual market share in Delaware grew rapidly from 2010 to 2013 but has consistently dropped since then.

#### Source: DCRB Financial Data Calls as of 12/31/2021

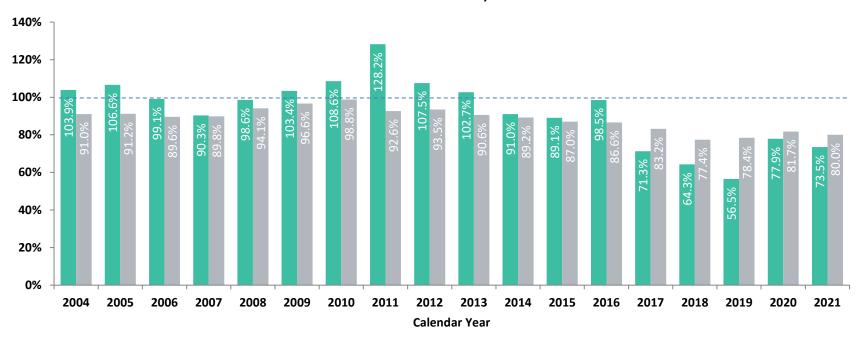
## **Combined Ratios Delaware and Countrywide**



The Combined Ratio is the sum of the loss, LAE and underwriting expense ratios to premium, and does not include income from investments.

### Source: 2022 NAIC Profitability by Line by State in 2021

## After-tax Operating Ratios Delaware and Countrywide



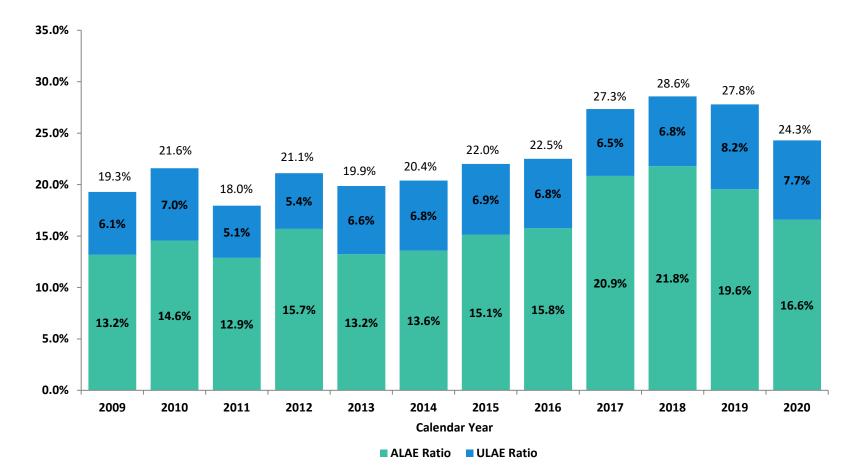
Delaware Countrywide

The After-tax Operating Ratio is the Combined Ratio less the Investment Gain on Insurance Transactions and a reduction for Federal Tax on Insurance Transactions. An operating ratio of less than 100 indicates an overall operating profit.

#### Source:

2022 NAIC Profitability by Line by State in 2021

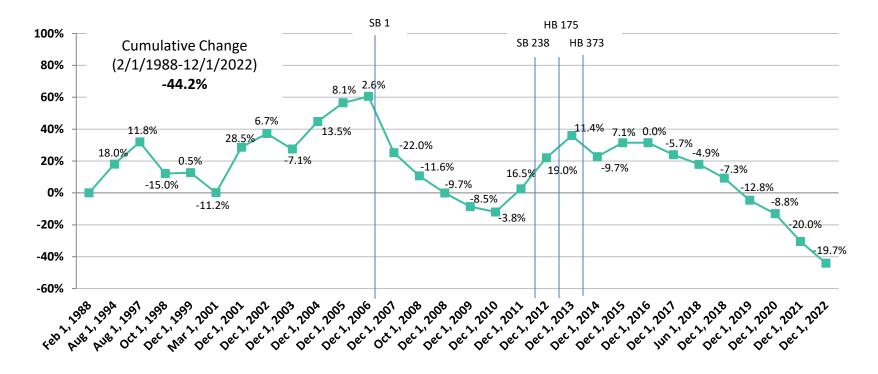
### **Delaware ALAE and ULAE Ratios**



Loss adjustment expense (LAE) is the expense associated with investigating and settling claims. LAE is the total of the allocated loss adjustment expense (ALAE) and the unallocated loss adjustment expense (ULAE). LAE ratios to loss increased from 2013 to 2018, followed by a decline in 2019 and 2020. ALAE is the portion of LAE that can be assigned or allocated to specific claims. Over the years shown, ALAE ratios have ranged from 12.9% to 21.8%. The remainder is called ULAE and these ratios have ranged from 5.1% to 8.2%.

## Loss Costs and Market Pricing

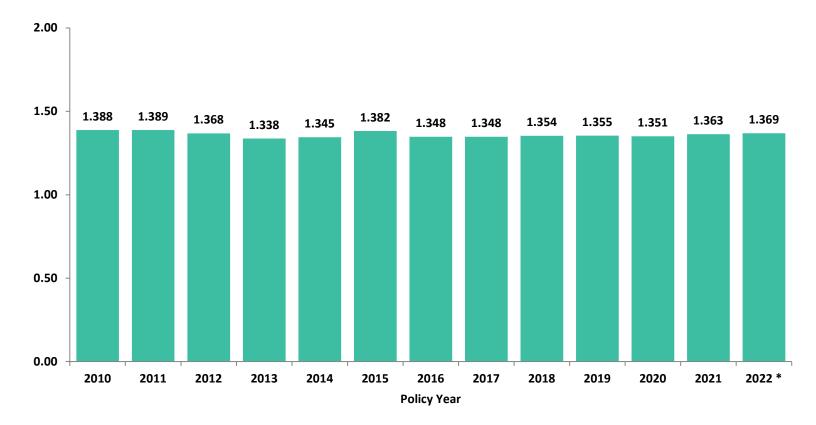
### **Delaware Approved Rate Change History**



#### Significant Milestones:

- Senate Bill 1 of January 2007 Requires fee schedule and treatment guidelines; established Health Care Advisory Panel and data collection requirement.
- Senate Bill 238 of August 2012 Facilitates hospital and ambulatory surgery center compliance with the medical treatment expense cost savings measures required by the Workers Compensation Health Care Payment System. This addressed lack of compliance with anchor dates and prescribed Consumer Price Index indices.
- Senate Bill 175 of June 2013 Expands the responsibilities and resources of the Data Collection Committee; implements a number of changes to Delaware's
  medical cost control provisions for workers compensation recipients, including a two-year inflation freeze on fees; inclusion of many procedures on the state's
  current medical fee schedule which were previously exempted, and new cost control provisions for pharmaceuticals, drug testing, and anesthesia.
- House Bill 373 of July 2014 Requires revisions to the medical fee schedule to achieve savings in aggregate medical expenses of 20 percent of 2014 expenses by January 31, 2015, 25 percent of 2014 expenses by January 31, 2016 and 33 percent of 2014 expenses by January 31, 2017.

### **Delaware Average Loss Cost Multiplier**

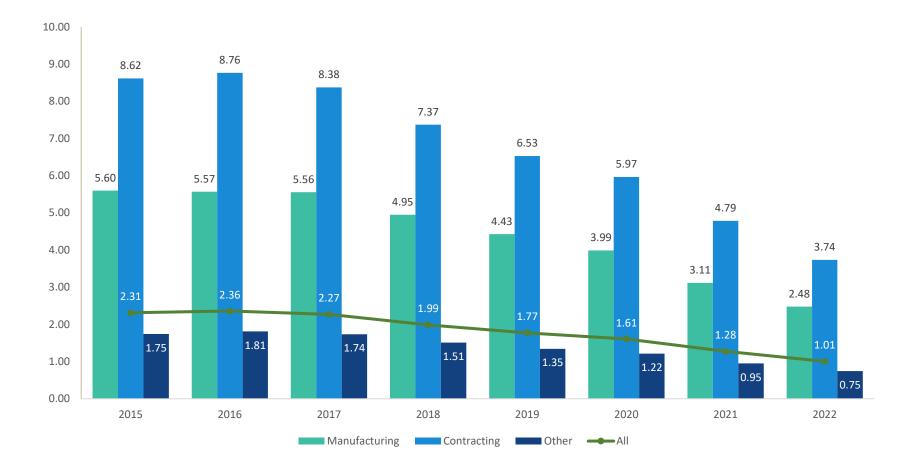


The Average Loss Cost Multiplier (LCM) is the ratio of Total Carrier Manual Premium to Total Loss Costs at DCRB Level, as reported to the DCRB. It represents the average LCM, weighted by loss costs. Carriers must file their LCMs with the Insurance Department to convert DCRB loss costs, which are comprised of loss and loss adjustment expense, into manual rates, including underwriting expenses, a provision for profit and contingencies, and any deviation to reflect differences in loss experience.

\* Preliminary

Source: DCRB Market Profile Reports

### **Delaware Average Residual Market Rate**

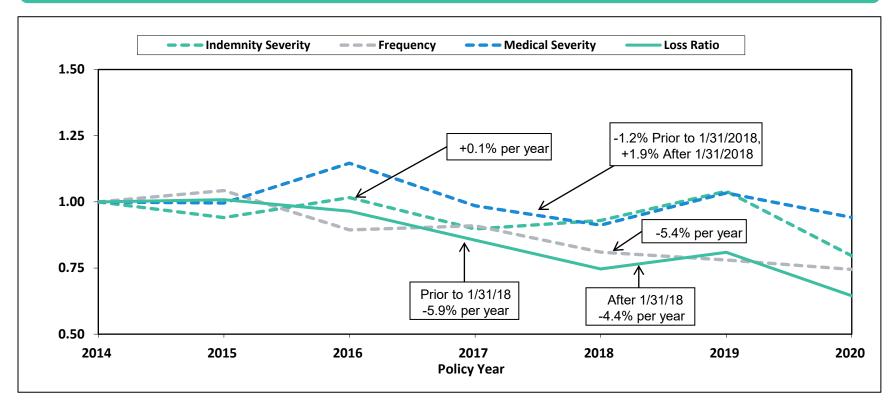


Overall average rates have generally decreased from 2015 to 2022.

Source: 2015 - 2022 DCRB Rate Revisions

## Claim Frequency and Severity Trends

### Delaware Loss Components Frequency, Indemnity Severity, Medical Severity



Selected frequency and severity trends which considers COVID-19 impacts not yet contained in the above historical data:

Indemnity: +0.1% (2014-2019)

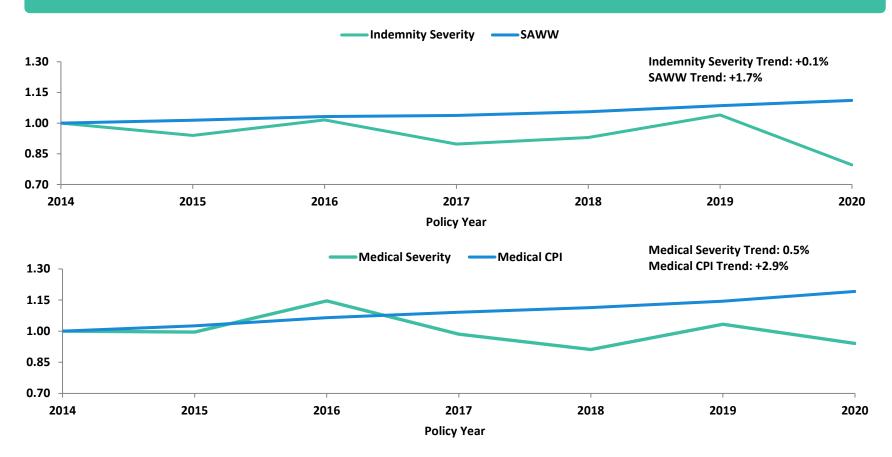
Medical: Prior to 1/31/2018: -1.2% (2014-2020)

From 1/31/2018 and later: +1.9% (Average of the historical indemnity severity trend of +0.5% (2011-2020) and CPI-U trend of +3.2% (2017-2022)) Frequency: -5.4% (2014-2020)

The combined impact of Frequency, Indemnity Severity, and Medical Severity Trends is a Loss Ratio Trend of -4.4% for the recent period after 1/31/2018.

Source: DCRB 2022 Rate Revision Indexed to 1.00 at Policy Year 2014

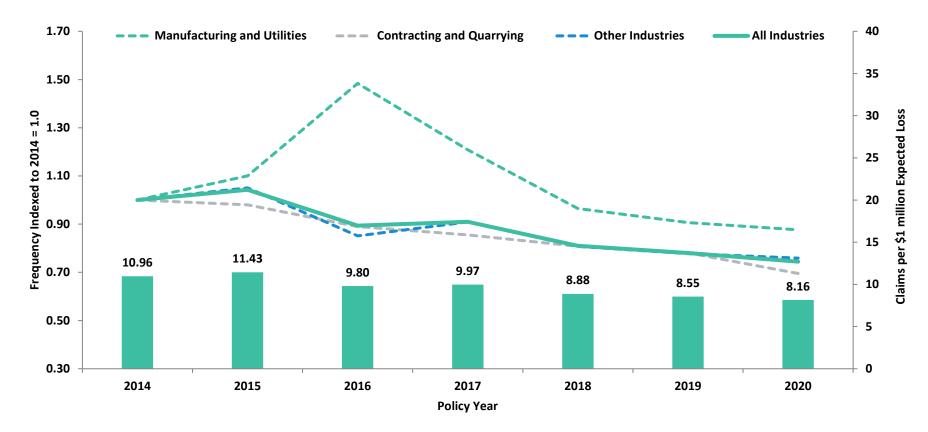
### **Delaware Severity Compared to Selected Indices**



Changes in indemnity severity appear to be lower than the changes in the state's average weekly wage. The Medical Consumer Price Index (CPI) has generally increased at a faster rate than the Medical Severity trend.

Sources: DCRB 2022 Rate Revision DE Department of Labor US Bureau of Labor Statistics Indexed to 1.00 at Policy Year 2014

### **Claim Frequency Trend in Total and by Industry Group**



Notes: Excludes large deductible business

Claim frequency is measured by the number of ultimate claims per \$1 million of expected losses. Decreasing frequency contributes to reductions in statewide loss cost levels.

Source: DCRB 2022 Rate Revision

### **Delaware Large Claims in Excess of \$500,000 at 1st Report**



High-dollar workers compensation claims are infrequent, but the cost of these claims has a significant impact on workers compensation costs. The chart shows the number of large claims with losses in excess of \$500,000 in total incurred losses for Policy Years 2014 through 2020.

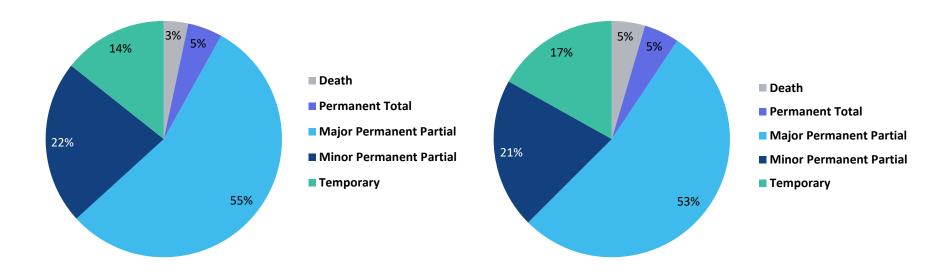
#### Source: DCRB Financial Data Call #4

# Distributions of the Delaware Workers Compensation System

### **Indemnity Benefits by Type of Injury**

5 Policy Year Average (2011-2015)

#### 5 Policy Year Average (2015-2019)



Comparing these two time periods, the portion of indemnity benefits has generally been stable.

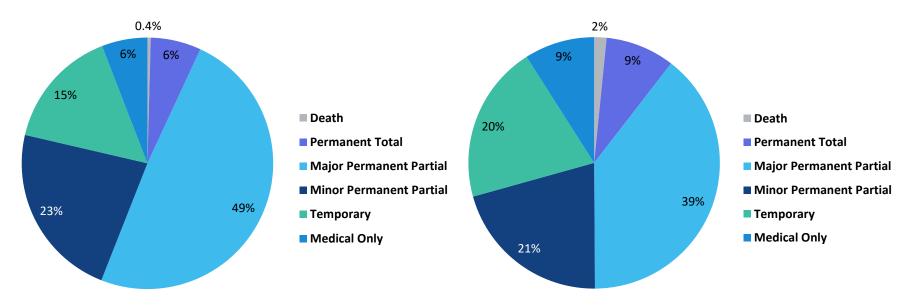
Based on losses developed to ultimate values.

Sources: 2011-2015: Delaware 2018 Rate Revision 2015-2019: Delaware 2022 Rate Revision

### **Medical Benefits by Type of Injury**

5 Policy Year Average (2011-2015)

5 Policy Year Average (2015-2019)

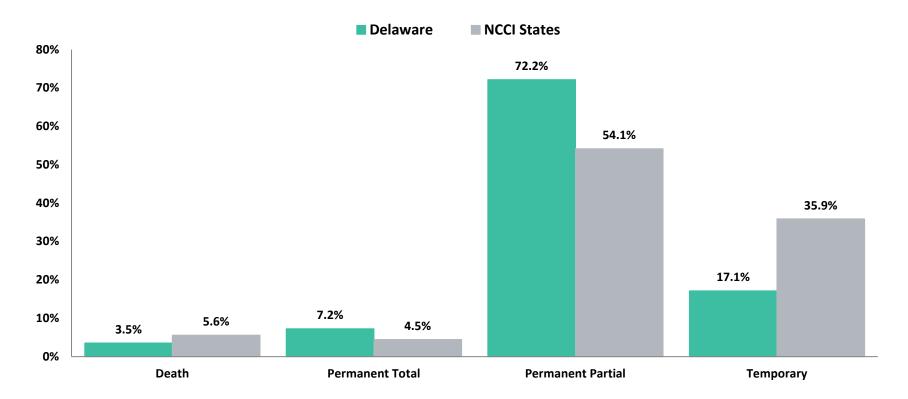


Comparing these two time periods, the portion of medical benefits attributable to Major Permanent Partial injuries decreased by 10 percentage points, while the portion attributable to Temporary Total increased by 5 percentage points. The other types of injury exhibited smaller changes.

Based on losses developed to ultimate value.

Sources: 2011-2015: Delaware 2018 Rate Revision 2015-2019: Delaware 2022 Rate Revision

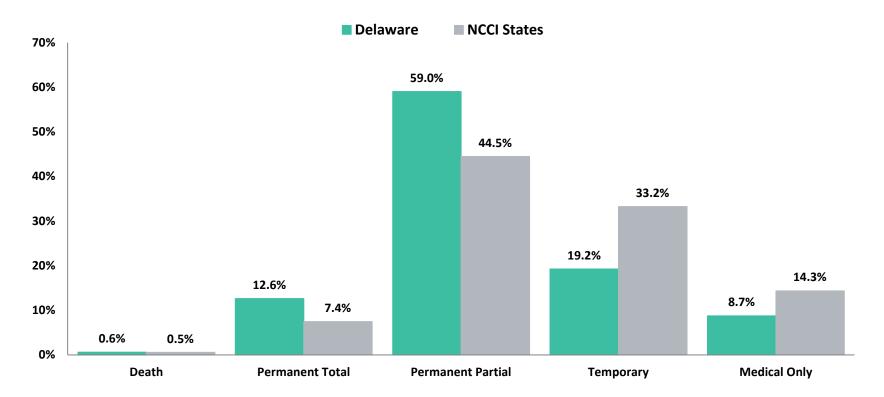
### **Ultimate Indemnity Benefits by Type of Injury**



Delaware has a higher percentage of Permanent Partial benefits and a lower percentage of Temporary benefits in comparison to the NCCI states.

Sources: DCRB 2022 Rate Revision NCCI States: 2022 Annual Statistical Bulletin

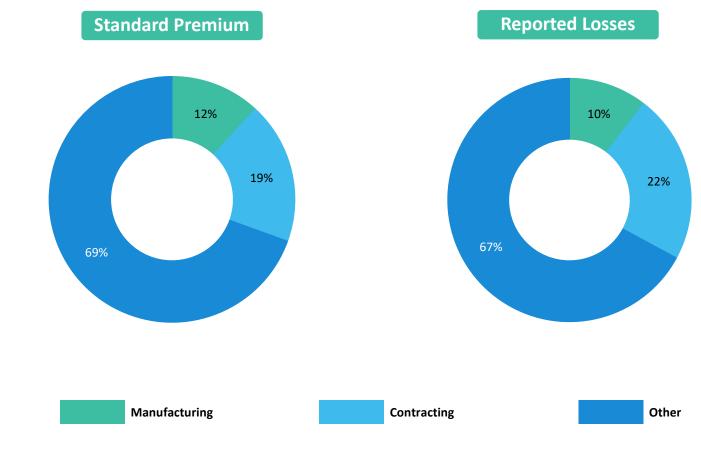
## **Ultimate Medical Benefits by Type of Injury**



The largest component of medical costs is payments for Permanent Partial injuries. When compared to NCCI states, Delaware has higher percentages of medical costs for Death, Permanent Total, and Permanent Partial.

Sources: DCRB 2022 Rate Revision NCCI States: 2022 Annual Statistical Bulletin

### Premium and Loss by Industry Group



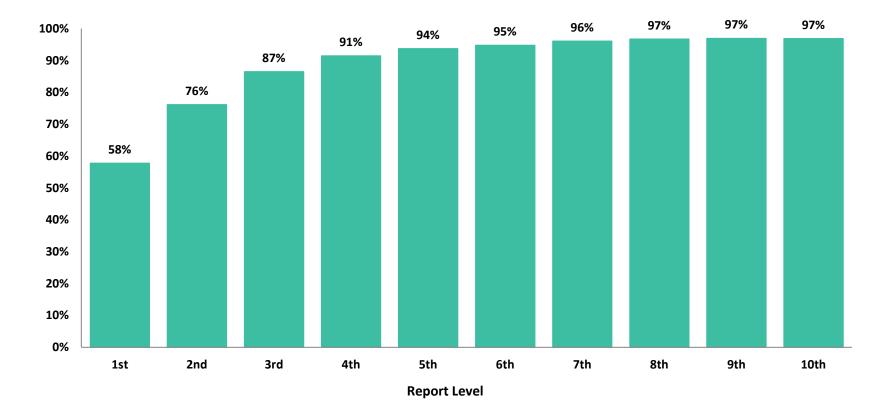
Source: DCRB 2022 Rate Revision, Policy Year 2019

### **Premium and Loss by Industry Group**

**Standard Premium** Manufacturing Other Contracting 21% 35% 45% 55% 65% 79% **Reported Losses** 9% 30% 46% 54% 70% 91% **Excluding Deductible Policies Deductible Policies** 

# Measures of Claim Reporting and Case Reserve Changes

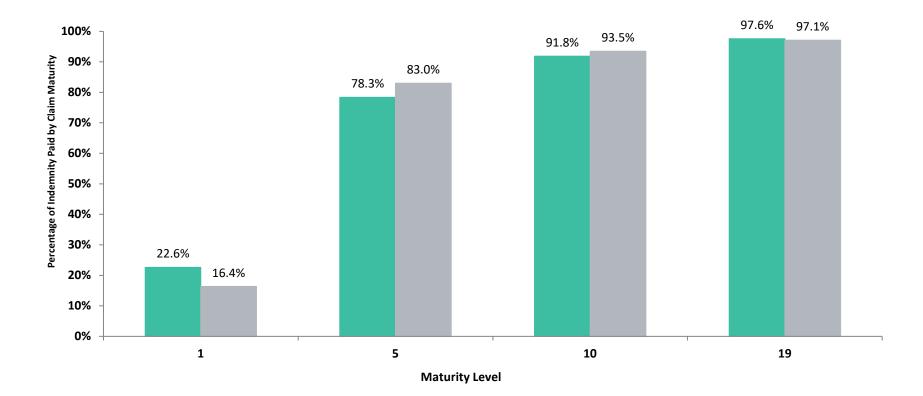
### **Portion of Reported Indemnity Claims Closed**



The rate at which claims are settled and closed impacts the ultimate claim costs. The chart shows the percentage of indemnity claims that are closed at each report level. Approximately 6% of indemnity claims remain open at 5<sup>th</sup> report.

Source: DCRB 2022 Rate Revision

### Portion of Ultimate Indemnity Loss Paid by Claim Maturity



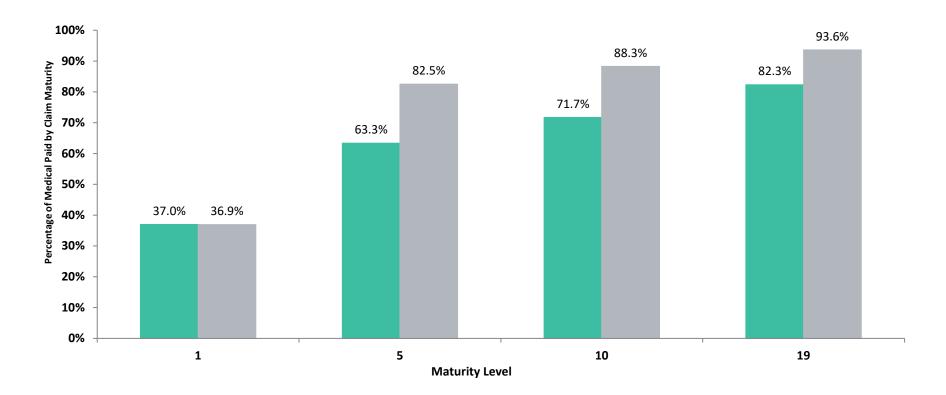
Delaware NCCI States

#### Sources:

DCRB 2022 Rate Revision, on a Policy Year basis

### Portion of Ultimate Medical Loss Paid by Claim Maturity

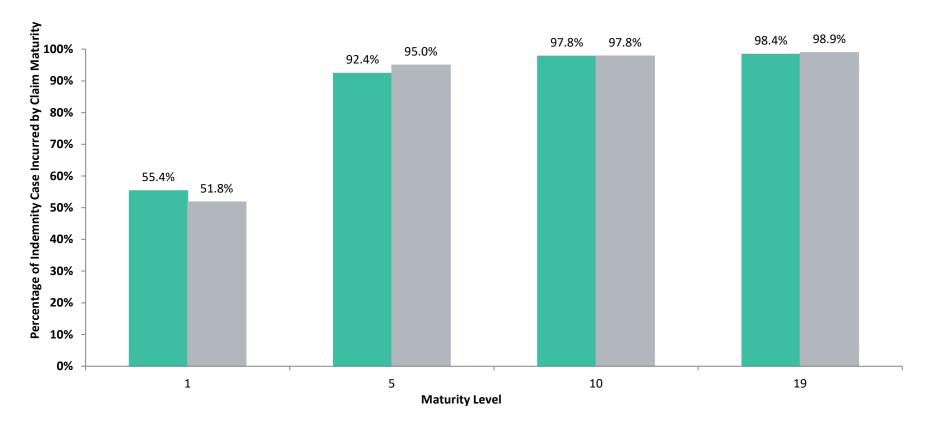




#### Sources:

DCRB 2022 Rate Revision, on a Policy Year basis

### Portion of Ultimate Indemnity Case Incurred by Claim Maturity

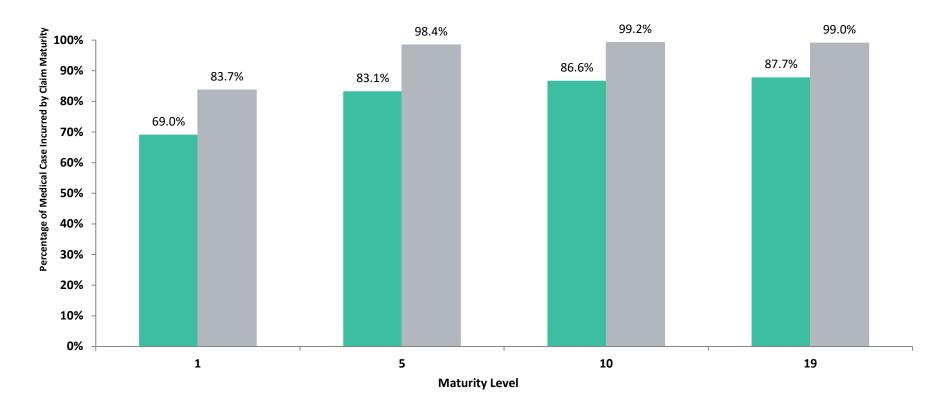


#### Delaware NCCI States

#### Sources:

DCRB 2022 Rate Revision, on a Policy Year basis

### Portion of Ultimate Medical Case Incurred by Claim Maturity



Delaware NCCI States

#### Sources:

DCRB 2022 Rate Revision, on a Policy Year basis

### **Delaware Case Reserve Changes**



Case reserves are defined as the sum of the values assigned to specific known claims as of the evaluation date.

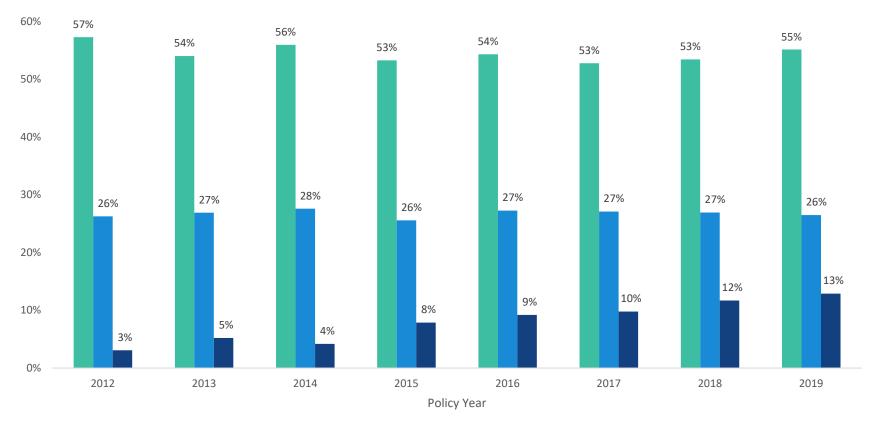
Since House Bill 373 took effect in 2015 to reduce medical fees by 33% by January 31, 2017, the change in medical case reserves has sharply decreased from the highest level in 2016.

Sources: DCRB Financial Data Calls

## Premium Adjustment Programs

### **Delaware Schedule Rating Plan**

70%



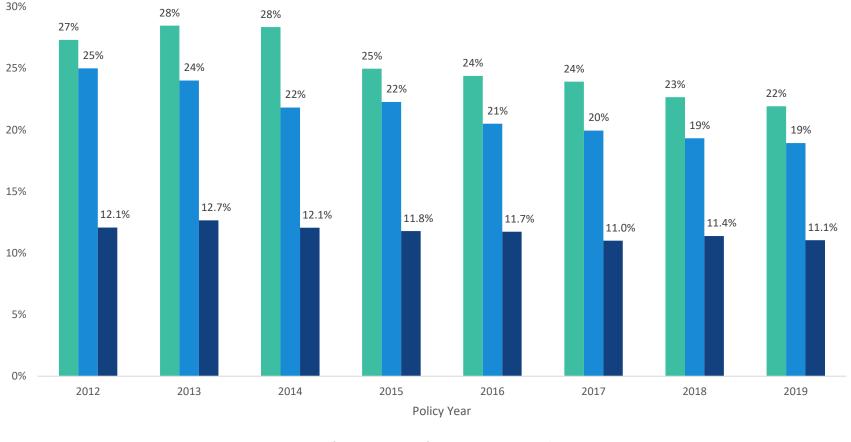
■ % of Premium ■ % of Participants ■ % Av

% Average Schedule

From 2012 to 2019, approximately 55% of eligible total standard premium was subject to schedule rating and the number of policies subject to schedule rating has been stable. Since 2014, the overall average schedule rating credit has been increasing and is at 13% in 2019.

Sources: DCRB Unit Statistical Data

### **Delaware Workplace Safety Program**

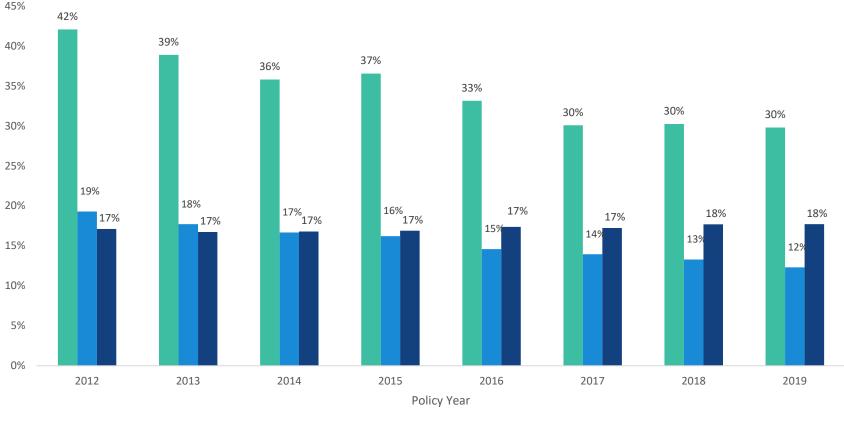


■ % of Premium ■ % of Participants ■ % Credit

From 2012 to 2019, the percentage of risks participating has generally decreased. During 2019, 19% of eligible risks representing 22% of eligible premiums participated in the program. The average credit provided to participating employers has been approximately 11% in recent years.

Sources: DCRB Unit Statistical Data

### **Delaware Construction Classification Premium Adjustment Program**



■ % of Premium ■ % of Participants ■ % Credits

During Policy Year 2019, the premium for participating risks represented 30% of total premium on eligible risks, and only 12% of eligible risks participated in the program. Both the proportion of eligible risks participating and the percentage of premium for participating risks have generally declined since 2012. The average program credits given to participating risks have also declined slightly during the period.

Sources: DCRB Unit Statistical Data



### Trusted • Essential • Objective

The DCRB is the licensed rating organization for workers compensation business in the state of Delaware and has served in that role since 1917. The DCRB is a non-profit, private corporation supported by members comprised of all insurers licensed to underwrite workers compensation insurance in Delaware. The DCRB makes annual rating value filings with the Delaware Department of Insurance and, subject to review and approval by the Department of Insurance, the DCRB maintains uniform classification and experience rating plans as well as rules and parameters associated with various other mandatory and optional pricing programs. For more information about the DCRB, contact us at:

Delaware Compensation Rating Bureau, Inc.

30 S. 17th Street, Suite 1500 Philadelphia, PA 19103 (215) 568-2371 www.dcrb.com