DELAWARE COMPENSATION RATING BUREAU, INC

Review of Experience Rating Plan Parameters

Page 20.1 contains Collectible Premium Ratios.

Page 20.2 contains Expected Loss Cost Factors. They are applied to residual market rates by classification to produce Table A, Expected Loss Factors, which are the basis for the calculation of Expected Losses.

Page 20.3 contains the derivation of various factors, i.e., maximum single loss size, self-rating point, that are used to produce Table B.

COLLECTIBLE PREMIUM RATIOS *

Manual Years 2005 to 2007 Unit Data

| | | | Collectible | | | | | | | | |
|----------------|----------------------|-------------------------|---------------|--|--|--|--|--|--|--|--|
| Manual | Premium at | Premium | | | | | | | | | |
| Year | Manual Rates | (Excluding Constants) | Ratio (2)/(3) | | | | | | | | |
| (1) | (2) | (3) | (4) | | | | | | | | |
| ALL INDUSTRIES | | | | | | | | | | | |
| 2005 | 292,143,521 | 2,143,521 293,734,969 | | | | | | | | | |
| 2006 | 318,843,146 | 318,843,146 333,494,291 | | | | | | | | | |
| 2007 | 322,602,939 | 341,963,463 | 0.9434 | | | | | | | | |
| TOTAL | 933,589,606 | 969,192,723 | 0.9633 | | | | | | | | |
| | MANUFAC ⁻ | TURING AND UTILITIES | | | | | | | | | |
| 2005 | 42,776,411 | 38,823,484 | 1.1018 | | | | | | | | |
| 2006 | 43,401,987 | 42,159,566 | 1.0295 | | | | | | | | |
| 2007 | 48,640,105 | 49,230,042 | 0.9880 | | | | | | | | |
| TOTAL | 134,818,503 | 130,213,092 | 1.0354 | | | | | | | | |
| | CONTRAC | TING AND QUARRYING | | | | | | | | | |
| 2005 | 68,859,562 | 66,291,130 | 1.0387 | | | | | | | | |
| 2006 | 74,350,697 | 72,963,479 | 1.0190 | | | | | | | | |
| 2007 | 69,012,901 | 69,091,255 | 0.9989 | | | | | | | | |
| TOTAL | 212,223,160 | 208,345,864 | 1.0186 | | | | | | | | |
| | ОТН | ER INDUSTRIES | | | | | | | | | |
| 2005 | 180,507,548 | 188,620,355 | 0.9570 | | | | | | | | |
| 2006 | 201,090,462 | 218,371,246 | 0.9209 | | | | | | | | |
| 2007 | 204,949,933 | 223,642,166 | 0.9164 | | | | | | | | |
| TOTAL | 586,547,943 | 630,633,767 | 0.9301 | | | | | | | | |

^{*} Excludes classifications and coverages not subject to experience rating.

CALCULATION OF EXPECTED LOSS RATE FACTORS

| Policy Year Beginning 12/1 | Average Law Multiplier | Adjustment Factor | Loss Ratio Development Factor | Expense Allowance 1 / (PLR/CPR) | Trend Factor | Product (2) * (3) * (4) *(5) * (6) | Expected Loss Rate Factor 1.0 / (7) | Factor to Reflect Approved Rate Levels * | Adjusted Expected LC Factors (8)*(9) |
|----------------------------------|------------------------------|----------------------------|--|---|----------------------------|--|--|---|---|
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
| | | | <u>Manufacturing</u> | and Utilities | | | | | |
| 2006 | 0.9414 | 1.0000 | 1.7832 | 1.6058 | 1.1561 | 3.1165 | 0.3209 | 1.0087 | 0.3237 |
| 2007 | 0.9768 | 1.0000 | 2.0494 | 1.6058 | 1.1000 | 3.5360 | 0.2828 | 1.0087 | 0.2853 |
| 2008 | 0.9874 | 1.0000 | 2.7029 | 1.6058 | 1.0641 | 4.5603 | 0.2193 | 1.0087 | 0.2212 |
| 2006 2007 2008 | 0.9414 0.9768 0.9874 | 1.0000 1.0000 1.0000 | Contracting an 1.8426 2.1445 2.7087 | d Quarrying 1.5797 1.5797 1.5797 | 1.1561 1.1000 1.0641 | 3.1679 3.6400 4.4958 | 0.3157 0.2747 0.2224 | 1.0088 1.0088 1.0088 | 0.3185 0.2771 0.2244 |
| 2006 | 0.9414 | 1.0000 | <u>Other Inde</u> | 1.4425 | 1.1561 | 2.7783 | 0.3599 | 1.0087 | 0.3630 |
| 2007 2008 | 0.9768 0.9874 | 1.0000 1.0000 | 2.0932 2.7602 | 1.4425 1.4425 | 1.1000 1.0641 | 3.2443 4.1834 | 0.3082 0.2390 | 1.0087 1.0087 | 0.3109 0.2411 |
| | | | | | | | | | |

^{* (12/1/10} Filed Indicated Change in Manual Rate Level) / (12/1/10 Approved indicated Change in Manual Rate level) by Industry Group, from Page

Experience Rating Plan Parameters

3 yr =

\$9,483

- (2) Permissible Loss Ratio = 0.6694 (a) Expected Losses needed to achieve 5% credibility (3) (1)*(2) = \$9,483*0.6694 =\$6,348 (4) Max Value: 0.25 * \$6,348 =\$31,740 0.05 (5) K-Value a) If (3) is assigned 5% credibility, then K = E(1-c) =\$6,348 * (1-.05) \$120,612 .05 С
- (6) .055 Credibility Interval the .0525 left endpoint corresponds to E = (K * C) = 120,612 * .0525
- (7) Right endpoint for .05 credibility interval = \$6,682
 (8) Self rating point = 25 * average serious claim
 = 25 * 274,391 = \$6,859,775
 - 6% of (8) rounded to the nearest \$1,000 = 412,000

 Selected = 412,000
 - (a) Standard LR / CPR = Manual LR 0.6448/0.9633 = 0.6694

Eligibility Point = (3,161 = 1 yr Prem)

(1)