

# DELAWARE WORKERS COMPENSATION MANUAL

OF

# RULES, CLASSIFICATIONS AND RATING VALUES

FOR

# WORKERS COMPENSATION AND FOR EMPLOYERS LIABILITY INSURANCE

# Effective July 1, 2021

**DELAWARE COMPENSATION RATING BUREAU, INC.** 

Section I PREFACE

**Manual Information Page** 

July 1, 2021 Manual

Section 3

Added new WC 00 04 12 Contingent Experience Rating Modification Endorsement

#### Section 5

- Section III, Item 5: Clarified business rules
- Section IV, Item 1, viii.: Added new business rule
- Section IV, Item 5: Added business rules for contingent experience modifications and Minimum Data Requirements Table
- Section V, Item 8.b.: Updated business rules

# PREFACE

A. This Manual of risk classes, underwriting rules, DCRB rating values and rating plans has been filed with the Delaware Insurance Department as required by Delaware Law. It is effective 12:01 A.M., January 1, 2021, with respect to all policies, the effective date of which is January 1, 2021 or thereafter, subject to the following express conditions, for the insurance companies, corporations and associations listed herein and for no other insurance company, corporation or association.

The Delaware Compensation Rating Bureau shall hereinafter be referred to as the "DCRB".

#### B. Organization of Manual

This Manual has six sections:

- Section 1 Underwriting Rules
- Section 2 Rating Values and Classifications/General Auditing and Classification Information
- Section 3 Endorsements
- Section 4 Retrospective Rating Plans
- Section 5 Experience Rating Plan
- Section 6 Merit Rating Plan

# C. Definitions

The following words are referenced in House Bill 241 of 1993 or have been used in this Manual with meanings intended to be consistent with the requirements of that Act. For purposes of improving the understanding of the Manual, definitions of these words as used elsewhere in this Manual are set forth below.

1. **Data Card** – DCRB Data Cards are issued by the Delaware Compensation Rating Bureau, Inc. These data cards provide the risk name, location, DCRB file number, authorized classification(s) and if applicable the risk's experience modification for a minimum of one year.

Risks approved for the Delaware Construction Classification Premium Adjustment Program and any other applicable credit programs will be shown on these data cards.

- DCRB Loss Costs Dollar amounts per unit of exposure attributable to the payment of losses under workers compensation and employers liability coverages, filed by the DCRB based on the aggregate experience of all DCRB members and approved by the Insurance Commissioner.
- 3. DCRB Rating Values All parameters filed by the DCRB and approved by the Insurance Commissioner, and which are used either mandatorily or by option of carriers for purposes of pricing workers compensation and employers liability coverages. Such DCRB rating values include DCRB Loss Costs, experience rating plan values such as Expected Loss Cost Factors, Credibility, Maximum Value of One Accident, and Credibility Weighted Maximum Value Charge, retrospective rating plan values such as the Table of Expected Loss Ranges, Excess Loss Pure Premium Factors, Retrospective Pure Premium Development Factors, and expense parameters applicable to U.S.L. &H.W. coverages such as Premium Discounts, Expected Loss Ratio, Expense Ratios, Tax Multipliers and Loss Conversion Factors.
- 4. **Carrier Rate –** The amount per unit of exposure which an insurance carrier charges for workers compensation and employers liability insurance.
- 5. **Carrier Rating Values** All parameters used by carriers for purposes of pricing workers compensation and employers liability insurance coverages. Such parameters may be either DCRB rating values adopted by a carrier for its own use or values independently determined by a carrier.

- 6. Loss Cost Dollar amounts per unit of exposure attributable to the payment of losses under workers compensation and employers liability coverages. Loss Costs may be developed either by the DCRB based on the aggregate experience of all DCRB members or may be established by individual carriers based on their own supporting information.
- 7. **Prospective Loss Costs** Historical aggregate losses projected through development to their ultimate value and through trending to a future point in time including all loss adjustment or claim management expenses and loss-based expenses excluding other operating expenses, assessments, taxes and profit or contingency allowances in this Manual. The term "Loss Cost" is synonymous with Provision for Claim Payment.
- 8. **Rating Value –** A parameter or number used in pricing workers compensation or employers liability insurance coverages. Rating Values may be established by the DCRB or by individual carriers. Where individual carriers have established Rating Values different from those of the DCRB, the carrier's values supersede those of the DCRB for purposes of that insurer's policies.
- 9. **Rating Effective Date (RED)** is the earliest date that a specific experience rating or merit rating adjustment is applied to a policy.

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# D. Delaware Compensation Rating Bureau, Inc. Membership List

Acadia Insurance Co Accident Fund General Insurance Co Accident Fund Insurance Co Of America Accident Fund National Insurance Co Accredited Surety And Casualty Company Inc ACE American Insurance Co ACE Fire Underwriters Insurance Co ACE Property & Casualty Insurance Co ACIG Insurance Co Acuity A Mutual Insurance Co Advantage Workers Compensation Ins Co AIG Property Casualty Co **AIU Insurance Co** Alea North America Insurance Co Allied Eastern Indemnity Co Allied Property & Casualty Insurance Co Allmerica Financial Alliance Ins Co Allmerica Financial Benefit Insurance Co Allstate Indemnity Co Allstate Insurance Co Allstate Northbrook Indemnity Co Amco Insurance Co American Alternative Insurance Corp American Automobile Insurance Co American Casualty Co Of Reading American Economy Insurance Co American European Insurance Co American Family Home Insurance Co American Fire And Casualty Co American Guarantee & Liability Ins Co American Guarantee & Liability Insurance Co American Home Assurance Co American Insurance Co American Interstate Insurance Co American Interstate Insurance Company of Texas American Manufacturers Mutual Ins Co American Modern Home Insurance Co American Motorists Insurance Co American Property Insurance Co American Select Insurance Co American States Insurance Co American Zurich Insurance Co

Amerisure Insurance Co Amerisure Mutual Insurance Co Amerisure Partners Insurance Co Amguard Insurance Co Amtrust Insurance Company Arch Indemnity Insurance Co Arch Insurance Co Arch Property Casualty Insurance Company Argonaut Insurance Co Argonaut-Midwest Insurance Co ARI Casualty Co ARI Insurance Company Ashmere Insurance Co Associated Indemnity Corporation Atlantic Specialty Insurance Co Atlantic States Insurance Co Automobile Insurance Co Of Hartford CT Bankers Standard Insurance Co Bedivere Insurance Co Benchmark Insurance Co Berkley Casualty Insurance Co Berkley National Insurance Co Berkley Regional Insurance Co Berkshire Hathaway Direct Insurance Co Berkshire Hathaway Homestate Ins Co **Bitco General Insurance Corporation Bitco National Insurance Co** Blackboard Insurance Brethren Mutual Insurance Co Brickstreet Mutual Insurance Co Brotherhood Mutual Insurance Co Carolina Casualty Insurance Co Century Indemnity Co Cerity Insurance Company Charter Oak Fire Insurance Co Cherokee Insurance Co Chiron Insurance Company Chubb Indemnity Insurance Co Chubb National Insurance Co Church Mutual Insurance Co Cincinnati Casualty Co Cincinnati Indemnity Co

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Federated Rural Electric Ins Exchange Federated Service Insurance Co Fidelity & Guaranty Insurance Co Fidelity & Guaranty Insurance Underwriters Inc Fidelity And Deposit Co Of Maryland Firemans Fund Insurance Co Firemens Insurance Co Of Washington DC First Dakota Indemnity Co First Liberty Insurance Corp First Nonprofit Insurance Co Firstline National Insurance Co Florists Mutual Insurance Co Foremost Insurance Co Grand Rapids MI Foremost Property & Casualty Ins Co Foremost Signature Insurance Co Frank Winston Crum Insurance Company Frontier Insurance Co General Casualty Co Of Wisconsin General Insurance Co Of America Genesis Insurance Co Glencar Insurance Company Goodville Mutual Casualty Co Granite State Insurance Co Graphic Arts Mutual Insurance Co Gray Insurance Co (The) Great American Alliance Insurance Co Great American Assurance Co Great American Insurance Co Great American Insurance Co Of New York Great American Spirit Insurance Co Great Divide Insurance Co Great Midwest Insurance Co Great Northern Insurance Co Great West Casualty Co Greater New York Mutual Insurance Co Greenwich Insurance Co Guideone Mutual Insurance Co Hanover American Insurance Co The Hanover Insurance Co Harco National Insurance Co Harford Mutual Insurance Co Harleysville Insurance Co Harleysville Preferred Insurance Co Harleysville Worcester Insurance Co Hartford Accident & Indemnity Co

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Hartford Casualty Insurance Co Hartford Fire Insurance Co Hartford Insurance Co Of The Midwest Hartford Insurance Co Of The Southeast Hartford Insurance Company Of Illinois Hartford Underwriters Insurance Co HDI-Gerling America Insurance Co **Highlands Insurance Co** Imperium Insurance Co Indemnity Insurance Co Of North America Insurance Co Of Greater New York Insurance Co Of North America / Ina Insurance Co Of The Americas Insurance Co Of The State of PA Insurance Co Of The West Intrepid Insurance Co Key Risk Insurance Co Lamorak Insurance Co Lancer Insurance Co Liberty Insurance Corporation Liberty Mutual Fire Insurance Co Liberty Mutual Insurance Co LM Insurance Corp Lumbermens Mutual Casualty Co Main Street America Assurance Co Manufacturers Alliance Insurance Co Markel Insurance Co Massachusetts Bay Insurance Co Memic Indemnity Co Merchants Mutual Insurance Co Mid-Century Insurance Co Middlesex Insurance Co Midwest Employers Casualty Co Mitsui Sumitomo Insurance Co Of America Mitsui Sumitomo Insurance USA Inc Montgomery Mutual Insurance Co Motorists Commercial Mutual Insurance Co National American Insurance Co National Casualty Co National Fire Insurance Co Of Hartford National Interstate Insurance Co National Liability & Fire Insurance Co National Specialty Insurance Co National Surety Corp National Union Fire Ins Of Pittsburgh

Nationwide Agribusiness Insurance Co Nationwide Assurance Insurance Company Nationwide General Insurance Company Nationwide Insurance Company of America Nationwide Mutual Fire Insurance Co Nationwide Mutual Insurance Co Nationwide Property/Casualty Insurance Netherlands Insurance Co New Hampshire Insurance Co New Jersey Manufacturers Ins Co New York Marine And General Insurance Co NGM Insurance Co Norguard Insurance Co

#### North American Elite Insurance Co

North American Specialty Insurance Co North Pointe Insurance Co North River Insurance Co Northstone Insurance Company Nova Casualty Co Nutmeg Insurance Company Oak River Insurance Co **OBI** America Insurance Co **OBI** National Insurance Co Ohio Casualty Insurance Co Ohio Farmers Insurance Co Ohio Security Insurance Co Old Dominion Insurance Co Old Guard Insurance Co Old Republic General Insurance Corp Old Republic Insurance Co One Beacon Insurance Company Pacific Employers Insurance Co Pacific Indemnity Co Partner Reinsurance Company Of the US Peerless Indemnity Insurance Co Peerless Insurance Co Peninsula Indemnity Co Peninsula Insurance Co (The) Penn National Security Insurance Co Pennsylvania Lumbermens Mutual Ins Co Pennsylvania Manufacturers Assn Ins Co Pennsylvania Manufacturers Indemnity Co Pennsylvania National Mutual Casualty Petroleum Casualty Co Pharmacists Mutual Insurance Co

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# RULE I - GENERAL

#### A. WORKERS COMPENSATION

Workers Compensation as used in this Manual means workers compensation and occupational disease law of Delaware.

#### **B. STANDARD POLICY**

Standard Policy means the Standard Provisions Workers Compensation and Employers Liability Policy and the Information Page approved by the Delaware Insurance Department prescribed in Section 3 of this manual.

#### C. ENDORSMENT FORMS

Endorsement form mean standard endorsements contained in the Endorsement Forms Section. A standard endorsement must be used in the form prescribed in Section 3.

#### D. ENDORSEMENT FORMS SECTION (SECTION 3)

Refer to the Endorsement Forms Section for complete description of coverages and instructions on use of the endorsement forms.

#### E. APPLICATION OF MANUAL RULES

Rules apply separately to each policy, except as allowed by Rule VII - PREMIUM DISCOUNT.

# F. EFFECTIVE DATE

#### 1. Manual

This Manual applies only from the policy effective date which occurs on or after the effective date of this Manual.

# 2. Changes

The effective date of a change in any rule, classification or DCRB rating value is 12:01 a.m. on the date approved for use. Any change will be highlighted and linked to the appropriate DCRB circular announcing the change. Unless specified otherwise, each change applies only from the policy effective date which occurs on or after the effective date of the change.

#### G. POLICY EFFECTIVE DATE

#### 1. Definition

The policy effective date is the effective month, day and year of the policy in effect.

#### 2. Long Term Policies

For application of policy effective dates on policies issued for a term in excess of one year, refer to Rule III - C.

#### H. FILING REQUIREMENTS

# 1. Policy

An exact copy of every Workers Compensation Policy showing the state of Delaware on the Information Page shall be electronically submitted to the Delaware Compensation Rating Bureau within thirty days after the effective date of the policy.

# 2. Policy Writing Procedures

# a. Policy Numbers

The policy number designated by the carrier at policy issuance must remain constant and must be used on all endorsements and other documents related to that policy. If a portion of the policy number is designated at inception as the "key" policy number, such designation must be clearly identified on the policy information page and the "key" number must be used on all endorsements and other documents related to that policy.

# b. Renewal Policy Numbers

The information page of each renewal policy shall identify the policy number of the policy which it renews, in accordance with a. above. This procedure also applies to rewritten policies. The word "same" should be used to indicate that the same policy number has been used on renewal. The word "new" should be used to indicate a newly issued policy.

# 3. Endorsements

An exact copy of all endorsements or agreements attached to the policy at its inception date or issued subsequent to the inception date of the policy must be electronically submitted to the DCRB within thirty days after the date of issue of such endorsement or agreement.

# 4. Standard Endorsement Filing Procedure

- **a.** Any endorsement electronically submitted to the Insurance Department on behalf of DCRB members by the DCRB must be electronically submitted for approval by the DCRB. For filing procedure details refer to Section 3.
- b. Non Standard Endorsements filing procedure, refer to Section 3.

# 5. Binders

- **a.** A copy of the binder must be electronically submitted to the DCRB on an approved form with all required endorsements attached no later than thirty days after its date of inception.
- **b.** The binder must contain the classification codes and Carrier Rating Values applicable to the employer in accordance with the assignment issued by the DCRB or in accordance with the Classification Rules of this Manual if no specific DCRB assignment has been made.
- **C.** A binder must be replaced with a short-term policy covering the amount of time the binder was in effect or replaced with a full-term policy including the time period the binder was in effect.

# I. POLICY CORRECTION

If the DCRB finds that a policy requires correction to conform to Manual rules or classifications, the carrier shall be notified by electronic error message. Such policy shall be corrected and a copy of the correcting endorsement shall be electronically submitted to the DCRB no later than thirty (30) days after notification.

# J. MEDICAL CONTRACTS

- 1. Medical contracts and agreements between insurance carriers and insured employers where medical service or supplies are furnished by the employer in consideration of a reduced premium or other consideration cannot be made.
- 2. Insurance carriers may not furnish medical equipment or hospital supplies to the insured's employer.
- 3. Medical agreements with physicians and nurses must be in the form of a written contract and must be electronically submitted to the DCRB within thirty days of the effective date of the agreement.

# RULE II – EXPLANATION OF COVERAGES AND METHODS OF INSURING

# A. PART ONE – WORKERS COMPENSATION INSURANCE

#### 1. Description of Workers Compensation Coverage

Workers compensation insurance provides coverage for the statutory obligation of an employer to provide benefits for employees as required by:

- **a.** Workers compensation law or occupational disease law of any state or territory of the United States, including the District of Columbia, and
- **b.** United States Longshore and Harbor Workers' Compensation Act.

#### 2. Delaware workers compensation insurance may be provided only by the Standard Policy.

#### 3. Longshore Coverage

U.S. Longshore and Harbor Workers' Compensation Act insurance may be provided only by attaching the Longshore and Harbor Workers' Compensation Act Coverage Endorsement (WC 00 01 06A) to the Standard Policy. Refer to Rule XII.

#### 4. Deductible Coverage

See Rule II - F.

### **B. COVERAGE REQUIREMENTS**

**1.** Compulsory as to all employments:

Specifically includes persons who are licensed under Title 30, Chapter 25 of the Delaware Code or persons shown to be conducting business in a manner in which they should be so licensed.

Exceptions:

- **a.** Partners of a partnership or sole proprietors not licensed under Title 30, Chapter 25 of the Delaware Code or shown to be conducting business in a manner in which they should be so licensed.
- **b.** Farm labor; domestic servants, casual workers earning less than \$750 in three months from one household. Elective as to state and certain counties, cities and towns. Refer to Title 19, Sections 2307, 2308, 2309 and 2311 of the Delaware Workers Compensation Law.
- 2. No insurance carrier is permitted to issue policies which would create duplicate coverage for an employer.
- 3. No insurance carrier is permitted to issue policies which would insure separate parts of a single employer. (Exception see Rule III B. 2.)
- 4. When an employer proposes to insure his accident and occupational disease compensation liability, such liability must be covered by a single policy of one insurance carrier.

# C. PART TWO – EMPLOYERS LIABILITY INSURANCE

### 1. Description of Employers Liability Insurance

Employers' liability insurance provides coverage for the legal obligation of an employer to pay damages because of bodily injury by accident or disease, including resulting death, sustained by an employee. Employers liability coverage applies only if the injury or death of an employee arises out of and in the course of employment and is sustained:

- a. In the United States of America, its territories or possessions, or Canada, or
- **b.** While temporarily outside the United States of America, its territories or possessions, or Canada, if the injured employee is a citizen or resident of the United States or Canada; but suits for damages and actions on judgments must be in or from a court of the United States, its territories or possessions or Canada.

Unless specifically excluded, coverage for the liability of an employer under admiralty law and the Federal Employers Liability Act is provided by employers liability insurance.

#### 2. Employers Liability for Diseases

Employers liability insurance for diseases not covered by a workers compensation law or an occupational disease law is provided by the Standard Policy.

#### 3. Admiralty Law or Federal Employers Liability Act

Employers liability insurance for liability of an employer under admiralty law or Federal Employers Liability Act is not provided by the Standard Policy. Refer to Rule XII for rules and endorsements to cover or limit this exposure.

# 4. Employers Liability Insurance With Workers Compensation Insurance

Employers liability insurance written with workers compensation insurance is provided by the Standard Policy.

# D. VOLUNTARY COMPENSATION INSURANCE

# 1. Description of Voluntary Compensation Coverage

Voluntary compensation insurance does not provide workers compensation coverage and is not available for employments subject to a workers' compensation law. This insurance affords the benefits of a designated compensation law as if the affected employees were subject to that law, even though the law does not require payment of benefits to such employees.

Voluntary compensation insurance shall not provide compensation, medical or other benefits in excess of the statutory requirements in the workers compensation law designated in the standard Voluntary Compensation and Employers Liability Coverage Endorsement.

# 2. How Provided

Voluntary Compensation insurance is provided by attaching the Standard Voluntary Compensation and Employers Liability Coverage Endorsement (WC 00 03 11A) to the Standard Policy. Refer to Rule VIII for rules and carrier rating values.

# E. PART THREE - OTHER STATES INSURANCE

#### 1. Description of Other States Coverage

- **a.** Employers liability insurance and, where permitted by law, workers compensation insurance are provided in *other* states not listed in Item 3-A of the Information Page by listing states where coverage is to be provided in Item 3-C of the Information Page.
- **b.** If workers compensation insurance does not apply because the insured or carrier *is unable* to take the necessary action to bring the insured under a workers compensation law, the carrier will reimburse the insured for all compensation and other benefits required of the insured under such law.
- c. Part Three Other States Insurance does not provide U.S. Longshore and Harbor Workers' Compensation Act coverage. It may be afforded only in accordance with Section I, Rule XII.

#### 2. States Where Not Available

Other states coverage is not available in states:

- a. With a monopolistic state fund, or
- **b.** Where the carrier elects not to write this coverage.

#### 3. Restriction on Use

Coverage for operations known or expected to be performed in a state not listed in Item 3-A of the Information Page shall not be provided under Part Three – Other States Insurance.

#### 4. Premium

Premium developed for operations covered under Part Three – Other States Insurance shall be based on workers compensation rules and carrier rating values.

# F. DEDUCTIBLE COVERAGE

Volume 63, Chapter 250, Delaware Laws, requires that every insurer licensed to issue workers compensation and employers liability insurance by the Insurance Department pursuant to Title 18, Delaware Code, shall offer to write each such policy subject to a deductible applying only to medical reimbursement and death benefits. The insured employer shall be permitted to accept or reject such a deductible at the time the policy is issued or renewed. It is required that the following be completed by the employer indicating his election to accept or reject a deductible. The deductible options that, by law, must be offered and the corresponding premium credits are shown on the form below:

# NOTICE OF ELECTION TO ACCEPT OR REJECT AN INSURANCE DEDUCTIBLE FOR DELAWARE WORKERS COMPENSATION DEATH AND MEDICAL BENEFITS

Delaware Law permits an employer to buy workers compensation insurance with a deductible. The deductible is for death and medical benefits and applies to each accident. The deductibles available and the corresponding premium reductions are set forth in Section 2 of this manual:

You are not required to choose a deductible program. However, if you do so choose, it is to be understood that your insurance company will administer and pay all claims and that you will reimburse the insurance company for payments it makes within the amount of the deductible selected. Failure to reimburse the insurance company for such deductible amounts within 30 days can result in cancellation of coverage.

Please show whether or not you want the deductible by initialing the appropriate choice below.

Yes, I want a deductible of \_\_\_\_\_\_ applied to death and medical benefits under the Delaware Workers Compensation Law. I understand that the company shall pay the deductible amount and be reimbursed by the employer shown below.

No, I do not want the deductible described in this Notice.

I understand that in accordance with 19 Del. C. §2372, I have the option of modifying the above deductible program choice at the time of renewal of my workers compensation insurance policy with the insurance company named below.

Date	Employer
	Name
	Title

Insurance Company

The deductible credit applies to total premium after application of experience modification, if any. The dollar amount of the premium reduction resulting from application of the deductible credit is to be recorded in Item 4 of the Information Page under **Code 9663**.

# G. DELAWARE WORKERS COMPENSATION INSURANCE PLAN (WCIP)

The Delaware Workers Compensation Insurance Plan is available in the state of Delaware when an employer is unable to obtain workers compensation coverage in the voluntary market. For more information refer to the Delaware Workers Compensation Insurance Plan Handbook or contact the Delaware Compensation Rating Bureau, Inc.

# 1. Residual Market Surcharge

Effective August 1, 1997, the surcharge program applies to all risks insured in the Plan, including risks for which the Plan applications were processed through Delaware and W CIP risks for which residual market applications were processed through another state.

- **a.** Premium surcharges will apply to risks insured under the Plan which qualify for experience rating and which produce experience modifications in excess of 1.000.
- **b.** Applicable surcharges to subject risks will be expressed as a factor to be applied to standard premium and will be computed using the following formula:

0.50 x (1.000 - risk credibility in the Experience Rating Plan)

- **c.** Surcharges so computed will be limited to a maximum factor computed by subtracting unity (1.000) from each risk's experience modification factor.
- d. Surcharges will be computed and expressed to two decimal places.

# RULE III – POLICY PREPARATION – INSURED, POLICY PERIOD AND STATE OF OPERATIONS

### Item 1, 2 and 3-A of the Information Page

#### A. EXPLANATION OF TERMS

#### 1. Employer/Entity

Employer may be an individual, partnership, joint venture, corporation, association, or a fiduciary such as a trustee, receiver or executor, or other entity.

# 2. Insured

Insured means the employer designated in Item 1 of the Information Page.

#### 3. Majority Interest (more than 50%)

Majority Interest as defined in the Experience Rating Plan Manual applies in this Manual usually means:

- a. Majority of voting stock, or
- b. Majority of members or directors if there is no voting stock, or
- **c.** Majority participation of general partners in profits of a partnership.
- 4. Risk

Risk means a single legal entity or two or more legal entities which qualify for combination.

#### B. NAME, ADDRESS, AND OTHER WORKPLACES OF INSURED – ITEM 1

#### 1. Name of Insured

In addition to providing the complete legal name of the insured, carriers shall designate each fictitious name shown on the Information Page by the symbol D.B.A. (doing business as). In addition, if a fictitious name is shown on an endorsement the same designation, D.B.A., shall be shown. A fictitious name is a business name which is not the legal name of the insured.

Some individuals are known by two or more complete names. If a carrier shows the additional names of such an insured individual, it shall designate each additional name by the symbol A.K.A. (also known as).

Each daily report or applicable endorsement shall identify every corporate name which does not include the words "incorporated" or "corporation" in said name by the designation (A Corp.) following the name.

The effective date of any change, addition or deletion in the name of the insured shall be shown on the endorsement.

When issuing an endorsement to reflect a change in ownership, the following procedure shall be followed:

#### 2. Combination of Legal Entities

Separate legal entities may be insured in one policy only if the same person, or group of persons, owns the majority interest in such entities.

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# 3. Delaware Locations

All locations and operations of the employer in Delaware shall be insured in one policy. Exceptions approved by the Industrial Accident Board.

### C. POLICY PERIOD – ITEM 2

### 1. Normal Policy Period

The normal policy period is one year. A policy may be issued for any period but not longer than 3 years.

#### 2. Policy for One Year

- **a.** The manual rules are based on a policy period of one year.
- **b.** A policy issued for a period not longer than one year and 16 days is treated as a one year policy.

#### 3. Policy Longer Than One Year

A policy issued for a period longer than one year and 16 days, other than a 3-year fixed carrier rating value policy, is treated as follows:

- **a.** The policy period is divided into consecutive 12-month units.
- **b.** If the policy period is not a multiple of 12 months, use the Standard Policy Period Endorsement **(WC 00 04 05)** to specify the first or last unit of less than 12 months as a short-term policy.
- **c.** All manual rules and procedures apply to each such unit as if a separate policy had been issued for each unit.
- 4. Renewal Certificates, Agreements, Continuing Form Policies, would be handled as policies longer than one year. (See above C. 3.)

# 5. Three-Year Fixed Carrier Rating Value Policy Option

A policy may be issued for a period of 3 years at fixed carrier rating values. Such a policy shall not be issued if the risk is subject to the Experience Rating Plan on the effective date of the policy.

A policy issued under this option shall be known as a Three-Year Fixed Carrier Rating Values Policy and shall be so designated on the Information Page. Refer to Rule XI.

#### 6. Annual Rating Endorsements

An "Annual Rating Endorsement" shall be submitted annually for each continuing form policy or policy written for a period in excess of one year but not more than three years to be effective on the annual policy effective date set by such policy. It shall be submitted to the DCRB not later than thirty days subsequent to its inception.

Annual rating endorsements shall also:

- **a.** Show the name of the carrier providing the insurance. If the names of affiliated carriers are printed on endorsement forms, the particular carrier providing coverage shall be clearly indicated.
- **b.** Show the policy number, including all printed and typed prefixes to facilitate the identification of the policy to which the Annual Rating Endorsement is related.

- **c.** If the annual rating endorsement being filed replaces an annual rating endorsement covering the same period, indicate that it is a rewrite.
- **d.** Show the date of its inception and expiration.
- e. Show the code number(s) and rate(s) applicable. If the rate(s) or experience modification is not effective as of inception date of the endorsement, also show the effective date of such rate(s) or modification.
- **f.** Show the premium adjustment period, deposit premium and estimated annual premium for the period covered by the Annual Rating Endorsement.

Annual Rating Endorsements shall be used only for the purpose of showing the proper rates, experience modifications, premium adjustment period, deposit premium and estimated annual premium for each one-year period. They cannot be used to make any other changes in the policy such as, but not restricted to, modifying the name of the insured, adding or eliminating classifications, adding or eliminating locations.

# D. STATE LAWS DESIGNATED IN THE POLICY – Item 3-A

#### 1. Listing of Delaware

Insurance for operations conducted in Delaware is provided by listing the state in Item 3-A of the Information Page.

#### 2. Longshore Act

The U.S. Longshore and Harbor Workers Compensation Act shall not be entered in Item 3-A of the Information Page. Refer to Rule XII.

# 3. Additional States

A state may be added after the effective date of the policy. For the additional state operations, apply:

- a. Carrier rating values in effect on the effective date of the policy to which the state has been added.
- **b.** Any change in carrier rating values which applies to outstanding policies for the state being added.
- **c.** When adding the State of Delaware, the Information Page and attached endorsements shall be prepared so that the Delaware coverage can be clearly determined.

# RULE IV – CLASSIFICATIONS

#### Item 4 of the Information Page

#### A. GENERAL EXPLANATION

#### 1. Objective

The objective of the classification system is to group employers into classifications so that the rating value for each classification reflects the exposures common to those employers (See Rule IV, C. 2. & C. 3.). Subject to certain exceptions described later in this rule, it is the business of the insured within Delaware that is classified, not the separate employments, occupations or operations within the business.

### B. Classifications

#### 1. Basic Classifications

All classifications in the Manual are basic classifications, other than the standard exception classifications. Basic classifications describe the business of an insured such as:

Business	<u>Classification</u>
Manufacture of a Product	Furniture Manufacturing
A Process	Printing
Construction or Erection	Carpentry
A General Type or Character of Business	Hardware Store
A Service	Beauty Parlor

Classifications are listed by group arrangement which is essentially a numeric listing in Section Two of the Manual. Notes following a classification are part of that classification.

# 2. Standard Exception Classification

Some occupations are common to so many businesses that special classifications have been established for them. They are called standard exception classifications. Employees within the definition of a standard exception classification are not included in a basic classification unless the basic classification specifically includes those employees. The standard exception classifications are defined below:

a. CLERICAL OFFICE EMPLOYEES – Code 953 – are employees exclusively engaged in keeping the books or records of the insured or conducting correspondence or who are engaged wholly in office work where such books or records are kept or such correspondence is conducted.

This classification shall be applied only to employees herein described who work exclusively in separate buildings or on separate floors or in departments on such floors which are separated from all other workplaces of the employer by floor to ceiling partitions except for retail stores where a partition at least five feet high is required and within which no work is performed other than clerical office duties as defined in this rule.

Telecommuters i.e., employees who work from their home by use of the internet, email and telephone, shall also be considered clerical office employees.

Office employees shall be separately classified except in connection with those classes which are designated "all employees including office."

If any clerical office employee (including drafting employees) has any other regular duty, the entire payroll of that employee shall be assigned in accordance with the class to which the business is assigned.

# COVID-19 (CORONAVIRUS) EXCEPTION:

An employee's job duties may be temporarily reclassified to Code 953 – Clerical Office Employees during any emergency orders, laws, or regulations issued due to COVID–19 (Coronavirus), if separate, accurate, verifiable records are maintained. If such records are not maintained, the employee is assigned to the classification applicable to their duties prior to any emergency orders, laws, or regulations issued due to COVID–19 (Coronavirus) pandemic. Once normal business operations resume, appropriate classifications should be applied.

This exception is for policies in force on March 1, 2020. The exception will continue to remain in effect and will not expire until determined at a later date as circumstances warrant in consultation with Delaware regulatory authorities.

This classification does not apply to:

- (1) The clerk, such as a counter, front desk, lobby, mall kiosk, time, stock or tally clerk or librarian, whose work is necessary, incidental or part of any operation of the business other than clerical office. Such clerk should be assigned to the basic classification of the business.
- (2) A cashier who is responsible for accepting payment for merchandise or services rendered. The cashier's physical location may include but is not necessarily limited to: a booth, behind a counter or on a sales floor. The cashier or any employee whose regular and frequent duty is accepting payment for merchandise or services rendered should be assigned to the basic classification of the business regardless of the physical work location.
- b. SALESPERSONS OUTSIDE, Code 951 are employees either exclusively engaged in sales or collection work away from the employer's premises or who regularly and frequently (as defined in Section 2 of this Manual) engaged in sales or collection work away from their employer's premises and devote the balance of their time to clerical office duties. Salespersons, collectors or messengers shall be separately classified except in connection with those classifications designated either "all employees including office" or "all employees except office.

This classification does not apply to:

- (1) Employees delivering merchandise or products. Even though such employees may also collect or solicit, they shall be assigned in accordance with the employer's applicable business classification.
- (2) Floor and/or counter salespersons. Such employees shall be assigned in accordance with the employer's applicable business classification.
- (3) Messengers employed by a messenger or courier service company. Messengers employed by other establishments whose field of business is not that of a messenger or service company shall be assigned to Code 951 except in connection with those classifications designated either "all employees including office" or "all employees except office".
- (4) Employees who sell or solicit exclusively by telephone. Such employees shall be assigned to Code 953 except in connection with any classification designated "all employees including office".
- (5) Salespersons in connection with a business classified to Code 814 and automobile auctioneers in connection with a business classified to Code 820. Such employees shall be classified to Code 819. See Code 819 for additional details.

#### 3. General Inclusions

- **a.** Some operations appear to be separate businesses, but they are included within the scope of all classifications other than the standard exception classifications. These operations are called general inclusions and are:
  - (1) Commissaries, restaurants or stores operated for an insured's employees except in connection with construction, erection, lumbering, mining or the recovery of petroleum and/or natural gas.
  - (2) Manufacturing of containers such as bags, barrels, bottles, boxes, cans, cartons or packing cases (and the incident printing thereon) to be used by the employer in the packaging of its products.
  - (3) Medical facilities operated by the insured for its employees.
  - (4) Maintenance or repair and/or cleaning of an insured's buildings, or vehicles or equipment when performed by employees of an insured.
  - (5) Printing or lithographing by an insured on its products.
  - (6) Stamping or Welding when an integral technique that is a part of an overall manufacturing process.
  - (7) Drilling or Blasting when conducted by the employees of a surface or underground noncoal mine operator to facilitate mineral extraction. Drilling, redrilling or deepening conducted by an entity whose field of business is the recovery of petroleum and/or natural gas shall be separately classified.
  - (8) Quality control of an insured's products or research laboratories engaged in developing and/or improving products manufactured by an insured.
  - (9) Drivers, chauffeurs and their helpers including all employees whose principal duties are the operation and/or the repair of vehicles.
  - (10) Tools, dies, molds or fixtures made and/or repaired by an insured that are used in the insured's product manufacturing operations.
  - (11) Aircraft travel by employees, other than members of the flying crew, including employees whose payroll is assigned to the Standard Exception Classifications.
  - (12) Child day care services operated by the employer for his employees.
  - (13) Warehousing by an employer of its merchandise, products and/or raw materials.
  - (14) Security guards protecting their employer's premises and property.
  - (15) Heat treating by an insured on its products.
  - (16) Counter personnel
  - (17) Cashiers
- b. Any operation described by a General Inclusion shall be separately classified only if:
  - (1) Such operation constitutes a separate and distinct business of the insured as provided in

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Rule IV - C. below or

- (2) It is specifically excluded by the classification wording, or
- (3) If the principal business is described by classifications defined as Standard Exceptions, the payroll of all employees not specifically included in the definition for such Standard Exceptions shall be separately classified to Code 971.

# 4. General Exclusions

Some operations in a business are so unusual that they are excluded from basic classifications. They are separately rated unless specifically included in the basic classification wording. These operations are called general exclusions and are:

- (1) Aircraft operation all operations of the flying and ground crews.
- (2) New construction or structural alterations by the insured's employees.
- (3) Sawmill Operations sawing logs into lumber by equipment such as circular carriage or band carriage saws, including operations incidental to the sawmill.
- (4) Stevedoring, including tallying and checking incidental to stevedoring.
- (5) Mining and Quarrying, Clay, Gravel or Sand Excavation and Dredging.

# C. ASSIGNMENT OF CLASSIFICATIONS

# 1. Objective of the Classification Procedure

- **a.** The objective of the classification procedure is to assign the one basic classification which best describes each distinct business enterprise of the insured within Delaware. Subject to certain exceptions described in this Rule, each classification includes all the various types of labor found in a distinct enterprise. It is the business which is classified, not the individual employments, occupations or operations within a business. Additional classifications shall be assigned as provided below.
- b. House Bill 430 of 2004 (amending Section 2607, Title 18 of the Delaware Code) permits an insurer to develop a subclassification(s) to the DCRB's classification system as approved by the Insurance Commissioner. The developing insurer shall file any such subclassification(s) with the DCRB and the Insurance Commissioner at least thirty (30) days prior to the proposed effective date for such subclassification(s). The insurer's filing shall demonstrate that payroll and loss data produced under any proposed subclassification(s) can be reported to the DCRB consistent with the DCRB's uniform classification plan and statistical plan. The Insurance Commissioner must disapprove any subclassification filing for which such demonstration is not made.

# 2. Assignment of a Classification

**a.** The policy shall contain only classifications approved by the Delaware Compensation Rating Bureau, Inc. and in accordance with this Manual.

Each classification is presumed to describe an entire business enterprise. Any policy which contains more than a single classification cannot contain any classifications representing a payroll less than that of one full- time employee, but this rule will not apply in classifications involved in Construction, Erection, Stevedoring, Part-Time Aircraft Operations or if the business' basic and major operations are described by the Standard Exception classifications and there are employees whose job duties are not assignable to the Standard Exceptions, except as specified in classification phraseology.

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**b. Single Enterprise.** If a risk consists of a single operation or a number of separate operations which normally occur in the business described by a single manual classification, or separate operations which are an integral part of or incidental to the main business, that single classification which most accurately describes the entire enterprise shall be applied. The separate operations so covered may not be assigned to another classification even though such operation may be specifically described by some other classification or may be conducted at a separate location.

Division of payroll shall be made as provided in respect to General Exclusions, Standard Exceptions or Special Class Wording. For construction or erection work, see special procedure set forth in Rule IV, C. 5.

# EXCEPTION

Where a retail outlet is located at the same or contiguous premises a business' manufacturing facility, the applicable retail store classification shall apply to the payroll of the retail outlet, provided that such retail outlet is operated in an area physically separate from other operations by a floor-to-ceiling partition, and it is separately staffed.

**c.** Authorized Classifications. When the classification of any insured has been established by the DCRB, no policy shall be issued or endorsed nor adjustment of premium made under any other or conflicting classification.

In any instance where the established classification does not describe the current operations of the insured, the insuring carrier or insured shall draw the matter to the attention of the DCRB in writing with full particulars prior to the application of any other classification. The reclassification shall not take place until the DCRB has received and reviewed such documentation and has replied in writing to the insured or insuring carrier agreeing with their position or otherwise advising on which class(es) to assign.

The insuring carrier is not relieved of the obligation to apply the class authorized for an insured because of lack of knowledge that the DCRB has established an authorized classification for that insured.

# 3. Assignment of Additional Classifications

a. Multiple Classifications/Multiple Enterprises (Not construction or erection operations – see paragraph 6.)

Additional classifications may be used only when valid evidence supports their authorization or in conformity with the rules stated under "Standard Exceptions" and "Exclusions." Additional classes may not be added without DCRB authorization when their use is in violation of Manual Rules or an existing DCRB data card.

Additional classifications shall be assigned to an insured only if the following conditions exist:

- (1) If the classification wording requires the assignment of an additional classification for specified employees or operations.
- (2) If there are distinct enterprises (meaning thereby businesses, which are specifically classified in this Manual, but not operations that normally occur in the business described by the assigned classifications, nor operations described by any of the General Inclusions), conducted in a given plant by the same insured and the entire work in each enterprise is conducted either in a separate building or on a separate floor or floors of a building, or on the same floor in separate departments divided by floor to ceiling partitions without interchange of labor and the insured conducts each of such enterprises as a separate undertaking with separate records of payroll, then such separate

undertakings shall each be separately classified, (and the proper carrier rating value applied to each).

(3) See Governing Classification rules for assignment of incidental operations that support more than one distinct enterprise.

#### b. Governing Classification

The governing classification is that classification other than the standard exception classifications (which may never be the governing class) which carries the largest amount of payroll exclusive of payroll of miscellaneous employees as defined below.

(1) This concept shall be utilized not in the initial classification assignment process but to determine how to classify miscellaneous employees when an insured is assigned two or more classifications.

Miscellaneous employees are employees that either supervise or support all the various undertakings of the insured. The functions performed by miscellaneous employees may include but are not necessarily limited to: maintenance, mailroom, shipping and receiving, yard operations, security power plant operations, lobby or front desk personnel, elevator operators, porters, foremen, superintendents or timekeepers.

- (2) The entire remuneration of miscellaneous employees is assignable to the governing classification.
- (3) The governing classification in the case of construction or erection operations shall be determined on a job basis within each policy period if payrolls are kept separately by job within the policy period; otherwise on the basis of the entire policy period.
- (4) If the basic and major operations are described by classifications defined as Standard Exceptions, the payroll of all employees not specifically included in the definition for such Standard Exceptions shall be separately classified to Code 971.

# 4. Assignment By Analogy

Any enterprise which is not described by a classification in this Manual shall be assigned to the classification or classifications most analogous from the standpoint of process and hazard. The limitations and conditions of the classification or classifications so assigned and all Manual rules pertaining to the classification shall be applicable.

# 5. Payroll Assignment – Multiple Classifications - Interchange of Labor

Some employees who are not miscellaneous employees may perform duties directly related to more than one classification. When there is such an interchange of labor, the entire payroll of employees who interchange shall be assigned to the insuring carrier's or the residual market's highest-valued classification representing any part of their work.

The payroll of one employee shall not be divided into two or more classes except where specifically described in classification wording as "to be separately rated" or "separately rate" and with no requirement for separate staff. See the paragraph immediately below for the auditing procedure.

### General Exceptions to C. 5. above

For Construction, Erection, Temporary Staffing or Stevedoring, the payroll of any individual employee may be divided and allocated to more than one such classification provided the entry on the original records of the insured discloses an allocation of each such individual employee's payroll. Estimated or

percentage allocation of payroll is not permitted. Only a single stevedoring class shall be applied to all payroll developed in the loading or unloading of a single vessel. For further reference see the material under Stevedoring in Section 2 of the Manual. For Executive Officers see Rule IX, A. 4.

# 6. Construction or Erection Operations

Each distinct type of construction or erection operation at a job or location shall be assigned to the classification which specifically describes such operation provided separate payroll records are maintained for each operation. Estimated or percentage allocation of payroll is not permitted.

Any such operation for which separate payroll records are not maintained shall be assigned to the insuring carrier's or the residual market's highest-valued classification which applies to the job or location where the operation is performed.

A separate construction or erection classification shall not be assigned to any operation which is within the scope of another classification assigned to such a job or location which is assignable to a construction classification designated "all work to completion." All operations of the insured contractor at that job or location shall be assignable to such classification.

7. NOC Please see Definitions, Section 2.

### 8. Changing Classifications

- a. The DCRB is empowered to determine, revise or modify the classification(s) assigned to any individual insured. No written application by the carrier, agent of record or an insured to change an insured's authorized classification(s) shall be considered by the DCRB until the carrier has issued and filed a copy of its policy Information Page written in accordance with an insured's authorized classification(s). The classification(s) shown in any policy shall be subject to correction or modification, or both, if the DCRB finds by survey or otherwise that the classification(s) shown in the policy are inappropriate to the insured. No written application to change the classification(s) for an insured on the grounds that the insured has been improperly classified shall be considered by the DCRB unless such written application is filed directly with the DCRB by the insured, agent of record or the carrier during the policy period with respect to which the application is made, or within 12 months after the termination thereof.
- b. (1) A change in an insured's classification that results from a recent change in the insured's operations (i.e., an operations change that has taken place during the current policy year or the policy year that has just expired) will be applied pro rata as of the date of the change in the insured's operations, regardless of the premium impact to the insured. When a DCRB review discloses the insured's recent operations change, the DCRB will make written notice to the carrier-of-record, changing the insured's authorized classification(s) for the current policy year and, if warranted, for the policy year that has just expired. When the carrier becomes aware of such recent operations change, the carrier shall make written application to the DCRB to change the insured's authorized classification(s) during the current policy year and, if warranted, for the policy year that has just expired.
  - (2) A correction of a misclassification which results in a premium decrease shall be applied to the insured's policy in effect when the application for correction is made and to the prior policy within 12 months after the termination thereof.
  - (3) A correction of a misclassification which results in a premium increase shall be applied to the employer's first policy effective at least six months subsequent to the date of the DCRB's written misclassification notice.
  - (4) When the temporary interruption or suspension of normal business activities caused by COVID–19 results in a change in business operations, an employer may be temporarily reassigned to an alternate classification if separate, accurate, verifiable records are

maintained. If such records are not maintained, the operations are assigned to the classification applicable to the business prior to any emergency orders, laws, or regulations issued due to the COVID–19 (coronavirus) pandemic. Once normal business operations resume, appropriate classifications should be applied.

This exception is for policies in force on March 1, 2020. The exception will continue to remain in effect and will not expire until determined at a later date as circumstances warrant in consultation with Delaware regulatory authorities.

- **c.** Any correction of a misclassification arising from discovery by the carrier of a material misrepresentation or intentional omission by the insured, its agent, employees, officers or directors shall be applied effective the date upon which it would have applied had such material misrepresentation or intentional omission not been made. It is recommended that a carrier claiming material misrepresentation or intentional omission as contemplated in this Rule secure a declaratory judgment from the appropriate Court establishing same prior to proceeding with application of this Rule.
- **d.** The reallocation of payroll by a carrier among an insured's authorized classifications or the DCRB requiring a carrier to reallocate payroll among an insured's authorized classifications or to report payroll under an insured's authorized classifications for an insured's current policy or for the insured's prior policy within 12 months after the termination thereof does not constitute a class change or correction.
- e. Any reclassification pursuant to a revision in classification procedure that DCRB has electronically submitted to and that has been approved by the Insurance Commissioner shall be effective only upon any insured's first policy effective date on or later than the effective date for the revision approved by the Insurance Commissioner.

# 9. Classification Appeals

The DCRB's assignment of an individual risk to a particular classification may be appealed pursuant to Rule XVI, APPEALS FROM APPLICATION OF THE RATING SYSTEM PROCEDURE, Section 1 of this Manual.

# 10. Mercantile Business/Stores

Where a store or dealer sells several types of merchandise, each of which may be subject to a different classification, such store or dealer shall be assigned on the basis of the principal category of merchandise sold. The term "principal" means more than 50 percent of the gross receipts. For further information please see "Wholesale/Retail Mail Order House Or Internet Sales – Definitions" in the General Auditing & Classification Information section of this Manual. For mercantile businesses, such as stores or dealers, the single applicable store or dealer classification is determined separately for each location.

# D. SHOW THE CLASSIFICATIONS IN ITEM 4 OF THE INFORMATION PAGE

Show the proper classification wording, with or without notes, and show the code number in Item 4 of the Information Page. Capitalized classification wording may be used instead of the entire wording. Section 2 of this Manual, Classification Underwriting Guide, may be used for such wording.

# E. "NEW BUSINESS" EMPLOYEE CLASSIFICATION PROCEDURE

1. "New Business" is defined for purposes of this section to be all workers compensation insurance policies except those policies underwritten by an insurance group which also insured the same employer for a policy period expiring immediately prior to the effective date of the policy in question. An insurance group is defined as either a set of individual insurers under a common ownership or an individual carrier which has no other companies under common ownership.

- 2. Within the first 90 days of the effective date of a "New Business" policy, the employer has the right to request from the carrier a review of the classification assignments of each of its employees with the classifications on the policy. This request shall be presented in writing.
- **3.** If an employee classification review is requested by the employer, the employer must provide the carrier with a list of all the employer's employees showing individually their specific duties. The carrier has the right in conjunction with the employee classification review to conduct an audit and/or inspection to determine the proper classification assignment of the employees.
- 4. Within 60 days of the employer's request, the carrier shall provide the employer with a report which will show the classification assignment of each listed employee. The carrier will be obligated to use these classification assignments for premium determination purposes for the "New Business" policy period unless review by the Delaware Compensation Rating Bureau, Inc. indicates lower-rated classifications are applicable to an employer's business or employees. Changes in the employer's operations, duties of employees listed or the addition of new employees will not be subject to the classification assignments specified in this report.
- 5. If the employer does not agree with the carrier's employee classification report, the Delaware Compensation Rating Bureau, Inc. shall review the employer's request, the insurer's response and will determine the appropriate classification assignments for the listed employees.
- 6. This Section applies only to the assignment of classifications to listed employees whose duties during the policy period are fully and accurately specified at the time of the request for an employee classification review. This procedure does not otherwise limit a carrier's right or obligation to properly classify an employer's operations based on the actual nature of those operations during the policy period.
- 7. The carrier will send to its "New Business" insureds a "Policyholder Notice" explaining to the insured the procedure that must be followed to request an employee classification review.

# RULE V – PREMIUM BASIS

#### Item 4 of the Information Page

#### A. BASIS OF PREMIUM - TOTAL REMUNERATION

Premium shall be computed on the basis of the total remuneration paid or payable by the insured for services of employees covered by the policy.

#### Exception

Some classifications have a different premium basis. For example, premium for domestic worker classifications is computed on a per capita basis. Refer to Rule XIV.

#### B. REMUNERATION – PAYROLL

#### 1. Definition

Remuneration means money or substitutes for money.

#### 2. Inclusions

Remuneration includes:

- a. Wages or salaries;
- **b.** Total cash received by employees for commissions or draws against commissions;
- c. Bonuses;
- Stock bonus plans market value of stock at the time it is given to employee (refer to Exclusions, m.) as well as employees' contribution to equity based compensation plans other than stock options;
- e. Extra pay for overtime work;
- f. Pay for holidays, vacations or periods of sickness or accrued sick time;
- **g.** Payment by an employer of amounts otherwise required by law to be paid by employees to statutory insurance or pension plans, such as the Federal Social Security Act or Medicare;
- **h.** Payment to employees on any basis other than time worked such as piece work, profit sharing or incentive plans;
- i. Payment or allowance for hand tools or power tools used by hand provided by employees and used in their work or operations for the insured;
- **j.** The rental value of housing (e.g. an apartment or a house) provided for an employee based on comparable accommodations;
- **k.** The value of lodging other than an apartment or house received by employees as part of their pay to the extent shown in the insured's records;
- I. The value of meals received by employees as part of their pay to the extent shown in the insured's records;

- **m.** The value of store certificates, merchandise, credits or any other substitute for money received by employees as part of their pay (refer to Exclusions, 1.);
- Musicians or entertainers who are not independent contractors shall be included in computation of premiums of hotels or restaurants (maximum of \$1,121 per week for each musician or entertainer);
- **o.** Adjustments necessary to bring employees, such as tipped employees, to federal minimum wage as reported by the United States Department of Labor;
- p. Payments for salary reduction, retirement or cafeteria plans (IRC 125), health savings accounts and flexible spending accounts which are made through employee authorized salary reductions from the employee's gross pay;
- q. Prevailing wage payments and fringe benefits paid directly to employees based on required government-specified minimum wage rates, including but not limited to the Davis-Bacon Act or the Delaware Prevailing Wage Act (see Section 2 – General Auditing and Classification – Prevailing Wage Payments);
- r. Annuity plans (see Section 1 Rule V, F.2 Salary Reduction Plans);
- Expense reimbursements to employees to the extent that an employer's records do not substantiate that the expense was incurred as a valid business expense (see Section 1 Rule V, F.1 – Employee Expense Reimbursements);
- t. Payment for filming or taping of commercials excluding subsequent residuals which are earned by the commercial participant(s) each time the commercial appears in any type of media.
- **u.** Automatic Gratuities (See Tips vs. Automatic Gratuities in the General Auditing & Classification Information section).
- v. Deferred or retroactive compensation paid to current employees at time of payment.

# 3. Exclusions

Remuneration excludes:

- **a.** Payments by an employer to group insurance or group pension plans for employees, other than payments covered by Rule V B. 2. g.;
- **b.** Payments made by an employer to a Group Insurance, Pension Plan or a third party administrator as part of a prevailing wage requirement. For additional information please see the General Auditing and Classification Information in Section 2 of this Manual.
- c. The value of special rewards for individual invention or discovery;
- d. Dismissal or severance payments except for time worked or accrued vacation;
- e. Tips received by employees after minimum wage adjustment has been applied (refer to Inclusions, o).
- f. Payments for active military duty;
- g. Employee discounts on goods purchased from the employee's employer;
- **h.** Expense reimbursements to employees to the extent that an employer's records substantiate that the expense was incurred as a valid business expense (see Section 1 Rule V, F.1 Employee

Expense Reimbursements);

- i. Meal money for late work;
- j. Work uniform allowances;
- **k.** Sick pay paid to an employee by a third party such as an insured's group insurance carrier which is paying disability income benefits to a disabled employee;
- I. Employer provided perquisites ("perks") such as:
  - (1) Use of company-provided automobiles;
  - (2) an airplane flight;
  - (3) a discount on property or services;
  - (4) club memberships;
  - (5) tickets to entertainment or sporting events;
  - (6) Educational assistance;
  - (7) Relocation and moving expenses;
- **m.** Stock option plans difference between market value of stock and lower option price is not included as remuneration;
- n. Board of Directors' fees;
- **o.** Employer contributions to employee benefit plans such as health savings accounts and flexible spending accounts.
- **p.** Deferred or retroactive compensation paid to retired or terminated employees not employed during the policy period, provided that records adequately show these employees were no longer employees during the policy period.
- q. Payments made by an employer or any public governmental entity to paid furloughed employees as a result of federal, state, and/or local emergency orders, laws, or regulations, issued due to the COVID–19 (coronavirus) pandemic which impact an employer's staffing or business operations. However, any appropriated funds or loans received by an employer specifically to retain or hire working employees are not excluded.

Refer to Rule V.F.6 for the definitions of paid furloughed employees and payments to paid furloughed employees.

Item q. is applicable to policies in force on March 1, 2020. Item q. will continue to remain in effect and will not expire until determined at a later date as circumstances warrant in consultation with Delaware regulatory authorities.

## 4. Payroll

Payroll means remuneration. The carrier rating values in this Manual shall be applicable to the remuneration of all employees of the insured without exception, and compensation policies shall not be written except upon the entire payroll of the risk which is the subject of the insurance which risk shall be divided into risk classes where specifically permitted or directed by these rules, but not otherwise. Under no circumstances shall a compensation policy be written on any part of the risk leaving another part of the risk uninsured.

## 5. Employee Savings Plans

**a.** Contributions, made in the form of an employee authorized salary reduction, which are diverted by an employee for payment, by the employer, into a savings plan shall be included as remuneration for premium computation purposes. Such payments made by the employer into the

plan, of employee salary reduction contributions, shall not be employer contributions.

**b.** Contributions of employer funds, made by the employer, the amount which being determined by reference to Employer Contributions, shall not be considered remuneration for premium computation purposes unless same contributions are reported by the employer as current taxable income to the employee.

## C. ESTIMATED PAYROLLS

#### 1. Estimated Payrolls By Classification

For each classification shown on the Information Page, the estimated total annual payroll shall be stated in the column headed "Premium Basis –Estimated Total Annual Remuneration."

#### 2. Determination of Estimated Payrolls

Estimated payrolls shown on the Information Page shall reflect actual remuneration anticipated by the insured during the policy period. Such estimates shall be subject to substantiation by records or inspections.

#### 3. Approval of Estimated Payrolls

Adequacy of estimated payrolls is subject to approval by the Delaware Compensation Rating Bureau, Inc.

#### D. WHOLE DOLLARS - PAYROLLS

All payrolls shall be shown to the nearest dollar. A remainder of \$.50 shall be rounded to the next higher dollar.

## E. PAYROLL LIMITATION

#### 1. How Payroll Limitation Applies

For executive officers, sole proprietors, partners and classifications with notes which indicate payroll limitation, the payroll on which premium is based shall exclude that part of the employee's average weekly pay in excess of the applicable weekly limitation, provided:

- **a.** Books and records are maintained to show separately the total payroll earned by each employee whose average weekly pay for the total time employed during the policy period exceeds the weekly payroll limitation and
- **b.** Separate records are maintained in summary by classification for such employees.

#### 2. Partial Week

A part of a week shall be treated as a full week in determining average weekly pay.

## F. BASIS OF PREMIUM Additional Information

#### 1. Employee Expense Reimbursements

Reimbursement expenses (except for hand or power tools as provided for in Rule V., B. 2. i.) paid to employees may be excluded from the audit provided that all three of the following conditions are met:

a. The reimbursed expenses paid were incurred upon the business of the employer, and

- **b.** The amount of each employee's expense payment is shown separately in the records of the employer, and
- **c.** The amount of each expense reimbursement reflects the actual expenses incurred by the employee in the conduct of his or her work.

## 2. Salary Reduction Plans

In determining the remuneration to be used for premium computation purposes, no deduction shall be permitted for contribution to employee benefit plans made by employees either directly or through salary reduction agreements. The typical salary reduction plan involves a binding salary reduction agreement through which a specific percentage of the employee's salary is not paid to him or her but is paid into a pension, medical or savings plan (Section 125 IRC).

#### 3. Strike Periods (Wages Paid)

Wages paid to employees who are not on strike but who are unable to perform their normal duties because of a strike shall be assigned to the classification applicable to the work usually performed by such employees, except that if any such employees perform absolutely no work for their employer and are not present on their employer's premises during such period, such wages shall be assigned to Code 953, Clerical Office Employees, provided the facts are clearly disclosed by the employer's records.

#### 4. Traveling Time Payments

Payments made by an employer to an employee to reimburse him or her for time spent in traveling to or from work or to or from a specific job shall be considered as remuneration in accordance with the provisions of Rule V., B. of the Manual, and such remuneration shall be assigned to the Manual classification which applies to the work normally performed by such employee.

#### 5. Wages Paid for Idle Time

Idle time is downtime that occurs when employees are not working and the employer pays the employees for the amount of time not worked. Idle time does not include "paid furloughed employees" or "payments to paid furloughed employees" as defined in Rule V.F.6.

- **a.** The entire amount of wages paid for idle time shall be included as payroll.
- **b.** Wages paid for idle time due to the following causes shall be assigned in their entirety to the classification which applies to the work normally performed by the employee involved:
  - (1) Suspension or delay of work on account of weather conditions.
  - (2) Delays while waiting for materials.
  - (3) Delays while waiting for another contractor to complete certain work.
  - (4) Delays arising from breakdown of equipment.
  - (5) "Stand-by" time where employees such as operators of cranes, hoists or other equipment are on the job but their active services are not required continuously.
  - (6) Special union requirements or agreements between employer and employees calling for pay for idle time under specified circumstances.
  - (7) Other cause of similar nature.
- Wages paid to key employees of construction, erection or stevedoring risks, such as superintendents, foremen or engineers, for periods during which no jobs are in progress, shall be assigned to the classification applicable to the work which each one normally performs. (Exception: Reference Strike Periods Wages Paid.)

**d.** The entire amount of wages paid for idle time to an employee engaged in work other than construction, erection or stevedoring must be assigned without division to the classification which normally applied to that employee.

# 6. Payments to Paid Furloughed Employees During Federal, State, and/or Local Emergency Orders, Laws, or Regulations Issued Due to COVID-19(Coronavirus) Pandemic

- **a.** For purposes of this rule, "paid furloughed employees" and "payments to paid furloughed employees" are defined within this rule. "Paid furloughed employees" means employees who continue to receive payments during a temporary layoff or an involuntary leave and are not performing any work duties for an employer.
- b. "Payments to paid furloughed employees" means payments made by an employer or any public governmental entity to paid furloughed employees a result of federal, state, and/or local emergency orders, laws, or regulations issued due to the COVID-19 (coronavirus) pandemic which impact an employer's staffing or business operations. Such payments do not include any appropriated funds or loans received by an employer as authorized by any law or regulation, or public governmental entity, that are used by an employer specifically to retain or hire working employees.
- **c.** Payments to paid furloughed employees must be assigned to Code 1212, in accordance with the Statistical Plan. Payments to paid furloughed employees made in accordance with this Rule V.F.6 are excluded from the premium, experience rating and merit rating calculations only if the employer keeps separate, accurate, and verifiable records. If separate, accurate, and verifiable records are not maintained, payroll is assigned to the classification for work normally performed by the employee prior to any emergency orders, laws, or regulations issued due to the COVID-19 (coronavirus) pandemic.
- **d.** If an employee is requested to perform any duties for an employer, the employee is not deemed a paid furloughed employee for any period of time they are performing duties for the employer. If the employee is not deemed a paid furloughed employee, payroll must be assigned to the classification applicable to the work being performed in accordance with Manual Rule IV.A.1.
- e. Rule V.F.6 is effective for policies in force March 1, 2020. This rule will remain in effect and will not expire until determined at a later date as circumstances warrant in consultation with Delaware regulatory authorities.

## **RULE VI – RATING VALUES AND PREMIUM DETERMINATION**

#### Item 4 of the Information Page - continued

## A. DCRB RATING VALUES

## 1. DCRB Loss Cost

DCRB Loss Costs – Dollar amounts per unit of exposure attributable to the payment of losses under workers compensation and employers liability coverages, filed by the DCRB based on the aggregate experience of all DCRB members and approved by the Insurance Commissioner.

## 2. Disease Or Radiation Loading

- a. A supplemental disease loading (e.g. Code 0176) may apply to certain basic classifications (e.g. Code 513). The supplemental disease loading is an additional charge. It is not included within the rating value of the basic classification to which it is assigned. Once authorized, a supplemental disease loading may only be removed upon approval of the Delaware Compensation Rating Bureau, Inc.
- **b.** The Delaware Workers Compensation Law includes "all occupational diseases arising out of and in the course of employment." The classification and loss cost values applicable to basic classifications without a corresponding supplemental disease loading include the usual exposure to diseases with those classifications.
- **c.** A supplemental occupational disease loading may be applied to the carrier rate for any individual risk where the occupational disease hazard is abnormal. When a carrier plans to use the supplemental loading, they shall supply the DCRB with an inspection report either by an insurance carrier, Industrial Accident Board or some outside source which supplemental loading and publish it on the DCRB data card for a minimum of one year. The supplemental loading can be removed only by an inspection report from an insurance company, or some other outside agency evidencing the abnormal exposure no longer exists. The supplemental disease loading is non- ratable in the experience and retrospective plans.

## 3. Terrorism

Premium for Terrorism is calculated on the basis of total payroll according to Rule V. The premium charge is calculated by dividing a risk's total payroll by \$100 and multiplying the result times the carrier's rating value. This premium is applied after standard premium and is not subject to any other modifications, including but not limited to premium discount, experience rating, schedule rating, or retrospective rating. Non-payroll exposures are not subject to premium charges for Terrorism. Policies issued on an "If Any" basis will not be charged a terrorism rate, unless premium develops during the policy term or at audit. Per capita charges are not subject to premium for Terrorism.

Terrorism shall be separately stated on the Standard Policy and shall be designated to Statistical Code 9740

#### 4. Catastrophe (other than Certified Acts of Terrorism)

Premium for Catastrophe (other than Certified Acts of Terrorism) is calculated on the basis of total payroll according to Rule V. The premium charge is calculated by dividing a risk's total payroll by \$100 and multiplying the result times the carrier's rating value. This premium is applied after standard premium and is not subject to any other modifications, including but not limited to premium discount, experience rating, schedule rating, or retrospective rating. Non-payroll exposures are not subject to premium charges for Catastrophe (other than Certified Acts of Terrorism). Policies issued on

an "If Any" basis will not be charged a terrorism rate, unless premium develops during the policy term or at audit. Per capita charges are not subject to premium for Catastrophe (other than Certified Acts of Terrorism).

Catastrophe (other than Certified Acts of Terrorism) shall be separately stated on the Standard Policy and shall be designated to Statistical Code 9741.

## B. PREMIUM

Premium for each classification shown in the policy is determined by multiplying the basis of premium by the rate.

Example of B above		
Payroll	=	\$90,000
Rate	=	x 1.50
Premium	=	\$ 1,350
<u>\$90,000</u> x 1.50	=	\$ 1,350
100		

## C. WHOLE DOLLARS – PREMIUMS

All premiums shall be shown to the nearest dollar. A remainder of \$.50 shall be rounded to the next higher dollar.

## D. CARRIER RATING VALUES

## 1. Expense Constant

Expense Constant (if any) is determined by individual carriers' rating values. It applies to every policy and it covers expenses such as those for issuing, recording and auditing, which are common to all workers compensation policies regardless of size.

## 2. Minimum Premium

Minimum Premium (if any) is determined by individual carriers' rating values. It is an expression of the lowest premium amount for which a single risk can be written and carried for any period of time.

## 3. Premium Discount

Premium Discount (if any) is determined by individual carriers' rating values. It recognizes that the relative expense of issuing and servicing larger premium policies is less than for smaller policies.

## 4. Retrospective Rating Factors

## E. PREMIUM MODIFICATION EXPERIENCE RATING PLAN

- 1. If the risk is subject to experience rating, the experience rating modification shall be shown in Item 4 of the Information Page and applied to the premium in accordance with the Experience Rating Plan Manual.
- 2. Copies of Experience Rate Calculation
  - **a.** The insurance carrier is furnished with the experience rate calculation. Subsequent insurance carriers may obtain copies of the experience rating calculation by way of special service at the appropriate charge.

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- **b.** The DCRB shall furnish to any insured employer upon his written request, or to the Home Office or Branch Office of any member of the DCRB upon the written request of the employer, a copy of the experience rating calculation of that employer at an appropriate charge.
- **c.** The insurance carrier of record shall be notified of the DCRB experience modification established by the Experience Rating Procedure not more than 90 days prior to the effective date of the rating.

## F. PREMIUM DETERMINATION FOR FEDERAL AND MARITIME INSURANCE

Additional rating procedures are in Rules XII and XIII for insurance for employers subject to the U.S. Longshore and Harbor Workers' Act, the Federal Employers Liability Act and Admiralty Law.

## G. SCHEDULE RATING

- An insurer may adopt a schedule rating plan, subject to such a plan being "Filed" (approved) by the Delaware Insurance Department. The plans permit the carrier to apply a schedule credit (use Code 9887) or debit (use Code 9889) to the standard premium determined in accordance with the DCRB rating values and rating plans filed by the Delaware Compensation Rating Bureau, Inc.
- 2. The schedule modification is to be applied after application of any experience modification but before premium discount if applicable. The schedule modification does not apply to the expense constant or the minimum premium, if applicable, but does to the following:
  - a. Premium for higher limit under Employers Liability.
  - **b.** Short rate penalty premium.
  - c. Additional premium resulting from flat increase on outstanding policies.
  - d. Non-ratable elements and supplemental loadings.
- 3. Show the schedule modification percentage and applicable statistical code on the Information Page.

## H. PREMIUM CALCULATION ALGORITHM

#### **Delaware and Pennsylvania Premium Algorithm Preface:**

#### Optional use upon July 1, 2000. Mandatory use for policies effective on or after January 1, 2002.

The computation of workers compensation premium includes a broad complement of potential rating values, pricing programs and other similar or related variables. To the extent that these component parts of premium determination may be applied in a prescribed sequence and using defined formulas and/or relationships, several potential benefits arise including the following

Competitive differences within the marketplace can be more clearly defined and consistently applied;

Similarly situated risks can receive comparable treatment with respect to specific rating values, pricing programs or other factors, increasing the equity of the marketplace;

Analysis of the effects of various components of overall premium determination can be better understood and more intelligently compared across carriers, states and/or time;

In the event that new pricing programs or other factors are introduced in the future, the defined existing formulas can provide a consistent basis for the development of programs and system procedures within the workers compensation industry.

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## Updates optional use November 26, 2002. Mandatory use for policies effective on or after October 1, 2004. Delaware and Pennsylvania Workers Compensation Premium Algorithm Premium Calculation Algorithm

Line #	Item Name	Associated Statistical Code	Line #	Source & Derivation
(1)	Classification	XXXX	(1)	Carrier value
				Risk characteristic
(2)	Exposure	XXXX	(2)	
(3) (4)	Carrier Rating Value Classification Manual Premium	XXXX	(3) (4)	Carrier value (2)/100x(3) if classification has payroll exposure. Special procedures apply to non-payroll classes
(5)	Total Policy Manual Premium		(5)	Sum of (4) for all classifications on the policy
(6)	Employer Liability Increased Limits Factor	XXXX	(6)	Carrier value
(7)	Employer Liability Increased Limits Premium Charge		(7)	(5)x[(6) expressed as a decimal]
(8)	Minimum Premium Employer Liability	9848	(8)	Carrier value
(9)	Minimum Premium Employer Liability Increased Limits Premium Charge	9848	(9)	[(8)-(7)] if (7)<(8) and (6) >0, otherwise zero
(10)	Subject Deductible Credit Percentage	9664	(10)	Carrier value
(11)	Subject Deductible Premium Credit	9664	(11)	[(5)+(7)+(9)]x[(-10) expressed as a decimal]
		0930		
(12)	Waiver of Subrogation Charge		(12)	Carrier value - subject to experience modification
(13)	Waiver of Subrogation Premium	0930	(13)	Value from Line (12)
(14)	Total Subject Premium		(14)	[(5)+(7)+(9)+(11)+(13)]
(15)	Experience Modification	9898	(15)	Zero for non-experience-rated risks
(16)	Modified Premium		(16)	(14)x(15)
(17)	Merit Rating Credit Factor	9885	(17)	Zero if Merit Rating Credit does not apply
(18)	Merit Rating Credit	9885	(18)	(14)x[(-17) expressed as a decimal]
(19)	Merit Rating Neutral Factor	9884	(19)	Zero whether Merit Rating Neutral Adjustment (no credit or debit) does or does not apply
(20)	Merit Rating Neutral Adjustment	9884	(20)	(14)x[(19) expressed as a decimal]
(21)	Merit Rating Debit Factor	9886	(21)	Zero if Merit Rating Debit does not apply
(22)	Merit Rating Charge	9886	(22)	(14)x[(21) expressed as a decimal]
(23)	Premium After Experience Modification or Merit Rating		(23)	(16) if Experience-Rated, [(14)+(18)+(20)+(22)] if Merit- Rated, (14) if Non-Rated
(24)	Non-Ratable Classifications	XXXX	(24)	Carrier Value
(25)	Non-Ratable Classifications Exposure	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(25)	Portion of payroll exposure subject to Non-Ratable Classifications
(26)	Non-Ratable Classification Rating Value	XXXX	(26)	Carrier Value
(27)	Non-Ratable Classification Premium		(27)	(25)/100x(26) [based on applicable Non-Ratable Classification exposure]
(28)	Workfare Program Employees Exposure (PA)	0982	(28)	Number of person weeks. A partial workweek for any worker to be counted as 1 person week.
(29)	Workfare Program Employees Rating Value Exposure (PA)	0982	(29)	Carrier Value
(30)	Workfare Program Employees Premium (PA)		(30)	(28) x (29)
(31)	Non-Ratable Classification Premium Total		(31)	Sum of all (27)+(30) premiums
(32)	Non-Ratable Classification Increased Limits Factor	XXXX	(32)	Carrier value
(33)	Non-Ratable Classification Increased Limits Premium Charge	XXXX	(33)	(31)x [ (32) expressed as a decimal]
(34)	Minimum Premium Non-Ratable Classification Increased Limits	9848	(34)	Carrier value
(35)	Minimum Premium Non-Ratable Classification Increased Limits Premium Charge	9848	(35)	[(34)-(33)] if (33) < (34) and (32) > 0, otherwise zero
(36)	Premium Before Schedule Rating		(36)	(23)+(31)+(33)+(35)
(37)	Schedule Rating Plan Adjustment Factor	9887/9889	(37)	Carrier value - use 9887 for schedule credits and 9889 for schedule debits
(38)	Schedule Rating Plan Premium Adjustment	9887/9889	(38)	(36)x[(37) expressed as a decimal]. For schedule credits Line (38) will be negative
(39)	Certified Safety Committee Credit Factor (PA)	9890	(39)	Credit applies if insured is certified
(40)	Certified Safety Committee Premium Credit (PA)	9890	(40)	[(36)+(38)]x[(-39) expressed as a decimal]
(41) (42)	Workplace Safety Program Credit Factor (DE) Workplace Safety Program Premium Credit	9880 9880	(41) (42)	Credit applies if insured qualifies [(36)+(38)]x[(41) expressed as a decimal]
()	(DE)	0000	()	

Line #	Item Name	Associated Statistical Code	Line #	Source & Derivation
(43)	Construction Classification Premium Adjustment Program Credit Factor	9046	(43)	Based on wage level(s), application to rating organization
(44)	Construction Classification Premium Adjustment Program Premium Credit	9046	(44)	[(36)+(38)]x[(-43) expressed as a decimal]
(45)	Drug-Free Workplace Factor (DE)	9846	(45)	Carrier value
(46)	Drug-Free Workplace Credit (DE)	9846	(46)	[(36)+(38)+(42)+(44)]x[(-45) expressed as a decimal]
(47)	Managed Care Factor (DE)	9874	(47)	Carrier value
(48)	Managed Care Credit (DE)	9874	(48)	[(36)+(38)+(42)+(44)+(46)]x[(-47) expressed as a decimal]
(49)	Package Credit Factor (DE)	9721	(49)	Carrier value
(50)	Package Credit (DE)	9721	(50)	[(36)+(38)+(42)+(44)+(46)+(48)]x[(-49) expressed as a
. ,	<b>c ( )</b>	9721	· · ·	decimal]
(51)	Premium After Managed Care and Package Credit If Applicable		(51)	[(36)+(38)+(40)+(42)+(44)+(46)+(48)+(50)]
(52)	Assigned Risk Surcharge Factor (DE)	0277	(52)	May apply to some or all assigned risks based on plan and characteristics of individual insured
(53)	Assigned Risk Premium Surcharge (DE)	0277	(53)	(51)x[(52) expressed as a decimal]
(54)	Deductible Credit Factor	9663	(54)	Carrier value
(55)	Deductible Premium Credit	9663	(55)	[(51)+(53)]x[(-54) expressed as a decimal]
(56)	Loss Constant	0032	(56)	Carrier value - may vary based on risk premium size
(57)	Loss Constant Charge	0032	(57)	Line (56) if applicable
(58)	Short Rate Cancellation Factor	0931	(58)	Carrier value - zero if short rate cancellation does not
()			()	apply
(59)	Short Rate Premium	0931	(59)	[(51)+(53)+(55)+(57)]x[(58)-1.0000] if (58)>0, otherwise zero
(60)	Expense Constant	0900	(60)	Carrier value if applicable
(61)	Expense Constant Charge	0900	(61)	Line (60)
(62)	Minimum Premium	0990	(62)	Carrier value
(63)	Minimum Premium Charge	0990	(63)	lf (62)>[(51)+(53)+(55)+(57)+(59)+ (61)], (62)-
. ,	Ū	0000	· · /	[(51)+(53)+(55)+(57)+(59)+(61)], otherwise zero
(64)	Unit Statistical Report Total Standard Premium		(64)	[(51)+(53)+(55)+(57)+(59)+(63)]
(65)	Premium Discount Amount	0063/0064	(65)	Carrier value based on [(51)+(53)+(55)+(57)+ (59)+(63)]
(66)	Additional premium Waiver of Subrogation (flat charge)	9115	(66)	Carrier value(s)
(67)	Terrorism	9740	(67)	(Total payroll/100) x carrier rating value
(68)	Catastrophe (other than Certified Acts of Terrorism)	9741	(68)	(Total payroll/100) x carrier rating value
(69)	Total Policy Premium Subject to Employer Assessment		(69)	(61)+(64)-(65)+(66)+(67) +(68)
(70)	Employer Assessment Factor Pursuant to Act 57 of 1997 (PA)	0938	(70)	PCRB value for the specific purpose of computing employer assessments
(71)	Employer Assessment Amount Pursuant to Act 57 of 1997 (PA)	0938	(71)	[(69)-(11)-(55)]x 70) NOTE: Cells (11) and (55) are credits. Subtracting these credits as shown effectively adds the premium reduction given for deductible coverage back into the premium for purposes of calculating employer assessments
(72)	Audit Noncompliance Charge	9757	(72)	Carrier Value x (69)
(73)	Payments to Paid Furloughed	1212	(73)	Risk Characteristic
、 /	Employees Due to Covid-19		、 /	

## **RULE VII – PREMIUM DISCOUNT**

#### Item 4 of the Information Page

## A. PREMIUM DISCOUNT

Premium Discount (if any) is determined by an individual carriers' rating values. It recognizes that the relative expense of issuing and servicing larger premium policies is less than for smaller premium policies.

## **B. COMBINATION OF POLICIES**

#### 1. Combination Permitted

Two or more policies issued to the same insured by one or more insurance carriers under the same management may be combined for the purpose of computing the premium discount for that insured.

## 2. Combination Procedure

If such separate policies have different expiration dates, the combination for the purpose of 1. above is subject to the following:

- a. The DCRB shall determine the effective date for the application of premium discount.
- **b.** All such policies in force prior to such effective date shall be cancelled and rewritten as of the effective date.
- **c.** All policies effective after the effective date of the combination shall be written to expire concurrently with other policies in the combination.

## C. LARGE CONSTRUCTION PROJECTS (Wrap-Up)

The first step in setting up a "W rap-Up" program requires the carrier to make application to: State of Delaware Department of Labor, Industrial Accident Board, 4425 North Market Street - 3rd Floor, Wilmington, DE 19802.

The following application of the premium discount is optional for large construction projects which are not under a retrospective rating plan:

Policies issued to two or more legal entities engaged in a construction, erection or demolition project may be combined for the purpose of computing premium discount, subject to the following conditions:

#### 1. Insurance Carrier

All such policies must be issued by one or more insurance carriers under the same management.

## 2. Policy Limitation

The policies shall be limited to insurance on such large construction projects.

#### 3. Eligible Entities

Entities eligible for combination shall be limited to the general contractor (including any owner or principal acting as a general contractor) and subcontractors performing work under contracts let on an ex-insurance basis. In addition, if the contract between the owner or principal and such general contractor is on an ex-insurance basis, the owner or principal shall be an eligible entity under this rule.

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## 4. Premium Requirement

Estimated total standard premium for the project to be done by the combined entities must be \$500,000 or more.

#### 5. Location Requirement

The project must be confined to operations at a single location. In connection with the building of roadways, tunnels, waterways or surface or underground conduits, the entire job or sections of the job shall be considered a single location if the construction work is performed by a single general contractor for a single owner or principal.

#### 6. Duration Requirement

The project must be of definite duration involving work to be performed continuously to completion.

## 7. DCRB Notification

The DCRB must be notified of the method by which the wrap-up policies will be identified

## 8. Separate Policy Requirement

A separate policy is required for each entity included in the wrap-up plan and each policy is subject to that entity's own experience rating modification.

#### 9. Experience Modifications

The experience developed by each entity in the combinations will be used in calculating the future experience of the entity. There will be no experience rating for the project as a unit.

## RULE VIII – LIMITS OF LIABILITY

#### Item 3-B of the Information Page

## A. WORKERS COMPENSATION AND EMPLOYERS LIABILITY POLICY

#### 1. Part One – Workers Compensation

There is no limit of liability in the standard policy for Part One. The policy provides all benefits required by the Delaware Workers Compensation Law.

#### 2. Part Two – Employers Liability

#### a. Standard Limits

The standard limits of liability under Part Two are:

Bodily Injury by Accident: **\$100,000** – each accident Bodily Injury by Disease: **\$100,000** – each employee Bodily Injury by Disease: **\$500,000** – policy limit.

#### b. Increased Limits

The limits under Part Two may be increased, subject to the following:

- (1) The limits of liability shall be the same for all states specified in Item 3-A of the Information Page.
- (2) The additional premium for increased limits shall be determined by multiplying the total premium by the percentage in the following Table for Increased Limits. For this purpose, total premium shall be computed after application of any carrier rate but before application of experience rating modification or retrospective rating adjustment.
- (3) The premium for increased limits shall be subject to experience rating modification, merit rating, deductible credit or retrospective rating. The premium for increased limits on nonratable classifications is not subject to any experience rating modifications, merit rating or retrospective rating.

<u>Classification</u> <u>Codes</u>	Li	mi	ts of Liabili	<u>tv</u>	<u>Percentage</u>
		(00	00s omitted)		
9803	100	1	100 /	1,000	0.1%
9805	100	/	100 /	5,000	0.5%
9806	100	/	100 /	10,000	1.0%
9807	500	/	500 /	500	0.8%
9808	500	/	500 /	1,000	0.9%
9810	500	/	500 /	5,000	1.3%
9811	500	/	500 /	10,000	1.8%
9812	1,000	/	1,000 /	1,000	1.1%
9814	1,000	/	1,000 /	5,000	1.5%
9815	1,000	/	1,000 /	10,000	2.0%
9816	1,000	/	over 1,000 /	10,000	(a)
9837			All other		Refer to Table 1
(a)	Apply to D	CF	RB for highe	r limit cha	rges.

#### TABLE FOR INCREASED LIMITS

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#### Table 1

Deality	1.000					1	1					1	
Bodily	Loss	Minimum*	500	4 000	0 000	2 000	4 000	F 000	0.000	7 000	0 000	0.000	10.000
Injury by	Limits	Premiums	500	1,000	2,000	3,000	4,000	5,000	6,000	7,000	8,000	9,000	10,000
Accident	100		0.00%	0.10%	0.20%	0.30%	0.40%	0.50%	0.60%	0.70%	0.80%	0.90%	1.00%
Each	200	\$75	0.20%	0.30%	0.40%	0.50%	0.60%	0.70%	0.80%	0.90%	1.00%	1.10%	1.20%
Accident	300	\$75	0.40%	0.50%	0.60%	0.70%	0.80%	0.90%	1.00%	1.10%	1.20%	1.30%	1.40%
Limit and	400	\$75	0.60%	0.70%	0.80%	0.90%	1.00%	1.10%	1.20%	1.30%	1.40%	1.50%	1.60%
Bodily	500	\$75	0.80%	0.90%	1.00%	1.10%	1.20%	1.30%	1.40%	1.50%	1.60%	1.70%	1.80%
Injury by	1,000	\$120		1.10%	1.20%	1.30%	1.40%	1.50%	1.60%	1.70%	1.80%	1.90%	2.00%
Disease	2,000				1.40%	1.50%	1.60%	1.70%	1.80%	1.90%	2.00%	2.10%	2.20%
Each	3,000					1.60%	1.70%	1.80%	1.90%	2.00%	2.10%	2.20%	2.30%
Employee	4,000						1.80%	1.90%	2.00%	2.10%	2.20%	2.30%	2.40%
Limit (\$000	5,000							2.00%	2.10%	2.20%	2.30%	2.40%	2.50%
Omitted)	6,000								2.20%	2.30%	2.40%	2.50%	2.60%
Offitted)	7,000									2.40%	2.50%	2.60%	2.70%
	8,000										2.60%	2.70%	2.80%
	9,000											2.80%	2.90%
	10,000												3.00%

\*Increased limits of employers liability are available under the Delaware Insurance Plan upon request, subject to maximum limits of \$1million/\$1million. Minimum premiums displayed with Table 1 are applicable to Delaware Residual Market. The same minimum premium applies for all the Bodily Injury by Disease policy limits within the same row.

## c. Accident Limit

The limit of liability under Part Two applies to all bodily injury arising out of any one accident.

#### d. Disease Limit

The limit of liability under Part Two for Bodily Injury by Disease – each employee – applies as a separate limit to bodily injury by disease to any one employee and the limit of liability for Bodily Injury by Disease policy limit applies as an aggregate limit for all bodily injury by disease, regardless of the number of employees who sustain bodily injury by disease.

#### e. Show Limit on the Information Page

The limits of liability under Part Two must be stated in Item 3-B of the Information Page.

## **B. VOLUNTARY COMPENSATION INSURANCE**

#### 1. Standard Limits

The standard limits of liability under Part Two Employers Liability Insurance for employees subject to voluntary compensation are:

Bodily Injury by Accident: **\$100,000 –** each accident Bodily Injury by Disease: **\$100,000** – each employee Bodily Injury by Disease: **\$500,000** – policy limit

The limit of liability for Bodily Injury by Accident applies to all bodily injury arising out of any one accident. The limit of liability for Bodily Injury by Disease – each employee – applies as a separate limit to bodily injury by disease to any one employee and the limit of liability for Bodily Injury by Disease –

policy limit – applies as an aggregate limit for all bodily injury by disease, regardless of the number of employees who sustain bodily injury by disease.

#### 2. Increased Limits

- **a.** The standard limits under Part Two Employers Liability for employees subject to Voluntary Compensation insurance may be increased.
- **b.** The premium for the increased limits shall be determined by using the Table in Rule A. 2. B.

## 3. Premium Determination

Premium shall be determined on the basis of the workers compensation rules, classifications and DCRB rating values in this Manual for the state workers compensation law designated in the schedule in the Voluntary Compensation and Employers Liability Coverage Endorsement.

#### 4. Payroll Records

When voluntary compensation insurance is provided for a group of employees, separate payroll records shall be maintained by the insured for the designated group of employees.

## RULE IX – SPECIAL CONDITIONS OR OPERATIONS AFFECTING COVERAGE AND PREMIUM

## A. EXECUTIVE OFFICERS

#### 1. Definition

Executive Officers of a corporation are the President, Vice President, Secretary, Treasurer or any other officer appointed or elected in accordance with the charter or by-laws of a corporation.

#### 2. Law And Status

a. Executive Officers of a corporation and members of a limited liability company, which corporation or limited liability company is not licensed under Title 30, Chapter 25 of the Delaware Code or shown to be conducting business in a manner in which they should be so licensed, are covered under the Delaware Workers' Compensation Law. However, up to eight (8) executive officers who are stockholders of the corporation (except construction contractors – see below) or as many as four (4) individuals who are members of a limited liability company, when executing a written agreement between the corporation and such executive officers or between the limited liability company and such members, may elect not to be subject to the law. To exclude such officers or limited liability company members, attach the Partners, Officers and Others Exclusion Endorsement WC 00 03 08.

**Note:** As a general rule, executive officers may be excluded only on the effective date of the policy. Any exceptions to this general rule must be approved in writing by the carrier issuing the policy.

b. Construction Contractors: Executive officers of a corporation and members of a limited liability company, which corporation or limited liability company is licensed under Title 30, Chapter 25 of the Delaware Code or shown to be conducting business in a manner in which they should be so licensed, are covered under the Delaware Workers' Compensation Law. However, up to four (4) executive officers who are stockholders of the corporation or as many as four (4) individuals who are members of a limited liability company, when executing a written agreement between the corporation and such executive officers or between the limited liability company and such members, may elect not to be subject to the law. To exclude such officers or limited liability company members, attach the Partners, Officers and Others Exclusion Endorsement WC 00 03 08.

**Note:** As a general rule, executive officers and individual members of a Limited Liability Company may be excluded only on the effective date of the policy. Any exceptions to this general rule must be approved in writing by the carrier issuing the policy.

When executive officers are covered under the law they have the same status as employees under the policy.

## 3. Executive Officers - MULTIPLE CORPORATE ENTERPRISES

An executive officer may either receive a salary from only one or from several corporations insured under one policy. In other instances several policies may be issued to cover several corporations and an executive officer may receive a salary from each of these corporations. The following procedure shall apply in these instances:

Where it is permissible to include more than one corporation on a single policy and such corporations are insured by a single carrier whether under one or more policies, the several corporations shall be considered as a unit with respect to the application of the Executive Officers Rule. In all other cases the rule shall apply on a policy basis.

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## 4. Executive Officers Remuneration – TREATMENT OF:

The remuneration of executive officers shall be treated in accordance with the following procedures:

- 1. The remuneration of an executive officer shall not be included with the payroll of the employer for premium computation purposes, provided:
  - (a) The executive officer is elected for the value of his or her name or because of stock holdings, has no duties and does not come on the premises, except perhaps to attend directors' meetings.
  - (b) The executive officer ceases to perform any duties and does not come on the premises, except perhaps to attend directors' meetings.
- 2. The remuneration of an executive officer shall be included with the payroll of the employer for premium computation purposes, subject to the minimum and maximum provisions of the Basic Manual, provided:
  - (a) The executive officer ceases to perform any duties, but frequently visits the premises of the employer.
  - (b) The officer frequently visits the premises of the employer for business conferences, directors' meetings or similar duties, even if the officer is an employee or officer of another employer in the operations of which he/she takes an active interest.
  - (c) The officer receives no salary; however, a regular salary is credited to him or her on the books. In this instance, the amount credited must be included in payroll.
  - (d) The officer receives no salary or the audit records fail to disclose the salary. In this instance, the amount to be included in the payroll is the applicable corporate officer minimum.

## 5. Premium Determination

Premium for executive officers, other than elected officers of Delaware or its political subdivisions, shall be based on their total payroll, subject to the following:

- **a.** The requirements of Rule V-E.
- **b.** The minimum individual payroll for an executive officer is **\$1,121** per week.
- c. The maximum individual payroll for an executive officer is **\$4,500** per week
- **d.** These limitations apply to the weekly payroll of each executive officer for the number of weeks the officer was employed during the policy period.
- e. A part of a week shall be considered a full week in determining the weekly payroll.

#### 6. Assignment of Payroll

Payroll assignment shall be made in the same manner as for any employee. No executive officer's payroll may be assigned to the standard exception classification unless that officer's duties fulfill the definition of either Salesmen 951 or Office - 953. See Rule IV.

## 7. Flight Duties

Payroll of an executive officer who is a pilot or member of the lying crew of an aircraft used in the insured's business shall be assigned as follows:

**a.** For each week during which the executive officer did not perform flight duties, assign the officer's

payroll as provided in Rule IX – A. 4.

**b.** For each week during which the executive officer performed flight duties, assign the officer's payroll for that week to Code 7421. If an executive officer's non-flying duties in such a week are subject to a higher-valued - classification, that insuring carrier's or the residual market's higher-valued classification shall be assigned in that week.

Rules 5. a. and b. apply on the basis of the pilot's log book required under Federal regulations or other verifiable records.

If Code 7421, applies and verifiable records are not maintained to indicate those weeks during which flying is performed by executive officers, their payroll shall be assigned to the insuring carrier's or the residual market's highest-valued classification which applies to any of their operations.

## 8. Professional Employer Organization (PEO) – Corporate and Limited Liability Clients

The full remuneration of an executive officer(s) or owner member(s) of a Limited Liability Company (LLC) shall be included in the payroll of the PEO without payroll limitation. Executive officers or member owners of an LLC may elect to not be subject to the Delaware Workers Compensation Law. Refer to Rule 2. – Law and Status of this section for officer exclusion procedure. The corporate entity or LLC may also obtain a separate policy of insurance for their officer(s) or LLC member owners.

## 9. Executive Officers of Unincorporated Associations

Executive officers of an unincorporated association are the President, Vice President, Secretary, Treasurer or any other officer appointed or elected in accordance with the charter or by-laws of an unincorporated association. Executive Officers of an unincorporated association may not elect to be excluded under the law. Premium for an executive officer of an unincorporated association shall be based on their total payroll, subject to the minimum and maximums established for corporate executive officers.

## B. SOLE PROPRIETORS AND PARTNERS OR MEMBERS OF THEIR IMMEDIATE FAMILY

## 1. Law and Status

- **a.** Sole proprietors or partners are not covered under Delaware Law.
- **b.** Sole proprietors or partners **may elect** to be covered in the State of Delaware. They then have the same status as employees under the policy.
- **c.** Immediate family members of sole proprietors or partners **are covered** under Delaware Law. Immediate family is defined as a parent, spouse, child or sibling of a sole proprietor or partner.

## 2. Coverage

- a. To provide coverage for a sole proprietor or partner, attach the Sole Proprietors, Partners, Officers and Others Coverage Endorsement, WC 00 03 10.
- b. To exclude coverage for Immediate Family members, attach the **Partners, Officers and Others** Exclusion Endorsement, WC 00 03 08.

## 3. Premium Determination

- **a.** Premium for sole proprietors, partners or members of their immediate family shall be based on their total payroll.
- **b.** Rules to set payroll for sole proprietors, partners, or LLC members are the same as for executive

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officers. (See Rule IX A. 5. for details.)

**c.** If payroll information is not available use the statewide average weekly wage (SAWW) in effect as of the inception date of the policy. The SAWW may be obtained among other sources from the Delaware Department of Labor's website or from the DCRB's website under the "Quick Reference" table. Profit or loss amounts attributed to the individual's interest in the business are not considered payroll.

# C. CONTRACTORS, GENERAL CONTRACTORS, SUBCONTRACTORS and INDEPENDENT CONTRACTOR(S)

- 1. No contractor or subcontractor shall receive compensation under the Delaware Workers Compensation Law, but shall be deemed to be an employer and all rights of compensation of the employees of any such contractor or subcontractor shall be against their employer and not against any other employer.
- 2. Lessees transporting passengers for hire in motor vehicles leased pursuant to written leases shall not receive compensation under the Delaware Workers Compensation Law but shall be deemed to be employers.
- 3. "Independent contractor" shall mean any person not excluded from mandatory coverage under provisions of Delaware Workers Compensation Law, Title 19 §2311, who performs work or provides services for a contractor, subcontractor or other "contracting entity" in return for remuneration and/or other valuable considerations but who is not an employee of the contractor, subcontractor or other "contracting entity" or any other person or entity with respect to the work performed or the services provided. "Contracting entity" shall mean any commercial entity that obtains work or services from a person not excluded from mandatory coverage under provisions of this law and who is not an employee of the "contracting entity" or any other commercial entity with respect to the work performed or services from a performed or services provided.

## Important Note:

Partners and sole proprietors, when working in an independent contractor role, shall be subject to the same requirements as outlined above and may not rely upon Title 19 §2308 to elect not to be subject to the law.

## Coverage

Independent contractors shall have an option to purchase coverage to satisfy this requirement or alternatively shall be insured by the contractor, general contractor, subcontractor or other contracting entity for which they perform work or provide services.

Up to four (4) executive officers who are stockholders of a corporation and up to four (4) individuals who are members of a limited liability company, which corporation or limited liability company is licensed under Title 30, Chapter 25 of the Delaware Code or shown to be conducting business in a manner in which they should be so licensed, may be exempted from Title 19, Section 2311 (a) (4). Refer to Title 19 §2308 of the Delaware Code for more detail.

## Remuneration

Actual remuneration of the independent contractor will be used to determine premium subject to the executive officer minimum and maximum payrolls approved by the Department of Insurance. (Refer to Section 1, Rule IX, A. 3. for more detail.)

(a) The general contractor, subcontractor or other contracting entity shall furnish satisfactory evidence that the independent contractor had workers' compensation insurance in force during the time within which the work was performed for the general contractor, subcontractor or other contracting entity. For each independent contractor for which such evidence is not furnished, additional premium shall be charged to the policy which insured the general contractor, subcontractor or other contracting entity as follows:

- i. The general contractor, subcontractor or other contracting entity shall provide a complete payroll record of each uninsured independent contractor. Premium on such payroll shall be based on the classification(s) which would have applied if the independent contractor had been an employee of the general contractor, subcontractor or other contracting entity.
- ii. If the general contractor, subcontractor or other contracting entity does not supply the payroll records of its independent contractor(s), the full subcontract price of the work performed during the policy period by the independent contractor(s) shall be established as the payroll of the independent contractor(s). The additional premium shall be charged on that amount as payroll.

## Exception to (a) ii.

If investigation on a specific job discloses that a definite amount of the independent contractor's(s') price represents payroll, such amount shall be the payroll for the additional premium computation. In contracts for: (1) for mobile equipment with operators (such as but not limited to: earth movers, graders, bulldozers, or log skidders), the payroll shall not be less than 33 percent of the independent contractor's(s') price; (2) for labor and material, the payroll shall not be less than 50 percent of the independent contractor's(s') price; (3) for labor only, the payroll shall be established as not less than 90 percent of the independent contractor's(s') price.

- iii. If an experience modification has been established for the general contractor, subcontractor or other contracting entity, such experience modification shall be applied to the premium developed for the uninsured independent contractor.
- iv. Any contracting entity shall obtain from an independent contractor or subcontractor, and retain for three (3) years from the date of the contract, the following: a notice of exemption of executive officers or limited liability company members and/or a certification of workers compensation insurance in force. If the contracting entity should fail to do so, the contracting entity shall not be deemed the employer of any independent contractor or subcontractor or their employees but shall be deemed to insure any workers' compensation claims arising from the transaction.
- v. In all other types of commerce, the determination of employee or independent contractor status shall remain as before the adoption of Title 19 §2311 Subsection (a), and Title 19 §2308 and the other provisions defining employees and persons not covered by Title 19, Chapter 23 of the Delaware Code shall apply.

## D. EX-MEDICAL COVERAGE

Ex-medical coverage is prohibited in the State of Delaware.

## E. PROFFESIONAL OR SEMIPROFESSIONAL ATHLETIC TEAMS – CLASS CODES 970 AND 991

- 1. Employees who qualify for payroll limitation include but are not limited to all players, coaches, managers or sports officials and include all players on salary list of the employer.
- 2. The entire remuneration of each player, coach, manager or sports official should be included in computing premium, subject to a maximum of \$60,000 per policy year.
- **3.** When a player, coach or manager works for two or more teams in the same sport during the policy year, the maximum shall be pro-rated.
- The remuneration of an individual player, coach, manager or sports official is subject to a minimum of \$500 per policy year, including board and lodging. For more details refer to the Classification and Rating Values Section.

## F. DELAWARE WORKPLACE SAFETY PROGRAM

#### 1. The Effective Date

Delaware Workplace Safety Program effective February 1, 1989. Revised July 1, 1999.

#### 2. Eligibility

- a. Employers are eligible for the Workplace Safety Program if they have **\$3,161** or more of annual Delaware only premium at residual market rates.
- b. Qualifying premium and safety credit percent eligibility is based on the most current required unit statistical card filing (for example, July 1999 employers qualify using the unit statistical report for the July 1996 policy).
- **c.** The DCRB will test each employer by taking the required unit statistical card payroll times current Residual Market Rates times most current experience modification to determine the employer's qualifying premium.

#### 3. Employer Notification

Employers meeting the premium qualification requirement will be notified by the Delaware Department of Insurance seven months in advance of renewal date. This notification will inform the employer of the premium credit they are eligible for if attested safe, together with the schedule of inspection costs.

#### 4. Inspection

The cost of each Department of Insurance safety inspection will be borne by the employer and will start at **\$150 per location**. Each work location must pass inspection for the employer to be eligible for premium credit under the Work place Safety Program. Inspection fees for large and/or complex employers may be established by the Department of Insurance.

#### 5. Employer Action

Once the employer receives their notification of eligibility, the employer must decide to participate in the Workplace Safety Program. This decision must be made no later than five months before their policy renewal. The employer must contact the Delaware Department of Insurance and request an inspection. Inspections will be made by a representative from one of the independent safety expert companies contracted by the Delaware Department of Insurance.

#### 6. Delaware Department of Insurance Action

The Department of Insurance will notify the inspector of the employer's request. The inspector will then contact the employer to set up the first of two inspections. A second unannounced inspection will be made at some later date to confirm initial certifications of safety in the workplace. Failure to pass this non-scheduled inspection will result in withdrawal of the safety credit.

#### 7. Qualified Employer

The DCRB will be informed when an employer passes the inspection. The DCRB will then record on the experience rating calculation sheet the credit percentage to apply to the renewal policy. Code 9880 is to be used in policy issuance and statistical reporting to record the Safety Program premium credit, which is to be applied after experience modification and after deviation or schedule rating adjustments but before calculating premium discount and before adding of expense constant.

## For Example:

975	Restaurant	\$350,000	\$4.39	\$15,365	
953	Clerical	80,000	.54	432	
	Sub-Total			15,797	
9898	Experience Modification		.95	790	Credit
	Sub-Total			15,007	
9887	Schedule Credit 5%			750	Credit
	Sub-Total			14,257	
9880	Safety Program Credit 19%			2,709	Credit
	Sub-Total			11,548	
0063	Premium Discount				
	if applicable				
0900	Expense Constant				
	if applicable				
9999	Estimated Annual Premium			11,548	

#### 8. Safety Credit Percentages

Safety credits will be granted according to the following formula:

## <u>20% x [1.0000 – C]</u>

Where "C" is the credibility of the qualified employer in the uniform Experience Rating Plan for the policy period expiring immediately prior to the application of the safety credit. If the qualified employer was not experience-rated in the policy period expiring immediately prior to the application of the safety credit, "C" will be set at 0.050. Safety credit packages will be rounded to the nearest whole percent.

#### 9. DCRB Rating Values

A Delaware Workplace Safety Program Correction Factor shall be included in loss costs and residual market rates. This factor shall be designed to make the Workplace Safety Program revenue neutral in the aggregate.

## 10. Appeals

The DCRB's determination of the percentage credit for an individual risk eligible for the Delaware Workplace Safety Program may be appealed pursuant to Rule XVI, APPEALS FROM APPLICATION OF THE RATING SYSTEM PROCEDURE, Section 1 of this Manual.

#### G. TRUCKERS - INTERSTATE

The payroll of a trucker shall be assigned to a state in which it has a terminal or base of operations. These guidelines are not applicable to dispatching or broker operations.

#### Example:

A driver/employee resides in State A. His employer/trucker base of operations is in State B. If the driver/employee regularly travels to the terminal or base of operations in State B to load or unload freight or perform other regular work functions, i.e., mechanic, the driver/employee payroll shall be assigned to State B.

When the trucker does not operate from a terminal or base of operations, the state to which the payroll is assigned shall be determined in accordance with the following procedures.

If it can be established that the trucker does a significant portion of its business in a single state, the

payrolls, other than those payrolls which can be attributed to specific work functions in a specific state, should be assigned to that state. Factors such as driving time, number of pickups and deliveries, revenue and tonnage, should be considered in determining the state of payroll assignment. If a state payroll assignment cannot be made on these factors, then the trucker's payroll shall be assigned to his state of residence.

For the purposes of the guidelines the following definitions apply:

TRUCKER – A trucker is the holder of operating authority from a government agency.

TERMINAL OR BASE OF OPERATIONS – A permanent location owned, leased or used by the trucker at which loading, unloading and other related non-clerical work functions, such as maintenance and transfers, are performed and from which the driver/employee is assigned work on a regular basis.

STATE OF RESIDENCE – The state in which the trucker resides, as evidenced by the location used for filing of federal income taxes.

REGULAR – A pattern of 40 hours per week or any other pattern that appears on a continuing basis.

## H. DELAWARE CONSTRUCTION CLASSIFICATION PREMIUM ADJUSTMENT PROGRAM

## 1. Program Description

The Delaware Construction Classification Premium Adjustment Program (DCCPAP) provides for a premium credit for up to one year for a policy which contains one or more construction classifications.

The basis for determining the credit is the total payroll (including overtime premium pay) and hours worked for each construction classification as reported to taxing authorities. The applicable report periods vary according to the policy effective date of each policy, as set forth below.

Policy Effective Dates June 1, 2020 through May 31, 2021 June 1, 2021 and later Reporting Period for Qualifying Wages Third calendar quarter of 2019 Third calendar guarter of 2020

If the insured did not engage in operations for the complete quarter, then the last complete quarter prior to policy year inception shall be used or, if there was no complete quarter of operations prior to the policy inception, then the first complete quarter after policy inception shall be used. A credit may be determined for each construction classification by dividing the total payroll, including overtime premium pay, by the number of hours worked to arrive at the average hourly wage for the classification. In the absence of specific records for salaried employees, it will be assumed each such individual worked forty (40) hours per week. The credit for average hourly wage is listed below:

	rage y Wage	Credit From Manual Premium	Average Hourly Wage		Credit From Manual Premium
\$21.09	or less	0%	\$26.01	\$26.55	15%
\$21.10	\$21.50	5%	\$26.56	\$27.15	16%
\$21.51	\$21.95	6%	\$27.16	\$27.75	17%
\$21.96	\$22.40	7%	\$27.76	\$28.35	18%
\$22.41	\$22.85	8%	\$28.36	\$29.00	19%
\$22.86	\$23.35	9%	\$29.01	\$29.65	20%
\$23.36	\$23.85	10%	\$29.66	\$30.30	21%
\$23.86	\$24.35	11%	\$30.31	\$31.00	22%
\$24.36	\$24.90	12%	\$31.01	\$31.70	23%
\$24.91	\$25.45	13%	\$31.71	\$32.45	24%
\$25.46	\$26.00	14%	Over S	\$32.45	25%

## DCCPAP Wage Table Effective June 1, 2020 through May 31, 2021

## DCCPAP Wage Table Effective June 1, 2021 and later

	rage y Wage	Credit From Manual Premium		erage y Wage	Credit From Manual Premium
\$21.64	or less	0%	\$26.51	\$27.05	15%
\$21.65	\$22.05	5%	\$27.06	\$27.65	16%
\$22.06	\$22.50	6%	\$27.66	\$28.25	17%
\$22.51	\$22.95	7%	\$28.26	\$28.85	18%
\$22.96	\$23.40	8%	\$28.86	\$29.50	19%
\$23.41	\$23.90	9%	\$29.51	\$30.15	20%
\$23.91	\$24.40	10%	\$30.16	\$30.80	21%
\$24.41	\$24.90	11%	\$30.81	\$31.50	22%
\$24.91	\$25.40	12%	\$31.51	\$32.20	23%
\$25.41	\$25.95	13%	\$32.21	\$32.95	24%
\$25.96	\$26.50	14%	Over \$32.95		25%

The total construction classification credit amount, in dollars, must be calculated and then divided by the total policy premium at DCRB rating values - including construction and non-construction classifications. The result would be the percentage credit which is to be applied to the policy. When calculating the total policy credit the percentage shall be rounded to the nearest whole number with .5 being rounded upward (as an example, 4.4 rounded to 4% and 4.5 rounded to 5%).

The insured shall submit the required payroll and hours worked information to the Delaware Compensation Rating Bureau, Inc. for calculation of any applicable credit. The carrier shall, upon audit, verify the information that was submitted by the insured and used in the calculation of the credit. If the carrier discovers an error in the original request for policy credit, the revised information must be submitted to the Delaware Compensation Rating Bureau, Inc. for recalculation. If the insured does not furnish records to verify the payrolls and hours worked originally submitted and used in the calculation of the credit, there shall be no credit applied to the policy.

The credit authorized by the Delaware Compensation Rating Bureau, Inc. shall appear on Item 4 of the policy. If the credit applicable to the policy is not available at the time of policy issuance, the carrier shall endorse the policy to provide the appropriate credit information once a qualifying application has been processed and the DCRB has notified the carrier of the credit determined on the basis of such application.

Report Delaware Construction Class Premium Credit on the information page and unit statistical report under **Code 9046**.

Carriers are required to use the approved form to notify all their insureds, who have one or more construction classifications on their policy, that they may be eligible for a premium adjustment credit.

2. "Construction on classifications" are those classifications subject to the following code numbers:

601	611	646	653	659	665	673	681
603	615	647	654	660	666	674	682
605	617	648	655	661	667	675	691
607	625	649	656	662	668	676	693
608	643	651	657	663	669	677	695
609	645	652	658	664	670	679	

3. The DCRB will inform the carrier and employer of the credit percentage. The DCRB will then record on the experience rating sheet (when applicable) the credit percentage to apply to the policy. Code 9046 is to be used in policy issuance and statistical reporting to record the construction premium credit, which is to be applied after the experience modification and after the deviation or schedule rating adjustments, but before calculating the premium discount and before adding the expense constant.

## 4. Appeals

The DCRB's determination of an individual risk's eligibility for and/or the percentage of credit under the Delaware Construction Classification Premium Adjustment Program may be appealed pursuant to Rule XVI, APPEALS FROM APPLICATION OF THE RATING SYSTEM PROCEDURE, Section 1 of this Manual.

Section I UNDERWRITING RULES

\_\_\_\_\_

DCRB FILE NO

## DELAWARE WORKERS COMPENSATION – 200\_\_\_\_ PREMIUM CREDIT APPLICATION

NAME ON	INSURANCE POLICY				
INSURAN	CE COMPANY (Not Agent)				
POLICY N	0		EFF. DATE	Ξ	
Notice:	Unless Code(s), total wage quarter reported are indica construction class code pa classification. Do not includ Compensation Act. Contac	ted and appli yrolls. Corpor de corporate o	cation is signed, it rate Officers should officers who have e	cannot be proces d be included in t elected to be exc	ssed. Must include non- he appropriate luded from the Workers
<u>CLASSIFI</u>	CATION DESCRIPTION	DELWAR WC CLAS <u>CODE</u>	SS ARE PA	AL DELAW E WAGES ND THIS <u>UATER</u>	TOTAL HOURS WORKED THIS QUARTER <u>(Including O.T.)</u>
Example:	Carpentry	651	\$8,000	)	520
Example:	Office	953	\$2,000	)	400
				_	
	·			_	
	·			_	
				_	
				_	
	·			_	
The forego	ing is based on actual wag uarter ending	es and hours		– ed in our payroll ı	records, for the complete
Signature				Title	
Telephone	Number			Date	
Address		Ci	ty	State	Zip Code
ATTENTIO	SEND APPLICATIO N: <u>EXPERIENCE RATING</u> DE				EAU, INC., LADELPHIA, PA 19103-4007.

## I. WAIVER OF SUBROGATION (WAIVER OF OUR RIGHTS TO RECOVER FROM OTHERS)

- 1. For policies where the carrier waives subrogation rights, the Waiver Our Right to Recover From Others endorsement (WC 00 03 13) must be attached to the policy.
- 2. The premium for the waiver endorsement is based on a pricing value and charged determined by the carrier.
- 3. Voluntary market carriers must file the pricing value and premium charge with the Delaware Department of Insurance. The premium charge associated with the waiver shall be assigned to Code 0930. For policies where a flat charge has been levied for a waiver of subrogation rights, the amount shall be assigned to Code 9115. Code 9115 – Flat Charge Waiver of Subrogation is not included in the Total Standard Premium.
- 4. Residual market carriers must use the values established by the DCRB in the annual residual market rate filing.
  - a. Blanket waivers are not permitted in the residual market.
  - b. The additional premium charge for residual market (assigned risk) policies is 5% of the total manual premium developed in conjunction with the work for which the waiver is provided, subject to a \$250 minimum premium charge per waiver.
  - c. The residual market premium charge associated with the waiver shall be assigned to Code 0930.

## **RULE X - CANCELLATION**

#### A. WHO MAY CANCEL

The Cancellation Condition of the Standard Policy permits cancellation by the insured or by the insurance carrier.

*IMPORTANT NOTICE*: CANCELLATION NOTICES MUST BE ELECTRONICALLY SUBMITTED TO THE DCRB WITHIN 10 DAYS OF ISSUANCE; PROVIDED, HOWEVER, THAT FAILURE TO FILE SUCH NOTICE WITHIN THE REQUIRED TIME SHALL NOT INVALIDATE ANY CANCELLATION WHICH HAS BEEN MADE IN ACCORDANCE WITH THE PROVISIONS OF THE POLICY.

#### B. PREMIUM DETERMINATION – CANCELLATION BY THE INSURANCE CARRIER

Premium for the canceled policy shall be computed as follows:

#### 1. Carrier Rating Values and Payroll

Apply carrier rating values to the payroll developed during the period the policy was in effect.

#### 2. Experience Rating

Apply any experience rating modification in accordance with the rules of the Experience Rating Plan Section. Refer to Rule VI-E

## 3. Deductible

Apply the appropriate deductible credit factor, if any, in accordance with the deductible table in Section 2 of this Manual.

## C. PREMIUM DETERMINATION—CANCELLATION BY THE INSURED, WHEN RETIRING FROM BUSINESS

Compute the premium as provided in B above if a policy is cancelled by the insured when:

- 1. All the work covered by the policy has been completed, or
- 2. All interest in any business covered by the policy has been sold, or
- 3. The insured has retired from all business covered by the policy.

# D. PREMIUM DETERMINATION—CANCELLATION BY THE INSURED, EXCEPT WHEN RETIRING FROM BUSINESS

The premium for the canceled policy shall be based on the Short Rate Cancellation Table in this rule and computed as follows:

#### 1. Actual Payroll

Determine the payroll developed during the period the policy was in effect.

## 2. Extended Payroll

Extend such payroll pro-rata to an annual basis.

#### Example

A payroll of \$55,500 for 185 days would produce a payroll of \$109,500 on an annual basis:

$$55,500 \times \frac{365}{185} = $109,500.$$

## 3. Carrier Rate

Apply carrier rate to the payroll in 2a. above.

#### 4. Experience Rating

Apply any experience rating modification in accordance with the rules of the Experience Rating Plan Manual. Refer to Rule VI - 1.

## 5. Deductible

Apply the appropriate deductible credit factor, if any, in accordance with the deductible credit schedule in Section 2 of this Manual.

#### 6. Short Rate Percentage

Based on the time the policy was in effect, apply the short rate percentage shown in the Short Rate Cancellation Table in this rule to the annual premium computed on the basis of the extended payroll in order to determine the short rate portion of the annual premium.

## 7. Example of a Short Rate Cancellation

A policy in effect for 185 days develops actual payroll of \$55,500, carrier rate \$.50.

a. Payroll extended to annual basis =

$$55,500 \times \frac{365}{185} = 109,500.$$

- **b.** Annual premium = \$109,500 x \$.50 = 548
- c. Short rate percentage for 185 days = 61% (See Table on next page)
- **d.** Short rate premium for cancelled policy = \$548 x .61 = \$334
- e. Total premium for cancelled policy = \$334

Refer to the Rules and Interpretation Section for an alternative method of short rate computation.

## E. SHORT RATE CANCELLATION TABLE FOR TERM OF ONE YEAR

Da	ys		Percent
Pol	icy		of
In Fo	orce		One Year
			Premium
1			5%
2			6
3	- 4		7
5	- 6		8
-	- 8		9
-	- 10		10
	- 12		11
13	- 14		12
15	- 16		13
17	- 18		14
	- 20		15
	- 22		16
	- 25		17
26	- 29		18
30	- 32	(1 mo)	19
00	- 36		20
	- 40		21
	- 43		22
	- 47		23
48	- 51		24
02	- 54		25
	- 58	(2)	26
59	- 62	(2 mos)	27
63	- 65		28
66	- 69		29
	- 73		30
	- 76		31
	- 80		32
81	- 83		33
84	- 87	(0)	34
88	- 91	(3 mos)	35
-	- 94		36
	- 98		37
99	- 102		38
103	- 105		39
106	- 109		40
	- 113		41
114	- 116		42
117	- 120	(1 maa)	43
121	- 124	(4 mos)	44
125 128	- <u>127</u> - 131		45 46
	- 135		47
136	- 138		48
139	- 142		49
143	- 146		50
147	- 149	([	51
150	- 153	(5 mos)	52

Days Policy		Percent of
In		One Year
Force		Premium
164 166		50
154 – 156		53
157 - 160		54
161 - 164		55
165 - 167		56
168 - 171		57
172 - 175		58
176 - 178		59
179 - 182	(6 mos)	60
183 - 187	(0	61
188 - 191		62
192 - 196		63
		64
197 - 200		
201 - 205		65
206 - 209	(7)	66
210 - 214	(7 mos)	67
215 - 218		68
219 - 223		69
224 - 228		70
229 - 232		71
233 - 237		72
238 - 241		73
242 - 246	(8 mos)	74
247 - 250	(000)	75
251 - 255		76
256 - 260		77
261 - 264		78
		78
265 - 269	(0,	
270 - 273	(9 mos)	80
274 - 278		81
279 – 282		82
283 – 287		83
288 – 291		84
292 – 296		85
297 – 301		86
302 – 305	(10 mos)	87
306 – 310	<b>/</b>	88
311 - 314		89
315 – 319		90
320 – 323		91
324 - 328		92
329 – 332		93
329 - 332 333 - 337	(11 maa)	93
	(11 mos)	-
338 - 342		95
343 - 346		96
347 – 351		97
352 – 355		98
356 – 360		99
361 - 365	(12 mos)	100

## Short Rate Cancellation Table

Days In Policy	Short Rate Percentages	Factor to Apply to Earned Premium for Period Policy In Effect	Days In Policy Period	Short Rate Percentages	Factor to Apply to Earned Premium for Period Policy in Effect
1 2	.05 .06	18.2482 10.9489	46 47	.23 .23	1.8250 1.7861
3	.07	8.5158	48	.24	1.8250
4 5	.07 .08	6.3869 5.8394	49 50	.24 .24	1.7877 1.7520
6	.08	4.8662	51	.24	1.7176
7	.09	4.6924	52	.25	1.7548
8	.09	4.1058	53	.25	1.7216
9	.10	4.0552	54	.25	1.6899
10	.10	3.6496	55	.26	1.7255
11	.11	3.6496	56	.26	1.6947
12 13	.11 .12	3.3455 3.3689	57 58	.26 .26	1.6650 1.6362
13	.12	3.1283	59	.20	1.6704
15	.13	3.1630	60	.27	1.6425
16	.13	2.9653	61	.27	1.6156
17	.14	3.0056	62	.27	1.5895
18	.14	2.8386	63	.28	1.6222
19	.15	2.8818	64 65	.28 .28	1.5969
20	.15	2.7377			1.5723
21 22	.16 .16	2.7812 2.6547	66 67	.29 .29	1.6038 1.5799
23	.17	2.6980	68	.29	1.5566
24	.17	2.5856	69	.29	1.5341
25	.17	2.4821	70	.30	1.5643
26	.18	2.5270	71	.30	1.5423
27 28	.18 .18	2.4334 2.3465	72 73	.30 .30	1.5208 1.5000
20	.18	2.3405	73	.30	1.5291
30	.19	2.3117	75	.31	1.5087
31	.19	2.2371	76	.31	1.4888
32	.19	2.1672	77	.32	1.5169
33	.20	2.2121	78	.32	1.4974
34	.20	2.1471	79	.32	1.4785
35	.20	2.0857	80	.32	1.4600
36 37	.20	2.0278	81 82	.33	1.4870
37 38	.21 .21	2.0716 2.0171	82 83	.33 .33	1.4689 1.4512
39	.21	1.9654	84	.34	1.4774
40	.21	1.9162	85	.34	1.4600
41	.22	1.9585	86	.34	1.4430
42	.22	1.9119	87	.34	1.4264
43	.22	1.8674	88	.35	1.4517
44 45	.23 .23	1.9079 1.8655	89 90	.35 .35	1.4354 1.4194
40	.23	0000	90	.50	1.4194

## Short Rate Cancellation Table (Continued)

Days in Policy Period	Short Rate Percentages	Factors to Apply to Earned Premium for Period Policy in Effect	Days in Policy Period	Short Rate Percentages	Factors to Apply to Earned Premium for Period Policy in Effect
91 92 93 94 95	.35 .36 .36 .36 .36 .37	1.4038 1.4283 1.4129 1.3979 1.4216	136 137 138 139 140	.48 .48 .48 .49 .49	1.2882 1.2788 1.2696 1.2867 1.2775
96	.37	1.4068	141	.49	1.2684
97	.37	1.3923	142	.49	1.2595
98	.37	1.3781	143	.50	1.2762
99	.38	1.4010	144	.50	1.2674
100	.38	1.3870	145	.50	1.2586
101 102 103 104 105	.38 .38 .39 .39 .39 .39	1.3733 1.3598 1.3820 1.3688 1.3557	146 147 148 149 150	.50 .51 .51 .51 .52	1.2500 1.2663 1.2578 1.2493 1.2653
106	.40	1.3774	151	.52	1.2569
107	.40	1.3645	152	.52	1.2487
108	.40	1.3519	153	.52	1.2405
109	.40	1.3395	154	.53	1.2562
110	.40	1.3605	155	.53	1.2481
111	.41	1.3452	156	.53	1.2401
112	.41	1.3362	157	.54	1.2554
113	.41	1.3243	158	.54	1.2475
114	.42	1.3447	159	.54	1.2396
115	.42	1.3330	160	.54	1.2319
116 117 118 119 120	.42 .43 .43 .43 .43 .43	1.3215 1.3414 1.3301 1.3189 1.3079	161 162 163 164 165	.55 .55 .55 .55 .55 .56	1.2469 1.2392 1.2316 1.2241 1.2388
121	.44	1.3273	166	.56	1.2313
122	.44	1.3164	167	.56	1.2240
123	.44	1.3057	168	.57	1.2384
124	.44	1.2951	169	.57	1.2311
125	.44	1.3140	170	.57	1.2238
126	.45	1.3036	171	.57	1.2167
127	.45	1.2933	172	.58	1.2308
128	.46	1.3117	173	.58	1.2237
129	.46	1.3016	174	.58	1.2167
130	.46	1.2916	175	.58	1.2097
131 132 133 134 135	.46 .47 .47 .47 .47	1.2817 1.2996 1.2899 1.2802 1.2708	176 177 178 179 180	.59 .59 .60 .60	1.2236 1.2167 1.2098 1.2235 1.2167

## Short Rate Cancellation Table (Continued)

Days in Policy Period	Short Rate Percentages	Factor to Apply to Earned Premium for Period Policy in Effect	Days in Policy Period	Short Rate Percentages	Factor to Apply to Earned Premium for Period Policy in Effect
181 182 183 184	.60 .60 .61 .61	1.2099 1.2033 1.2167 1.2101	226 227 228 229	.70 .70 .70 .71	1.1305 1.1255 1.1206 1.1317
185	.61	1.2035	230 231	.71 .71	1.1267
186 187 188 189 190	.61 .61 .62 .62 .62	1.1970 1.1906 1.2037 1.1974 1.1910	231 232 233 234 235	.71 .71 .72 .72 .72	1.1219 1.1170 1.1279 1.1231 1.1183
191 192 193 194 195	.62 .63 .63 .63 .63 .63	1.1848 1.1977 1.1914 1.1853 1.1792	236 237 238 239 240	.72 .72 .73 .73 .73 .73	1.1136 1.1089 1.1195 1.1149 1.1102
196 197 198 199 200	.63 .64 .64 .64 .64	1.1732 1.1858 1.1798 1.1739 1.1680	241 242 243 244 245	.73 .74 .74 .74 .74 .74	1.1056 1.1161 1.1115 1.1070 1.1025
201 202 203 204 205	.65 .65 .65 .65 .65	1.1804 1.1745 1.1687 1.1630 1.1573	246 247 248 249 250	.74 .75 .75 .75 .75 .75	1.0980 1.1083 1.1038 1.0994 1.0950
206 207 208 209 210	.66 .66 .66 .66 .66	1.1694 1.1638 1.1582 1.1526 1.1645	251 252 253 254 255	.76 .76 .76 .76 .76 .76	1.1052 1.1008 1.0964 1.0921 1.0878
211 212 213 214 215	.67 .67 .67 .67 .67 .68	1.1590 1.1535 1.1481 1.1428 1.1544	256 257 258 259 260	.77 .77 .77 .77 .77 .77	1.0979 1.0936 1.0893 1.0851 1.0810
216 217 218 219 220	.68 .68 .68 .69 .69	1.1491 1.1438 1.1385 1.1500 1.1448	261 262 263 264 265	.78 .78 .78 .78 .78 .79	1.0908 1.0866 1.0825 1.0784 1.0881
221 222 223 224 225	.69 .69 .69 .70 .70	1.1396 1.1345 1.1294 1.1406 1.1356	266 267 268 269 270	.79 .79 .79 .79 .80	1.0840 1.0800 1.0759 1.0719 1.0815

## Short Rate Cancellation Table (Continued)

Days in Policy Period	Short Rate Percentages	Factor to Apply to Earned Premium for Period Policy in Effect	Days in Policy Period	Short Rate Percentages	Factor to Apply to Earned Premium for Period Policy in Effect
271 272 273	.80 .80 .80	1.0775 1.0735 1.0696	321 322 323	.91 .91 .91	1.0347 1.0315 1.0283
274 275	.81 .81	1.0790 1.0751	324 325	.92 .92	1.0364 1.0332
276 277	.81 .81	1.0712 1.0673	326 327	.92 .92	1.0301 1.0269
278	.81	1.0635	328	.92	1.0238
279 280	.82 .82	1.0728 1.0689	329 330	.93 .93	1.0318 1.0286
281 282	.82 .82	1.0651 1.0614	331 332	.93 .93	1.0255 1.0224
283	.82	1.0705	333	.93	1.0303
284	.83	1.0667	334	.94	1.0272
285	.83	1.0630	335	.94	1.0242
286 287	.83 .83	1.0593 1.0556	336 337	.94 .94	1.0211 1.0181
288	.84	1.0646	338	.95	1.0259
289 290	.84 .84	1.0609	339	.95 .95	1.0229
290	.84	1.0572 1.0536	340 341	.95	1.0198 1.0169
292	.85	1.0625	342	.95	1.0139
293	.85	1.0589	343	.96	1.0216
294 295	.85 .85	1.0553 1.0517	344 345	.96 .96	1.0186 1.0156
296	.85	1.0481	346	.96	1.0127
297	.86	1.0569	347	.97	1.0203
298 299	.86 .86	1.0534 1.0498	348 349	.97 .97	1.0174 1.0145
300	.86	1.0463	349	.97	1.0145
301 302	.86	1.0429	351	.97	1.0087
302	.87 .87	1.0515 1.0480	352 353	.98 .98	1.0162 1.0133
304	.87	1.0446	354	.98	1.0105
305	.87	1.0411	355	.98	1.0076
306 307	.88 .88	1.0497 1.0462	356 357	.99 .99	1.0150 1.0122
308	.88	1.0429	358	.99	1.0094
309	.88	1.0395	359	.99	1.0065
310	.88	1.0361	360	.99	1.0038
311 312	.89 .89	1.0445 1.0412	361 362	1.00 1.00	1.0111 1.0083
313	.89	1.0379	363	1.00	1.0055
314	.89	1.0346	364	1.00	1.0027
315 316	.90 .90	1.0429 1.0429	365	1.00	1.0000
316	.90 .90	1.0396			
318	.90	1.0363			
319	.90	1.0330			
321	.90	1.0298			

## F. Pro Rata Cancellation Table

JA	ANUAR	Y	FEBRUARY MARCH APRIL MAY		Y				APRIL			MAY			JUNE		
DAY OF MONTH	DAY OF YEAR NUMBER OF DAYS	RATIO	DAY OF MONTH	DAY OF YEAR NUMBER OF DAYS	RATIO	DAY OF MONTH	DAY OF YEAR NUMBER OF DAYS	RATIO	DAY OF MONTH	DAY OF YEAR NUMBER OF DAYS	RATIO	DAY OF MONTH	DAY OF YEAR NUMBER OF DAYS	RATIO	DAY OF MONTH	DAY OF YEAR NUMBER OF DAYS	RATIO
1 2	1 2	.003 .005	1 2	32 33	.088 .090	1 2	60 61	.164 .167	1 2	91 92	.249 .252	1 2	121 122	.332 .334	1 2	152 153	.416 .419
3	3	.003	3	34	.093	3	62	.170	3	93	.255	3	122	.337	3	154	.422
4	4	.000	4	35	.096	4	63	.173	4	94	.258	4	124	.340	4	155	.425
5	5	.014	5	36	.099	5	64	.175	5	95	.260	5	125	.342	5	156	.427
6	6	.016	6	37	.101	6	65	.178	6	96	.263	6	126	.345	6	157	.430
7	7	.019	7	38	.104	7	66	.181	7	97	.266	7	127	.348	7	158	.433
8	8	.022	8	39	.107	8	67	.184	8	98	.268	8	128	.351	8	159	.436
9	9	.025	9	40	.110	9	68	.186	9	99	.271	9	129	.353	9	160	.438
10	10	.027	10	41	.112	10	69	.189	10	100	.274	10	130	.356	10	161	.441
11	11	.030	11	42	.115	11	70	.192	11	101	.277	11	131	.359	11	162	.444
12	12	.033	12	43	.118	12	71	.195	12	102	.279	12	132	.362	12	163	.447
13	13	.036	13	44	.121	13	72	.197	13	103	.282	13	133	.364	13	164	.449
14	14	.038	14	45	.123	14	73	.200	14	104	.285	14	134	.367	14	165	.452
15	15	.041	15	46	.126	15	74	.203	15	105	.288	15	135	.370	15	166	.455
16	16	.044	16	47	.129	16	75	.205	16	106	.290	16	136	.373	16	167	.458
17	17	.047	17	48	.132	17	76	.208	17	107	.293	17	137	.375	17	168	.460
18	18	.049	18	49	.134	18	77	.211	18	108	.296	18	138	.378	18	169	.463
19	19	.052	19	50	.137	19	78	.214	19	109	.299	19	139	.381	19	170	.466
20 21	20 21	.055 .058	20 21	51 52	.140 .142	20 21	79 80	.216 .219	20 21	110 111	.301 .304	20 21	140 141	.384 .386	20 21	171 172	.468 .471
21	21	.058	21	52 53	.142	21	81	.219	22	112	.304	21	141	.389	21	172	.471
22	23	.063	23	53 54	.143	23	82	.225	23	112	.310	23	142	.303	23	174	.477
23	24	.066	24	55	.151	24	83	.227	24	114	.312	24	144	.395	24	175	.479
25	25	.068	25	56	.153	25	84	.230	25	115	.315	25	145	.397	25	176	.482
26	26	.071	26	57	.156	26	85	.233	26	116	.318	26	146	.400	26	177	.485
27	27	.074	27	58	.159	27	86	.236	27	117	.321	27	147	.403	27	178	.488
28	28	.077	28	59	.162	28	87	.238	28	118	.323	28	148	.405	28	179	.490
29	29	.079				29	88	.241	29	119	.326	29	149	.408	29	180	.493
30	30	.082				30	89	.244	30	120	.329	30	150	.411	30	181	.496
31	31	.085				31	90	.247				31	151	.414			

## Pro Rata Cancellation Table (Continued)

	JULY		AUGUST			SEPTEMBER			OCTOBER			NOVEMBER			DECEMBER		
DAY OF MONTH	DAY OF YEAR NUMBER OF DAYS	RATIO	DAY OF MONTH	DAY OF YEAR NUMBER OF DAYS	RATIO	DAY OF MONTH	DAY OF YEAR NUMBER OF DAYS	RATIO	DAY OF MONTH	DAY OF YEAR NUMBER OF DAYS	RATIO	DAY OF MONTH	DAY OF YEAR NUMBER OF DAYS	RATIO	DAY OF MONTH	DAY OF YEAR NUMBER OF DAYS	RATIO
1	182	.499	1	213	.584	1	244	.668	1	274	.751	1	305	.836	1	335	.918
2	183	.501	2	214	.586	2	245	.671	2	275	.753	2	306	.838	2	336	.921
3	184	.504	3	215	.589	3 4	246	.674	3	276	.756	3	307	.841	3	337	.923
4	185	.507	4	216	.592	4 5	247	.677	4 5	277	.759	4 5	308	.844	4 5	338	.926
5 6	186 187	.510 .512	5 6	217 218	.595 .597	5 6	248 249	.679 .682	5 6	278 279	.762 .764	5 6	309 310	.847 .849	5 6	339 340	.929 .932
7	188	.512	7	210	.600	7	249 250	.685	7	279	.767	7	310	.852	7	340	.932
8	189	.518	8	219	.603	8	250	.688	8	281	.770	8	312	.855	8	342	.934
9	190	.521	9	221	.605	9	252	.690	9	282	.773	9	313	.858	9	343	.940
10	191	.523	10	222	.608	10	253	.693	10	283	.775	10	314	.860	10	344	.942
11	192	.526	11	223	.611	11	254	.696	11	284	.778	11	315	.863	11	345	.945
12	193	.529	12	224	.614	12	255	.699	12	285	.781	12	316	.866	12	346	.948
13	194	.532	13	225	.616	13	256	.701	13	286	.784	13	317	.868	13	347	.951
14	195	.534	14	226	.619	14	257	.704	14	287	.786	14	318	.871	14	348	.953
15	196	.537	15	227	.622	15	258	.707	15	288	.789	15	319	.874	15	349	.956
16	197	.540	16	228	.625	16	259	.710	16	289	.792	16	320	.877	16	350	.959
17	198	.542	17	229	.627	17	260	.712	17	290	.795	17	321	.879	17	351	.962
18	199	.545	18	230	.630	18	261	.715	18	291	.797	18	322	.882	18	352	.964
19	200	.548	19	231	.633	19	262	.718	19	292	.800	19	323	.885	19	353	.967
20	201	.551	20	232	.636	20	263	.721	20	293	.803	20	324	.888	20	354	.970
21	202	.553	21	233	.638	21	264	.723	21	294	.805	21	325	.890	21	355	.973
22	203	.556	22	234	.641	22	265	.726	22	295	.808.	22	326	.893	22	356	.975
23	204	.559	23	235	.644	23	266	.729	23	296	.811	23	327	.896	23	357	.978
24	205	.562	24	236	.647	24	267	.732	24	297	.814	24	328	.899	24	358	.981
25	206	.564	25	237	.649	25	268	.734	25	298	.816	25	329	.901	25	359	.984
26	207	.567	26	238	.652	26	269	.737	26	299	.819	26	330	.904	26	360	.986
27	208	.570	27	239	.655	27	270	.740	27	300	.822	27	331	.907	27	361	.989
28	209	.573	28	240	.658	28	271	.742	28	301	.825	28	332	.910	28	362	.992
29 30	210 211	.575 .578	29 30	241 242	.660 .663	29 30	272 273	.745 .748	29 30	302 303	.827 .830	29 30	333 334	.912 .915	29 30	363 364	.995 .997
30 31	211	.576	30 31	242 243	.666	30	213	./40	30 31	303 304	.833	30	334	.915	30 31	364 365	
31	212	.501	31	243	.000				31	304	.033				31	305	1:000

## RULE XI – THREE YEAR FIXED RATE POLICY OPTION

- 1. A carrier may file a "Three-Year Fixed Rate Option" program with the Delaware Insurance Department.
- 2. A policy may be issued for a period of three years at a fixed carrier rate, provided the risk is not eligible for the Experience Rating Plan on the effective date of the policy.
- 3. A policy issued under an approved program shall be designated on the Information Page as follows "THREE-YEAR FIXED RATE."

# RULE XII – U.S LONGSHORE AND HARBOR WORKERS' COMPENSATION ACT

# A. GENERAL EXPLANATION

The U.S. Longshore and Harbor Workers' Compensation Act (U.S.L. & H.W. Act) is a Federal law which provides for payment of compensation and other benefits to employees such as longshore, harbor workers, ship repairmen, shipbuilders, ship-breakers and other employees engaged in loading, unloading, repairing or building a vessel. It applies to such employees while working on navigable waters of the United States and also while working on any adjoining pier, wharf, dry dock, terminal, building way, marine railway, or other area adjoining such navigable waters customarily used for loading, unloading, repairing or building a vessel. It does not cover masters or members of the crew of a vessel. For complete details see U.S. Code (1946), Title 33, Section 901-49, amended by Public Law 92-576.

# **B. WORKERS COMPENSATION INSURANCE – PART ONE**

The standard policy is used to insure the statutory obligation of an employer to furnish benefits required by the U.S.L. & H.W. Act. Attach the Standard Longshore and Harbor Workers' Compensation Act Coverage Endorsement (WC 00 01 06A) to provide such insurance. Do not designate the U.S.L. & H.W. Act in Item 3-A of the Information Page.

## C. EMPLOYERS LIABILITY INSURANCE – PART TWO

For operations subject to the U.S.L. & H.W. Act, the standard limits of liability under Part Two are:

Bodily Injury by Accident: **\$100,000** – each accident Bodily Injury by Disease: **\$100,000** – each employee Bodily Injury by Disease: **\$500,000** – policy limit, Refer to Rule VIII.

# 1. Accident Limit

The limit of liability applies to all bodily injury arising out of any one accident.

# 2. Disease Limit

The limit of liability also applies as a separate aggregate limit for all bodily injury by disease. The aggregate limit applies separately to bodily injury by disease arising out of work in each state shown in Item 3-A of the Information Page.

#### 3. Show Limits on Endorsement

These limits of liability must be stated in the Maritime Coverage Endorsement and/or the Federal Employers Liability Act Coverage Endorsement.

# D. CLASSIFICATIONS AND RATES

#### 1. Classifications

Classifications for insurance under the U.S.L. & H.W. Act are listed in "Section 2 – Classifications" of this Manual.

# 2. Rates for Federal "F" Classifications

The manual rates for classification code numbers followed by the letter "F" include premium for operations subject to the U.S.L. & H.W. Act.

# 3. Rates for Non-Federal "Non-F" Classifications

The Bureau Rating Values for classification code numbers not followed by the letter "F" do not include premium for operations subject to the U.S.L. & H.W. Act. If operations under such classifications involve some employees subject to U.S.L. & H.W. Act, the manual rates and minimum premiums for such classifications shall be increased by the U.S. Longshore and Harbor Workers' Compensation Coverage Percentage, the value for which is shown in Section 2. Such increased rate shall apply only to payroll of employees engaged in operations subject to the U.S.L. & H.W. Act.

# E. EXTENSIONS OF THE U.S.L. & H.W. ACT

#### 1. Defense Bases Act

The Defense Bases Act extends the provisions of the U.S.L. & H.W. Act to employers and their employees on overseas military bases and on other overseas locations under public works contracts being performed by contractors with agencies of the United States Government. Employees who are not United States citizens may be exempted from coverage upon approval of a waiver by the Secretary of Labor. For complete details, see Defense Bases Act, U.S. Code (1946) Title 42 Sections 1651-54, Public Law 208, 77th Congress.

To provide such insurance, attach the Standard Defense Bases Act Coverage Endorsement (WC 00 01 01).

## 2. Civilian Employees of Nonappropriated Fund Instrumentalities Act

The Nonappropriated Fund Instrumentalities Act extends the provisions of the U.S.L. & H.W. Act to civilian employees of nonappropriated fund instrumentalities such as post exchanges and service clubs of the Armed Forces. For complete details, see U.S. Code (1970) Title 5, Section 8171 (Public Law 85-538, 85th Congress).

To provide such insurance attach the Standard Nonappropriated Fund Instrumentalities Act Coverage Endorsement (WC 00 01 08).

#### 3. Premium Determination

For insurance under extensions of the U.S.L. & H.W. Act, determine premium as provided in Rule XII - D.

# RULE XIII – THE ADMIRALTY LAW AND THE FEDERAL EMPLOYERS' LIABILITY ACT

NOTE: The Delaware Compensation Rating Bureau, Inc. has no jurisdiction over the rates or classification for Admiralty or Federal Employers Liability exposure. The following rule was published by the National Council on Compensation Insurance and is shown here for information purposes only.

### A. General Explanation

## 1. Admiralty Law

Masters and members of the crews of vessels are not covered under state workers compensation laws nor under the U.S.L. & H.W. Act. They are subject to admirally law and, if injured, have the right to sue their employers for damages in the Admiralty Courts where the proceeding is in the nature of an employers' liability suit. They also have the right to transportation, wages, maintenance and cure. Such seamen are subject to a Federal law, the Merchant Marine Act of 1920, known as the Jones Act (46 U.S. Code, Section 688, 1970) which applies the provisions of the Federal Employers Liability Act to seamen. Every person employed on board a vessel is deemed to be a seaman if connected with the operation or welfare of the vessel while in navigable waters. Usually, navigable waters are defined as those which form a continuous highway for interstate or international commerce.

# 2. Federal Employers Liability Act (F.E.L.A.)

The Federal Employers Liability Act applies to employees of interstate railroads. Such employees are not subject to state workers compensation laws. This federal law imposes liability for damages on the railroad if the injured railroad employee can show any negligence on the part of the railroad. For complete details, see 45 U.S. Code, Sections 51-60, 1970.

#### B. Description of Coverage Programs

The Standard Policy may be used to provide insurance for liability under one or more state workers compensation laws and also for liability under admiralty law or F.E.L.A. There are two programs to furnish such insurance:

# 1. Program I

Provides under Part One - Workers Compensation Insurance statutory liability - under the workers compensation law of any state designated in the Information Page and under Part Two - Employers Liability Insurance, Employers liability - for damages under admiralty law or F.E.L.A., subject to a standard limit of liability of \$25,000.

# 2. Program II

Provides the same coverage as Program I, but with the addition of Voluntary Compensation. Under Program II, the insurance carrier will offer a settlement of a claim strictly in accord with the statutory benefits provided in the workers' compensation law designated in the Voluntary Compensation Endorsement attached to the policy as if the claim were subject to the laws of negligence. If the offer of settlement is rejected, Employers liability then applies to such claim or suit, with the same standard limit as for Program I.

#### C. Coverage

#### 1. Admiralty Law Endorsements

To provide Program I for admiralty law, attach the Standard Maritime Coverage Endorsement (WC 00 02 01). To provide Program II for admiralty law, also attach the Standard Voluntary Compensation, Maritime Coverage Endorsement (WC 00 02 03).

# 2. Admiralty Law Coverage Options

a. The Maritime Coverage Endorsement (WC 00 02 01) excludes liability to provide transportation, wages, maintenance and cure. This endorsement may optionally include a provision to insure such liability for an additional premium based on an (A) rate.

# 3. F.E.L.A. Endorsements

To provide Program I for employments subject to F.E.L.A., attach the Standard Federal Employers Liability Act Coverage Endorsement **(WC 00 01 04)**. To provide Program II, also attach the Standard Voluntary Compensation and Employers Liability Endorsement **(WC 00 03 11)**.

#### 4. U.S.L. & H.W. Act

When insurance is provided for liability under admiralty law or F.E.L.A., insurance for liability under the U.S.L. & H.W. Act also may be necessary. To provide such insurance, attach the Standard Longshore and Harbor Workers' Compensation Act Coverage Endorsement **(WC 00 01 06)**.

## D. Limits of Liability

## 1. Standard Limits

## 2. Increased Limits

Increased limits for liability under Part Two - Employers Liability Insurance are available. The additional premium for increased limits shall be determined by applying the factor in the following Table for Increased Limits to the total premium for admiralty or F.E.L.A. classifications before application of:

- a. Expense Constant
- **b.** Experience rating modification
- c. Premium discount or retrospective rating adjustment

The premium for increased limits is subject to an experience rating modification.

Limit Per		Minimum Premium			
Accident	Factor	Program I	Program II		
\$ 25,000	1.00	100	200		
50,000	1.09	109	218		
100,000	1.15	115	230		
200,000	1.23	123	246		
300,000	1.29	129	258		
400,000	1.34	134	268		
500,000	1.38	138	276		

# TABLE FOR INCREASED LIMITS

#### 3. Minimum Premium

The separate minimum premium shown in the above Table For Increased Limits applies to a policy which includes classifications for operations subject to admirally law or the F.E.L.A. Such minimum

premium is the lowest premium for insuring admiralty or F.E.L.A. operations and it shall apply in addition to the minimum premium or premium for other operations on such a policy. It is not subject to an experience rating modification.

# F. CLASSIFICATIONS

NOTE: The Delaware Compensation Rating Bureau, Inc. has no jurisdiction over the rates or classification for Admiralty or Federal Employers Liability Exposure. The following rule is for information purposes only.

The classifications for admiralty or F.E.L.A. operations follow.

# Classifications

Classifications	Code Number			
	Program I	F	Program	
		State Act Benefits	USL Act Benefits	
Boat Livery - boats under 15 tons. This classification includes the laying up or putting into commission of boats. Boats 15 tons or over to be separately rated under the appropriate vessels classification.	7038	7090	7050	
Diving - marine	7394	7395	7398	
Dredging - all types	7333	7335	7337	
Ferries - This classification includes dock employees.	7019	7027	7062	
Fishing Vessels - NOC. This classification includes packing, curing or shipping fish and repair of nets or boats.	7039	7091	7051	
Oyster Boats - This classification includes planting; harvesting; and operation of boats.	7079	7097	7070	
Salvage Operations - marine.	7394	7395	7398	
Supply Boats	7020	7028	7131	
Tugboats	7020	7028	7131	
Vessels - NOC	7016	7024	7047	
Vessels - not self-propelled. Such vessels having a regular master and crew who are furnished living quarters aboard the vessel, shall be rated as "Vessels, NOC."	7046	7098	7099	
Vessels – sail	7036	7088	7048	
Wrecking - marine. This classification includes salvage operations.	7394	7395	7398	
Yachts - private - sail or power	7037	7089	7049	

# Federal Employers Liability Act

Railroad Operation - all employees including drivers. This classification contemplates the normal operations of railroads including normal maintenance and repair. All extraordinary repair work including such work as rebuilding bridges, grade crossing elimination, laying or relaying track and all new construction operations shall be classified as Code 6702 or 6703.	7151	7153	7152
Clerical Office Employees - NOC	8814	8805	8815
Salespersons, Collectors or Messengers - outside	8737	8734	8738
Railroad Construction - all operations including clerical, salespersons and drivers	6702	6704	6703

# G. WATERS NOT UNDER ADMIRALTY JURISDICTION

## 1. Coverage

An insured may conduct operations on waters not subject to admirally jurisdiction. The Standard Policy and endorsement forms shall provide insurance and is subject to the rule which apply to statutory workers' compensation insurance.

# 2. Admiralty Law or U.S.L. & H.W. Act Liability

If there is a potential liability under admiralty law, follow the previous rules for insurance under admiralty law. If there is a potential liability under the U.S.L & H.W. Act, refer to Rule XII.

# **RULE XIV – DOMESTIC WORKERS - RESIDENCIES**

# A. DEFINITIONS

#### **1.** Please refer to the "Agriculture" in Section 2 of this Manual.

Agriculture is included in Codes 0006, 0008, 0011, 0013, 0016, 0034, 0036 and 0083. For definitions of individual agricultural classes please see the Farms class listing in Section 2.

#### 2. Inside Domestic Workers

Domestic Workers – Inside are employees engaged exclusively in household or domestic work performed principally inside the residence. Examples include a cook, housekeeper, laundry worker, maid, butler, companion, nurse and baby sitter.

### 3. Outside Domestic Workers

Domestic Workers – Outside are employees engaged exclusively in household or domestic work performed principally outside the residence. Examples include a private chauffeur and a gardener.

#### 4. Occasional Domestic Workers

Domestic Workers – Occasional are domestic workers, inside or outside, who are employed part-time. Any domestic worker employed more than one half of the customary full time shall be assigned and rated as a full-time domestic worker. Examples of occasional domestic workers are persons engaged on certain days for gardening, cleaning, laundering or babysitting.

### **B. COVERAGE**

- 1. Workers Compensation and Employers Liability Insurance
- 2. By Voluntary Compensation Insurance

Agricultural and domestic workers are not included within the workers compensation law. Voluntary compensation insurance for agricultural and domestic workers may be provided by attaching the standard Voluntary Compensation Endorsement to a workers compensation policy.

**3.** Also, agricultural and domestic workers may elect to come under the Workers Compensation Act. This coverage is provided by the standard policy.

#### C. NAME OF INSURED

The resident owner, the estate of the owner or a family member(s) of the same residence may be named as the insured, but only with respect to the employment of domestic workers in connection with a given residence

# D. CLASSIFICATIONS

- **1.** Please refer to the Section 2 Domestic Workers class listing for the Domestic Workers classifications.
- 2. Please refer to the Section 2 Farms class listing for the agricultural classifications.

## 3. Maintenance, Repair Or Construction Operations

- **a.** The domestic services classifications (Codes 0913, 0908, 0912 and 0909) include ordinary repair or maintenance of the insured's personal residence or equipment by domestic workers.
- **b.** Assign Code 971 to payroll developed in the general building maintenance or repair by employees of a commercial building owner, lessee or real estate management firm or business where the basic and major operations are described by classifications defined as standard exceptions.
- **c.** Assign Code 880 to payroll developed in general building maintenance or repair by employees of an apartment house or condominium complex operator.
- **d.** Assign the employers' applicable field of business classification to payroll developed in general building maintenance or repair by employees of a business assigned to a classification other than the standard exceptions.
- e. Assign the applicable construction or erection classifications to payroll developed in extraordinary repairs, alterations, new construction, erection or demolition of structures.

## E. DCRB RATING VALUES AND PREMIUM

#### 1. DCRB Rating Values

The DCRB Rating Values for Codes 0908, 0909, 0912 and 0913 are per capita premium charges. Terrorism (9740) and Catastrophe (other than Certified Acts of Terrorism) (9741) do not apply to per capita classification premium charges.

### 2. Records Required

The insured shall maintain a record of the names, duties and period of service of each domestic worker.

#### 3. Full Time Domestic Workers

Estimated premium for Codes 0912 and 0913 shall be computed on the estimated number of such domestic workers during the policy period. If additional domestic workers under Codes 0912 and 0913 are employed during the policy period or if some domestic workers are no longer employed and are not replaced, the per capita premium charges shall be pro-rated. Each pro rata charge shall be based on the period of employment but shall not be less than 25% of the per capita charge.

#### 4. Occasional Domestic Workers

A separate per capita charge shall be applied to each concurrently employed domestic worker.

# F. DCRB RATING VALUES AND PREMIUM

An approved schedule rating plan shall be applied to the premiums for domestic workers.

# **RULE XV – FINAL EARNED PREMIUM DETERMINATION**

# A. ACTUAL PAYROLL

Final earned premium for the policy shall be determined on actual, instead of estimated, payroll or other premium basis.

# **B. PREMIUM DETERMINATION**

The determination of final earned premium is governed by the rules, classifications and DCRB rating values and carrier rating values, subject to modification by applicable rating plans.

# C. AUDIT RIGHTS OF CARRIER

The insurance carrier has the right to compute earned premium based on an examination of original payroll records and books of account of the insured, in accordance with Part Five Premium, Section G. (Audit) of the Standard Policy.

## D. AUTHORIZED CLASSIFICATIONS

Only the classifications shown on a Data Card issued by the DCRB shall be used in auditing the payroll of that employer. The insuring carrier shall contact the DCRB in writing in any instance where the authorized classifications do not describe the employer's operations as delineated in Section 1, Rule IV, Paragraph C., 2., c. of this Manual.

# E. AUDIT NONCOMPLIANCE CHARGE

(1) If the employer does not comply with Part Five—Premium, Section G. (Audit) of the policy, the employer will be considered noncompliant with the policy terms and conditions. When this occurs, the carrier may apply an Audit Noncompliance Charge (ANC) subject to the conditions in this rule. The charge is determined by applying the ANC multiplier to the ANC Basis shown in the table below:

ANC Basic	ANC Multiplier	Endorsement
Estimated Annual Premium	Up to two times	Audit Noncompliance Charge Endorsement

- (2) On a multistate policy, the ANC applies only to the exposure in the states where an employer is noncompliant with an audit and where this ANC rule is approved for use
- (3) The ANC is a premium charge and is applied in accordance with the applicable state premium algorithm. The ANC is not part of standard premium.
- (4) The application of the ANC is subject to the following conditions:
  - a) Carriers must comply with all applicable state laws and/or regulations related to audits of workers compensation insurance policies.
  - b) The Audit Noncompliance Charge Endorsement and/or applicable state-specific endorsement must be attached to the policy at inception of the policy term being audited.
  - c) The carrier must make two attempts to obtain the audit information and/or complete the audit. At each attempt, the carrier must notify the employer regarding the specific required records and the amount of the ANC to be applied if the employer continues to refuse to comply with the audit.

- d) The carrier must adequately document the audit file regarding the above attempts to obtain the required audit information.
- (e) When a carrier applies an ANC to the policy, and cancellation for audit noncompliance is permissible under state law, the carrier may cancel the policy and must issue a cancellation notice in accordance with applicable state laws and/or regulations.
- (5) This ANC rule applies to mail/email, telephone, computer (remote access), and physical audits, unless otherwise provided by state law.
- (6) The ANC may be applied to guaranteed cost policies as well as retrospectively rated policies.
- (7) The scenarios listed below may occur and are treated as follows:

If an ANC is applied and the employer	Then the carrier
Pays the ANC and later allows the audit	<ul> <li>Performs the final audit and determines the final policy premium based on the results of the audit; and</li> <li>Refunds the ANC to the employer, or applies the ANC amount to any outstanding balance on the policy</li> <li>Submits a unit statistical correction report to remove the ANC charge from the previously reported Unit Statistical data.</li> </ul>
Does <b>not</b> pay the ANC but later allows the audit	Performs the final audit and determines the final policy premium based on the results of the audit
Pays the ANC but does <b>not</b> later allow the audit Does not pay the ANC and does <b>not</b> later allow the audit.	Does not change the previously reported: - Unit Statistical data - Noncompliance transactions

- (8) Reinstatements of cancelled policies must be in accordance with all applicable state laws and/or regulations.
- (9) The ANC must be reported, including applicable corrections, in accordance with DCRB's Statistical Plan.
- (10) For assigned risk policies, if an assigned carrier has applied an ANC, the employer will be considered noncompliant with the audit and will remain ineligible for assigned risk coverage until the employer allows the audit to be performed and/or provides the required records. This applies even if the employer has paid the ANC.

# RULE XVI – APPEALS FROM APPLICATION OF THE RATING SYSTEM PROCEDURE

A. Any policyholder aggrieved by the application of the Rating System of the Delaware Compensation Rating Bureau, Inc., (DCRB) may appeal such application to the DCRB in accordance with this appeals procedure (Procedure). "Rating System" is defined to include all workers compensation insurance pricing programs subject to rules set forth in this Manual. The appeal must be filed directly with the DCRB during the policy period with respect to which the application is made, or within twelve months after the termination thereof. Appeals filed beyond this time period will not be granted.

EXCEPTION: An appeal for revision of losses used in experience or merit rating is governed by the Revision of Losses provisions of this Manual.

- B. An aggrieved party who wants to appeal a DCRB decision concerning an application of the Rating System must first submit a written request for review to the DCRB, together with all information in support of its appeal. DCRB staff will review the request and supporting information. To make certain the facts of an appeal are fully agreed upon, DCRB staff may make written inquiries to the appellant and/or survey the appellant's Delaware workplace(s). The appellant shall provide complete responses to such inquiries, and shall provide full access to such workplace(s). The DCRB will then notify the appellant in writing that the DCRB staff's review has been completed and provide to the appellant (or its designated representative) the DCRB staff's final decision.
- **C.** If the appellant is aggrieved following completion of the DCRB staff's review and final decision, the appellant has the right to present its appeal to the DCRB's Classification and Rating Committee. An appeal may be taken to the Insurance Commissioner only after the appellant has first exhausted its rights pursuant to this Procedure.
- **D.** A Classification and Rating Committee shall be convened to consider the appeal, none of whom may have a direct pecuniary interest in the aggrieved party's appeal.
- **E.** All appeals must be electronically submitted to the DCRB no later than thirty (30) days from the date of the DCRB staff's final decision and meet the following requirements:
  - 1. The appeal must be in writing.
  - 2. The appeal must set forth in detail the nature of the complaint, including:
    - All reasons for believing the PCRB decision to be in error.
    - All documents in support of the appeal.
    - The specific nature of the relief desired.
  - 3. The aggrieved party (or its designated representative) must agree to appear before an Appeals Subcommittee of the Classification and Rating Committee.
- **F.** Following receipt of an appeal of a DCRB final decision, the DCRB will notify the appellant of the time and place in Delaware of the Classification & Rating Committee meeting at which the matter will be heard
- **G.** The procedure at the Classification & Rating Committee hearing is informal:
  - The appellant may make an oral presentation of its case or rely solely upon the written material previously submitted to the PCRB in connection with the appeal.
  - PCRB staff may present testimony and other information to the Appeals Subcommittee relevant to the appeal.
  - The appellant and/or the PCRB may also present third-party witnesses and documentary evidence relevant to the appeal.
  - The appellant and the PCRB shall have the opportunity to direct questions to any witness who has

testified before the Appeals Subcommittee.

- After all testimony and other evidence have been presented, the hearing shall be declared closed by the Chair of the Appeals Subcommittee.
- After the hearing is closed, the Appeals Subcommittee shall arrive at its decision in executive session. Attendance at the executive session is limited to members of the Appeals Subcommittee and PCRB legal counsel.
- The effective date of the decision will be specifically determined by the Appeals Subcommittee, in accordance with Manual rules.
- **H.** A record of meeting of the Classification & Rating Committee will be kept by DCRB staff. As hearings before the Classification & Rating Committee are informal, there is no stenographic, audio or video record. The Classification & Rating Committee decision will be included in the record of meeting and retained in the records of the DCRB.
- I. Travel expenses for the appellant will be reimbursed in the same manner as for members of the Classification & Rating Committee. Reimbursement is payable on a per appeal basis, i.e., multiple reimbursements will not be paid when more than one appellant representative attends the Classification & Rating Committee meeting.
- J. The decision of the Classification & Rating Committee shall be set forth in writing, include the basis for the decision, and be sent to the appellant no later than thirty (30) days after the hearing.
- **K.** An appellant is not required to be represented by an attorney. However, an appellant has the right, at the appellant's expense, to be represented by an attorney. An appellant who is represented by an attorney shall notify the DCRB of such representation in writing in advance of the hearing, and shall furnish the DCRB with the attorney's name, mailing address and e-mail address. After the DCRB has received such notification from an appellant, all subsequent correspondence related to the appeal will be directed to the attorney designated by the appellant.
- L. Notice regarding the time and place of the Classification & Rating Committee hearing as well the Classification & Rating Committee decision in the matter will be provided to the appellant (or its attorney) in writing, via e-mail (if agreed upon) or first class mail.
- **M.** Appeals from a final decision of the Classification & Rating Committee must be electronically submitted to the Insurance Commissioner in writing within thirty (30) days of the mailing date of the Classification & Rating Committee's decision. Such appeals must set forth the basis for the appeal and the grounds being relied upon by the appellant.
- **N.** Nothing contained in this Procedure shall prevent efforts to resolve any dispute on an informal basis at any stage of these proceedings

# RULE XVII – MEMBER CARRER DISPUTES (DISPUTE RESOLUTION CONFERENCE)

- A. A member carrier aggrieved by a final decision of DCRB staff concerning an application of the rating system (Staff Decision) may submit a written request for a conference with the DCRB President and/or Senior Vice President (Dispute Resolution Conference) to discuss the Staff Decision. This request must be submitted within 30 days of the Staff Decision, and must state the basis of the grievance and the remedy being sought.
- B. Within 30 days following the Dispute Resolution Conference, the DCRB President or Senior Vice President shall issue a written communication (Conference Decision) to the aggrieved member carrier communicating any change(s) to the Staff Decision and any remedy on account of such change(s). If the member carrier remains aggrieved by the Conference Decision, the member carrier may appeal the Staff Decision, as sustained or modified by the Conference Decision, to the Insurance Commissioner within 30 days of the mailing date of the Conference Decision. Such appeals should be directed to the Insurance Commissioner.
- **C.** A copy of the Conference Decision will be sent to the impacted policyholder if the Conference Decision changes the Staff Decision. To the extent the policyholder is aggrieved by the Conference Decision, the policyholder may pursue an appeal of the Conference Decision via the appeals procedure outlined in Rule XVI. In the context of Rule XVI procedures the Conference Decision is considered the DCRB final decision.

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MANUAL RATES, LOSS COSTS AND EXPECTED LOSS FACTORS
FOR DELAWARE COMPENSATION INSURANCE

CODE	DCRB* ADVISORY		ASSIGNED RISK MIN		ERIENCE RATI		HAZ GRP
NO	LOSS COSTS	RATE	PREM.	A-1	A-2	A-3	A-G
005	12.41	17.35	2,000	3.99	5.13	5.79	F
0006	3.92	5.48	1,085	1.26	1.62	1.83	D
007	4.92	6.88	2,000	1.58	2.04	2.30	С
0008	3.69	5.15	1,760	1.19	1.53	1.72	D
009	19.79	27.65	2,000	6.36	8.19	9.23	G
0011	2.72	3.80	1,385	0.87	1.13	1.27	В
0012	3.61	5.04	1,730	1.16	1.49	1.68	D
0013	3.27	4.57	1,600	1.05	1.35	1.53	С
015	10.49	14.66	2,000	3.37	4.34	4.90	Е
0016	2.44	3.40	795	0.78	1.01	1.14	С
0034	2.64	3.69	835	0.85	1.09	1.23	С
0036	3.16	4.41	935	1.01	1.30	1.47	С
055	4.24	5.93	1,980	1.19	1.45	1.86	F
059	5.22	7.28	2,000	1.46	1.78	2.28	Е
0083	3.62	5.05	1,025	1.16	1.50	1.69	С
101	3.45	4.83	1,670	0.95	1.24	1.41	Е
104	3.50	4.90	1,690	0.97	1.26	1.43	В
105	4.17	5.83	1,950	1.15	1.50	1.70	D
106	6.40	8.96	2,000	1.77	2.31	2.61	С
107	2.97	4.15	1,480	0.82	1.07	1.21	В
108	3.29	4.59	1,605	0.91	1.18	1.34	С
109	4.59	6.41	2,000	1.27	1.65	1.87	С
110	3.29	4.59	1,605	0.91	1.18	1.34	В
111	7.40	10.34	2,000	2.05	2.66	3.02	С
112	10.79	15.07	2,000	2.98	3.88	4.40	С
113	2.38	3.32	1,250	0.66	0.86	0.97	С
114	6.92	9.66	2,000	1.91	2.49	2.82	Е
115	2.63	3.68	1,350	0.73	0.95	1.07	D
119	3.92	5.48	1,855	1.08	1.41	1.60	С
130	5.79	8.08	2,000	1.60	2.08	2.36	Е
132	1.54	2.15	920	0.43	0.55	0.63	С
134	3.60	5.02	1,725	0.99	1.29	1.47	С
135	2.85	3.99	1,435	0.79	1.03	1.16	С
136	3.14	4.38	1,545	0.87	1.13	1.28	С
139	4.71	6.59	2,000	1.30	1.70	1.92	С
141	5.31	7.42	2,000	1.47	1.91	2.16	В
142	2.55	3.57	1,320	0.71	0.92	1.04	С
161	2.27	3.18	1,210	0.63	0.82	0.93	С
163	4.21	5.89	1,970	1.17	1.52	1.72	C C

MANUAL RATES, LOSS COSTS AND EXPECTED LOSS FACTORS	
FOR DELAWARE COMPENSATION INSURANCE	

CODE	DCRB* ADVISORY		ASSIGNED RISK MIN	EXP <u>EXPECTI</u>	HAZ GRP		
NO	LOSS COSTS	RATE	PREM.	A-1	A-2	A-3	A-G
165	6.54	9.14	2,000	1.81	2.35	2.67	В
166	3.41	4.77	1,655	0.94	1.23	1.39	C
185	3.50	4.90	1,690	0.97	1.26	1.43	В
187	2.97	4.15	1,480	0.82	1.07	1.21	В
191	2.27	3.18	1,210	0.63	0.82	0.93	C
							_
201	4.52	6.31	2,000	1.25	1.63	1.84	D
204	3.20	4.47	1,570	0.88	1.15	1.30	В
205	3.29	4.60	1,610	0.91	1.19	1.34	В
221	2.38	3.32	1,250	0.66	0.86	0.97	С
222	3.82	5.34	1,815	1.06	1.38	1.56	С
225	2.95	4.13	1,475	0.82	1.06	1.20	С
227	2.10	2.94	1,145	0.58	0.76	0.86	С
255	2.85	3.99	1,435	0.79	1.03	1.16	Е
257	2.87	4.02	1,445	0.79	1.03	1.17	С
259	2.54	3.55	1,315	0.70	0.91	1.03	C
261	3.19	4.45	1,565	0.88	1.15	1.30	С
263	2.28	3.19	1,215	0.63	0.82	0.93	c
265	2.28			0.63	1.03	1.16	c
		3.99	1,435				c
275	2.38	3.32	1,250	0.66	0.86	0.97	
276	3.82	5.34	1,815	1.06	1.38	1.56	С
281	2.59	3.62	1,335	0.72	0.93	1.06	В
282	6.17	8.62	2,000	1.70	2.22	2.51	D
285	2.47	3.45	1,285	0.68	0.89	1.01	В
297	2.59	3.62	1,335	0.72	0.93	1.06	В
301	6.34	8.86	2,000	1.75	2.28	2.59	F
305	4.81	6.71	2,000	1.33	1.73	1.96	D
306	4.12	5.76	1,935	1.14	1.48	1.68	В
309	3.10	4.33	1,530	0.86	1.12	1.26	В
311	3.20	4.47	1,570	0.88	1.15	1.30	C
319	4 55	6.26	2 000	1.00	1.64	1.96	٨
	4.55	6.36	2,000	1.26	1.64	1.86	A
323	4.05	5.66	1,905	1.12	1.46	1.65	С
327	3.11	4.35	1,540	0.86	1.12	1.27	С
402	4.29	6.00	2,000	1.19	1.55	1.75	E
403	3.04	4.25	1,510	0.84	1.10	1.24	С
404	3.24	4.52	1,585	0.89	1.16	1.32	Е
406	3.93	5.49	1,855	1.09	1.42	1.60	E
407	3.68	5.14	1,760	1.02	1.33	1.50	С
411	5.57	7.79	2,000	1.54	2.01	2.27	Е
413	6.51	9.10	2,000	1.80	2.34	2.66	Е

MANUAL RATES, LOSS COSTS AND EXPECTED LOSS FACTORS	
FOR DELAWARE COMPENSATION INSURANCE	

CODE	DCRB* ADVISORY	DCRB* ASSIGNED ADVISORY RISK MANUAL	ASSIGNED RISK MIN		ERIENCE RAT	ING PLAN FORS TABLE**	HAZ GRP
NO	LOSS COSTS	RATE	PREM.	A-1	A-2	A-3	A-G
415	3.62	5.05	1,735	1.00	1.30	1.47	E
415	2.22	3.10	1,190	0.61	0.80	0.91	E C
410	7.18	10.04	2,000	1.99	2.59	2.93	E
421	8.10	11.33	2,000	2.24	2.39	3.31	
425	4.55	6.35	2,000	1.26	1.64	1.85	E E
		0.00	_,				-
429	4.29	5.99	1,995	1.19	1.54	1.75	D
431	5.80	8.10	2,000	1.60	2.09	2.37	С
433	3.63	5.07	1,740	1.00	1.31	1.48	С
435	4.17	5.83	1,950	1.15	1.50	1.70	С
441	1.31	1.83	830	0.36	0.47	0.54	С
445	2.59	3.62	1,335	0.72	0.93	1.06	С
446	1.44	2.02	885	0.40	0.52	0.59	
447	4.73	6.61	2,000	1.31	1.70	1.93	B E
449	2.43	3.39	1,270	0.67	0.87	0.99	D
451	3.71	5.18	1,770	1.03	1.34	1.51	D
454	6.17	8.63	2,000	1.71	2.22	2.52	С
456	5.04	7.05	2,000	1.39	1.82	2.06	D
457	3.57	4.99	1,715	0.99	1.29	1.46	C
458	1.95	2.72	1,080	0.54	0.70	0.79	В
459	0.99	1.39	710	0.28	0.36	0.41	C
461	3.90	5.45	1,845	1.08	1.40	1.59	D
463	3.03	4.23	1,505	0.84	1.09	1.23	D
464	3.14	4.38	1,545	0.87	1.13	1.28	C
465	3.59	5.01	1,725	0.99	1.29	1.46	D
467	4.40	6.14	2,000	1.21	1.58	1.79	В
471	1.26	1.76	815	0.35	0.45	0.51	В
472	1.15	1.60	770	0.32	0.41	0.47	В
473	2.59	3.63	1,335	0.72	0.93	1.06	B
474	2.12	2.97	1,150	0.59	0.77	0.87	C
475	2.81	3.92	1,420	0.78	1.01	1.15	D
476	1.35	1.90	850	0.37	0.49	0.55	С
477	2.08	2.91	1,135	0.58	0.75	0.85	С
483	1.66	2.33	970	0.36	0.60	0.68	В
485	1.30	1.81	825	0.36	0.00	0.53	В
486	1.53	2.13	915	0.42	0.55	0.62	C
487	1.15	1.60	770	0.32	0.33	0.47	c
400	0.04	4 07	07E	0.05	0.00	0.07	P
488	0.91	1.27	675	0.25	0.33	0.37	B
489 491	1.35 3.04	1.90 4.25	850 1,510	0.37 0.84	0.49	0.55 1.24	B C
491 495	3.04	4.25 5.18	1,510	0.84 1.03	1.10 1.34	1.24	D
495 497	1.15	1.60	770	0.32	0.41	0.47	B
431	1.13	1.00	110	0.52	0.41	0.47	U U

Effective: July 1, 2021

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#### DCRB\* ASSIGNED **EXPERIENCE RATING PLAN** ASSIGNED HAZ CODE ADVISORY **RISK MANUAL RISK MIN EXPECTED LOSS FACTORS TABLE\*\*** GRP NO LOSS COSTS RATE PREM. A-1 A-2 A-3 A-G D 499 2.81 3.92 1,420 0.78 1.01 1.15 501 4.20 5.87 1,965 1.16 1.51 1.71 Е 502 3.74 5.23 1,785 1.03 1.35 1.52 А С 506 2.02 2.83 1,110 0.56 0.73 0.83 F 507 2.41 3.36 1,260 0.66 0.87 0.98 509 6.02 8.42 2,000 1.67 2.17 2.46 G Е 511 6.29 8.79 2,000 1.74 2.27 2.57 512 4.68 а 6.55 b 2,000 1.30 1.69 1.91 Е В 513 3.48 с 4.87 d 1,685 0.96 1.25 1.42 1.08 535 2.99 1,490 0.83 1.22 С 4.18 536 6.07 8.48 2,000 1.68 2.19 2.48 С 544 6.83 9.55 2,000 1.89 2.46 2.79 Е F 551 1.28 1.79 820 0.35 0.46 0.52 G 553 3.99 1,875 1.10 1.62 5.56 1.43 555 1.10 1.54 750 0.30 0.40 0.45 В 563 1.49 2.07 900 0.41 0.53 0.60 С 571 2.76 3.85 1,400 0.76 0.99 1.12 С F 573 4.22 5.90 1,970 1.17 1.52 1.72 Е 581 1.40 1.97 870 0.39 0.51 0.57 С 587 1.49 2.07 900 0.41 0.53 0.60 G 601 8.19 11.46 2,000 2.12 2.60 3.32 F 603 6.35 8.87 2,000 1.69 2.07 2.65 Е 605 7.55 10.56 2,000 2.00 2.46 3.14 F 607 3.62 5.06 1,665 0.96 1.18 1.50 F 608 4.29 5.99 1,865 1.10 1.35 1.73 F 609 4.22 5.89 1,855 1.10 1.35 1.72 Е 611 9.66 13.49 2,000 2.58 3.16 4.04 G 615 9.53 13.33 2,000 2.53 3.10 3.97 F 617 3.66 5.11 1,660 0.96 1.17 1.50 625 F 5.15 7.20 2,000 1.38 1.69 2.16 G 643 11.43 15.98 2,000 2.04 2.50 3.20 645 F 5.66 7.91 2,000 1.51 1.85 2.37 Е 646 5.44 7.61 2,000 1.47 1.80 2.30 D 647 7.54 10.54 2,000 2.04 2.50 3.20 Е 648 4.47 6.25 2,000 1.23 1.51 1.93 Е 649 4.00 5.59 1,795 1.05 1.29 1.65 F 651 4.89 6.82 2,000 1.30 1.59 2.03 F 652 7.96 3.41 11.12 2.000 2.18 2.67 F 653 6.16 8.62 2,000 1.65 2.03 2.59

# MANUAL RATES, LOSS COSTS AND EXPECTED LOSS FACTORS FOR DELAWARE COMPENSATION INSURANCE

\* Loss, loss adjustment expense and administrative fund assessment provision for use in conjunction with individual carrier expense provisions in writing non-assigned risk business.

\*\* Table A-1 applies to the most current policy year, Table A-2 to the first prior policy year, and Table A-3 to the second prior policy year.

OD: \$0.94 Supplementary is not subject to experience or retrospective rating. Code as 0175. а

b OD: \$1.31 Supplementary is not subject to experience or retrospective rating. Code as 0175.

OD: \$0.35 Supplementary is not subject to experience or retrospective rating. Code as 0176. С

d OD: \$0.49 Supplementary is not subject to experience or retrospective rating. Code as 0176.

HAZ

EXPERIENCE RATING PLAN

DCRB\*

	DCRB	ASSIGNED	ASSIGNED		ERIENCE RAT		ПАZ
CODE	ADVISORY	RISK MANUAL	RISK MIN	EXPECT	ED LOSS FACI	TORS TABLE**	GRP
NO	LOSS COSTS	RATE	PREM.	A-1	A-2	A-3	A-G
654	4.72	6.60	2,000	1.23	1.51	1.93	F
655	11.69	16.33	2,000	3.17	3.89	4.97	G
656	6.01	8.40	2,000	1.60	1.96	2.50	G
657	8.64	12.08	2,000	2.29	2.81	3.59	F
658	9.06	12.66	2,000	2.46	3.01	3.85	F
659	16.63	23.25	2,000	4.51	5.52	7.06	G
660	1.92	2.69	1,035	0.51	0.62	0.80	Е
661	2.71	3.78	1,300	0.70	0.86	1.10	Е
662	5.95	8.32	2,000	1.58	1.94	2.47	E
663	3.45	4.81	1,605	0.92	1.12	1.44	Е
664	3.98	5.57	1,740	1.01	1.24	1.59	Е
665	6.50	9.08	2,000	1.76	2.16	2.76	F
666	7.25	10.13	2,000	1.95	2.38	3.05	Е
667	2.00	2.79	1,060	0.53	0.65	0.83	F
668	7.46	10.43	2,000	2.02	2.47	3.16	Е
669	6.94	9.70	2,000	1.83	2.24	2.86	F
670	6.03	8.42	2,000	1.60	1.96	2.51	Е
673	5.95	8.32	2,000	1.58	1.94	2.47	F
674	5.24	7.32	2,000	1.39	1.70	2.18	Е
675	3.38	4.72	1,625	0.93	1.14	1.46	F
676	4.82	6.75	2,000	1.29	1.58	2.01	Е
677	2.83	3.95	1,370	0.75	0.92	1.17	G
679	8.50	11.89	2,000	2.26	2.77	3.54	F
681	6.03	8.42	2,000	1.60	1.96	2.51	F
682	13.39	18.71	2,000	3.55	4.35	5.57	Е
691	4.14	5.78	1,855	1.10	1.35	1.72	F
693	4.90	6.84	2,000	1.30	1.59	2.03	F
695	2.64	3.69	1,300	0.70	0.86	1.10	Е
709	1.82	2.55	1,035	0.51	0.62	0.80	G
716	2.77	3.87	1,405	0.77	0.95	1.21	E
718	2.80	3.91	1,415	0.78	0.96	1.23	Е
721	10.31	14.41	2,000	2.85	3.71	4.20	F
744	0.50	0.70	515	0.14	0.18	0.20	D
751	1.67	2.34	975	0.46	0.60	0.68	Е
752	1.00	1.40	710	0.28	0.36	0.41	G
753	4.09	5.71	1,920	1.13	1.47	1.67	С
755	1.93	2.69	1,075	0.53	0.69	0.79	F
757	2.28	3.19	1,215	0.63	0.82	0.93	Е
759	5.57	7.79	2,000	1.54	2.01	2.27	Е
801	7.22	10.10	2,000	2.32	2.99	3.37	Е

# MANUAL RATES, LOSS COSTS AND EXPECTED LOSS FACTORS FOR DELAWARE COMPENSATION INSURANCE

ASSIGNED

ASSIGNED

\* Loss, loss adjustment expense and administrative fund assessment provision for use in conjunction with individual carrier expense provisions in writing non-assigned risk business.

# MANUAL RATES, LOSS COSTS AND EXPECTED LOSS FACTORS FOR DELAWARE COMPENSATION INSURANCE

CODE	DCRB* ADVISORY	ASSIGNED RISK MANUAL	ASSIGNED RISK MIN		ERIENCE RATI	ING PLAN ORS TABLE**	HAZ GRP
NO	LOSS COSTS	RATE	PREM.	A-1	A-2	A-3	A-G
802	4.73	6.62	2,000	1.52	1.96	2.21	Е
803	13.51	18.88	2,000	4.34	5.59	6.30	Е
804	2.86	4.00	1,440	0.92	1.18	1.33	Е
805	5.06	7.08	2,000	1.63	2.10	2.36	Е
806	9.19	12.85	2,000	2.96	3.80	4.29	Е
807	5.07	7.09	2,000	1.63	2.10	2.37	Е
							_
808	5.05	7.06	2,000	1.62	2.09	2.36	E
809	3.90	5.46	1,850	1.26	1.62	1.82	F
811	6.93	9.68	2,000	2.23	2.87	3.23	E
812	6.70	9.36	2,000	2.15	2.77	3.13	F
813	4.04	5.65	1,900	1.30	1.67	1.88	D
814	3.00	4.19	1,495	0.96	1.24	1.40	С
815	2.53	3.53	1,310	0.81	1.05	1.18	D
816	2.17	3.03	1,170	0.70	0.90	1.01	D
817	8.41	11.75	2,000	2.70	3.48	3.92	Е
818	1.38	1.93	860	0.44	0.57	0.64	D
819	1.16	1.62	775	0.37	0.48	0.54	D
	2.31	3.23	1,225		0.48	1.08	D
820				0.74			C
821	6.10	8.52	2,000	1.96	2.52	2.85	c
825	3.62 6.52	5.05	1,735 2,000	1.16	1.50	1.69	E
828 855		9.11		2.10	2.70	3.04 2.17	
855 857	4.65	6.51	2,000	1.50	1.93 1.82	2.17 2.05	E E
857	4.40	6.15	2,000	1.41	1.82	2.05	E
858	5.95	8.32	2,000	1.91	2.46	2.78	F
859	6.35	8.88	2,000	2.04	2.63	2.97	Е
860	6.55	9.15	2,000	2.10	2.71	3.05	Е
862	6.31	8.82	2,000	2.03	2.61	2.95	Е
865	2.18	3.05	1,175	0.70	0.90	1.02	С
867	4.04	5.65	1,900	1.30	1.67	1.88	D
871	4.78	6.68	2,000	1.54	1.98	2.23	D
877	2.26	3.17	1,210	0.73	0.94	1.06	В
879	2.31	3.22	1,220	0.74	0.95	1.07	B
880	5.68	7.93	2,000	1.82	2.35	2.65	C
004	0.54	0.50	4.000	0.04	4.04	4 47	F
881	2.51	3.50	1,300	0.81	1.04	1.17	В
882	5.40	7.55	2,000	1.74	2.24	2.52	В
883	2.39	3.34	1,255	0.77	0.99	1.12	В
884	0.74	1.02	605	0.24	0.30	0.34	В
885	3.24	4.52	1,585	1.04	1.34	1.51	С

\* Loss, loss adjustment expense and administrative fund assessment provision for use in conjunction with individual carrier expense provisions in writing non-assigned risk business.

# MANUAL RATES, LOSS COSTS AND EXPECTED LOSS FACTORS FOR DELAWARE COMPENSATION INSURANCE

CODE	DCRB* ADVISORY	ASSIGNED RISK MANUAL	ASSIGNED RISK MIN		ERIENCE RATI	ING PLAN TORS TABLE**	HAZ GRP
NO	LOSS COSTS	RATE	PREM.	A-1	A-2	A-3	A-G
886	1.89	2.63	1,055	0.61	0.78	0.88	В
887	0.90	1.26	675	0.29	0.37	0.42	С
888	4.31	6.02	2,000	1.39	1.78	2.01	С
889	0.12	0.17	370	0.04	0.05	0.06	В
890	0.45	0.64	500	0.15	0.19	0.21	С
891	1.27	1.77	815	0.41	0.52	0.59	В
895	0.37	0.51	465	0.12	0.15	0.17	В
896	1.39	1.95	865	0.45	0.58	0.65	А
897	1.51	2.10	910	0.48	0.62	0.70	А
898	3.51	4.91	1,695	1.13	1.45	1.64	С
899	1.21	1.69	795	0.39	0.50	0.56	С
903	0.25	0.35	420	0.08	0.10	0.12	Е
904	1.28	1.79	820	0.41	0.53	0.60	Е
905	0.10	0.14	360	0.03	0.04	0.05	D
907	3.97	5.54	1,870	1.28	1.64	1.85	В
910	4.57	6.39	2,000	1.47	1.89	2.13	С
911	3.23	4.51	1,585	1.04	1.33	1.51	В
914	2.26	3.17	1,210	0.73	0.94	1.06	В
915	2.07	2.90	1,130	0.67	0.86	0.97	С
916	1.71	2.39	990	0.55	0.71	0.80	В
917	2.91	4.07	1,460	0.94	1.20	1.36	С
918	2.00	2.80	1,105	0.64	0.83	0.93	С
919	1.79	2.51	1,025	0.58	0.74	0.84	в
920	0.53	0.74	525	0.17	0.22	0.25	С
921	4.78	6.68	2,000	1.54	1.98	2.23	D
922	2.25	3.16	1,205	0.73	0.93	1.05	D
923	2.31	3.22	1,220	0.74	0.95	1.07	В
924	3.17	4.43	1,560	1.02	1.31	1.48	В
925	2.22	3.10	1,190	0.71	0.92	1.04	В
926	2.51	3.50	1,300	0.81	1.04	1.17	В
927	1.00	1.40	710	0.32	0.42	0.47	В
928	2.39	3.34	1,255	0.77	0.99	1.12	В
929	3.01	4.21	1,500	0.97	1.25	1.41	С
932	0.61	0.86	560	0.20	0.25	0.29	С
933	3.51	4.91	1,695	1.13	1.45	1.64	С
934	2.77	3.87	1,405	0.89	1.15	1.29	С
935	1.17	1.63	775	0.37	0.48	0.54	С

\* Loss, loss adjustment expense and administrative fund assessment provision for use in conjunction with individual carrier expense provisions in writing non-assigned risk business.

MANUAL RATES, LOSS COSTS AND EXPECTED LOSS FACTORS	
FOR DELAWARE COMPENSATION INSURANCE	

CODE	DCRB* ADVISORY	ASSIGNED RISK MANUAL	ASSIGNED RISK MIN		ERIENCE RAT	NG PLAN ORS TABLE**	HAZ GRP
NO	LOSS COSTS	RATE	PREM.	A-1	A-2	A-3	A-G
936	0.29	0.40	430	0.09	0.12	0.13	D
937	6.24	8.72	2,000	2.01	2.58	2.91	D
939	4.88	6.81	2,000	1.57	2.02	2.27	F
940	4.23	5.91	1,975	1.36	1.75	1.97	С
941	3.14	4.38	1,545	1.01	1.30	1.46	C
942	2.33	3.25	1,230	0.75	0.96	1.08	С
943	4.14	5.78	1,940	1.33	1.71	1.93	С
944	2.31	3.23	1,225	0.74	0.96	1.08	В
945	2.54	3.56	1,315	0.82	1.05	1.19	А
946	2.51	3.50	1,300	0.81	1.04	1.17	С
947	4.34	6.07	2,000	1.40	1.80	2.03	в
948	1.71	2.39	990	0.55	0.71	0.80	A
949	0.40	0.56	475	0.13	0.17	0.19	С
951	0.42	0.59	485	0.14	0.18	0.20	Е
952	0.51	0.72	520	0.16	0.21	0.24	С
953	0.12	0.17	370	0.04	0.05	0.06	С
954	2.40	3.35	1,260	0.77	0.99	1.12	E
955	0.12	0.17	370	0.04	0.05	0.06	D
956	0.11	0.16	365	0.04	0.05	0.05	D
957	0.50	0.70	515	0.16	0.21	0.23	С
958	1.45	2.03	890	0.47	0.60	0.68	С
959	1.29	1.80	825	0.41	0.53	0.60	С
960	3.21	4.48	1,575	1.03	1.33	1.49	С
961	0.66	0.91	575	0.21	0.27	0.30	С
962	0.12	0.17	370	0.04	0.05	0.06	F
963	0.35	0.49	455	0.11	0.15	0.16	В
964	2.56	3.58	1,320	0.82	1.06	1.19	В
965	0.37	0.51	465	0.12	0.15	0.17	В
966	2.83	3.95	1,425	0.79	0.97	1.24	Е
967	0.82	1.15	640	0.26	0.34	0.38	D
968	1.15	1.60	770	0.37	0.47	0.53	В
969	3.28	4.58	1,600	1.05	1.36	1.53	С
970	5.52	7.72	2,000	1.77	2.28	2.58	В
971	2.80	3.90	1,410	0.90	1.16	1.30	С
973	2.60	3.64	1,340	0.84	1.08	1.21	В
974	2.59	3.63	1,335	0.83	1.07	1.21	С
975	1.43	2.00	880	0.46	0.59	0.67	Α
976	1.54	2.14	920	0.49	0.63	0.71	В
977	0.41	0.57	480	0.13	0.17	0.19	Α
978	2.41	3.37	1,265	0.78	1.00	1.13	С

# MANUAL RATES, LOSS COSTS AND EXPECTED LOSS FACTORS FOR DELAWARE COMPENSATION INSURANCE

CODE	DCRB* ADVISORY	ASSIGNED RISK MANUAL	ASSIGNED RISK MIN	EXPERIENCE RATING PLAN EXPECTED LOSS FACTORS TABLE**			-	
NO	LOSS COSTS	RATE	PREM.	A-1	A-2	A-3	A-G	
979	3.36	4.69	1,635	1.08	1.39	1.57	С	
980	3.04	4.25	1,510	0.98	1.26	1.42	Е	
981	2.08	2.91	1,135	0.67	0.86	0.97	А	
983	6.25	8.73	2,000	2.01	2.58	2.91	С	
984	0.16	0.24	385	0.05	0.07	0.08	С	
985	3.30	4.61	1,610	1.06	1.36	1.54	Е	
986	1.61	2.24	945	0.52	0.66	0.75	С	
988	0.14	0.19	375	0.04	0.06	0.06	С	
991	4.40	6.15	2,000	1.41	1.82	2.05	А	
992	3.90	5.46	1,850	1.26	1.62	1.82	Е	
995	6.23	8.71	2,000	2.00	2.58	2.91	F	
997	0.76	1.06	615	0.24	0.31	0.35	D	
999	4.11	5.74	1,925	1.32	1.70	1.92	D	
4771	3.58	5.00	2,000	0.99	1.29	1.46	G	
0771	0.89	1.25					G	
4777	6.93	9.68	2,000	2.23	2.87	3.23	Е	
7405	1.63	2.27	1,170	0.52	0.67	0.76	Е	
7445	0.54	0.76					G	
7413	0.72	1.00	660	0.23	0.30	0.34	G	
7453	0.15	0.22					G	
7421	0.86	1.21	660	0.28	0.36	0.40	F	
7424	2.05	2.86	1,120	0.66	0.85	0.95	G	
7428	1.67	2.34	975	0.54	0.69	0.78	Е	
9740	0.01	0.02						
9741	0.01	0.01						
	Per capita							
0908	152.46	213.08	533	49.02	63.07	71.14	С	
0909	64.49	90.13	410	20.73	26.68	30.09	В	
0912	384.21	536.98	857	123.53	158.96	179.29	В	
0913	378.48	528.96	849	121.68	156.58	176.61	С	
A rated								
9985	A	A	А	А	А	А		

\* Loss, loss adjustment expense and administrative fund assessment provision for use in conjunction with individual carrier expense provisions in writing non-assigned risk business.

\*\* Table A-1 applies to the most current policy year, Table A-2 to the first prior policy year, and Table A-3 to the second prior policy year.

Associated classes- both codes must be applied. The second code is not subject to experience rating and applies to the full payroll of the associated class.

# MISCELLANEOUS VALUES

United States Longshore and Harbor Workers Compensation Premium Discount Percentages. The following premium discounts are applicable to Standard Premiums:

	 /orkers nsation Premium	
First	\$ 10,000	 None
Next	\$ 190,000	 9.1%
Next	\$ 1,550,000	 11.3%
Over	\$ 1,750,000	 12.3%

# DELAWARE UNITED STATES LONGSHORE AND HARBOR WORKERS RATES

Code No.	Assigned Risk	Loss Costs	Min. Prem.	-	Experience Rating Plan Expected Loss Rate Table		Hazard Group
	Rates			A-1	A-2	A-3	A-G
6824F	9.08	6.70	2,860	4.03	4.03	4.03	F
6826F	7.93	5.85	2,540	3.52	3.52	3.52	E
6843F	9.99	7.37	3,000	4.43	4.43	4.43	G
6872F	12.37	9.13	3,000	5.49	5.49	5.49	G
7309F	28.41	20.96	3,000	12.61	12.61	12.61	G
7313F	10.38	7.66	3,000	4.61	4.61	4.61	G
7317	21.98	16.21	3,000	9.75	9.75	9.75	G
7327F	14.92	11.01	3,000	6.62	6.62	6.62	G
7366F	7.00	5.16	2,280	3.11	3.11	3.11	G
8790F	2.80	2.07	1,105	1.24	1.24	1.24	G
8726F	3.37	2.49	1,265	1.50	1.50	1.50	E

# MANUAL RATES, LOSS COSTS AND EXPECTED LOSS RATES

\* Table A-1 applies to the most current policy year, Table A-2 to the first prior policy year, and Table A-3 to the second prior policy year.

United States Longshore and Harbor Workers' Compensation Coverage Percentage applicable only in connection with Rule XII......**110.36%** (2.1036 X Carrier Rate)

USL&H Expense Constant	\$320
The Residual Market Expense Constant is	\$320

# DELAWARE DEDUCTIBLE TABLE

Delaware Law permits an employer to buy workers compensation insurance with a deductible. The deductible is for death and medical benefits and applies to each accident. The deductibles available and the corresponding premium reductions are as follows:

Deductible Per Accident	Loss Elimination Ratio	Premium Credit
\$500	0.015	0.011
1,000	0.028	0.020
1,500	0.038	0.028
2,000	0.047	0.034
2,500	0.055	0.040
3,000	0.061	0.044
3,500	0.068	0.050
4,000	0.074	0.054
4,500	0.079	0.058
5,000	0.084	0.061

(Refer to Section 1, Rule II, F for more details)

# DELAWARE RESIDUAL MARKET PREMIUM DISCOUNT

Com	ll Workers pensation ard Premium	Discounts Applicable t Delaware Portion Assigned Risks	0
First	\$10,000		
Next	\$190,000		
Next	\$1,550,000		
Over	\$1,750,000		

# **DELAWARE RETROSPECTIVE DEVELOPMENT FACTORS\***

Retrospective development factors for first, second and third adjustments are calculated below. They are intended for use in retrospective plans with no loss limitation and applicable to the expected loss portion of premium.

First Adjustment	RDF	= 0.5944
Second Adjustment	RDF	= 0.4615
Third Adjustment	RDF	= 0.3581

For those companies using retrospective development factors with loss limitations, the following formula may be used.

$$RDF(LIM) = (1.0 - ELF) \times RDF$$

RDF(LIM) = Retrospective Development Factors at limited basis

ELF = Excess Loss (Pure Premium) Factors exclusive of allocated loss adjustment expenses for given Hazard Group and Loss Limitation

RDF = Retrospective Development Factors without Loss Limitation

## For Example:

25,000 limit, Hazard Group C ELF = 0.603

First Adjustment RDF = (1 - 0.603) \* 0.5944 = 0.2360

\*The use of retrospective development factors is optional.

# RETROSPECTIVE RATING PLANS Rating Values

Residual Market Expected Loss Ratio	0.5443
Residual Market Tax - Multiplier	1.1306

# **DELAWARE STATE & HAZARD GROUP RELATIVITIES**

HAZARD GROUP	FACTOR
A	1.592
В	1.260
С	1.101
D	0.965
E	0.788
F	0.643
G	0.539

# **EXCESS LOSS PREMIUM FACTORS**

		Hazard Group								
Loss	А	В	С	D	Е	F	G			
\$10,000	0.463	0.483	0.482	0.493	0.500	0.507	0.517			
\$15,000	0.441	0.464	0.464	0.477	0.485	0.494	0.505			
\$20,000	0.424	0.449	0.448	0.464	0.471	0.482	0.494			
\$25,000	0.409	0.435	0.435	0.451	0.459	0.472	0.485			
\$30,000	0.395	0.425	0.422	0.440	0.449	0.463	0.476			
\$35,000	0.383	0.414	0.413	0.431	0.440	0.454	0.469			
\$40,000	0.374	0.405	0.403	0.422	0.431	0.446	0.462			
\$50,000	0.357	0.388	0.388	0.407	0.416	0.433	0.450			
\$75,000	0.322	0.357	0.356	0.377	0.387	0.405	0.424			
\$100,000	0.295	0.333	0.332	0.354	0.364	0.383	0.402			
\$125,000	0.273	0.310	0.310	0.334	0.345	0.365	0.385			
\$150,000	0.253	0.292	0.291	0.316	0.327	0.348	0.370			
\$175,000	0.235	0.276	0.275	0.301	0.311	0.333	0.356			
\$200,000	0.219	0.260	0.260	0.287	0.297	0.320	0.342			
\$225,000	0.204	0.245	0.246	0.273	0.285	0.308	0.331			
\$250,000	0.191	0.232	0.233	0.261	0.273	0.296	0.320			
\$275,000	0.177	0.219	0.221	0.249	0.262	0.284	0.310			
\$300,000	0.164	0.206	0.210	0.238	0.250	0.274	0.300			
\$325,000	0.151	0.195	0.198	0.227	0.240	0.265	0.290			
\$350,000	0.141	0.185	0.187	0.216	0.230	0.256	0.282			
\$375,000	0.131	0.174	0.177	0.207	0.221	0.247	0.273			
\$400,000	0.122	0.165	0.167	0.197	0.211	0.238	0.265			
\$425,000	0.112	0.156	0.158	0.188	0.202	0.229	0.256			
\$450,000	0.105	0.147	0.149	0.179	0.193	0.221	0.249			
\$475,000	0.097	0.138	0.141	0.171	0.185	0.213	0.241			
\$500,000	0.090	0.131	0.133	0.163	0.177	0.205	0.234			
\$600,000	0.068	0.106	0.107	0.136	0.149	0.176	0.205			
\$700,000	0.050	0.088	0.087	0.114	0.126	0.153	0.181			
\$800,000	0.040	0.073	0.072	0.096	0.107	0.133	0.161			
\$900,000	0.032	0.063	0.059	0.083	0.092	0.116	0.144			
\$1,000,000	0.0260	0.0550	0.0505	0.0716	0.0797	0.1026	0.1285			
\$2,000,000	0.0171	0.0342	0.0321	0.0458	0.0514	0.0689	0.0891			
\$3,000,000	0.0132	0.0263	0.0249	0.0355	0.0399	0.0547	0.0722			
\$4,000,000	0.0104	0.0219	0.0209	0.0297	0.0335	0.0465	0.0620			
\$5,000,000	0.0086	0.0191	0.0184	0.0259	0.0292	0.0407	0.0549			
\$6,000,000	0.0074	0.0170	0.0165	0.0231	0.0261	0.0364	0.0496			
\$7,000,000	0.0063	0.0155	0.0150	0.0210	0.0237	0.0332	0.0453			
\$8,000,000	0.0054	0.0140	0.0135	0.0192	0.0219	0.0306	0.0419			
\$9,000,000	0.0048	0.0125	0.0122	0.0179	0.0204	0.0285	0.0390			
\$10,000,000	0.0042	0.0110	0.0108	0.0168	0.0190	0.0264	0.0365			

# **EXCESS LOSS PURE PREMIUM FACTORS**

		Hazard Group								
Loss	А	В	С	D	Е	F	G			
\$10,000	0.642	0.670	0.668	0.684	0.693	0.704	0.717			
\$15,000	0.612	0.644	0.643	0.662	0.672	0.685	0.701			
\$20,000	0.587	0.622	0.621	0.643	0.654	0.669	0.686			
\$25,000	0.567	0.603	0.603	0.626	0.637	0.655	0.674			
\$30,000	0.548	0.589	0.586	0.611	0.623	0.642	0.661			
\$35,000	0.531	0.575	0.572	0.598	0.610	0.630	0.650			
\$40,000	0.519	0.561	0.559	0.586	0.597	0.619	0.641			
\$50,000	0.494	0.538	0.537	0.565	0.577	0.600	0.624			
\$75,000	0.447	0.495	0.494	0.523	0.537	0.561	0.587			
\$100,000	0.409	0.461	0.459	0.491	0.504	0.531	0.557			
\$125,000	0.378	0.430	0.430	0.463	0.478	0.506	0.534			
\$150,000	0.350	0.404	0.403	0.438	0.453	0.483	0.513			
\$175,000	0.325	0.382	0.381	0.417	0.431	0.462	0.494			
\$200,000	0.303	0.359	0.360	0.397	0.412	0.444	0.475			
\$225,000	0.282	0.339	0.341	0.378	0.395	0.427	0.459			
\$250,000	0.263	0.321	0.322	0.361	0.378	0.410	0.443			
\$275,000	0.244	0.303	0.306	0.345	0.362	0.394	0.429			
\$300,000	0.226	0.285	0.290	0.329	0.346	0.380	0.416			
\$325,000	0.209	0.269	0.274	0.314	0.332	0.366	0.402			
\$350,000	0.194	0.255	0.258	0.299	0.318	0.353	0.390			
\$375,000	0.180	0.241	0.244	0.286	0.305	0.341	0.378			
\$400,000	0.166	0.227	0.231	0.272	0.291	0.329	0.366			
\$425,000	0.154	0.215	0.218	0.260	0.279	0.318	0.355			
\$450,000	0.144	0.202	0.206	0.247	0.267	0.306	0.344			
\$475,000	0.133	0.191	0.194	0.236	0.256	0.295	0.334			
\$500,000	0.124	0.181	0.183	0.225	0.244	0.284	0.323			
\$600,000	0.093	0.146	0.147	0.187	0.205	0.244	0.284			
\$700,000	0.068	0.121	0.119	0.156	0.173	0.210	0.250			
\$800,000	0.054	0.100	0.098	0.132	0.147	0.183	0.222			
\$900,000	0.043	0.086	0.080	0.114	0.126	0.160	0.198			
\$1,000,000	0.0342	0.0745	0.0683	0.0977	0.1089	0.1408	0.1769			
\$2,000,000	0.0218	0.0457	0.0427	0.0618	0.0695	0.0939	0.1220			
\$3,000,000	0.0173	0.0346	0.0327	0.0475	0.0535	0.0742	0.0985			
\$4,000,000	0.0144	0.0286	0.0272	0.0393	0.0446	0.0627	0.0844			
\$5,000,000	0.0120	0.0246	0.0237	0.0341	0.0387	0.0547	0.0745			
\$6,000,000	0.0102	0.0217	0.0211	0.0302	0.0344	0.0487	0.0670			
\$7,000,000	0.0087	0.0197	0.0191	0.0273	0.0311	0.0442	0.0610			
\$8,000,000	0.0077	0.0179	0.0176	0.0248	0.0286	0.0406	0.0564			
\$9,000,000	0.0066	0.0165	0.0162	0.0230	0.0264	0.0377	0.0523			
\$10,000,000	0.0059	0.0152	0.0151	0.0214	0.0245	0.0348	0.0489			

				Hazard Gr	oup		
Loss	А	В	С	D	Е	F	G
\$10,000	0.552	0.576	0.575	0.588	0.596	0.605	0.616
\$15,000	0.526	0.554	0.553	0.569	0.578	0.589	0.603
\$20,000	0.505	0.535	0.534	0.553	0.562	0.575	0.590
\$25,000	0.488	0.519	0.519	0.538	0.548	0.563	0.579
\$30,000	0.471	0.506	0.504	0.525	0.536	0.552	0.568
\$35,000	0.457	0.493	0.492	0.514	0.525	0.541	0.559
\$40,000	0.446	0.482	0.481	0.504	0.514	0.532	0.551
\$50,000	0.425	0.463	0.462	0.486	0.496	0.516	0.536
\$75,000	0.384	0.426	0.424	0.450	0.462	0.482	0.505
\$100,000	0.352	0.396	0.395	0.422	0.434	0.456	0.479
\$125,000	0.325	0.370	0.370	0.398	0.411	0.435	0.460
\$150,000	0.302	0.348	0.347	0.377	0.390	0.415	0.441
\$175,000	0.279	0.329	0.328	0.359	0.371	0.397	0.424
\$200,000	0.261	0.309	0.310	0.342	0.356	0.382	0.408
\$225,000	0.243	0.293	0.293	0.325	0.340	0.367	0.395
\$250,000	0.227	0.277	0.277	0.311	0.325	0.353	0.381
\$275,000	0.210	0.261	0.263	0.297	0.310	0.339	0.369
\$300,000	0.195	0.246	0.249	0.283	0.298	0.327	0.357
\$325,000	0.180	0.232	0.235	0.270	0.286	0.315	0.346
\$350,000	0.168	0.220	0.222	0.257	0.274	0.304	0.335
\$375,000	0.156	0.207	0.210	0.246	0.263	0.294	0.325
\$400,000	0.145	0.196	0.199	0.235	0.251	0.283	0.315
\$425,000	0.133	0.185	0.188	0.224	0.240	0.273	0.305
\$450,000	0.124	0.174	0.177	0.213	0.230	0.263	0.296
\$475,000	0.115	0.164	0.168	0.204	0.220	0.253	0.287
\$500,000	0.107	0.156	0.158	0.194	0.210	0.244	0.278
\$600,000	0.080	0.126	0.127	0.161	0.177	0.210	0.244
\$700,000	0.059	0.104	0.103	0.135	0.149	0.181	0.216
\$800,000	0.047	0.086	0.085	0.114	0.127	0.158	0.191
\$900,000	0.038	0.075	0.069	0.099	0.109	0.138	0.171
51,000,000	0.0301	0.0647	0.0594	0.0846	0.0942	0.1216	0.1526
\$2,000,000	0.0194	0.0399	0.0374	0.0538	0.0604	0.0813	0.1055
\$3,000,000	0.0155	0.0304	0.0288	0.0415	0.0467	0.0644	0.0852
64,000,000	0.0125	0.0252	0.0241	0.0345	0.0390	0.0546	0.0732
\$5,000,000	0.0102	0.0218	0.0211	0.0300	0.0339	0.0477	0.0646
\$6,000,000	0.0089	0.0193	0.0188	0.0267	0.0302	0.0425	0.0583
57,000,000	0.0075	0.0176	0.0171	0.0241	0.0274	0.0387	0.0531
\$8,000,000	0.0066	0.0161	0.0157	0.0220	0.0252	0.0356	0.0491
\$9,000,000	0.0057	0.0147	0.0143	0.0204	0.0234	0.0331	0.0456
0,000,000	0.0050	0.0132	0.0129	0.0191	0.0218	0.0306	0.0427

# EXCESS LOSS PREMIUM FACTORS INCLUDING ALAE

		Hazard Group									
Loss	А	В	С	D	E	F	G				
\$10,000	0.766	0.800	0.798	0.817	0.828	0.840	0.856				
\$15,000	0.730	0.769	0.768	0.791	0.802	0.818	0.837				
\$20,000	0.701	0.743	0.741	0.768	0.781	0.799	0.819				
\$25,000	0.677	0.720	0.720	0.747	0.761	0.781	0.804				
\$30,000	0.654	0.703	0.699	0.729	0.743	0.766	0.789				
\$35,000	0.634	0.685	0.683	0.714	0.728	0.752	0.776				
\$40,000	0.619	0.669	0.667	0.699	0.713	0.739	0.765				
\$50,000	0.590	0.642	0.641	0.674	0.688	0.716	0.744				
\$75,000	0.533	0.591	0.589	0.624	0.640	0.669	0.701				
\$100,000	0.487	0.550	0.548	0.586	0.601	0.633	0.665				
\$125,000	0.450	0.513	0.513	0.553	0.570	0.603	0.638				
\$150,000	0.418	0.482	0.481	0.523	0.541	0.576	0.612				
\$175,000	0.387	0.456	0.454	0.497	0.515	0.551	0.589				
\$200,000	0.362	0.429	0.429	0.474	0.493	0.529	0.566				
\$225,000	0.336	0.404	0.406	0.450	0.471	0.509	0.547				
\$250,000	0.314	0.383	0.384	0.430	0.450	0.489	0.528				
\$275,000	0.291	0.362	0.364	0.411	0.429	0.469	0.512				
\$300,000	0.269	0.342	0.345	0.392	0.412	0.453	0.496				
\$325,000	0.248	0.321	0.325	0.374	0.396	0.437	0.481				
\$350,000	0.231	0.304	0.307	0.356	0.379	0.422	0.465				
\$375,000	0.214	0.286	0.291	0.340	0.363	0.407	0.450				
\$400,000	0.197	0.270	0.275	0.324	0.347	0.392	0.437				
\$425,000	0.183	0.255	0.259	0.310	0.333	0.377	0.424				
\$450,000	0.171	0.240	0.245	0.295	0.318	0.364	0.411				
\$475,000	0.158	0.227	0.231	0.282	0.305	0.351	0.398				
\$500,000	0.147	0.215	0.218	0.268	0.291	0.338	0.385				
\$600,000	0.110	0.173	0.175	0.222	0.244	0.290	0.338				
\$700,000	0.080	0.143	0.141	0.186	0.206	0.250	0.298				
\$800,000	0.064	0.118	0.116	0.157	0.174	0.218	0.264				
\$900,000	0.050	0.102	0.095	0.135	0.150	0.190	0.236				
\$1,000,000	0.0399	0.0881	0.0807	0.1158	0.1292	0.1673	0.2103				
\$2,000,000	0.0251	0.0536	0.0501	0.0729	0.0821	0.1112	0.1448				
\$3,000,000	0.0197	0.0404	0.0381	0.0558	0.0630	0.0877	0.1167				
\$4,000,000	0.0165	0.0331	0.0315	0.0460	0.0523	0.0740	0.0998				
\$5,000,000	0.0143	0.0284	0.0274	0.0398	0.0453	0.0644	0.0880				
\$6,000,000	0.0122	0.0249	0.0242	0.0351	0.0401	0.0572	0.0791				
\$7,000,000	0.0105	0.0226	0.0218	0.0316	0.0361	0.0519	0.0720				
\$8,000,000	0.0092	0.0204	0.0200	0.0286	0.0331	0.0475	0.0664				
\$9,000,000	0.0078	0.0188	0.0184	0.0264	0.0306	0.0441	0.0615				
\$10,000,000	0.0069	0.0172	0.0170	0.0246	0.0283	0.0407	0.0574				

# EXCESS LOSS PURE PREMIUM FACTORS INCLUDING ALAE

				TABLE	OF EXPECTE	D LO	SS RANGES			
		•					CTIVE RATING			
Expected			cted Loss	Expected			pected Loss	Expected	-,	Expected Loss
Loss			Range	Loss			Range	Loss		Range
Group			0	Group			0	Group		J.
. –										
95	1,153	-	1,800	65	96,674	-	104,413	35	1,205,738	- 1,353,767
94	1,801	-	2,664	64	104,414	-	112,772	34	1,353,768	- 1,519,973
93	2,665	-	3,520	63	112,773	-	121,799	33	1,519,974	- 1,733,229
92	3,521	-	4,653	62	121,800	-	131,548	32	1,733,230	- 1,992,230
91	4,654	-	6,051	61	131,549	-	142,079	31	1,992,237	- 2,289,95
90	6,502	-	7,309	60	142,080	-	153,483	30	2,289,952	- 2,632,157
89	7,310	-	8,821	59	153,484	-	165,953	29	2,632,158	- 3,128,88
88	8,822	-	10,240	58	165,954	-	179,182	28	3,128,883	- 3,741,462
87	10,241	-	11,886	57	179,183	-	193,057	27	3,741,463	- 4,473,98
86	11,887	-	13,787	56	193,058	-	208,012	26	4,473,982	- 5,515,490
	,	-	-, -		,	-	, -		, -,	-
85	13,788	-	15,593	55	208,013	-	224,126	25	5,515,491	- 7,018,62
84	15,594	-	17,628	54	224,127	-	242,337	24	7,018,622	- 8,931,40
83	17,629	-	19,908	53	242,338	-	262,103	23	8,931,402	- 11,412,76
82	19,909	-	22,151	52	262,104	-	283,489	22	11,412,762	- 14,603,70
81	22,152	-	24,645	51	263,490	-	306,608	21	14,603,709	- 18,686,82
	,	-	,		,	-				-
80	24,646	-	27,417	50	306,609	-	330,862	20	18,686,829	- 23,911,56
79	27,418	-	30,504	49	330,863	-	356,977	19	23,911,566	- 30,597,10
78	30,505	-	33,660	48	356,978	-	385,341	18	30,597,108	- 41,970,25
77	33,661	-	37,058	47	385,342	-	419,230	17	41,970,254	- 62,073,66
76	37,059	-	40,803	46	419,231	-	456,098	16	62,073,666	- 91,806,46
		-				-				-
75	40,804	-	44,839	45	456,099	-	496,209	15	91,806,464	- 135,781,02
74	44,840	-	49,089	44	496,210	-	542,249	14	135,781,025	- 200,819,05
73	49,090	-	53,743	43	542,250	-	593,337	13	200,819,055	- 297,009,77
72	53,744	-	58,844	42	593,338	-	649,243	12	297,009,778	- 464,933,74
71	58,845	-	64,233	41	649,244	-	715,710	11	464,933,745	- 735,711,389
		-				-				-
70	64,234	-	70,065	40	715,711	-	790,930	10	735,711,390	- 1,164,190,07
69	70,066	-	76,421	39	790,931	-	874,056	9	1,164,190,073	- & over
68	76,422	-	82,857	38	884,057	-	965,918			
67	82,858	-	89,499	37	965,919	-	1,073,888			
66	89,500	-	96,673	36	1,073,889	-	1,205,737			

# UNITED STATES LONGSHORE AND HARBOR WORKERS' ACT

Tax Multiplier for coverage developed on classifications providing U.S.L. benefits......1.1193

10,056- $10,167$ $10,168$ - $10,282$ $10,283$ - $10,399$ $10,400$ - $10,520$ $10,521$ - $10,643$ $10,644$ - $10,769$ $10,770$ - $10,988$ $10,899$ - $11,030$ $11,031$ - $11,165$ $11,166$ - $11,304$ $11,305$ - $11,446$ $11,447$ - $11,592$ $11,593$ - $11,741$ $11,742$ - $11,895$ $11,896$ - $12,052$ $12,053$ - $12,214$ $12,215$ - $12,727$ $12,728$ - $12,907$ $12,908$ - $13,093$ $13,094$ - $13,284$ $13,285$ - $13,481$ $13,482$ - $13,684$ $13,685$ - $13,893$ $13,894$ - $14,108$ $14,109$ - $14,330$ $14,331$ - $14,560$ - $14,797$ - $15,041$ $15,042$ $15,295$ - $15,556$ - $15,827$ - $16,697$ $16,697$ $16,698$ - $17,009$	0.0% 0.1 0.2 0.3 0.4 0.5 0.6 0.7 0.8 0.9 1.0 1.1 1.2 1.3 1.4 1.5 1.6 1.7 1.8 1.9 2.0 2.1 2.2 2.3 2.4	<ul> <li>\$ 21,928 -</li> <li>22,470 -</li> <li>23,038 -</li> <li>23,637 -</li> <li>24,267 -</li> <li>24,932 -</li> <li>25,634 -</li> <li>26,377 -</li> <li>27,165 -</li> <li>28,000 -</li> <li>28,889 -</li> <li>29,837 -</li> <li>30,848 -</li> <li>31.930 -</li> <li>33.091 -</li> <li>34,340 -</li> <li>35,687 -</li> <li>37,143 -</li> <li>38.724 -</li> <li>40,445 -</li> <li>42,326 -</li> <li>44.391 -</li> </ul>	22,469 23,037 23,636 24,266 24,931 25,633 26,376 27,164 27,999 28,888 29,836 30,847 31,929 33,090 34,339 35,686 37,142 38,723 40,444 42,325 44,390 46,666		\$ 393,334 - 424,799 10. 424,800 - 461,739 10 461,740 - 505,714 10 505,715 - 558,947 10 558,948 - 624,705 10 624,706 - 707,999 10 708,000 - 816,923 10 816,924 - 965,454 10 965,455 - 1,179,999 10 1,180,000 - 1,517,142 10 1,517,143 - 1,824,799 11 1,824,800 - 1,983,478 11 1,963,479 - 2,172,380 11 2,172,381 - 2,401,052 11 2,401,053 - 2,683,529 11 2,683,530 - 3,041,333 11 3,041,334 - 3,509,230 11 3,509,231 - 4,147,272 11 4,147,273 - 5,068,888 11 5,068,889 - 6,517,142 11	.2 .3 .4 .5 .6 .7 ).8 ).9 1.0 1.2 1.3 1.4 1.5 1.6 1.7 1.8
10,056- $10,167$ $10,168$ - $10,282$ $10,283$ - $10,399$ $10,400$ - $10,520$ $10,521$ - $10,643$ $10,644$ - $10,769$ $10,770$ - $10,988$ $10,899$ - $11,030$ $11,031$ - $11,165$ $11,166$ - $11,304$ $11,305$ - $11,446$ $11,447$ - $11,592$ $11,593$ - $11,741$ $11,742$ - $11,895$ $11,896$ - $12,052$ $12,053$ - $12,214$ $12,215$ - $12,727$ $12,728$ - $12,907$ $12,908$ - $13,093$ $13,094$ - $13,284$ $13,285$ - $13,481$ $13,482$ - $13,684$ $13,685$ - $13,893$ $13,894$ - $14,108$ $14,109$ - $14,330$ $14,331$ - $14,560$ - $14,797$ - $15,041$ $15,042$ $15,295$ - $15,556$ - $15,827$ - $16,697$ $16,697$ $16,698$ - $17,009$	0.1 0.2 0.3 0.4 0.5 0.6 0.7 0.8 0.9 1.0 1.1 1.2 1.3 1.4 1.5 1.6 1.7 1.8 1.9 2.0 2.1 2.2 2.3	22,470 - 23,038 - 23,637 - 24,267 - 24,932 - 25,634 - 26,377 - 27,165 - 28,000 - 28,889 - 29,837 - 30,848 - 31.930 - 33.091 - 34,340 - 35,687 - 37,143 - 38.724 - 40,445 - 42,326 - 44.391 -	23,037 23,636 24,266 24,931 25,633 26,376 27,164 27,999 28,888 29,836 30,847 31,929 33,090 34,339 35,686 37,142 38,723 40,444 42,325 44,390	5.1 5.2 5.3 5.4 5.5 5.6 5.7 5.8 5.9 6.0 6.1 6.2 6.3 6.4 6.5 6.6 6.7 6.8	$\begin{array}{rrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrr$	.1 .2 .3 .4 .5 .6 .7 0.8 0.9 1.0 1.2 1.3 1.4 1.5 1.6 1.7 1.8
10,168- $10,282$ $10,283$ - $10,399$ $10,400$ - $10,520$ $10,521$ - $10,643$ $10,644$ - $10,769$ $10,770$ - $10,988$ $10,899$ - $11,030$ $11,031$ - $11,165$ $11,166$ - $11,304$ $11,305$ - $11,446$ $11,447$ - $11,592$ $11,593$ - $11,741$ $11,742$ - $11,895$ $11,896$ - $12,052$ $12,053$ - $12,214$ $12,215$ - $12,727$ $12,728$ - $12,907$ $12,908$ - $13,284$ $13,094$ - $13,284$ $13,685$ - $13,684$ $13,685$ - $13,684$ $13,685$ - $14,330$ $14,331$ - $14,560$ - $14,797$ - $15,042$ - $15,042$ - $15,295$ - $15,556$ - $15,556$ - $15,556$ - $15,556$ - $15,556$ - $15,697$ - $16,697$ - $16,698$ - $17,009$	0.2 0.3 0.4 0.5 0.6 0.7 0.8 0.9 1.0 1.1 1.2 1.3 1.4 1.5 1.6 1.7 1.8 1.9 2.0 2.1 2.2 2.3	23,038 - 23,637 - 24,267 - 24,932 - 25,634 - 26,377 - 27,165 - 28,000 - 28,889 - 29,837 - 30,848 - 31.930 - 33.091 - 34,340 - 35,687 - 37,143 - 38.724 - 40,445 - 42,326 - 44.391 -	23,636 24,266 24,931 25,633 26,376 27,164 27,999 28,888 29,836 30,847 31,929 33,090 34,339 35,686 37,142 38,723 40,444 42,325 44,390	5.2 5.3 5.4 5.5 5.6 5.7 5.8 5.9 6.0 6.1 6.2 6.3 6.4 6.5 6.6 6.7 6.8	$\begin{array}{rrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrr$	.2 .3 .4 .5 .6 .7 ).8 ).9 1.0 1.2 1.3 1.4 1.5 1.6 1.7 1.8
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10,521- $10,643$ $10,644$ - $10,769$ $10,770$ - $10,988$ $10,899$ - $11,030$ $11,031$ - $11,165$ $11,166$ - $11,304$ $11,305$ - $11,446$ $11,447$ - $11,592$ $11,593$ - $11,741$ $11,742$ - $11,895$ $11,896$ - $12,052$ $12,053$ - $12,214$ $12,215$ - $12,380$ $12,381$ - $12,551$ $12,552$ - $12,727$ $12,728$ - $12,907$ $12,908$ - $13,093$ $13,094$ - $13,284$ $13,285$ - $13,481$ $13,482$ - $13,684$ $13,685$ - $13,893$ $13,894$ - $14,108$ $14,109$ - $14,330$ $14,331$ - $14,560$ - $14,797$ - $15,041$ $15,294$ $15,295$ - $15,556$ - $15,556$ - $15,827$ - $16,697$ - $16,697$ - $16,697$ - $16,698$ - $17,009$	0.5 0.6 0.7 0.8 0.9 1.0 1.1 1.2 1.3 1.4 1.5 1.6 1.7 1.8 1.9 2.0 2.1 2.2 2.3	24,932 - 25,634 - 26,377 - 27,165 - 28,000 - 28,889 - 29,837 - 30,848 - 31.930 - 33.091 - 34,340 - 35,687 - 37,143 - 38.724 - 40,445 - 42,326 - 44.391 -	25,633 26,376 27,164 27,999 28,888 29,836 30,847 31,929 33,090 34,339 35,686 37,142 38,723 40,444 42,325 44,390	5.5 5.6 5.7 5.8 5.9 6.0 6.1 6.2 6.3 6.4 6.5 6.6 6.7 6.8	$\begin{array}{rrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrr$	.5 .6 .7 0.8 0.9 1.0 1.2 1.3 1.4 1.5 1.6 1.7
10,644- $10,769$ $10,770$ - $10,988$ $10,899$ - $11,030$ $11,031$ - $11,165$ $11,166$ - $11,304$ $11,305$ - $11,446$ $11,447$ - $11,592$ $11,593$ - $11,741$ $11,742$ - $11,895$ $11,896$ - $12,052$ $12,053$ - $12,214$ $12,215$ - $12,727$ $12,728$ - $12,907$ $12,908$ - $13,093$ $13,094$ - $13,284$ $13,285$ - $13,481$ $13,482$ - $13,684$ $13,685$ - $13,893$ $13,894$ - $14,108$ $14,109$ - $14,330$ $14,331$ - $14,560$ - $14,797$ - $15,041$ $15,294$ $15,295$ - $15,556$ - $15,556$ - $15,556$ - $15,556$ - $15,556$ - $15,697$ - $16,697$ - $16,697$ - $16,698$ - $17,009$	0.6 0.7 0.8 0.9 1.0 1.1 1.2 1.3 1.4 1.5 1.6 1.7 1.8 1.9 2.0 2.1 2.2 2.3	25,634 - 26,377 - 27,165 - 28,000 - 28,889 - 29,837 - 30,848 - 31.930 - 33.091 - 34,340 - 35,687 - 37,143 - 38.724 - 40,445 - 42,326 - 44.391 -	26,376 27,164 27,999 28,888 29,836 30,847 31,929 33,090 34,339 35,686 37,142 38,723 40,444 42,325 44,390	5.6 5.7 5.8 5.9 6.0 6.1 6.2 6.3 6.4 6.5 6.6 6.7 6.8	$\begin{array}{rrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrr$	.6 .7 ).8 ).9 !.0 !.1 !.2 !.3 !.4 !.5 !.6 !.7
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10,899- $11,030$ $11,031$ - $11,165$ $11,166$ - $11,304$ $11,305$ - $11,446$ $11,447$ - $11,592$ $11,593$ - $11,741$ $11,742$ - $11,895$ $11,896$ - $12,052$ $12,053$ - $12,214$ $12,215$ - $12,380$ $12,381$ - $12,551$ $12,552$ - $12,727$ $12,728$ - $12,907$ $12,908$ - $13,093$ $13,094$ - $13,284$ $13,285$ - $13,481$ $13,482$ - $13,684$ $13,685$ - $13,893$ $13,894$ - $14,108$ $14,109$ - $14,330$ $14,331$ - $14,559$ $14,560$ - $14,796$ $14,797$ - $15,041$ $15,042$ - $15,294$ $15,295$ - $15,555$ $15,556$ - $15,826$ $15,827$ - $16,106$ $16,107$ - $16,396$ $16,397$ - $16,697$ $16,698$ - $17,009$	0.8 0.9 1.0 1.1 1.2 1.3 1.4 1.5 1.6 1.7 1.8 1.9 2.0 2.1 2.2 2.3	27,165 - 28,000 - 28,889 - 29,837 - 30,848 - 31.930 - 33.091 - 34,340 - 35,687 - 37,143 - 38.724 - 40,445 - 42,326 - 44.391 -	27,999 28,888 29,836 30,847 31,929 33,090 34,339 35,686 37,142 38,723 40,444 42,325 44,390	5.8 5.9 6.0 6.1 6.2 6.3 6.4 6.5 6.6 6.7 6.8	965,455 - 1,179,999 10 1,180,000 - 1,517,142 10 1,517,143 - 1,824,799 11 1,824,800 - 1,983,478 11 1,963,479 - 2,172,380 11 2,172,381 - 2,401,052 11 2,401,053 - 2,683,529 11 2,683,530 - 3,041,333 11 3,041,334 - 3,509,230 11 3,509,231 - 4,147,272 11 4,147,273 - 5,068,888 11	).8 ).9  .1  .2  .3  .4  .5  .6  .7
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11,166- $11,304$ $11,305$ - $11,446$ $11,447$ - $11,592$ $11,593$ - $11,741$ $11,742$ - $11,895$ $11,896$ - $12,052$ $12,053$ - $12,214$ $12,215$ - $12,380$ $12,381$ - $12,551$ $12,552$ - $12,727$ $12,728$ - $12,907$ $12,908$ - $13,093$ $13,094$ - $13,284$ $13,285$ - $13,481$ $13,482$ - $13,684$ $13,685$ - $13,893$ $13,894$ - $14,108$ $14,109$ - $14,330$ $14,331$ - $14,559$ $14,560$ - $14,796$ $14,797$ - $15,041$ $15,042$ - $15,294$ $15,295$ - $15,555$ $15,556$ - $15,826$ $15,827$ - $16,106$ $16,107$ - $16,396$ $16,397$ - $16,697$ $16,698$ - $17,009$	1.0 1.1 1.2 1.3 1.4 1.5 1.6 1.7 1.8 1.9 2.0 2.1 2.2 2.3	28,889 - 29,837 - 30,848 - 31.930 - 33.091 - 34,340 - 35,687 - 37,143 - 38.724 - 40,445 - 42,326 - 44.391 -	29,836 30,847 31,929 33,090 34,339 35,686 37,142 38,723 40,444 42,325 44,390	6.0 6.1 6.2 6.3 6.4 6.5 6.6 6.7 6.8	$\begin{array}{rrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrr$	.0  .1  .2  .3  .4  .5  .6  .7  .8
$\begin{array}{rrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrr$	1.1 1.2 1.3 1.4 1.5 1.6 1.7 1.8 1.9 2.0 2.1 2.2 2.3	29,837 - 30,848 - 31.930 - 33.091 - 34,340 - 35,687 - 37,143 - 38.724 - 40,445 - 42,326 - 44.391 -	30,847 31,929 33,090 34,339 35,686 37,142 38,723 40,444 42,325 44,390	6.1 6.2 6.3 6.4 6.5 6.6 6.7 6.8	1,824,800 - 1,983,478 11 1,963,479 - 2,172,380 11 2,172,381 - 2,401,052 11 2,401,053 - 2,683,529 11 2,683,530 - 3,041,333 11 3,041,334 - 3,509,230 11 3,509,231 - 4,147,272 11 4,147,273 - 5,068,888 11	.1  .2  .3  .4  .5  .6  .7  .8
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11,447- $11,592$ $11,593$ - $11,741$ $11,742$ - $11,895$ $11,896$ - $12,052$ $12,053$ - $12,214$ $12,215$ - $12,551$ $12,552$ - $12,727$ $12,728$ - $12,907$ $12,908$ - $13,093$ $13,094$ - $13,284$ $13,285$ - $13,481$ $13,685$ - $13,684$ $13,685$ - $13,684$ $13,685$ - $14,300$ $14,331$ - $14,559$ $14,560$ - $14,796$ $14,797$ - $15,041$ $15,042$ - $15,294$ $15,295$ - $15,555$ $15,556$ - $15,826$ $15,827$ - $16,106$ $16,107$ - $16,396$ $16,397$ - $16,697$ $16,698$ - $17,009$	1.2 1.3 1.4 1.5 1.6 1.7 1.8 1.9 2.0 2.1 2.2 2.3	30,848 - 31.930 - 33.091 - 34,340 - 35,687 - 37,143 - 38.724 - 40,445 - 42,326 - 44.391 -	31,929 33,090 34,339 35,686 37,142 38,723 40,444 42,325 44,390	6.2 6.3 6.4 6.5 6.6 6.7 6.8	1,963,479 - 2,172,380 11 2,172,381 - 2,401,052 11 2,401,053 - 2,683,529 11 2,683,530 - 3,041,333 11 3,041,334 - 3,509,230 11 3,509,231 - 4,147,272 11 4,147,273 - 5,068,888 11	.2  .3  .4  .5  .6  .7  .8
$\begin{array}{rrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrr$	1.3 1.4 1.5 1.6 1.7 1.8 1.9 2.0 2.1 2.2 2.3	31.930 - 33.091 - 34,340 - 35,687 - 37,143 - 38.724 - 40,445 - 42,326 - 44.391 -	33,090 34,339 35,686 37,142 38,723 40,444 42,325 44,390	6.3 6.4 6.5 6.6 6.7 6.8	2,172,381 - 2,401,052 11 2,401,053 - 2,683,529 11 2,683,530 - 3,041,333 11 3,041,334 - 3,509,230 11 3,509,231 - 4,147,272 11 4,147,273 - 5,068,888 11	I.3 I.4 I.5 I.6 I.7 I.8
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12,552- $12,727$ $12,728$ - $12,907$ $12,908$ - $13,093$ $13,094$ - $13,284$ $13,285$ - $13,481$ $13,482$ - $13,684$ $13,685$ - $13,893$ $13,894$ - $14,108$ $14,109$ - $14,330$ $14,331$ - $14,559$ $14,560$ - $14,796$ $14,797$ - $15,041$ $15,042$ - $15,294$ $15,295$ - $15,555$ $15,556$ - $15,826$ $15,827$ - $16,106$ $16,107$ - $16,396$ $16,397$ - $16,697$ $16,698$ - $17,009$	1.9 2.0 2.1 2.2 2.3	40,445 - 42,326 - 44.391 -	42,325 44,390			
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$\begin{array}{rrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrr$		49,190 -	51,999	7.3		2.3
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13,894       -       14,108         14,109       -       14,330         14,331       -       14,559         14,560       -       14,796         14,797       -       15,041         15,042       -       15,294         15,295       -       15,826         15,827       -       16,106         16,107       -       16,396         16,397       -       16,697         16,698       -       17,009						
14,109       -       14,330         14,331       -       14,559         14,560       -       14,796         14,797       -       15,041         15,042       -       15,294         15,295       -       15,826         15,827       -       16,106         16,107       -       16,396         16,397       -       16,697         16,698       -       17,009	2.5	55,152 -	58,709	7.5		
14,331       -       14,559         14,560       -       14,796         14,797       -       15,041         15,042       -       15,294         15,295       -       15,555         15,556       -       15,826         15,827       -       16,106         16,107       -       16,396         16,397       -       16,697         16,698       -       17,009	2.6	58,710 -	62,758	7.6		
14,560       -       14,796         14,797       -       15,041         15,042       -       15,294         15,295       -       15,555         15,556       -       15,826         15,827       -       16,106         16,107       -       16,396         16,397       -       16,697         16,698       -       17,009	2.7	62,759 -	67,407	7.7		
14,797       -       15,041         15,042       -       15,294         15,295       -       15,555         15,556       -       15,826         15,827       -       16,106         16,107       -       16,396         16,397       -       16,697         16,698       -       17,009	2.8	67,408 -	72,799	7.8		
15,042       -       15,294         15,295       -       15,555         15,556       -       15,826         15,827       -       16,106         16,107       -       16,396         16,397       -       16,697         16,698       -       17,009	2.9	72,800 -	79,130	7.9		
15,295       -       15,555         15,556       -       15,826         15,827       -       16,106         16,107       -       16,396         16,397       -       16,697         16,698       -       17,009	3.0	79,131 -	86,666	8.0		
15,556 - 15,826 15,827 - 16,106 16,107 - 16,396 16,397 - 16,697 16,698 - 17,009	3.1	86,667 -	95,789	8.1		
15,556 - 15,826 15,827 - 16,106 16,107 - 16,396 16,397 - 16,697 16,698 - 17,009	3.2	95,790 -	107,058	8.2		
15,827 - 16,106 16,107 - 16,396 16,397 - 16,697 16,698 - 17,009	3.3	107,059 -	121,333	8.3		
16,107 - 16,396 16,397 - 16,697 16,698 - 17,009	3.4	121,334 -	139,999	8.4		
16,397 - 16,697 16,698 - 17,009	3.5	140,000 -	165,454	8.5		
16,698 - 17,009	3.6	165,455 -	200,377	8.6		
		200.378 -	200,377			
17,010 - 17,333	3.7 3.8	,	208,235 216,734	8.7 8.8		
		208,236 -		8.8		
17,334 - 17,669	3.9	216,735 -	225,957	8.9		
17,670 - 18,019	4.0	225,958 -	235,999	9.0		
18,020 - 18,383	4.1	236,000 -	246,976	9.1		
18,384 - 18,762	4.2	246,977 -	259,024	9.2		
18,763 - 19,157	4.3	259,025 -	272,307	9.3	Above Table Based on the Followir	าต
19,158 - 19,569	4.4	272,308 -	287,027	9.4	Discounts	.9
19,570 - 19,999	4.5	287,028 -	303,428	9.5		
20,000 - 20,449		303,429 -	321,818	9.6	First \$ 10,000	0.0%
20,450 - 20,919	4 0	321,819 -	342,580	9.7	Next \$ 190,000	9.1
20,920 - 21,411	4.6 4 7	342,581 -	366,206	9.8	Next \$1,550,000	11.3
20,920 - 21,411 21,412 - 21,927	4.7	366,207 -	,	9.8 9.9		12.3
21,412 - 21,321			393,333	5.5	φ1,750,000	12.5

# USL&H and RESIDUAL MARKET PREMIUM DISCOUNT TABLE (IN PERCENT)

# SUBCLASSIFICATION – CARRIER OPTION

House Bill 430 of 2004 (amending §2607, Title 18 of the Delaware Code) permits an insurer to develop a sub classification or sub classifications to the Bureau's classification system as approved by the Insurance Commissioner. The developing insurer shall file any such sub classification or sub classifications with the Bureau and the Insurance Commissioner at least thirty (30) days prior to the proposed effective date for such sub classification or sub classifications. The insurer's filing shall demonstrate that exposure and loss data produced under any proposed sub classification or sub classification or sub classification system and Statistical Plan. The Insurance Commissioner must disapprove any sub classification filing for which such demonstration is not satisfactorily made.

# DEFINITIONS

ALL EMPLOYEES EXCEPT OFFICE: There is no payroll division between a business classification designated "all employees except office" and Code 951. Such business classification contemplates all salespersons, including but not necessarily limited to over-the-road salespersons, floor salespersons, inspectors, interior designers or decorators employed by any business assignable to that classification.

ALL EMPLOYEES INCLUDING OFFICE: There is no payroll division between a business classification designated "all employees including office" and Codes 951 and 953. Such business classification contemplates all salespersons employed by any business assignable to that classification. Such classification also contemplates clerical office personnel engaged in the administration of the business, regardless of whether the office personnel are located at or contiguous to the business' location or a location separate from the business' location.

ALL EMPLOYEES INCLUDING OFFICE EXCEPT HOME HEALTH CARE SERVICES: This definition is the same as the "all employees including office" definition above except for the designated separate personnel (e.g., home health), which shall be subject to separate classification as provided for in this Manual.

**N.O.C.:** Not Otherwise Classified. A classification so designated is to be assigned when there are two or more potential classification assignments, and there is no specific Underwriting Guide entry for a business' principal product or line of merchandise. For example, in the event there is no Underwriting Guide entry for a principal line of merchandise being sold wholesale, the assignment is Code 924.

**PRINCIPAL**: When a store sells several types of merchandise, each of which may be subject to a different classification, such store shall be classified based on the principal category of merchandise sold. The term "principal" means more than 50 percent of the business' overall revenue.

**PRINCIPALLY ENGAGED:** The business activity that generates more than 50 percent of a business' overall revenue.

**RATING SYSTEM:** Includes all workers' compensation pricing programs filed by DCRB with and approved by the Insurance Commissioner. Such include but are not limited to: the assignment by DCRB of an individual business to a particular classification, the continuation or discontinuation of an entity's(ies') previous experience to the experience rating of new ownership, revision of losses used in a business' experience modification or merit rating, an individual business' eligibility for and/or the percentage of credit under the Delaware Construction Classification Premium Adjustment Program, or the discount or surcharge applied to a business eligible for the Merit Rating Plan.

**TO BE SEPARATELY CLASSIFIED OR SEPARATELY CLASSIFY:** When either of these terms is found in a classification's definition, the specified task designated "to be separately classified" or "separately classified" must be separately staffed by non-interchanging personnel.

**TO BE SEPARATELY RATED OR SEPARATELY RATE**: When either of these terms is found in a classification's definition, the payroll of personnel interchanging between that classification's tasks (e.g., shop) and also performing the specified function that is designated "to be separately rated" or "separately rate" (e.g., erection, installation) may be divided between that class and class(es) designated for the specified function, provided the employer's original payroll records show an allocation of payroll to both classifications for each interchanging employee. Estimated or percentage allocation of payroll is not permitted. When separate payroll records are not maintained, the entire payroll of the interchanging employees shall be assigned to the insuring carrier's or the residual market's highest-valued classification representing any part of their work.

# CLASSIFICATIONS

## LANDSCAPING AND LOGGING

## 005 TREE PRUNING, SPRAYING, REPAIRING OR FUMIGATING

Applicable to businesses pruning, spraying, trimming or fumigating trees. These operations may require tree climbing using ladders and/or ropes and/or aerial buckets. Code 005 applies to the whole tree work job or location, meaning Code 005 also includes ground personnel whose job duties may include but are not necessarily limited to: chipping, cleanup activities, the removal and/or the hauling away of tree limbs and debris regardless of whether or not a separate contract is written for tree pruning or lawn maintenance and another contract is written for the removal, chipping, cleanup activities and/or the hauling away of tree limbs and debris.

Also includes generalist tree care service contractors that perform most or all of the above listed services or specialists principally engaged in providing a single service (e.g., clearing the rights-of-way/tree pruning for utility lines). Code 005 further contemplates tree removal that is incident to the employer's pruning, spraying, repairing, trimming or fumigating services.

## **OPERATIONS NOT INCLUDED:**

- 1. Assign the applicable logging classification to logging businesses or clearing of land projects that include tree removal.
- 2. Separately rate to Code 012 landscaping or lawn cutting or maintenance.

# UNDERWRITING GUIDE

Clearing Of Right-Of-Way, For Telephone Or Electric Lines Orchard Work, Fumigating By Contractor Orchard Work, Pruning By Contractor Tree Pruning, Spraying, Repairing, Trimming Or Fumigating

# 007 FARM MACHINERY OPERATION BY CONTRACTORS: THRESHING, SHREDDING, ENSILAGE CUTTING, HARVESTING AND HAY BALING

#### **OPERATIONS ALSO INCLUDED:**

1. Specialist contractors performing one or more of the following tasks: filling mushroom beds with compost, spawning or casing.

#### **OPERATIONS NOT INCLUDED:**

- 1. Assign the applicable logging classification to logging operations.
- 2. Assign Code 301 to sawmill operations.

# UNDERWRITING GUIDE

Compost Filling Of Mushroom Beds – By Contractor Ensilage Cutting By Contractor Farm Machinery Operation By Contractor Fertilizer Application To Soil Grain Harvesting By Contractor Harvesting By Contractor Hay Baling, By Contractor Lime Spreading Milling Of Grain, With Portable Mills Mushroom Bed Filling With Compost – By Contractor Shredding Of Agricultural Products By Contractor Threshing By Contractor

#### 009 LOGGING OR LUMBERING, N.O.C.

Applicable to a logging or lumbering business principally engaged in cutting/felling trees for lumber or wood chips or clearing land of trees by chainsaws regardless of the trees' size. Includes stump removal incident to logging or lumbering by the logging business.

Also applicable to the transportation of the logs to a mill and to the construction, maintenance or extension of landings or logging roads when performed by employees of the logging business.

## **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 301 to sawmill operations conducted by a separate crew of employees.
- Assign Code 811 to specialist contractors engaged in hauling logs for an unrelated logging or lumbering business. Assign Code 301 to log hauling performed by a sawmill business when all logging or lumbering has been outsourced to an unrelated logging or lumbering business (es).

## **UNDERWRITING GUIDE**

Logging - By Chain Saws Lumbering – By Chain Saws

# 012 LANDSCAPE CONTRACTOR OR LAWN CUTTING OR MAINTENANCE CONTRACTOR

Includes the construction of dry stone walls, rock gardens, patios, garden walks and the like when such operations are incidental to the landscape or lawn maintenance operations.

## **OPERATIONS NOT INCLUDED:**

- 1. Separately rate to Code 005 tree pruning, spraying, trimming, repairing or fumigating, including ground personnel performing chipping, cleanup, the removal and/or hauling away of tree limbs and debris at a tree job or location.
- 2. Assign Code 0013 to separately-staffed nursery or Christmas tree raising.
- Outside domestic workers engaged in the care of lawns, shrubs or grounds surrounding the personal residence of the insured shall be assigned to Code 0912 or Code 0909 pursuant to Section 1, Rule XIV of this Manual.
- 4. Assign Code 0006 to sod farms.

## UNDERWRITING GUIDE

Artificial Turf Installation - By Contractor Brush Or Weed Spraying - By Contractor – Except Aerial Spraying Gardener Grass Cutting Along Highways By Specialist Contractor Grass Cutting, Lawns, By Contractor Installation of Well Pad Containment Liners & Fences (Barriers) – by Independent Contractor Landscape Contractor Lawn Care Service Company - Including Lawn Cutting, Maintenance Or Spraying Residential Pond or Water Garden Installation Street Or Road Landscape Planting And Maintenance – By Specialist Contractor Weed Or Brush Spraying - By Contractor – Except Aerial Spraying

## 015 LOGGING OR LUMBERING – MECHANIZED TREE FELLING EQUIPMENT

Applicable to a logging or lumbering business principally engaged in cutting/ felling trees for lumber, wood chips or clearing land by means of mechanized equipment. Mechanized tree felling equipment is a tracked or wheeled unit that has an enclosed cab (e.g., a feller-buncher that has a fixed-grip harvesting head that © 2021 DELAWARE COMPENSATION RATING BUREAU

can grasp, cut, lift, swing and bunch trees), and the equipment's operator does not normally leave the cab in the performance of his tree cutting/felling duties. Stump removal incident to the logging or lumbering business is included.

Also applicable to the transportation of the logs to a sawmill or another type of customer and to the construction, maintenance or extension of landings or logging roads when performed by the employees of the logging business.

## **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 301 to sawmill operations conducted by a separate crew of employees
- 2. Assign Code 811 to specialist contractors engaged in hauling logs for an unrelated logging or lumbering business. Assign Code 301 to log hauling performed by a sawmill business when all logging or lumbering has been outsourced to an unrelated logging or lumbering business (es).

# UNDERWRITING GUIDE

Logging - By Means Of Mechanized Equipment Lumbering - By Means Of Mechanized Equipment

# MINING AND QUARRYING

# 055 SAND, GRAVEL OR SLAG EXCAVATION – INCLUDING CRUSHING

Applicable to businesses principally engaged in operating sand or gravel pits and in washing, screening, or otherwise preparing sand or gravel. Also included are businesses principally engaged in surface mining along with milling or otherwise preparing by the producer any type of clay, or performing the dredging of materials on non- navigable waters with incidental shore operations.

## UNDERWRITING GUIDE

Clay (Any Type) Excavation Or Surface Mining - Including Milling Or Washing Dredging Of Materials On Non-Navigable Waters With Incidental Shore Operations Gravel Or Sand Digging Or Excavation – Including Crushing Metal Salvaging, From Slag Dumps Quarry, Gravel Or Slag Excavation – Including Crushing Shale Digging Or Excavation In Open Pits Slag Digging Or Excavation - Including Crushing

## 059 MINERAL MILLING – APPLICABLE TO BUSINESSES THAT DO NOT OPERATE EITHER A MINE OR A QUARRY AND ARE PRINCIPALLY ENGAGED IN THE CRUSHING, GRINDING, PULVERIZING OR OTHERWISE PREPARING CLAY, CERAMIC OR REFRACTORY MINERALS, BARITE OR MISCELLANEOUS METALLIC OR NON-METALLIC MINERALS

## UNDERWRITING GUIDE

Clay Milling Or Washing By Other Than Producer Emery Works - Crushing Or Grinding Flint Or Feldspar Grinding, Not Done By Quarry Gravel Crushing By Dealer Metal Powder Mfg. - Crushing Or Grinding – By Independent Contractor Mineral Milling Ore Milling Powder Mfg. - Metal - Crushing Or Grinding – By Independent Contractor Stone Crushing By Other Than Producer Or Road Contractor Talc Mill Vermiculite Crushing and/or Processing By Other Than Producer

# FOOD INDUSTRIES

#### 101 GRAIN MILLING

#### **UNDERWRITING GUIDE**

Breakfast Cereal Mfg. Feed Mfg. - Preparation Of Cereal Or Compound Feeds For Livestock Or Poultry Flour Mfg. – Wood Flour Milling Grain Mill - Permanently Located Mill Grist Mill - Permanently Located Milling Of Grain - Permanently Located Pellet Mfg. – Wood Potato Flour Mfg. Wood Flour Or Pellet Mfg.

## 104 FOOD PRODUCTS MFG. N.O.C.

#### **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 101 to a business performing cereal milling.
- 2. Assign Code 106 to a business preparing meat products by smoking, corning, curing, salting, encasing, etc.
- 3. Assign Code 112 to a business manufacturing, bottling and/or canning any carbonated beverage.
- 4. Assign Code 113 to a business pickling cucumbers or other foods.
- 5. Assign Code 113 to a business manufacturing preserved fruits (e.g., candied fruit peels or rinds, pie fillings, soda fountain syrups) by cleaning, cutting and cooking the required ingredients.
- 6. Assign Code 113 to business manufacturing syrup by mixing and cooking fruits or fruit juices with sugar and related ingredients.
- 7. Assign Code 113 to a business manufacturing fruit or vegetable juice by pressing the fruit or vegetables to extract the juice by mechanical means and the bottling or canning of the juice.
- 8. Assign Code 571 to the manufacture of essential oils or extracts such as used for perfume.
- 9. Assign Code 898 to the preparation of food by caterers.
- 10. Assign Code 907 to fresh fruit or vegetable packers whose operations typically include washing, sorting, grading and/or chilling the fresh fruit or vegetables for shipment to customers or to fresh fruit or vegetable dealers whose operations may include washing, sizing and/or packaging the fresh fruits or vegetables.
- 11. Assign Code 911 to a business repackaging food products from large containers into smaller ones involving no processing operations. This would include dry, liquid, semi-liquid or solid products.
- 12. Assign the applicable agricultural class to a business principally engaged in raising of one or more different fruits or vegetables whose operations may include the washing, sizing and/or packaging thereof prior to shipment to customers.

## UNDERWRITING GUIDE

Baking Powder Mfg. Beverage Mfg., N.O.C. (Non-Carbonated) Cake Mix Mfg. – Dry Blending Cat Food Mfg. – Dry/Bagged – No Cereal Milling Chinese Food Mfg. Coconut Shredding Or Drying Coffee Grinding And Roasting Corn Chip Mfg. Dog Food Mfg. - Dry/Bagged - No Cereal Milling Energy/Sports Drinks Mfg. (Non-Carbonated) Flavoring Extract Mfg. Flavoring Syrups Blending Flour Mixing And Blending, No Milling Food Products Mfg., N.O.C. Fruit Flavored Drink Mfg. Fruit Juice Mfg. - From Purchased Concentrates Only Herbs - Blending, Grinding And Packing Ice Mfg. - Not Dry Ice Ketchup Mfg. Licorice Extract Mfg. Malted Milk Mfg. - From Powdered Milk, Sugar, Malt And Cocoa Mayonnaise Mfg. Medicinal Extract Mfg. Mustard (Prepared) Mfg. Noncarbonated Beverage Mfg., N.O.C. Nuts (All Types) - Cleaning And Shelling – By Specialist Contractor Peanut Butter Mfg. Peanut Handling, Cleaning, Grading or Shelling- By Specialist Contractor Pizza Assembly - No Baking Operation Potato Chip Mfg. Relish Mfg. - Fruit Or Vegetable - No Pickling Operations Salad Dressing Mfg. Salad Preparation - Cole Slaw, Egg, Potato, Etc. Sandwich Spread Mfg. - Salad Dressing Base Sauces Mfg. Seasoning - Prepared Sauces - Vegetable Soup Mfg. Spice Grinding Sports/Energy Drinks Mfg. (Non-Carbonated) Sugar Repacking, Mixing, Blending Only Tea - Blending And Mixing Including Packing Into Teabags TV Dinner Type Meals, Cooking, Packing And Freezing Vegetable Sauce Mfg. Vinegar Mfg. - From Purchased Concentrates Only Yeast Mfg.

## 105 BAKERY, WHOLESALE

Includes payroll developed by employees engaged as delivery salespersons, route salespersons and/or route supervisors engaged in the delivery of the insured's products to customers.

## UNDERWRITING GUIDE

Bakery - Wholesale Cracker Mfg. Doughnut Mfg. - By Wholesale Bakery Ice Cream Cone Mfg. Macaroni, Spaghetti, Vermicelli Or Noodles Mfg. Pretzel Mfg.

# 106 PROCESSED MEAT PRODUCTS MFG. – NO SLAUGHTERING OR HANDLING OF LIVESTOCK

Applicable to businesses that are principally engaged in making processed meat products. Such businesses will perform no slaughtering of animals whatsoever nor will they handle any livestock. The businesses will receive meat from unrelated concerns in boxed form and/or in carcass or partial carcass form. Processed shall mean that definite changes result in the meat product due to the application of chemicals and/or heat (the use of smoke and/or cooking) to the meat materials. Typical products of such © 2021 DELAWARE COMPENSATION RATING BUREAU businesses include but are not necessarily limited to: sausage, frankfurters, ready-to-eat luncheon meats, hams or bacon.

## **OPERATIONS ALSO INCLUDED:**

Employees engaged as delivery salespersons, route salespersons and/or route supervisors engaged in the delivery of the business' products to customers.

# **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 111 to a processed meat products manufacturing business that slaughters animals or handles livestock and is principally engaged in the wholesale sale of the processed meat products.
- Assign Code 915 to a business slaughtering animals and who makes fresh meat cuts and/or processed meat products and is principally engaged in the retail sale of the fresh and/or processed meat products.
- 3. Assign Code 910 to a business receiving meat in boxed, carcass or partial carcass form and cuts the meats into portion-controlled fresh meat products such as steaks, roasts, or chops. Such business does not utilize chemicals and/or heat (the use of smoke and/or cooking) in processing the meat materials.
- 4. Assign Code 119 to a business principally engaged in taking beef and/or veal and cutting or grinding this fresh meat into hamburger, hamburger and/or veal patties and/or sandwich steaks.
- 5. Assign Code 924 to a wholesale meat dealer who performs no cutting (or deboning) or processing of fresh meats, but who may repackage the fresh meats.

# UNDERWRITING GUIDE

Bacon (Side and/or Sliced) Mfg. Cured Meats - Brined, Dried And Salted Dehydration Of Meat Ham - Boiled, Boneless, Roasted, And Smoked Mfg. Luncheon Meats Mfg. Pork Products Mfg. - Pickled, Cured, Salted And Smoked Processed Meat Products Mfg. Sausage Or Other Prepared Meat Products Mfg. Scrapple Mfg.

# 107 CANDY, CHOCOLATE OR CHEWING GUM MFG

## UNDERWRITING GUIDE

Beet Sugar Mfg. Candy Mfg. Cane Sugar Refining Chewing Gum Mfg. Chocolate Mfg. Cocoa Mfg. Confectionery Mfg. Corn Starch Mfg. Glucose Mfg. Milling - Wet Corn Molasses Mfg. Popcorn Mfg. Starch Mfg. - By Wet Corn Milling Sugar Cane Milling Sugar Refining Syrup Or Molasses Refining Wet Corn Milling

## 108 BREWERY

Includes the distribution of beer or malt liquors by the manufacturer, bottler or canner. Also includes payroll © 2021 DELAWARE COMPENSATION RATING BUREAU developed by employees engaged as delivery salespersons, route salespersons and/or route supervisors engaged in the delivery of the insured's products to customers.

#### **OPERATIONS NOT INCLUDED:**

1. Assign Code 899 or the appropriate restaurant class (typically Code 897 or 975) to brewpubs, microbreweries, and other businesses brewing beer on the premises and serving that beer primarily by the drink to their customers for on-site consumption.

#### UNDERWRITING GUIDE

Brewery, Including Distributing Stations Malt Liquors Mfg. And Distribution

## 109 DAIRY PRODUCTS MFG.

Ice cream manufacturing by a separate group of employees in a physically separate department shall be assigned to Code 110.

Includes payroll developed by employees engaged as delivery salespersons, route salespersons and/or route supervisors engaged in the delivery of the insured's product(s) to customers.

#### UNDERWRITING GUIDE

Butter Or Cheese Mfg. Cheese Mfg. Condensed Milk Mfg. Creamery Dairy Products Mfg. (Except Ice Cream Mfg.) Dehydration Of Milk Malted Milk Powder Mfg., Including Dehydration Of Milk Milk Processor – Fluid Milk Products Mfg., N.O.C. (Excluding Ice Cream Mfg.) Yogurt Mfg.

## 110 ICE CREAM MFG.

# UNDERWRITING GUIDE

Ice Cream Mfg. Water Ice Mfg.

## 111 SLAUGHTERHOUSE – WHOLESALE, ALL OPERATIONS

For businesses principally engaged in receiving live animals (e.g., cattle, hogs and/or sheep), killing the animals and dressing the carcasses to produce meat products and selling the meat products on a wholesale basis. A business eligible for this classification will normally ship deboned meats in boxed form and/or may also ship meats in carcass form. Such business may also produce processed meat products like bacon, ham, sausage, luncheon meats and/or also sell some portion of the meat production as fresh meat cuts (e.g., steaks, roasts).

#### **OPERATIONS ALSO INCLUDED:**

1. Employees engaged as delivery salespersons, route salespersons and/or route supervisors engaged in the delivery of the business' products to customers.

2. The employer's processing of animal by-products resulting from the employer's animal killing operations which may include but is not necessarily limited to: cooking of fat into tallow or lard and/or

washing, scraping and salting of hides.

## **UNDERWRITING GUIDE**

Butchering - Wholesale, Not Stockyards Meat Packing Plant - Wholesale, Including Slaughtering Packing House - Wholesale, Including Slaughtering Slaughterhouse - Wholesale, Including Processing

## 112 CARBONATED BEVERAGE MFG.

## **OPERATIONS ALSO INCLUDED:**

- 1. Applicable to a business principally engaged in manufacturing, bottling and/or canning any carbonated beverage
- 2. The distribution of the carbonated beverage(s) by the manufacturer, bottler or canner.
- 3. Payroll developed by employees engaged as delivery salespersons, route salespersons, and/or route supervisors engaged in the delivery of the insured's products to customers.

# **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 104 to a business principally engaged in manufacturing non-carbonated beverages not otherwise classified.
- Assign Code 108 to a business principally engaged in brewing, bottling and/or canning beer, ale or malt liquors.

## UNDERWRITING GUIDE

Alcoholic Beverage Bottling – Carbonated Beverage Mfg., Carbonated - Bottled Or Canned Bottling Or Canning Of Carbonated Beverages Canning Or Bottling Of Carbonated Beverages Carbonated Beverage Mfg. - Bottled Or Canned Mineral Water, Carbonated - Bottled Or Canned Soft Drinks (Carbonated) Mfg. - Bottled Or Canned

# 113 PRESERVING OR CANNING OF FOOD

## **UNDERWRITING GUIDE**

Alcoholic Beverage Distilling Apple Cider Or Juice Mfg. Applesauce Mfg. Canning Or Preserving Of Food Cat Or Dog Food Mfg. - Canned Dehydration Of Food - Except Dehydration Of Meat Or Milk **Distilling Of Alcoholic Liquors** Dog Or Cat Food Mfg. - Canned Eggs, Dehydrated Eggs, Powdered Frozen Fruit, Fruit Juice, Processing Fruit Evaporating Fruit Juice Mfg. Fruit Or Vegetable Juice, Canned, Bottled Or Bulk Fruit Preserving Gelatin Mfg.

Jam Mfg. Jelly Mfg. Juice Mfg. – Fruit Pet Food Mfg. - Canned - Non Farm Domestic Pickle Mfg. Pie Filling Mfg. Preserving Or Canning Of Food Sauerkraut Mfg. Spirituous (Distilled) Liquor Bottling By Distiller Syrup Mfg., For Soda Fountains Tomato Paste Mfg. Vegetable And Fruit Juice - Canned, Bottled Or Bulk Vegetable Canning Vinegar Mfg. - By Fermentation Whiskey Mfg. Winery

## 114 RENDERING WORKS

Applicable to businesses principally engaged in rendering inedible grease and tallow from animal fat, bones and meat scraps; and businesses principally engaged in manufacturing animal oils and animal meal.

#### UNDERWRITING GUIDE

Animal And Marine Fat And Oil Mfg. Animal Oil Mfg. Animal Rendering Works, N.O.C. Cod Liver Oil Mfg. Fish Oil Mfg. Grease And Tallow Mfg. Grease Mfg., Animal Oil Mfg., Animal

## 115 TOBACCO PRODUCTS MFG., INCLUDING TOBACCO REHANDLING

## UNDERWRITING GUIDE

Cigar Mfg. Cigarette Mfg. Snuff Mfg. Tobacco (Chewing And Smoking) And Snuff Mfg. Tobacco Rehandling Tobacco Stemming And Redrying

# 119 MEAT PRODUCTS MFG., N.O.C.

Applicable to businesses principally engaged in making hamburger and/or hamburger or veal patties and/ or sandwich steaks.

#### UNDERWRITING GUIDE

Hamburger Or Hamburger Patty Mfg. Meat Products Mfg., N.O.C. Sandwich Steak Mfg. Veal Patty Mfg. - Plain Or Breaded

# TEXTILES AND CLOTHING MFG.

#### 130 TEXTILE WASTE, SHODDY AND UNWOVEN FELT, MFG., THE GARNETING OF FIBERS

#### UNDERWRITING GUIDE

Cotton Batting Mfg. Cotton Waste Mfg. Felt Mfg. – Unwoven Hatters' Fur Processing Padding And Upholstery Filling Mfg. Processed Waste And Recovered Fibers And Flock Mfg. Shoddy Mfg. Sisal Garneting Weather Stripping Mfg. – Felt Wool Reworking

#### 132 SPINNING OR WEAVING

#### UNDERWRITING GUIDE

Artificial Silk Spinning And Weaving Of Carbonizing Of Hair Or Wool Carpet Mfg. Chenille Products Weaving Combing Of Fibers Cordage Mfg., Including Fiber Preparation Cotton Gin Operation Cotton Spinning And Weaving Curled Hair Mfg. Felt Mfg. - Woven Fiber Preparation For Spinning Or Weaving Flax Spinning And Weaving Fur Mfg. - Synthetic Gilling Of Fibers Hackling Of Fibers Hair Processing (Excluding Dehairing Or Wig Making) Hemp Spinning And Weaving Jute Spinning And Weaving Label Mfg., Woven Labels Linen Cloth Weaving Linen Thread Mfg. Mop Head Mfg., From Cotton Waste, No Other Operations Moss Ginning Narrow Fabric Mill - Cotton, Wool, Silk Or Man Made Fibers Nylon Spinning And Weaving **Opening Of Fibers** Paper Twine Mfg. **Picking Of Fibers** Pipe Cleaner Mfg. Plush Or Velvet Mfg. Rayon Spinning And Weaving Ribbon Mfg., Textile Fabrics Rope Mfg., Including Fiber Preparation Rug Mfg. Scouring Of Natural Or Synthetic Fibers Separating Of Natural Or Synthetic Fibers Silk Spinning And Weaving Silk Thread Or Yarn Mfg. Silk Throwing And Weaving Spinning Of Fibers

Textile Weaving Thread Mill Tire Cord And Fabric Mfg. Twine Mfg., Including Fiber Preparation Velvet Mfg. Weaving Of Textile Fibers Webbing Mfg. Wire Cloth Weaving (Wire Drawing To Be Separately Rated By Code 406, Rolling Mill, N.O.C.) Wool Combing Or Scouring Wool Spinning And Weaving Woven Carpet And Rug Mfg. Yarn Mfg. – Wool Yarn Mill, Wool, Including Carpet And Rug Yarn Silk Yarn Throwing, Twisting, And Winding Mill, Cotton, Man-Made Fibers And Silk

# 134 KNIT GOODS MFG.

Applies to the knitting of yarn into cloth or fabric and the dyeing and/or finishing of the knitted fabric by the knitting mill. Subsequent manufacturing of clothing or non-apparel textile product shall be assigned to either Code 161 or to Code 163, respectively, when performed by a separate crew of employees in a physically separate work area.

## UNDERWRITING GUIDE

Braid And Fringe Mfg. Glove Mfg. – Knit Knit Glove Mfg. Knit Goods Mfg., N.O.C. Lace Mfg. Necktie Mfg., Knitted

## 135 HOISERY MFG.

## UNDERWRITING GUIDE

Hosiery Dyeing Hosiery Finishing Hosiery Mfg. Knitting Mill, Hosiery

#### 136 EMBROIDERY MFG.

Includes quilted cloth manufacturing for garment and household furnishing. Payroll developed in mattress or box spring manufacturing shall be classified by Code 165.

## UNDERWRITING GUIDE

Emblem Mfg. Embroidery Mfg. Pleating, Stitching Or Tucking – Dress Fabrics Or Trimmings – Not Clothing Mfg. Quilted Cloth Manufacturing Contractor – For Garments Or Household Furnishings Trimmings Mfg., Fancy Trimmings Or Piping, Not Manufacturing Binding, Tape Or Ribbon

## 139 DYEING, MERCERIZING, BLEACHING, PRINTING, COATING OR FINISHING NEW GOODS – EXCLUDING HOSIERY FINISHING, RUBBER OR RESIN COATING AND OIL-CLOTH MANUFACTURING WHICH ARE SEPARATELY RATED AS PROVIDED FOR IN THIS MANUAL

## UNDERWRITING GUIDE

Bleaching, Fabrics Cloth Printing Coating New Fabrics, Except Rubberized Fabrics Or Oilcloth Dyeing Fabric Coating, N.O.C. Feather Dyeing Finisher Of Broad Woven Fabrics Finishing New Textile Goods Impregnated Fabrics Mfg. Machine-Painting Shade Cloth Mercerizing Of New Goods Printing Of Fabrics Textile Bleaching And Dyeing Textile Printing Typewriter Ribbon Mfg. Yarn Dyeing Or Finishing

## 141 LAUNDRY, N.O.C.

Also includes payroll developed by employees engaged as delivery salespersons, route salespersons and/or route supervisors performing the pick-up of items to be laundered or cleaned and the delivery of the items after laundering or cleaning.

## **OPERATIONS NOT INCLUDED:**

1. Assign Code 928 to separately-staffed receiving, collecting or distributing stations with no laundering at the same or contiguous locations.

## **UNDERWRITING GUIDE**

Diaper Service – Laundry Furniture Cleaning Or Polishing On Customers' Premises Industrial Launderer Infant Wear Service Laundry Launderer, Industrial Laundry Collection By Launderer Laundry, Hand Laundry, N.O.C. Linen Supply Service Including Laundering Towel Supply Service Including Laundering Uniform Supply Service Including Laundering

## 142 DRY CLEANING PLANT

Receiving, collecting or distributing stations that are separately staffed and with no dry cleaning at the same or contiguous location shall be assigned to Code 928.

Includes primarily risks engaged in dry cleaning or dyeing apparel and household fabrics other than rugs (see Code 141). Establishments dyeing fabrics for the trade are classified by Code 139.

Also includes payroll developed by employees engaged as delivery salespersons, route salespersons and/or route supervisors performing the pick-up of items to be laundered or cleaned and the delivery of the items after laundering or cleaning.

## UNDERWRITING GUIDE

Cleaning And Dyeing, Except Rug Cleaning By Dry Cleaner Cloth Sponging (Shrinking), Inspection Or Mending – By Specialist Contractor Drapery Dry Cleaning Plant Dry Cleaning Plant, Except Rug Cleaning Dyeing And Cleaning, Except Rug Cleaning By Dry Cleaner Feather Washing, Steaming, Cleaning And Renovating Fur Clothing - Cleaning, Tumbling, Glazing, Combing And Ironing © 2021 DELAWARE COMPENSATION RATING BUREAU Laundry Collection By Dry Cleaner

#### 161 APPAREL MFG.

Restricted to the manufacture of wearing apparel from woven or knit fabrics, related materials such as leather or rubber or resin coated fabrics.

The manufacture of yarn into knitted cloth or fabric shall be assigned to Code 134 when performed by a separate group of employees in a physically separate department. If there is no separation, all payrolls shall be assigned to Code 134.

## UNDERWRITING GUIDE

Academic Costumes Mfg. - Caps And Gowns Apparel Mfg. Bathing Suit Mfg. - Knitting To Be Separately Rated Belt Mfg. - Cloth - Wearing Apparel Only - No Buckles, Webbing Or Leather Parts Mfg. Beret Mfg. Burial Garment Mfg. Cap Mfg. - Graduation Caps And Gowns Cap Mfg. - Headwear Cloth Cutting By Contractor - Garment Fabrics Clothing Mfg. Coat - Front Or Interlining Mfg. Collar Mfg. Costume Mfg. - Masquerade Or Theatrical Diaper Mfg. – Cloth Dress Mfg. Front Or Interlining Mfg. - Coat Fur Clothing Mfg. (Preparation Of Skins To Be Separately Rated) Fur Plate Mfg. Fur Pointing Garment Sewing Contractor Glove Lining Mfg. Glove Mfg., Except Fire Resistant, Industrial Use, Knit Or Rubber Handkerchief Mfg. Hat Frame Mfg., Ladies Hat Lining Mfg. Hat Mfg., Felt Hat Mfg., N.O.C. Insulated Clothing Mfg. - Thermal Type Leather Clothing Mfg. Lingerie Mfg. Lining Mfg. – Hat Linings, Sewing Into Coats By Hand Mask Mfg. - Costume - Cloth Millinery And Straw Hat Mfg. Millinery Mfg., Felt Nail head Ornamentation Attaching Nail heads Or Similar Articles To Textile Fabrics By Means Of Foot Presses Necktie Mfg., From Fabric Raincoat And Other Waterproof Outer Garments Mfg. Robe And Dressing Gown Mfg. Rubber Garment Mfg., No Rubber Mill Sewing Contractor - Garment Sewing, Hand Shoulder Pad Or Coat Front Mfg. Shoulder Strap For Lingerie Mfg. – Fabric Shower Cap Mfg. - Plastic © 2021 DELAWARE COMPENSATION RATING BUREAU

Suede Clothing Mfg. Suit, Skirt, And Coat Mfg. Suspender Mfg. - No Buckles, Webbing Or Leather Parts Mfg. Textile Mending, Invisible Weaving Of Wearing Apparel Tie Mfg. - Neckwear Uniform Mfg. Vestment Mfg. Vestment Mfg. Women's, Misses', And Juniors' Outerwear Mfg., N.O.C. Women's, Misses', Children's, And Infants' Underwear And Nightwear Mfg. Work Clothing Mfg.

# 163 TEXTILE PRODUCTS MFG., N.O.C.

Contemplates sewn non-apparel textile products including products made from soft textile type plastics such as vinyl.

The manufacture of yarn into cloth or fabric shall be separately classified as provided in this Manual.

Separately rate the installation, removal or repair of furnishing goods to Code 670.

#### UNDERWRITING GUIDE

Accordion Door Mfg. - Fabric Or Plastic - No Woodworking Air Conditioner Cover Mfg. Baby Blanket, Crib Linen Mfg. Ball Mfg. - Sporting Goods - Inflatable Plastic Beach Type Banner Mfg. Bedding Mfg. - Blanket, Sheet, Pillowcase Bedspread Mfg. Belt Mfg. - Industrial Use - From Premanufactured Textile Fabric Bias Bindings Mfg. Bindings Mfg. - Bias And Straight Blanket Mfg. Blanket, Sheet, Pillowcase - Bedding Mfg. Buffing And Polishing Wheel Mfg. - Made From Cloth - No Metal Parts Bunting Mfg., Shop Only Casket Or Coffin Lining Mfg. - No Casket Mfg. Or Upholstery Work Chenille Products Mfg. From Chenille Cloth Coffin Or Casket Lining Mfg. - No Casket Mfg. Or Upholstery Work Comforter Or Quilt Mfg. Cover Mfg. - Air Conditioner Curtain Mfg. Door Mfg., Accordion - Plastic Or Fabric - No Woodworking Drapery Or Curtain Mfg. Feather Assembly - Sewn, On Wire Frames Decorated For Costumes/Band Plumes Feather Pillow Mfg. Flag Mfg., Shop Only Furnishing Goods Mfg. - Not Canvas Or Burlap Hammock Mfg. Heating Pad Mfg. - Fabric Covering Only House Furnishings Mfg. - From Textile Fabrics Household Linens, Bedspreads, Towels, Drapes Mfg. Kite Mfa. Lamp Shade Mfg. (Excluding Frame Manufacturing) Linen Mfg. - House Furnishings Lining For Casket Interiors Mfg. - No Casket Mfg. Or Upholstery Work Measuring Tape Mfg. - Cloth - Sewing Type Mosquito Netting - No Mfg. Of Net Napkin Mfg. – Cloth

Netting - Mosquito - No Mfg. Of Net Pennant Mfg. Pillow Cover Mfg. Pillow Mfg. Polishing Cloth Mfg. Polishing Wheel Mfg. - Cloth Or Felt - No Metal Parts Pool Mfg. - Swimming - Inflatable Kiddie-Type Pools Quilt Or Comforter Mfg. Roller Mfg. - Covered Sleeves Only Safety Belt Mfg. - Automobile - No Hardware Mfg. Scenery - Theatrical - Curtain And Drapery Mfg. Shoe Ornament Mfg. - Fabric Shoe Shining Or Polishing Cloth Mfg. Shower Curtain Mfg. - Cloth, Plastic, Vinyl Sleeping Bag Mfg. Slipcover Mfg. Stage Scenery - Theatrical - Curtain And Drapery Mfg. Stuffed Toy Mfg. - Cloth Table Cloth Mfg. Table Pad Mfg. - From Cardboard And Fabric Tape Mfg. - Mending – Fabric Theatrical Scenery - Curtain And Drapery Mfg. Towel Mfg., Textile Fabrics (Except For Disposable Towel Mfg.) Toy Mfg. - Stuffed Animals Or Other Cloth Stuffed Toys Umbrella Mfg. Wheel Mfg. - Cloth - Buffing And Polishing - No Metal Parts Wig Mfg. - Synthetic Materials Window Shade Mfg. - No Roller Mfg.

# 165 MATTRESS OR BOX SPRING MFG.

The manufacture of wire springs shall be classified by Code 457 provided such operations are conducted by a separate crew of employees in a physically separate department.

## **UNDERWRITING GUIDE**

Mattress Mfg.

## 166 CANVAS OR BURLAP PRODUCTS MFG.

Includes manufacturing or repairing bags made from textile cloth or fabric.

Separately rate the installation, removal or repair of awnings, tents or other canvas products away from the shop to Code 681.

## UNDERWRITING GUIDE

Automobile Convertible Top Mfg. - Fabric Or Vinyl, No Installation Automobile Seat Cover Mfg. - No Installation Awning Mfg. – Cloth Awning Or Tent Mfg. Bag Mfg. - Fabric Or Bulk Materials Bag Renovating, Textile Fabrics Burlap Goods Mfg. Canvas Products Mfg. Cloth Bag Mfg. Cloth Bag Repairing Furnishing Goods Mfg. - Canvas Or Burlap Knapsack Mfg. Life Jacket Or Preserver Mfg. Parachute Mfg. (Hardware Mfg. To Be Separately Rated) Sail Making Sporting Goods - Knapsack Mfg. Tent Mfg. Textile Bag Mfg. - Canvas Or Burlap

## 185 EMPLOYMENT CONTRACTOR – TEMPORARY FOOD PRODUCTS MFG., N.O.C. Staff

Applicable only to temporary staff provided to customers whose business classification is Code 104.

Please see the Employment Contractor - Temporary Staffing entry in the General Auditing & Classification Information section for further information on classifying temporary staff.

#### UNDERWRITING GUIDE

Employment Contractor - Temporary Food Products Mfg., N.O.C. Staff Food Products Mfg., N.O.C. – Temporary Staff Temporary Food Products Mfg., N.O.C. Staff

#### 187 EMPLOYMENT CONTRACTOR - TEMPORARY CANDY, CHOCOLATES OR CHEWING GUM MFG. STAFF

Applicable only to temporary staff provided to customers whose business classification is Code 107.

Please see the Employment Contractor - Temporary Staffing entry in the General Auditing & Classification Information section for further information on classifying temporary staff.

#### UNDERWRITING GUIDE

Candy, Chocolate Or Chewing Gum Mfg. - Temporary Staff Employment Contractor - Temporary Candy, Chocolate Or Chewing Gum Mfg. Staff Temporary Candy, Chocolate Or Chewing Gum Mfg. Staff

#### 191 EMPLOYMENT CONTRACTOR - TEMPORARY APPAREL MFG. STAFF

Applicable only to temporary staff provided to customers whose business classification is Code 161.

Please see the Employment Contractor – Temporary Staffing entry in the General Auditing & Classification Information section for further information on classifying temporary staff.

## UNDERWRITING GUIDE

Apparel Mfg. - Temporary Staff Employment Contractor - Temporary Apparel Mfg. Staff Temporary Apparel Mfg. Staff

#### 201 TANNING AND LEATHER DRESSING

#### **UNDERWRITING GUIDE**

Degreasing Skins Fur Dressing Or Dyeing Leather Dealer Leather Dressing Leather Finishing Leather Tanning Sheepskin Pickling Tanning, Leather Wool Pulling

## 204 SHOE MFG.

#### **UNDERWRITING GUIDE**

Boot And Shoe Mfg. Counter, Heel And Sole Mfg. – Leather Footwear Mfg. - Not Rubber House Slippers Mfg. Shoe Findings Mfg. Shoe Mfg. Shoe Repairing Shoe Stock Mfg., No Tanning Or Leather Dressing Slipper Mfg.

# 205 LEATHER GOODS MFG., N.O.C.

Includes the manufacture of handbags, purses, wallets, dog collars, leashes, straps, belts, etc. from leather, simulated leather or vinyl sheet.

#### UNDERWRITING GUIDE

Bag Mfg., Traveling Baseball Mfg. Basketball Mfg. Dog Collar Mfg. Football Mfg. Glove Mfg., Including Baseball, Boxing, Handball Or Punching Bag Glove (Except Rubber Gloves) Handbag, Mfg. - From All Materials Harness Or Saddle Mfg. Leash Mfg. Leather Belting Mfg. Leather Embossing Leather Goods Mfg., N.O.C. (See Also Gloves, Hats, Shoes) Leather Skiving Luggage Mfg., Excluding Trunks Medicine Ball Mfg. Personal Leather Goods Mfg. Pocketbook Mfg. - From All Materials Purse Mfg. - From All Materials Saddle Mfg. Strap Mfg. - From Leather, Simulated Leather Or Plastic Volleyball Mfg. Wallet Mfg. Women's Handbag Or Purse Mfg.

## 221 PLASTIC ARTICLES MFG., INJECTION MOLDING

## **UNDERWRITING GUIDE**

Injection Molding Of Plastics Plastic Articles Mfg., Injection Molding

## 222 PLASTIC ARTICLES MFG., N.O.C

Applicable to plastic molding businesses principally engaged in the molding of any plastic product by any plastic molding technique except for plastic molding businesses principally engaged in injection molding which is assigned to Code 221 or businesses principally engaged in molding plastic composite products which is assigned to Code 227.

# UNDERWRITING GUIDE

Artificial Marble Products Mfg. Bag Mfg. – Plastic Cable Mfg. - Insulated Electrical - Wire Drawing To Be Separately Rated Hose Mfg. – Plastic Marble Products Mfg. – Artificial Molding, Plastic - Of Any Product By Any Molding Technique Other Than Injection Molding Pipe Mfg. - Plastic Plastic Articles Mfg., N.O.C. Plastic Bag Mfg. Plastic Mfg., Sheets And Rods Plastic, Molded Products Mfg. N.O.C. Vanity Mfg. - Resin Poured Or Cast Type/Artificial Marble Product Wire Insulating - Includes Incidental Wire Stranding - Wire Drawing To Be Separately Rated

#### 225 RUBBER GOODS OR TIRE MFG.

#### UNDERWRITING GUIDE

Balloon Mfg. - Rubber - Advertising And Toy Bathing Cap Mfg. - Rubber Boot And Shoe Mfg. – Rubber Bottle Mfg. – Rubber Elastic Mfg. Eraser Mfg. Fabrics, Rubberized Foam Rubber Mfg. Gasket Mfg. – Rubber Glove Mfg. – Rubber Heel Mfg. - Rubber Hose Mfg. - Rubber Latex, Foamed Mfg. Life Jacket Mfg. - Inflatable Rubberized Fabric Life Raft Mfg. - Rubber Printers' Roller Mfg. **Reclaiming Rubber** Rubber Band Mfg. Rubber Products Mfg., N.O.C. Rubber Reclaiming Rubber Tire Mfg. Rubber Tire Retreading Rubberized Fabrics Mfg. Sheeting - Rubber Or Rubberized Fabric Sponge Rubber And Sponge Rubber Products Mfg. Stopper Mfg. - Rubber Tire And Inner Tube Mfg. Tire Recapping Or Retreading Toy Mfg. – Rubber Tubing – Rubber Vulcanized Rubber Products Mfg. Wet Suit Mfg. - Rubber Wire Insulating – Rubber

## 227 OILCLOTH, LINOLEUM AND CORK CARPET MFG.

## UNDERWRITING GUIDE

Artificial Leather Mfg. Coating New Fabrics, Rubberized Or Oilcloth Cork Carpet Mfg. Fiberglass (A Fibrous Glass And Resin Composite) Mfg. Leather (Imitation) Mfg. Linoleum Mfg. Metallizing Of Fabrics Oilcloth Mfg. Plastic Composite Products Molding Resin Coated Fabric Mfg. Rubber Coating Silo Mfg. - Fiberglass, Shop Only Waxing Of Cloth Yarn, Plastic Coated - Made From Purchased Yarn

## PAPER AND PAPER GOODS MFG. AND PRINTING

#### 255 PAPER OR PULP MFG. – ALL KINDS

#### UNDERWRITING GUIDE

Abrasive Paper Or Cloth Preparation Bark Peeling, In Paper Mill Building And Roofing Paper Mfg. Building Paper Mfg. Cardboard Mfg. Emery Cloth Mfg. Fiber (Paper) Products Mfg. Fiber Tube Mfg. Fiberboard Mfg. Paper Coating And Glazing - By Paper Mill Paper Finishing - By Paper Mill Paper Mfg. Paper Mill Particle Board Mfg. Photographic Film And Dry Plate Mfg. Pipe Mfg., Fiber Pulp (Paper) Mfg. Roofing Paper Or Roofing Felt Mfg. Sandpaper Mfg.

#### 257 BOX MFG. – PAPER

Applicable to businesses principally engaged in the manufacture of folding and/or set-up boxes. The boxes contemplated by this classification may be made from any non-corrugated paper material (e.g., paper box board or cardboard stock) which is cut, scored, creased and glued to the correct form.

Printing by a box manufacturer on its own products is construed to be incident to the box making enterprise and is not subject to separate classification. There shall be no payroll division between Code 257 and Code 281 unless the employer fulfills the multiple enterprise criteria delineated in Rule IV, Section 1 of the Manual.

## UNDERWRITING GUIDE

Box Mfg. - Paper - (Non-Corrugated) Folding Cardboard Or Paperboard Box Mfg. Paper Box Mfg. Set- Up, Box Mfg.

## 259 PAPER PRODUCTS MFG., N.O.C.

Applicable to businesses principally engaged in the manufacture of one or more converted paper products that are not otherwise classified by either Codes 257, 261, 263 or 265. These products include but are not necessarily limited to: paper towels, products made from tissue paper, paper cups or plates, holiday or party decorations, party favors, mailing tubes, paper cans, paper bags or doilies and paper sheeting, slitting or winding.

Any printing conducted by a paper products manufacturer not otherwise classified (Code 259) on its business products is incident to such enterprise and is not subject to separate classification.

#### **OPERATIONS NOT INCLUDED:**

There shall be no payroll division between Code 259 and any printing classification unless the employer fulfills the multiple enterprise criteria delineated in Rule IV, Section 1 of the Manual.

#### **UNDERWRITING GUIDE**

Air Filter Mfg. - All Types Bag Mfg. - Paper Bed Under pads – Disposable Box Or Container Cardboard Partitions Mfg. Can Mfg. - Paper Cardboard Or Paper Mailing Tube Mfg. Coffee Pot Filter Mfg. - Paper Coin Wrapper Mfg. Cup Mfg. - Paper Diaper Mfg. - Disposable Die Cutting - Paper, Paperboard Or Cardboard – By Specialist Contractor Disposable Diaper Mfg. Disposable Towel Mfg. Drinking Straw Mfg. - Paper Filter Mfg. - Air - All Types Garland Mfg. Holiday Decorations Mfg. - Paper Or Plastic Mailing Tube Mfg. Match Mfg. - Paper Napkin Mfg. - Paper Paper Bag Mfg. Paper Cup, Dish Or Plate Mfg. Paper Hat Mfg. - All Types Paper Or Cardboard Mailing Tube Mfg. Paper Or Foil Goods Mfg. Paper Products Mfg., N.O.C. Paper Sheeting, Slitting Or Winding Paper Towel Mfg. Papier-Mache Goods Mfg. Partitions (Cardboard) Mfg. - For Boxes Or Containers Party Decorations Or Favors Mfg. Sanitary Food Container Mfg. - Paper Sanitary Napkin Mfg. Tinsel Mfa. Tissue Paper Products Mfg. - Facial Or Toilet Towel Mfg. - Paper Or Disposable Tubes Or Cores Mfg. - Paper Under pads Mfg. - Bed – Disposable Wallpaper Mfg. - (Paper Mfg. To Be Separately Rated)

# 261 CORRUGATED PAPER AND/OR CORRUGATED BOX OR CONTAINER MFG.

Applicable to businesses principally engaged in the corrugating of paper and/or the manufacture of products from corrugated material (e.g., corrugated containers). The employer receives paper that may have been corrugated by an unrelated source or the employer receives paper which is corrugated as part of the employer's manufacturing process. Corrugation involves paper being slowly passed over a steam or gas heated metal drum, and then revolved around a roll covered with silicate of soda which is deposited on the tips of the corrugation. The paper is then moved along until it reaches the paper liner (either a single or double facing), and then the corrugated paper and liner(s) travel under pressure where they are combined and dried.

Also applicable to the manufacture of fiberboard and/or fiberboard products along with the fabrication of honeycomb products used for padding in shipping containers and a filler for hollow core flush doors.

Printing operations on the above products by the manufacturer thereof are construed to be incident to the enterprise and not subject to separate classification. There shall be no payroll division between Code 261 and Code 281 unless the employer fulfills the multiple enterprise criteria delineated in Rule IV, Section 1 of the Manual.

## **UNDERWRITING GUIDE**

Box Mfg. – Corrugated Corrugated Paper and/or Corrugated Products Mfg. Fiberboard Products Mfg. Honeycomb Products Mfg.

## 263 PAPER COATING/FINISHING – BY CONTRACTOR

Applicable to businesses principally engaged in operations involving various kinds of coatings which are mixed in mixers or agitators and run into troughs of coating machines. Rolls of paper, plastic film or other materials (except rubber or textile fabric) are coated as they pass over the rolls revolving through this mixture. The paper, plastic film or other materials are dried on rolls or stacks, some may be polished or embossed, finished by calendaring, slit to desired widths and rewound or sheeted to size, then labeled and packed. Some products may be printed with advertising material before the coating or on the reverse side, after this operation.

In the manufacture of oiled, paraffined or waxed paper the waxes or oils are heated and mixed, and paper is run through a waxing machine and over a drying roll. The now waxed paper is then cut, slit, rewound on spools or sheeted or die-cut, wrapped and packed.

Laminated paper, plastic film or other materials are produced by feeding a paste or glue between layers of paper, plastic film or other materials, pressing the layers together, drying and finishing by winding into rolls or sheeting to size, or else cutting, slitting or die-cutting to size and shape, wrapping and tying into bundles.

Printing operations on the above products by the manufacturer thereof are construed to be incident to the enterprise and not subject to separate classification. There shall be no payroll division between Code 263 and Code 281 unless the employer fulfills the multiple enterprise criteria delineated in Rule IV, Section 1 of the Manual.

## UNDERWRITING GUIDE

Carbon Paper Mfg. Coating and/or Glazing Of Paper Or Plastic – By Specialist Contractor Die Cutting – Paper, Paperboard Or Cardboard – By Laminating – Paper – By Contractor Paper Finishing - By Specialist Contractor Paper Laminating - By Contractor Pressure-Sensitive Labels Or Paper Mfg. Waxed Paper Mfg. - Coating Paper With Wax – No Paper Mfg.

## 265 STATIONARY PRODUCTS MFG.

Applicable to businesses principally engaged in the manufacture of stationery and loose-leaf ledgers or notebooks. Cardboard, binders' cloth, leather or imitation leather, canvas, paper, glue, paste, gold leaf, printing and ruling ink, metal rings, posts, screws, separators or fittings are received from unrelated concerns. Cardboard is cut to size and covered with leather, imitation leather or cloth by gluing, pasting and some sewing. Covers are reinforced by stripping and may be embossed in ink or gold leaf and the appropriate fittings are attached to complete the binder. Fillers for the binders are manufactured from paper which is cut to size on either manual or power cutters.

Also applicable but not limited to the production of writing tablets or pads, files, desk pads, index cards or envelopes.

Paper ruling, screen printing or other printing operations on the above products by the manufacturer thereof are construed to be incident to such enterprise and not subject to separate classification. There shall be no payroll division between Code 265 and Code 281 unless the employer fulfills the multiple enterprise criteria delineated in Rule IV, Section 1 of the Manual.

#### **OPERATIONS NOT INCLUDED:**

The manufacture of metal rings, posts, screws, separators or fittings shall be assigned to the appropriate metal working class.

#### UNDERWRITING GUIDE

Binder Mfg., Ringed Computer Paper Mfg. (No Paper Mfg.) Desk Calendar Mfg. Envelope Mfg. File Folder Mfg. File Jacket Mfg. Index Card Mfg. Loose-Leaf Binder Or Ledger Mfg. Notebook Mfg. (No Paper Mfg.) - All Types Notepad Mfg. Ringed Binder Mfg. Stationery Products Mfg.

## 275 EMPLOYMENT CONTRACTOR - TEMPORARY PLASTICS ARTICLES MFG. - INJECTION MOLDING STAFF

Applicable only to temporary staff provided to customers whose business classification is Code 221.

Please see the Employment Contractor - Temporary Staffing entry in the General Auditing & Classification Information section for further information on classifying temporary staff.

## UNDERWRITING GUIDE

Employment Contractor - Temporary Plastic Articles Mfg. – Injection Molding Staff Plastic Articles Mfg. – Injection Molding – Temporary Staff Temporary Plastic Articles Mfg. – Injection Molding Staff

# 276 EMPLOYMENT CONTRACTOR - TEMPORARY PLASTICS ARTICLES MFG. - N.O.C. STAFF

Applicable only to temporary staff provided to customers whose business classification is Code 222.

Please see the Employment Contractor - Temporary Staffing entry in the General Auditing & Classification Information section for further information on classifying temporary staff.

# UNDERWRITING GUIDE

Employment Contractor - Temporary Plastic Articles Mfg., N.O.C. Staff Plastic Articles Mfg., N.O.C. - Temporary Staff Temporary Plastic Articles Mfg., N.O.C. Staff

#### 281 PRINTING, N.O.C

Applicable to printing businesses principally engaged in the reproduction of printed products or providing one or more printing industry services pursuant to a Code 281 Underwriting Guide entry or printed products that are not specifically classified by an Underwriting Guide entry. Also includes the bindery department that finishes the employer's print production. Finishing may include but is not necessarily limited to: collating, cutting to size including die cutting, scoring and perforating, rounding corners, tab cutting, folding, drilling or punching holes, stapling, sewing, wire stitching, gluing – perfect binding, laminating, foil stamping or embossing.

## **OPERATIONS ALSO INCLUDED:**

(Businesses principally engaged in one more of the following activities)

- 1. The screen printing of any product including finished apparel articles
- 2. Web-press production of printed product either specifically assigned to Code 281 or not specifically classified by an Underwriting Guide entry (e.g., books, business forms, direct mail advertising)
- 3. Service contractors to the printing industry (e.g., printers' finishers)
- 4. Specialist contractors decorating china or glassware by means of purchased or customer-provided decals, the cutting or engraving of glassware, engraving per se or making printing plates
- 5. The manufacture of plastic or vinyl sign letters and the application of such onto a substrate shop only, no installation
- 6. The manufacture of rubber stamps

## **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 136 to embroidery operations performed by an embroidery business or a separate staff in a physically separate work area.
- 2. Assign Code 265 to a manufacturer of stationery products including but not necessarily limited to loose-leaf or ringed binders, envelopes, notebooks or file folders.
- 3. Assign Code 282 to a newspaper or periodical publisher who also prints the newspaper or periodical or to a contract printer principally engaged in printing any product(s) denoted in a Code 282 Underwriting Guide entry by means of a web press (es).
- 4. Assign Code 285 to printing businesses principally engaged in providing customer copy reproduction by means of sheet-fed offset printing presses that utilize paper sheet sizes greater than 17 x 22 inches or that have four or more color towers, regardless of the paper sheets' size, or any Halm envelope printing unit, or another sheet-fed unit/printing technique (e.g., letterpress) on paper sheets of any size.
- 5. Assign Code 932 to printing businesses providing customer copy reproduction by means of small offset presses, also known as duplicators, on paper sheet sizes 17 x 22 inches or less or electro-static (photo) copiers on paper of any size.
- 6. Assign Code 948 to a business that performs printing and direct mailing, provided that more than 50 percent of the print production is used as direct mail.
- Code 281 and another printing class (Codes 257, 259, 261, 263, 265 or 948) will not be assigned to any printing business unless that business fulfills the multiple enterprise criteria specified in Rule IV, Paragraph C. 3. a. 2.
- 8. Code 281 may not be assigned when printing operations are a General Inclusion into the business' governing classification.

## UNDERWRITING GUIDE

Book Printing By Web Press - By Publisher Or Contractor Bookbinding Or Rebinding - By Specialist Contractor Bottle Cap Printing Business Forms Printing - By Web Press Chemical Etching - By Specialist Contractor China Decorating - By Specialist Contractor With No China Mfg. Cigar Band, Printing Coin Wrapper, Printing - By Specialist Contractor **Dress Pattern Printing** Electrotyping - By Specialist Contractor Engraving - By Specialist Contractor Etching (By Chemical Method) By Specialist Contractor Glass Products Decorating Or Engraving By Specialist Contractor Greeting Card Printing By Publisher Or Contractor Label (Pressure-Sensitive) Printing By Web Press - By Specialist Contractor Paper Dress Pattern Printing Pattern (Dress) Printing - Paper Photoengraving - By Specialist Contractor Plastic Sign Letters Mfg. - Shop Only Playing Cards Mfg. Pressure-Sensitive Label Printing By Web Press - By Specialist Contractor Printers' Finisher - By Specialist Contractor Printing - Books Or Greeting Cards - By Publisher Or Contractor Printing Plate Mfg. - By Specialist Contractor Printing, N.O.C. Rubber Stamp Mfg. Screen Printing (Including Finished Textile Articles) - By Specialist Contractor Stereotyping - By Specialist Contractor Tag Printing Vinyl Sign Letters Mfg. - Electronically Scored - Shop Only

## 282 NEWSPAPER OR PERIODICAL PRINTING – BY PUBLISHER OR CONTRACTOR PRINTER

Applicable to businesses principally engaged as a newspaper(s) publisher or the publisher of another type of publication(s)/intellectual property assigned to Code 282 by Underwriting Guide entry who also prints the newspaper(s) or other publication(s)/intellectual property. Also applicable to printing businesses principally engaged in printing newspapers or another publication(s)/intellectual property specifically assigned to Code 282 by an Underwriting Guide entry for unrelated customers. The newspaper(s) or other type(s) of publication(s)/intellectual property will be printed by means of a web press (es) regardless of whether the publisher or a contract printer performs the printing.

## **OPERATIONS ALSO INCLUDED:**

- 1. A newspaper's pages may be cut, collated and folded by the web press. Inserts may be placed into the newspaper by inserting machine or by hand. The newspapers may be tied into bundles and delivered either by the publisher and/or contract printer.
- A periodical may be finished by performing one or more of the tasks listed below: collating, cutting to size including die cutting, scoring and perforating, rounding corners, tab cutting, folding and gluing – perfect binding. The periodical publisher and/or contract printer may further mail the periodical to subscribers.

## **OPERATIONS NOT INCLUDED:**

1. Code 282 and another printing class will not be assigned to any publishing and/or printing business unless that business fulfills the multiple enterprise criteria specified in Rule IV, Paragraph C. 3. a. 2.

## UNDERWRITING GUIDE

Catalogue Printing By Publisher Or Contract Printer Comic Book Printing By Publisher Or Contractor Magazine Printing By Publisher Or Contractor Newspaper Inserts (e.g., Advertising, Sunday Comics, Sunday Magazines) Printing By Publisher Or Contractor

Newspaper Printing By Publisher Or Contractor Periodical Printing By Publisher Or Contractor Statistical Report Printing By Publisher Or Contractor Telephone Book Printing By Publisher Or Contractor Trade Journal Printing By Publisher Or Contractor

# 285 PRINTING – PRINCIPALLY SHEET-FED PRESS PRODUCTION

Applicable to printing businesses principally engaged in providing customer copy reproduction by means of sheet-fed offset printing presses that utilize paper sheet sizes greater than 17 x 22 inches or that have four or more color towers regardless of the paper sheets' size or any Halm envelope printing unit or another sheet-fed press printing technique (e.g., letterpress) on paper sheets of any size. Also includes the bindery department that finishes the employer's print production. Finishing may include but is not necessarily limited to: collating, cutting to size including die cutting, scoring and perforating, rounding corners, tab cutting, folding, drilling or punching holes, stapling, sewing, wire stitching, gluing – perfect binding, laminating, foil stamping or embossing.

# **OPERATIONS ALSO INCLUDED:**

- 1. Assign Code 281 to printing businesses principally engaged in providing customer copy reproduction of printed products or providing printing industry services pursuant to a Code 281 Underwriting Guide entry or that are not specifically classified by an Underwriting Guide entry.
- Assign Code 932 to printing businesses principally engaged in providing customer copy reproduction by means of small offset presses, also known as duplicators, on paper sheets sized 17 x 22 inches or less or electrostatic copiers on paper of any size.
- 3. Code 285 and another printing class will not be assigned to any printing business unless that business fulfills the multiple enterprise criteria specified in Rule IV, Paragraph C. 3. a. 2.

## UNDERWRITING GUIDE

Printing - Principally Sheet-Fed Press Production (Of Any Printed Product)

## 297 EMPLOYMENT CONTRACTOR - TEMPORARY PRINTING STAFF

Applicable only to temporary staff provided to customers whose business classification is Code 281.

Please see the Employment Contractor - Temporary Staffing entry in the General Auditing & Classification Information section for further information on classifying temporary staff.

## **UNDERWRITING GUIDE**

Employment Contractor - Temporary Printing Staff Printing - Temporary Staff Temporary Printing Staff

## WOODWORKING

## 301 SAWMILL

Includes the grading, sorting, pulling, piling, air or kiln drying, loading and storage of sawmill products.

## **OPERATIONS NOT INCLUDED:**

1. Subsequent wood products manufacturing operations conducted by a separate crew of employees in a physically separate department shall be separately classified as provided in this Manual.

## UNDERWRITING GUIDE

Barking Mill Kiln Drying Of Lumber - By Sawmill Sawmill Snow Fence Mfg., Cutting Lath From Logs. Wood Chips Mfg.

# 305 CARPENTRY SHOP, INCLUDING PLANING MILL

Includes but is not necessarily limited to the manufacture of sash, doors, assembled millwork, pallets or wood trusses.

Separately rate erection work as provided in this Manual.

## **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 301 to sawmill operations.
- 2. Assign Code 306 to a business principally engaged in making wood-turned products.
- 3. Assign Code 309 to a business principally engaged in making woodenware products not otherwise classified as defined in this Manual.
- 4. Assign Code 855 to the operation of a physically separate and separately-staffed lumber and/or building materials dealer on the premises of a Carpentry Shop that fulfills the multiple enterprise criteria discussed in Rule IV, C. 3. a. 2., Section 1 of this Manual.
- 5. Assign Code 935 to the operation of a physically separate and separately-staffed retail store on the premises of a lumber and/or building materials dealer and Carpentry Shop that also fulfills the multiple enterprise criteria discussed in Rule IV, C. 3. a. 2., Section 1 of this Manual.

## UNDERWRITING GUIDE

Assembled Millwork Mfg. Bark Peeling In Veneer Mill Barrel Repair - Wood - By Specialist Contractor Barrel Stock Mfg., No Sawmill Work Basket Mfg. - Veneer Box Shook Mfg. Building Mfg., Portable – Wood Carpentry Shop Contract Packaging - Crating - In Shop Crate Mfg. – Wood Door Frame Or Sash Mfg. - Wood Door Mfg. - Wood Fence Mfg. - Wood, Shop Only Flooring Mfg. – Wood Furniture Stock Mfg. - Non-Turned - By Specialist Contractor Hardwood Dimension And Flooring Mill, No Sawmill Operation Keg Mfg. – Wood Ladder Mfg. – Wood Laminated Wood Building Beam And Column Mfg. Last Block Mfg. Millwork Plant Modular Home Mfg. Packaging, Contract - Crating - In Shop Packing Case Mfg. Pallet Mfg. Panel Mfg. - Soft Wood Or Plywood Planing Mill Plywood Container Mfg. Plywood Mfg., Including Veneer Mfg. Porch Enclosure Mfg.

Prefabricated Building Mfg. - Wood, Shop Work Railing Or Stair Mfg. – Wood Sash Mfg. – Wood Sash, Door Or Assembled Millwork Mfg. Screen Mfg., Window - Wood Shingle Mfg. - Wood, Including In Shop Staining Shingle Staining, In Shop, No Off-Premises Work Shook Mfg. Shuttle Mfg. Silo Mfg. - Wood, Shop Only Staircase Or Stair Mfg. - Wood Stave Mfg. - Wood Structural Members, Laminated Wood - Arches, Trusses, Timbers Tank Building - Wood, Shop Only Trellis Mfg. – Wood Truss Mfg. – Wood Veneer Container Mfg. Veneer Mfa. Wire bound Box And Crate Mfg. Wooden Barrel Mfg. Wooden Box Mfg., Except Cigar Boxes

## 306 WOOD TURNED PRODUCTS MFG.

#### UNDERWRITING GUIDE

Axe Handle Mfg. Dowel Mfg. - Wood Furniture Turned Stock Mfg. - By Specialist Contractor Gunstock Mfg., Finished Or Unfinished Shapes Handle Mfg. - Wood Lath Mfg. - Wood Peg Or Skewer Mfg. – Wood Pencil Stock Mfg. - Wood Pulley Block Mfg. - Wood Shade Roller Mfg. - Wood Spool Mfg. - Wood Umbrella Handle Mfg. – Wood Veneer Products Mfg., N.O.C. - No Veneer Mfg. Window Shade Roller Mfg. - Wood Wood Tack Strip Mfg. Wood Turned Products Mfg. Wooden Frames Or Seats Mfg. - For Furniture

## 309 WOODENWARE MFG., N.O.C.

## **UNDERWRITING GUIDE**

Bird House Or Feeder Mfg. – Wood Bowling Pin Mfg. – Wood Brush Mfg. Cane Mfg. Coat Hanger Mfg. – Wood Cork Products Mfg. – Wood Cork Products Mfg. – Wood Golf Club Heads Or Shafts Mfg. – Wood Gunstock Mfg., Finished Hat Block Mfg. – Wood Lead Pencil Mfg. Mop Mfg. Pencil, Penholder Or Crayon Pencil Mfg. – Wood Pipe Mfg., Tobacco – Wooden Sign Or Sign Letter Mfg. – Wood, Shop Only, No Erection Ski Mfg. – Wood Spice, Cutlery Or Wine Racks Mfg. – Wood Toothpick Mfg. Veneer Products Mfg., N.O.C. – No Veneer Mfg. Wooden Tobacco Pipe Mfg. Woodenware Mfg., N.O.C.

# 311 CABINET WORKS – WITH POWER-DRIVEN MACHINERY

Applicable to a business principally engaged in the manufacture of cabinets, cabinet parts or other similar wood products in which power-driven machinery is used. Many of the products contemplated by this classification are made to buyers' or customers' specifications and require installation.

#### **OPERATIONS ALSO INCLUDED:**

1. Finishing of cabinets, cabinet parts or similar wood products by their manufacturer. The term finishing means shellacking, staining, painting, lacquering or varnishing or covering with formica, porcelain or similar materials.

## **OPERATIONS NOT INCLUDED:**

- 1. Separately rate installation work by either Code 646 or Code 648 as provided in the Underwriting Guide.
- 2. Assign Code 327 to upholstering operations conducted by a separate employee crew in a physically separate department.

## UNDERWRITING GUIDE

Architectural Woodwork Mfg. Bookcase Mfg. - Wood Bulletin Board Mfg. Cabinet Works - Wood - With Power-Driven Machinery Counter Top Mfg. - Wood Display Case Mfg. - Wood Exhibit Booth Mfg. Kiosk Mfg. Kitchen Cabinet Mfg. - Wood Library Cabinet Mfg. - Wood Parquet Flooring Mfg. - Hardwood Partition Mfg. – Wood Picture Frame Mfg. - Wood Refrigerated Showcase Mfg. - Wood Restaurant Booth Mfg. - Wood Room Divider Mfg. Showcase Mfg. - Wood Store Counter Mfg. - Wood Toy Mfg. - Wood Vanities Mfg. - Wood (Architectural or Bathroom) Walk-In Refrigerator Mfg.

## 319 FURNITURE ASSEEMBLY

Applicable to businesses principally engaged in the assembly of wood, metal or plastic furniture or cabinettype products from parts manufactured by unrelated businesses. Included are all types of home or office furniture such as tables, chairs, dressers, chests of drawers, bed frames or desks or cabinet-type products. The assembly work is normally accomplished by means of nails, screws, brackets, glue, dowel pins and clamps. Also includes the finishing of the assembled products by painting, staining, varnishing, lacquering, shellacking or covering surfaces with formica-type materials.

The repair or reconditioning of wood, metal or plastic furniture or cabinet-type products which does not require the manufacture or fabrication of parts (or whereby the fabrication is not performed by the risk but parts are purchased from other unrelated risks) shall also be assigned to this classification. The type of operations found here would involve only tightening loose parts, regluing parts or replacing broken parts, stripping off the old finish and applying a new finish.

## **OPERATIONS NOT INCLUDED:**

Upholstering of new or used, repaired or reconditioned furniture conducted by a separate crew in a physically separate area shall be assigned to Code 327.

#### UNDERWRITING GUIDE

Broom Mfg. - Assembling Only - No Woodworking Coffin Assembly - No Wood Or Metal Working Furniture Assembly - From Prefabricated Parts Or Pieces Only - No Woodworking Furniture Stripping - Incidental To Assembling Or Refinishing Operations Only Furniture Stripping, No Woodworking - By Specialist Contractor Lamp (Floor Or Table) Assembly Only - No Metal Or Wood Fabricating Wreath Assembly - Artificial - Plastic And Fabrics

## 323 FURNITURE MFG. – WOOD

Applicable to employers principally engaged in the manufacturing of individual completed wood furniture pieces or sets including but not necessarily limited to: bedroom, living room or dining room pieces or sets, office furniture, billiard tables, console-type audio or television cabinets, pianos or piano cases, juvenile or nursery furniture, lawn or garden furniture, frames for upholstered furniture, occasional tables, chairs, desks or wardrobes.

This classification contemplates both the fabrication of the various parts on woodworking machines and the subsequent assembly of the components into completed furniture. Also included is the finishing by staining, painting, varnishing, lacquering or polishing. In addition, hardware such as hinges, pulls, locks or casters may be attached.

Also applies to the repair of furniture when it is necessary to machine new parts as replacements for damaged or broken parts.

#### **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 327 to a separate employee crew in a physically separate work area performing upholstering.
- The manufacture of furniture parts which are not assembled into completed furniture or completed chair or furniture frames by the same employer is assignable to Code 305 for non-turned furniture parts or to Code 306 for all turned furniture stock.

#### UNDERWRITING GUIDE

Billiard Table Mfg. Cedar Chest Mfg. Chair Or Chair Frame Mfg. – Wood Coffin Mfg. – Wood Fiber Furniture Mfg. Furniture Assembling - Wood, By A Furniture Manufacturer, Including Woodworking Furniture Frame Mfg. – Wood Furniture Mfg. – Wood Headboard Mfg. - Wood (Upholstery Work If Conducted By A Sep. Crew In A Sep. Dept. Shall Be Separately Rated)
Musical Instrument Mfg. – Wood
Organ Building - Including Installation
Piano Or Player Piano Mfg.
Rattan Or Fiber Furniture Mfg.
Tank, Seat Or Cabinet Mfg. - Toilet – Wood
Trunk Mfg. – Wood
Venetian Blind Mfg. – Wood
Willow Ware Mfg.
Wood Household Or Office Furniture Mfg.
Wooden Coffin Mfg.
Wooden Musical Instruments Mfg.

## 327 FURNITURE UPHOLSTERING, SHOP ONLY

An upholstering shop's operations shall include but are not necessarily limited to: fabric cutting and sewing, spring- up, trimming and the final assembly of the upholstered materials onto the manufactured frame.

## **OPERATIONS NOT INCLUDED:**

- 1. Furniture frame manufacturing or assembly shall be classified as provide for in this Manual.
- 2. Upholstering operations conducted at customers' locations is assignable to Code 670.

# UNDERWRITING GUIDE

Automobile Seat Cover Installation and/or Seat Upholstering Automobile Top Installation, Fabric Or Vinyl Coffin Or Casket Upholstery Work Furniture Upholstering Reupholstering Upholstering Car Seats Upholstering Shop Only, No Furniture Assembling

# PRIMARY NONFERRIOUS METAL WORKING

## 402 SMELTING OF NONFERROUS METALS OR HOT-DIP GALVANIZING

Also includes employers principally engaged in melting nonferrous scrap metal to produce ingots.

Not available for businesses principally engaged in the handling of any ferrous scrap metals. Such businesses must be assigned to Code 858.

Galvanizing by methods other than the hot-dipping procedure shall be assigned to the classification best describing the process.

## UNDERWRITING GUIDE

Aluminum Ingots And Primary Production Shapes From Bauxite/Alumina Copper Smelting And Refining, Primary Galvanizing Works - Hot Dip Lead Mfg., Red Or White Lead Sheet, Pipe And Shot Mfg. Lead Smelting Lead Smelting And Refining, Primary Melting Of Nonferrous Scrap Metals Precious Metal Refining, Primary Primary Smelting And Refining Of Nonferrous Metals, N.O.C. Red Lead Mfg. Retinning Of Metal Not Done In Rolling Mill Rust Proofing (Hot Dipping) Of Metals Secondary Smelting, Refining, And Alloying Of Nonferrous Metal And Alloys Smelting Of Nonferrous Metals, N.O.C. Tin Smelting And Refining White Lead Mfg. Zinc Smelting And Refining, Primary

## 403 ROLLING, DRAWING OR EXTRUFING NONFERROUS METALS

Also includes making nonferrous pipe or tubes or forging nonferrous metals.

Subsequent product(s) manufacturing operations conducted by a separate crew(s) of employees, in a physically separate department(s), shall be separately classified as provided for in this Manual.

## UNDERWRITING GUIDE

Aluminum Extruded Products Mfg. Atomizing Molten Nonferrous Metal Can Mfg., Seamless Cold Rolling Or Drawing, Nonferrous Metals Copper Pipe Or Tube Mfg. By Extruding And Drawing **Drawing - Nonferrous Metals** Extruded Products Mfg. - Nonferrous Metals Forging - Nonferrous Metals Only Metal Can Mfg., Seamless Miniature Tube Mfg. - From Nonferrous Metals Nonferrous Metals Cold Rolling, Drawing, Extruding, Or Forging Pipe Mfg. - Brass, Copper Or Aluminum Platinum Group Metals - Rolling, Drawing and/or Extruding Powder Mfg. - Atomizing Molten Nonferrous Metal Tin Foil Mfg. Tube Mfg. - Nonferrous Wire Drawing - Nonferrous Metals Wire Mfg. - Nonferrous

# STEEL MAKING AND ROLLING MILLS

## 404 STEEL MFG.

## **UNDERWRITING GUIDE**

Stainless Steel Mfg. Steel Mfg.

# 406 ROLLING MILL – FERROUS METALS – NOT AVAILABLE FOR ROLLING MILLS OPERATED BY STEEL MANUFACTURERS.

# UNDERWRITING GUIDE

Cold Rolling Or Drawing - Ferrous Metals Cold-Rolled Sheet Mfg. - By Specialist Contractor Corrugating Iron And Steel - Cold-Rolled – By Specialist Contractor Doubling Process, Sheet Rolling - By Specialist Contractor Ferrous Metals Cold Rolling Or Drawing Plate Steel Mfg. - By Specialist Contractor © 2021 DELAWARE COMPENSATION RATING BUREAU Rolling Mill - Ferrous Metals – By Specialist Contractor Sheet Rolling, Cold Rolling - By Specialist Contractor Steel Wire Drawing Wire Drawing – Ferrous Wire Mfg.

#### 407 TUBE OR PIPE MFG., IRON OR STEEL – NOT CAST IRON PIPE – EXCLUDING STEEL MAKING BUT INCLUDING SKELP ROLLING

#### UNDERWRITING GUIDE

Miniature Tube Mfg. - From Ferrous Metals Pipe Or Tube Mfg. - Iron Or Steel Skelp Rolling Steel Pipe And Tube Mfg. Tube Mfg. - Iron Or Steel

## **STEEL FABRICATING**

## 411 STEEL FABRICATING – BRIDGE AND STRUCTURAL SHOPS, SHOP ONLY, ERECTION TO BE SEPARATELY RATED AS CLASS 655

#### UNDERWRITING GUIDE

Bridge Shop Radio And Television Tower, Fabrication Steel Fabrication, Bridge And Structural Shops Steel Works, Structural Steel Fabrication Tower, Transmission, Fabrication

## 413 IRON WORKS – SHOP – ORNAMENTAL, NON-STRUCTURAL IRON OR STEEL FABRICATING

Separately rate installation, service, or repair to the applicable construction classification(s) as warranted.

#### UNDERWRITING GUIDE

Aluminum Railings Mfg. Architectural Or Ornamental Iron Work Mfg. Balcony Mfg. Banister Mfg. - Metal Fence Or Fence Post Mfg. - Ornamental Iron Or Steel Fire Escape Mfg. Flagpole Mfg. - Metal Flooring Mfg. - Open Steel Grating Furniture Mfg. - Wrought Iron Gate Mfg. - Ornamental Metal Grandstand Or Bleacher Mfg. - Metal Grating Mfg. - Open Steel Flooring Iron Shutter Mfg. Iron, Ornamental, Fabrication Shop Lamp Post Mfg. - Metal Metal Arches Mfg., For Buildings Metal Lath Mfg. Ornamental Brass Goods Mfg. Ornamental Or Architectural Metal Work Mfg. Partition Mfg. - Ornamental Iron **Pipe Bending - Fabrication Shop** Power Pipe Fabrication

Racing Sulky Mfg. Railing Mfg. Stair Railing Mfg. – Metal Steel Curtain Wall Mfg. Sulky Mfg., Racing

## 415 FABRICATED PLATE WORK – METAL, INCLUDING BUT NOT NECESSARILY LIMITED TO BOILER OR TANK MFG. – SHOP ONLY

Plate shall be #3 U.S. Standard Gauge (1/4" thick) or thicker.

#### UNDERWRITING GUIDE

Autoclave Mfg., Industrial Boiler Mfg., Shop Only Buoy Mfg. – Metal Casing Mfg., Boiler Metal Plate Condenser Mfg., Steam Culvert Mfg. - Metal Plate Cylinder Mfg. - Pressure Metal Plate Dumpster Or Refuse Container Mfg. - From Metal Plate Gas Tank Mfg. - Metal Plate Industrial Boiler Mfg. Liquid Oxygen Tank Mfg. - Metal Plate Military Tank Hull Mfg. Oil Storage Tank Mfg. - Metal Plate Plate Work, Fabricated Pressure Vessel Mfg. - Industrial Metal Plate Refuse Container Or Dumpster Mfg. - From Metal Plate Still Mfg. - Pressure Metal Plate Tank Mfg. - Pressurized Or Non-Pressurized, Including For Tank Trucks - From Metal Plate Truss Plate Mfg. - Metal Vacuum Tank Mfg. - Metal Plate Vat Mfg. - Metal Plate

## 416 CAR MFG., RAILROAD – ALL KINDS

## UNDERWRITING GUIDE

Car Mfg., Rebuilding Or Repair, Railroad - All Kinds Freight Car Mfg. Industrial Locomotive And Parts Mfg. Locomotive And Parts Mfg. Mine Car Mfg. Railroad Car Mfg. Railway Maintenance Car Mfg. Refrigerator Car Mfg. Switching Locomotive And Parts Mfg. Tank Freight Car Mfg. Tender Mfg., Locomotive

## FOUNDRIES

# 421 STEEL FOUNDRY, OPEN-HEARTH AND ELECTRIC

The secondary machining of castings by a separate staff in a physically separate work area shall be assigned to Code 461.

## UNDERWRITING GUIDE

Casting Foundry, Steel Electric Steel Foundry Foundry, Steel Steel Alloy Castings Mfg. Steel Foundry

# 425 IRON FOUNDRY, N.O.C.

The secondary machining of castings by a separate staff in a physically separate work area shall be assigned to Code 461.

# **UNDERWRITING GUIDE**

Cast Iron Pipe Mfg. Casting Foundry, Ductile Or Grey Iron Ductile Iron Foundry Enameled Cast Iron Ware Mfg. Foundry, Iron, N.O.C. Grey Iron Foundry Heater Or Radiator Mfg. - Cast Iron Hydrant Mfg. Water - Cast Iron Iron Foundry, N.O.C. (See Also Classes 427 And 445) Manhole Cover Mfg. - Cast Iron Pipe Mfg. - Cast Iron, N.O.C. Radiator Or Heater Mfg. - Cast Iron Stove Mfg. - Cast Iron

## 427 MALLEABLE IRON FOUNDRY

The secondary machining of castings by a separate staff in a physically separate work area shall be assigned to Code 461.

## UNDERWRITING GUIDE

Casting Foundry, Malleable Iron Foundry, Malleable Iron Malleable Iron Foundry

## 429 DIE CASTING MFG

Also includes secondary machining of die castings by the die casting employer. There is no payroll division with Code 461.

## **UNDERWRITING GUIDE**

Aluminum Die Castings Mfg. Die Castings Mfg. - Aluminum, Brass, Bronze, Copper Or Zinc Zinc Die Castings Mfg.

## 447 NONFERROUS METALS FOUNDRY

Also includes secondary machining of nonferrous castings by the foundry employer. There is no payroll division with Code 461.

## UNDERWRITING GUIDE

Aluminum Castings Mfg. Aluminum Ware Mfg., Cast Brass Castings Mfg. Bronze Castings Mfg. Bushing Or Bearing Mfg. - Nonferrous Metal – Cast Casting Mfg. - Nonferrous Metals Centrifugal Castings Mfg. - Nonferrous Metals Copper Castings Mfg. Foundry - Nonferrous, N.O.C. Hardware Mfg. - Nonferrous - By Foundry Method Investment Castings Mfg. - Nonferrous Metals Nonferrous Metals Foundry Plumbing Fixture Fittings And Trim (Brass Goods) Mfg. – Cast Spin Casting Foundry - Nonferrous Metals Type Foundry Zinc Castings Mfg.

# METAL WORKING

# 431 FORGING

Includes die making, trimming or grinding and heat treating operations. The secondary machining of forgings by a separate staff in a physically separate work area shall be assigned to Code 461.

## UNDERWRITING GUIDE

Anvil Mfg. - Forged Forging, N.O.C. Gun Forging, Iron And Steel Horseshoe Mfg. Iron Forging Press Forging Projectile Or Shell Casing Mfg.: Forging - Separately Rate Loading Or Testing With Explosives Upset Forging

## 433 TOOL MFG. – FORGED

Applicable to businesses principally engaged in the manufacture of tools by use of forging techniques or methodology. Steel or alloy metals in various bar and rod forms will be cut to length and then heated in furnaces. The heated metal stock is then forged with drop hammers, reheated and forged to final shape or form with the appropriate dies or patterns. The forgings are then cooled, trimmed or ground as needed and tempered by heat treating. Includes secondary machining of the forged tools by the forge business. There is no payroll division with Code 461.

Examples of products within the scope of this classification are: axes, agricultural and gardening tools, sledge hammers, logging tools, construction tools and oil well tools.

#### **OPERATIONS ALSO INCLUDED:**

Specialist businesses principally engaged in the heat treating of metal for unrelated customers.

#### UNDERWRITING GUIDE

Agricultural Tools Mfg. Axe Mfg. Construction Tools Mfg. File (Tool) Mfg. – Forged Gardening Tools Mfg. Heat-Treating Of Metal - By Specialist Contractor Logging Tools Mfg. Oil Well Tools Mfg. Sledgehammer Mfg. Tool Mfg. – Forged

#### 435 SPRING MFG. – HOT WOUND

Also includes Chain Mfg.

#### UNDERWRITING GUIDE

Automobile Bumper Mfg. Automobile Spring Mfg. Chain Mfg. Coiled Flat Spring Mfg. Leaf Spring Mfg. Railroad Car Or Locomotive Spring Mfg. Spring Mfg. - Hot Wound Steel Spring Mfg. - Except Wire (Cold Wound) Springs Torsion Bar Spring Mfg.

#### 441 TOOL MFG., N.O.C.

Applies to a business principally engaged in machining tool steel or tungsten carbide into tools used for cutting or machining operations on machine shop equipment (e.g., lathes, mills). Also applies to a business principally engaged in making jigs or fixtures used to hold or position work on machine shop equipment. Further applies to a business principally engaged in machining tool steel or tungsten carbide into molds for plastics or powdered metal molding or nonferrous metal casting or dies for wire drawing, metal stamping, plastic or nonferrous metal extrusion. The business' machining operations may include but are not necessarily limited to turning, milling, grinding or tapping. The tools, dies or molds may be assembled together, polished, buffed, tested and inspected.

A business principally engaged in the operations discussed above is typically a job shop. A job shop is defined for this classification as a business principally engaged in machining one or more of the above listed products for unrelated businesses and that has either no proprietary product(s) or the business' proprietary product(s) generates less than 50 percent of the business' revenue.

#### **OPERATIONS ALSO INCLUDED:**

1. Employers principally engaged in the manufacture of one or more of the following products: wood or metal patterns, models, aircraft propellers-wood, architectural scale models, last forms-wood or wood carving by hand or machine.

#### **OPERATIONS NOT INCLUDED:**

- 1. Cemented carbide tips for cutting tools or any other products made from powdered metal that are pressed to shape, machined and sintered shall be assigned to Code 506.
- 2. Molds or patterns produced by foundry (the melting and casting of the molten metal) process shall be assigned to the appropriate foundry class.
- 3. Dies produced by chemical etching or engraving shall be assigned to Code 281.
- 4. The manufacture of forged tools shall be assigned to Code 433.
- 5. Products made by molding plastic shall be assigned to the appropriate plastic molding classification.
- Metal stamping or sheet metal products fabrication shall be classified as provided in this Manual.
   Assign Code 445 to the manufacture of non-forged and non-powered hand tools, such as
- screwdrivers, pliers, hammers or chisels and/or non-forged bench tools.
- 8. Assign Code 445 to saw blade (all types) or industrial knife manufacture.
- 9. Machined Parts Mfg. N.O.C. shall be defined as machining single-piece parts for unrelated businesses and where more than 50 percent of the single-piece machined parts made by the employer are not assigned to any other manufacturing classification. Businesses so principally engaged shall be assigned to Code 446.
- 10. Assign the applicable manufacturing classification when the employer is principally engaged in

assembling single-piece machined parts into end-product components. Assembly operations include but are not limited to: welding, fastening, inserting, pressing and the joining of springs, ball bearings, gears or other parts or components to any other part or component.

- 11. An employer principally engaged in machining single-piece parts specifically assigned to any manufacturing classification shall be assigned to that specified manufacturing classification.
- 12. Specialist contractors electroplating parts manufactured by an unrelated business (es) shall be assigned to Code 449.
- 13. Code 441 is not applicable to any business that has a separate department making tools, dies, molds or any of the other products assigned to Code 441 principally for use by that business in making any product(s) assigned to another manufacturing classification by this Manual.

# UNDERWRITING GUIDE

Aircraft Propeller Mfg. - Wood Architectural Scale Model Mfg. - By Specialist Contractor Cutlery Mfg. (Non-Forged) For Household Or Butcher Shop/Restaurant Use Die Mfg. Fixture Or Jig Mfg. Gauge Mfg. - Ring, Plug Or Snap Jig Or Fixture Mfg. Label Mfg. - Metal Last Form Mfg. - Wooden Machine Tools And Accessories Mfg. Machine Tools Mfg. - Metal - Cutting Or Forming Types Model Or Pattern Mfg. - Wood Or Metal, Shop Only, Excluding Castings Mold Mfg., Excluding Castings Pattern Or Model Mfg. - Wood Or Metal, Shop Only, Excluding Castings Punch Mfg., For Marking Metal Sewing Machine Attachment Mfg. (e.g., Hemmers, Binders) Shoe Form Mfg. - Wood Steel Rule Die Mfg. Tool Mfg., N.O.C. Tool Sharpening, Industrial Tools Welding Or Cutting Torch Tip Mfg. Wood Carving - By Hand Or Machine

# 445 HARDWARE MFG., N.O.C.

Applies to a business principally engaged in the manufacture of hardware. The term encompasses a variety of products manufactured by different production techniques including but not necessarily limited to: machining (including screw machining), stamping, and foundry. Please see the Underwriting Guide entries below for a representative listing of hardware products and the in-shop specialist contractors (e.g., coating of parts, polishing and buffing and spray painting) assigned to this classification.

## **OPERATIONS ALSO INCLUDED:**

- 1. The secondary machining of hardware castings by the foundry employer.
- 2. A business principally engaged in machining or assembling non-forged or non-powered hand or bench tools such as screwdrivers, pliers, hammers, chisels or wrenches.
- 3. A business principally engaged in the manufacture of any type of saw blade or applying carbide tips or diamond cutting segments onto saw blades.
- 4. A business principally engaged in manufacturing any type of industrial knife.

# **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 433 to a business principally engaged in forging hand tools.
- 2. Assign Code 473 to a business principally engaged in making portable powered hand tools.

#### UNDERWRITING GUIDE

Acetylene Torch Mfg. Arms Mfg., Excluding Ammunition Mfg. Automatic Screw Machine Products Mfg. Automatic Sprinkler Mfg. Bolt Mfa. Bottle Cap Or Crown Mfg. Brush Manufacture - Using Tinplate Not Wood Builders Hardware Mfg. Bushing Mfg. Carburetor Mfg. Cartridge Mfg., No Handling Of Explosives Coating Of Parts - By Contractor Collapsible Curtain Rod Mfg. - Metal Tube Mfg. Electric Fixtures Mfa. Fastener Mfg., N.O.C. File, Tool (Non-Forged) Mfg. Flashlight Mfg., Or Assembling Franklin Stove Assembly Gas And Electric Fixtures Mfg. Gun, Handgun Mfg. Handgun Mfg. Hand Tool Mfg. - Non-Forged (Excluding Axes, Agricultural Tools, Sledgehammers Or Wheelbarrows) Hardware Mfg., N.O.C. Including Foundry Hydraulic Stabilizer Mfg., For Trains Industrial Knife Mfg. - All Types Investment Casting Lamp Or Portable Lantern Mfg. Lighting Fixtures Mfg. Meat Chopper Mfg. Nail Mfg., Not Wire Nut Or Bolt Mfg. Painting Or Powder Coating Metal Parts - Shop - By Specialist Contractor Pistol Mfg. Playground Equipment Mfg. Plumbers' Fittings Mfg. Plumbers' Supplies Mfg., N.O.C. Polishing And Buffing, Shop Only – Specialist Contractor Portable Lamp Or Lantern Mfg. Powder Coating Of Parts (Electrostatic Spray Application) - By Contractor Rifle Mfg. Sadiron Mfg. Saw Blade Mfg. - All Types Scale And Balance Mfg. Screw Machine Products Screw Mfg. Shotgun Mfg. Skate Mfg. Small Arms Mfg. Spike Mfg. Spray Painting - In Shop Only Sprinkler Mfg., Automatic Stabilizer Mfg., Hydraulic For Trains Tube Mfg. - Metal, Collapsible Valve And Pipe Fitting Mfg., Except Cast Plumbers' Brass Goods Valve Mfg. Welding Torch Mfg.

# 446 MACHINED PART MFG., N.O.C.

Applies to a business principally engaged in Machined Parts Mfg., N.O.C. Such term will be defined as applying to a business machining single-piece parts for others. A business principally engaged in Machined Parts Mfg., N.O.C. is typically a job shop. A job shop is defined for this classification as a business principally engaged in machining single-piece parts for unrelated businesses and that has either no proprietary product(s) or the machining of the business' proprietary product(s) is less than 50 percent of the business' overall machining.

# **OPERATIONS NOT INCLUDED:**

- 1. An employer whose business operations are described by another classification in this Manual shall be assigned to that classification.
- 2. An employer principally engaged in machining single-piece parts specifically assigned to any other manufacturing classification shall be assigned to that specified manufacturing classification.
- 3. Assign the applicable manufacturing classification when the employer is principally engaged in assembling single- piece machined parts into end-products components. Assembly operations include but are not limited to: welding, fastening, inserting, pressing and the joining of springs, ball bearings, gears or other parts or components to any other part or component.
- 4. As specified in this Manual, assign the applicable casting, forging, stamping, forming or fabrication classification to an employer so principally engaged.

# UNDERWRITING GUIDE

Additive Mfg./3D Printing Aircraft Propeller Mfg. – Metal Machined Parts Mfg., N.O.C.

# 447 NONFERROUS METALS FOUNDRY

Also includes secondary machining of nonferrous castings by the foundry employer. There is no payroll division with Code 461.

# UNDERWRITING GUIDE

Aluminum Castings Mfg. Aluminum Ware Mfg., Cast Brass Castings Mfg. Bronze Castings Mfg. Bushing Or Bearing Mfg. - Nonferrous Metal - Cast Casting Mfg. - Nonferrous Metals Centrifugal Castings Mfg. - Nonferrous Metals Copper Castings Mfg. Foundry - Nonferrous, N.O.C. Hardware Mfg. - Nonferrous - By Foundry Method Investment Castings Mfg. - Nonferrous Metals Nonferrous Metals Foundry Plumbing Fixture Fittings And Trim (Brass Goods) Mfg. - Cast Spin Casting Foundry - Nonferrous Metals Type Foundry Zinc Castings Mfg.

#### 449 ELECTROPLATING

# UNDERWRITING GUIDE

Anodizing Metals Chromium Plating Detinning Electroplating Gold Plating Metal Anodizing Plating Of Metal Articles Silver Plating Tin Plating

#### 451 AUTOMOBILE, TRUCK OR TRAILER BODY MFG.

Also includes an employer principally engaged in fabricating an automobile, truck or trailer body and then attaching the fabricated body onto a customer supplied or purchased chassis.

This class is not available for payroll division with Code 463. Code 463 shall be assigned to an employer engaged in both the making of the automobile, truck, or trailer body and chassis and then assembling the complete motor vehicle.

#### UNDERWRITING GUIDE

Ambulance Body Mfg. - Including Attaching Manufactured Body To A Customer Supplied Or Purchased Chassis

Bus Body Mfg. - Including Attaching Manufactured Body To A Customer Supplied Or Purchased Chassis Chassis Mfg.

Fire Truck Body Mfg. - Including Attaching Manufactured Body To A Customer Supplied Or Purchased Chassis

Hearse Body Mfg.

Mobile Home Mfg. - Non Self-Propelled

Trailer Mfg.

Truck Body Mfg. - Including Attaching Manufactured Body To A Customer Supplied Or Purchased Chassis Truck Cab Mfg. - Including Attaching Manufactured Body To A Customer Supplied Or Purchased Chassis Vehicle Chassis or Frame Mfg.

# 454 SHEET METAL PRODUCTS FABRICATION, N.O.C., SHOP ONLY

Sheet metal shall be thinner than #3 U.S. Standard Gauge (less than 1/4" thick).

Code 676 shall be assigned to both the shop and the erection or installation payroll developed by an insured engaged in both the shop fabrication of sheet metal products and the erection or installation thereof.

# UNDERWRITING GUIDE

Agate Or Enamel Ware Mfg. Aluminum Ware Mfg. - From Sheet Aluminum Automobile Parts Mfg., Miscellaneous Stamped Parts Automobile Radiator Mfg. Automobile Wheel Mfg. Barrel Or Drum Mfg. - Metal Barrel Or Drum Reconditioning Or Repairing – Metal Bin Mfg. - Sheet Metal Brass Products Mfg., N.O.C. - From Sheet Stock Building Mfg., Portable - Metal, No Erection Can Mfg., Seamed Casing Mfg. - Sheet Metal Chimney Flashing Mfg., No Installation Work Cooking Utensil Mfg. - Steel Or Aluminum Copper Products Mfg. - From Sheet Stock Coppersmithing - Shop Only **Duct Fabrication - No Installation Work** Enamel Ware Mfg. Flue Mfg., Stove Or Furnace - By Specialist Contractor Hood Mfg., Range Hotel Kitchen Equipment Mfg. Household Cooking Utensil Mfg. Machine Guard Mfg. - Sheet Metal © 2021 DELAWARE COMPENSATION RATING BUREAU Metal Can Mfg., Seamed Metal Shipping Barrels, Drums, Kegs Or Pails - Used, Dealer Metal Spinning's Mfg. Metal Stampings Mfg. Metal, Sheet Goods Mfg., N.O.C. Perforated Metal Mfg. Radiator Mfg., Auto Restaurant Kitchen Equipment Mfg. Sheet Metal Products Fabrication, N.O.C., Shop Only Sign Mfg. - Metal, Shop Only - No Erection Silo Building - Metal, Shop Only Steel Barrel Or Drum Mfg. Steel Drum Or Barrel Dealer, Secondhand Window Or Window Sash Mfg. - Metal Or Vinyl Ventilator Mfg. - Sheet Metal Wheelbarrow Mfg. - Metal

# 456 METAL FURNITURE OR FURNISHING GOODS MFG., N.O.C.

Sheet metal shall be thinner than #3 U.S. Standard Gauge (less than 1/4" thick).

Also includes the manufacture of major household or commercial kitchen or laundry appliances.

Upholstering operations conducted by a separate crew of employees in a physically separate department shall be assigned to Code 327.

#### UNDERWRITING GUIDE

Air Conditioner Mfg. Home Window Unit Air Conditioner Or Air Conditioner Equipment Mfg. - Home Window Unit Or Central Air, Commercial Or Industrial Aircraft Subassemblies Mfg. - Metal, By Contractor (e.g., Cowlings, Wings, Tabs Or Ailerons) Aluminum Awning Mfg. Aluminum Venetian Blind Mfg. Appliance Mfg., Major Household Or For Commercial Establishments, Kitchen Or Laundry Awning Mfg. - Metal, No Erection Bedstead Mfg. - Metal Bookcase Mfg. - Metal Brass Bed Mfg. Cabinet Mfg. - Sheet Metal Chair Mfg. - Metal Clothes Dryer Mfg., Commercial Or Household Coffin Mfg. - Metal Door Mfg. – Metal File Cabinet Mfg. Fireproof Equipment Mfg. – Metal Freezer Mfg., Commercial Or Household Furniture Mfg. – Metal Garment Rack Mfg. - Metal Golf Club Mfg. - Metal Ice Cream Cabinet Mfg. Incubator Mfg. - Metal Jalousie Or Jalousie Screen Mfg. - Metal Or Glass Ladder Mfg. - Metal Locker Mfg. - Metal Metal Furniture Mfg. Office Furniture Mfg. - Metal Oven Mfg. - Metal Industrial Drying Ovens Panel Or Partition Mfg. - Sheet Metal © 2021 DELAWARE COMPENSATION RATING BUREAU

Radiator Cabinet Or Shield Mfg. – Metal Refrigerator Mfg., Commercial Or Household Sheet Metal Aircraft Parts Mfg. Shelving Mfg. – Metal Showcase Mfg. – Metal Ski Mfg. – Metal Soda Fountain Mfg. Stove Mfg. - Sheet Metal, Commercial Or Household Tennis Racquet Mfg. – Metal Trash Compactor Mfg. Venetian Blind Mfg. – Aluminum Ventilation Equipment Mfg. Washing Machine Mfg., Commercial Or Household

# 457 WIRE GOODS MFG.

Includes the manufacture of wire springs by cold winding technologies. The making of springs from bar stock by hot wound methodologies must be assigned to Code 435.

# UNDERWRITING GUIDE

Artificial Christmas Tree Mfg. Bed Spring Mfg. - Wire Brush Mfg. - Wire Cable Mfg. - Not Insulated Electrical Cable Coat Hanger Mfg. - Metal Cold Wound Wire Spring Mfg. Fence Mfg. – Wire Lamp Shade Frame Mfg. Nail Mfg. - Wire Pocketbook Frame Mfg. Rope Mfg. - Wire Shopping Cart Mfg. Snow Fence Mfg., Spring Mfg., Cold Wound Welding Rod Mfg. Wire Brush Mfg. Wire Fence Mfg. Wire Goods Mfg. Wire Rope Or Cable Mfg.

# 458 JEWELRY MFG.

# UNDERWRITING GUIDE

Clock Mfg. Costume Jewelry Mfg. Diamond Cutter, Polisher, Setter Gold Leaf Mfg. Jewel Setting And Mounting Jewelry Mfg. Jewelry Polishing Lapidary Musical Instrument Mfg. – Metal Pendant Jewelry Mfg. Precious Stone Cutting, Polishing Or Setting Silverware And Plated Ware Mfg. Watch Mfg. Watch, Clock, And Parts Mfg.

# 459 EYELET, NEEDLE, PIN, PEN, OR TACK MFG.

#### **UNDERWRITING GUIDE**

Artificial Limb (Prosthesis) Mfg. Ball Point Pen Mfg. Button Mfg. - Metal Electronic Terminal And Connector Mfg. - By Machining Or Stamping Evelet Mfg. Implant Mfg. - Medical (e.g., hips, knees) Mechanical Pencil Mfg. Medical Implant Mfg. (e.g., hips, knees) Miniature Valve And Fitting Mfg. Needle, Pin, Hook Or Eye Mfg. Pen Or Pen Point Mfg. Pin Or Needle Mfa. Razor Blade Mfg. - Safety Rivet Mfg. Swiss Screw Machine Shop Tack Mfg. Valve Mfg. - Miniature Zipper Mfg.

# MACHINERY MFG.

#### 461 MACHINE SHOP

Also includes the manufacture of all types of internal combustion engines, all types of pumps, pneumatic drills or hammers or hydraulic devices (e.g., hydraulic jacks or lifts).

#### **OPERATIONS NOT INCLUDED:**

- 1. Assign the applicable wood products classification to a business principally engaged in such manufacturing.
- 2. Assign Code 415 to a business principally engaged in the manufacture of boilers and/or other fabricated plate products as defined in this Manual's Code 415 class description
- 3. Separately rate the installation, service or repair of pumps or other products whose manufacture is contemplated by Code 461 to Code 675 or to an alternate construction classification, if applicable.

#### **UNDERWRITING GUIDE**

Aircraft Engine Or Engine Part Mfg. Or Repair, Shop Only Automobile Engine Or Engine Part Mfg. Automobile Jack Mfg. Automobile Parts Mfg. - Produced By Machining - N.O.C. Automotive Machine Shops - No Work On Cars - e.g., Cylinder Reboring, Valve Grinding Or Turning Down Brake Drums Engine Or Engine Part Mfg., Internal Combustion Fuel Pump Mfg., Automobile Gear Mfg. Or Grinding Hydraulic Device Mfg. - Jacks, Auto Lifts Internal Combustion Engine Mfg. Jackhammer Mfg. Machine Shop, N.O.C. Machined Automobile Parts Mfg., N.O.C. Measuring Or Dispensing Pump Mfg. Outboard Motor Or Motor Part Mfg. Piston, Piston Pin Or Piston Ring Mfg. © 2021 DELAWARE COMPENSATION RATING BUREAU

Pneumatic Tool Mfg. Printing Machinery Mfg. Printing Trade Machinery And Equipment Mfg. Projectile Or Shell Casing Mfg.: Secondary Machining - Separately Rate Loading Or Testing With Explosives Pump Mfg. Safe Mfg. Shaft Mfg. - All Types Stoker Mfg. Supercharger Mfg.

# 463 AUTOMOBILE MFG.

Code 463 shall be assigned to an employer engaged in both the making of the automobile, truck, or trailer body and chassis and then assembling the complete motor vehicle.

This class is not available for payroll division with Code 451. Code 451 shall be assigned to an employer principally engaged in fabricating an automobile, truck, or trailer body and then attaching the fabricated body onto a customer supplied or purchased chassis.

# UNDERWRITING GUIDE

Automobile Mfg. Automobile Truck Mfg. Bicycle Mfg. Forklift Truck Mfg. Industrial Truck Mfg. Motorcycle Mfg. Tractor Mfg. Truck Mfg.

# 464 MACHINERY MFG., N.O.C.

Includes but is not necessarily limited to the manufacture of confection, food processing, paper making, printing, textile or woodworking machinery.

# **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 415 to a business principally engaged in the manufacture of boilers and/or other fabricated plate products as defined in this Manual's Code 415 class description.
- 2. Separately rate the installation, service or repair of industrial machinery to Code 675.

# UNDERWRITING GUIDE

Confectioners' Machinery Mfg. Food Product Machinery Mfg. Machinery Reconditioning (Excluding Conveyors) - Shop Operations Only Machinery Mfg. - Industrial, N.O.C. Packaging Machinery Mfg. – Including Automatic Filling Type Machinery (Not Bottling) Paper Industry Machinery Mfg. Printing Trade Machinery Or Equipment Mfg. Textile Machinery Mfg. Typesetting Machinery Mfg. Woodworking Machinery Mfg.

# 465 CONVEYOR OR HOISTING SYSTEMS MFG., OR RECONDITIONING

Elevator, escalator, conveyor or hoisting system erection, installation or repair is to be separately rated as Code 675.

# UNDERWRITING GUIDE

Conveyor Mfg. - Or Reconditioning Elevator Or Elevator Door Mfg. Escalator Mfg. Hoisting Systems Mfg. Overhead Crane Mfg.

# 467 BALL OR ROLLER BEARING MFG.

Applicable to businesses principally engaged in the fabrication of either metal ball or roller bearings. W here a business is engaged in the fabrication of either metal ball or roller bearings and these are consumed by the business' production process, such operations shall be classified in accordance with the class appropriate to the business.

# UNDERWRITING GUIDE

Ball Bearing Mfg. Roller Bearing Mfg.

# 471 PRINTED CIRCUIT BOARD ASSEMBLY OR ELECTRICAL WIRE HARNESS MFG. – BY CONTRACTOR

Applies to businesses principally engaged in assembling any of the products discussed below for others on a contract basis.

Includes the manufacture/assembly of printed circuit boards, the placement of components onto printed circuit boards (mounting/stuffing) or the installation of resultant boards into a chassis with the addition of wire leads.

# **OPERATIONS ALSO INCLUDED:**

1. The assembly of electrical wire harnesses, automotive wire harnesses or connector cable assemblies.

# **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 472 to electronic component manufacturing.
- 2. Assign Code 473 to electrical cord assembly.
- 3. The manufacture of wire or cable shall be separately classified as provided for in this Manual.

# UNDERWRITING GUIDE

Automotive Wire Harness Assembly Cable Connector Assembly Electrical Wire Harness Assembly Printed Circuit Board Mfg. - By Specialist Contractor Printed Circuit Board Stuffing By Contractor Stuffing Printed Circuit Boards, Adding Wiring And Chassis By Contractor Per Customer Design

# 472 ELECTRONIC COMPONENT MFG., N.O.C.

Applies to the manufacture of electronic component parts used to receive, store, govern or direct the flow of current within an electrical circuit, such as resistors, capacitors, coils, transformers (less than 746 watts), filters or transducers.

# **OPERATIONS ALSO INCLUDED:**

- 1. Semiconductor material refining
- 2. Integrated circuit manufacture
- 3. Quartz crystal culturing

4. Glass to metal seal manufacture

#### **OPERATIONS NOT INCLUDED:**

1. The manufacture of non-electronic parts (e.g., pushbuttons, springs, gaskets or plastic parts). The inclusion of such non-electronic parts in the electronic device shall not be construed as an electronic component as defined by this classification.

# UNDERWRITING GUIDE

Ceramic Capacitor Mfg. - Less Than 1 H.P. Coils – Less Than 1 H.P. Diode Mfg. Integrated Circuit Mfg. Light Emitting Diode Mfg. Liquid Crystal Display Mfg. Oscillator Mfg. Quartz Crystal Culturing Resistor Mfg. - Less Than 1 H.P. Semiconductor Refining - Silicon Wafers Silicon Chip Mfg. Transducer Mfg. Transformer Mfg. - Less Than 1 H.P. Used In Electronic Devices Transistor Mfg.

#### 473 ELECTRICAL APPARATUS MFG., N.O.C.

Applies but is not limited to the manufacture or shop repair of electrical housewares, hand-held power tools, electrical fixtures or small electrical appliances.

#### UNDERWRITING GUIDE

Automobile Horn Mfg., Electric Automotive Alternator Or Generator Mfg. Or Repair Automotive Lighting, Ignition Or Starting Apparatus Mfg. Ballast Mfg. - Fluorescent Lights Battery Charging Equipment Mfg. Battery Mfg., Dry Blender Mfg. - Household Blinker light Mfg. Carpet Shampooer Mfg. Centrifuge Mfg., Laboratory Christmas Tree Light Cord Sets Mfg. Dimmer Switch Mfg. Electric Blanket Mfg. Electric Cord Assembly, Cable Mfg. To Be Separately Rated Electric Fan Mfg. Electric Heating Element Mfg. Electric Housewares And Fan Mfg. Electric Switches Mfg. - Household And Crossbar Electric Wire Assembly - Cord Electrical Apparatus Mfg. Electrical Equipment For Internal Combustion Engines Mfg. Electro-Physical Therapy Equipment Mfg. Fire Alarm Siren Mfg. Floor Cleaning/Waxing Machine Mfg. Fuse Mfg. - Electrical Hair Dryer Mfg. - Hand-Held Hand Tool Mfg. - Electric - Portable

Heating Pad Mfg. Humidifier Mfg. Mercury Switch Mfg. Razor Mfg. Or Repair – Electric Switch Mfg. – Household Trains, Electric - Toy Or Model Mfg. Vacuum Cleaner - Service Or Repair Vacuum Cleaner Mfg. X-Ray Equipment Mfg.

# 474 ELECTRIC POWER OR ELECTRIC TRANSMISSION EQUIPMENT MFG.

Contemplates the manufacture of equipment for the generation, storage or transmission of electrical energy. Includes the manufacture of power transformers (over 1 horsepower), switch-gear or switchboard apparatus, and generators.

# UNDERWRITING GUIDE

Bus-bar Mfg. Circuit Breaker Mfg. Electric Power Equipment Mfg. For Utilities Generator Mfg., Electric Switchgear Or Switchboard Apparatus Mfg. Transformer Mfg. (1 H.P. Or More)

# 475 BATTERY MFG., STORAGE

# UNDERWRITING GUIDE

Automobile Battery Mfg. Battery Mfg., Storage Storage Battery Mfg.

# 476 INDUSTRIAL CONTROL SYSTEMS MANUFACTURE/ASSEMBLY

Industrial control systems measure and control the power distribution or process variables such as flow, level, liquid concentration, motion and rotation. Shop wiring is the principal task where controls, switches and instrumentation are wired into a cabinet (which may have been manufactured by the business or purchased), or a complete control station which can be computer-based, allowing the operator to read display and change the operating system.

# **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 488 to businesses principally engaged in the manufacture of meters, counters, thermometers or other electronic analytic/measuring instrumentation not otherwise classified.
- 2. Separately rate installation or repair provided at customer locations as provided for in this Manual.

# UNDERWRITING GUIDE

Environmental Control Systems Mfg./Assembly Motor Controller Assembly Power Controller Assembly Process and Batch Control Systems Assembly Process Control Systems Mfg./Assembly Traffic Control Systems Assembly

# 477 ELECTRIC MOTOR MFG. OR REPAIR

Applies to firms principally engaged in the manufacture, shop repair or rewinding of electric motors, armatures or field coils.

# UNDERWRITING GUIDE

Armature Mfg. Electric Motor Mfg. Or Repair - Shop Only

#### 483 OFFICE MACHINE MFG.

#### **OPERATIONS NOT INCLUDED:**

1. Assign Code 952 to a separate crew performing service and repair at customer locations.

#### UNDERWRITING GUIDE

Adding Machine Mfg. Calculator Mfg. Cash Register Mfg. Cigar And Cigarette Lighter Mfg. Computer Mfg. Computer Peripheral Mfg. Electronic Organ And Synthesizer Mfg. Facsimile Equipment Mfg. Laser Printer Cartridge Mfg. Or Remanufacture Modem Mfg. Office Machine Mfg. Organ, Electronic - Mfg. Sewing Machine - Service Or Repair Sewing Machine Mfg. Slot Machine Mfg. Vending Machine Mfg. Voting Machine Mfg.

# 485 COMMUNICATIONS, SEARCH, DETECTION OR SIGNAL PROCESSING EQUIPMENT MFG.

Includes but is not limited to the manufacture of:

- (1) Telephone equipment or apparatus
- (2) Radio or TV broadcasting or communications equipment
- (3) Search, detection, navigation, guidance, aeronautical or nautical systems

# UNDERWRITING GUIDE

Aircraft Radio Or Transmitting Equipment Mfg. Amplifier Mfg. Antenna Mfg. Depth Sounding Equipment Mfg. Hearing Aid Mfg. Infrared Homing Systems Mfg. Intercommunications Equipment Mfg. Microphone Mfg. Microwave Communication Equipment Mfg. Missile Guidance Equipment Mfg. Multiplexer Mfg. Navigational Instruments Mfg. Radar Devices Mfg. Radio Or Television Transmitting, Signaling Or Detection Equipment Or Apparatus Mfg. Receivers - Radio Communication Mfg. Recording Devices Mfg. Sonar Equipment Mfg. Speaker Mfg. Stereo Equipment Mfa. Tape Recorder Mfg.

Telemetering Equipment Mfg. Telephone Equipment Or Apparatus Mfg. Transponder Mfg. Video Cassette Recorder Mfg.

# 486 INCANDESCENT LIGHT BULB OR ELECTRONIC TUBE MFG.

# UNDERWRITING GUIDE

Cathode Ray Picture Tube Mfg. Electric Light Bulb Mfg. Electron Tube Mfg. Incandescent Light Bulb Mfg. Medical Diagnostic Lamp Mfg. Megetron Device Mfg. (Specialty Electron) Neon Sign Mfg. - Shop Only, No Installation, Service Or Repair Photoflash Cube Mfg. Radio & Television Tube Mfg. Television Tube Mfg. Transmitting, Industrial And Special Purpose Electron Tube Mfg. Vacuum Tube Mfg. X-Ray Tube Mfg.

# 487 SURGICAL OR OPTICAL INSTRUMENT MFG.

Applies but is not limited to the manufacturing of surgical or dental instruments, optical instruments, optical lens grinding, fiber optics or other precision metal instruments such as drafting equipment, compasses, T-squares or triangles.

# UNDERWRITING GUIDE

Audio Compact Disc Duplicating Binocular Mfg. Coating Optical Products - Vacuum Deposition Method Dental Drill Or Dental Tools Mfg. Drafting Equipment Mfg. Micrometer Mfg. Optical Instrument Or Lens Mfg. Surgical Instrument Mfg. Surveying Equipment Mfg. Telescope Mfg.

# 488 ELECTRONIC MEASURING OR ANALYTICAL INSTRUMENT MFG.

Includes the manufacture of electric test equipment, totalizing fluid meters or counters, electronic test or measuring instrumentation.

Also contemplated by this class is the manufacture of medical diagnostic equipment such as CAT scanners or MRIs.

# UNDERWRITING GUIDE

Aircraft Instrument Mfg. (Not Radio Or Radar) Altimeter Mfg. Automatic Temperature Control Mfg. Blood & Gas Analyzer Mfg. CAT Scanner Mfg. Defibrillator Mfg. Electric Measuring Instrument Or Test Equipment Mfg. Electrocardiograph Equipment Mfg. Fetal Monitor Mfg. Flow Controller Mfa. Flowmeter Mfg. Gas Detection Monitor Mfg. Gas Meter Mfg. Heart Scan Systems Mfg. Magnetic Resonance Imaging (MRI) Mfg. Medical Equipment Mfg., Electronic - Diagnostic Or Treatment Pyrometer Mfg. Respirator Equipment Mfg. Semiconductor Test Equipment Mfg. Speedometer Mfg. Steam Pressure Gauge Mfg. Tachometer Mfg. Taximeter Mfg. Thermocouple Mfg. Thermometer Mfg. Thermostat Mfg. Ultrasound Imager Mfg. Valve Actuator Mfg. Vital Signs Monitoring Equipment Mfg. Volt Meter Mfg. Wafer (Semiconductor) Dicing Machine Mfg. Wafer Cleaning Equipment Water Meter Mfg. Wet Wafer Processing Equipment

# 489 DENTAL LABORATORY

# UNDERWRITING GUIDE

Artificial Teeth Mfg. Dental Laboratory Hearing Aid Ear Mold Mfg.

# 491 EMPLOYMENT CONTRACTOR - TEMPORARY ROLLING, DRAWING OR EXTRUDING NONFERROUS METALS STAFF

Applicable only to temporary staff provided to customers whose business classification is Code 403.

Please see the Employment Contractor - Temporary Staffing entry in the General Auditing & Classification Information section for further information on classifying temporary staff.

# UNDERWRITING GUIDE

Employment Contractor - Temporary Rolling, Drawing Or Extruding Nonferrous Metals Staff Rolling, Drawing Or Extruding Nonferrous Metals - Temporary Staff Temporary Rolling, Drawing Or Extruding Nonferrous Metals Staff

# 495 EMPLOYMENT CONTRACTOR - TEMPORARY AUTOMOBILE, TRUCK OR TRAILER BODY MFG. STAFF

Applicable only to temporary staff provided to customers whose business classification is Code 451.

Please see the Employment Contractor - Temporary Staffing entry in the General Auditing & Classification Information section for further information on classifying temporary staff.

# UNDERWRITING GUIDE

Automobile, Truck Or Trailer Body Mfg. - Temporary Staff Employment Contractor - Temporary Automobile, Truck Or Trailer Body Mfg. Staff Temporary Automobile, Truck Or Trailer Body Mfg. Staff

#### 497 EMPLOYMENT CONTRACTOR - TEMPORARY ELECTRONIC COMPONENET MFG., STAFF

Applicable only to temporary staff provided to customers whose business classification is Code 472.

Please see the Employment Contractor - Temporary Staffing entry in the General Auditing & Classification Information section for further information on classifying temporary staff.

#### UNDERWRITING GUIDE

Electronic Component Mfg. - Temporary Staff Employment Contractor - Temporary Electronic Component Mfg. Staff Temporary Electronic Component Mfg. Staff

#### 499 EMPLOYMENT CONTRACTOR - TEMPORARY BATTERY MFG. STAFF

Applicable only to temporary staff provided to customers whose business classification is Code 475.

Please see the Employment Contractor - Temporary Staffing entry in the General Auditing & Classification Information section for further information on classifying temporary staff.

#### UNDERWRITING GUIDE

Battery Mfg. - Temporary Staff Employment Contractor - Temporary Battery Mfg. Staff Temporary Battery Mfg. Staff

# STONE AND CLAY PRODUCTS MFG.

#### 501 CEMENT MFG. – INCLUDING QUARRYING

#### **UNDERWRITING GUIDE**

Calcium Carbide Mfg. Cement Mfg., Including Quarrying Cement Quarry Operated By Manufacturer Lime Burning Or Processing - By Specialist Contractor Plaster Mill Quarry, Cement - Operated By Manufacturer

# 502 PLASTER STATUARY OR ORNAMENT MFG.

#### UNDERWRITING GUIDE

Acrylic Embedment's Mfg. Map Mfg. Relief, Made Of Plaster Plaster Form Mfg. Plaster Statuary Mfg.

#### 506 POWDER METAL PRODUCTS MFG.

# UNDERWRITING GUIDE

Powder Metal Products Mfg.

#### 507 GRAPHITE PRODUCTS MFG.

UNDERWRITING GUIDE

Carbon Products Mfg.

Graphite Products Mfg.

#### 509 ASBESTOS GOODS MFG. – FOR ESTABLISHMENTS UTILIZING ASBESTOS FIBERS IN THEIR MANUFACTURING PROCESSES THAT RESULT IN AN ASBESTOS PRODUCT

#### UNDERWRITING GUIDE

Asbestos Cement Products Mfg. Asbestos Goods Mfg. Asbestos Paper Mfg. Asbestos Spinning Or Weaving Blanket Mfg., Insulating For Aircraft – Asbestos Brake Lining Mfg. – Asbestos Cloth Mfg. – Asbestos Fire Resistant Glove Mfg. Glove Mfg. - Fire Resistant Paper Mfg. – Asbestos Tape Mfg. – Asbestos Textile Mfg. – Asbestos Vinyl Asbestos Floor Tile Mfg.

#### 511 CONCRETE PRODUCTS MANUFACTURING

#### **UNDERWRITING GUIDE**

Bathtub Mfg. - Concrete Cast Stone Mfg. - Concrete Cement Block Mfg. Cinder Block Mfg. Concrete Block Mfg. Concrete Burial Vault Mfg. Concrete Products Mfg. Drain Tile Mfg. - Concrete Pipe Mfg. - Concrete Plaster Block Mfg. Precast Concrete Products Mfg. - Shop Septic Tank Mfg. - Concrete Silo Building - Concrete, Shop Only Step Mfg. - Prefabricated Concrete

#### 512 BRICK MFG., N.O.C.

Excluding quarrying or mining, also excluding clay or shale digging in open pits.

A supplementary dust disease loading shall be added by the Bureau to cover the potential hazard of those employers using material containing free silica.

Code 0175 at either the carrier or assigned risk rate is to apply to such exposure, but note that payroll developed by the exposure is also to be included in the Class 512 payroll at either the carrier or assigned risk rate. Premium developed under Code 0175 is not subject to experience or retrospective rating.

#### UNDERWRITING GUIDE

Brick Mfg. Pipe Mfg. - Terra-Cotta Refractory Products Mfg. Structural Clay Products Mfg. Terra- Cotta Mfg. Tile Mfg., Roofing, Structural Or Terra-Cotta

# 513 POTTERY, N.O.C. – NO BRICK, NON-DECORATIVE TILE, SEWER PIPE OR GAS RETORTS MFG.

A supplementary dust disease loading shall be added by the Bureau to cover the potential hazard of those employers using material containing free silica.

Code 0176 at the carrier or assigned risk rate is to apply to such exposure, but note that payroll developed by the exposure is also to be included in the Code 513 payroll at the carrier or assigned risk rate. Premium developed under Code 0176 is not subject to experience or retrospective rating.

#### UNDERWRITING GUIDE

Abrasive Shape Mfg. Abrasive Wheel Mfg. Ceramic Mfg. China Decorating - By A China Manufacturer China Tableware Mfg. Earthenware Mfg. Foundry Sand Cores Mfg. - By Contractor Grinding Wheel Mfg. Grindstone Mfg., No Quarrying Mineral Wool Mfg. - Including Spinning And Weaving Porcelain Electrical Product Mfg. Porcelain Mfg. Pottery Mfg., Glazed Pottery Mfg., N.O.C. - No Brick, Tile, Sewer Pipe Or Gas Retorts Rock Wool Mfg. - Including Spinning And Weaving Sand Mold Mfg. - By Independent Contractor Tile Mfg., Decorative Vitreous China Plumbing Fixture Mfg. Vitreous China Table And Kitchen Articles Mfg. Vitreous Tile Mfg.

# GLASS MFG.

# 535 GLASS OR GLASSWARE MFG.

The manufacture of glass products from purchased glass shall be assigned to Code 536.

# UNDERWRITING GUIDE

Cut Glass Mfg. Fibrous Glass Mfg. Flat Glass Mfg. Glass Container Mfg. Glass Mfg., Stained Glassware Mfg. Plate Glass Mfg. Polished Glass Mfg. Pressed Or Blown Glass Mfg. Rolled Glass Mfg. Sheet Glass Or Sheet Window Glass Mfg. Sodium Silicate Mfg. Stained Glass Mfg. Window Glass Mfg. Wire Glass Mfg.

#### 536 GLASS PRODUCTS MFG. – FROM PURCHASED GLASS – NO GLASS MANUFACTURING

# UNDERWRITING GUIDE

Glass Merchant - Bending, Beveling, Grinding Or Silvering Plate Glass By Separate Shop Crew Glass Ornament Mfg. - From Purchased Glass Laboratory Glassware Mfg. - From Purchased Glass Laminated Glass Products Mfg. - From Purchased Glass Mirror Mfg. - From Purchased Glass Stained Glass Products Including Window Mfg. - From Purchased Stained Glass Tiffany Lamp Shade Mfg. - From Purchased Stained Glass

# 544 EMPLOYMENT CONTRACTOR - TEMPORARY STAFF – MANUFACTURING OR LIGHT INDUSTRI AL OPERATIONS, N.O.C.

Applies to all temporary employees provided to manufacturing businesses except for temporary manufacturing or light industrial staff subject to Codes 185, 187, 191, 275, 276, 297, 491, 495, 497, 499 or 587.

Please see the Employment Contractor - Temporary Staffing entry in the General Auditing & Classification Information section for further information on the manufacturing businesses assignable to Code 544 and on classifying temporary staff.

#### **UNDERWRITING GUIDE**

Employment Contractor - Temporary Staff - Manufacturing Or Light Industrial Operations Light Industrial Or Manufacturing Business Operations - Temporary Staff Manufacturing Or Light Industrial Operations - Temporary Staff Temporary Staff - Manufacturing Or Light Industrial Operations

# 551 CHEMICAL PROCESSING OR PRODUCTS MFG., N.O.C.

For establishments engaged in manufacturing miscellaneous chemical preparations not otherwise classified.

#### UNDERWRITING GUIDE

Acid Mfg. Agricultural Chemical Mfg. Agricultural Pesticide Mfg. Alkali Mfg. Alum Mfg. Aniline Dye Mfg. Bicarbonate Of Soda Mfg. Charcoal Mfg. Chemical Processing Or Products Mfg., N.O.C. Copper Recovery, Not Smelting Cotton Seed Oil Mfg. Creosote Mfg. - From Tar Distillation, Wood Dve Mfa. E-Liquid/Vaping Liquid Mfg. Fungicide Mfg. Herbicide Mfg. Insecticide Mfg. Iron Recovery By Chemical Means Magnesium Metal Mfg. - Electrolysis Of Fused Magnesium Chloride Process Magnesium Metal Mfg. - Ferro-Silicon Process Magnesium Metal Mfg., N.O.C. Oil Mfg., Vegetable Pest Strip Mfg. Pesticide Mfa. Pyroxylin Mfg., Not For Use In Explosive Mfg. © 2021 DELAWARE COMPENSATION RATING BUREAU

Salt Refining Silica Gel Mfg. Soda Bicarbonate Mfg. Sulfate Mfg. Sulfuric Acid Mfg. Tanning Extract Mfg. Tar Refining Vegetable Oil Mfg. All Types Vitriol Mfg. Wood Alcohol Mfg. – Natural Wood Distillation Zinc, Recovery Of - By Chemical Means

# 553 GASES – MFG. OF CARBONIC OXIDE, ANHYDROUS AMMONIA, OXYGEN OR HYDROGEN.

# **UNDERWRITING GUIDE**

Acetylene Gas Mfg. Ammonia Mfg. Anhydrous Ammonia Mfg. Carbon Dioxide Mfg. Carbonic Acid Gas Mfg. Gas Mfg. Hydrogen Mfg. Ice Mfg., Dry Ice Industrial Gas Mfg. Oxygen or Hydrogen Mfg.

# 555 DRUG OR MEDICINE MFG.

# **UNDERWRITING GUIDE**

Biological Product Mfg. Cough Drop Mfg. Drug Mfg. Medicine Mfg. Pharmaceutical Preparation Mfg. Serum Mfg. Transdermal Nitroglycerine Patch Mfg.

# 563 PAINT OR COLORS MFG. – NO RED OR WHITE LEAD MFG.

# UNDERWRITING GUIDE

Adhesives Mfg. Color Mfg., No Red Or White Lead Mfg. Dope (Plastic Model Paint) Mfg. Dry Toner Mfg. Enamel Paint Mfg. Ink Mfg., Printing Inorganic Pigment Mfg. Lacquer Mfg. Metal Polish Mfg. Mineral Color Mfg. Mucilage Mfg. Paint Brush Cleaner Mfg. Paint Mfg., No Red Or White Lead Mfg. Paint Remover Mfg. Paint, Varnish, Lacquer Or Enamel Mfg. Pigment Color Mfg.

Polish Or Leather Dressing Mfg. Primer, Paint, Mfg. Printing Ink Mfg. Putty, Caulking Compound, And Allied Product Mfg. Roofing Compound Mfg., No Refining Shellac Mfg. Shoe Polish Mfg. Stains - Varnish, Oil And Wax, Mfg. Toner (Dry) Mfg. Varnish Mfg. Water Paint Mfg. Whiting Mfg. Wood Filler And Sealer Mfg. Wood Stain Mfg.

# 571 SOAP MFG.

# UNDERWRITING GUIDE

Beeswax Mfg. Candle Mfg. Cleaning. Polishing Or Sanitation Preparations Mfg. Cosmetic, Perfume Or Other Toilet Preparations Mfg. Cravon Mfg. Degreasing Solvent Mfg. Detergent Mfg. Disinfectant (Household And Industrial) Mfg. Dry Cleaning Preparation Mfg. Furniture Polish And Wax Mfg. Household Bleach, Dry Or Liquid Mfg. Log Mfg. - Synthetic (wax and sawdust combination) Perfume, Cosmetic Or Other Toilet Preparations Mfg. Perfumery Extract Mfg. Polishing, Cleaning Or Sanitation Preparations Mfg. Saddle Soap Mfg. Scouring Compound Mfg. Sealing Wax Mfg. Shampoo Mfg. Soap Or Other Detergent Mfg. Synthetic Log Mfg. (wax and sawdust combination) Washing Compound Mfg. Wax Or Wax Products Mfg. Wax Remover Mfg.

# 573 FERTILIZER MFG.

# **OPERATIONS NOT INCLUDED:**

Separately rate fertilizer application or lime spreading onto soil to Code 007.

#### 581 OIL REFINING, PETROLEUM

#### UNDERWRITING GUIDE

Aromatic Chemical Mfg. In Petroleum Refinery Benzene Mfg. In Petroleum Refinery Blending Lubricants Catalyst Mfg., Oil-Based Gasoline Blending Plant Grease Mixing Or Blending, Not Animal Or Vegetable Kerosene Mfg. Lubricant, Blending Lubricating Oil And Grease Mfg., Excluding Animal And Vegetable Products Naphtha Mfg. In Petroleum Refinery Nylon Mfg. Oil Blending - Not Animal Or Vegetable Oil Refining, Petroleum Oil Re-Refining, Used Motor Oil Petroleum Refining Plastic Material, Synthetic Resin, Or Nonvulcanizable Elastomer Mfg. Rayon Mfg. Sulfonated Oil And Assistant Mfg. Synthetic Rubber Intermediates Mfg. Synthetic Rubber Mfg.

# 587 EMPLOYMENT CONTRACTOR - TEMPORARY PAINT OR COLORS MFG. STAFF

Applicable only to temporary staff provided to customers whose business classification is Code 563.

Please see the Employment Contractor - Temporary Staffing entry in the General Auditing & Classification Information section for further information on classifying temporary staff.

#### UNDERWRITING GUIDE

Employment Contractor - Temporary Paint Or Colors Mfg. Staff Paint Or Colors Mfg. - Temporary Staff Temporary Paint Or Colors Mfg. Staff

# **EXCAVATION AND CONSTRUCTION**

# 601 ROAD OR STREET CONSTRUCTION: PAVING OR REPAVING

Applies to the laying of the road starting with the sub-base and includes all kinds of paving or repaving, surfacing or resurfacing or scraping, including airport runways or warming aprons. Also included are trimming and finishing of shoulders, installing curbing and erecting guard rails or fences.

# **OPERATIONS ALSO INCLUDED:**

- 1. Concrete drilling or sawing on highways or roads.
- 2. Flagmen provided by specialist contractors.
- 3. Painting lines on highway or roads.
- 4. Safety grooving of road surfaces by specialist contractor.
- 5. Portable/temporarily located asphalt plants operated by a paving contractor.

# **OPERATIONS NOT INCLUDED:**

- 1. CLEARING OF LAND projects shall be classified as delineated in the General Auditing & Classification Information section.
- 2. Separately rate subsurface work which involves all work necessary to bring the road up to grade or rock excavation, filling or grading to Code 609.
- 3. Separately rate bridge and culvert building where clearance is more than 10 feet at any point or the entire distance between terminal abutments exceeds 20 feet to Code 654.
- 4. Separately rate tunneling projects to Code 615.
- 5. Assign the applicable quarrying classification to quarrying and stone crushing by the quarry operator.
- 6. Assign Code 855 to permanently located and separately staffed asphalt plants.

# UNDERWRITING GUIDE

Airport Construction, Paving - Landing Strip Or Warming Apron

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Airport Runway Construction - Paving Or Repaying Asphalt Laying, On Constructed Highway By Contractor Asphalt Laying, On Constructed Highway By Supplier Asphalt Road Spraying Concrete Drilling Or Sawing - On Highways Or Roads Curbstone - Concrete Prefabricated - Installed By Road Contractor Fence Erection, Highway Barriers By Paving Contractor Flagmen - Provided By Specialist Contractor Guardrail Or Metal Fence Erection - By Road Contractor Highway Maintenance, Scraping, Paving Or Repaving By Contractor Milling Of A Road's Surface – By An Independent Contractor Or The Paving Contractor Painting Lines On Highways Or Roads Paving Or Repaving, Road And Street Repaving - Street Or Road Road Construction - Paving Or Repaving Street Or Road Construction Or Maintenance - Scraping, Paving Or Repaving Surfacing Or Resurfacing Of Road Or Street Warming Apron Paving, Airport

# 603 SEWER CONSTRUCTION – ALL WORK TO COMPLETION, INCLUDING MASONRY WORK IN CONNECTION THEREWITH – NO TUNNELING

# UNDERWRITING GUIDE

Sewer Construction, All Work To Completion Except Tunneling, See Class 615 Storm Drain Construction

# 605 RAILROAD CONSTRUCTION AND MAINTENANCE OF WAY BY CONTRACTORS – ALL OPERATIONS INCIDENTAL THERETO, EXCEPT BRIDGE BUILDING

The entire payroll in construction of bridges or culverts exceeding a span of 12 ft. must be separately classified as provided in this Manual.

# UNDERWRITING GUIDE

Railroad Construction, By Contractor Railroad Maintenance Of Way, By Contractor

# 607 DRILLING BY CONTRACTOR

# **OPERATIONS ALSO INCLUDED:**

- 1. Horizontal directional drilling for underground utility construction is a trenchless (non-excavating) method of installing underground pipes, conduits or cables.
- 2. Microtunneling is a trenchless method of installing pipes. A computerized navigation system operated above ground advances and steers the microtunneling machine (MTB), jacks the pipe, and excavates the soil to directly install pipes.

# UNDERWRITING GUIDE

Boring Or Test Boring For Soil Samples By Specialist Contractor Drilling, By Contractor Elevator Shaft Drilling – By Contractor Geothermal Well Drilling –By Contractor Horizontal Or Directional Drilling – For Underground Utility Construction - By Contractor Microtunneling Water Well Drilling - By Contractor

# 608 FLAT CEMENT WORK

Applicable to a specialist contractor performing ground-supported concrete work in the construction of houses or one or two-story commercial buildings, including but not necessarily limited to concrete footings, foundation walls, cellar floors, curbs, sidewalks and driveways. Also applicable to constructing ground-supported concrete floors for one or two story commercial buildings and the blacktop paving or repaving of driveways, parking lots, sidewalks or yards. Further applicable to the breakup by use of picks or jackhammers and removal of old ground-supported concrete, digging with shovels, and the set-up and removal of forms by the ground-supported concrete contractor.

#### **OPERATIONS ALSO INCLUDED:**

- 1. Mausoleum or monument erection in cemeteries.
- 2. Diamond core drilling within buildings by a specialist contractor.
- 3. Painting lines in parking lots or tennis courts by a specialist contractor.
- 4. The coating of concrete floors (typically with an epoxy resin) by a specialist contractor.

#### **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 601 to the paving or repaving of streets, roads, airport runways or warming aprons.
- 2. Assign Code 601 to concrete curb or gutter work performed by a street or road paving contractor.
- 3. Assign Code 609 to excavation performed by means of mechanical equipment. See Code 609 for further information.
- 4. Assign Code 654 to ground-supported concrete work in the construction of commercial buildings three stories or more.
- 5. Assign Code 654 to the installation of precast walls or panels.
- 6. Assign Code 654 to the erection/dismantling of forms incident to the pouring of self-bearing floors or any other non-ground supported concrete work.
- 7. Assign Code 654 to Guniting/Shotcrete installation.
- 8. Assign Code 855 to concrete pumping services by a specialist contractor.
- 9. Assign Code 855 to a separately-staffed and permanently-located ready mix concrete or asphalt plant.

# UNDERWRITING GUIDE

Airport Construction, Paving Of Automobile Parking Areas Asphalt Laying, Driveway, Floor, Yard, Sidewalk Cement Work, Flat, Not Self-Bearing Or Reinforced Concrete Floor Construction, Not Self-Bearing Concrete Work, Yard Diamond Core Drilling Within Buildings – By Specialist Contractor Driveway Construction - Blacktop Or Cement Flat Cement Work Contractor Mausoleums And Monuments In Cemeteries, Erection Only Painting Lines On Parking Lots Or Tennis Courts Paving, Driveway - Blacktop Or Cement

# 609 EXCAVATION

Applicable to payroll developed in general excavation, grading, trench digging, filling or backfilling. Also applicable to road construction subsurface work which involves all work necessary to bring the road up to grade including earth or rock excavation, filling or grading. Such work is performed with power shovels, trench diggers, bulldozers or graders. The business may be a specialist excavation contractor principally engaged in one or more of the listed tasks. The business may be a general contractor employing a separate staff performing one or more of the listed tasks or the business has kept separate payroll records for personnel who interchange between one or more of the tasks listed above and other construction tasks assigned to another construction classification.

# **OPERATIONS ALSO INCLUDED:**

- 1. All methods of clearing or removing brush and/or tree stumps that is not incident to tree removal.
- 2. Excavation and/or grading for parking lots.
- 3. Blasting services by specialist/independent contractors under contract with unrelated businesses including incidental drilling.
- 4. Cross-country oil or gas pipeline construction.
- 5. Landfill operation by independent contractor.

# **OPERATIONS NOT INCLUDED:**

- 1. Assign the applicable "all work to completion" construction classification when a business is performing work assignable to an "all work to completion" classification. Any excavation work performed by the business incidental to an "all work to completion" job or project shall be included in the "all work to completion" construction classification applicable to the job or project.
- 2. Separately rate the laying of a road's sub-base, its paving or repaving, surfacing or resurfacing or scraping to Code 601. This also includes airport runways or warming aprons.
- 3. Separately rate tunneling projects to Code 615.
- 4. Separately rate bridge and culvert building where clearance is more than 10 feet at any point or the entire distance between terminal abutments exceeds 20 feet to Code 654.
- 5. Assign the applicable quarrying classification to quarrying and stone crushing by quarry operator.

# UNDERWRITING GUIDE

Airport Runway Or Warming Apron Construction- Subsurface Work Blasting Contractor - Includes Incident Drilling By The Blasting Contractor **Building Underpinning** Caisson Work, Pneumatic Canal Irrigation. Construction Caves, Excavation Of New Areas For Exhibition Purposes Cell Tower Erection - Excavation Or Grading Of The Site By Contractor Cellar Excavation Culvert Construction, Not Exceeding 10 Feet Span Excavation, N.O.C. Excavation - Street Or Road - Including Rock Excavation Foundation Excavation Gas Or Oil Pipeline Construction - Cross-Country Grading Grading Preparatory To Building Erection Grave Digging - By Contractor Humus Digging And Bagging Irrigation System Construction Landfill Operation Levee Construction Oil Or Gas Pipeline Construction - Cross-Country Peat Digging Pipeline Construction, Oil Or Gas - Cross-Country Pipeline Reclamation, Oil Or Gas Rock Excavation, Not Quarry Septic Tank Installation, By Specialist Contractor Street Or Road Rock Excavation Sub-Surface Work – Road Or Street Construction

# 611 PILE DRIVING, INCLUDING TIMBER WHARF BUILDING

# **OPERATIONS NOT INCLUDED:**

Assign Code 654 to payroll developed in pouring concrete into driven piles.
 UNDERWRITING GUIDE
 Bulkhead Construction - State Coverage Only
 Jetty Construction - State Coverage Only
 Pile Driving - State Coverage Only
 Wharf Building, Timber - State Coverage Only

# 615 TUNNELING OR SHAFT SINKING, ALL WORK TO COMPLETION

# **OPERATIONS NOT INCLUDED:**

1. Assign Microtunneling to Code 607. Microtunneling is a trenchless method of installing pipes. A computerized navigation system operated above ground advances and steers the microtunneling machine (MTB), jacks the pipe, and excavates the soil to directly install pipes.

# UNDERWRITING GUIDE

Cofferdam Work - Under Pneumatic Pressure Sewer Construction, Tunneling Tunneling

# 617 GAS, STEAM OR WATER MAIN CONSTRUCTION – ALL WORK TO COMPLETION

# **OPERATIONS NOT INCLUDED:**

- 1. Separately rate to Code 615 tunneling under pressure.
- 2. Separately rate horizontal/directional drilling for underground utility construction to Code 607.
- 3. Separately rate conduit construction to Code 625.

# UNDERWRITING GUIDE

Gas Main Construction - Local Distribution Systems - All Work To Completion Except Tunneling Gas, Steam Or Water Main Repair - By Contractor - All Work To Completion Except Tunneling Main Construction - Gas, Steam Or Water - Local Distribution Systems - All Work To Completion Except

Tunneling

Steam Main Construction - All Work To Completion Except Tunneling

Water Main Construction, All Work To Completion Except Tunneling

# 625 CONDUIT CONSTRUCTION – FOR CABLES OR WIRES, ALL WORK TO COMPLETION.

Also includes cable laying by specialist contractors employing automatic equipment, which in one operation opens the trench, lays the cable and backfills.

# **OPERATIONS NOT INCLUDED:**

1. Separately rate horizontal/directional drilling for underground utility construction to Code 607.

# UNDERWRITING GUIDE

Cable Installation In Conduits - By The Conduit Construction Contractor Cable Laying With Automatic Equipment - By Specialist Contractor Conduit Construction - For Cables Or Wires, All Work To Completion

# **BUILDING CONTRUCTION**

# 643 ASBESTOS CONTRACTOR – ALL WORK TO COMPLETION. EMPLOYEES ENGAGED IN ASBESTOS REMOVAL, REPLACEMENT, REPAIR, ENCLOSURE OR ENCAPSULATIONS

# UNDERWRITING GUIDE

Asbestos - Encapsulation Or Removal (Including Pipe Insulation) Insulation (Asbestos) Encapsulation Or Removal (Including Pipe Insulation) Insulation Work, Pipe (Incl. Asbestos Encapsulation Or Removal) Pipe Insulation - Asbestos Encapsulation Or Removal

# 645 WALLBOARD INSTALLATION – WITHIN BUILDINGS

Includes the entire operation of installing drywall/wallboard including taping, seaming, texturing, but not painting.

# **UNDERWRITING GUIDE**

Drywall Installation - Including Taping And Seaming Plasterboard Installation Sheet Rock Installation - Within Buildings Taping And Seaming Of Wallboard Wallboard Installation

# 646 FURNITURE OR FIXTURES INSTALLATION – PORTABLE – IN OFFICES OR STORES

# **UNDERWRITING GUIDE**

Blackboard Installation – Wood Church Furnishings - Wood (Altars, Pews) Installation Display Rack Or Stand Installation - Metal, Plastic Or Wood Electrostatic Painting Of Metal Cabinets Or Furniture – At Customers' Locations – By Specialist Contractor Exhibit Booth Erection Fixture Installation: Partitions Or Counters Furniture Or Fixture Installation - Portable – In Offices Or Stores Kitchen Equipment Installation - (Commercial) Metal Partition, Shelving, Locker, Office And Store Fixture Installation Partition Installation Shelving And Store Fixture Installation Showcase Erection And Installation, No Mfg. Soda Fountain Or Counter Installation - Plumbing Or Electrical Wiring To Be Separately Rated

# 647 INSULATION WORK, N.O.C.

Includes the installation or application of acoustical or thermal insulating material in buildings or within building walls.

# **OPERATIONS ALSO INCLUDED:**

1. A Weatherization Program insulates the client's home, which may be a detached house, twin, a row house or a mobile home. The clients are generally either elderly, on a fixed income or are low-income families. All of a weatherization program's tasks (e.g., fixing windows and/or doors, installing blown or insulation, putting in foam sealants, doing caulking or putting in weather stripping) are incidental to the efforts of preventing outside air from infiltrating the home and concurrently preventing warm or

air-conditioned air from escaping the home's insulation.

#### **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 643 to payroll developed in asbestos encapsulation or removal including pipe insulation.
- 2. Assign Code 663 to pipe covering or insulation work except for asbestos.

# 648 CARPENTRY – INSTALLATION of CABINET WORK, FINISHED WOODEN FLOORING OR INTERIOR TRIM

# **OPERATIONS ALSO INCLUDED:**

- 1. The installation of parquet flooring.
- 2. The installation of countertops of any material except stone countertops.

# **OPERATIONS NOT INCLUDED:**

1. Assign Code 668 to the installation of all types of stone countertops.

# UNDERWRITING GUIDE

Bathtub Liner Installation Cabinet Installation, Commercial Or Residential Carpentry - Installation Of Cabinet Work, Finished Wooden Flooring Or Interior Trim Finished Hardwood Floor Installation Floor Installation - Portable – Wood Floor Laying, Finished Hardwood Floor Sanding Or Scraping – Wood Hardwood Floor Laying Interior Trim Installation – Wood Kitchen Cabinet Installation – Wood Locks, Installation In New Buildings Parquet Floor Laying Paving, Wood Block, Interior Stair Building (Wooden) Erection

# 649 CEILING INSTALLATION – SUSPENDED ACOUSTICAL GRID TYPE

# UNDERWRITING GUIDE

Acoustical Ceiling Installation - Suspended Grid Type Ceiling Installation - Acoustical - Suspended Grid Type

# 651 CARPENTRY – COMMERCIAL STRUCTURES

# **UNDERWRITING GUIDE**

Aluminum Awning Erection – Commercial Aluminum Storm Sash Installation – Commercial Asbestos - Encapsulation Or Removal (Not Pipe Insulation) Boarding Up Of Abandoned Buildings (Including Those Designed For Dwelling Occupancy) Bridge Building – Wood Carpentry, N.O.C. Excluding Concrete Form Building Cooling Tower Erection, Prefabricated – Wood Door Installation - Commercial – All Types Except Overhead Doors Fence Erection All Types – Commercial or Residential General Construction – Commercial Grandstand Or Bleacher, Erection By Contractor - Portable – Wood Greenhouse Erection Interior Stripping/Gutting Of Buildings Jalousie Or Jalousie Screen - Metal Or Glass, Erection Of – Commercial Lead Paint Removal (From Any Non-Pipe Surface) - By Contractor Metal Fence (e.g., Aluminum, Chain Link or Wrought Iron) Erection – Commercial or Residential Metal Storm Sash Installation – Commercial Prefabricated Wooden Building And Structural Member Erection Siding Installation (Aluminum, Vinyl, Wood or Cement Board) - Commercial Structures Silo Erection – Wood Storm Window Or Storm Door, Installation – Wood Or Metal – Commercial Tank Erection – Wooden Vinyl Fence Erection - Commercial or Residential Window Screen Or Screen Door Installation – Metal Or Wood – Commercial Wood Fence Erection – Commercial or Residential

#### 652 CARPENTRY – RESIDENTIAL INCLUDES ONE- OR TWO-FAMILY DETACHED HOUSES, TOWNHOUSE OR ROW HOUSES OR BUILDINGS DESIGNED PRIMARILY FOR MULTIPLE OCCUPANCY (E.G., APARTMENTS) THREE STORIES OR LESS IN HEIGHT OR GARAGES CONSTRUCTED IN CONNECTION WITH THE HOUSES OR APARTMENTS

# **OPERATIONS ALSO INCLUDED:**

1. Assign Code 652 to the entire payroll of employees interchanging among trades at a specific job site.

# **OPERATIONS NOT INCLUDED:**

1. Separately classify trades where there is no interchange of personnel at specific job sites.

# UNDERWRITING GUIDE

Aluminum Awning Erection – Residential Aluminum Storm Sash Installation – Residential Carpentry - Detached One Or Two Family Dwellings Carpentry - Remodeling Of One Or Two Family Dwellings Carpentry - Residential For Multiple Dwelling Occupancy - Three Stories Or Less Door Installation – Residential – All Types Except Overhead Doors Home Improvements and/or Remodeling Jalousie Or Jalousie Screen - Metal Or Glass, Erection Of – Residential Metal Storm Sash Installation – Residential Modular Home Setup, Warranty Service, Remodeling Or Repair Punch List Repairs - By Contractor To A New House Siding Installation (Aluminum, Vinyl, Wood or Cement Board) – Residential Storm Window Or Storm Door Installation – Wood Or Metal – Residential Window Screen Or Screen Door Installation – Metal Or Wood – Residential

# 653 MASONRY

# **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 603 to payroll developed in masonry work in connection with sewers
- 2. Assign Code 665 to payroll developed in sandblasting by a painting contractor preparatory to painting.
- 3. Assign Code 971 to payroll developed in the power washing of exterior walls or decks at residential or commercial sites.

#### UNDERWRITING GUIDE

Boiler Brick Work, Installation Or Repair **Brick Pointing** Bricking Up Abandoned Buildings Bricklaying Building Caulking, Exterior Building Cleaning, Exterior Walls Cement Block Erection Chimney Construction – Masonry **Fireplace Installation Fireproof Tile Setting** Glass Block Installation - Structural Use Hardscaping Installation Marble Setting, Exterior Only Masonry, N.O.C. Pavers (Decorative Brick Or Stone) Installation **Plaster Block Erection** Retaining Wall Construction (Excluding Concrete) Sandblasting The Outside Of Buildings - By Specialist Contractor Silo Erection - Masonry Or Tile Stone Setting - Structural Stonework Erection By Contractor Structural Glass Block Installation, Interior Stucco Work, Exterior Walls Swimming Pool Plastering- By Specialist Contractor Swimming Pool Tile Installation – By Specialist Contractor Tuck Pointing Waterproofing Of Buildings Window Caulking

# 654 CONCRETE CONSTRUCTION

Applicable to commercial or residential concrete building construction such as self-bearing floors, foundations, piers, bridges, culverts or silos. Also applicable to making or erecting forms, placing reinforcing rods, taking down or stripping forms and finishing (smoothing out irregularities) the poured concrete. Code 654 applies to each of the aforementioned steps in the concrete construction process, whether all work is performed by one contractor or one or more of the job steps are outsourced to a specialty subcontractor(s).

# **OPERATIONS ALSO INCLUDED:**

- 1. Grouting (including drilling), which is the placement of cement, plastic compounds or concrete or the pumping of fly ash.
- 2. Guniting (Shotcrete Installation).
- 3. Pouring concrete into driven pilings.
- 4. Ground-supported concrete footings or foundation walls in the construction of commercial or residential buildings three stories or more.
- 5. Precast concrete panel or wall installation.
- 6. The wrecking or demolition of concrete or concrete-encased buildings or structures.

# **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 608 to a specialty contractor performing ground supported concrete work in the construction of houses or small (one or two-story) commercial buildings.
- 2. Assign Code 609 to excavation performed by mechanical equipment. See Code 609 for further information.
- 3. Assign Code 855 to concrete pumping services by a specialist contractor.

4. Assign Code 855 to a separately staffed and permanently located ready mix concrete plant.

#### **UNDERWRITING GUIDE**

Cell Tower Erection - Building Of The Concrete Pad By Contractor **Cement Finishing Concrete Construction** Concrete Floor Construction, Self-Bearing **Concrete Form Erection Concrete Parking Garage Construction** Concrete Reinforcing Rod Setting Concrete Work, Dams Concrete Work, Floors, Etc., Above Ground Level False Work Erection For Concrete Construction Grouting - Including Drilling - Placing Of Cement, Plastic Compounds Or Concrete, Or Pumping Of Fly Ash Guniting (Shotcrete Installation) Panel Or Wall Installation - Precast Concrete Parking Garage Construction – Concrete Precast Concrete Panel Or Wall Installation Reinforcing Rod Setting - Including By Specialist Contractor Retaining Wall Construction - Concrete Shotcrete Installation (Guniting) Silo Erection - Concrete Wall Or Panel Installation - Precast Concrete

# 655 IRON ERECTION

#### UNDERWRITING GUIDE

Bridge Building – Metal Bridge Painting Cell Tower Erection – Erection Of The Tower By Contractor Cell Tower Erection – Antenna(s) Installation, Service and/or Repair By Contractor Chimney Cleaning - Industrial Smokestacks Concrete, Pre-Stressed, Erection By Contractor **Corrosion Proofing Of Chemical Tanks** Fire Escape Installation By Contractor - Outside Gas Holder Erection Iron Erection Iron Or Steel Erection, Structural Metal Furring, By Contractor **Oil Field Tank Painting** Painting Of: Bridges, Oil Field Tanks, Steel Structures Or Tanks Smokestack Or Chimney Lining - Industrial Steel Erection, N.O.C. Steel Frame Structure Erection Steel Structures Painting Steel Tank Erector Steel Tower Erection For Cross-Country Electric Or Telephone Lines Swimming Pool Installation - Iron Or Steel Tank Erection – Steel Tank Painting Water Tank Painting Welding - Structural Steel Windmill Erection - Metal

# 656 ELECTRIC OR TELEPHONE LINE CONSTRUCTION BY CONTRACTORS

Includes the setting of poles, installation of pole hardware or transformers or the stringing of lines. © 2021 DELAWARE COMPENSATION RATING BUREAU

# **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 005 to payroll developed in the clearing of right-of-way on new lines, maintenance of right-of-way on existing lines or tree trimming.
- 2. Assign Code 655 to payroll developed in the erection of steel towers for cross-country lines.
- 3. Separately rate the tasks performed by a contractor(s) in erecting a cell phone tower. Such tasks may include but are not necessarily limited to:
  - a. Assign Code 609 to the clearing, excavation and/or grading of the site.
  - b. Assign Code 654 to building the concrete foundation.
  - c. Assign Code 655 to the erection of the tower and/or to the installation and/or repair of the tower's antennas.
  - d. Assign Code 660 to running a lateral line connecting the cell tower site to the land-line telephone network and/or installing low voltage wiring to the computer(s) or the fiber optic cable carrying the telephone signal to and from the cell site's base station call switching equipment.
  - e. Assign Code 952 to the programming, service or repair of computerized telephone call switching equipment in the cell site's base station.

# **UNDERWRITING GUIDE**

Electric Line Construction, By Contractor Floodlight Erection – Permanent Installation Of Telephone Or Electric Pole Hardware Installation Of Telephone Or Electric Transformers Power Line Construction Setting Of Telephone Poles Stringing Of Electric Or Telephone Lines Telephone Line Construction By Contractor

# 657 RIGGING, N.O.C. – BY CONTRACTOR

Applies to an employer providing rigging services to unrelated concerns on a contract basis. Rigging is a process used to secure materials that are to be moved by lifting equipment such as cranes, hoists, and block and tackle. A rigging contractor may be limited to securing the load, may both secure and lift the load, or may secure, lift and move the load to another location.

# **OPERATIONS ALSO INCLUDED:**

- 1. The disassembly, reassembly and setting and securing in place (e.g., bolting) of the item being rigged when performed by the rigging contractor to facilitate the rigging job.
- 2. The over the road transportation of the item being rigged, typically via the use of heavy or wide load trucks, when performed by the rigging contractor.
- 3. The operation of a mobile crane or other hoisting/lifting equipment when performed by a rigging contractor in order to move and/or set in place the item being rigged.

# **OPERATIONS NOT INCLUDED:**

- Separately rate installation work as provided for in this Manual. Installation includes but is not necessarily limited to the running and connecting of new plumbing, electrical or mechanical lines and related work. The disassembly, reassembly, transportation and setting and securing in place (e.g., bolting) of the item being rigged when performed by the rigging contractor to facilitate the rigging work shall not be construed to be installation.
- 2. Code 657 shall not apply to an employer whose field of business is construction, installation, service or repair and performs rigging work to facilitate the employer's own construction, installation, service or repair work.
- 3. An employer in the business of renting cranes with operators shall be assigned to Code 802.

# UNDERWRITING GUIDE

Rigging - Non Ship Safe Moving Tower Bell Installation

# 658 IRON ERECTION OR INSTALLATION – ORNAMENTAL OR NON-STRUCTURAL ONLY

# UNDERWRITING GUIDE

Architectural Bronze, Iron, And Brass Metal Work, Erection Only Balcony Erection Banister, Railing, Or Guard Erection – Metal Fire Escape Installation, Inside Fireproof Shutter Erection Flagpole – Erection Guardrail Erection - By Specialist Contractor Iron Erection, Ornamental Or Non-Structural Only Ornamental Brass Erection Ornamental Bronze Erection Ornamental Iron Grill Erection Ornamental Iron Railing Erection Prison Cell Erection – Steel Railing Erection – Metal

# 659 ROOFING

Applicable to specialist contractors performing any type of roofing, roofing repair or reroofing job utilizing any type of roofing material, including but not necessarily limited to hot tar, shingles, slate, tile or rubber on any type of roof, such as flat, sloped or built-up. Includes all personnel working on a roofing job (e.g., ground personnel passing materials to personnel on the roof and picking up debris and personnel on the roof).

# **OPERATIONS ALSO INCLUDED:**

- 1. Roof decking and related carpentry work performed by a roofing contractor.
- 2. The installation of sheet metal products (e.g., fascia, gutters, downspouts) by a roofing contractor that is a part of a roofing job.
- 3. Specialist contractors performing the waterproofing of roofs or the insulation of roofs.

# **OPERATIONS NOT INCLUDED:**

- 1. There is no payroll division between Codes 659 and 676 at the same location or job.
- 2. Assign Code 454 to a separately-staffed and located sheet metal fabrication shop.

# UNDERWRITING GUIDE

**Roofing Installation - All Kinds** 

# 660 ALARM OR SOUND SYSTEM – INSTALLATION OR REPAIR

# UNDERWRITING GUIDE

Alarm Or Sound System Installation Audio And Intercommunication System Installation - Within Buildings Battery Back-Up Power Systems – Service Or Repair By Specialist Contractor Burglar Alarm System Installation, By Contractor Cable Television – System Hookup Or Service – By Specialist Contractor Closed Circuit Television Systems - Installation Or Repair Computer Wiring Installation Within Buildings - By Specialist Contractor Environmental Control Systems Installation, Service Or Repair - By Specialist Contractor Fire Alarm System Installation Intercommunication System Installation, Within Buildings Invisible Fence Installation Public Address Systems Installation - Including Loudspeakers Sound System Installation Telephone Cable Laying With Automatic Equipment – Street to Building – By Specialist Contractor Telephone Wiring Installation Within Buildings - By Specialist Contractor

# 661 ELECTRICAL WIRING

Includes electric fixtures or apparatus installation or the making of service connections.

# **OPERATIONS NOT INCLUDED:**

1. Assign Code 656 to payroll developed in overhead electric telephone line construction.

# UNDERWRITING GUIDE

Cable Installation Or Replacement In Existing Conduit - By Specialist Contractor Electric Cable Laying With Automatic Equipment – Street To Building – By Specialist Contractor Electric Fixture Installation - By Contractor Electrical Contractor Electrical Wiring In Buildings - By Contractor Electronic Garage Door Opener Installation - By Contractor Floodlight Erection, Temporary - By Contractor Meters - Electric, Installing, Repairing And Testing, Including Shop - By Contractor Service Connections, Electrical Contractor Solar Electric (Photovoltaic) System Installation Traffic Light Installation - By Contractor

# 662 APPLIANCE – ELECTRICAL – SERVICE OR REPAIR

Includes the service or repair of window-unit type air conditioners, domestic refrigerators and/or commercial or domestic appliances including but not necessarily limited to: stoves, dishwashers, washing machines or clothes dryers. Also includes incidental shop or parts department employees.

# **OPERATIONS NOT INCLUDED:**

- 1. Separately rate electrical wiring or plumbing as provided in this Manual.
- 2. Assign the applicable store class to separately-staffed store operations.
- 3. Assign Code 664 to payroll developed in the installation, service or repair of central air conditioning units or commercial refrigeration (including walk-in) units.
- 4. Assign Code 675 to payroll developed in the installation, service or repair of industrial equipment (e.g., conveyor ovens).

# UNDERWRITING GUIDE

Air Conditioning Window-Type Units - Service Or Repair Appliances, Major Household Or Commercial, Electrical Or Gas - Service Or Repair © 2021 DELAWARE COMPENSATION RATING BUREAU Dryers, Household Or Commercial, Electrical Or Gas - Service Or Repair Electrical Or Gas Household Major Or Commercial Appliances - Service Or Repair Gas Fireplace Service Or Repair Household Major Or Commercial Appliances, Electrical Or Gas - Service Or Repair Refrigerator, Household - Service Or Repair Stoves, Household Or Commercial, Electric Or Gas - Service Or Repair Washing Machines, Household Or Commercial, Electrical Or Gas - Service Or Repair Water Cooler - Installation, Service Or Repair

#### 663 PLUMBING: GAS, STEAM, HOT WATER OR OTHER PIPEFITTING, INCLUDING HOUSE CONNECTIONS – SHOP PAYROLL, IF ANY, MUST BE INCLUDED

Includes work within buildings.

# **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 607 to payroll developed in geothermal and/or water well drilling.
- 2. Assign Code 675 to pipefitting in connection with the installation of machinery or apparatus outside of buildings.

#### UNDERWRITING GUIDE

Automatic Sprinkler Installation Automatic Stoker, Gas Or Oil Burner Installation Beer Drawing Equipment, Cleaning And Installation French Drain Installation Furnace - Hot Water Or Steam - Installation, Service Or Repair Furnace Cleaning - Hot Water Or Steam Gas Pipefitting, Indoor Heating Equipment - Installation, Service Or Repair - Hot Water Or Steam Hot Water Tank - Installation, Service Or Repair Insulation Work, Pipe (Incl. Asbestos Encapsulation Or Removal) Lawn Sprinkler Installation Lead Paint Removal (From A Pipe Surface) - By Contractor Milking Equipment Installation **Oil Still Pipe Insulation** Pipe Covering Installation (Incl. Asbestos Encapsulation Or Removal) Pipe Laying For House Or Service Connections, By Plumbing Contractor **Pipefitting - House Connections** Plumbing, N.O.C. Pump Installation, Water Sewer Cleaning, House Connections, Using Portable Equipment Soda Dispensers - Installation And Repair Solar Water Heater Installation - Including Storage Tanks And Solar Panels Sprinkler Installation Stoker Installation Or Repair Sump Pump Installation Water Meter Installation - By Contractor Water Softener Installation And Service, Domestic Water Well Cleaning

# 664 HEATING, VENTILATING OR AIR CONDITIONING CONTRACTOR

Applicable to contractors performing forced air heating, ventilating or air conditioning equipment installation required for air comfort control or engaged in the service or repair of such equipment. Further included is any incidental duct or shop work.

# **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 607 to payroll developed in geothermal or water well drilling.
- 2. Assign Code 662 to payroll developed in the service or repair of window-unit air conditioners.
- 3. Assign Code 663 to payroll developed in the installation, service or repair of either hot water or steam heating equipment.
- 4. Assign Code 677 to payroll developed in the installation, service or repair of high pressure hot water or steam heating equipment.

# UNDERWRITING GUIDE

Air Conditioning (Central) Systems Installation, Repair Or Service Central Air Conditioning Systems Installation, Service Or Repair Cleaning, Oiling Or Adjusting Of Air Conditioning, Forced Air Heating Or Ventilating Systems Duct Fabrication And Installation - Heating, Ventilating Or Air Conditioning Ductless Heating And/Or Air Conditioning System – Installation, Service Or Repair Furnace Cleaning - Hot Forced Air Heating Systems - Hot Forced Air, Repair Or Service - Cleaning, Oiling Or Adjusting Heating Systems Installation, Except Electric, Hot Water Or Steam Radon Mitigation Refrigeration Or Central Air Conditioning Units Installation Or Service Ventilating Systems Repair Or Service - Cleaning, Oiling Or Adjusting Warm Air Heating System Installation

# 665 PAINTING AND DECORATING, INCLUDING SHOP

#### **OPERATIONS NOT INCLUDED:**

1. Assign Code 655 to payroll developed in the painting of steel structures or bridges.

#### UNDERWRITING GUIDE

Calcimining, By Contractor Painting, Including Shop and Preparatory Sandblasting Shingle Staining, On Structures, Including Shop Work Whitewashing, By Contractor

#### 666 PLATE AND WIRE GLASS INSTALLATION

#### **OPERATIONS NOT INCLUDED:**

1. Assign Code 536 to payroll developed by a separate shop staff engaged in the manufacture of glass products including bending, beveling or silvering of purchased plate glass.

# UNDERWRITING GUIDE

Glass Installer, Except Automobile Glazier, Away From Shop Glazing Mirror Installation Plate Glass Installation Wire Glass Installation

#### 667 PAPER HANGING

#### **UNDERWRITING GUIDE**

Glass or Window Tinting, Except For Auto Glass Paperhanging Solar Control Film Installation In Window Wallpaper Hanging Window or Glass Tinting, Except For Auto Glass

# 668 TILE, STONE, MOSAIC OR TERRAZZO WORK – INTERIOR CONSTRUCTION ONLY INCLUDING MARBLE SETTING AND TILE WAINSCOTING, BUT EXCLUDING CEMENT FINISHING AND STRUCTURAL GLASS BLOCK INSTALLATION

Structural glass block installation shall be assignable to Code 653.

# UNDERWRITING GUIDE

Ceramic Tile Installation Floor Installation - Ceramic Tile Granite Countertop Installation Interior Marble Installation Interior Tile Mosaic Work Marble Setting, Interior Only Mosaic Tile Installation Stone Setting - Non-Structural Terrazzo Floor Laying Tile Floor Laying - Ceramic Or Mosaic Tile Wainscoting Installation

# 669 PLASTERING, INCLUDING LATHING

# UNDERWRITING GUIDE

Lathing Plastering, N.O.C. Stucco Work, Building Interiors

#### 670 HOUSE FURNISHINGS INSTALLATION, N.O.C.

Separately staffed store operations shall be assigned to the appropriate store class.

#### UNDERWRITING GUIDE

Carpet Installation, By Specialist Contractor Curtain Or Drapery Installation From Floor Or Ladder Drapery Or Curtain Installation From Floor Or Ladder Flag And Bunting Erection From Floor Or Ladder Floor Coverings - Installation Of Linoleum, Asphalt Or Rubber Tiling - Not Ceramic Tile Installation Floor Installation - Not Concrete, Ceramic Or Wood Floor Laying - Linoleum, Asphalt, Rubber Or Composition Tiling, Not Ceramic Furnishing Goods Installation House Furnishings Installation Linoleum Laying Rubber Tile Installation Slipcover Installation Tile Floor Laying, Not Ceramic Or Mosaic Upholstering - Away From Shop Venetian Blind Installation, No Mfg. Vinyl Tile Installation Window Shade Installation

# 673 ADVERTISING SIGN, MANUFACTURE, ERECTION OR REPAIR – NOT OUTDOOR ADVERTISING COMPANY

# UNDERWRITING GUIDE

Advertising Sign Mfg., Erection Or Repair, Not Outdoor Advertising Company Electrical Advertising Sign Mfg., Installation Or Repair Neon Sign Mfg., Installation Or Repair Scoreboard Mfg., Installation Or Repair – Electric Sign Erection, Removal Or Repair, Not Outdoor Advertising Company

# 674 SWIMMING POOL CONSTRUCTION, ALL WORK TO COMPLETION

# **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 655 to the construction of iron or steel reinforced swimming pools that are not groundsupported (e.g., the type commonly found on an upper floor or rooftop of a hotel or apartment building).
- 2. Assign Code 971 to swimming pool cleaning or maintenance work performed by the separate staff of a swimming pool construction contractor or by a specialist contractor.

# **UNDERWRITING GUIDE**

Swimming Pool Installation - All Types Except Iron Or Steel - All Work To Completion Swimming Pool Liner Installation - Vinyl, By Swimming Pool Installation Contractor

# 675 MACHINERY OR EQUIPMENT ERECTION OR REPAIR

Applies to the erection or repair of factory machinery or to the installation, erection or repair of elevators, escalators, conveyors or hoisting systems.

# UNDERWRITING GUIDE

Acetylene Gas Machine Installation Conveyor Or Conveyor Belt Installation Conveyor Oven Installation, Service Or Repair Crane Or Derrick Installation. Service Or Repair - Permanently-Sited Dismantling, Installation Or Service Or Repair Of Machinery Or Industrial Equipment, By Contractor Door Installation, Overhead - Wood Or Metal Electrical Apparatus, Machinery Or Motor Installation Or Field Repair Elevator Erection, Service Or Repair Escalator Installation, Service Or Repair Gasoline Station Equipment Installation (Including Excavation) Or Repair Hoist Installation, Service Or Repair Permanently-Sited Industrial Crane Installation, Service Or Repair - Permanently-Sited Installation Of Hod Hoists Installation Or Dismantling Of Machinery And Industrial Equipment, By Contractor Laundry Equipment Installation, Service Or Repair - Industrial Machine Belting Installation Or Repair Machinery Erection Service Or Repair Machinery Or Industrial Equipment Installation, Service Or Repair Or Dismantling, By Contractor Millwrighting Monorail System Installation (Except For Public Transportation) Oven (Conveyor) Installation, Service Or Repair

Overhead Door Installation Pipefitting, Installation Of Apparatus Or Machinery Outside Of Buildings Pump Installation, Service Stations Pump, Air And Gas Compressor, And Pumping Equipment – Installation, Service Or Repair Safe Installation Scaffold Sale, Rental Or Erection, By Specialist Contractor Scale Installation Or Adjustment, Platform Or Beam Type Tank Installation, Gas Stations Textile Machinery Installation, Service Or Repair

## 676 SHEET METAL INSTALLATION, NO PAYROLL DIVISION WITH CODE 659 AT THE SAME LOCATION OR JOB SITE

Code 676 shall be assigned to both the shop and the erection or installation payroll developed by an insured engaged in both the shop fabrication of sheet metal products and the erection or installation thereof.

# UNDERWRITING GUIDE

Downspout Installation Gutter Installation – Metal Metal Ceiling Installation

# 677 BOILER INSTALLATION OR REPAIR

Includes all work to completion except brickwork, which must be assigned to Code 653.

## **UNDERWRITING GUIDE**

Boiler Installation Or Repair Construction Of Boiler Foundations Grate Installation In Boilers, By Specialist Contractor Pipe Connection, For Boilers Steel Work In Connection With Boilers

# 679 ADVERTISING COMPANY, OUTDOOR

Applicable to outdoor advertising companies and includes but is not necessarily limited to: shop operations, the erection, painting, repair, maintenance or removal of signs, sign painting or lettering in or upon buildings or structures or bill posting.

## UNDERWRITING GUIDE

Advertising Company – Outdoor
Bill Posting (Including By Specialist Contractor)
Billboard - Erection, Maintenance and/or Changing Of Advertising By Outdoor Advertising Co. Or Specialist Contractor
Sign Painting Or Lettering In Or Upon Buildings Or Structures

# 681 CANVAS GOODS, AWNING OR TENT ERECTION, REMOVAL OR REPAIR

# UNDERWRITING GUIDE

Awning Erection Or Installation (Cloth) Canvas Products Erection Curtain Or Drapery Installation From Scaffolding Drapery Or Curtain Installation From Scaffolding Flag Or Bunting Erection From Scaffolding Tent Installation

## 682 EMPLOYMENT CONTRACTOR - TEMPORARY STAFF - CONSTRUCTION OR ERECTION OPERATIONS

Applies to temporary employees provided to a construction or erection contractor except for temporary excavation, commercial structure carpentry or electrical wiring (within buildings) staff which are subject to Codes 691, 693 or 695, respectively.

Please see The Employment Contractor - Temporary Staffing entry in the General Auditing & Classification Information section for further information on the construction or erection business operations assignable to Code 682 and on classifying temporary staff.

## UNDERWRITING GUIDE

Construction Or Erection Operations - Temporary Staff Employment Contractor - Temporary Staffing - Construction Or Erection Operations Temporary Staff - Construction Or Erection Operations

#### 691 EMPLOYMENT CONTRACTOR - TEMPORARY STAFF EXCAVATION STAFF

Applicable only to temporary staff provided to customers whose business classification is Code 609.

Please see The Employment Contractor - Temporary Staffing entry in the General Auditing & Classification Information section for further information on classifying temporary staff.

## UNDERWRITING GUIDE

Employment Contractor - Temporary Excavation Staff Excavation - Temporary Staff Temporary Excavation Staff

## 693 EMPLOYMENT CONTRACTOR - TEMPORARY COMMERICIAL STRUCTURE CARPENTRY STAFF

Applicable only to temporary staff provided to customers whose business classification is Code 651.

Please see The Employment Contractor - Temporary Staffing entry in the General Auditing & Classification Information section for further information on classifying temporary staff.

#### **UNDERWRITING GUIDE**

Carpentry, N.O.C. - Temporary Staff Employment Contractor - Temporary Carpentry, N.O.C. Staff Temporary Carpentry, N.O.C. Staff

## 695 EMPLOYMENT CONTRACTOR - TEMPORARY ELECTRICAL WIRING (WITHIN BUILDINGS) STAFF

Applicable only to temporary staff provided to customers whose business classification is Code 661.

Please see The Employment Contractor - Temporary Staffing entry in the General Auditing & Classification Information section for further information on classifying temporary staff.

## UNDERWRITING GUIDE

Electrical Wiring (Within Buildings) - Temporary Staff Employment Contractor - Temporary Electrical Wiring (Within Buildings) Staff Temporary Electrical Wiring (Within Buildings) Staff © 2021 DELAWARE COMPENSATION RATING BUREAU

# SPECIAL STATE ACT EXPOSURES

## 709 TALLYMEN AND CHECKING CLERKS – ENGAGED IN CONNECTION WITH STEVEDORING WORK

Coverage under State Act only.

## UNDERWRITING GUIDE

Public Weighers And Samplers Of Steamship Agency - State Coverage Only Tallymen - State Coverage Only

## 716 MARINA

Applicable to all waterfront operations, including but not necessarily limited to: the operation of boat docks, storage facilities, repair shops or marine railways, the sale or repair of boats or engines, the sale of parts or accessories, dockside snack bars and all dockside employees. The operation of separately-staffed inland boat showrooms or the operation of separately-staffed motels, restaurants, swimming pools, bowling lanes or other recreational facilities shall be separately classified as provided for in this Manual.

Separate staff engaged in boat building is assignable to Code 718. Coverage under State Act only.

#### **UNDERWRITING GUIDE**

Boat Rental - State Coverage Only Boat Storage Or Moorage - State Coverage Only Marina - State Coverage Only Yacht Basin - State Coverage Only

## 718 BOAT BUILDING OR REPAIR

Coverage under State Act only.

Includes businesses engaged in the building of recreational vessels and/or the repairing and the dismantling of a recreational vessel in connection with the repair of such vessel as defined in the United States Longshore and Harbor Workers' Compensation Act (LHW CA) as amended, who have been granted exemption from the LHW CA by the United States Secretary of Labor. A copy of the exemption certificate shall be made available to the DCRB as documentation.

#### UNDERWRITING GUIDE

Boat Building – Recreational - State Coverage Only Boat Dismantling – Recreational - State Coverage Only Boat Repairing – Recreational - State Coverage Only

# 721 RAILROAD OPERATION, N.O.C., INCLUDING SHOP, ORDINARY MAINTENANCE AND REPAIR OF ROADBED

The policies for risks with operations assignable to Code 721 must be endorsed excluding insurance of Federal Employers' Liability Act coverage. (Part Two)

#### UNDERWRITING GUIDE

Railroad, N.O.C. - Including Shop

#### 744 AIRCRAFT MANUFACTURE

**UNDERWRITING GUIDE** Aircraft Mfg.

## UTILITIES OPERATION

## 751 GAS UTILITY

Payroll developed by meter readers having no regular duty of any other nature in the service of the employer shall be assigned to Code 951.

As provided for in this Manual separately classify: geophysical exploration, drilling for gas deposits, the operation of gas wells and the construction or operation of cross-country pipelines.

#### UNDERWRITING GUIDE

Gas Utility Manufactured Gas Utility Mixed Gas Utility Natural Gas Utility

# 752 OIL OR GAS PIPELINE OPERATION

Applies to the operation of cross-country pipelines for the transmission of oil or natural gas which may include the laying or relaying of gathering or distributing lines, the operating of pumping stations, line checking, meter reading, line maintenance or repair and prevailing right-of-way clearance.

#### **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 581 to businesses engaged in oil refining.
- 2. Assign Code 609 to contractors building a cross-country pipeline.

#### UNDERWRITING GUIDE

Gas Or Oil Pipeline Operation Oil Or Gas Pipeline Operation

#### 753 WATERWORKS

Payroll developed by meter readers having no regular duty of any other nature in the service of the employer shall be assigned to Code 951.

#### UNDERWRITING GUIDE

Irrigation Plant, Selling And Pipe-Distributing Water Liquid Waste Treatment Plant Sewage Disposal Plant, Private Steam Heating Company Waste Treatment Plant – Liquid Water Supply System, Private Waterworks

# 755 ELECTRIC UTILITIES OPERATION

Payroll developed by meter readers having no regular duty of any other nature in the service of the employer shall be assigned to Code 951.

## UNDERWRITING GUIDE

Cooperative Electric Utility Electric Utility Operation Private Electric Utility R.E.A. Cooperative

# 757 TELECOMMUNICATIONS COMPANY

Applicable to FCC licensed businesses principally engaged in providing telephone services including but not necessarily limited to: wireline, long distance, cellular, radio paging or mobile radio services for customers for a fee.

## **OPERATIONS ALSO INCLUDED:**

1. Includes the installation, maintenance, repair and operation of telephone lines and systems, remote transmission sites and central office switching equipment.

## **OPERATIONS NOT INCLUDED:**

- 1. Independent contractors performing installation, maintenance or repair of telephone lines for telecommunications companies shall be separately classified as provided for in this Manual.
- 2. Separately rate the tasks performed by a contractor(s) in erecting a cell phone tower. Such tasks may include but are not necessarily limited to:
  - a. Assign Code 609 to the clearing, excavation and/or grading of the site.
  - b. Assign Code 654 to the building of the concrete foundation.
  - c. Assign Code 655 to the erection of the tower and/or to the installation and/or repair of the tower's antennas.
  - d. Assign Code 660 to running a lateral line connecting the cell tower site to the landline telephone network and/or installing low voltage wiring to the computer(s) or the fiber optic cable carrying the telephone signal to and from the cell site's base station call switching equipment.
  - e. Assign Code 952 to the programming, service or repair of computerized telephone call switching equipment in the cell site's base station.
- 3. Assign Code 759 to a business principally engaged in providing cable television and internet services.

## UNDERWRITING GUIDE

Telecommunications Company Telephone Company

# 759 CABLE TELEVISION OPERATIONS

Applicable to FCC licensed businesses principally engaged in providing cable television and/or internet services to subscribing customers.

#### **OPERATIONS ALSO INCLUDED:**

1. The erection or installation or system hook-up or service and/or repair or the operation of a cable television and internet system by the cable and Internet provider.

## **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 936 to separately staffed broadcasting studios and/or separate crews engaged in the presentation and/or filming of news and events.
- 2. Separately classify contractors engaged in the construction or erection work or the hook-up of service of customers for a cable television or Internet provider as follows:
  - a. Assign Code 625 to payroll developed in installing conduit underground and running cable through the conduit.
  - b. Assign Code 656 to payroll developed in the stringing of cable from pole-to-pole.
  - c. Assign Code 660 to payroll developed in hooking up or servicing a customer (including installing or replacing a lateral line from the pole to the customer's building and/or running cable in the customer's building).
- 3. Assign Code 757 to a business principally engaged in providing telephone services.

## UNDERWRITING GUIDE

Cable T.V. - Installation - Hooking Up Of Customers To Systems Cable T.V. - Installation Of New System, Except Towers Cable T.V. - Service and/or Repair Work For The System And Individual Customer Internet Service Provider Television, Cable - Installation Of New Systems, Except Towers

# TRUCKING AND STORAGE

## 801 STABLE, LIVESTOCK COMMISSION MERCHANT OR STOCKYARD NOT ASSOCIATED WITH SLAUGHTERHOUSES

## UNDERWRITING GUIDE

Auctioneer, Livestock **Boarding Stable Breeding Farm – Horse** Carriage Tours Or Taxis (Horse Driven) Cattle Auctioneer Cattle Dealer Farrier (Horse Shoeing By Specialist Contractor) Horse Breeding Farm Or Boarding/Training Stable Horse Driven Carriage Tours Or Taxis Horse Shoeing By Specialist Contractor Jockey - Employed By A Horse Breeding Farm Or Boarding/Training Stable Livestock Commission Merchant Livestock Dealer **Racing Stable** Riding Academy Sales Stable Stockyard **Therapeutic Riding Center** 

#### 802 MOBILE CRANE RENTAL WITH OPERATORS

Applicable to specialist contractors engaged in the rental and/or leasing of cranes with operators.

#### **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 675 to the installation and/or service/repair of overhead cranes in an industrial setting.
- 2. Assign Code 657 to rigging contractors, including rigging contractors who operate mobile cranes or other lifting/hoisting equipment in order to move and/or set in place the item being rigged.
- 3. Assign Code 814 to the rental or leasing of mobile cranes without operators.

## UNDERWRITING GUIDE

Crane Rental (Mobile) – With Operators by Specialist Contractor Mobile Crane Leasing Or Rental – With Operators By Specialist Contractor

## 803 TAXICAB COMPANY

Applicable to a business engaged in operating a vehicle(s) that is available for immediate hire (on a call and demand basis) with the fare to be determined by zone or meter.

Lessees transporting passengers for hire in motor vehicles leased pursuant to written leases shall not receive compensation under the Delaware Workers' Compensation Law but shall be deemed to be employers.

Effective July 7, 1982, New, Renewal, and Outstanding.

## **UNDERWRITING GUIDE**

Taxicab Company

# 804 SCHOOL TRANSPORTATION – BY INDEPENDENT CONTRACTOR

Applicable to an independent contractor engaged in the transportation of students to and from school. Such a business may also perform the transportation of students to and from sporting events or field trips.

## UNDERWRITING GUIDE

Automobile Bus Operation, School Bus Bus Operation, School School Bus Operation, By Contractor

## 805 MILK HAULING – BY CONTRACTOR

Applies to contractors engaged in hauling unprocessed or processed milk, water or other liquid food products by tank truck.

## UNDERWRITING GUIDE

Milk Hauling - By Contractor Water Hauling - Tank Truck - By Contractor

# 806 FURNITURE MOVING AND/OR STORAGE

## **OPERATIONS ALSO INCLUDED:**

1. The packaging or handling of households goods away from the employer's premises by the furniture moving and/or storage company or by an independent packing contractor.

## **OPERATIONS NOT INCLUDED:**

1. Assign Code 811 to the transporting or delivery and the setting into place at the customers' locations

of furniture and/or major household appliances under contract for a manufacturer or store.

## **UNDERWRITING GUIDE**

Furniture Moving and/or Storage
Household Goods Packing At The Customer's Location By The Moving Company Or By Independent Contractor
Merchandise Warehouse - Furniture - Including Moving
Mover - Household Or Office Furniture - With Or Without Storage Facility
Packing Household Goods At The Customer's Location By The Moving Company Or By Independent Contractor
Piano Mover
Warehouse - Public, Furniture

# 807 AMBULANCE SERVICE – SALARIED EMPLOYEES

Applicable to an independent contractor operating an ambulance service staffed by salaried employees. Each ambulance service is licensed by the Delaware State Fire Prevention Commission, who also certifies ambulance attendants. An ambulance service may engage in both emergency and non-emergency patient transfers. Non-emergency transfers are generally by appointment.

# UNDERWRITING GUIDE

Ambulance Service - Salaried Employees

## 808 PARCEL DELIVERY COMPANY – NO HANDLING OF BULK MERCHANDISE OR FREIGHT - ALL EMPLOYEES EXCEPT OFFICE

Applicable to businesses principally engaged in the delivery of envelopes, parcels or packages limited to 150 pounds or less. Envelopes, parcels or packages refer to those items where the delivery tariff or charge is allocable to the individual envelope, parcel or package. Also includes messenger or courier services engaged in deliveries on foot, by bicycle or motor vehicle.

## **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 811 to the hauling or transporting of materials or merchandise when the haulage or transport charge is based on truckload or partial truckload, the cumulative weight of the materials/merchandise being transported, the distance or mileage that the materials/merchandise is being transported, an hourly rate, or a flat contract price for the consignment.
- 2. Assign Code 811 to the transporting or delivery and setting into place at customers' locations of furniture and/or major household appliances under contract for a manufacturer or store.
- 3. Assign Code 802 to specialist contractors engaged in the rental and/or leasing of cranes with operators.
- 4. Assign Code 805 to the hauling of unprocessed or processed milk, water or other liquid food products by the tank truck.
- 5. Assign Code 812 to the hauling or delivery of mail involving letters, parcels, packages, sacks, pallets or rolling containers under contract to the United States Postal Service.

## UNDERWRITING GUIDE

Armored Motor Truck Delivery Bicycle Messenger Service Courier Service Company Delivery Service – On Foot, By Bicycle Or Motor Vehicle Messenger Service - On Foot, By Bicycle Or Motor Vehicle Parcel Delivery Company

# 809 FUEL DISTRIBUTION – RETAIL OR WHOLESALE

For businesses principally engaged in the sale of processed coal, fuel oil, liquefied petroleum (LP), gas (bottled gas or in bulk), or any combination of these lines.

## **OPERATIONS NOT INCLUDED:**

- 1. Separate crews installing and/or servicing fuel oil or gas heating units shall be separately classified as provided in this Manual.
- 2. Assign Code 811 to trucking businesses hauling fuel for unrelated businesses.
- 3. Assign Code 7313F to businesses operating coal or oil docks.

# UNDERWRITING GUIDE

Anhydrous Ammonia Dealer **Bottled Gas Dealer Butane Gas Dealer Coal Merchant** Collection Of Used Motor Oil - By Specialist Contractor Fuel Oil Distributor Fuel Yard Gas Distribution, Bottled Or Bulk Gasoline Dealer, Wholesale Kerosene Distribution Liquefied Petroleum Gas Dealer And Distributor Motor Oil (Used) - Collection By Specialist Contractor Naphtha Distribution Oil Distributing, Retail And Wholesale Petroleum Broker Petroleum Bulk Stations And Terminals – Including Blending And Mixing **Propane Gas Dealer** Used Motor Oil Collection - By Specialist Contractor

# 811 TRUCKING, N.O.C.

Applicable to hauling contractors principally engaged in hauling or transporting materials or merchandise for unrelated concerns when the haulage or transport charge is based on truckload or partial truckload, the cumulative weight of the materials/merchandise is being transported, the distance or mileage that the materials/merchandise is being transported, an hourly rate, or a flat contract price for the consignment.

# **OPERATIONS ALSO INCLUDED:**

- 1. Dispatchers and/or clerks on loading platforms, drivers, chauffeurs and their helpers and employees repairing vehicles.
- 2. The transporting or delivery and setting into place at customers' locations or furniture and/or major household appliances under contract for a manufacturer or store.

## **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 802 to specialist contractors engaged in the rental and/or leasing of cranes with operators.
- 2. Assign Code 805 to the hauling of unprocessed or processed milk, water or other liquid food products by tank truck.
- 3. Assign Code 808 to the delivery of envelopes, parcels or packages limited to 150 pounds or less where the delivery tariff or charge is allocable to the individual envelope, parcel or package.
- 4. Assign Code 812 to the hauling or delivery of mail involving letters, parcels, packages, sacks, pallets

or rolling containers under contract to the United States Postal Service.

- 5. Assign Code 995 to rubbish or garbage collection or debris box rental/service and dumpster rental/service.
- 6. Assign Code 657 to rigging contractors, including rigging contractors who perform the over the road transportation of the items being rigged.

## UNDERWRITING GUIDE

Automobile Driveaway Or Truckaway Service Automobile Hauler Hauling Contractor Trucking, N.O.C.

# 812 MAIL HAULING OR DELIVERY SERVICE COMPANY

Applies to risks engaged under contract to the United States Postal Service for the hauling or delivery of mail involving letters, parcels, packages, sacks, pallets or rolling containers.

Includes U.S. Postal Service contract mail delivery performed on a bulk or individual item basis.

## UNDERWRITING GUIDE

Mail Delivery - Under Contract To United States Postal Service

# 813 WAREHOUSING – OTHER THAN FURNITURE MOVING AND/OR STORAGE

For establishments principally engaged in either the cold storage or the warehousing or storage of general merchandise for unrelated concerns.

# UNDERWRITING GUIDE

Cold Storage Merchandise Warehouse – Cold Or General Merchandise Portable On Demand Storage – Rental – Delivery To And Pick Up From Customer Locations Storage – Cold Or General Merchandise Storage Warehouse, Public Warehouse - Storage, Public Warehousing - Other Than Furniture Moving And/or Storage

## 814 DEALER IN MOBILE, SELF-PROPELLED FACTORY, FARM OR CONSTRUCTION EQUIPMENT

## **OPERATIONS ALSO INCLUDED:**

1. The dealer's parts department.

## **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 819 to payroll developed by employees engaged in the sale of mobile, self-propelled factory, farm or construction equipment and to the mobile, self-propelled factory, farm or construction equipment dealer's outside sales staff. See Code 819 for additional details.
- 2. Assign Code 855 to a business principally engaged in the rental or sale of construction equipment that is not mobile and self-propelled.

## UNDERWRITING GUIDE

Construction Equipment - Rental, Sales Or Service (In Shop Or At Customer's Location) Contractors Equipment - Rental, Sales Or Service (In Shop Or At Customer's Location) Crane Repair, Mobile, By Specialist Contractor Equipment Dealer - Mobile, Self-Propelled - Factory, Farm Or Construction Farm Machinery Dealer Forklift Service and/or Repair - By Specialist Contractor (Shop Or At Customer's Location) Forklift Truck Dealer - Rental, Sales Or Service (In Shop Or At Customer's Location) Golf Cart - Rental, Sale and/or Maintenance - By Specialist Contractor Mobile Crane Repair, By Specialist Contractor Mobile Equipment Dealer - Factory, Farm Or Construction Tractor Dealer, Including Servicing And Repair

# 815 AUTOMOBILE SERVICE CENTER OR GARAGE – ALL EMPLOYEES INCLUDING OFFICE.

Please see the "Automotive Dismantlers" entry in the General Auditing & Classification Information regarding how to classify a business whose operations include the dismantling of automobiles and/or other types of vehicles to recover useable/saleable used parts.

# **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 225 to tire recapping or retreading when performed by a separate crew of employees in a physically separate work area.
- 2. See the Code 934 Section 2 class description for how to classify a new and/or used auto parts store that also provides automobile repair services.
- 3. Please refer to the "Automotive Service/Gasoline Station" entry in the General Auditing & Classification Information for information on classifying such business enterprise.

## **UNDERWRITING GUIDE**

Air Conditioning Systems, Automobile Or Truck Installation, Service Or Repair Automobile Body Repairing Automobile Paint Shop Automobile Radiator Repair Shop Automobile Repair Garage Carriage Repairing Customizing Vans Fender Repairing, Automobile Frame Straightening On Automobiles Garage, Automobile Or Truck Glass Installer. Automobile Maintenance Of Buses, By Public Garage Quick Oil Change And Lubrication Garage Rubber Tire Dealer, Retail Taximeter Installation Or Repair Tire Dealer, Retail **Towing Company** Truck Repair Garage Van Conversion Or Customizing Wagon Repairing

## 816 AUTOMOBILE FILLING STATION – RETAIL

Please see the Automobile Service/Gasoline Station and the Self-Service Gasoline Stations and Convenience Grocers entries in the General Auditing & Classification Information section for information on classifying such business enterprises.

## UNDERWRITING GUIDE

Automobile Laundry Car Wash Gasoline Station, Retail - Exclusively Gasoline Sales Truck Washing Service – Permanently Sited

## 817 BUS OPERATION

## **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 828 to a business operating a paratransit service.
- 2. Assign Code 951 to separate staff engaged as tour guides.
- 3. Assign Code 803 to a business operating a vehicle(s) that is available for immediate hire (on call and demand basis) with the fare to be determined by zone or meter.
- 4. Assign Code 804 to an independent contractor engaged in the transportation of students to and from school.
- 5. Assign Code 807 to an ambulance service staffed by salaried employees.

#### UNDERWRITING GUIDE

Automobile Rental Company With Drivers (Limousine Service) Bus Operation, Scheduled Lines Charter Bus Service Escort Service For Oversize Loads On Highways Funeral Escort Service (Motorcycle) Limousine Services Maintenance Of Buses, By Bus-Operating Company Motorcycle Funeral Escort Service Oversize Loads On Highways - By Specialist Escort Contractor Shuttle Service – By Specialist Contractor

# 818 AUTOMOBILE OR AUTOMOBILE TRUCK DEALER – ALL EMPLOYEES INCLUDING OFFICE

Also includes but is not necessarily limited to: inland boat dealers, mobile home dealers, recreational vehicle dealers or specialist contractors performing mobile home set-up or warranty service.

## **OPERATIONS NOT INCLUDED:**

1. Assign Code 652 to modular home setup or erection, warranty service, remodeling or repair.

#### UNDERWRITING GUIDE

Automobile Dealer - New and/or Used Cars Automobile Rental - Not a Limousine Service Automobile Salesperson Boat Dealer, With Services, Inland Mobile Home - Setup Or Warranty Service – By Specialist Contractor Mobile Home Dealer Motorcycle Dealer (Including Sale Of Accessory Merchandise Such As Clothing, Racing Gear, Etc.) Recreational Vehicle Dealer Trailer (All Types) Sales, Rental Or Leasing Truck Dealer - New and/or Used Trucks Truck Rental - Not a Hauling Contractor

# 819 MOBILE, SELF-PROPELLED FACTORY, FARM OR CONSTRUCTION EQUIPMENT SALESPERSON.

Applicable to the sales staff of a business classified to Code 814. The mobile, self-propelled equipment salesperson's duties include but are not necessarily limited to: showing the equipment to customers, explaining the various features, overseeing customer testing of the equipment, negotiating prices and coordinating financing with the dealer's finance department. Also applies to the Code 814 business' outside

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sales staff.

#### **OPERATIONS ALSO INCLUDED:**

- 1. Automobile auctioneers, either independent or in conjunction with a business classified to Code 820. See Code 820 for additional details.
- 2. Automobile driving schools.

## UNDERWRITING GUIDE

Auctioneer, Automobile Automobile Driver School

#### 820 AUTOMOBILE AUCTION - INCLUDING SNACK BAR OR RESTAURANT.

Applicable to businesses principally engaged in the auctioning of automobiles to automobile wholesalers, used car dealers, automobile dealerships or the general public. Also includes the auctioning of trucks and motorcycles. Also includes the operation of a snack bar or restaurant when conducted in conjunction with the auction.

#### **OPERATIONS ALSO INCLUDED:**

Automobile auctioneers are assigned to Code 819.

#### UNDERWRITING GUIDE

Auction, Automobile (Including Snack Bar Or Restaurant, Automobile Auctioneers To Be Assigned To Code 819)

Automobile Auction (Including Snack Bar Or Restaurant, Automobile Auctioneers To Be Assigned To Code 819)

## 821 BEVERAGE DISTRIBUTOR, WHOLESALE

Includes payroll developed by employees engaged as delivery salespersons, route salespersons and/or route supervisors engaged in the delivery of the insured's merchandise to customers.

## UNDERWRITING GUIDE

Beer And Ale Dealer, In Keg Or Case Lots Wholesale Beverage Distributing, Carbonated, Including Beer – Wholesale Soft Drink Distributing – Wholesale

# 825 AUTOMOBILE STORAGE GARAGE OR PARKING STATION OR LOT – NO AUTOMOBILE REPAIR

For automobile storage garages/parking stations/parking lots whose business is the storing or parking of automobiles. Includes cashiers who receive payment from customers.

Parking attendants on the payroll of enterprises such as hotels, restaurants, stores or theaters – not drivein theaters – which operate parking facilities for their customers shall be rated with the enterprise.

## UNDERWRITING GUIDE

Airport Parking Facility (Including Valet Service To And From Airport) Operation By Contractor Automobile Storage Garage Parking Areas

#### 828 PARATRANSIT SERVICE

Paratransit service is regulated by the Federal Transit Administration pursuant to the Americans with Disabilities Act as amended. Each public entity operating a fixed route surface transportation system is required to provide paratransit service to the physically handicapped or otherwise disabled individuals who cannot take public transportation. Such individuals may be transported to doctor's appointments, places of employment, stores, social venue or other destinations as needed. The public entity may outsource the provision of this service to an unrelated entity. A fare is charged for this service that may not exceed twice the fare charged for a trip in similar length, at a similar time of day as would be charged by the public entity's fixed route system.

# UNDERWRITING GUIDE

Handicapped – Transportation Services For Paratransit Service Transportation Services for the Elderly Transportation Services for the Handicapped

# MATERIAL DEALERS

## 855 LUMBER AND/OR BUILDING MATERIAL DEALER

Applicable to establishments principally engaged in selling lumber and/or building materials on a wholesale or retail basis. The lumber may include but is not necessarily limited to: rough and dressed lumber, molding, doors, sashes, frames and other millwork. The building materials may include but are not necessarily limited to: roofing, siding, shingles, wallboard, brick, cement, ready-mix concrete, sand or gravel. This class also includes payroll developed in the delivery of hardware, lumber and/or building materials by the lumber/building material dealer.

## **OPERATIONS ALSO INCLUDED:**

- The operation of a sales counter where the insured's counter staff takes customer telephone, facsimile, Internet or walk-in orders for the lumber and/or building materials, accepts payment or charges the customer's "house" account, and transfers the orders to the insured's yard or warehouse staff. The counter staff may also sell merchandise from a counter display, display racks behind the counter and/or a display space in front of the counter.
- 2. The operation of a showroom where customers may view samples of the lumber and/or building materials sold and place orders for such.
- 3. The sale and mounting of door hardware onto a door by a door distributor.
- 4. The making of door frames by a door distributor.
- 5. A business principally engaged in the rental and/or sale of non-mobile and non-self-propelled construction equipment (e.g., temporary bridge sections, shoring equipment, and air compressors).

# **OPERATIONS NOT INCLUDED:**

- 1. Separate manufacturing staff(s) in a physically separate work area(s) shall be separately classified as provided for in this Manual.
- 2. Separate staff performing erection or construction shall be separately classified as provided for in this Manual.
- 3. Assign Code 935 to the operations of a physically separate and separately-staffed retail store on the premises of a lumber and/or building material dealer that fulfills the multiple enterprise criteria discussed in Section 1, Rule IV, C., 3., a., 2. of this Manual.

## UNDERWRITING GUIDE

Asphalt Mixing Plant - Operated By Dealer Building Material Dealer, New Building Materials Dealer, Secondhand Cemetery Monument Or Memorial, Cutting, Engraving and/or Polishing Cinder Dealer **Commercial Lumber Yard** Concrete Dealer, Ready-Mixed Concrete Mixing Concrete Pumping Services - By Independent Contractor Cut Stone Or Stone Products Mfg. Door Or Window Distributor Dry Ice Dealer Engineered Hardwood Floor Dealer Fence Dealer – All Types Grain Elevator Operation Hardwood Flooring Dealer Heat Treating of Wood Packaging Material (Including Pallets) – By Specialist Contractor Humus Or Topsoil Dealer - No Excavation Ice Dealer - No Mfg. Insulation Dealer Kiln Drying of Lumber - No Sawmill Operations Landscaping Supplies Dealer (e.g., Mulch, Topsoil Or Stone) Log Dealer - No Logging or Sawmill Operations Lumber Cutting, Incidental Cutting To Size By Lumber Yard Lumber Dealer Lumber Yard, Secondhand Material Manure Dealer Marble Cutting And Polishing Metal Road Plate Rental Millwork, Hand Assembling Or Glazing, Not Performed By A Millwork Plant Monument Or Memorial (Cemetery) Cutting, Engraving and/or Polishing Mortar Mfg., No Construction Work Mulch Dealer Non-Mobile & Non-Self-Propelled Construction Equipment - Rental Or Sale Paving Mixtures Mfg. Peat Moss Dealer Plywood Dealer Ready-Mixed Concrete Dealer Rental Or Sale Of Non-Mobile & Non-Self-Propelled Construction Equipment Sash, Door Or Finished Millwork Dealer Sawdust Dealer Secondhand Building Material Dealer Soapstone Products Mfg. Stone Cutting Or Polishing - Not By A Mine Or Quarry Operator **Topsoil Or Humus Dealer - No Excavation** Vanities Assembly - Marble Window Or Door Distributor Wood Dealer, Kindling And Firewood Wood Preserving

## 857 METAL SERVICE CENTER (FERROUS OR NONFERROUS METALS)

Applicable to a business principally engaged in the sale and distribution of new ferrous or nonferrous metal merchandise generally obtained from new metal producers such as steel mills or smelters, including but not necessarily limited to: beams, sheet stock in coils, bars, rods, rounds, channel iron, angles or plates. Such business may handle a broad variety of new metal merchandise or specialize in handling a single type.

The new metal merchandise received by the business is unloaded and stored. The new metal merchandise may be shipped "as is" to the customer or it may be cut, slit, sheeted, bent or burned into the size or shape required by the customer and delivered by truck or rail. The processing equipment may include but is not necessarily limited to: sheeters, hacksaws, drills, benders or cutting torches.

Specialists principally engaged in the sale of reinforcing rods or bars to concrete contractors (including the cutting or forming of the rods or bars according to the contractors' specifications) are also assigned to Code 857, as are dealers principally engaged in selling wire rope, cable or metal conduit.

Further applicable by analogy to businesses engaged in the toll (fee) leveling or cutting of ferrous or nonferrous new metal to size for unrelated concerns. These enterprises do not own the new metal stock they level, sheet, cut, bend or burn, nor do they fabricate a product.

Where a dealer sells several types of merchandise, each of which may be subject to a different classification, such dealer shall be assigned on the basis of the principal category of merchandise sold. The term "principal" means more than 50 percent of the gross receipts.

## **OPERATIONS NOT INCLUDED:**

Not applicable to businesses principally engaged in collecting or handling either ferrous or nonferrous scrap metal. Assign ferrous scrap dealers to Code 858. Assign nonferrous scrap dealers to Code 859.

## UNDERWRITING GUIDE

Cable Or Wire Rope Dealer, Including Splicing Coil Stock Or Sheet Stock Dealer Iron Or Steel Merchant, New Materials Only Metal Service Center (Ferrous Or Nonferrous Metals) Reinforcing Rods or Bars Dealer Sheet Stock Or Coil Stock Distributor Steel Or Iron Merchant, New Materials Only Wire Rope Or Cable Dealer, Including Splicing

## 858 FERROUS SCRAP METAL DEALER

Applicable to businesses principally engaged in collecting and handling ferrous metals. Ferrous metals contain iron and include any type of steel or any steel alloy such as stainless steel.

The term "principally engaged" means more than 50 percent of the employer's gross receipts.

## **OPERATIONS ALSO INCLUDED:**

1. Businesses principally engaged in collecting and handling ferrous scrap and also performing automobile dismantling to recover saleable used auto parts.

#### UNDERWRITING GUIDE

Iron Or Steel Scrap Dealer Scrap Metal Dealer - Ferrous Metals Steel And Steel Alloy Scrap Dealer (Including Stainless Steel)

# 859 NONFERROUS SCRAP METAL DEALER

Applicable to businesses principally engaged in collecting and handling nonferrous metals. Nonferrous metals contain no iron and include but are not limited to: aluminum, copper, brass, lead or zinc.

The term "principally engaged" means more than 50 percent of the employer's gross receipts.

#### **OPERATIONS ALSO INCLUDED:**

1. Businesses principally engaged in collecting and handling nonferrous scrap and also performing automobile dismantling to recover saleable used auto parts.

#### **OPERATIONS NOT INCLUDED:**

1. Assign Code 402 to businesses principally engaged in the melting of nonferrous scrap to produce ingots.

#### UNDERWRITING GUIDE

Aluminum Scrap Metal Dealers (Other Than Beverage Cans) Brass Scrap Dealer Copper Scrap Dealer Lead Scrap Dealer Scrap Metal Dealer - Nonferrous Metals

#### 860 JUNK DEALER

For businesses collecting and handling a combination of ferrous and/or nonferrous scrap metal and other secondhand commodities (e.g., paper, glass ((including glass bottles)), rubber, rags or plastic ((including plastic bottles)) with no principal line of merchandise.

## **OPERATIONS ALSO INCLUDED:**

1. Processing of scrap or secondhand commodities by the junk dealer may include but is not necessarily limited to: cutting of salvaged metal and bailing paper or rags.

## **OPERATIONS NOT INCLUDED:**

- 1. WRECKING OR DEMOLITION PROJECTS shall be classified as delineated in the General Auditing & Classification Information section.
- 2. Assign Code 858 to a business principally engaged in collecting or handling ferrous scrap metal.
- 3. Assign Code 859 to a business principally engaged in collecting or handling nonferrous scrap metal.
- 4. Assign Code 862 to a business principally engaged in collecting or handling one or more of the following recyclable commodities: cloth clippings, rags, paper, glass, plastic, rubber stock or aluminum beverage cans.
- 5. Assign Code 862 to a specialist contractor principally engaged in shredding paper or destroying documents for unrelated concerns.

#### UNDERWRITING GUIDE

Junk Dealer

#### 862 RECYCLING CENTER

Applicable to businesses principally engaged in collecting or handling recyclable commodities including but not necessarily limited to: cloth clippings, rags, paper, glass, plastic, rubber stock and/or aluminum beverage cans. Includes consolidation facilities, where the recyclable commodities are simply collected, sorted, baled and resold, and reprocessing facilities, where the recyclable commodities are processed prior

to resale. Processing may include but is not necessarily limited to: grinding plastic, pulverizing glass and crushing aluminum beverage cans.

## **OPERATIONS ALSO INCLUDED:**

- 1. Businesses principally engaged in shredding paper or destroying documents for unrelated concerns. Such operations may be conducted at customer locations by the use of mobile equipment or at a centralized shredding facility.
- 2. Businesses principally engaged in disassembling, dismantling or shredding electronic devices including but not necessarily limited to: computers, computer peripherals (e.g., keyboards) and televisions.

## **OPERATIONS NOT INCLUDED:**

- 1. Assign businesses collecting a combination of recyclable products and scrap metals with no principal line of merchandise to Code 860.
- 2. Assign dealers in cloth clippings, new goods only, to Code 924.

#### UNDERWRITING GUIDE

Beverage Can Recycling Bottle Dealer, Used Broken Glass Dealer Can Recycling – Beverage Cloth Clippings Dealer, Used Container Recycling - Beverage - Bottle Or Can Cullet Dealer - Broken Or Refuse Glass Document Destruction Or Shredding Service Laundry, Waste Cloth, Operated By Dealers In Used Materials Paper Dealer, Used Plastics Dealer – Scrap Rubber Stock Dealer, Used Tire Dealer – Used – For Recycling (May Include Shredding) Used Tire Dealer – For Recycling (May Include Shredding) Waste Paper Dealer

#### 865 POULTRY AND/OR FISH DEALER/PROCESSOR

Applicable to employers principally engaged in one or more of the following operations:

The catching of live poultry as contractors on producers' premises and the hauling by poultry catchers of live poultry to dressing plants.

The dressing (to kill and prepare for market) of poultry, rabbits or other similar small game.

The making of either processed poultry or fish products. The term processed shall mean that definite changes result in the poultry or fish product due to the application of either chemical and/or heat (the use of smoke and/or cooking).

Wholesale sale/distribution of poultry or fish including the cutting or deboning of dressed poultry and/or the cutting or filleting of fish. The employer may also bread or stuff the product.

## **OPERATIONS NOT INCLUDED:**

1. Wholesale poultry and/or fish dealers who perform no cutting or filleting, but who may repackage the poultry or fish shall be assigned to Code 924.

2. Poultry dealers who may cut whole poultry into parts on an emergency basis will be construed as non-cutting and assignable to Code 924.

## UNDERWRITING GUIDE

Chicken Catching Chicken Dressing (To Kill And Prepare For Market) Fish Curing/Processing Fish Dealer (Including Cutting Or Filleting) – Wholesale Poultry Dealer (Including Cutting Or Deboning) – Wholesale Poultry Or Small Game Dressing (To Kill And Prepare For Market) Rabbits - Slaughtering, Dressing And Packing For The Trade Small Game Dressing And Packing Turkeys - Slaughtering, Dressing And Packing For The Trade

# 867 EMPLOYMENT CONTRACTOR – TEMPORARY WAREHOUSING STAFF

Applicable only to temporary staff provided to customers whose business classification is Code 813.

Please see the Employment Contractor - Temporary Staffing entry in the General Auditing & Classification Information section for further information on classifying temporary staff.

# UNDERWRITING GUIDE

Employment Contractor - Temporary Warehousing Staff Temporary Warehousing Staff Warehousing - Temporary Staff

# 871 EMPLOYMENT CONTRACTOR – TEMPORARY FURNITURE STORE – WHOLESALE STAFF

Applicable only to temporary staff provided to customers whose business classification is Code 921.

Please see the Employment Contractor – Temporary staffing entry in the General Auditing & Classification Information section for further information on classifying temporary staff.

## UNDERWRITING GUIDE

Furniture Store – Wholesale – Temporary Staff Temporary Staff – Furniture Store Wholesale Wholesale Furniture Store – Temporary Staff

## STORES

## 877 EMPLOYMENT CONTRACTOR – TEMPORARY DEPARTMENT STORE STAFF

Applicable only to temporary staff (except clerical office) provided to customers whose business classification is Code 914.

Please see the Employment Contractor - Temporary Staffing entry in the General Auditing & Classification Information section for further information on classifying temporary staff

## UNDERWRITING GUIDE

Department Store - Temporary Staff Employment Contractor - Temporary Department Store Staff Temporary Department Store Staff

## 879 EMPLOYMENT CONTRACTOR – TEMPORARY PACKAGING – CONTRACT – NON-CRATING STAFF

Applicable only to temporary staff provided to customers whose business classification is Code 923.

Please see the Employment Contractor - Temporary Staffing entry in the General Auditing & Classification Information section for further information on classifying temporary staff

#### UNDERWRITING GUIDE

Contract Packaging - Non-Crating - Temporary Staff Employment Contractor - Temporary Packaging - Contract - Non-Crating – Staff Packaging - Contract - Non-Crating - Temporary Staff Temporary Packaging - Contract - Non-Crating Staff

## 880 APARTMENT HOUSE OR CONDOMINIUM COMPLEX OPERATION

Applies to an employer principally engaged in the operation or contract management of a building or buildings with multiple residential living units. Includes apartment houses, condominium complexes and cooperative buildings. A cooperative is a type of residential property where the resident owns shares in the corporation that owns the building and has the right to live in a specific unit but does not actually own the space.

#### **OPERATIONS ALSO INCLUDED:**

1. An association formed for residents of a building or buildings with multiple residential living units (e.g., a condominium association).

#### **OPERATIONS NOT INCLUDED:**

1. Assign Code 888 to an association responsible for the governance of a residential planned community consisting of single family dwellings. See Code 888 for further information.

#### UNDERWRITING GUIDE

Apartment House Or Condominium Complex Operation Condominium Association Condominiums - Including Resident Or On-Site Manager Cooperative Building Operation - For Residential Occupancy Porters For Condominiums Residential House Rental

# 881 EMPLOYMENT CONTRACTOR – TEMPORARY HARDWARE STORE – WHOLESALE STAFF

Applicable only to temporary staff provided to customers whose business classification is Code 926.

Please see the Employment Contractor - Temporary Staffing entry in the General Auditing & Classification Information section for further information on classifying temporary staff

## UNDERWRITING GUIDE

Employment Contractor - Temporary Hardware Store - Wholesale – Staff Hardware Store - Wholesale - Temporary Staff Temporary Hardware Store - Wholesale – Staff

#### 882 RESIDENTIAL INTERIOR CLEANING SERVICES - BY CONTRACTOR.

Applicable to businesses principally engaged in providing interior cleaning services to residential customers. The cleaning services may include but are not necessarily limited to: dusting, mopping floors, vacuuming rugs or carpets, cleaning or sanitizing bathrooms or wiping or cleaning kitchen or bathroom fixtures.

## **OPERATIONS NOT INCLUDED:**

1. Assign Code 971 to payroll developed in the power washing of exterior walls or decks at residential or commercial sites.

#### UNDERWRITING GUIDE

Chimney Cleaning – Residential Domestic Interior Cleaning Service Contractor House Cleaning By Contractor – Interior Maid Service Contractor – Interior Residential Interior Cleaning Services - By Contractor

# 883 EMPLOYMENT CONTRACTOR – TEMPORARY RETAIL STORE, N.O.C. STAFF

Applicable only to temporary staff provided to customers whose business classification is Code 928.

Please see the Employment Contractor - Temporary Staffing entry in the General Auditing & Classification Information section for further information on classifying temporary staff

## UNDERWRITING GUIDE

Employment Contractor - Temporary Retail Store, N.O.C. Staff Retail Store, N.O.C. - Temporary Staff Temporary Retail Store, N.O.C. Staff

## 884 HEALTH OR EXERCISE CLUB - ALL EMPLOYEES INCLUDING OFFICE

A facility providing exercise programs (e.g., aerobics classes) for their members and, in some cases, the general public. Attendants will evaluate the type of equipment best suited to individual member needs and will assist members in exercise instruction or weight loss. The available equipment and services may vary from club-to-club. A club's exercise equipment may include but is not necessarily limited to: free weights (e.g., dumbbells and barbells) and other equipment (e.g., a cardio theater) that includes various types of equipment related to cardiovascular training, such as rowing machines, stationary exercise bikes, elliptical trainers or treadmills.

Larger clubs may employ personal trainers who are accessible to members for training, exercise, nutrition and/or health advice and consultation. Personal trainers may devise a customized fitness plan to assist members achieve their goals. They may also demonstrate exercises and monitor the member's exercises.

#### **OPERATIONS ALSO INCLUDED:**

1. Health shops, snack bars, childcare facilities, member lounges and/or cafes operated by the health or exercise club.

## **OPERATIONS NOT INCLUDED:**

1. Assign Code 968 to indoor facilities principally engaged in amateur sports training (e.g., basketball, ice hockey, boxing, gymnastics, martial arts, tennis or swimming).

- 2. Assign Code 970 or Code 991 to professional or semiprofessional sports teams as delineated in this Manual.
- 3. Assign a day spa not affiliated with a health or exercise club to Code 977. A day spa is a business which provides a variety of services for the purpose of improving health, beauty and relaxation through personal care treatments such as massages and facials.

# UNDERWRITING GUIDE

Aerobics Studio Club, Exercise Club, Health Exercise Club Fitness Club Fitness Instructor – By Independent Contractor – No Permanent Facility Health Club Health Or Exercise Club Pilates Studio Tai Chi Instruction Yoga Studio

# 885 PLUMBING SUPPLIES DEALER OR PIPE MERCHANT – WHOLESALE

Applies to dealers principally engaged in the wholesale selling of plumbing supplies, tubes or pipe. The term plumbing supplies as used in this classification includes but is not necessarily limited to: water heaters, water pumps, kitchen/bathroom fixtures (i.e., sinks, faucets, toilets, bath tubs, shower stalls), fittings or valves. Also included is the selling of tubes or pipe of all types and sizes. Businesses principally engaged in the wholesale sale of heating, ventilating and/or air conditioning equipment, supplies or parts are further contemplated by this classification.

## **UNDERWRITING GUIDE**

Gas, Steam Or Hot Water Apparatus Supplies Dealer – Wholesale Heating, Ventilating Or Air Conditioning Equipment Or Parts Dealer – Wholesale Kitchen and/or Bath Fixture Dealer Pipe Or Tube Merchant, Including Cutting, New Materials Only - All Types And Sizes Plumbing Supplies Dealer – Wholesale Refrigeration System Parts and/or Accessories Dealer – Wholesale

## 886 ELECTRICAL SUPPLIES DEALER – WHOLESALE

Applies to dealers principally engaged in the wholesale selling of electrical supplies. The term electrical supplies as used in this classification includes but is not necessarily limited to: electric wire, electrical (junction) boxes, fuses, switches, outlets, circuit breakers or lighting fixtures. This classification shall also include dealers in electronic components/accessories. Examples of electronic components/accessories include but are not limited to: inductors, resistors, circuit boards, transistors and relays.

# **UNDERWRITING GUIDE**

Electrical Supply Dealer – Wholesale Electronic Components and/or Accessories Dealer – Wholesale Lighting Fixtures And Supplies Dealer

# 887 MUSEUM – ALL EMPLOYEES INCLUDING OFFICE

An establishment devoted to the procurement, preservation and display of objects of cultural interest. Includes all types of museums (e. g., art, archaeology, children's, history, natural history, or technology). Also includes all of a museum's operations, which may include but are not necessarily limited to: galleries, curatorial space, auditoriums, movie theaters, lecture halls, classrooms for art instruction, storerooms, conservation or restoration laboratories, gift shops or eating facilities.

## **OPERATIONS ALSO INCLUDED:**

1. A separately staffed and located museum operated by a municipal government (e.g., borough, city or township).

#### UNDERWRITING GUIDE

Museum - All Types

## 888 HOMEOWNERS ASSOCIATION

Applies to an association responsible for the governance of a residential planned community consisting of single family dwellings (e.g., detached houses or townhomes). Pursuant to Section 81-302 of the Delaware Uniform Common Interest Ownership Act (DUCIOA) of the Delaware Code, an association is empowered to regulate the use, maintenance, repair and modification of the common elements of the community. Code 888 applies but is not necessarily limited to association staff performing lawn maintenance, maintenance and repair of common elements e.g., streets and roads, and the operation and maintenance of amenities for residents of the community e.g., swimming pools, tennis courts, health or fitness facilities, and community centers or clubhouses.

#### **OPERATIONS ALSO INCLUDED:**

- 1. Security of the planned community by the Homeowners Association staff.
- 2. The operation of a mobile home park.

## **OPERATIONS NOT INCLUDED:**

- 1. Assign the applicable restaurant classification to payroll developed in a physically separated and separately staffed prepared food and/or beverage service.
- 2. Assign Code 944 to payroll developed in the operation of a separately staffed golf course.
- 3. Assign Code 753 to payroll developed in the operation of a separately staffed sewage disposal plant and/or water supply system.
- 4. Assign Code 801 to payroll developed in the operation of a separately staffed horse stable.
- 5. Assign Code 716 to payroll developed in the operation of a separately staffed marina (State Act coverage only).
- 6. Assign Code 880 to an employer principally engaged in the operation or contract management of a building or buildings with multiple living units such as an apartment house, condominium complex or cooperative building and to an association established for the residents of such building or buildings.

## UNDERWRITING GUIDE

Gated Community Homeowners Association Mobile Home Park Residential Planned Community Unit Owners Association (For a Residential Planned Community)

# 889 EMPLOYMENT CONTRACTOR – TEMPORARY CLERICAL STAFF

Applicable to temporary staff whose job duties fulfill the definition of clerical found in Section 1, Rule IV, B., 2., a. of this Manual. The payroll of such temporary clerical staff shall be assigned to Code 889 regardless of the customer's business classification.

Please see the Employment Contractor - Temporary Staffing entry in the General Auditing & Classification

Information section for further information on classifying temporary staff.

## UNDERWRITING GUIDE

Clerical Office Employees - Temporary Staff Computer Programmer/Operator - Temporary Staff Data Processing - Temporary Staff Draftsman - Temporary Staff Employment Contractor - Temporary Clerical Staff Temporary Clerical Staff

#### 890 LIBRARY - PUBLIC – ALL EMPLOYEES INCLUDING OFFICE

Establishments in which books, magazines, manuscripts, musical scores, videos, compact audio discs or other literary or artistic materials are kept for use by the general public. Materials may be taken from the library for specified time periods or they may be restricted to use on the library's premises. Library patrons who wish to borrow library materials are generally library members and may pay an annual fee for that privilege. A library's services may also include but are not necessarily limited to: providing Internet access, sponsoring lectures, workshops or seminars, classes in adult literacy, storytelling or summer reading programs for children, providing photocopiers for public use (for a per page fee), providing meeting space for local organizations or bookmobiles.

#### **OPERATIONS ALSO INCLUDED:**

1. A separately staffed and located public library operated by a municipal government (e.g., borough, city or township) or school district.

## **OPERATIONS NOT INCLUDED:**

- 1. A library operated by a college or school for its students, faculty and staff will be assigned to the appropriate school classification.
- A library operated by a company (e.g., hospital, law firm or newspaper) will be assigned to the classification consistent with the employer's business. A library operated by a museum for its staff will be assigned to Code 887.

#### UNDERWRITING GUIDE

Library – Public Public Library

# 891 PRE-SCHOOL (CHILD CARE OR EARLY EDUCATION) SERVICES – ALL EMPLOYEES INCLUDING OFFICE

Includes but is not necessarily limited to nursery schools, Head Start, kindergarten or child daycare services.

Child daycare services provide for care and custody of children for various periods of time during the day (no residential facilities), typically during normal business hours (i.e., from 6:30 a.m. to 6:00 p.m., Monday through Friday).

Also applicable to employers principally engaged in operating nursery schools or kindergartens. Nursery schools are generally directed towards children ages three to four years, can be academically oriented and are designed to provide children with basic educational and social skills prior to the time they begin elementary school.

Kindergartens are pre-elementary school classes and are typically provided to children five-years-old. Sessions are usually held for one-half the school day (i.e., children may be enrolled in "morning" or

"afternoon" classes) and will include a very basic academic curriculum.

Further contemplated by this classification are employers operating the Head Start Program. Head Start is a federally-funded child development program that provides early education, health, nutritional and psychological services to three- to four-year-old children of low-income families. Some Head Start Programs will also provide for social services to low-income families and for child daycare. This program endeavors to enhance economically disadvantaged children's educational status and social skills to a level sufficient for them to enter elementary school.

## **OPERATIONS NOT INCLUDED:**

1. A child daycare center operated by an employer principally for the use of its own employees is not subject to Code 891 and shall be included in that employers applicable field of business classification.

## **UNDERWRITING GUIDE**

Before and/or After School Program Child Daycare Center Day Nursery – Children Daycare Center For Children Head Start Program Kindergarten, Not Operated In Conjunction With Grade School Nanny Service –By Specialist Contractor Pre-School - Early Education Services – By Independent Contractor

## 895 EMPLOYMENT CONTRACTOR – TEMPORARY COLLEGE OR SCHOOL STAFF

Applicable only to temporary staff provided to customers whose business classification is Code 965.

Please see the Employment Contractor - Temporary Staffing entry in the General Auditing & Classification Information section for further information on classifying temporary staff.

## UNDERWRITING GUIDE

College Or School - Temporary Staff Employment Contractor - Temporary College Or School Staff Substitute Teachers - Temporary College Or School Staff Temporary College Or School Staff

## 896 CLUB, N.O.C – ALL EMPLOYEES EXCEPT OFFICE

Clubs are organized civic, social or fraternal associations (e.g., The Elks, VFW posts, fraternities or sororities) who provide special services for members and members' guests only. The services and/or amenities provided by a club may vary depending upon the extent of each club's facilities and membership. The amenities provided may vary considerably from one club to another and may include but are not limited to: dining rooms, bars, lounges, reading/card rooms, bowling lanes or swimming pools. The club's focus and purpose may be based on a charter. Each club is responsible for electing officers to oversee and enforce the club charter. The charter may include but is not limited to rules and regulations for admitting members, maintaining membership and collecting dues. Periodic meetings are held at the club location to discuss upcoming events, fund raisers and/or club business.

## UNDERWRITING GUIDE

Club, Business Or Social Club, N.O.C. Fraternal Organization (e.g., VFW Post, The Elks) Fraternity/Sorority House Sorority/Fraternity House

## 897 FAST-FOOD RESTAURANT – ALL EMPLOYEES EXCEPT OFFICE

Applicable to a retail business principally engaged in preparing food(s) and selling the prepared food(s) and generally nonalcoholic beverages to the public for immediate consumption, either on the business' premises or on a take-out basis. Fast-food restaurants have a limited menu and no wait service except on an occasional or accommodation basis. Customer orders are typically placed at a counter, (the menu being openly displayed above and/or behind the counter), via a drive-through service, by telephone or by Internet and are rapidly filled. Fast-food restaurants generally sell nonalcoholic beverages, but certain fast-food restaurants may also have incidental alcoholic beverage sales. Where there are "eat-in" facilities counter staff wipe down tables and may also clear tables after a customer's food has been consumed. Included within (but not necessarily limited to) this definition are retail businesses principally engaged in the preparation and sale of: hamburgers, tacos, pizza or chicken.

Also contemplated are retail businesses principally engaged as either buffet or cafeteria-style restaurants. Buffet or cafeteria-style restaurants offer a buffet-type meal. Customers may serve themselves or staff may serve food to customers in the buffet line. Staff may clear tables after customers have completed their meal. There is no wait service.

## **UNDERWRITING GUIDE**

Buffet Or Cafeteria-Style Restaurant Cafeteria Or Buffet-Style Restaurant Coffee Shop Fast-Food Restaurant Luncheonette Pizza Shop – Retail Sandwich Or Other Food Preparation By Vending Machine Operators Sandwich Shop

## 898 CATERER – ALL EMPLOYEES EXCEPT OFFICE

There are four types of catering businesses that provide food service: social, industrial or institutional, concession or mobile.

Social caterers are hired for a single event such as a wedding, party or business affair. The social caterer provides the client with a menu of food items, types of beverages, colors of linens, other available amenities and, if applicable, a listing of the types of entertainment. The client is then responsible for choosing food, beverages, color schemes and/or entertainment. Once all of the services to be provided have been determined, the social caterer may produce a contract based on the predetermined services. Alcoholic beverages may be provided at the event, but the sale of alcoholic beverages is not the principal source of revenue. This type of catering may be performed either on the caterer's premises or at the customer's premises.

Institutional or industrial caterers operate under contract to provide in-house food service for businesses, hospitals, nursing homes, schools or similar customers. These catering operations generally plan menus and perform the preparation and sale of food in a cafeteria-style environment.

Concession caterers are usually located at but are not limited to airports, sports stadiums, amusement parks, theaters or museums. The concession caterer operates under contract with the client facility to provide prepared food and beverages to the client's patrons. The concession caterer may also use "walking vendors" throughout the venue.

Mobile caterers provide food and beverages from a truck with cooking equipment, parked on the sidewalk at locations such as a construction site, factory or university with large commuting student body or travel a predetermined daily route.

## **OPERATIONS ALSO INCLUDED:**

- 1. Also included within the scope of this class are caterers providing food service to unrelated airlines or railroads.
- 2. "Meals on Wheels" operations (organizations who provide a service to deliver hot meals to those who cannot prepare the food themselves) are further assigned to Code 898.

#### UNDERWRITING GUIDE

Cafeteria - Operated By Independent Or Specialist Contractor Caterer - All Types Food and/or Beverage Concession - By Specialist Contractor Industrial Caterer Institutional Caterer Meals On Wheels Mobile Catering Personal Chef Service – By Specialist Contractor Social Caterer Soup Kitchen

## 899 BAR, TAVERN, COCKTAIL LOUNGE OR NIGHTCLUB – ALL EMPLOYEES EXCEPT OFFICE

A bar, tavern, cocktail lounge or nightclub is an establishment principally engaged in the sale of alcoholic beverages by the drink that is open to the general public. These establishments may offer some type of entertainment such as a dance floor, disc jockey, live music or one or more televisions showing sporting events. Such businesses may or may not also prepare food and sell the prepared food to customers for immediate consumption. Where food is not prepared, the establishment may sell packaged snacks. In either scenario, food preparation or service is not a majority of the employer's operations.

#### **OPERATIONS ALSO INCLUDED:**

1. Brewpubs, microbreweries, and other businesses principally engaged in serving alcohol by the drink and also brewing beer on the premises which is primarily sold to their customers for on-site consumption.

#### UNDERWRITING GUIDE

Bar Cocktail Lounge Nightclub Tavern

## 903 LABOR UNION – ALL EMPLOYEES INCLUDING OFFICE

Applicable to all employees (e.g., business agents, organizers, clerical, janitorial or instructors in an apprenticeship program) of a labor union. Includes but is not necessarily limited to union locals, union district councils, and statewide or national labor union organizations.

#### UNDERWRITING GUIDE

Labor Union Trade School Operated By A Labor Union

## 904 INVESTIGATIVE AGENCY - ALL TYPES – ALL EMPLOYEES EXCEPT OFFICE

An investigative agency is principally engaged in gathering information for clients (e.g., insurance

companies or other businesses, attorneys or private persons) for one of a number of reasons (e.g., fraud or another crime, matrimonial or child custody disputes). To accomplish this overall goal an investigator's duties may include but are not necessarily limited to the tasks discussed below. The investigator may review public records (e.g., at a court house), interview the "subject's" neighbors, coworkers or acquaintances and/or conduct surveillance of the investigation's "subject." When surveillance is conducted, the investigator may take still photographs or video the "subject's" movements (e.g., to document insurance fraud). The investigator will prepare a written report of the findings and concurrently submit the photographs or videotape as warranted.

# **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 660 to a separate crew of employees of an investigative agency that installs or repairs alarms.
- 2. Assign Code 954 to a separate security guard staff of an investigative agency.

## UNDERWRITING GUIDE

Detective Agency Investigative Agency - All Types

## 905 ARCHITECTURAL CONSULTING FIRM – ALL EMPLOYEES INCLUDING OFFICE

A business that employs one or more state licensed architect(s) and is principally engaged in the professional practice of architecture (i.e., designing buildings and/or their interior and/or landscaping).

## **OPERATIONS ALSO INCLUDED:**

1. Interior design firms. Such businesses engage in the practice of planning and supervising the design and execution of building interiors and their furnishings.

## **OPERATIONS NOT INCLUDED:**

1. Architects or interior designers employed by concerns whose field-of-business is actual construction, manufacturing, mining or installation operations shall be assigned in accordance with the class or classes appropriate to the business of the employer, unless the operations subject to Code 905 fulfill the multiple enterprise conditions described in Section 1, Rule VI, 3.a.

## UNDERWRITING GUIDE

Architectural Firm, Supervising or Consulting Interior Design Firm, Supervising or Consulting Landscape Architectural Firm, No Construction Work

# 907 FRUIT OR VEGETABLE DEALER – WHOLESALE

Applies to dealers engaged principally in the wholesale distribution of fresh fruits or vegetables. The dealer may specialize in a single fruit or vegetable or handle two or more different fruits or vegetables. Such dealers may also wash the fresh fruits or vegetables and perform incidental repackaging of the merchandise into retail size bunches, boxes, bags or similar containers.

Also applies to fruit or vegetable packers who may contract with unrelated farming businesses to grow one or more fruits or vegetables or who may purchase unrelated farming businesses' fruit or vegetable crops on a bulk basis. The fruit or vegetable packer will receive the crops that the packer's staff will first wash, and then the fresh fruits or vegetables will be sorted, graded and/or chilled for shipment to customers.

In addition these dealers may also sell groceries, dairy products and/or frozen foods.

## **OPERATIONS NOT INCLUDED:**

- 1. Assign the applicable agricultural class to a business principally engaged in raising of one or more different fruits or vegetables whose operations may include the washing, sizing and/or packing thereof prior to shipment to customers.
- 2. Assign Code 113 to a business principally engaged in canning fruit or vegetables, pickling cucumbers, tomatoes, peppers or other vegetables, or preserving fruit or vegetables by another food preservation technique.

## UNDERWRITING GUIDE

Banana Dealer – Wholesale Fruit Dealer – Wholesale Fruit Packing – Not Cannery Garlic Dealer – Wholesale Mushroom Dealer – Wholesale Potato Dealer - Wholesale Produce Dealer – Wholesale Tomato Dealer (Fresh) – Wholesale Vegetable Dealer – Wholesale Vegetable Packing - Not Cannery

## 910 MEAT DEALER – WHOLESALE

Applicable to businesses principally engaged in the wholesale sale/distribution of fresh and processed meats and whose operations include the cutting of fresh meats into portion-controlled fresh meat products, such as steaks, roasts, or chops. Deboning will also be performed if the fresh meat is received in carcasses or partial carcasses. Such business may also distribute poultry and/or fish merchandise in addition to the meat merchandise and the operations may include the filleting of the fish and the cutting of poultry carcasses into parts. The business may further distribute grocery merchandise and/or fresh fruit and vegetables.

## **OPERATIONS ALSO INCLUDED:**

Businesses principally engaged in making natural sausage casings, but who perform no killing of animals.

## **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 119 to businesses principally engaged in taking beef and/or veal and cutting or grinding this fresh meat into hamburger, hamburger patties and/or veal patties and/or sandwich steaks.
- 2. Assign Code 111 when a wholesale meat dealer also slaughters animals and dresses their carcasses.
- 3. Assign Code 924 to wholesale meat dealers who do no cutting (or deboning) of fresh meats.

## UNDERWRITING GUIDE

Meat Dealer - Wholesale - Including Cutting Or Deboning Of Fresh Meat Sausage Casings Dealer - Natural - Including Cleaning

## 911 GROCERY – WHOLESALE

Applies to dealers engaged principally in the wholesale distribution of groceries or frozen foods which are received and sold in cartons, cases or boxes. Such dealers may also sell at wholesale dairy products, soft drinks, household cleaning supplies, paper products, fresh fruits or vegetables.

Code 911 also includes but is not necessarily limited to wholesale dealers engaged principally in the distribution of cider, coffee, dairy products, flour, fruit juices, herbs, spices or tea.

# **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 821 to a wholesale dealer principally engaged in selling beer in bottles, cans, kegs or barrels and/or soft drinks in bottles or cans.
- 2. Assign Code 907 to a wholesale dealer in fruits or vegetables or to a fruit or vegetable packer unrelated to a cannery.
- 3. Assign Code 924 to a wholesale dealer principally engaged in candling or distributing eggs.
- 4. See the "Bakery Products Distribution" entry in the General Auditing & Classification Information for the classification applicable to a business so principally engaged.

# UNDERWRITING GUIDE

Butter and/or Butter Substitutes Dealer - Wholesale Cheese Dealer – Wholesale Chinese Food Dealer - Packaged Or Frozen - Wholesale Cider Dealer – Wholesale Coffee Dealer (No Grinding Or Roasting) - Wholesale Dairy Products Dealer – Wholesale Delicatessen Meat Distributor - No Delicatessen Or Lunch Meat Manufacturing - Wholesale Flour Dealer - Wholesale Frozen Food Dealer – Wholesale Fruit Juice Dealer - Wholesale Grocery – Wholesale Health Food Dealer - Wholesale Herb Dealer – Wholesale Ice Cream Dealer – Wholesale Lunch Meat Distributor - No Lunch Or Delicatessen Meat Manufacturing - Wholesale Milk Or Milk Products Dealer - Wholesale Spice Dealer - Wholesale Tea Dealer - No Blending Or Mixing - Wholesale Tomato Products Dealer – Wholesale

# 914 DEPARTMENT STORE – ALL EMPLOYEES INCLUDING OFFICE

For businesses having 20 or more full-time employees or their equivalent and the merchandise handled must include wearing apparel, linens, house furnishings (other than furniture) and two or more of the following: cosmetics, furniture, giftware, hardware, jewelry, luggage, stationery/greeting cards, sporting goods and toys. The total annual sales of wearing apparel, linens, and house furnishings must exceed 50 percent of the total annual sales.

The criteria cited above will be applied to each location of a business.

## **OPERATIONS ALSO INCLUDED:**

1. Personnel performing the installation of house furnishings at customers' locations.

# UNDERWRITING GUIDE

Department Store

## 915 MEAT, FISH AND/OR POULTRY STORE – RETAIL, ALL EMPLOYEES EXCEPT OFFICE

Applicable to businesses principally engaged in the retail sale of fresh and cured meats, fish and/or poultry. Such businesses may also sell general grocery merchandise including but not necessarily limited to: bakery and/or dairy products or canned goods. Code 915 also includes the slaughtering of animals and the dressing of carcasses into fresh meat cuts, as well as the making of sausage, scrapple, frankfurters, ham or bacon provided more than 50 percent of the total sales of the fresh meat and/or cured meat products produced are sold over the counter to the general public for personal or household consumption either on the premises or through satellite outlets.

Such business may perform custom killing. This involves the slaughter of an animal (a steer, pig or sheep) for a private individual (frequently a farmer) and the cutting or processing of the resulting meat per customer specification. All of the fresh or processed meat is the customer's property and may be held for the customer by the business in a frozen food locker or returned immediately to the customer. This may also include the dressing of deer carcasses during hunting season for individual hunters.

This classification shall include incident sales to restaurants, institutional buyers or retail stores. When more than 50 percent of the sales are to non-retail customers, such businesses shall not be subject to Code 915 and shall be classified as indicated below.

# **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 111 when the business' operations include the killing of animals and more than 50% of the sales are to wholesale customers.
- 2. Assign Code 106 when the business' operations do not involve the killing of animals but do include the curing and preserving of meat into processed meat products and more than 50% of the sales are to wholesale customers.
- 3. Assign Code 910 when the business' operations simply involve cutting, or grinding fresh meats received in boxes, (deboning will also be performed if the fresh meat is received in carcasses or partial carcasses), and more than 50% of the sales are to wholesale customers.
- 4. Assign Code 917 when the business' operations involve the retail sale of fresh or cured meat, fish or poultry as well as other items (e.g., groceries or vegetables), and the business' records show that less than 50 percent of the business' sales are from fresh or cured meats, fish or poultry.

## UNDERWRITING GUIDE

Butcher Shop – Retail Fish, Meat Or Poultry Store – Retail Meat, Fish Or Poultry Store – Retail Poultry, Fish Or Meat Store – Retail Seafood Market – Retail

# 916 CLOTHING OR DRY GOODS STORE – WHOLESALE OR RETAIL

## **OPERATIONS NOT INCLUDED:**

1. Assign Code 928 to businesses principally engaged as either a Clothing Store (Used) – Retail or a Thrift Store (Used Clothing, Furniture, Household Items) – Retail.

# UNDERWRITING GUIDE

Bridal Shop Children's & Infants' Clothing Store Clothing Store - Retail Or Wholesale Custom Dressmaking Custom Tailoring Dry Goods Store - Retail Or Wholesale Fabric Shop Formal Wear Rental Or Sales Furrier Repairing Or Remodeling Fur Garments Hat Store - Cloth, Felt, Fur Or Straw Linens Shop Maternity Apparel Shop Men's Clothing & Furnishings Store Millinery Store Shirt Making- Custom Shoe Store - Wholesale Or Retail Tailor Shop - No Dry Cleaning Textile Piece Goods Dealer Towel Or Toilet Supply Dealer - Not Connected With Laundry Women's Clothing & Accessories Store Yarn Shop

# 917 GROCERY STORE – RETAIL

Applicable to businesses principally engaged as supermarkets or convenience retail grocers as separately defined below.

A supermarket is principally engaged in the retail sale of groceries, fresh fruits, vegetables, dairy products, bakery products, frozen foods and in addition thereto will have a meat department that sells fresh or cured meat, fish and/or poultry. A typical supermarket will also sell other merchandise including but not necessarily limited to: soft drinks, soap and other household cleaning items, paper products and/or cigarettes. A supermarket that is a "super center" may also sell non-grocery merchandise including but not necessarily limited to: cosmetics, toiletries, stationery products, books, greeting cards, women's hosiery, non-prescription drugs or kitchen supplies (e.g., pots, pans or pot holders).

A convenience grocer is principally engaged in the retail sale of groceries, fresh fruits, vegetables, dairy products, bakery products, frozen foods, coffee, tea, spices or delicatessen foods such as cold cuts, salads, pickles, smoked fish or other "appetizers." A convenience grocer or a delicatessen store may also sell coffee by the cup, make sandwiches or sell sandwiches prepared by an unrelated business, prepare salads and/or cook meat such as roast beef, ham, barbecue chicken or spare ribs. A convenience grocer may also sell other merchandise including but not necessarily limited to: soft drinks, household cleaning items, paper products, cigarettes or non-prescription drugs.

Please see the Self-Service Gasoline Stations and Convenience Grocers entry in the General Auditing & Classification Information section for information on classifying such business enterprise.

## **OPERATIONS ALSO INCLUDED:**

- 1. Pharmacy operations conducted by the supermarket at the same or a contiguous location.
- 2. Bakery operations conducted by the supermarket.

## **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 915 to businesses principally engaged in the retail sale of fresh or cured meats, poultry or fish.
- 2. The business of a concessionaire or independent contractor operating on the premises of a supermarket will be classified on the merits of their operations.

## UNDERWRITING GUIDE

Cheese Shop – Retail Convenience Grocery Delicatessen Store Fruit Gift Basket Store – Retail Grocery Store – Retail Grocery, Tea, Coffee Dealer – Retail Health Food Store – Retail Produce Store – Retail Spice Store – Retail Supermarket

## 918 BAKERY SHOP – RETAIL, INCLUDING ON-SITE PREPARATION, ALL EMPLOYEES EXCEPT OFFICE

Applicable to businesses principally engaged in producing bakery products or businesses who buy finished bakery products from unrelated producers and the principal sales are over-the-counter for personal or household consumption, either on premises or through satellite outlets.

# UNDERWRITING GUIDE

Bagel Shop, Production and/or Selling On Premises – Retail Bakery Shop, Baking and/or Selling On Premises – Retail Cookie Shop, Baking and/or Selling On Premises – Retail Donut Shop, Baking and/or Selling On Premises – Retail Pretzel Shop – Heating, Baking and/or Selling On The Premises Retail Bakery - No Baking On Premises Retail Bakery - Selling Purchased Bakery Products

# 919 FLORIST STORE – RETAIL OR WHOLESALE

Applies to a business principally engaged in the sale of flowers, and/or plants used for indoor decorative purposes or florist store supplies. Also includes service away from the store premises, such as floral decoration of homes, churches or other buildings for weddings, banquets or parties. Also includes plantscaping, which is the maintenance of living (typically potted) plants inside a customer's premises. The living, potted plants may be used to decorate the interiors of malls, offices or other businesses, as well as residences. Plantscaping duties include watering, fertilizing, trimming and/or spraying of the interior living, potted plants.

## **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 0011 to a business principally engaged in raising, growing or cultivating flowers and/or plants used for indoor decorative purposes. Stores operated at the same or contiguous location may be separately classified to Code 919 provided the stores are physically separate and separately staffed.
- 2. Assign Code 012 to a business principally engaged as a landscaping contractor or performing lawn care maintenance or other similar services.
- 3. Assign Code 0013 to a business principally engaged in raising trees (including Christmas trees), shrubs, bushes, hedges and/or bedding plants used for outdoor planting.
- 4. Assign Code 917 to a business principally engaged in the making and delivering cut fruit or vegetable arrangements.
- 5. A garden supply business principally engaged in the sale of fertilizer, sod, grass seed, flower pots, birdbaths and statuary with incidental sales of potted plants, trees, shrubs, bulbs or bedding plants shall be assigned to the applicable N.O.C. store classification, depending on whether the sales are principally to retail customers (Code 928) or to wholesale customers (924). For further information please see "Wholesale/Retail Mail Order House Or Internet Sales Definitions" in the General Auditing & Classification Information section of this Manual.
- 6. Assign Code 924 to a business principally engaged in the arranging, assembling and/or the wholesale selling of artificial or dried flowers.

# UNDERWRITING GUIDE

Florist Store - Fresh Cut Flowers - Retail Or Wholesale Florist Store Supplies Dealer – Wholesale Flower Dealer Or Store - Fresh Cut Flowers (No Flower Or Plant Raising) - Retail and/or Wholesale Plantscaper – Interior Store, Florist - Fresh Cut Flowers - Retail Or Wholesale

#### 920 JEWELRY STORE – WHOLESALE OR RETAIL

## UNDERWRITING GUIDE

Coin and/or Postage Stamp Dealer - Retail Or Wholesale Hearing Aid - Sale And Service Jeweler, Findings And Materials Dealer Jewelry Store - Wholesale Or Retail Optical Store, Including Lens Grinding And Optometrists Postage Stamp and/or Coin Dealer - Retail Or Wholesale Stamp (Postage) and/or Coin Dealer - Retail Or Wholesale

# 921 FURNITURE STORE – WHOLESALE

Applies to wholesale dealers principally engaged in selling or renting furniture including furniture for the home or office to retailers, businesses, wholesalers or other commercial entities. Also included are dealers principally engaged in the sale of furniture via catalogue, Internet and/or mail order. The word "furniture" as used in this classification includes but is not necessarily limited to: sofas, chairs, tables, beds, bedding, chests, breakfronts, bookcases, pianos, organs, all types of floor coverings, major household appliances and office furniture. In addition, a wholesale dealer may sell or rent other merchandise, such as lighting fixtures, lamps, stereo equipment, televisions, video and/or audio equipment, small household appliances, mirrors, pictures and kitchen cabinets.

Separately staffed installation, service or repair operations shall be separately classified, including but not necessarily limited to the examples listed below:

- 1. The installation of wall-to-wall carpeting, non-ceramic tile or window coverings shall be assigned to Code 670.
- 2. The installation, service or repair of major household appliances shall be assigned to Code 662.
- 3. The service or repair of televisions or other electronic entertainment and communication devices shall be assigned to Code 966.

#### **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 922 to the retail sale of furniture and related products.
- 2. Assign Code 855 to an employer principally engaged in the sale of hardwood flooring and/or engineered hardwood flooring

#### UNDERWRITING GUIDE

Carpet Dealer – Wholesale Floor Coverings (e.g., Carpet, Rugs, Rubber or Vinyl Tile, and Linoleum) Dealer – Wholesale Mattress Dealer Office Furniture Dealer Piano Or Organ Store – Wholesale Store - Furniture – Wholesale

## 922 FURNITURE STORE – RETAIL ALL EMPLOYEES EXCEPT OFFICE

Applies to retail stores principally engaged in selling or renting furniture including antique furniture for homes, lawns or gardens to the general public and/or in a retail manner. The word "furniture" as used in this classification includes but is not necessarily limited to: living room, dining room, bedroom or kitchen sets and individual pieces such as sofas, chairs, tables, beds, bedding, chests, breakfronts, bookcases, pianos, organs, all types of floor coverings except ceramic tile and major household appliances such as refrigerators, stoves and washing machines.

In addition, furniture stores may sell or rent other merchandise such as lighting fixtures, lamps, stereo © 2021 DELAWARE COMPENSATION RATING BUREAU equipment, televisions, video and/or audio equipment, small household appliances, mirrors, pictures and kitchen cabinets.

Further included are delivery and setting merchandise in place, hanging pictures or mirrors and/or polishing and repairing of furniture on the store's premises or at the customer's location.

All salespersons, including but not limited to floor salespersons, interior designers and decorators, are contemplated by the scope of Code 922 and are not separately classified.

## **OPERATIONS ALSO INCLUDED:**

- 1. Businesses principally engaged in party supply rental Retail or Wholesale.
- 2. Businesses principally engaged in pool table sales Retail.

#### **OPERATIONS NOT INCLUDED:**

Separately staffed installation, service or repair operations shall be separately classified including but not necessarily limited to the examples listed below:

- 1. The installation of wall-to-wall carpeting, non-ceramic tile or window coverings shall be assigned to Code 670.
- 2. The installation, service or repair of major household appliances shall be assigned to Code 662.
- 3. The service or repair of televisions or other electronic entertainment and communication devices shall be assigned to Code 966.
- 4. Assign Code 921 to the wholesale distribution of furniture and related products.
- 5. Assign Code 855 to an employer principally engaged in the sale of hardwood flooring and/or engineered hardwood flooring.

#### UNDERWRITING GUIDE

Antique Furniture Dealer – Retail Bedding Store - Retail Carpet Store - Retail Electrical Household Appliances, Major - Retail Floor Coverings (e.g., Carpet, Rugs, Rubber or Vinyl Tile, and Linoleum) Dealer - Retail Furniture Installation, Portable, By Dealer Furniture Rental - Chairs, Coat Racks, Dishes, Etc. - Retail Furniture Store – Retail Home Freezer Dealer - Retail Household Appliances Dealer, Major - Retail Household Furniture Dealer - Retail Household Laundry Equipment Dealer - Retail Household Refrigerator Dealer - Retail Inflatable Amusement – Rental Mattress Store – Retail Musical Instruments Rental - Pianos And Organs - Retail Party Supplies Rentals - Retail or Wholesale Piano Or Organ Store – Retail Pool Table Dealer – Retail Refrigerator, Stove Or Washing Machine Store - Retail Store, Furniture - Retail Taxidermist Video Game Arcade - Mobile

## 923 PACKAGING – CONTRACT – NON-CRATING

Applicable to businesses principally engaged in packaging or repackaging merchandise owned by unrelated customers as a contract service. Such includes but is not necessarily limited to cosmetics, toiletries, pharmaceuticals, soaps, cleaning agents or hardware.

## **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 305 to a specialist crating contractor or to payroll developed by separate staff in a physically separate department of a packaging contractor crating any type of merchandise for shipment.
- 2. Assign Code 813 to payroll developed by a contractor engaged in either crating or packaging of any type at customer locations.
- 3. Assign Code 4777 to payroll developed by a contractor packaging or repackaging explosives.

# UNDERWRITING GUIDE

Aerosol Can Filling, By Contractor Contract Packaging - Non-Crating Packaging, Contract - Non-Crating

# 924 WHOLESALE STORE, N.O.C.

Applies to dealers principally engaged in the wholesale distribution of merchandise not specifically assigned to another wholesale store classification. Please see the Underwriting Guide entries below for a representative listing of the types of wholesale dealers contemplated by this classification. Please see the Wholesale/Retail Mail Order House Or Internet Sales Definitions entry in the General Auditing & Classification Information section for the definition of wholesale sales.

## **OPERATIONS ALSO INCLUDED:**

1. Publishers of any type of publication performing the pre-press work, outsourcing the actual printing of the publication and then receiving and distributing the publication.

# UNDERWRITING GUIDE

Alcoholic Beverage Blending Or Bottling, Non-Carbonated Balloon Dealer - Wholesale Bar Or Restaurant Supply Dealer (Other Than Beverages, Groceries Or Meat) Barber Or Beauty Parlor Supply House - Wholesale Barrel Dealer - No Mfg. **Book Dealer - Wholesale** Boot And Shoe, Cut Stock And Findings Dealer Bottle Dealer, New Bottled Spring Water Distribution - By Dealer Candy Dealer (Including Repackaging) - Wholesale Cigarette Dealer - Wholesale Cloth Clippings Dealer, New Clothing Dealer, Used - Wholesale Computer Dealer - Wholesale Cotton Merchant **Dental Equipment Or Supply Dealer Drugstore - Wholesale** Egg Dealer - Grading, Candling, Packing - Wholesale Feed Dealer - Wholesale Fertilizer (Except Humus Or Manure) Dealer Firearms Sale - Wholesale Fish Dealer - Wholesale - No Processing Whatsoever Flower Assembling - Artificial Or Dried

Flower Dealer - Artificial Or Dried - Wholesale Garden Supplies Dealer Grain Dealer Hatchery - No Poultry Raising Hay Dealer Hide Dealer - Including Salting - Curing Kitchenware (e.g., Utensils, Cutlery and Dinnerware) Dealer - Wholesale Liquor/Wine Dealer Meat Dealer - Wholesale - No Processing Whatsoever News Agent Or Magazine Distributor - Wholesale Nuts (Edible) Dealer Office Machine Dealer - Wholesale Office Supply Dealer - Wholesale Orthopedic, Prosthetic And Surgical Appliances And Supply Dealer - Wholesale Paper Or Paper Products Dealer Pharmaceutical Or Surgical Goods Dealer, N.O.C. Photographic Equipment And Supplies Dealer - Wholesale Potato Chip Dealer Poultry Dealer - Wholesale - No Processing Whatsoever Publisher - Outsources Printing, Performs Product Distribution Restaurant Or Bar Supply Dealer (Other Than Beverages, Groceries Or Meat) Seed Merchant Snack Food Dealer - Wholesale Solvents Dealer Sporting Goods Dealer - Wholesale Spring Water Bottling and/or Distribution Stationery Dealer - Wholesale Store, Wholesale, N.O.C. Tavern Supply Dealer (Other Than Beverages, Groceries Or Meat) **Telephone Dealer - Wholesale Tobacco Auction Sales Warehouses Tobacco Product Dealer - Wholesale Used Clothing Dealer - Wholesale** Vending Machine Dealer - Wholesale Wallpaper Dealer - Wholesale Water Bottling and/or Bottled Water Distribution - By A Dealer Wholesale Store, N.O.C. Wine/Liquor Dealer Wool Merchant

# 925 HARDWARE STORE – RETAIL

Applies to retail stores principally engaged in selling hardware. The term hardware as used in this classification includes but is not necessarily limited to: nails, screws, bolts, washers, gaskets, brackets, locks, hinges, electrical outlet boxes, switches, fuses, plugs, sockets, hand or portable electric tools, plumbing fixtures, paint, small household electrical appliances, radios, stereo equipment, televisions, video and/or audio equipment, garden tools and equipment such as lawn mowers and snow blowers.

## **OPERATIONS ALSO INCLUDED:**

- 1. Bicycle Stores including rental and incidental repair work.
- 2. Locksmiths including installation, repair or replacement of locks in existing buildings.
- 3. Lawn mower sales or service (including riding type).

## **OPERATIONS NOT INCLUDED:**

- 1. Except as provided for above separately staffed service or repair operations shall be separately classified including but not necessarily limited to the examples below:
  - a. Assign Code 662 to the service or repair of major household appliances
  - b. Assign Code 966 to the service or repair of televisions, video and/or audio equipment.
- Assign Code 855 to a business principally engaged in the retail sale of lumber and/or building materials.
- 3. Assign Code 926 to a business principally engaged in the wholesale sale/distribution of hardware.

## UNDERWRITING GUIDE

Audio/Video Equipment Store - Retail Bath and/or Kitchen Fixture Store Bicycle - Sale Or Rental, Including Repair Bicycle Assembly At Retail Store Locations - By Specialist Contractor Cabinet Store - Retail Ceramic Tile Store – Retail Electrical Appliance Store, Small - Retail Electrical Supply Store - Retail Electronic Components And Accessories Store - Retail Exercise Equipment - Service Or Repair - In Shop Or At Customers' Locations - By Specialist Contractor Fitness Equipment - Service Or Repair - In Shop Or At Customers' Locations - By Specialist Contractor Garden Equipment Store Hardware Store - Retail Hot Tub Or Spa Dealer - Retail Household Appliance Store, Small - Retail Household Vacuum Cleaner Store, Small – Retail Lawn Mower Sale Or Service (Including Riding Type) Lawn Mower Sale Or Service (Including Riding Type) Lighting Fixture And Supplies Store Lighting Fixture And Supplies Store Locksmith - Including Shop - A Specialist Contractor Paint Store - Retail Plumbers' Supplies Store - Retail Radio Or Television Parts And Accessories Store - Retail Radio, Television Or Audio Equipment Store - Retail Sewing Machine Store - Retail Stereophonic Or High Fidelity Equipment Store – Retail Swimming Pool Supply Store Television, Video and/or Audio Equipment Store - Retail Tile Store – Ceramic – Retail Vacuum Cleaner Store (Household) - Retail Video/Audio Equipment Store - Retail

# 926 HARDWARE STORE – WHOLESALE

Applies to dealers principally engaged in the wholesale selling of hardware. The term hardware as used in this classification includes but is not necessarily limited to: nails, screws, bolts, washers, gaskets, brackets, locks, hinges, hand or portable electric tools, machine tools, small household electrical appliances, stereo equipment, radios, televisions, video and/or audio equipment, mill supplies or garden tools or garden equipment such as lawn mowers or snow blowers.

## **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 855 to a retail and/or wholesale business principally engaged in the retail and/or wholesale sale of building materials (e.g., roofing including shingles, siding, wallboard, bricks and/or lumber).
- 2. Assign Code 857 to a business principally engaged in the wholesale sale of cable wire or rope.
- 3. Assign Code 855 to a business principally engaged in the wholesale sale of plumbing supplies or pipes.

4. Assign Code 886 to a business principally engaged in the wholesale sale of electrical supplies (e.g., electric wire, fuses and/or circuit breakers).

## UNDERWRITING GUIDE

Agricultural Implement Dealer - Other Than Farm Machinery Aircraft Parts and/or Accessories Dealer Appliance Parts Dealer Audio/Video Equipment Dealer - Wholesale Cabinet Dealer - Wholesale Ceramic Tile Dealer – Wholesale **Cutlery Dealer** Electrical Appliance Dealer - Small Appliances - Wholesale Electrical Machinery Or Equipment Dealer - Wholesale Fire Extinguisher - Sales and/or Service - Wholesale Glass Dealer - No Mfg., Glass Bending, Beveling, Grinding, Silvering Or Installation Hardware Store - Wholesale Hot Tub Or Spa Dealer - Wholesale Household Appliances Dealer, Small - Wholesale Household Vacuum Cleaner Dealer – Wholesale Janitorial Supply Dealer - Wholesale Oil and/or Gas Well Equipment Dealer Or Rental Paint Dealer - Wholesale Radio, Television, Stereophonic Or High Fidelity Equipment, Parts Or Accessories Dealer - Wholesale Sewing Machine Dealer - Wholesale Ship Chandler Stereophonic Or High Fidelity Equipment Dealer - Wholesale

Television, Radio, Stereophonic Or High Fidelity Equipment Dealer – Wholesale Tile Dealer – Ceramic – Wholesale Vacuum Cleaner Dealer – Wholesale Video/Audio Equipment Dealer – Wholesale Welding Equipment Or Supply Dealer

# 927 PHARMACY – ALL EMPLOYEES INCLUDING OFFICE

## UNDERWRITING GUIDE

Mail Order Pharmacy Pharmacy - Retail Or Internet Or Mail Order

# 928 RETAIL STORE, N.O.C.

## UNDERWRITING GUIDE

Antique Store, Other Than Furniture – Retail Army/Navy Store – Retail Arts And Crafts Store – Retail Art Gallery Barber Or Beauty Parlor Supply House – That Operates In A Retail Manner Bookstore Camera Or Photographic Supply Store – Retail Candy Store Clothing Store (Used) – Retail Computer Store – Retail Cosmetics Store Dog Groomer - No Kennel Facilities Dry Cleaning - Self-Service Only Film Exchange Garden Center - Retail Garden Supplies Store - Retail Golf Course - Pro Shop - Operated By Specialist Contractor Goodwill Stores Greeting Card Shop Gun Shop - Retail Handbag (Women's) Store Gun Shop – Retail Habitat For Humanity ReStores Handbag (Women's) Store Hobby Shop - Retail Ice Cream, Store Or Street Vending - Retail Kitchenware (e.g., Utensils, Cutlery and Dinnerware) Store - Retail Laundry - Coin-Operated - Self-Service Laundry Collector Without Laundry (Excluding Contract Hauler) Liquor Or Wine Store - Retail Luggage Store – Retail Mailing And Shipping Store – By Independent Contractor Medical Marijuana Dispensary Medical Supply Store – Retail Motion Pictures, Development Of Films, No Other Operations Musical Instrument Rental - Except Pianos And Organs News Agent Or Magazine Distributor - Retail Office Machine Store - Retail Office Supply Store - Retail Orthopedic, Prosthetic, And Surgical Appliances And Supply Store - Retail Package Liquor Store Pawn Shop Personal Computer Store - Retail Pet Grooming - By Specialist Contractor Pet Shop - Retail Record Dealer, Vinyl- Retail Photographer Photographic Equipment And Supplies Store - Retail Photographic Studio, Not Producing Motion Pictures, And Outside Work Pro Shop - Golf Course - Operated By Specialist Contractor Receiving Station - Dry Cleaner - No Dry Cleaning At Same Or Contiguous Location Receiving Station - Laundry - No Laundering At Same Or Contiguous Location Retail Store, N.O.C. Sporting Goods Store – Retail Stationery Store - Retail Store, Retail, N.O.C. Telephone (Including Cell or Mobile) Store - Retail Thrift Store (Used Clothing, Furniture, Household Items) - Retail Tobacco Products Store - Retail Trophy Store (Including Assembly And Nameplate Inscribing) Used Clothing Store - Retail Video Tape Or DVD Store - Rental Or Sale Vitamin Store – Retail Wallpaper Store – Retail Water Ice Store Wine Store - Retail - Operated By A Winery Women's Handbag Store

#### 929 EMPLOYMENT CONTRACTOR – TEMPORARY STAFF – MERCANTILE OPERATIONS

Applies to temporary employees provided to retail or wholesale store businesses except for businesses assignable to wholesale fruit, grocery or wholesale store, N.O.C.

Please see the Employment Contractor - Temporary Staffing entry in the General Auditing & Classification Information section for further information on which store businesses are assignable to Code 929 and on classifying temporary staff.

#### UNDERWRITING GUIDE

Employment Contractor - Temporary Staff - Retail Or Wholesale Store Businesses Store Businesses - Retail Or Wholesale - Temporary Staff Temporary Staff - Retail Or Wholesale Store Businesses

## 932 COPYING OR DUPLICATING SERVICE – ALL EMPLOYEES INCLUDING OFFICE

Applicable to printing businesses principally engaged in providing customer copy reproduction by means of small offset presses (with no more than two color towers), also known as duplicators, on paper sheet sizes 17 x 22 inches or less or electrostatic copiers on paper sheets of any size. Such businesses also typically provide post press bindery service that finishes the printed product.

Finishing may include but is not necessarily limited to: collating, cutting to size including die cutting, scoring and perforating, rounding corners, tab cutting, folding, drilling or punching holes, stapling, sewing, wire stitching, gluing – perfect binding, laminating, foil stamping or embossing.

## **OPERATIONS NOT INCLUDED:**

- 1. A printing business principally engaged in the reproduction of customer copy by other means shall be assigned to the appropriate printing class as provided for in this Manual.
- 2. Code 932 and another printing class shall not be assigned to any printing business unless that business fulfills the multiple enterprise criteria specified in Rule IV, Paragraph C. 3. a. 2.

## UNDERWRITING GUIDE

Blueprint Reproduction (Using Photocopying Method) - By Contractor Document Scanning – By Specialist Contractor Duplication Services Laser Printing By Contractor Microfilming Offset Duplicating Photocopy Shop Printing - By Laser Method - By Contractor Quick Printer Scanning of Documents – By Specialist Contractor

## 933 VENDING OR COIN-OPERATED MACHINE – INSTALLATION, SERVICE OR REPAIR, ALL EMPLOYEES EXCEPT OFFICE

## **OPERATIONS NOT INCLUDED:**

1. Assign Code 897 to sandwich or other food preparation when conducted by separate staff in a physically separate work area.

## UNDERWRITING GUIDE

Automatic Teller Machine (ATM) - Installation, Service Or Repair Candy and/or Snack Trays – Sold On the Honor System Coffee Service Company Coin-Operated Amusement Or Vending Machine - Installation, Service Or Repair Coin-Operated Telephone - Installation, Service Or Repair By A Specialist Business Or Contractor Jukebox Operation, Service Or Repair

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Parking Meter Installation, Service Or Repair Pinball Games - Service Or Repair By Vending Machine Operator Scale Installation Or Adjustment, Coin-Operated Type, By Vending Machine Operator Snack and/or Candy Trays – Sold On the Honor System Telephone - Coin-Operated - Installation, Service Or Repair By A Specialist Business Or Contractor Vending Machine Installation Vending Or Coin-Operated Amusement Machine - Installation, Service Or Repair Video Games - Service Or Repair By Vending Machine Operator

# 934 AUTOMOBILE PARTS AND ACCESSORY STORE – RETAIL AND/OR WHOLESALE

An auto parts store that also provides automobile repair services shall have payroll divided with Code 815 provided the following conditions are fulfilled: the new and/or used auto parts sales and the automobile repair services are conducted in physically separate work areas by separate employee crews and the majority of the new and/or used parts/ accessories sold must be sold to others and are neither installed nor used by the insured for repair services. If both operations are conducted and these conditions are not met, then payroll developed in both the new and/or used auto parts and accessories sales and the auto repair services shall be assigned to Code 815 or Code 934, whichever classification applies to the business activity in which the employer is principally engaged.

Please refer to the "Automobile Dismantlers" entry in the General Auditing & Classification Information for direction in classifying any business whose operations include the dismantling of automobiles or other types of vehicles to recover useable/saleable used parts.

#### **OPERATIONS NOT INCLUDED:**

1. Assign Code 461 to the machining of brake drums and other auto parts conducted in a physically separate work area and staffed by a separate employee crew.

## UNDERWRITING GUIDE

Auto Parts Dealer – Wholesale Automobile Accessory Store Automobile Body Accessories Dealer Automobile Paint Dealer Automobile Parts Store Motor Vehicle Parts And Accessory Dealer Tire Dealer – Wholesale

#### 935 LUMBER AND/OR BUILDING MATERIAL DEALER – STORE EMPLOYEES – FOR USE IN CONJUNCTION WITH CODE 855 ONLY

Applicable to the operation of a retail store on the premises of a lumber and/or building material dealer in which hardware, paint and other similar merchandise is sold. This classification may only be authorized as an additional classification for an employer classified to Code 855 if the employer fulfills the multiple enterprise criteria discussed in Rule IV, C., 3., a., 2. of this Manual. The retail store must be operated in a physically separate work area from the lumber and/or building material dealer's warehouse or yard with no interchange of labor between the store and the warehouse or yard. The term "retail" shall be construed to mean the selling of displayed merchandise in store- type premises where floor and/or counter salespersons assist customers or on a self-service basis to the general public for personal or household consumption or use. This classification shall also apply when the store sales are made to wholesale customers (e.g., commercial or professional users) but conducted primarily in a retail manner. For purposes of assignment to this classification, the term "retail manner" shall be construed to mean that the insured will have a floor area where merchandise is stocked in display aisles, customers may walk up and down the display aisles, inspect the merchandise being offered for sale, place their selections into either a shopping basket or shopping cart and will make payment for their selections at a customer checkout lane. The retail store may also contain a second counter area where customers may place orders for the lumber and/or building materials.

## **OPERATIONS NOT INCLUDED:**

This classification is not available for the operation of a sales counter of a lumber and/or building material dealer where the insured's staff takes customer orders for the lumber and/or building materials, accepts payment, transfers the orders to the insured's yard or warehouse staff and may also sell merchandise from a counter display, display racks behind the counter and/or a display space in front of counter but where the insured does not operate a separate retail store as defined above.

## UNDERWRITING GUIDE

Lumber And Building Material Dealer - Store Employees - For Use In Conjunction With Class 855 Only

## 936 BROADCASTING STATION – RADIO OR TELEVISION, ALL EMPLOYEES INCLUDING OFFICE

## **OPERATIONS ALSO INCLUDED:**

- 1. The pre-production, production and post-production phases of a motion picture, television, music video or advertisement (commercial) production company when performed by the motion picture, television, music video or advertisement (commercial) production company's staff. Activities contemplated in the different production phases include but are not necessarily limited to: directors, assistant directors, producers, performers, musicians, set builders, wardrobe designers, sound technicians, gaffers (lighting technicians), grips (grips conduct rigging operations around the set, move camera dollies, and ensure the set is safe), hair or makeup persons, camera operators, cinematographers, film developers or editors.
- 2. Motion picture production companies making animated films including but not necessarily limited to: voice talent, motion capture actors, camera and equipment operators, computer animators, the director, and producers.

## **OPERATIONS NOT INCLUDED:**

1. When the motion picture, television, music video or advertisement production company outsources any of the activities incident to motion picture, television, music video or advertisement production to an unrelated business (specialty contractor), that unrelated business shall be assigned to that Manual classification contemplating the unrelated contractor's specialized operations.

## UNDERWRITING GUIDE

Advertisements – Filming Or Video Production Or Audio Recording Of Radio Or Television Commercials Broadcasting Station - Radio Or Television Industrial Film Production Company Motion Picture Production Company Music Video Production Company Radio Broadcasting Station Radio Commercial Recording Sound Recording Studio Television Broadcasting Station Television Or Radio Advertisements – Filming Or Video Production Or Audio Recording Training Film Production Company Videographer

# 937 EMPLOYMENT CONTRACTOR – TEMPORARY STAFF – HEAVY SERVICE

Applies to temporary employees provided to unrelated businesses including but not necessarily limited to tree pruning, logging, surface mining or mineral recovery, transportation (of persons or any type of commodity), lumber and building material or metal service centers, scrap metal yards, commodity recycling,

rubbish and/or garbage collection or warehousing (all types except where the customer's business classification is Code 813 which is subject to Code 867).

Please see the Employment Contractor - Temporary Staffing entry in the General Auditing & Classification Information section for further information on which customer business classifications are assignable to Code 937 and on classifying temporary staff.

#### UNDERWRITING GUIDE

Employment Contractor - Temporary Staff - Heavy Service Temporary Staff - Heavy Service

# 939 CARNIVAL, CIRCUS OR AMUSEMENT DEVICE OPERATOR – TRAVELING

#### **UNDERWRITING GUIDE**

Amusement Device Operator – Traveling Carnival – Traveling Circus – Traveling Fair – Traveling Kiddie Rides - All Operations - Traveling Traveling Amusement Device Operator Traveling Carnival Traveling Circus

# 940 RESIDENTIAL CARE FACILITY FOR INDIVIDUALS WITH INTELLECTUAL DISABILITIES – ALL EMPLOYEES EXCEPT OFFICE AND THE SEPARATE STAFF OF A CERTIFIED WORK CENTER.

Includes operations licensed as Intermediate Care Facilities for Individuals with Intellectual Disabilities (ICF/IID) regardless of client count or location. Also included are schools and daycare activities operated by the facility.

ICF/IIDs are licensed by the state to provide on a regular basis, health related care and services to the intellectually disabled, who do not require the degree of care or treatment which a hospital or skilled nursing facility is designed to provide. These facilities, regardless of client number, provide unique and specialized residential, medical and habilitation services to its clients.

The larger ICF/IIDs (9 or more clients) usually provide educational, workshop/vocational and physical therapy programs at one campus with many residents living in cottages having no more than 8 residents each. Supervision may be provided by staff in three 8-hour shifts. Smaller ICF/IIDs (8 or fewer clients) also assigned to this classification provide community-based programs which are designed to facilitate the client's movement to a less restrictive environment than the larger facilities. These community-based ICF/IIDs employ a relatively high staff to client ratio and 24-hour supervision with at least one staff member monitoring overnight activity. Smaller ICF/IIDs may serve clients from higher functioning to profoundly intellectually disabled.

## **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 964 to separately-staffed certified work centers.
- 2. Assign Code 941 to separately-staffed group homes for five or fewer residents licensed as Neighborhood Homes located off campus.

## UNDERWRITING GUIDE

Group Home - Intermediate Care Facility For Individuals With Intellectual Disabilities - Regardless Of Client Count

Intermediate Care Facility For Individuals With Intellectual Disabilities - Regardless Of Client Count

# 941 SOCIAL REHABILITATION FACILITY – FOR ADULTS OR CHILDREN – ALL EMPLOYEES INCLUDING OFFICE

Applicable to non-medical residential care facilities providing a transitional non-institutional environment in a group setting which emphasizes through guidance and counseling the social rehabilitation and the eventual reintegration of the resident into the community or reuniting the resident with family. The residents of such facilities will normally be either adults or children diagnosed with intellectual disabilities and/or developmental disabilities, adults or children diagnosed with mental illness, adults or children with traumatic brain injuries, children who have been neglected or abused, children with behavioral disorders or court adjudicated children who have been removed from their homes. Clients in these facilities may access daily community based programs appropriate to their condition.

# **OPERATIONS ALSO INCLUDED:**

- 1. Additional programs, e.g., daycare, respite care and prevocational training programs, provided by group home operators primarily for their residential clients shall be included within the scope of Code 941.
- Community Living Arrangements are non-licensed apartment or townhome settings offering residential services for persons with intellectual and/or developmental disabilities similar to those provided by Neighborhood Homes
- 3. Group Homes For Persons With Mental Illness are licensed residences providing mental health treatment, rehabilitation and housing for between 3 and 10 adults with primary diagnosis of psychiatric disabilities
- 4. Neighborhood Homes for Persons with Developmental Disabilities are licensed facilities defined as a standalone house within the community that serves up to 5 individuals with developmental disabilities in a single-family home setting.
- 5. Residential Child Care Facilities and Day Treatment Program are licensed residential child care facilities regardless of client count
- Rest (Family) Care Homes which are licensed homes that provide beds and personal care services for 2 or 3 residents who cannot live independently and who need or could benefit from a family living situation. The home provides shelter, housekeeping services, food/meals and personal care for residents.

# **OPERATIONS NOT INCLUDED:**

- 1. Training programs that pay the trainees for services rendered shall be separately classified as provided in this Manual.
- 2. Assign Code 940 to facilities licensed as Intermediate Care Facilities (ICF/MR)
- 3. Assign Code 964 to the separate staff of a work center/sheltered workshop.
- 4. Assign Code 976 for adult day center or prevocational training programs operated by a residential services provider which are primarily attended by non-residents and which fulfills the multiple enterprise criteria delineated in Rule IV, Section 1 of this Manual.
- 5. Assign Code 979 to facilities licensed as Rest (Residential) Homes
- 6. Assign Code 986 to drug and alcohol halfway houses, adult shelters for the homeless, victims of domestic abuse, maternity homes or pre-parole halfway houses.

# UNDERWRITING GUIDE

**Child Residential Facilities** 

Community Living Arrangement (CLA) for the Intellectually and/or Developmentally Disabled Group Homes For Persons With Mental Illness

Neighborhood Homes For Persons With Intellectual and/or Developmental Disabilities Rest (Family) Care Homes

# 942 HOME HEALTH CARE SERVICES, ALL EMPLOYEES EXCEPT OFFICE

Applicable to commercial agencies providing home health care services to clients. Home health care is clinical medical care provided by skilled medical professionals and includes but is not necessarily limited to: nursing care, home infusion therapy, and physical, speech and/or occupational therapy.

## **OPERATIONS ALSO INCLUDED:**

1. Outside salespersons employed by a home health care provider.

#### **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 943 to separate staff providing home care services. See Code 943 for additional information.
- 2. Assign Code 928 to separate staff selling or renting durable medical equipment or supplies such as hospital beds, wheelchairs, commodes and walkers.

#### UNDERWRITING GUIDE

Community Nursing Services Home Health Care Services Hospice Care Performed In Client's Residence Nurse - Private Duty Nurses - Visiting Patients In Private Homes Private Duty Nurse Public Health Nurse Visiting Nurse

#### 943 HOME HEALTH CARE - NONPROFESSIONAL STAFF, ALL EMPLOYEES EXCEPT OFFICE

Applicable to commercial agencies providing home care services to clients. Home care is unskilled nonclinical care provided by home health aides, attendant care aides, companions, live-ins and/or home support personnel. Services provided involve assistance with activities of daily living, including but not necessarily limited to: eating and drinking, walking, transferring (i.e. getting in and out of bed or a chair), personal hygiene, dressing, and using the bathroom.

## **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 942 to separate staff providing home health care services. See Code 942 for additional information.
- 2. Assign Code 942 to the outside sales staff of a home care provider, whether or not the home care provider also provides home health care services.
- 3. Assign Code 928 to separate staff selling or renting durable medical equipment or supplies such as hospital beds, wheelchairs, commodes, and walkers.

#### UNDERWRITING GUIDE

Chore Worker - Home Care Services Home Health Aide Home Care Services - Nonprofessional Staff Homemaker Service Hospice Care Performed In Client's Residence Respite Care Services – In Home

## 944 CLUB – COUNTRY, GOLF OR YACHTING – ALL EMPLOYEES EXCEPT OFFICE

Includes restaurant or tavern employees and all operations performed by club employees including but not necessarily limited to: those conducted by desk and room clerks, housekeepers, instructors, pro shop sales clerks, club attendants and golf starters.

Assign the appropriate marina classification to separately staffed marina or yacht basin operations.

#### UNDERWRITING GUIDE

Club - Country, Golf Or Yachting Country Club Golf Course - Pro Shop - Operated By Golf Course Golf Course - Public Or Private Yacht Club

## **CLERICAL AND PROFESSIONAL EMPLOYMENTS**

# 945 HOTEL RESTAURANT EMPLOYEES, ALL EMPLOYEES EXCEPT OFFICE. FOR USE IN CONJUNCTION WITH CODE 973 ONLY

For tips and for musicians and entertainers, see Rule V, Section 1.

Please see the Hotel Or Motel Operations entry in the General Auditing & Classification Information section for further information on the scope of this class.

## 946 EMPLOYMENT CONTRACTOR – TEMPORARY MEDICAL STAFFING

Applicable to employers providing professional and/or nonprofessional medical staff to unrelated health care facilities or to physicians/dentists' practices on a temporary basis. Such employees include but are not necessarily limited to: registered nurses or licensed practical nurses, pharmacists, aides, orderlies, attendants, medical technicians or doctors.

Payroll developed by separate staff(s) performing home health care services shall be separately classified as provided in this Manual.

Payroll developed by temporary janitorial, laundry, kitchen or other non-medical staff (except clerical) provided to health care facilities shall be assigned to Code 947.

Please see the Employment Contractor - Temporary Staffing entry in the General Auditing & Classification Information section for further information on classifying temporary staff.

## UNDERWRITING GUIDE

Employment Contractor - Temporary Medical Staffing Medical Service - Temporary Help Nurse - RN And LPN Including Aides – Temporary Help Temporary Medical Staffing

# 947 EMPLOYMENT CONTRACTOR – TEMPORARY STAFF – MAINTENANCE OR SERVICE

Applies to temporary employees provided to businesses such as flower growing, landscaping or lawn care, laundry or dry cleaning, utilities (except meter readers), cable television, hotels, restaurants, automobile service or repair (including auto dealers), security, theaters, amusements (either indoor or outdoor) or building maintenance.

Also applies to non-medical temporary staff provided to health care facilities (except clerical), and to airport/airline temporary ground personnel.

#### UNDERWRITING GUIDE

Employment Contractor - Temporary Staff - Maintenance Or Service Temporary Staff - Maintenance Or Service

## 948 MAILING or ADDRESSING COMPANY – ALL EMPLOYEES INCLUDING OFFICE

Applicable to businesses principally engaged in mailing advertising material such as letters, circulars and/or small product samples or other items (e.g., bills) for unrelated concerns. The mailing company may compile mailing lists or receive lists of names from customers. Materials to be mailed may be received bound on pallets ready for mailing. Billing information is received from customers. The mailing company may generate the letter or bill by computer (laser or impact printed). The mailing company may design and print advertising materials. Printing operations shall be included with the mailing company class provided that more than 50 percent of the items printed are used as materials in the mailing business.

Most mailing companies have a production department where employees operate machines to burst, fold, insert, label and affix a stamp to each envelope. The last item listed is optional as much of this mail is metered. Mail is presorted to the addressee's five- or nine-digit zip code, placed in postal sacks and taken to the Post Office. Very small firms may employ persons to manually stuff envelopes, hand label and stamp material to be mailed.

Larger mailing companies may have sales and promotion employees soliciting accounts, designing and producing advertising campaigns in addition to the mailing operation.

Code 948 also contemplates presort bureaus which sort first-class mail for unrelated concerns. The mail may be sorted manually or by automatic sorting machines to the five- or nine-digit zip code. The sorted mail is placed in postal trays or sacks and taken to the post office.

Clerical is included within the phraseology of this classification. Code 948 does not provide for payroll division with either Code 951 or Code 953.

## **OPERATIONS NOT INCLUDED:**

- 1. Assign the appropriate store classification to employers who may mail catalogs and later receive (by phone, mail or the Internet) and fulfill customer orders from inventoried merchandise.
- 2. Businesses printing and performing mailing or addressing shall be subject to the appropriate printing classification when less than 50 percent of the print production is used in the mailing or addressing operation.
- 3. Code 948 and a printing class shall not be assigned to an employer unless that employer fulfills the multiple enterprise criteria delineated in Rule IV, Section 1 of this Manual.

## UNDERWRITING GUIDE

Advertising - Mailing Or Addressing Of Advertising Literature Direct Mail Company Mail Sorting Service – By Specialist Contractor Mailing Or Addressing Company Including Incident Printing Presort Bureau – Mail Sorting – By Specialist Contractor

## 949 EMPLOYMENT CONTRACTOR – TEMPORARY MARKETING

Applicable to temporary marketing help such as sales or demonstration personnel including conventions, shows or exhibits.

Also includes temporary help engaged as appraisers, inspectors, meter readers or personnel notifying utility customers of service cutoffs.

Please see the Employment Contractor - Temporary Staffing entry in the General Auditing & Classification

Information section for further information on classifying temporary staff.

## UNDERWRITING GUIDE

Employment Contractor - Temporary Marketing Staff Marketing Staff - Temporary Staff Temporary Marketing Staff

# 951 SALESPERSON – OUTSIDE

Applicable to employees either exclusively engaged in sales or collection work away from the employer's premises or who regularly and frequently are engaged in sales or collection work away from their employer's premises and devote the balance of their time to clerical office duties.

Salespersons, collectors or messengers shall be separately classified except in connection with any classification designated either "all employees including office" or "all employees except office".

## **OPERATIONS NOT INCLUDED:**

- 1. Assign employees engaged as delivery salespersons, route salespersons and/or route supervisors delivering merchandise or products, who may also collect payments or solicit sales, to the employer's applicable field-of- business classification.
- 2. Assign floor and/or counter salespersons to the employer's field-of-business classification at the location.
- 3. Assign door-to-door salespersons to the employer's applicable business classification.
- 4. Assign Code 953 to employees who sell or solicit exclusively by telephone except in connection with any classification designated "all employees including office".
- 5. Assign Code 808 to messengers employed by a messenger or courier service company.
- 6. Assign Code 951 to messengers employed by other establishments whose field-of-business is not that of a messenger or courier service company.
- 7. Assign mobile, self-propelled factory, farm or construction equipment salespersons and automobile auctioneers to Code 819. See Code 819 for additional details.

## UNDERWRITING GUIDE

Adjuster, Insurance - By Independent Contractor Advertising - Distributing Circulars Or Samples - Not In Stores Advertising Display Card Service - Installation Or Removal Of, In Or On Vehicles Advertising Display Service - For Stores Advisory Rating Organization - Field Representative Auctioneer, Not Livestock or Automobile, No Permanent Location Auditor, Insurance - Traveling - Independent Contractor **Boiler Inspection** Boy Or Girl Scout Council - Executive Secretary Collectors Of Money - By Specialist Contractor Electric Meter Reader **Elevator Inspection** Executive Secretary, Boy Or Girl Scout Council Gas Meter Reader Handbill Distribution Highway Operation - Toll Collector Inspection Of Mercantile, Mfg. Or Risks For Insurance Or Valuation Purposes - By Independent Contractor Insurance Adjuster - By Independent Contractor Insurance Traveling Auditor – Independent Contractor Inventory Service - By Specialist Contractor Marine Appraiser Or Surveyor Messengers

Newspaper Reporter Or Photographer Real Estate Agency - Outside Salespersons Salesperson – Outside Timber Cruiser (Exclusive Duties) Traveling Insurance Auditor – Independent Contractor Trimming Windows - By Independent Contractor Water Meter Reader Window Trimming, By Contractor

# 952 OFFICE MACHINE SERVICE OR REPAIR – SHOP OR FIELD

## **OPERATIONS NOT INCLUDED:**

- 1. Separately classify separate staff performing manufacturing work in a physically separated work area to the applicable manufacturing classification.
- Assign Code 811 to a specialist contractor performing the delivery and/or set-up of office machines or equipment.

## UNDERWRITING GUIDE

Adding Machine Repair - Shop Or Field Answering Machine (Telephone) Repair Cell Phone Repair Cell Tower Erection – Programming and/or Service of Computerized Call Switching Equipment By Contractor Computer Or Computer System Hardware - Service Or Repair - Shop Or Field Data Processing Systems - Service Or Repair - Shop Or Field Dictating Machine Repair - Shop Or Field Instrument - Professional Or Scientific - Service Or Repair - Shop Or Field Meat Slicers Or Grinders - Counter Type – Service Or Repair Mobile Phone Repair Office Machine Repair - Shop Or Field Organ Tuning - Away From Shop Photocopy Machines - Service Or Repair - Shop Or Field Piano Tuning Scale Adjustment, Service Or Repair, Counter Type Soap Dispenser Installation and/or Servicing - Rest Rooms - By Specialist Contractor **Tablet Computer Repair** Telephone (Private Branch Exchange) Apparatus Programming, Service Or Repair by Contractor Telephone Service Or Repair By Specialist Crew Of A Contractor Or Other Than By Telecommunications Company Time Clocks, Recording Employee Time - Installation And Repair Typewriter Repair - Shop Or Field Voting Machine - Service Or Repair Word Processor - Service Or Repair - Shop Or Field X-Ray Equipment Installation, Repair Or Service

## 953 CLERICAL OFFICE EMPLOYEES

Applicable to employees exclusively engaged in keeping the books or records of the business or conducting correspondence or who are engaged wholly in office work where such books or records are kept or such correspondence is conducted.

Clerical office employees work exclusively in a separate building or on separate floors or in departments on such floors which are separated from all other workplaces of the employer by floor-to-ceiling partitions, except for retail stores where a partition at least five feet high is required and within which no work is performed other than clerical office duties.

Office employees shall be separately classified except in connection with any classification designated "all employees including office".

## **OPERATIONS NOT INCLUDED:**

- 1. Assign to the employer's applicable field-of-business classification the following "clerks": counter, front desk, lobby, mall kiosk, and stock or tally clerk.
- 2. Assign librarians to the employer's applicable field-of-business classification.
- 3. Assign cashiers or any employee whose regular and frequent duty is accepting payment for merchandise or services rendered, whether working in a booth, behind a counter or on a sales floor, to the employer's applicable field-of-business classification.
- 4. Assign the entire payroll of any clerical office employee who has any other regular duty to the applicable classification in accordance with the class to which the business is assigned.

## UNDERWRITING GUIDE

Advisory Rating Organization - Clerical Office Boy Or Girl Scout Council - Clerical - Except At Camp Locations Clerical Office Employees Computer Programmer Mailing Lists - Compiling/Selling - Risk's Only Operation Race Track, Pari-Mutuel Clerks Real Estate Agency - Clerical Workers In Office Telecommuter Telephone Operator

# 954 SECURITY AGENCY

A security agency may also be known as a guard and patrol service. Such businesses are principally engaged in providing unrelated private sector or government customers with armed or unarmed private security personnel (also known as security officers) to guard the customer's premises and surrounding property against unlawful or undesirable activities (e.g., fire, theft, vandalism). To accomplish these overall goals a guard/security officer's duties may include but are not necessarily limited to the tasks discussed below. A guard may control access to the customer's building or another off-road site (e.g., construction), direct traffic onto or off of the customer's premises and answer telephones. A guard's duties may be stationary (when the guard is assigned to a fixed location) or mobile (in a car covering a specified area). A guard may conduct a walking tour of the assigned location and/or monitor closed-circuit television cameras. A security guard (e.g., in a retail store) may wear ordinary clothing, but typically a security guard will wear a uniform with a badge that clearly identifies the person as a security guard and designates the guard's employer. A security guard may maintain a logbook or write a report on their work shift activities and observations. Private security guards generally do not have police powers, but store guards will act to stop shoplifters (turning suspects over to the local police) and armed guards may act to stop robberies (e.g., in a bank) or, if acting as bodyguards, to protect the client(s) before the police can arrive.

# **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 660 to a separate crew of employees of a security agency that installs or repairs alarms.
- 2. Assign Code 904 to separate staff engaged in performing any type of investigations for unrelated customers.
- 3. Assign Code 601 to flagging service contractors.
- 4. Assign the employer's governing class to security guards employed by a business to protect that business' premises and property.

## UNDERWRITING GUIDE

Automobile Repossessing, By Specialist Contractor

Guard Or Patrol Service – By Contractor Parking Enforcement Officer (Meter Maid) - Employed By A Parking Authority Security Agency

#### 955 ENGINEERING CONSULTING FIRM, MECHANICAL, CIVIL, ELECTRICAL OR MINING ENGINEERING CONSULTING FIRMS - ALL EMPLOYEES INCLUDING OFFICE.

## **OPERATIONS ALSO INCLUDED:**

1. Obtaining subsurface soil and/or rock samples by drilling or alternate technologies when such is integral to the employer's Code 955 operations/services.

# **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 951 and/or Code 953 to businesses principally engaged in providing computer and/or software consulting services.
- 2. Engineers employed by concerns whose field-of-business is actual construction, manufacturing, mining or installation operations shall be assigned in accordance with the class or classes appropriate to the business of the employer, unless the operations subject to Code 955 fulfill the multiple enterprise conditions described in Section 1, Rule IV, C. 3. a.
- 3. Assign Code 905 to businesses principally engaged in architectural and/or interior design consulting.
- 4. Separately rate to Code 607 drilling that is independent of (not integral to) the employer's operations/services assignable to Code 955. Examples of such work include but are not limited to drilling in preparation for caisson construction and the drilling of water wells.

## UNDERWRITING GUIDE

Air Conditioning: Non-Portable, Air Flow Testing And Balancing - By Specialist Contractor Analytical Chemical Firm Art Conservation, Preservation Or Restoration - By Specialist Contractor Assaying - By Specialist Contractor Book Conservation - By Specialist Contractor **Civil Consulting Engineering Firm** Consulting Engineering Firm Dermatological Lab - Testing Cosmetics - By Specialist Contractor Document Conservation - Paper - By Specialist Contractor **Electrical Consulting Engineering Firm** Engineering Consulting Firm - All Types Of Engineering **Geophysical Exploration** Land Surveying - By Specialist Contractor Mechanical Consulting Engineering Firm Mining Consulting Engineering Firm Museum Display Creation - By Independent Contractor Non-Destructive Testing - All Kinds - By Specialist Contractor Paper Document Conservation - By Specialist Contractor Research And Development (Including Prototypes) - By Specialist Contractor Testing - Non-Destructive - All Kinds - By Specialist Contractor

## 956 LAW FIRM, ALL EMPLOYEES INCLUDING OFFICE

This classification is for law firms.

## **OPERATIONS NOT INCLUDED:**

1. Attorneys employed by other establishments whose field-of-business includes but is not necessarily limited to manufacturing or construction shall be assigned to the classification consistent with the employer's business.

## UNDERWRITING GUIDE

Attorney - Independent Contractor Law Firm

## 957 PHYSICIAN OR DENTIST, ALL EMPLOYEES INCLUDING OFFICE

This classification is for the physician's or dentist's office. Includes licensed practitioners engaged in the practice of general or specialized dentistry, medicine, surgery or therapy (physical or mental).

## **OPERATIONS ALSO INCLUDED:**

1. House calls by physicians.

## **OPERATIONS NOT INCLUDED:**

- 1. Assign the applicable health care facility classification where overnight inpatient care is provided.
- 2. Assign Code 959 to practitioners of veterinary medicine.
- 3. Physicians or dentists employed by a health care facility shall be assigned in accordance with the health care facility class appropriate to the business at the location.
- 4. Assign Code 946 to physicians or dentists employed by a temporary medical staffing contractor and who are provided on a temporary basis to unrelated health care facilities.
- 5. Separate staff performing home health care services shall be separately classified to either Code 942 or to Code 943 as provided in this Manual.

#### **UNDERWRITING GUIDE**

Birth Center - Not Operated By A Hospital Blood Bank Chiropodist Office Clinic - Outpatient Services Only Clinical Laboratory – Independent Dental Assistant – Employed By A Dentist Office **Dentist Office** Hair Transplantation Mental Health Center - Outpatient Services Only **Optometrist Office Osteopath Office** Physical Therapy - By Specialist Contractor **Physician Office Psychiatrist Office** Psychologist (M.A. or Ph.D.) Office Speech Therapy - By Specialist Contractor X-Ray Service - Non-Hospital

## 958 REHABILITATION HOSPITAL, ALL EMPLOYEES INCLUDING OFFICE

Health care facilities that are licensed as rehabilitation hospitals or psychiatric hospitals by the State of Delaware and who do not meet the criteria for assignment to the hospital classification and are not licensed as a nursing home shall be assigned to this classification. This classification applies to a category of rehabilitative facilities that falls between a full-service hospital and a nursing home.

Types of Facilities to be included in this classification are:

Rehabilitation hospitals Psychiatric hospitals Alcohol and/or drug residential facilities licensed as Medical or Social Setting Detoxification

## UNDERWRITING GUIDE

Alcohol and/or Drug Residential Facility Licensed As An Inpatient Non-Hospital Facility Detoxification (Alcohol and/or Drug) Residential Facility Licensed As An Inpatient Non-Hospital Facility Drug and/or Alcohol Residential Facility Licensed As An Inpatient Non-Hospital Facility Hospital, Psychiatric Hospital, Rehabilitation Inpatient Non-Hospital Detoxification Or Drug Free Licensed Facility Psychiatric Hospital Rehabilitation Hospital

# 959 VETERINARIAN, INCLUDING EMPLOYERS RAISING AND CARING FOR NON-FARM DOMESTIC ANIMALS

## UNDERWRITING GUIDE

Animal Raising - Non-Farm Domestic Animals **Artificial Insemination Of Animals** Bee Raising Breeding Of Animals, Non-Farm Domestic Dog Kennel Dog Obedience Classes Dog Walking and/or Pet Sitting Service(s) - By Contractor Hospital. Veterinary Laboratory Animal Breeding Or Raising (Rats, Mice, Guinea Pigs, Rabbits, Etc.) Livestock Tattooing, By Contractor Pet Sitting and/or Dog Walking Service(s) - By Contractor Poultry Vaccination, Debeaking And Sexing, By Contractor Society For Prevention Of Cruelty To Animals Tattooing, Livestock, By Contractor Veterinarian Veterinary Hospital Worm Raising

## 960 NURSING AND CONVALESCENT HOME – LONG-TERM CARE FACILITY WITH 50% OR MORE BEDS LICENSED AS INTERMEDIATE CARE OR HIGHER – ALL EMPLOYEES EXCEPT OFFICE AND HOME HEALTH CARE SERVICES

Applies to businesses operating health care facilities that are licensed by the State of Delaware as nursing homes that have 50 percent or more of their beds licensed as Intermediate Care or Higher. These firms offer varying degrees of care to patients who may be incapacitated in differing degrees including bedridden patients. Intermediate Care is less than skilled nursing care but more than Rest (Residential) or Assisted Living. The services are given in accordance with physician's orders, updated at least every sixty (60) days.

Skilled Nursing Care means high intensity comprehensive planned care including rehabilitative or restorative therapy, complex medical or drug therapy, diet supervision, trained observation and/or nursing care available on a twenty-four hour basis.

These businesses may or may not be multiple tier facilities meaning there is a mix of licensed beds and unlicensed quarters such as apartments or cottages. A class assignment to either Code 960 or to Code 974 is dependent upon the counting procedure delineated below. Rest (Residential) Home, Assisted Living, intermediate care or skilled nursing beds shall be counted per bed. Apartments or cottages shall be counted per number of units with each unit being the equivalent of a bed. Those with 50 percent or more beds licensed as intermediate care or higher are assignable to Code 960. Those with less than 50 percent so licensed are assignable to Code 974.

There shall be no payroll division between Code 960 and Codes 974 and 979 at a single location.

## **OPERATIONS NOT INCLUDED:**

Payroll developed by separate staff(s) performing home health care services shall be separately classified as provided for in this Manual.

## UNDERWRITING GUIDE

Convalescent Home - With 50 Pct. Or More Beds Licensed As Intermediate Care Or Higher Life Care Community - With 50 Pct. Or More Beds Licensed As Intermediate Care Or Higher Hospice Facility Long Term Care Facility - With 50 Pct. Or More Beds Licensed As Intermediate Care Or Higher Nursing Home - With 50 Pct. Or More Beds Licensed As Intermediate Care Or Higher Retirement Community - With 50 Pct. Or More Beds Licensed As Intermediate Care Or Higher

## 961 HOSPITAL – ALL EMPLOYEES INCLUDING OFFICE

Only those medical institutions providing general hospital facilities shall be assigned to Code 961. The following minimum criteria shall be used as a guide for determining those risks assigned to this classification:

- 1. An organized staff of doctors subject to a duly authorized set of by-laws adopted by the hospital.
- 2. Registered nurse supervision and such other nursing services to provide patient care 24 hours a day.
- 3. (a) Surgical facilities and/or
  - (b) Operating or delivery room
- 4. Relatively complete diagnostic and treatment facilities for medical patients on the premises, and
- 5. Diagnostic X-ray and clinical laboratory services regularly and immediately available.

In general, hospitals licensed by the State of Delaware, under the following types, meet these criteria and shall be assigned to Code 961 - "Hospitals."

#### Type of Facility

General hospitals which admit maternity patients General hospitals which do not admit maternity patients

Code 961 includes clerical office personnel engaged in the business administration of the hospital or related functions regardless of whether the office personnel are located at or contiguous to the hospital or at a location separate from the hospital.

#### **OPERATIONS NOT INCLUDED:**

- 1. Employees performing home health care services shall be separately classified as provided in this Manual.
- Assign Code 946 to employers providing temporary medical staff to unrelated hospitals. Medical staff is defined as including but not necessarily limited to: registered nurses or licensed practical nurses, pharmacists, nurses' aides, certified nurses' aides, orderlies, attendants, medical technicians or doctors.
- 3. Assign Code 947 to employers providing non-medical temporary staff (except clerical) to hospitals (e.g., temporary janitorial, laundry or kitchen).

## UNDERWRITING GUIDE

Hospital, All Employees

## 962 ACCOUNTING OR FINANCIAL AUDITING FIRM – ALL EMPLOYEES INCLUDING CLERICAL OFFICE

This classification is for accounting or financial auditing firms.

Accounting firm – a business performing the systematic recording, reporting and analysis of an unrelated business' financial transactions typically broken down in the business' financial year.

Financial auditing firm – a business that reviews or examines unrelated businesses' financial records to be certain the unrelated businesses' financial records are correct or free of error.

## **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 951 to an independent insurance traveling auditor.
- 2. Assign Code 951 or Code 953 as these classes may apply to personnel employed by businesses principally engaged in providing computer and/or software consulting services.
- 3. Assign Code 953 to independent auditors of non-financial information or records (e.g., drug trials, patient care records of a health care facility).
- 4. Assign Code 984 to an insurance traveling premium auditor employed by an insurance company.
- 5. Assign a classification consistent with the employer's field-of-business when accountants or financial auditors are employed by a business whose field-of-business may include but is not necessarily limited to manufacturing or construction.

## UNDERWRITING GUIDE

Accounting Firm Auditing Firm – Financial (Not An Independent Insurance Traveling Auditing Firm) Financial Auditing Firm (Not An Independent Insurance Traveling Auditing Firm) Public Accounting Firm Tax Preparation Service

## 963 CHURCH – ALL EMPLOYEES INCLUDING OFFICE

Applicable to the place of worship by a local congregation of any religious faith.

Churches and missions in the charge of one minister or pastor shall be taken as a single risk.

The policy must be written in the name of all such churches, missions or parishes citing the location of each.

## **OPERATIONS ALSO INCLUDED:**

1. Religious education provided by the church.

## **OPERATIONS NOT INCLUDED:**

- 1. Payroll division must be provided for schools or hospitals at separate locations.
- 2. Assign Code 891 for a separately-staffed day nursery school, kindergarten, child daycare center and/or a before and/or after school program operated on the church premises.
- 3. Assign Code 965 for a separately-staffed elementary and/or secondary school operated on the church premises from Monday through Friday.
- 4. Assign Code 999 to separate cemetery staff.

## UNDERWRITING GUIDE

Church Synagogue

## 964 WORK CENTER – ALL EMPLOYEES INCLUDING OFFICE

Applicable to establishments certified as a work center (exempted from the Federal Minimum Wage Law) by the United States Department of Labor, Employment Standards Administration, W age and Hour Division.

## UNDERWRITING GUIDE

Work Center

# 965 COLLEGE OR SCHOOL, N.O.C. – ALL EMPLOYEES INCLUDING OFFICE

Applicable to academic, trade or vocational institutions of learning (e.g., colleges or universities, private schools, public or parochial school districts, cyber schools and charter schools) that provide a formal educational curriculum in a classroom setting or online. Trade or vocational schools may also provide shop or field experience as a part of the curriculum. Colleges or universities, private schools, public or parochial school districts, cyber schools are subject to licensing by the Delaware Department of Education. Colleges or universities may also be subject to accreditation by multi-state bodies, such as the Middle States Association of Colleges and Schools.

## **OPERATIONS ALSO INCLUDED:**

- 1. Independent contractors providing academic tutoring services to grade school, high school or college level students, either on a one-to-one basis or in a classroom setting to multiple students.
- 2. The operation of a day nursery school, kindergarten, or child daycare center by an elementary school or a school district.
- 3. The operation of a gym and/or an athletic field where students participate in physical education classes, intramurals, or sports' teams practice or games.
- 4. The operation of a library on school premises for use by the school's students.

# **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 968 to employers principally engaged in providing sports instruction or training, including but not necessarily limited to: gymnastics, swimming or martial arts
- 2. Assign Code 890 to separately located and staffed public libraries.
- 3. Assign Code 891 to employers principally engaged in operating nursery schools, kindergartens, child day care centers, Head Start Programs or before and/or after school programs.
- 4. Assign Code 969 to employers principally engaged in providing outdoor sports or other activities instruction including but not necessarily limited to: swimming, tennis, or obstacle course training facilities.
- 5. Assign Code 7424 to flight personnel of an aircraft flying school.

## **UNDERWRITING GUIDE**

Academic Tutoring Service By Independent Provider Aircraft Trade School, Except Flying School Charter School College Or School, N.O.C. Computer Training School Cyber School Dance Studio Early Intervention For Infants And Toddlers – No Residential Affiliation English As A Second Language Courses By Specialist Contractor Foreign Language Courses By Specialist Contractor Music Lessons By Specialist Contractor School District - Public, Private Or Parochial School, Aircraft, All Employees Except Flight Crew School, Trade Or Vocational Trade School Tutoring Service (In Academic Subjects) By Independent Contractor University Vocational Educational Institution

## 966 TELEVISION, VIDEO, AUDIO OR RADIO EQUIPMENT SERVICE OR REPAIR – SHOP OR OUTSIDE

## **OPERATIONS ALSO INCLUDED:**

- 1. Specialist contractors performing the installation of vehicular equipment including but not necessarily limited to: alarm systems, radios, security systems, navigation systems, video systems, remote starters and ignition interlock systems.
- 2. Specialist contractors performing the installation, service and repair of marine equipment including but not necessarily limited to: radar systems, radios and depth finders.

## **OPERATIONS NOT INCLUDED:**

- 1. Assign the appropriate store class to separately staffed store operations.
- 2. Assign Code 662 to businesses principally engaged in the service and repair of household and commercial appliances.
- 3. Assign Code 952 to businesses principally engaged in the service and repair of office machines or equipment.

## UNDERWRITING GUIDE

Audio/Video Equipment Repair Automobile Radio Or Telephone Installation Car Phone Installation Citizen Band (CB) Radio Installation Or Repair Compact Disc Player Repair Telephone Or Radio Installation – Automobile Television, Video and/or Audio Equipment Installation, Service Or Repair, Including Installation Of Antenna Video Cassette Recorder And Video Camera Repair Video/Audio Equipment Repair

## 967 THEATERS – ALL EMPLOYEES INCLUDING OFFICE

## UNDERWRITING GUIDE

Dance Band - Independent Contractor Dance Company Disc Jockey Service - Non Broadcasting Drive-In Theater Entertainer Motion Picture Theater Musician, Independent Contractor Orchestra Theater (Including Drive-In) Theatrical Productions Traveling Orchestra

## 968 AMATEUR SPORTS, RECREATIONAL OR AMUSEMENT FACILITY, INDOOR

Applicable to businesses operating an amateur sport, recreational or amusement facility. Such include but are not necessarily limited to bowling alleys or video game arcades. Patrons may pay a fee to enter the facility and/or pay to use amusement devices on an individual basis.

Also applicable to businesses operating an indoor facility where patrons can practice or receive training or instruction in a specific sport, including but not necessarily limited to: swimming, tennis, gymnastics, racquetball, ice or roller skating or karate or other martial arts training. Such facilities typically employ trainers or instructors who will oversee classes with multiple participants or who will provide individual training.

# **OPERATIONS ALSO INCLUDED:**

- 1. Counter staff and employees engaged in dispensing change and/or game tokens.
- 2. Pro shop operations, unless multiple enterprise criteria are fulfilled, as delineated in Section 1, Rule IV, c., 3. a of this Manual.
- 3. Food or beverage service operations, unless multiple enterprise criteria are fulfilled, as delineated in Section 1, Rule IV, c., 3. a of this Manual.

## **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 884 to health or exercise clubs.
- 2. Assign Code 970 or Code 991 to contact or noncontact professional or semiprofessional sports teams, respectively.

## UNDERWRITING GUIDE

Amateur Sports Training Facility (e.g., Basketball, Ice Hockey, Boxing) Not Professional Or Semiprofessional Sports Amusements, Indoor - See Entry By Topical Name **Billiard Hall Bowling Alley** Cheerleading Instruction - By Independent Contractor Club. Swim - Indoor Club, Tennis - Indoor Gun Range - Private Or Public - Indoor **Gymnastics** Training Haunted House Ice Skating Rink - Indoor Karate Or Other Martial Arts Institute Martial Arts (Including Karate) Institute Pool Room Racquetball Club Recreational Facility Or Amusement Devices, Indoor - See Entry By Topical Name Roller Skating Rink – Indoor Shooting Range – Private Or Public - Indoor Skating Rink - Ice Or Roller - Indoor Sports (e.g., Basketball, Ice Hockey Or Boxing) Amateur Training Facility - Not Professional Or Semiprofessional Sports Swim Club – Indoor Tennis Club - Indoor Video Game Arcade

# 969 AMUSEMENT, OUTDOOR: FAIRS, EXHIBITIONS, AMUSEMENT PARKS OR ANY OUTDOOR AMUSEMENT THAT IS PERMANENTLY SITED

## **OPERATIONS ALSO INCLUDED:**

- 1. Ticket sellers or collectors and box office employees.
- 2. Employees engaged in the sale of food or beverages or gift/souvenirs from vending carts or by carrying the merchandise on their person.

## **OPERATIONS NOT INCLUDED:**

- 1. Assign the applicable restaurant classification to payroll developed in a separately located and staffed prepared food and/or beverage service.
- 2. Assign Code 928 to payroll developed in a physically separate and staffed gifts/souvenirs sales operation.
- 3. Assign Code 981 to payroll developed in separately located and staffed casino gambling operations. See the Code 981 class description for the scope of that classification.
- 4. Separately classify to Code 970 or to Code 991 professional and semi-professional sports teams as defined in that class' description.
- 5. Assign Code 939 to any traveling (not permanently sited) amusement.
- 6. Assign Code 953 to race track pari-mutuel employees.

## UNDERWRITING GUIDE

Amusement Park Amusements, Outdoor - See Entry By Topical Name Arboretum - Open To Public Exhibition Archery Range - Outdoor Athletic Parks Operation Ball Or Dart Throwing At Targets **Baseball Batting Range** Botanical Gardens - Open to Public Exhibition Cave, Exhibition Club, Swim – Outdoor Club, Tennis - Outdoor Exhibition – Outdoor Exhibition Garden Fair - Permanently Sited Fishing Pond, Public Garden - Open To Public Exhibition Golf Course – Miniature Golf Driving Range Gun Range - Private Or Public - Outdoor Horse Show Jockey - Employed By A Race Track Kiddie Rides - All Operations - Permanently Sited Miniature Golf Course Paintball Game Playing Facilities - Outdoor Park, N.O.C. Pitch And Putt Golf Course **Race Track Operation** Recreational Facility Or Amusement Devices, Outdoor - See Entry By Topical Name Rowing Club Shooting Range - Private Or Public - Outdoor Skating Rink - Outdoor Skeet, Sporting Clays, Or Trapshooting Clubs Or Public Ranges Stadium Operation - Outdoor - By Contractor Or Owner Swim Club - Outdoor Swimming Pool, Public Or Private – Outdoor Tennis Club – Outdoor Tennis Court, Public - Outdoor Zoo

## 970 ATHLETIC TEAM - CONTACT SPORTS - PROFESSIONAL OR SEMIPROFESSIONAL.

Includes all players on the employer's salary list whether regularly played or not, coaches, managers, trainers, equipment managers or sports officials.

Contact sports include but are not necessarily limited to: football, hockey, and lacrosse or roller derby.

The entire remuneration of each player, coach, manager or sports official should be included in computing premium, subject to a maximum of \$60,000 per policy year. When a player, coach, manager or sports official works for two or more teams in the same sport during the policy year, the maximum shall be prorated.

The remuneration of an individual player, coach, manager or sports official is subject to a minimum of \$500 per policy year, including board and lodging.

## **OPERATIONS ALSO INCLUDED:**

1. Game staff (bench or dugout) providing water or equipment to players.

## **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 951 to separate scouting staff.
- 2. Assign Code 953 to separate clerical office staff.
- 3. Assign Code 969 to non-bench or non-dugout game staff including but not necessarily limited to: cheerleaders, dancers, mascots, persons mingling with the fans to rally support and/or distribute t-shirts and persons videotaping fan reactions or the game when the sport is played in an outdoor stadium.
- 4. Assign Code 971 to non-bench or non-dugout game staff including but not necessarily limited to: cheerleaders, dancers, mascots, persons mingling with fans to rally support and/or distribute free t-shirts and persons videotaping fan reaction or the game when the sport is played in an indoor arena.
- 5. Assign Code 969 to separate staff operating/maintaining the outdoor stadium.
- 6. Assign Code 971 to separate staff operating/maintaining the indoor arena.

## UNDERWRITING GUIDE

Athletic Team: Contact Sports - Professional Or Semiprofessional Contact Sports Athletic Team, Professional Or Semiprofessional Football Player, Coach, Manager Or Sports Official – Professional or Semiprofessional Hockey Player, Coach, Manager Or Sports Official – Professional or Semiprofessional Lacrosse Player, Coach, Manager Or Sports Official – Professional or Semiprofessional Professional Or Semiprofessional Athletic Team – Contact Sports Roller Derby Player, Coach, Manager Or Sports Official – Professional Or Semiprofessional Semiprofessional Or Professional Athletic Team – Contact Sports

## 971 COMMERCIAL BUILDINGS

Applicable to owners, operators and/or contract management firms of buildings or properties used for commercial or industrial occupancy (e.g., office buildings and strip malls). Includes the care, custody and/or maintenance of the premises by the property owner, operator and/or management firm's staff.

## **OPERATIONS ALSO INCLUDED:**

- 1. Janitorial contractors for commercial building cleaning and specialist commercial building cleaning contractors pursuant to the Code 971 Underwriting Guide entries.
- 2. Separate staff of a homeowners' association performing the maintenance of common grounds (e.g., roads), and the operation and maintenance of recreational amenities (e.g., swimming pools, tennis courts and/or clubhouses) and security.
- 3. If the principal business is described by classifications defined as Standard Exceptions, the © 2021 DELAWARE COMPENSATION RATING BUREAU

payroll of all employees not specifically included in the definition of such Standard Exceptions shall be separately classified to Code 971.

## **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 880 to employers principally engaged in operating apartment buildings, condominium complexes or cooperative buildings used for residential occupancy.
- 2. Assign Code 882 to specialist contractors principally engaged in providing residential interior cleaning services.
- 3. As provided for in this Manual, separately classify the following operations of a homeowners association provided each operation is separately staffed: golf courses, stables, restaurants, sewage plant or water works.

#### UNDERWRITING GUIDE

Arena Operation – Indoor – By Contractor Or Owner Building Cleaning - By Contractor Or Owner Carpet And Rug Cleaning And Storage Carpet Cleaning On Customers' Premises Civic Center - Operation By Specialist Contractor Cleaning Of Grease Exhaust, Air Conditioning, Heating And Ventilating Ducts - By Specialist Contractor Commercial Or Industrial Building Operation - By Owner, Lessee Or Real Estate Management Firm Contractor For Commercial Building Cleaning Duct Cleaning - Grease Exhaust, Air Conditioning, Heating, Ventilating - By Specialist Contractor Exterminator Fire, Smoke and/or Water Damage Clean-Up – By Contractor Flea Market Or Swap Meet Operators Floor Waxing Or Polishing - By Building Owner, Lessee, Management Agency Or Contractor Fumigating - Not Agricultural - By Contractor Gutter Cleaning - Residential Or Commercial - By Specialist Contractor Janitor Contractor Kitchen Equipment Exhaust Duct Cleaning – By Specialist Contractor Mobile Home Park Maintenance - By Contractor Mold Removal - By Specialist Contractor Post Construction Clean-Up - New Homes - By Specialist Contractor Power Washing Of Exterior Walls Or Decks At Residential Or Commercial Sites - By Contractor Storage - Self-Service Sweeping Of Parking Lots - Shopping Areas And Similar Areas, By Specialty Contractor Swimming Pool Cleaning Or Maintenance – By Specialty Contractor Swimming Pool Liner Installation - Vinyl, By Swimming Pool Maintenance Contractor Termite Control - By Contractor Truck Washing Service - Mobile Warehouse - Storage - Self-Service Window Cleaning Contractor

## 973 HOTEL - ALL EMPLOYEES EXCEPT OFFICE, FOOD SERVICE OR BEVERAGE OPERATIONS STAFF AND SLOT MACHINE GAMBLING STAFFS

Please see the Hotel Or Motel Operations entry in the General Auditing & Classification Information section for further information on the scope of this class.

## **OPERATIONS ALSO INCLUDED:**

1. Temporary or short term lodging facilities for families of seriously ill or injured children who are hospitalized (e.g. a Ronald McDonald House).

#### **UNDERWRITING GUIDE**

Bed And Breakfast Golf Course Operated By Hotel Motel Religious Retreats Ronald McDonald House Operation

## 974 RETIREMENT OR LIFE CARE COMMUNITY – WITH LESS THAN 50% OF BEDS LICENSED AS INTERMEDIATE CARE OR HIGHER – ALL EMPLOYEES EXCEPT OFFICE

LIFE CARE/RETIREMENT COMMUNITIES offer lifetime guarantees for housing and long-term skilled nursing care. These facilities provide independent living units, assisted living, intermediate and/or skilled care units at one site. The client pays a one-time entrance fee and subsequent monthly maintenance fees. Clients enter through independent living units and as needed progress onto higher levels of care.

A Life Care or Retirement Community is a multiple tier facility meaning it has a mix of licensed beds and unlicensed quarters such as apartments or cottages. These businesses are classified to either Code 960 or to Code 974 dependent upon the counting procedure delineated below. Rest (Residential) Home, Assisted Living, intermediate care or skilled nursing beds shall be counted per bed. Apartments or cottages shall be counted per number of units with each unit being the equivalent of a bed. Those with 50 percent or more beds licensed as intermediate care or higher are assignable to Code 960. Those with less than 50 percent so licensed are assignable to Code 974.

There shall be no payroll division between Code 974 and Codes 960 and 979 at a single location.

## **OPERATIONS NOT INCLUDED:**

Payroll developed by separate staff(s) performing home health care services shall be separately classified as provided for in this Manual.

## UNDERWRITING GUIDE

Continuing Care Community – With Less Than 50 Percent of Beds incensed As Intermediate Care Or Higher

Life Care Community - With Less Than 50 Pct. Of Beds Licensed As Intermediate Care Or Higher Retirement Community - With Less Than 50 Pct. Of Beds Licensed As Intermediate Care Or Higher

# 975 RESTAURANT, N.O.C. – ALL EMPLOYEES EXCEPT OFFICE

Applicable to retail businesses principally engaged in preparing food(s) and selling the prepared food(s) and beverages (alcoholic or nonalcoholic) to the public for immediate consumption on the businesses' premises. This is a "traditional" restaurant where customers may either select their table or be seated by a hostess or another of the businesses' employees, browse a varied menu while seated at their table and place their food order with a member of the wait staff who will then place the order with the kitchen staff. The prepared food will be served to the customer by the wait staff who remains available to further assist the customer during the course of the meal. W here wait service is provided it is the practice for customers to give a gratuity to the wait staff person based upon the quality of service provided.

## **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 944 to country or yacht clubs or golf courses.
- 2. Assign Code 945 to hotel restaurants.

## UNDERWRITING GUIDE

Dinner Theater Restaurant, N.O.C.

## 976 COMMUNITY CENTER – ALL EMPLOYEES INCLUDING OFFICE.

Applies to a YMCA, YWCA that follows the "traditional" YMCA, YWCA business model. A traditional YMCA, YWCA will provide a range of recreational, informational and social services but is not principally engaged in the operation of a camp, health or exercise club or after school program. The range of programs and services provided by a traditional YMCA, YWCA include but are not limited to: sports leagues, personal fitness services, pre-school education and/or child daycare, before and/or after school programs, camping, employment readiness and training programs, advice services, immigrant services and conference centers.

Also applies to a community center that is not principally engaged in the operation of a camp, health or exercise club or after school program. A community center is a public location where members of a community gather for group activities, social support, public information, and other purposes. Community centers may be open to the entire community in which they are located or to a specific group within the greater community.

Further applicable to a senior citizens center and an adult daycare. A senior citizens center provides programs and services to a clientele that is typically Ages 55 or older. The focus of such centers is to assist senior citizens in living active and engaged lives. Typical programs and services provided by a senior citizens center may include but are not necessarily limited to: arts and crafts, social functions such as dances, seminars and classes on a range of topics such as computer literacy and field trips. An adult daycare provides non-residential custodial care for individuals typically 18 years and older who cannot care for themselves due to age and/or illness.

## **OPERATIONS ALSO INCLUDED:**

- 1. A camp operated by any organization whose operations are assignable to Code 976.
- 2. Pre-school, early education and/or before or after school program services provided by any organization whose operations are assignable to Code 976.

# **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 884 to a YMCA, YWCA or Community Center that is principally engaged in the operation of a health or exercise club.
- 2. Assign Code 891 to a YMCA, YWCA or Community Center that is principally engaged in the operation of an after school program.
- 3. Assign Code 978 to a YMCA, YWCA that is principally engaged in the operation of a camp.
- 4. Assign Code 986 to a YMCA, YWCA that is principally engaged in the operation of a shelter or halfway house.
- 5. Assign separate staff performing home health care services to Code 942 or Code 943 as provided in this manual.

# UNDERWRITING GUIDE

Adult Day Center Boys & Girls Club Community Center Day Center For The Elderly Daycare - Developmentally Disabled, No Residential Facility Affiliation Daycare Center Operated By A Y.M.C.A., Y.W.C.A. Recreation Association, Commission or Authority Senior Citizens Center Youth Athletic League (Including Police Athletic League)

# 977 BARBER SHOP, BEAUTY PARLOR OR HAIR STYLING SALON

## UNDERWRITING GUIDE

Barber Shop Beauty Shop Cryotherapy Services Day Spa Not Affiliated With A Health Club Or Swimming Pool Electrolysis Hairdressing Shop Manicuring Shop Massage Therapy Services Tanning Salon Tattoo Parlor

## 978 CAMPS, N.O.C. – ALL EMPLOYEES INCLUDING OFFICE AT CAMP LOCATIONS

Separate staff at other than camp locations shall be classified in accordance with the class appropriate to the business at the location.

Executive Secretaries of Boy or Girl Scout Councils shall be assigned to Code 951.

#### UNDERWRITING GUIDE

Boy Or Girl Scout Councils Camp Operations, Including Clerical Workers At Camp Locations Camp, Boy Or Girl Scout - Day, Summer Or Winter Commercial Camp Recreational Vehicle Campground Scout Camp

## 979 RESIDENTIAL FACILITY FOR THE ELDERLY – NON-MEDICAL – ALL EMPLOYEES EXCEPT OFFICE AND HOME HEALTH CARE

Applicable to businesses providing custodial/personal care for residents who are ambulatory and where facilities are non-medically oriented. The State of Delaware defines custodial care/personal care facilities as those providing resident beds and personal care services for persons who are normally able to manage activities of daily living.

Includes facilities licensed as Rest (Residential) Homes or Assisted Living Facilities. These facilities provide shelter, housekeeping services, board, and personal surveillance or direction in activities of daily living.

There shall be no payroll division between Code 979 and Codes 960 and 974 at a single location.

## **OPERATIONS NOT INCLUDED:**

Payroll developed by separate staff(s) performing home health care services shall be separately classified as provided in this Manual.

## UNDERWRITING GUIDE

Assisted Living Facility Residential Facility For The Elderly - Non Medical Rest (Residential) Home

## CITIES AND TOWNS

## 980 CITY, TOWN, VILLAGE OR COUNTY

For incorporated municipalities and counties of the State of Delaware.

## **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 890 to separately located and staffed Public Libraries. Separately located by be a separate building or in an area of the municipal building separated from the other operations by floor-to-ceiling partitions.
- 2. Assign Code 951 to inspectors and/or code enforcers.
- 3. Assign Code 953 to clerical office.
- 4. Assign Code 983 to Housing Authorities.
- 5. Assign Code 985 to Salaried Police Officers of Firefighters.

## UNDERWRITING GUIDE

City Emp. Except Sewer Const., Sal. Policemen & Firemen, Vol. Firemen, Aux. Police, Workfare Emp., Clerical Office City Employees, N.O.C. County Employees, N.O.C. County Road Districts Forest Ranger - Not State Employees Garbage Works - Reduction Or Incineration – Municipal Municipal Or County Employees, N.O.C. Parking Enforcement Officer - Employed By A Municipality Road Maintenance By Municipal Employees School Crossing Guard Sewage Disposal Plant, Municipal Town Employees, N.O.C. Villages Operation Water Supply System - Operated By A Municipality

# 981 CASINO GAMBLING – ALL EMPLOYEES INCLUDING OFFICE.

Includes all personnel of the licensed casino gaming facility.

A licensed casino gaming facility is defined to include the gaming floor, all restricted areas servicing gaming operations, and food, beverage and retail outlets and other areas serving the gaming floor which are located on or are directly accessible from and adjacent to the gaming floor or the restricted areas servicing gaming operations.

# **OPERATIONS NOT INCLUDED:**

As provided for in this Manual, separately classify:

- 1. Areas or amenities exclusive to horse racing including pari-mutuel wagering.
- 2. Hotel operations.
- 3. Retail merchandise facilities, food and beverage outlets and other amenities or activities not located on or adjacent to the gaming floor, or related to casino gaming operations.

## UNDERWRITING GUIDE

Slot Machine Gambling

## 983 HOUSING AUTHORITY

An on-site property or project manager's job duties may include but are not necessarily limited to: performing maintenance and repair work, informing approved housing applicants of program requirements (e.g., keeping their unit clean, payment of rent in a timely manner), handling tenant complaints, inspecting each occupied unit once a year, inspecting vacant units for damage, checking the property's or project's general grounds (e.g., exit lights, fire equipment readiness, gutter condition), coordinating maintenance and repair activities, assisting tenants to secure financial aid, medical care and other social services provided by unrelated organizations, and coordinating and participating in tenant evictions (e.g., appearing in court). Assign Code 983 to an on-site property or project manager so engaged. Code 983 shall also apply to a resident manager so engaged.

An on-site property or project manager who does not perform any maintenance or repair work and who also performs no direct supervision of the maintenance staff may be assigned to Code 951

An on-site property or project manager's job title may be that of "housing administrator" or "assistant housing administrator."

Housing units owned and operated by a housing authority may be denoted as but are not necessarily limited to: a property, a project, a development or a community.

#### **OPERATIONS NOT INCLUDED:**

1. Separately rate to the applicable construction classification(s) new construction, alterations or demolition as provided in this Manual.

#### UNDERWRITING GUIDE

Housing Authority

#### 984 INSURANCE COMPANY – ALL EMPLOYEES INCLUDING OFFICE

A business chartered under state law that undertakes to indemnify for losses pursuant to a written contract of insurance and to perform other insurance related operations. Such business is also licensed by the Delaware Department of Insurance as an insurance company.

#### **OPERATIONS NOT INCLUDED:**

As provided for in this Manual separately classifies any contractor providing a service(s) to an insurance company. Such businesses may include but are not necessarily limited to the types of businesses listed below:

- 1. Independent insurance agents
- 2. Consulting actuarial firms
- 3. Advisory rating organizations
- 4. Independent auditing firms
- 5. Independent claim adjusting firms
- 6. Third party claims administrators

#### UNDERWRITING GUIDE

Adjuster, Insurance Company Auditor (Insurance Company), Traveling Inspection Of Mercantile, Mfg. Or Risks For Insurance Or Valuation Purposes – By Insurance Company Insurance Company Traveling Insurance Company Auditor

# 985 POLICE OR FIREFIGHTERS, SALARIED EMPLOYEES OF CITIES, TOWNS OR COUNTIES

# VOLUNTEER FIRE COMPANIES; MEMBERS TREATED AS STATE EMPLOYEES SEE CHAPTER 23, SECTION 2312 OF THE WORKERS' COMPENSATION LAW FOR MORE DETAIL.

**UNDERWRITING GUIDE** Fire Department – Paid Fire Patrol Or Protective Corp. - Independent – Paid Firemen - Not Volunteer Police Deputies Police, Special School Police Policemen And Detectives Sheriff And Sheriff's Deputies

# 986 ADULT SHELTER OR HALFWAY HOUSE – RESIDENTIAL – NON-MEDICAL – ALL EMPLOYEES INCLUDING OFFICE

Applicable to shelters for adults who are homeless, victims of domestic abuse or unwed mothers or to halfway houses for prison release programs or drug and alcohol residential facilities not otherwise classified. Such are non- medical residential facilities providing counseling and training in a non-institutional environment on daily living skills aimed at reintegrating residents into the community. The residents of these facilities are adults, but residents of domestic violence shelters may be accompanied by their minor children. Services provided to clients may also include but are not necessarily limited to: counseling for specific client needs, advocacy services, job training, child care and help in seeking services available to the clients in the community. All provided services and the insured's administrative staff (regardless of location) are included within the scope of this class.

## **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 940 to residential facilities licensed as Intermediate Care Facilities (ICF/MR or ICF/IID) which house any number of intellectually or developmentally disabled clients.
- Assign Code 941 to children and youth residential services or to facilities providing non-medical residential care such as Group Homes For Persons With Mental Illness, Neighborhood Homes, community living arrangements for intellectually or developmentally disabled clients or Rest (Family) care homes.
- 3. Assign Code 958 to residential drug or alcohol addiction detoxification facilities licensed by the State of Delaware as Medical or Social Setting Detoxification.

## UNDERWRITING GUIDE

Alcohol/Drug - Halfway House Or Residential Halfway House - Pre-Parole Or Probation Maternity Home - No Medical Services Program Not Licensed As Medical Or Social Setting Detoxification Shelter For The Homeless Shelter For Victims Of Domestic Abuse

# 988 BANK – ALL EMPLOYEES INCLUDING OFFICE

Applicable to "brick and mortar" and online businesses whose operations must include the deposit and holding of money in the form of checking/savings accounts or certificates of deposit. In addition these businesses may also provide credit extensions, commercial/consumer loans or mortgages.

Also applicable to establishments principally engaged in check cashing for a fee. Such risks may also provide money orders, wire transfers, lottery tickets, transit passes/tokens, or postage stamps to their customers, each for a separate fee.

## **OPERATIONS NOT INCLUDED:**

- 1. The operation of trusts, repossessed or other business properties away from the bank premises.
- 2. Financial agencies engaged solely in providing home equity loans, debt consolidation, or mortgage services who do not receive money deposits and/or provide interest bearing accounts to their borrowers.

## UNDERWRITING GUIDE

Bank Check Cashing Service Credit Union Cyber Bank Foreign Currency Exchange Savings And Loan

# 991 ATHLETIC TEAM: NON-CONTACT SPORTS - PROFESSIONAL OR SEMIPROFESSIONAL.

Includes all players on the employer's salary list whether regularly played or not, coaches, managers, trainers, equipment managers or sports officials.

Non-contact sports include but are not necessarily limited to: baseball, basketball or soccer.

The entire remuneration of each player, coach, manager or sports official should be included in computing premium, subject to a maximum of \$60,000 per policy year. When a player, coach, manager or sports official works for two or more teams in the same sport during the policy year, the maximum shall be prorated.

The remuneration of an individual player, coach, manager or sports official is subject to a minimum of \$500 per policy year, including board and lodging.

## **OPERATIONS ALSO INCLUDED:**

1. Game staff (bench or dugout) providing water or equipment to players.

# **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 951 to separate scouting staff.
- 2. Assign Code 953 to separate clerical staff.
- 3. Assign Code 969 to non-bench or non-dugout game staff, including but not necessarily limited to: cheerleaders, dancers, mascots, persons mingling with the fans to rally support and/or distribute free t-shirts and persons videotaping fan reactions or the game when the sport is played in an outdoor stadium.
- 4. Assign Code 971 to non-bench or non-dugout game staff, including but not necessarily limited to: cheerleaders, dancers, mascots, persons mingling with the fans to rally support and/or distribute free t-shirts and persons videotaping fan reaction or the game when the sport is played in an indoor arena.
- 5. Assign Code 969 to separate staff operating/maintaining the outdoor stadium.
- 6. Assign Code 971 to separate staff operating/maintaining the indoor arena.

## UNDERWRITING GUIDE

Athletic Team: Noncontact Sports – Professional Or Semiprofessional Baseball Player, Coach, Manager Or Sports Official – Professional Or Semiprofessional Basketball Player, Coach, Manager Or Sports Official – Professional Or Semiprofessional Noncontact Sports Athletic Team, Professional Or Semiprofessional Semiprofessional Or Professional Athletic Team – Noncontact Sports Soccer Player, Coach, Manager Or Sports Official – Professional Or Semiprofessional

## 992 SANITATION COMPANY

For establishments engaged in the cleaning of septic tanks, cesspools or chemical portable toilets.

Rubbish or garbage removal performed by a separate staff shall be assigned to Code 995.

#### UNDERWRITING GUIDE

Cesspool Cleaning, By Contractor Portable Toilet Leasing/Servicing Sanitary Company (Septic Tank, Cesspool Or Chemical Portable Toilet Cleaning) Septic Tank Cleaner

## 995 RUBBISH OR GARBAGE REMOVAL

# **OPERATIONS ALSO INCLUDED:**

Code 995 also includes but is not necessarily limited to businesses performing:

- 1. Environmental cleanup services.
- 2. Sewer or water main cleaning by hydraulic method.
- 3. Street sweeping
- 4. Cleaning of permanently-sited tanks including the bulk storage type.
- 5. Debris box rental/service or dumpster rental/service.

#### **OPERATIONS NOT INCLUDED:**

 Assign Code 862 to the collection and sorting of recyclables (e.g., newspapers, beverage cans, glass or plastic bottles) by separate collection and sorting staff(s) with the sorting taking place in a physically separate work area.

#### UNDERWRITING GUIDE

Ash Collecting Cleaning Permanently-Sited Tanks Or Railroad Tank Cars - By Contractor **Containerized Trash Removal Debris Box Rental/Service Dumpster Rental/Service Environmental Cleanup Services** Flood Debris Cleanup (Except Building Demolition - By Contractor Garbage Or Rubbish Removal Garbage Works - Reduction Or Incineration - Private Landfill Operations By A Rubbish Or Garbage Removal Contractor **Oil Spill Cleanup** Pipe Cleaning - Interiors Of Sewer Or Water Mains By Hydraulic Method Railroad Tank Car Cleaning - By Contractor Rubbish Or Garbage Removal Sewer Cleaning - Interiors Of Sewer Or Water Mains By Hydraulic Method Street Sweeping - By Contractor Tank Cleaning - Permanently Sited - Including Bulk Storage Type By Contractor Trash Dumpster/Debris Box Rental/Service Trash Removal Including Containerized Trash Transfer Station – Non-Municipal Waste Removal - Industrial and/or Domestic Water Main Cleaning (Interiors Of) By Hydraulic Method

#### **CEMETERIES AND UNDERTAKERS**

#### 997 UNDERTAKERS

## UNDERWRITING GUIDE

Crematory Operation Funeral Director Pet Cremation Service – No Veterinary Services Undertaker

## 999 CEMETERY

## UNDERWRITING GUIDE

Cemetery Operation Cemetery, Opening Graves, Removing And Reinterring Remains

## AGRICULTURE

Agriculture, the art or science of cultivating the ground, includes not only farming but also horticulture – the cultivation of a garden or orchard, the art of growing fruits, vegetables or ornamental plants – and the breeding, raising and care of livestock for sale or for dairying purposes. Agriculture includes the marketing and transportation of these products by the farmer.

## FARMS

## 0006 FIELD CROP OR VEGETABLE FARM – THE RAISING OF ALL FIELD CROPS OR VEGETABLES.

## **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 113 to separately-staffed canning, pickling or operations preserving vegetables by use of another food preservation technique.
- 2. Assign the appropriate inside domestic workers' classification to inside domestic workers.
- 3. Assign a separately staffed and physically separated or separately located retail store or outlet to the appropriate store classification based on the principal category of merchandise sold.

## UNDERWRITING GUIDE

Farm, N.O.C. Grain Farm Grass Seed Raising Hay Farm Sod Farm Tobacco Farm Vegetable Farm

## 0008 MUSHROOM RAISING

Applies to businesses principally engaged in raising mushrooms, including the incident production of hay or other materials for compost.

## **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 007 to specialist contractors performing one or more of the following tasks: filling mushroom beds with compost, spawning or casing.
- 2. Assign Code 113 to separately-staffed mushroom canning operations.

#### UNDERWRITING GUIDE

Farm, Mushroom Mushroom Raising Mushroom Spawn Production

#### 0011 FLOWER RAISING, CULTIVATING OR GROWING

Applicable to businesses principally engaged in raising, growing or cultivating flowers and/or plants used for indoor decorative purposes.

## **OPERATIONS ALSO INCLUDED:**

1. An employer principally engaged in vegetable growing in a hothouse or greenhouse and/or by hydroponic method.

#### **OPERATIONS NOT INCLUDED:**

1. Assign Code 919 to a physically separate and separately staffed store or outlet operated by an employer classified to Code 0011.

#### UNDERWRITING GUIDE

Flower Raising Greenhouse, Flower Or Vegetable Growing Hot House, Vegetable Growing Hydroponic Vegetable Production Medical Marijuana Growing Vegetable Growing, Hot House

# 0013 NURSERY

Applicable to businesses principally engaged in raising trees (including Christmas trees), shrubs and/or bedding plants used for outdoor planting.

## **OPERATIONS NOT INCLUDED:**

1. Assign Code 928 to separately staffed and physically separated store or outlet operated by an employer classified to Code 0013.

#### UNDERWRITING GUIDE

Christmas Tree Raising Farm, Tree

## 0016 ORCHARD – THE RAISING OF FRUIT OR NUT TREES OR OF BERRIES OR GRAPES

#### **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 113 to separately-staffed wine, apple juice or similar products' manufacturing.
- 2. Assign inside domestic workers to the applicable inside domestic workers' classification.
- 3. Assign a separately staffed and physically separated or separately located retail store or outlet to the appropriate store classification based on the principal category of merchandise sold.

## UNDERWRITING GUIDE

Berry Farm Cranberry Grower Fruit Farm Fruit Packing, By Grower Fruit Picking Orchard Vineyard

## 0034 ANIMAL RAISING – EGG PRODUCTION, FISH HATCHERIES, HOGS, POULTRY, CALF RAISING FOR VEAL OR FUR BEARING ANIMALS

## **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 111 to separately-staffed hog or calf dressing operations.
- 2. Assign Code 865 to separately-staffed poultry dressing operations.
- 3. Assign inside domestic workers to the appropriate inside domestic workers' classification.

#### UNDERWRITING GUIDE

Animal Raising - Egg Production, Fish Hatcheries, Hogs, Poultry Or Veal Calf Raising For Veal Chinchilla Farm Farm. Chicken Farm, Egg Producer Farm, Fish Farm, Poultry Fish Grower Fish Hatcherv Fur Bearing Animal Raising Hog Farm Mink Farm Ostrich Farm Piggery Poultry Or Egg Producer Veal Calf Raising

# 0036 DAIRY FARM – FARMS ENGAGED IN THE PRODUCTION OF MILK

#### **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 109 to separately-staffed milk plant processing operations.
- 2. Assign inside domestic workers to the appropriate inside domestic workers' classification.
- 3. Assign a separately staffed and physically separated or separately located retail store or outlet to the appropriate store classification based on the principal category of merchandise sold.

#### UNDERWRITING GUIDE

Dairy Farm Farm, Dairy Milk Producer - Fluid Only

# 0083 LIVESTOCK (EXCLUDING DAIRY OR HORSE) FARM – INCLUDES BUT IS NOT NECESSARILY LIMITED TO THE RAISING OF CATTLE, SHEEP OR GOATS IN FIELDS/PASTURES

# **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 801 to a farm principally engaged in the breeding and/or raising of horses.
- 2. Assign inside domestic workers to the appropriate inside domestic workers' classification.

## UNDERWRITING GUIDE

Breeding Farm - Cattle, Sheep Or Goats Cattle Farm Farm, Livestock Goat Farm Livestock (Excluding Dairy Or Horses) Farm – Animal Raising In Fields/Pastures Sheep men

## DOMESTIC WORKERS

# 0908 DOMESTIC WORKERS - INSIDE – OCCASIONAL

UNDERWRITING GUIDE Domestic Workers - Inside – Occasional

#### 0909 DOMESTIC WORKERS - OUTSIDE – OCCASIONAL – INCLUDING OCCASIONAL PRIVATE CHAUFFEURS

(Classes 0912 and 0909 are not available for use in connection with the operation of a farm.)

#### UNDERWRITING GUIDE

Domestic Workers - Outside - Occasional - Including Occasional Private Chauffeurs

## 0912 DOMESTIC WORKERS - OUTSIDE – INCLUDING PRIVATE CHAUFFEURS

(Classes 0912 and 0909 are not available for use in connection with the operation of a farm.)

#### UNDERWRITING GUIDE

Chauffeurs, Private - Not Available For Use With Any Farm Class Domestic Workers - Outside - Including Private Chauffeurs

#### 0913 DOMESTIC WORKERS - INSIDE, EXCLUDING OFFICE EMPLOYEES

#### **UNDERWRITING GUIDE**

Domestic Workers - Inside, Excluding Office Employees

#### **EXPLOSIVES AND AMMUNITION MFG.**

#### 4771 EXPLOSIVES OR AMMUNITION MFG., N.O.C.

Includes but is not necessarily limited to: bag loading - propellant charges, black powder mfg., cap, primer, fuse, booster or detonator assembly, cartridge charging or loading, fireworks mfg., high explosives mfg., projectile, bomb, mine or grenade loading, projectile or shell mfg., shell case loading or smokeless powder mfg. – single base.

Code 0771 must be applied to Class 4771 payroll to determine the mandatory catastrophe reserve which is not subject to experience or retrospective rating.

Businesses engaged in the preparation and/or distribution of blasting agents and/or the distribution of high explosives shall be classified by Code 4777.

#### UNDERWRITING GUIDE

Ammunition Mfg. Bag Loading, Explosives Black Powder Mfg. Blasting Cap Mfg. Cartridge Charging Or Loading. Cordite Mfg. Dynamite Mfg. Explosives Or Ammunition Mfg., N.O.C. Fireworks Mfg. Flare Mfg. Fuse Mfg., Explosives High Explosives Mfg. Nitroglycerin Mfg. **Projectile Loading** Shell Case Loading Smokeless Powder Mfg.

# 4777 EXPLOSIVES DISTRIBUTOR

Includes the preparation and/or distribution of blasting agents and/or the distribution of high explosives.

#### **OPERATIONS NOT INCLUDED:**

- 1. Assign Code 609 to blasting operations conducted by a separate crew.
- 2. Assign Code 4771 to a business manufacturing explosives.

#### UNDERWRITING GUIDE

Anfo Mfg. Blasting Agents Mfg. Explosives Distributor Fireworks Exhibitor Slurry Blasting Agents Mfg.

#### MARITIME OR FEDERAL EMPLOYMENTS

#### (1) Liability under the U.S. Longshore and Harbor Workers' Compensation Act.

- (a) To provide insurance against liability under the U.S. Longshore and Harbor Workers' Compensation Act, the Standard Workmen's Compensation and Employers' Liability Policy shall be used with endorsement providing for coverage under such Act (See Section 3).
- (b) The rates for the following classifications have been calculated to provide coverage under the U.S. Longshore and Harbor Workers' Compensation Act:

#### STEVEDORING:

Any or all of the following operations conducted by employees not members of the crews of vessels shall be classified as "Stevedoring":

Loading or unloading, stowing, shifting or trimming of cargo, supplies and materials on board vessel.
 Transfer of cargo, supplies and materials between vessels and pier, irrespective of the necessity of work on board vessels by employees of the insured.

3. Transfer between string piece and point of deposit on dock or adjacent warehouses – including tiering, sorting and breaking down.

4. Operation of all mechanical equipment, including dock tractors, in connection with the above.

Any or all operations as defined above shall be assigned to Code 7309F if the operations described by Item 2 above, whether conducted by one or more concerns, require the use of hoisting equipment except as provided under Code 7327F. All other operations shall be assigned to Code 7317F. Drivers not conducting Stevedoring operations as defined above shall be assigned to Code 811.

#### 6824F BOAT BUILDING OR REPAIR

This classification is applicable to the construction or repair of wood, metal, fiberglass or plastic yachts, motor boats, sailboats or rowboats not exceeding 150' in length overall where the coverage is under the U.S. Act.

#### UNDERWRITING GUIDE

Boat Building Or Repair

#### 6826F MARINA

Applicable to all waterfront operations, including but not necessarily limited to: the operation of boat docks, storage facilities, repair shops or marine railways, the sale or repair of boats or engines, the sale of parts or accessories, dockside snack bars and all dockside employees. The operation of separately-staffed inland boat showrooms or the operation of separately-staffed motels, restaurants, swimming pools, bowling lanes or other recreational facilities shall be separately classified as provided for in this Manual.

Separate staff engaged in boat building are assignable to Code 6824F.

#### **UNDERWRITING GUIDE**

Marina - With Federal Coverage

#### 6843F SHIP BUILDING, IRON OR STEEL

Includes fabrication or assembling of ship plates or frames, all yard operations and shops directly connected with the construction of hull.

#### UNDERWRITING GUIDE

Building, Iron Or Steel Including Naval

#### 6872F SHIP REPAIR OR CONVERSION – ALL OPERATIONS

Includes shop or yard operations as well as the operation of dry docks and marine railways. Applicable only to concerns engaged in general ship repair or conversion. Work performed on ships by other concerns shall be assigned to the Manual classes describing the work. See special rules for application of U.S.L. factor to State classification. (See Rule XII).

#### UNDERWRITING GUIDE

Dry Dock Operation Marine Railway Operator Painting Ship Hulls Rigging, Ship Ship Cleaning Ship Repair Ship Scaling

#### 7309F STEVEDORING, N.O.C.

When policies are issued covering both Codes 7317F and 7309F, no division of payroll shall be permitted in connection with the loading or unloading of any one vessel.

#### UNDERWRITING GUIDE

Stevedoring, N.O.C.

#### 7313F COAL DOCK OPERATION AND STEVEDORING

Applies to coal docks using mechanical apparatus. Not applicable to contract stevedores or coal merchants operating yards.

#### UNDERWRITING GUIDE

Oil Or Coal Dock Operation – Waterfront Ore Dock Operation

#### 7317F STEVEDORING – BY HAND OR HAND TRUCK EXCLUSIVELY

Includes incidental use of power-driven escalators or conveyors or operation of tractors or trailers through side ports. No use of hoisting equipment. No payroll division in connection with a single vessel.

#### UNDERWRITING GUIDE

Automobile Haulaway Or Driveaway Service, Driving Cars On Or Off Vessels Stevedoring, By Hand Or Hand Truck Exclusively

#### 7327F STEVEDORING – CONTAINERIZED FREIGHT

Applies to ships designed for freight carrying containers. No work in holds. Separately staffed over-theroad trucking operations shall be assigned to Code 811. No payroll division with a single vessel.

#### UNDERWRITING GUIDE

Containers, Stevedoring Stevedoring Containers

#### 7366F FREIGHT HANDLERS – ON PIERS OR IN TERMINALS IN AREAS ADJOINING PIERS

Applies to handling cargo on piers or adjoining areas or terminals, incident to loading or unloading vessels. Such cargo handling includes but is not necessarily limited to: freight checks, stuffing and/or stripping containers, loading and/or unloading trucks and/or railroad cars.

Freight handling not on piers or in terminals in areas adjoining piers (Stevedoring) conducted by a separate staff shall be assigned in accordance with the class or classes appropriate to the business of the employer.

#### UNDERWRITING GUIDE

Freight Handling On Piers Or Terminals Or Adjoining Piers

## 8709F STEVEDORING – TALLYMEN AND CHECKING CLERKS

Engaged in connection with stevedoring work. Coverage under U.S. Act.

## UNDERWRITING GUIDE

Stevedoring Tallymen Weighers, Samplers Or Inspectors Of Merchandise On Vessels Or Docks

## 8726F STEAMSHIP LINE OR AGENCY – PORT EMPLOYEES

This classification includes superintendents, captains, engineers, stewards or their assistants and pay clerks. **UNDERWRITING GUIDE** 

Steamship Lines Port Employees

# (2) Other Maritime or Federal Employments.

Maritime or Federal employments other than the U.S. Longshore and Harbor Workers' Compensation Act do not come under the provisions of the Delaware Insurance Laws. Accordingly, the Delaware Insurance Department indicates that they do not have jurisdiction over the coverage, rules and rates for these other Maritime and Federal employments. In compliance with Federal Anti-Trust laws the Delaware Compensation Rating Bureau, Inc. cannot promulgate rates for these coverages.

# (3) Dredging Operations.

The rating values published in the Delaware Compensation Manual for Code 055 (for dredging of materials on unnavigable waterways) contemplate coverage under the State Act only. If coverage is desired under the U.S.L. Act, the Federal increase factor shown in Section 2 shall be applied.

A single policy may be issued including Delaware Act coverage, U.S.L. coverage and Admiralty coverage providing the classification of operations in the policy declarations is subdivided to clearly indicate the classes and rating values for the Dredging operations subject to:

- (a) The Delaware Act alone or including U.S.L. Act coverage and
- (b) Admiralty jurisdiction.

In lieu of a single policy, two separate policies may be issued as follows:

- (a) A standard Delaware policy using rates approved by the Delaware Insurance Commissioner, applicable to Delaware coverage only, or to Delaware and U.S.L. coverage. Such policy shall be endorsed to exclude Admiralty coverage.
- (b) An Admiralty policy.

# AIRCRAFT OPERATION

The classifications described under this class group apply to fixed wing and other aircraft. The phrase "members of the flying crew" is defined to mean all flying personnel engaged in the operation of aircraft or the care of passengers or cargo in flight. It includes, but is not limited to employees designated as airplane commanders, pilots, check pilots, co-pilots, flight engineers, navigators, technical or other observers, flight technicians, radio or radar operators, hosts, hostesses, stewards, stewardesses and pursers.

Ticket sellers and information clerks away from airport locations shall be separately classified by Code 953. Ticket sellers, information clerks and personnel engaged in performing the checking-in of passengers and baggage at airport locations shall be assigned to Code 7428.

When noted, an aircraft operations classification allows use of an associated classification for a nonratable catastrophe reserve.

# 7405 AIRCRAFT OPERATION – SCHEDULED AND SUPPLEMENTAL AIR CARRIERS - ALL MEMBERS OF THE FLYING CREW.

This classification shall apply to scheduled or commercial air carriers, including cargo carriers, operating under Part 121 of the Federal Aviation Regulations.

*Code 7445 must be applied to Class 7405 payroll to determine the mandatory catastrophe reserve* which is not subject to experience or retrospective rating.

## UNDERWRITING GUIDE

Aircraft Operation - Air Cargo Carrier Aircraft Operation - Scheduled Air Carrier Aircraft Operation - Supplemental Air Carrier

#### 7413 AIRCRAFT OPERATION – COMMUTER AIR CARRIERS – ALL MEMBERS OF FLYING CREW

This classification shall apply to commuter air carriers who operate under Part 135 of the Federal Aviation Regulations, conduct at least five round trips per week between two or more points, and publish flight schedules that specify the times and places between which flights are performed.

*Code 7453 must be applied to Class 7413 payroll to determine the mandatory catastrophe reserve* which is not subject to experience or retrospective rating.

#### UNDERWRITING GUIDE

Aircraft Operation - Commuter Air Carrier

#### 7421 AIRCRAFT OPERATION – TRANSPORTATION OF PERSONNEL IN THE BUSINESS OF AN EMPLOYER NOT OTHERWISE ENGAGED IN AIRCRAFT OPERATIONS – ALL MEMBERS OF THE FLYING CREW

Applicable to the payroll of the pilot and all members of the flying crew. In the case of aircraft owned or operated by an employer in the conduct of his business, this classification shall apply to the payroll of executive officers or other employees acting as pilots or members of the flying crew. If the records of the employer clearly indicate the weeks in which flying is performed by such employees, (1) only the payroll for each week during any part of which the employee has engaged in flight duties shall be assigned to Code 7421 unless the classification applicable to the employee's non-flying operations carries a higher insuring carrier or residual market rating value, in which event such classification shall apply; and (2) the payroll for each week in which no flying has been done shall be assigned to those classifications which would otherwise apply. If the employer's records do not clearly indicate the weeks in which flying is performed by such employees, the entire payroll for such employees shall be assigned to Code 7421 unless the classification applicable to the employee's non-flying operations carries or the payroll for such employees are apply. If the employee's records do not clearly indicate the weeks in which flying is performed by such employees, the entire payroll for such employees shall be assigned to Code 7421 unless the classification applicable to the employee's non-flying operations has a higher insuring carrier or residual market rating value in which event such classification shall apply.

Assign the payroll and losses of employees who are transported as passengers (and who are not members of the flying crew) to their normal applicable classification.

#### **OPERATIONS NOT INCLUDED:**

1. Separately rate commercial aircraft operation as provided for in this Manual.

#### UNDERWRITING GUIDE

Aircraft Operation - Personnel Transport

7424 AIRCRAFT OPERATION, N.O.C – INCLUDING BUT NOT NECESSARILY LIMITED TO AIR TAXI, PATROL, PHOTOGRAPHY, MAPPING, SKYWRITING ADVERTISING, SURVEY WORK, SIGHTSEEING, STUDENT INSTRUCTION, CROP DUSTING OR SPRAYING OR FLIGHT TESTING – ALL MEMBERS OF THE FLYING CREW.

#### UNDERWRITING GUIDE

Aerial Patrol Or Photography Aircraft Flight Testing Aircraft Operation - Agricultural Aircraft Operation - Air Taxi Aircraft Operation - Crop Dusting, Seeding Or Spraying Aircraft Operation - Forest Fire Fighting, Spotting And Observation Aircraft Operation - Mapping Or Survey Work Aircraft Operation - Patrol Aircraft Operation - Photography Aircraft Operation - Sightseeing Aircraft Operation - Skywriting Advertising Aircraft Operation - Stunt Flying Aircraft Operation, N.O.C. Aircraft Sales Agency - Flight Operations Helicopter Operation, N.O.C. Hot Air Ballooning Photographer - Aerial School, Aircraft, Flight Employees Stunt Flying

#### 7428 AIRPORT OPERATION – GROUND EMPLOYEES

Ticket sellers or information clerks away from airport locations shall be separately classified by **Code 953**. Ticket sellers, information clerks or personnel engaged in performing the checking-in of passengers or baggage at airport locations shall be assigned to **Code 7428**.

#### UNDERWRITING GUIDE

Aircraft Cleaning - Including Specialist Contractor Aircraft Conversion Or Modification - Not By The Original Aircraft Manufacturer Aircraft Fueling Or Refueling - Including By Specialist Contractor Aircraft Operation - Ground Employees Aircraft Service And Repair Airport Hangar Operation Airport Operation - Ground men Flying Field Ground Personnel - Aircraft and/or Airport Operations Hangar Operation Heliport Operation - Ground Personnel

#### 9740 TERRORISM PREMIUM CHARGE

Statistical **Code 9740** relates to premium charged for losses covered under the Terrorism Risk Insurance Act of 2002 (TRIA 2002) as amended and extended by the Terrorism Risk Insurance Program Reauthorization Act of 2007 (the Act). Premium developed under **Code 9740** is not subject to experience, merit or retrospective rating.

# 9741 CATASTROPHE (OTHER THAN CERTIFIED ACTS OF TERRORISM)

Premium developed under **Code 9741** is not subject to experience, merit or retrospective rating.

## INDEX

#### **GENERAL AUDITING & CLASSIFICATION INFORMATION**

Automobile Dismantling Automobile Service/Gasoline Station **Bakery Products Distribution** Ceramic Shop **Classification Inquiries** Clearing Of Land **Commission Salespersons** Computer and/or Software Consulting Businesses Drivers **Employment Contractor - Temporary Staffing Executive** Officers - Classification Assignment Executive Supervisors - Construction Or Erection - 951 Frozen Or Frosted Food Products Mfg. Hotel Or Motel Operations Manufactured (Mobile) Home Vs. Modular Home Minimum Wage Procedure Nursing Home, Personal Care Home and Residential Care Facility Classification Guideline Per Diems Prefabricated Metal Building Erection – Prefabricated Sheet Metal and Silo Erection – Metal **Prevailing Wage Payments Product Assembly Definition Property Management Firms Regular and Frequent** Retail Store With Manufacturing Concern Self-Service Gasoline Stations And Convenience Grocers Separate Payroll Records Shop Repair Operations Snow Plowing and/or Removal Tips Vs. Automatic Gratuities Truck Stops Wholesale/Retail Mail Order House Or Internet Sales - Definitions Wrecking Or Demolition Or Building Moving Or Raising Project

# AUTOMOBILE DISMANTLERS

A business whose operations include the dismantling of automobiles or other types of vehicles to recover usable/salable used parts shall be classified pursuant to the manner in which the employer is principally engaged. Please see the "Definitions" Ruling and Interpretation for additional information on principally engaged. Below find examples of reasonably common classification assignments for such businesses:

- 1. Assign Code 815 to businesses principally engaged in dismantling automobiles or other vehicles to recover usable/salable used parts and the sale of such and new parts.
- 2. Assign Code 815 to businesses principally engaged in performing automobile repairs (e.g., mechanical or body).
- 3. Assign Code 818 to businesses principally engaged in the sale of new and/or used automobiles or other vehicles (e.g., trucks, motorcycles).
- 4. Assign Code 858 to businesses principally engaged in the collection, handling and sale of ferrous scrap metal.
- 5. Assign Code 859 to businesses principally engaged in the collection, handling and sale of nonferrous scrap metal.
- 6. Assign Code 860 to businesses dismantling automobiles or other vehicles and collecting and handling a combination of ferrous and/or nonferrous scrap metal and/or other secondhand commodities (e.g., paper, glass) with no principal line of merchandise.
- 7. Assign Code 934 to businesses principally engaged in the sale of new automobile parts. There may be a payroll division with Code 815 when such businesses also dismantle automobiles when the following conditions are fulfilled: the automobile dismantling is conducted in a physically separate work area by separate employee crews, and the majority of the automobile parts are sold to unrelated customers and are neither installed nor used by the business for repair services.
- 8. Assign Code 825 to businesses principally engaged in the storage of automobiles (e.g., an impound lot) or in the parking of customers' automobiles.

#### AUTOMOBILE SERVICE/GASOLINE STATION

It is common for automobile service stations or gasoline stations to be engaged in both the sale of gasoline and the performance of automobile service or repair. When both operations are conducted at the same or contiguous location, such establishment shall be classified on the basis of the principal operation:

When more than 50 percent of the gross receipts result from automobile service or repair, assign Code 815, Automobile Service Center.

When more than 50 percent of the gross receipts are from gasoline sales, assign Code 816, Automobile Filling Station.

An assignment of Code 815 or Code 816 is mutually exclusive for operations conducted at the same or contiguous location.

Please refer to the separate entries in the General Auditing & Classification Information section "Self-Service Gasoline Stations and Convenience Grocers" and "Truck Stops" for information on classifying such enterprises.

# BAKERY PRODUCTS DISTRIBUTION

Payroll developed in the wholesale distribution of bakery products, including but not necessarily limited to bread, cakes, pies, cookies or crackers by a baker whose production facilities are located in another state or by an independent business (not related to a bakery) must be assigned to Code 924.

#### **CERAMIC SHOPS**

The operations contemplated by the term "ceramic shops" are manual with little or no mechanization. The major material is liquid clay known as slip. After mixing, the clay is poured or pumped into plaster of paris or rubber molds.

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When dry, the clay is now called green ware (an unfired shape or figurine) which is manually trimmed, inventoried or shelved for further hardening and curing, and then sold to customers. Retail customers often paint or finish the green ware and return it to the shop for firing. A ceramic shop will often hold classes for students who will perform all of the above functions except for the firing. The ceramic shop may also sell paints, artist-type brushes, decals and ceramic hand tools.

Payroll developed in operations as discussed above shall be assigned to Code 928.

# CLASSIFICATION AND AUDIT INQUIRIES

Written classification and audit inquiries may be submitted to the Classification & Field Operations Department of the Delaware Compensation Rating Bureau, Inc. (DCRB) in one of the following methods: via facsimile, USPS, or the DCRB's website (www.dcrb.com). For the last (preferred) method please click on "Classification" on the website's main menu and then click on "Classification Inquiries."

For the Classification & Field Operations Department of the DCRB to operate effectively it is important that the DCRB have the complete cooperation of every carrier, agent and employer in providing the essential information that the DCRB needs to make classification rulings and to otherwise be of service to you. The following instructions are intended to reduce and in some cases eliminate the need for the DCRB having to develop additional information in order to resolve certain classification issues.

The information that the Classification & Field Operations Department needs to properly respond to inquiries from carriers, agents or employers on classification questions is:

- A complete listing of all Delaware operating locations
- The exact name (as shown in Item 1 of the policy and Delaware address of the business in question).
- The DCRB file number (if available) of the business in question (see Rating and Underwriting Reference via the Application Login on the DCRB's website).
- A full and accurate written description of the business in question, including any available recent premium audits, loss control reports and/or insurance application information.
- The reason why a change in the employer's classification is being requested; e.g., has a substantial change in the employer's operation recently occurred?
- The name, title and telephone number of a management representative that a DCRB field representative can contact to schedule an appointment with the employer (in the event a field survey is necessary).
- The employer's website address.

The information that the Field Operations Department needs to properly respond to disputes concerning payroll allocation on a final audit is:

- A request in writing from the insured or the insured's agent of record outlining the nature of the dispute.
- A complete and accurate description of the business operations during the policy term in dispute and if available a copy of the final audit as issued by the carrier.
- A complete listing of all employees being disputed including the names of each employee, a description of the duties of the employees during the policy term of the audit dispute and an explanation why the duties of the employees do not support the carrier's assignment.

It should be noted that it is not the DCRB's role to become involved in every dispute involving the allocation of a particular employee's payroll to a given classification. Allocations of payroll are made by the carrier and should be explained by the carrier to the insured. Since the DCRB did not perform the audit, the DCRB does not normally have the relevant facts on which to base an opinion or render a decision. Issues/disputes of this kind should initially be referred to the carrier's regional audit manager for resolution.

Upon receipt of the written inquiry the DCRB will determine whether the information presented is sufficient to determine the employer's applicable classification(s). In those cases where the information provided is insufficient, the DCRB will usually schedule the employer for a field survey/special audit or issue a "Description of Operations Questionnaire." Following the field survey/ special audit or receipt of the completed questionnaire, the DCRB will issue a written ruling on the matter that will be communicated to authorized parties. These decisions are subject to further review as delineated in "Appeals From Application of the Rating System Procedure" – see Rule XVI, Section 1.

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## With respect to telephone requests, an official, binding DCRB decision on classification/audit matters

<u>cannot be provided over the telephone</u>. However, the DCRB will offer opinions as requested. To that end a carrier, agent or employer who telephones the DCRB on a classification/audit question should:

- Identify himself/herself and indicate the firm he/she represents;
- Give the name, address and DCRB file number (if available) of the employer in question.
- Be knowledgeable of the facts surrounding the situation and prepared to provide specific responses to any questions asked.

Please remember that the DCRB is in a position to reply only to an employer relative to its account, the authorized agent or carrier-of-record or another representative of the employer (providing the DCRB has received a signed recently-dated letter on the employer's letterhead authorizing the representative to act on the employer's behalf in the matter at issue).

# CLEARING OF LAND

Below find the class assigned to payroll developed in each of five different but common types of land clearing or right-of- way clearing or maintenance projects. Such class listing does not waive either the underwriting or payroll division rules delineated in Sections 1 or 2 of this Manual.

- 1. Assign Code 009 for tree cutting/felling by chain saw regardless of tree size and the incident removal of brush and/or stumps.
- 2. Assign Code 015 for tree cutting/felling by mechanized equipment regardless of tree size and the incident removal of brush and/or stumps.
- 3. Assign Code 609 for all methods of clearing or removing brush and/or stump removal not incidental to tree removal including road construction.
- 4. Assign Code 005 for all methods of tree pruning, spraying (except aerial tree spraying, which is assignable to the applicable aircraft operation class) or trimming, including incident tree removal and all incident operations.
- 5. Assign Code 012 for brush or weed control using chemicals dispensed from portable or mechanical ground spraying equipment.

#### **COMMISSION SALESPERSONS (Deductible Expenses)**

Commissions paid to commission salespersons shall be included in the audit of payroll for premium computation purposes, except that traveling and all other expenses of the salespersons in connection with their employment may be deducted provided the salespersons report such expenses and the insured maintains a definite verifiable record of them. Arbitrary flat percentages shall not be allowed under the provisions of this interpretation nor shall automobile depreciation be deductible as an item of expense unless such depreciation comprises a part of the mileage rate allowance.

#### COMPUTER AND/OR SOFTWARE CONSULTING BUSINESSES

A business principally engaged in computer and/or software consulting is assignable to Code 951 and to Code 953, as each classification may apply pursuant to the job duties of individual personnel of such businesses.

One typical workday scenario for computer and/or software consulting staff is the consultant leaves his/her place of residence in the morning and travels to a customer's location, where the consultant will spend his/her entire day working on the customer's computer and/or software issues. At the end of the workday the consultant leaves the customer's location and returns to his/her place of residence. The duration or timing of such an assignment may vary from one to several days to indefinite. Such persons do not engage in over-the-road sales solicitation or collection work. As this is no different in relation to the typical workday for a computer person employed directly by the customer, the assignment of such consultant's payroll is Code 953.

In the event a computer and/or software consultant typically visits two or more customer locations in a typical workday, such separate consultant's payroll is assignable to Code 951.

If the employer cannot or will not provide a sufficiently detailed picture of a computer and/or software consultant's typical workday so the above procedure may properly be utilized, then the payroll of the consultant(s) shall be assigned to Code 951.

The above classification procedure is also applicable to separate staff training a customer's staff in the use of software developed or purchased by the insurer employer for their customer(s).

## **DRIVERS (Payroll Allocation)**

It is the Bureau's position that the payroll of drivers, chauffeurs or their helpers which cannot be allocated to a specific classification because they have duties common to more than one classification shall be assigned to the governing classification of the two or more classifications to which their work belongs.

The above ruling does not supersede any Manual rules found in Section 2 of the Delaware Manual, nor does it supersede any Manual wording footnotes found in Section 2 regarding the allocation of payroll for the 800-series of classifications (Trucking and Storage Industry).

#### Example:

Insured X has approved classifications Code 0034 and Code 865. If insured X had separate crews of drivers that did not interchange their duties between the two operations, the separate crews would have their payroll allocated to the separate respective classifications.

If no such separate crew existed and the drivers, etc. have duties common to both operations, their payroll would be assigned to the governing classification exclusive of miscellaneous employee payroll.

# **EMPLOYMENT CONTRACTOR – TEMPORARY STAFFING**

Temporary staffing is a business that hires its own employees and assigns them to an unrelated business to support or supplement that unrelated business' permanent workforce in a special work situation including but not necessarily limited to employee absences (e.g., vacation or illness), temporary skill shortages, seasonal workloads or special assignments or projects. The temporary staffing business usually contracts to fill a job but not to supply a particular person to fill that job. The special work situation generally involves a work assignment that may be of varying time length from a single day to any period less than a year.

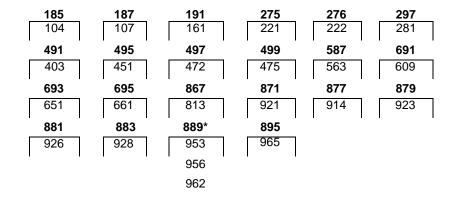
Employers engaged in supplying temporary staffing to unrelated concerns shall in all instances be classified in accordance with the separate temporary staffing classes shown in Section 2 of this Manual per the cross-reference chart below subject only to specified EXCEPTIONS for temporary staff engaged in the various occupations or tasks listed after the chart. The cross-reference chart shows which business classifications are assignable to each appropriate temporary staffing class. The customers' assigned business classification shall be a guide in selecting the temporary staffing class (es) utilized in classifying the different portions of a temporary staffing contractor's payroll.

#### TEMPORARY STAFFING CLASSIFICATION

Assignable Customer Business Classification(s)

#### <u>185</u>

For example, the table entry 104 indicates that temporary staff performing duties which would be subject to DCRB classification **104** if performed by direct employees of the client are to be assigned to the temporary staffing **Code 185**. In total there are 21 temporary staffing classifications for which there is a single assignable customer business classification, seven temporary staffing classifications with multiple assignable customer business classifications and one temporary staffing classification, **Code 889** applies to all temporary staff whose job duties fulfill the definition of clerical found in Rule IV, Paragraph B.2.a, Section 1 of this Manual regardless of the customer's business classification.



#### TEMPORARY STAFFING CROSS-REFERENCE CHART

\***Code 889** applies to temporary staff whose job duties fulfill the definition of clerical found in Rule IV, Paragraph B.2.a, Section 1 of this Manual regardless of the customer's business classification.

					544	Ļ				
101	115	166	263	319	416	445	463	486	512	718
105	119	201	265	323	421	446	464	487	513	744
106	130	204	282	327	425	447	465	488	535	4771
108	132	205	285	402	427	449	467	489	536	4777
109	134	225	301	404	429	454	471	501	551	
110	135	227	305	406	431	456	473	502	553	
111	136	255	306	407	433	457	474	506	555	
112	139	257	309	411	435	458	476	507	571	
113	163	259	311	413	441	459	477	509	573	
114	165	261		415		461	483	511	581	
							485			

		682				92	29		93	37	
601	643	655	666	677	]	885	920	005	804	821	907
603	645	656	667	679		886	922	009	805	828	911
605	646	657	668	681		910	925	015	806	855	924
607	647	658	669			915	927	055	807	857	980
608	648	659	670			916	932	059	808	858	992
611	649	660	673			917	933	721	809	859	995
615	652	663	674			918	934	801	811	860	
617	653	664	675			919	935	802	812	862	
625	654	665	676					803	817	865	

946				947				949
940	0011	753	825	897	952	971	986	709
957	012	755	880	898	954	973	988	819
958	0013	757	882	899	963	975	991	903
959	141	759	884	936	964	976	997	904
960	142	814	887	939	966	977	999	905
961	662	815	888	941	967	978	7428	951
974	716	816	890	944	968	981		955
979	751	818	891	945	969	983		
	752	820	896	948	970	984		

# EXCEPTIONS

- 1. **AVIATION** any temporary personnel provided as flight crew in any capacity shall be assigned to the appropriate aircraft operation classification.
- 2. **LONGSHORING** personnel provided to load or unload a vessel shall be assigned to the appropriate stevedoring classification.
- 3. **SHIP BUILDING** temporary staff provided to perform work concerned with either ship building and/or ship repair shall be assigned to the appropriate Federal classification.
- FARM LABOR any temporary staff shall be assigned to the appropriate agricultural classification or if provided to perform mechanical harvesting, picking and related activities utilizing machinery shall be assigned to Code 007.
- 5. **LEASED EMPLOYEES** the leasing of personnel shall not be construed as temporary staffing.
- 6. **CLERICAL** all temporary clerical staff shall be assigned to Code 889 regardless of the customer's business classification.
- 7. **HOME HEALTH CARE** any personnel performing home health care services shall be assigned to the appropriate home health care class as provided in Section 2 of this Manual.
- 8. The following classifications are not available as a guide in classifying temporary staffing contractors: 985, 0908, 0909, 0912 and 0913.
- 9. **EMPLOYMENT CONTRACTOR'S PERMANENT STAFF** shall be assigned to Codes 951 and 953 as they may apply. Other permanent staff employees with duties falling beyond the scope of the standard exception classes shall be assigned to Code 971.

# **EXECUTIVE OFFICERS - CLASSIFICATION ASSIGNMENT**

A significant number of disputes occur as a result of the misclassification of executive officers' payroll. In an attempt to enhance the accuracy and consistency of the treatment of these issues by insurance companies, below find a series of questions that the DCRB believes will aid in the determination of the proper classification for executive officers.

- Who are the officers of the corporation for the policy period in question?
- Was each of these officers active in the business during the policy period in question?
- What were each officer's exact job duties?
- How many hours a week (or what percentage of time) does each officer work in the store, shop, job site, farm, etc.?
- How many hours a week (or what percentage of time) does each officer spend in the basic classification work area, providing direct supervision and/or giving instructions to employees?
- How many hours a week (or what percentage of time) does each officer spend out of the office for sales calls, meetings or other similar purposes?

Please also see Section 1, Rule IX, Paragraph A., 5. "Assignment of Payroll" that advises an executive officer shall be classified in the same manner as any employee. Also please see the "Regular and Frequent" entry in the General Auditing & Classification Information section.

# **EXECUTIVE SUPERVISORS - CONSTRUCTION OR ERECTION – 951**

The assignment of Code 951 is applicable only to executive supervisors who do not exercise direct supervision of construction or erection operations. Code 951 is not applicable to supervisors permanently located at a given job location until the completion of that job. Code 951 is also not assigned to the payroll of any individual

who is directly in charge of construction workers (including general laborers) at a specific job location. Any person who is directly in charge of construction work or construction employees at a specific job location shall be assigned to that job classification or, if more than one classification is assigned, to the highest-rated classification for that job if separate payroll records are not maintained.

The job duties of an executive supervisor would include time spent in an office and visits to a job site. Such supervision given by an individual classified under Code 951 must be indirect; i.e., through another person such as a superintendent or foreman. The executive supervisor has overall managerial responsibility for the various projects. That responsibility may include making arrangements for the procurement of materials and/or the delivery of supplies, procurement of subcontractors, maintenance of construction timetables, visits to job sites to keep track of job progress, conferring with clients, architects and engineers, and traveling to and from the company's headquarters. It also contemplates clerical office exposure and the part-time hazards of walking and climbing around on job sites. Typically, the use of the classification is applicable to large construction companies that have at least one level of supervision between the executive supervisor and the worker. It is also applicable in situations where numerous smaller projects are in progress simultaneously and the executive supervisor has the managerial responsibility for all of them.

An exception to the above-stated application would apply to a job superintendent responsible for and physically located at a specific job site where all operations are subcontracted to unrelated concerns. In this instance, the contractor has no construction workers at the job site, and the superintendent cannot exercise direct control of the subcontractor's employees. Therefore, in this circumstance the job superintendent should have his/her payroll assigned to Code 951.

# FROZEN OR FROSTED FOOD PRODUCTS MFG.

The processing of frozen foods shall be assigned to the classification which would apply if the product was not frozen. This ruling is made as the application of cold to either chill or freeze food products is common to a number of food processing classifications. It has been determined that the freezing operations of themselves do not change the fundamental characteristics of the risk.

#### HOTEL OR MOTEL OPERATIONS

The two classifications applicable to hotel/motel operations are Codes 973 and 945.

Code 973 shall include all operations performed by hotel or motel employees except for separate food service and beverage staff(s). Employees assigned to Code 973 include but are not necessarily limited to: front desk employees, persons engaged in the operation of newsstands, candy or cigar shops or similar activities, personnel operating or maintaining indoor or outdoor swimming pools, the golf course(s), video game room, the health or fitness club, tennis courts or other hotel or motel guest amenities, maids, housemen, inside or outside maintenance, store workers, barbers, laundry workers, employees performing concierge services (i.e., arrangements for tours, theater tickets or the rental of automobiles), or opening boxes and/or bags and laying out pre-packaged food or beverages and/or precooked food (including heating of the precooked foods in a microwave oven) and/or making coffee for a continental breakfast where there is no other food service or beverage operations.

Separate staff exclusively engaged in the hotel's food service or beverage operations shall be classified by Code 945 which includes but is not necessarily limited to: waiters or waitresses and their assistants, cooks, kitchen help, bartenders, cashiers, restaurant managers, musicians or entertainers. On the auditing procedures for tips and musicians or entertainers, see Section 1, Rule V.

Payroll developed by interchanging hotel and hotel restaurant employees shall be assigned to Code 973 or to Code 945, whichever has the higher value.

#### **OPERATIONS ALSO INCLUDED:**

1. Religious retreats.

- 2. Bed and breakfast enterprises.
- 3. Temporary or short term lodging facilities for families of seriously ill or injured children who are hospitalized (e.g., a Ronald McDonald House).

#### **OPERATIONS NOT INCLUDED:**

- 1. The businesses of a concessionaire or independent contractor operating on the premises of a hotel or motel will be classified on the merits of their operations.
- 2. Assign Code 953 to employees of the hotel or hotel restaurant exclusively engaged in clerical office duties.

#### MANUFACTURED (MOBILE) HOME VS. MODULAR HOME

Both a manufactured (mobile) home and a modular home are produced in a factory but there are differences between each type of home. The manufactured/mobile home is towed on a permanent steel chassis which remains a structural part of the home throughout its service life. It has a non-removable steel chassis, while a modular home does not. Although required to be secured to the ground, as observed the manufactured home retains its permanent steel chassis, and, thus, while many are not relocated, a manufactured home may be relocated and is considered removable and relocatable.

A modular home is transported to the installation site on a flat-bed truck. Modular homes are placed upon foundations, often with the use of a crane. Modular homes are not relocatable and are considered a permanent structure once placed upon a foundation.

The production of a manufactured/mobile home is assigned to Code 451. Code 305 is used to classify the production of a modular home.

Assign Code 818 to manufactured home setup or warranty service whether by the dealer or a specialist contractor.

Assign Code 652 to modular home setup, warranty service, remodeling, or repair whether by the dealer or a specialist contractor.

#### MINIMUM WAGE PROCEDURE

Section 1, Rule V., B. 2. o. of the Manual remuneration <u>includes:</u> Adjustments necessary to bring employees to the federal minimum wage as reported by the United States Department of Labor.

Section 1, Rule V., B. 3. e. of the Manual remuneration <u>excludes</u>: tips and other gratuities received by employees.

All carriers are required to include an adjustment to equal the current federal minimum wage. The auditor should verify if all employees' wages equal or exceed the federal minimum wage. If not, the following adjustments should be made, assuming the current minimum hourly wage for tipped employees is included.

- 1. Determine the average number of full-time tipped employees and the normal work hours.
  - 35 hour week x (the difference of federal minimum wage and the tipped employees' minimum wages) x number of tipped employees x 52 weeks.
- 2. Determine the average number of part-time tipped employees and the normal work hours.
  - Number of hours x (the difference of federal minimum wage and the tipped employee minimum) x the number of tipped employees x 52 weeks.

#### NURSING HOME, PERSONAL CARE HOME AND RESIDENTIAL CARE FACILITY CLASSIFICATION GUIDELINE

The following guidelines have been developed to aid in the classification of employees of a typical nursing home/personal care home. Proper documentation on audit worksheets should be added whenever exceptions are made to these guidelines. These guidelines, to varying degrees, affect the following basic business classifications.

Code 960, NURSING AND CONVALESCENT HOME Code 974, RETIREMENT OR LIFE CARE COMMUNITY Code 979, RESIDENTIAL CARE FACILITY FOR THE ELDERLY – NON MEDICAL

Nursing home/personal care home employees do <u>not</u> have to provide actual "hands on" care to the patients and/or residents in order to have their payroll assigned to one of the above basic classifications. The object of the classification system is to group insureds into classifications so that the rating value for each classification reflects the exposures common to such distinct business enterprise (See Section 1, Rule IV. C. 2. and 3.). It is the business of the insured that is classified within Delaware, not the separate employments, occupations or operations within the business.

Employees who typically comprise the basic classification for a nursing home/personal care home are activity staff, beauticians or barbers (usually remunerated through a 1099), dining room set-up and servers, drivers, food preparation, housekeeping, laundry, maintenance/plant including supervisors, nurses (registered nurses, licensed practical nurses), nurses' aides including certified nurses' aides, security and therapists (physical and speech).

Employees typically considered office employees include accounting, accounts payable and accounts receivable, business office, bookkeeping, finance, human resources and the office manager. These employees must work in a physically separate office as defined in Section 1, Rule IV, B. 2.

Codes 960, 974 and 979 are "all employees except office," which means none of the three classes permit payroll division with Code 951.

With the above statements in mind, the payroll of nursing home/personal care home employees should be assigned in the following manner.

#### ADMINISTRATOR/EXECUTIVE DIRECTOR

Each facility has a licensed nursing home or residential care facility administrator on site who is in charge of all operations at the facility. This employee prepares budgets, reviews departmental reports, answers questions of department managers, deals with licensing issues, handles public relation issues, attends community events to promote the business, deals with HIPAA (Health Insurance Portability and Accounting Act) regulations, deals with employee benefits, handles safety issues, interprets procedures and writes plans of correction based on inspection reports. The employee will attend patient care plan meetings. The administrator will make rounds of the facility on a regularly scheduled basis. Each round will vary as to the amount of time it takes depending on the size and complexity of the facility. During rounds, the administrator walks the halls to observe that the patients are being cared for properly, there are no unreported maintenance issues, no housekeeping issues that are unsolved, the floor has adequate staffing and the general appearance of the facility is acceptable.

The administrator will stop and talk to residents to inquire if they have any complaints or concerns and will talk to family members and volunteers who may have questions. The administrator will not provide direct patient care. By state law (for nursing homes only) the administrator is not permitted to feed, toilet, administer medications or provide any other type of care. However, administrators do keep track of how often nurses see patients.

Administrators should have their payroll assigned to the applicable basic classification, as they are regularly exposed to the operative hazards of the nursing home/personal care facility. An administrator's job duties fall beyond the Manual definition of a clerical office employee

#### ASSISTANT ADMINISTRATOR

An assistant administrator performs many of the same job duties as the administrator and reports directly to the administrator in the chain of command. This employee may assist the administrator in the preparation of budgets, review departmental reports, answer questions of department managers, deal with licensing issues, © 2021 DELAWARE COMPENSATION RATING BUREAU handle public relation issues, attend community events to promote the business, deal with HIPPA regulations, deal with employee benefits, handle safety issues, interpret procedures and write plans of correction based on inspection reports. The employee will attend patient care plan meetings. The assistant administrator may make rounds of the facility on a regularly scheduled basis. Each round will vary as to the amount of time it takes depending on the size and complexity of the facility.

During rounds, the assistant administrator may walk the halls to observe that the patients are being cared for properly. They make sure no restraints are being used, there are no unreported maintenance issues or housekeeping issues that are unsolved, the floor is adequately staffed, and the general appearance of the facility is acceptable.

The assistant administrator may stop and talk to residents to inquire if they have any complaints or concerns and may talk to family members and volunteers who have questions. The assistant administrator may or may not provide direct patient care. Assistant administrators should have their payroll assigned to the appropriate basic classification, as they are regularly exposed to the operative hazards of the nursing home/personal care facility. See the Regular and Frequent Ruling and Interpretation for the definitions of "regular and frequent." An assistant administrator's job duties fall beyond the Manual definition of a clerical office employee.

# ACTIVITY DIRECTOR

The activity director is in charge of the recreational and educational activities at a nursing home. The director is responsible for setting up a schedule, ordering supplies for the activities and, in some of the smaller homes, directly supervising the employees and residents in activities. If the activities director has a physically separate office, does not participate nor directly supervise (this activity may be done by the assistant activity director) and has no regular job duties in or about the facility, then the employee may have their payroll assigned to the clerical office classification. However, most activity directors are responsible for organizing and directly supervising the event and are present at the activity, whether it is on the premises of the facility or at another location (e.g., a shopping trip to a local mall). As such, the payroll of an activity director is generally assignable to the basic classification.

# ADMISSIONS DIRECTOR

The admissions director may have alternate job titles such as marketing director, social services director, public relations director or director of development. Regardless, this employee is responsible for working with residents and their families and guiding them through the admission process. The admissions director will explain facility rules (such as marking clothing with a name) and patients' rights. The employee will work with family members who wish to bring furniture from home. The admissions director may explain that all electrical appliances must be inspected for safety (no frayed wires). If a family member visits and removes money from the patient, the admissions director must determine if an abuse situation exists and deal with reporting suspected abuse. If a patient is not happy with his room or roommate, the admissions director will determine if the patient can be transferred to another room. The admissions director may coordinate family concerns with department heads. If two family members disagree about treatment or how a resident's money is being spent, the admissions director may intervene and mediate the situation. They may do the charting about the social interactions of residents. They will plan care meetings. If a patient passes away or moves to another facility, the admissions director may contact the family about collecting personal belongings. They may also work with the ombudsman (a representative from the Area Agency on Aging that is assigned to a nursing home). The payroll of an admissions director is usually assigned to the basic classification, as they regularly spend time in and about the facility even though their primary job duties keep them in a physically separate office.

#### CASE MANAGER

This position is responsible for the management of the rehabilitation department. The employee directs the therapists and gathers information on the level of care needed for minimum data sets (MDS) forms. The case manager maintains the resident's logs and compares the amount of therapy provided to the resident's care plan. The case manager usually does not provide any rehabilitation services. This employee may go to the local hospital to screen charts for potential admissions. The case manager deals with discharge personnel in hospitals regarding possible admissions to their facility. While at the nursing home, the case manager attends managed therapy meetings to see that therapy provided to a resident is in compliance with Medicare regulations. The employee © 2021 DELAWARE COMPENSATION RATING BUREAU

prepares communications bulletins and may write articles for a news bulletin that is distributed to residents. The case manager meets with physicians and social service workers to determine if any residents in the assisted living facility need to be moved to the nursing home. The employee is responsible for "hospitality" when new residents move into the independent living cottages, if such a facility exists. The employee will go to the resident's apartment and visit with the resident, answering any questions while providing information about the facility.

The case manager's payroll is properly assigned to the basic classification.

# **CENTRAL SUPPLY CLERK**

This employee is responsible for distributing supplies to the floors and assuring the cupboards are stocked with needed supplies. This employee orders the supplies and determines what is chargeable to a resident. The employee will physically stock the supplies in the units. Some facilities title these employees as purchasing, but they work in an area similar to a storage office. They will make deliveries of supplies throughout the facility, and their control/purchasing is confined to a computer, paperwork or reports. Their offices are usually locked, since this is also where the supplies are located. The central supply clerk's payroll is properly assigned to the basic classification.

# CHAPLAINS

A chaplain is a clergyman in charge of the nursing facility's chapel. They organize and conduct religious services for the residents of the nursing facility. They will visit non-ambulatory and ambulatory facility residents to provide spiritual counseling, individual worship services and counseling or just to see how a resident is faring in the facility. They may conduct in-room communions and/or last rites. Their payroll is properly assigned to the basic classification.

#### **CLINICAL DIRECTOR**

The clinical director's job responsibilities usually involve updating and reviewing the resident's medical and treatment charts and folders. If they review medications and treatments on the floor or in the resident rooms or if their offices are not physically separate from all other areas of the nursing facility, the payroll of the clinical director is properly assigned to the basic classification.

#### DIETARY COORDINATOR/DIRECTOR/MANAGER/SUPERVISOR

In some of the larger facilities there is a dietary director/manager who maintains all the dietary requirement records for the residents. Many residents have varying dietary needs, so this is often a critical position. This employee would develop menus and oversee food service. This may entail charting the intake of food by the residents. These duties are performed both in the office and on the floor. The duties also involve supervising the preparation of the food and trays. The employee may directly supervise dietary preparation in the kitchen or walk throughout the facility when meals are served to see that the patient is given their dietary requirements. The payroll of the dietary coordinator/director/ manager is properly assigned to the basic classification.

#### DIRECTOR OF NURSING (DON)/ASSISTANT DIRECTOR OF NURSING (ADON)

<u>Director of Nursing</u> - This position is usually charged with overseeing the entire nursing/care functions of the facility. This employee is responsible for administering the nursing program to maintain standards of patient care and advises medical staff, department heads and administrators in matters related to nursing service. The employee analyzes and evaluates the quality of care administered by the nursing staff and visits residents routinely. The DON does not do any actual patient care.

Some nursing directors move throughout the facility all of the time, while others less so, spending the majority of their time in the office. This employee performs the scheduling of the nursing staff, all of the interviewing and hiring of nursing staff, and may review the unit manager's work. Due to the nature of the employee's work and the fact that the position requires the visitation of residents and the evaluation of the quality of care administered by the nursing staff, the payroll of the director of nursing is properly assigned to the basic classification.

<u>Assistant Director of Nursing -</u> This position is responsible for directing the programs of the facility. The employee © 2021 DELAWARE COMPENSATION RATING BUREAU collaborates in composing and implementing nursing policy, practice and quality assurance throughout the nursing department. The employee does not do any actual patient care. Primarily, their job responsibilities center around the quality assurance programs. The ADON makes sure all nursing departments are ready for the state survey. The ADON develops the schedule for quality assurance audits and reports. The employee directs, supervises and assigns projects and programs to a quality assurance analyst. The employee develops and directly oversees the Infection Control Program and reports monthly to the Quality Assurance Committee. The employee may oversee the wound care program and plans, organizes and oversees the staff development program, reviewing the accurate recording of in-service attendance records. The ADON interacts on a regular basis with patients, families, physicians and facility employees and makes tours throughout the facility on a daily basis.

In smaller facilities the ADON is the supervisor on the floor. Their time may be split between directly supervising the registered nurses and other nursing staff and completing paperwork in an office. The payroll of the ADON is properly assigned to the basic classification.

# FACILITIES MANAGER

This employee, in most cases, has direct floor duties and can do hands-on repair and maintenance work in and about the facility. This employee will also conduct evaluations for major repairs and improvements to the facility that requires the hiring of outside contractors. The payroll of the facilities manager is properly assigned to the basic classification.

# HOME HEALTH CARE OPERATIONS

Payroll developed by separate staff(s) performing home health care services shall be separately classified as provided in the Delaware Workers Compensation Manual.

#### INVENTORY CONTROL COORDINATOR

This employee is responsible for the control and purchasing of hard goods and supplies used throughout the facility. This employee usually has no hands-on responsibilities on the facility floor. They usually make no deliveries of supplies throughout the facility, and their control/ purchasing is confined to data entry, computer-generated reports and related paperwork. The payroll of the inventory control coordinator is properly assigned to Code 953 if their job duties are confined to working in a physically separate office.

# MEDICAL DIRECTOR/MEDICAL COORDINATOR

The medical director is usually a physician who is only active on a part-time basis. When he/she is active, the duties are usually visiting patients and making rounds within the nursing home. The payroll of the medical director is properly assigned to the basic classification.

## MAITENANCE DISPATCH

These employees' major job responsibility is to dispatch work assignments to the maintenance employees. These employees are found in larger type facilities. They spend no time performing maintenance work in most facilities. They do not supervise the maintenance employees or do any inspections of the facility. As long as their job duties are confined to working in a physically separate office, their payroll can be assigned to Code 953.

#### MASHGIAH

A mashgiah is an Orthodox rabbi or a person appointed by such a rabbi whose responsibility is to prevent violations of Jewish dietary laws by inspection of facilities where food assumed to be kosher is prepared for the public. These employees enter the kitchen area of the facility to make sure certain foods are kosher. This job position is usually found in faith-based facilities, and their payroll is properly assigned to the basic classification.

## MEDICAL RECORDS CLERK/WARD CLERK

The medical records clerks are normally responsible for updating resident's charts and medical records. If they © 2021 DELAWARE COMPENSATION RATING BUREAU

spend no time picking up and dropping off charts at either nurses' stations or resident's rooms, assign Code 953. If they perform any of the above duties on a regular basis on the floor, their payroll is properly assigned to the basic classification. If they complete their updates in a physically separate office, their payroll may be assigned to Code 953.

In larger facilities, medical records clerks usually work in the business office and use computers to maintain a database of records. In such circumstances assign Code 953. In the smaller facilities, they may have other duties, including the delivery of medical supplies to nursing stations and interchanging labor as a central supply clerk. If a medical records clerk has any of these duties, then their payroll should be assigned to the basic classification.

#### NURSING SECRETARY/SCHEDULER

These employees do the paperwork for the nursing department, such as typing, scheduling, filing and other administrative support job duties. Their payroll may be assigned to Code 953 if they work in a physically separate office and have no floor exposure. If they have their desks at the nursing station that is on the floor, their payroll would be assigned to the basic classification.

#### RECEPTIONIST

Receptionists answer incoming telephone calls and direct them to the correct extension. This employee also greets incoming visitors and asks them why they are at the facility. They may direct all visitors to sign a guest register. They may assist staff in making photocopies. They may maintain the postage meter and be responsible for outgoing mail. They will observe resident safety while the resident is in the lobby area. If one of the residents needs assistance or falls while in the lobby area, the receptionist may quickly page an aide to assist the resident rather than walk out to the resident herself. The receptionist will type the necessary information onto a new resident's identification bracelet. They may accept payment from residents or their representatives. They may walk out to the office, lobby and/or solarium to lock up the doors at the close of each day.

Receptionists in a nursing home facility not only greet and direct visitors but also provide a measure of security/safety for wandering residents and for visitors as well. Such an arrangement invariably precludes the assignment of Code 953. Their payroll is properly assigned to the basic classification.

#### **REGISTERED NURSE ASSESMENT COORDINATOR (RNAC)**

These employees are responsible for the completion and accuracy of the resident care planning process and monitoring level-of-care changes and determinations. The RNAC oversees the development and implementation of individual resident care plans and ensures the resident's reaction and ongoing development. They are case managers for the residents and compile all of the paperwork that is needed to deal with the Health Maintenance Organizations that reimburse the nursing home for the treatment and care of the resident. They input all types of information into the computer about the activity level of all of the residents. They complete forms called Minimum Data Sets (MDS) for each new admission to the facility. They complete MDS reviews on each resident on a quarterly basis, as well as an annual MDS. The form must be completed for each resident at least once a quarter and at other times required by Medicaid, including admission and change in condition.

The RNAC compiles this information by a comprehensive review of the patient charts. The form contains many different sections used to determine how well the resident is able to function. The dietician is responsible for completing the dietary section. The physical therapy department will complete a range of motion study and will complete the appropriate section of the form. The form is a comprehensive form that gathers information about the resident's social skills, communication skills, activities, cognitive skills, nutrition, vision and activities of daily living. Nursing homes are reimbursed by Medicare for the care of a patient based on the condition of the patient. If a patient is in a severe condition and requires extensive medical condition, Medicare will reimburse more funds for that patient than a patient who is more self-sufficient. The RNAC writes up reports to be submitted to Medicare. These employees will visit nurses' stations to discuss the patient's progress with a DON or nursing supervisors. The RNAC will take the patient's charts back to their office to type up the reports. These individuals will also visit patient rooms to do evaluations.

The amount of time an RNAC spends working throughout the facility varies. An assessment nurse has to assess the patient, and different department heads complete parts of the form, but the RNAC signs off on the form. The © 2021 DELAWARE COMPENSATION RATING BUREAU

RNAC places his/her license at risk by signing a form verifying the data is correct. For example, if a report states a patient has bedsores, the RNAC will go on the floor and physically turn the patient over to verify this is correct. Direct observation of the resident, as well as communication with the resident's direct caregivers across all shifts, are essential for the RNAC to complete their job according to the Resident Assessment Instrument User's Manual, a manual issued by the Federal government regarding the MDS. Based on the above information and job duties, the payroll of RNACs is properly assigned to the basic classification.

## **RESTORATIVE PROGRAMS DIRECTOR**

This employee is responsible for making sure that the residents eat regularly, walk and engage in the therapy that is provided by the insured's restorative aides. The employee will go out to see the residents and test them and regularly walks around the facility. Part of the employee's job responsibilities requires the employee to walk, lift and bend. The restorative programs director directly supervises the restorative aides and reviews them doing their jobs. Their payroll is assigned to the basic classification.

# STAFF DEVELOPMENT/IN-SERVICE TRAINING COORDINATOR

These employees are registered nurses and are the "clinical experts." When a new employee is hired, these employees will do an orientation with the employee. They review corporate compliance, explain workers' compensation and infection control, and introduce the employee to his manager. They verify that all forms are completed as required for the new hire. They attend "stand-up meetings." These are meetings that occur at the change of a shift. The employees completing their shift will explain any changes in a resident's condition to the new shift. These meetings used to take place at the nursing station, but, due to HIPPA regulations, they are now held in an activity room.

They are responsible for assuring the staff's credentials and licenses are up-to-date. They assure nurses have the correct number of continuing education credits. They arrange for educational classes to be provided to employees. They may arrange for the maintenance department to provide information in a classroom setting on fire safety and the correct operation of a fire extinguisher. They may arrange for housekeeping to conduct a class for staff on infection control. They will gather information from the floor supervisors verifying nurses have met IV competencies (inserted the correct number of IVs successfully in the correct amount of time).

They regularly spend time doing classroom teaching of employees. They will teach and provide instruction classes on hand-washing techniques, resident safety, wound care and proper lifting mechanics. Their payroll is properly assigned to the basic classification.

#### STAFF COORDINATOR

This employee would only work from their office completing staffing schedules for the various departments. Their main job duty is to make sure there are enough employees for each shift.

If they have no other job duties and their scheduling work is done in a physically separate office, then the payroll of these employees may be assigned to Code 953.

#### TRANSPORTATION DISPATCHER

Some of the larger facilities have employees who sit in an office and schedule transportation for the residents for shopping, doctors' visits and family visits. If the employee has no other job duty and their scheduling work is done in a physically separate office, then their payroll may be assigned to Code 953. If the employee regularly engages in driving the residents to and from their destinations, their payroll is properly assigned to the basic classification.

#### UTILIZATION MEDICAL REVIEWER

These individuals review charts from medical records for the doctors to determine patient medical needs.

These individuals work in enclosed offices and usually have no floor duties. If their work is done in a physically separate office, then the payroll of these employees may be assigned to Code 953.

# UNIT CLERK/SECRETARY

This employee is responsible for ordering supplies for the nursing department and checking secretarial notes for quality. The unit clerk will code bills for insurance companies, Medicare and Medicaid. These employees may work on the nursing home floor at a desk behind the nursing stations, or they may work in a physically separate office. Their responsibilities include maintaining all unit records of the patient residents. The employee answers, the phones, schedules medical appointments for residents on the unit and marks files if a resident leave the facility. The employee coordinates all labs and doctor appointments by telephone.

They call for transportation for all of the appointments and perform chart-thinning work according to the nursing home's policy. They maintain all forms and active files and coordinate all lab orders by telephone. They fax paperwork to pharmacies and physicians and complete admission/readmission checklists for each admission.

This employee is responsible for the secretarial work on the unit. The employee assures doctor's orders are placed in the patient's chart. The employee may work at a desk in the nursing station on the floor or may be in a physically separate office. If the employee has no regular job duties on the nursing room floor and works in a physically separate office, then their payroll may be assigned to Code 953. If they work on the nursing home floor at a desk behind the nursing station, then their payroll should be assigned to the basic classification.

#### **VOLUNTEER COORDINATOR**

The coordinator who has no duties/supervisory responsibilities over the volunteers on the floor, who simply schedules and coordinates volunteers' activities, can be classified as clerical. They usually work in an enclosed office. Many coordinators simply spend their time on the telephone recruiting volunteers or asking them to come in on a particular day. If they have no regular job duties in or about the facility and they work in a physically separate office, their payroll should be assigned to Code 953. Those volunteer coordinators who supervise volunteers on the floor should have their payroll assigned to the basic classification.

#### PER DIEMS

Per diems refer to a specific amount of money that a business provides to an employee to cover living and traveling expenses in connection with work. To the extent that specific documentation is not available for substantiation of per diem expenses in accordance with Manual rules (see Section 1, Rule V, F.) per diem expense reimbursement payments are included as remuneration for premium computation purposes.

Certain Internal Revenue Service (IRS) procedures allow for employer deduction of per diems paid to employees under the terms of a "nonaccountable plan." This type of plan does not require actual receipts for the expenses covered by the per diems. Exclusion of per diems under a "nonaccountable plan" from remuneration for premium computation purposes is solely a matter for carrier review and determination. Disputes emanating from insuring carrier's determinations in the area of nonaccountable IRS per diem plans are not subject to DCRB review and resolution.

# PREFABRICATED METAL BUILDING ERECTION – PREFABRICATED SHEET METAL AND SILO ERECTION METAL

Payroll developed in the two types of erection jobs cited above will be classified in the manner indicated below.

Code 608 is applicable to the building of concrete flooring or padding for one or two story structures. Code 609 is applicable to site preparation and to any excavation. Code 654 is the proper classification for the building of concrete flooring or padding for structures of three stories or higher. Payroll developed in the erection of the prefabricated metal building framework is assignable to Code 655. Installation of sheet metal siding, roofing or interior work for a prefabricated metal building or the erection of metal or fiberglass silo sections is assignable to Code 651. Electrical work is assignable to Code 661 and plumbing installation is assignable to Code 663. For the silo erection Code 675 is proper for payroll developed in the installation of conveyors or other materials handling equipment or for the service and/or repair of such. Other trade classifications may be extended as warranted.

# PREVAILING WAGE PAYMENTS

Prevailing wage statutes, including but not necessarily limited to the Davis-Bacon Act or the Delaware Prevailing Wage Act stipulate that contractors under Federal or State government contracts, respectively, are required to pay specific minimum wage rates and specified fringe benefits. When auditing these types of employers, all wages paid to the employees are included for premium calculation. Fringe benefits that are required may only be excluded from premium calculation when paid to group insurance plans, pension plans, or third party administrators. If fringe benefit payments are paid directly to an employee the fringe benefit amount is treated like wages and is included for premium calculation.

#### **PRODUCT ASSEMBLY DEFINITION**

For classification purposes, the term "assembly" refers to the joining together of prefabricated component parts purchased from unrelated concerns to form a described product. Some portion of the purchased prefabricated component parts may be modified prior to assembly. When a specific assembly classification does not exist for a certain product, the assembly of such product shall be assigned to the manufacturing classification which most accurately describes the completed product

It is common for stores, such as those engaged in the sale of bicycles, furniture, jewelry or light fixtures, to perform incidental assembly activities in preparation for the display of or after the sale of merchandise. Assembly or "get ready" activities which are incidental to a store's operations shall be assigned to the store's applicable classification.

#### **PROPERTY MANAGEMENT FIRMS**

Property management firms are engaged in the management of real property which may be owned by the management firm or owned by unrelated businesses and managed under contract. Real property is defined for this Ruling and Interpretation as apartment houses, condominiums, private dwellings (houses) and commercial office buildings. The duties of a property management firm are to enforce the provisions of the lease agreement entered into by the tenant and landlord, to ensure that necessary tax, mortgage, insurance and other payments are made in a timely manner, and to ensure that the property is maintained in such a way as to maximize its value to the owner. In the conduct of such operations management companies may employ maintenance personnel, resident or on-site managers, leasing agents or property management supervisors or may subcontract all or portions of these separate responsibilities. The basic functions performed by the personnel of property management firms and the current classification procedures followed in connection therewith are presented below:

#### Maintenance

Maintenance personnel generally perform minor maintenance and repair work at the property site, including but not limited to: cutting the grass, shoveling snow, plumbing, electrical wiring, painting and minor carpentry activities. New construction or structural alterations generally are subcontracted to a specialty contractor. Payroll developed by maintenance employees of a commercial or industrial building owner, lessee or real estate management firm is assigned to Code 971. Payroll developed by maintenance employees of an apartment or condominium complex operator is assigned to Code 880.

#### **Resident or On-Site Managers**

Resident managers typically are retained in connection with residential apartment complexes, while on-site managers may be employed in connection with either residential or commercial properties. Resident managers usually receive compensation in the form of a salary and an apartment unit located at the site of the managed property. The duties of resident or on-site managers retained in connection with apartment complexes and similar multiple dwelling units may include but are not limited to: performing maintenance and repair work, showing apartments to prospective tenants, preparing lease or rental agreements, collecting rents, handling tenant complaints, inspecting vacated units for damage, coordinating maintenance and repair activities, acting as the liaison between tenants and management supervisors, and directly supervising the overall operations and/or maintenance staff of the property.

As a general rule, managers engaged in the above job duties should have their payroll assigned to either Code 971 or Code 880. However, managers who perform no maintenance/repair work or perform no direct supervision of the maintenance staff or do not supervise the overall operations of the complex may have their payroll assigned to Code 951. The duties of on-site managers retained in connection with commercial buildings are similar to those described above and are classified the same way

## Leasing Agents

Leasing agents are typically engaged in residential and/or commercial property leasing or real estate sales activities. Leasing agents are paid a commission based upon the total rent paid over the duration of the lease. Leasing agents show available space to prospective tenants and negotiate the terms of the lease, including the lease period, tenant improvements, payment schedules, and termination provisions. Leasing agents usually do not perform any property management activities.

Historically, leasing agents engaged exclusively in the aforementioned activities have been assigned to Code 951. Leasing agents who, in addition to leasing activities, perform property management operations, such as the direct supervision of employees engaged in the operation, maintenance or repair of properties, are assignable to either Code 971 or Code 880.

# Property Management Supervisors

Property management supervisors normally retain responsibility for several residential complexes, single-family residences and/or commercial buildings. Such persons primarily perform administrative duties in the office of the management firm but will also visit the various properties under management to ensure that the properties are being adequately maintained. The job duties of these employees involve entering into contractual arrangements with real estate property owners for the management of properties, obtaining new properties to be managed, negotiating contracts with firms specializing in the maintenance, repair or alteration of properties, hiring and dismissal of resident or on-site managers, handling the financial arrangements of the property, preparing financial reports, showing available space to potential tenants, renegotiating or extending leases, meeting with resident or on-site managers to discuss problems or complaints, periodically inspecting the physical appearance of the property to ensure that necessary maintenance and repair operations are being performed and to take note of additional needed repairs.

Property management supervisors do not:

- · reside at or work from the site of the properties under management
- directly supervise maintenance or repair employees
- directly supervise the operation of the property

Employees exclusively engaged in the above job duties may have their payroll assigned to Code 951.

#### **OPERATIONS NOT INCLUDED:**

1. The management or operation of all other types of real property is not subject to this Ruling and Interpretation and shall be classified as provided elsewhere in this Manual.

# **REGULAR AND FREQUENT**

In determining the classification assignment for an employee who may have (to varying degrees) multiple operational exposures, the term "regular and frequent" has historically been used by the DCRB in evaluating the duties of the employee(s) in question. The purpose of this R&I is to briefly (but not exhaustively) clarify the DCRB's use and application of this classification assignment concept.

The word "regular" is defined as "usual, normal, customary, recurring at fixed times and periodic." The word "frequent" is defined as "happening or occurring at short intervals, constant or habitual." The intent of the DCRB's classification procedure is to assign the payroll of an employee having multiple occupational exposures to that

classification most consistent with the overall nature of that employee's exposure. The term "regular and frequent" is a benchmark used to help determine whether exposure in a given occupational area is or is not sufficient to warrant assignment of an employee to the Manual classification applicable to such exposure.

An employee need not actually work at a production machine in order to have their payroll assigned to the appropriate basic production classification. If, in the course of performing their work, the employees' duties bring them into regular and frequent contact with the production area, then that person's payroll would be assigned to the appropriate basic production classification.

The above observation should not be construed to mean that any individual who ever steps into the plant or shop area would automatically have their payroll assigned to the higher valued classification. The intent of the DCRB's classification procedure is to be reasonable and fair in assigning the appropriate classification that reflects the employee's job duties. Therefore, an employee who was temporarily engaged in a job duty beyond the restrictive definition of the standard exception classifications on an infrequent or emergency basis would not have their payroll assigned to the basic classification.

Please note that the existence of a portal door or window in a floor-to-ceiling partition to allow an interface between employees, visitors or customers does not in and of itself invalidate the floor-to-ceiling partition.

Some examples may further clarify these considerations:

- Employee X of ABC Corporation makes outside sales calls and visits prospective customers one day a week every week. The employee will typically visit five to six customers. The other four days of the week, Employee X works at ABC Corporation's offices handling administrative paperwork and other clerical duties. Employee X's payroll would be allocated to Code 951, because this employee is regularly (every week) and frequently (one day per week) engaged in outside sales duties away from the premises.
- Employee X of ABC Corporation makes a trip to a sales convention for a week, two times a year. The rest of the employee's duties keep Employee X working strictly in the company's corporate offices. Employee X's payroll should be assigned to Code 953, as two sales convention trips a year should not be construed as either regular or frequent.
- Employee Y of DEF Corporation spends about two hours (out of an eight-hour day) every day in the production plant. Employee Y will go to each of the production areas of the plant and physically observe and talk with foremen and workers at their machines to get feedback as to when a certain job will be completed. Employee Y may also set up a complex job on a machine or do an emergency repair during these two hours. Employee Y spends the other six hours of each day in an office handling production scheduling, administrative paperwork, finances and management reports. Employee Y's payroll would be assigned to the production plant's governing classification, as this employee is regularly and frequently exposed to the production area, even though Employee Y does not actually work on a production machine.

If this employee had spent only 10-to-15 minutes once or twice a week in the shop conferring with foremen, greeting employees or had been called into the shop in case of an emergency with the rest of their time spent in an office, then the payroll of Employee Y would be assigned to Code 953, as the employee is not frequently in the shop.

The major points attempted to be made here are:

- Determining the amount of time an employee spends exposed to the operational hazards of the business is extremely important.
- Determining the duties of an employee during that time may give a clearer picture of the extent of the employee's duties.

As usual, the more involved in presenting and exploring a line of questioning, the more information comes to light.

With the benefit of such enhanced information, the auditor will more likely be able to make an informed judgment on assignment of payroll.

## RETAIL STORE WITH MANUFACTURING CONCERN

Where a retail outlet is located at the same or contiguous premises as a business' manufacturing facility, the applicable retail store classification shall apply to the payroll of the retail outlet provided that such outlet is operated in a work area physically separate from the business' other operations by a floor to ceiling partition and by a separate crew of employees.

# SELF-SERVICE GASOLINE STATIONS AND CONVENIENCE GROCERS

In classifying a combination self-service gasoline station and convenience grocer Code 917 shall apply at each location when the sale of merchandise, other than gasoline, exceeds 10% of the total annual receipts for the location.

Self-service gasoline stations exclusively engaged in the retail sale of gasoline or where the cashier may also sell items such as cigarettes and/or snack food only shall be assigned to Code 816.

# SEPARATE PAYROLL RECORDS

In limited circumstances (Section 1, Rule IV, Paragraph C.5) the payroll of an employee may be divided between two or more classifications provided the employer has maintained the requisite separate payroll records. Specifically, the employer's payroll records should be supported by original time cards, hourly labor postings, labor cost entries or time book entries which show separately, both by individual employee and in summary by operations performed, the remuneration earned by such employee. A standard format for the records is not required but these records must be original and they must be summarized, i.e. totaled by operation. This allows employers the flexibility to use a variety of methods and technology to record the required information. The accuracy of the summaries must be verifiable by reviewing the original, individual employee records. Data elements must be contemporaneously recorded (originating at the same time) and summarized. If the employee shall be assigned to the highest valued classification applicable to any part of the work performed by the employee. A permissible payroll separation should be based on a time card or invoice that shows the actual number of hours worked for a given employee. Payroll may not be divided by means of percentages, averages, estimates, or any basis other than specific time cards, hourly labor postings, labor cost entries or time book entries.

#### EXAMPLES:

An employee engaged in performing the fabrication of iron railings (Code 413) in the shop and also assisting in the installation of iron railings (Code 658.) The amount of time this employee spends in installing railings should be based on a time card or invoice that show time spent in the installation activity. Usually, an employer uses the total job cost in labor of installation work and transcribes that amount on a separate record (job book, general ledger) for each installation job completed during the workweek. Then the amounts are totaled and recorded on a weekly payroll record or a separate card is completed that just shows the installation payroll. The insured totals the amounts on a weekly or monthly basis.

Other employers record the total hours for each installation by employee for each job and then multiply those hours by the employee's hourly rate. The amount is recorded and entered on a separate section of the employee's earnings card or in the payroll book under the employee's name. This process is also completed week by week with the insured totaling the amounts on a weekly or monthly basis.

Types of records reviewed include but are not limited to payroll records, master control reports, and job cost records.

#### SHOP REPAIR OPERATIONS

Risks having shop operations that involve the repair of a product for which there is no repair classification are to be assigned to the classification that applies to the manufacture of the product, unless such repair work is specifically referred to by another classification phraseology, footnote or definition in the Manual.

## SNOW PLOWING AND/OR REMOVAL

Assign the employer's governing classification to payroll developed in snow plowing and/or removal for unrelated concerns.

## TIPS vs. AUTOMATIC GRATUITIES

The IRS has ruled that when a business adds services charges to customers' bills (such as "automatic gratuities") and distributes those charges to its employees, the business should characterize the distributed amounts as social security <u>wages</u>, not as social security <u>tips.</u>

Payments must meet all of the following criteria to be considered as tips:

- The customer must freely determine the payment.
- The customer must be able to determine the amount without restriction.
- The payment cannot be determined by negotiations between the customer and the employer, or dictated by the employer.
- The customer should generally have the right to decide who receives the payment.

Historically, tips, including automatic gratuities, have been excluded from remuneration and, therefore, have been excluded from the basis for premium in Delaware. However, in recognition of this IRS ruling, the DCRB directs that automatic gratuities be <u>included</u> as remuneration. Note that tips, as defined above (and thus distinguished from automatic gratuities), remain an exclusion from remuneration in Delaware.

# TRUCK STOPS

A truck stop establishment is a multiple enterprise, and the appropriate classification shall be assigned to each of the various operations thereof provided each operation is separately staffed and is conducted in a physically separate work area. The exact nature of each of the truck stop's operations will direct which classification to assign. The more common truck stop operations and the assignable class for each are delineated below:

- 1. **Code 816** is for payroll developed by fuel attendants engaged in pumping gasoline or diesel fuel or to personnel who work exclusively on a fuel island adding or changing motor oil, checking the air in tires and performing related duties. Fuel attendants may also accept payment for fuel or motor oil sales.
- 2. **Code 815** is assignable to personnel engaged in the repair of automobiles or trucks. A truck stop may have separate automobile and truck repair bays.
- 3. **Code 973** is assignable to the payroll of chambermaids or related personnel engaged in the upkeep of motel rooms.
- 4. **Code 928** is assignable to gift shop and/or retail store personnel. The merchandise sold may include but is not necessarily limited to: men's or women's clothing, CB radios, gifts, greeting cards, toilet articles, health or beauty aids, books, newspapers or magazines.

Payroll developed in the operation of a restaurant, when conducted in a physically separate department and by a separate crew of employees, including preparing or serving food or beverages, washing dishes or receiving payment for meals or beverages, shall be assigned to the applicable restaurant classification. Please refer to the descriptions of Codes 897 and 975 in Section 2 for further information.

Control desk cashiers' duties include but are not necessarily limited to: operating self-serve fuel pump controls, writing invoices for fuel or motor oil sales or vehicle repairs, receiving cash or credit payment for fuel sales or trucking operating permits, receiving or transmitting telegrams or receiving telegram money transfers,

accepting payment for store merchandise or selling lottery tickets. Employees engaged as control desk cashiers may be assigned to Code 928 provided the control desk is located inside the truck stop store. In the event the control desk is located in an enclosed booth located on a fuel island or in an area contiguous thereto the payroll of the control desk cashiers shall be assigned to Code 816.

Additional classifications may be extended to a truck stop in the event a truck stop conducts additional separately staffed and located operations not listed in this General Auditing & Classification Information entry.

## WHOLESALE/RETAIL MAIL ORDER HOUSE OR INTERNET SALES – DEFINITIONS

#### Wholesale

For the purposes of classifying stores the term "wholesale" shall be construed to mean the selling of merchandise:

- 1. to retailers;
- 2. to manufacturers, builders or contractors;
- 3. to industrial, agricultural, commercial, governmental, institutional or professional users;
- 4. to other wholesalers; or
- 5. to firms acting as agents in buying merchandise for or selling merchandise to such persons or companies as those previously listed.

Wholesale store operations generally include the maintenance of warehouse inventories; delivery and the promoting of sales through utilization of an outside sales force and/or by telephone or fax. Many but not all wholesalers may also perform the physical assembling, sorting and grading of their goods; the breaking of bulk quantities and repackaging into smaller lots. A wholesaler may also have a sales counter where a walk-in customer's order may be written up and payment for merchandise made. The counter clerk may transmit the order to the warehouse or the customer may take the order to the warehouse for fulfillment.

#### Mail Order House Or Internet Sales

An enterprise principally (more than 50 percent of the gross receipts) engaged in selling by mail order or by telephone by means of a catalogue mailed to customers and/or via Internet website shall be assigned to the appropriate wholesale store classification for the commodities handled, except for mail order pharmacies filling individual patient drug prescriptions which shall be assigned to Code 927. Mail, telephone order or Internet sales by a manufacturer or incidental to a retail store business shall be classified in accordance with the class or classes appropriate to the business of the employer.

#### Retail

For purposes of classifying stores the term "Retail" shall be construed to mean the selling of displayed merchandise in store-type premises where floor and/or counter salespersons assist customers or on a self- service basis to the general public for personal or household consumption or use. Warehouse operations incident to the retail store enterprise shall be assigned to the enterprise's appropriate retail store classification.

The appropriate retail store class shall also be assigned when the insured, while technically a wholesaler, operates primarily in a retail manner. The customers will generally be commercial or professional users. "Retail manner" means such insured will have a large merchandise display area; customers may walk up and down the display aisles, inspect the merchandise being offered for sale, place their selections into either a shopping basket or shopping cart and will make payment for their selections at a customer checkout lane. The employer's single largest group(s) of employees are floor or counter salespersons assisting customers or performing customer checkout.

(There is no sales tax on merchandise sold in Delaware, but in the event such is enacted the act of collecting a sales tax on merchandise sold will not be a factor in defining a retail store and will have no bearing upon determining the business' classification assignment.)

## WRECKING OR DEMOLITION OR BUILDING MOVING OR RAISING PROJECT

All work to completion at a wrecking or demolition or a building moving or raising site shall be assigned to one of the following classifications:

- 1. Code 651 Applicable to wooden buildings or structures including those designed for residential occupancy and interior stripping/gutting.
- 2. Code 654 Applicable to concrete or concrete encased buildings or structures.
- 3. Code 655 Applicable to iron or steel buildings or structures.
- 4. Code 653 Applicable to masonry buildings or structures.
- 5. Code 611 Applicable to piers or wharfs.

The classification with the highest rating value applies where wrecking or demolition or building moving or raising involves a building or structure of more than one type of construction, the classification with the highest rating value applies.

All wrecking or demolition or building moving or raising work not specifically described above shall be assigned by analogy to one of the classifications designated above. No other classification is applicable.

Secondhand material businesses at a separate location with no interchange of employees shall be assigned to the appropriate scrap metal dealer classification based on whether the dealer is principally engaged in handling ferrous or nonferrous scrap metal. Assign ferrous scrap dealers to Code 858 and assign nonferrous scrap dealers to Code 859. Assign Code 860 to secondhand materials dealers who do not have a principal line of merchandise.

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Fishing Rod Mfg Classify According To Materials Used
Fitness Club
Fitness Equipment - Service Or Repair - In Shop Or At Customers' Locations - By Specialist Contractor
Fitness Instructor - By Independent Contractor - No Permanent Facility
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Fixture Installation: Partitions Or Counters
Fixture Or Jig Mfg
Flag And Bunting Erection From Floor Or Ladder
Flag Mfg., Shop Only
Flag Or Bunting Erection From Scaffolding
Flagmen - Provided By Specialist Contractor
Flagpole - Erection
Flagpole Mfg Metal
Flare Mfg
Flashlight Mfg., Or Assembling
Flat Cement Work Contractor
Flat Glass Mfg
Flavoring Extract Mfg
Flavoring Syrups Blending
Flax Spinning And Weaving
Flea Market Or Swap Meet Operators
Flint Or Feldspar Grinding, Not Done By Quarry059
Flood Debris Cleanup (Except Building Demolition) - By Contractor
Floodlight Erection - Permanent
Floodlight Erection, Temporary - By Contractor
Floor Cleaning/Waxing Machine Mfg
Floor Coverings - Installation Of Linoleum, Asphalt Or Rubber Tiling - Not Ceramic Tile Installation
Floor Coverings Dealer (e.g., Carpet, Rugs, Rubber or Vinyl Tile and Linoleum) - Retail
Floor Coverings Dealer (e.g., Carpet, Rugs, Rubber or Vinyl Tile and Linoleum) - Wholesale
Floor Installation - Ceramic Tile
Floor Installation - Not Concrete, Ceramic Or Wood
Floor Installation - Portable - Wood
Floor Laying - Linoleum, Asphalt, Rubber Or Composition Tiling, Not Ceramic
Floor Laying, Finished Hardwood
Floor Sanding Or Scraping - Wood
Floor Waxing Or Polishing - By Building Owner, Lessee, Management Agency Or Contractor
Flooring Mfg Open Steel Grating
Flooring Mfg Wood
Florist Store - Fresh Cut Flowers - Retail Or Wholesale
Florist Store Supplies Dealer - Wholesale
Flour Dealer - Wholesale
Flour Mfg Wood
Flour Milling
Flour Mixing And Blending, No Milling104
Flow Controller Mfg
Flower Assembling - Artificial Or Dried

Section 2 **Underwriting Guide** 

Flower Dealer - Artificial Or Dried - Wholesale
Flower Dealer Or Store - Fresh Cut Flowers (No Flower Or Plant Raising) - Retail And/Or Wholesale
Flower Raising
Flowmeter Mfg
Flue Mfg., Stove Or Furnace - By Specialist Contractor
Flying Field
Foam Rubber Mfg
Folding Cardboard Or Paperboard Box Mfg
Food And/Or Beverage Concession - By Specialist Contractor
Food Product Machinery Mfg
Food Products Mfg., N.O.C
Food Products Mfg., N.O.C Temporary Staff185
Football Mfg
Football Player, Coach, Manager Or Sports Official - Professional Or Semiprofessional
Footwear Mfg Not Rubber
Footwear Mfg Rubber
Foreign Currency Exchange
Foreign Language Courses By Specialist Contractor
Forest Fire Fighting, N.O.C.
Governing Class
Forest Ranger - Not State Employees
Forging - Nonferrous Metals Only
Forging, N.O.C
Forklift Service And/Or Repair - By Specialist Contractor (Shop Or At Customer's Location)
Forklift Truck Dealer - Rental, Sales Or Service (In Shop Or At Customer's Location)
Forklift Truck Mfg
Formal Wear Rental Or Sales
Foundation Excavation
Foundry - Nonferrous, N.O.C
Foundry Sand Cores Mfg By Contractor
Foundry, Iron, N.O.C
Foundry, Malleable Iron
Foundry, Steel
Frame Straightening On Automobiles
Franklin Stove Assembly
Fraternal Organization (e.g., VFW Post, The Elks)
Fraternity/Sorority House
Freezer Mfg., Commercial Or Household
Freight Car Mfg
Freight Handling On Piers Or Terminals Or Adjoining Piers
French Drain Installation
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Front Or Interlining Mfg Coat
Frozen Food Dealer - Wholesale
Frozen Fruit, Fruit Juice, Processing
Frozen Gr Frosted Food Products Mfg.
See General Auditing & Classification Information
Fruit Dealer - Wholesale
Fruit Evaporating
Fruit Farm
Fruit Flavored Drink Mfg
Fruit Gift Basket Store - Retail
Fruit Juice Dealer - Wholesale
Fruit Juice Mfg
Fruit Juice Mfg From Purchased Concentrates Only104
Fruit Or Vegetable Juice, Canned, Bottled Or Bulk
Fruit Packing - Not Cannery
Fruit Packing, By Grower
Fruit Picking
Fruit Preserving
Fuel Oil Distributor
Fuel Pump Mfg., Automobile
Fuel Yard
Fumigating - Not Agricultural - By Contractor
Funeral Director
Funeral Escort Service (Motorcycle)
Fungicide Mfg
Fur Bearing Animal Raising
Fur Clothing - Cleaning, Tumbling, Glazing, Combing And Ironing142
Fur Clothing Mfg. (Preparation Of Skins To Be Separately Rated)161
Fur Dressing Or Dyeing
Fur Mfg Synthetic
Fur Plate Mfg
Fur Pointing
Furnace - Hot Water Or Steam - Installation, Service Or Repair
Furnace Cleaning - Hot Forced Air
Furnace Cleaning - Hot Water Or Steam
Furnishing Goods Installation
Furnishing Goods Mfg Canvas Or Burlap
Furnishing Goods Mfg Not Canvas Or Burlap
Furniture Assembling - Wood, By A Furniture Manufacturer, Including Woodworking
Furniture Assembly - From Prefabricated Parts Or Pieces Only - No Woodworking
Furniture Cleaning Or Polishing On Customers' Premises
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Furniture Frame Mfg Wood
Furniture Installation, Portable, By Dealer
Furniture Mfg Metal
Furniture Mfg Wood
Furniture Mfg Wrought Iron
Furniture Moving And/Or Storage
Furniture Or Fixture Installation - Portable - In Offices Or Stores
Furniture Polish And Wax Mfg
Furniture Rental - Chairs, Coat Racks, Dishes, Etc Retail
Furniture Stock Mfg Non-Turned - By Specialist Contractor
Furniture Store - Retail
Furniture Store - Wholesale
Furniture Store Wholesale - Temporary Staff
Furniture Stripping - Incidental To Assembling Or Refinishing Operations Only
Furniture Stripping, No Woodworking - By Specialist Contractor
Furniture Turned Stock Mfg By Specialist Contractor
Furniture Upholstering
Furrier Repairing Or Remodeling Fur Garments
Fuse Mfg Electrical
Fuse Mfg., Explosive
Galvanizing Works - Hot Dip402
Garage Operated As A Subordinate Accommodation
Governing Class
Garage, Automobile Or Truck
Garbage Or Rubbish Removal
Garbage Works - Reduction Or Incineration - Municipal
Garbage Works - Reduction Or Incineration - Private
Garden - Open To Public Exhibition
Garden Center - Retail
Garden Equipment Store
Garden Supplies Dealer
Garden Supplies Store - Retail
Gardener
Gardening Tools Mfg
Garland Mfg
Garlic Dealer - Wholesale
Garment Rack Mfg Metal
Garment Sewing Contractor
Gas And Electric Fixtures Mfg
Gas Detection Monitor Mfg
Gas Distribution, Bottled Or Bulk

Gas Fireplace Service Or Repair
Gas Holder Erection
Gas Main Construction - Local Distribution Systems - All Work To Completion Except Tunneling
Gas Meter Mfg
Gas Meter Reader
Gas Mfg
Gas Or Oil Pipeline Construction - Cross-Country
Gas Or Oil Pipeline Operation
Gas Pipefitting, Indoor
Gas Tank Mfg Metal Plate
Gas Utility
Gas, Steam Or Hot Water Apparatus Supplies Dealer - Wholesale
Gas, Steam Or Water Main Repair - By Contractor - All Work To Completion Except Tunneling
Gasket Mfg Rubber
Gasoline Blending Plant
Gasoline Dealer, Wholesale
Gasoline Station - Retail - Including Repair Work
See General Auditing & Classification Information
Gasoline Station Equipment Installation (Including Excavation) Or Repair
Gasoline Station, Retail - Exclusively Gasoline Sales
Gate Mfg Ornamental Metal
Gated Community
Gauge Mfg Ring, Plug Or Snap
Gear Mfg. Or Grinding
Gelatin Mfg
General Construction - Commercial
Generator Mfg., Electric
Geophysical Exploration
Geothermal Well Drilling - By Contractor
Gilling Of Fibers
Glass Block Installation - Structural Use
Glass Container Mfg
Glass Dealer - No Mfg., Glass Bending, Beveling, Grinding, Silvering Or Installation
Glass Installer, Automobile
Glass Installer, Except Automobile
Glass Merchant - Bending, Beveling, Grinding Or Silvering Plate Glass By Separate Shop Crew
Glass Mfg., Stained
Glass Or Window Tinting, Except For Auto Glass
Glass Ornament Mfg From Purchased Glass
Glass Products Decorating Or Engraving By Specialist Contractor
Glassware Mfg

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Grave Digging - By Contractor		
Gravel Crushing By Dealer		
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Gravel Or Sand Digging Or Excavation - Including Crushing055
Grease And Tallow Mfg
Grease Mfg., Animal
Grease Mixing Or Blending, Not Animal Or Vegetable
Greenhouse Erection
Greenhouse, Flower Or Vegetable Raising
Greeting Card Printing By Web Press - By Publisher Or Contractor
Greeting Card Shop
Grey Iron Foundry
Grinding Wheel Mfg
Grindstone Mfg., No Quarrying
Grist Mill - Permanently Located
Grocery - Wholesale
Grocery Store - Retail
Grocery, Tea, Coffee Dealer - Retail
Ground Personnel - Aircraft And/Or Airport Operations
Group Home - Intermediate Care Facility For Individuals With Intellectual Disabilities- Regardless Of Client Count940
Group Homes For Persons With Mental Illness
Grouting - Including Drilling - Placing Of Cement, Plastic Compounds Or Concrete, Or Pumping Of Fly Ash
Guard Or Patrol Service - By Contractor
Guardrail Erection - By Specialist Contractor
Guardrail Or Metal Fence Erection - By Road Contractor
Gun Forging, Iron And Steel
Gun Range - Private or Public - Indoor
Gun Range - Private of Public - Indoor
Gun Shop - Retail
Gun, Handgun Mfg
Guniting (Shotcrete Installation)
Gunstock Mfg., Finished
Gunstock Mfg., Unfinished Shapes
Gutter Cleaning - Residential or Commercial - By Specialist Contractor
Gutter Installation - Metal
Gymnastics Training
Habitat For Humanity ReStores
Hackling Of Fibers
Hair Dryer Mfg Hand-Held
Hair Processing (Excluding Dehairing Or Wig-Making)
Hair Transplantation
Hairdressing Shop
Halfway House - Pre-Parole Or Probation
Ham - Boiled, Boneless Or Cured Mfg
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Hamburger Or Hamburger Patty Mfg
Hammock Mfg
Hand Tool Mfg Electric - Portable
Hand Tool Mfg Non-Forged (Excluding Axes, Agricultural Tools, Sledgehammers Or Wheelbarrows)
Handbag (Women's) Store
Handbag, Mfg From All Materials
Handbag, Mig From All Materials
Handpill Distribution
Handgun Mig
Handkerchief Mfg
Handle Mfg Wood
Hangar Operation
Hardscaping Installation
Hardware Mfg Nonferrous - By Foundry Method
Hardware Mfg., N.O.C. Including Foundry
Hardware Store - Retail
Hardware Store - Wholesale
Hardware Store - Wholesale - Temporary Staff
Hardwood Dimension And Flooring Mill, No Sawmill Operation
Hardwood Floor Laying
Hardwood Flooring Dealer
Harness Or Saddle Mfg
Harvesting By Contractor
Hat Block Mfg Wood
Hat Frame Mfg., Ladies
Hat Lining Mfg
Hat Mfg., Felt
Hat Mfg., N.O.C
Hat Mfg., Safety - See Helmet
Hat Store - Cloth, Felt, Fur Or Straw
Hatchery - No Poultry Raising
Hatters' Fur Processing
Hauling Contractor, N.O.C
Haunted House
Hay Baling, By Contractor
Hay Dealer
Hay Farm
Head Start Program
Headboard Mfg Wood (Upholstery Work If Conducted By A Sep. Crew In A Sep. Dept. Shall Be Separately Rated)323
Health Club
Health Food Dealer - Wholesale
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Health Food Store - Retail
Health Or Exercise Club
Hearing Aid - Sale And Service
Hearing Aid Ear Mold Mfg
Hearing Aid Mfg
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Merchandise Warehouse - Cold Or General Merchandise
Merchandise Warehouse - Furniture - Including Moving
Mercury Switch Mfg
Messenger (Not Employed By A Messenger Or Courier Service Company)
Messenger Service - On Foot, By Bicycle Or Motor Vehicle
Metal Anodizing

Metal Arches Mfg., For Buildings
Metal Can Mfg., Seamed
Metal Can Mfg., Seamless
Metal Ceiling Installation
Metal Fence (e.g., Aluminum, Chain Link or Wrought Iron) Erection-Commercial or Residential
Metal Furniture Mfg
Metal Furring, By Contractor
Metal Lath Mfg
Metal Partition, Shelving, Locker, Office And Store Fixture Installation
Metal Polish Mfg
Metal Powder Mfg Crushing Or Grinding - By Independent Contractor
Metal Road Plate Rental
Metal Salvaging, From Slag Dumps
Metal Service Center (Ferrous Or Nonferrous Metals)
Metal Shipping Barrels, Drums, Kegs Or Pails - Used, Dealer
Metal Spinnings Mfg
Metal Stampings Mfg
Metal Storm Sash Installation - Commercial
Metal Storm Sash Installation - Residential
Metal, Sheet Goods Mfg., N.O.C
Metallizing Of Fabrics
Meters - Electric, Installing, Repairing And Testing, Including Shop - By Contractor
Microfilming
Micrometer Mfg
Microphone Mfg
Microtunneling
Microwave Communication Equipment Mfg
Military Tank Hull Mfg
Milk Hauling - By Contractor
Milk Or Milk Products Dealer - Wholesale
Milk Processor - Fluid
Milk Producer - Fluid Only
Milk Products Mfg., N.O.C. (Excluding Ice Cream Mfg.)
Milking Equipment Installation
Millinery And Straw Hat Mfg
Millinery Mfg., Felt
Millinery Store
Milling - Wet Corn
Milling Of A Road's Surface - By An Independent Contractor Or The Paving Contractor
Milling Of Grain - Permanently Located
Milling Of Grain, With Portable Mills
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Millwork Plant
Millwork, Hand Assembling Or Glazing, Not Performed By A Millwork Plant
Millwrighting
Mine Car Mfg
Mine car Mig
Mineral Milling
Mineral Water, Carbonated - Bottled Or Canned
Mineral Wool Mfg Including Spinning And Weaving
Miniature Golf Course
Miniature Tube Mfg From Ferrous Metals
Miniature Tube Mfg From Nonferrous Metals
Miniature Valve And Fitting Mfg
Mining Consulting Engineering Firm
Mink Farm
Mirror Installation
Mirror Mfg From Purchased Glass
Missile Guidance Equipment Mfg
Mixed Gas Utility
Mobile Catering
Mobile Crane Leasing Or Rental - With Operators By Specialist Contractor
Mobile Crane Repair, By Specialist Contractor
Mobile Equipment Dealer - Factory, Farm Or Construction
Mobile Home - Setup Or Warranty Service - By Specialist Contractor
Mobile Home Dealer
Mobile Home Mfg Non Self-Propelled
Mobile Home Park
Mobile Home Park Maintenance - By Contractor
Mobile Phone Repair
Model Or Pattern Mfg Wood Or Metal, Shop Only, Excluding Castings
Modem Mfg
Modular Home Mfg
Modular Home Setup Or Erection, Warranty Service, Remodeling Or Repair - By Dealer Or Contractor
Molasses Mfg
Mold Mfg., Excluding Castings
Mold Removal - By Specialist Contractor
Monorail System Installation (Except For Public Transportation)
Monument Or Memorial (Cemetery) Cutting, Engraving And/Or Polishing
Mop Head Mfg., From Cotton Waste, No Other Operations132
Mop Mfg
Mortar Mfg., No Construction Work
Mosaic Tile Installation
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Mosquito Netting - No Mfg. Of Net
Moss Ginning
Motel
Motel, Motor Court, Etc All Other Employees
See General Auditing & Classification Information
Motion Picture Production Company
Motion Picture Theater
Motion Pictures, Development Of Films, No Other Operations
Motor Controller Assembly
Motor Oil (Used) - Collection By Specialist Contractor
Motor Vehicle Parts And Accessory Dealer
Motorcycle Dealer (Including Sale Of Accessory Merchandise Such As Clothing, Racing Gear, Etc.)
Motorcycle Funeral Escort Service
Motorcycle Mfg
Mover - Household Or Office Furniture - With Or Without Storage Facility
Mucilage Mfg
Mulch Dealer
Multiplexer Mfg
Municipal Or County Employees, N.O.C
Museum - All Types
Museum Display Creation - By Independent Contractor955
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Mushroom Dealer - Wholesale
Mushroom Raising
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Music Lessons By Specialist Contractor
Music Video Production Company
Musical Instrument Mfg Metal
Musical Instrument Mfg Wood
Musical Instrument Rental - Except Pianos And Organs
Musical Instruments Rental - Pianos And Organs - Retail
Musician, Independent Contractor
Nail Mfg Wire
Nail Mig Wire
Nail Mig., Not will Nailheads Or Similar Articles To Textile Fabrics By Means Of Foot Presses
Nanny Service - Specialist Contractor
Namhy Scivice Specialist contractor
Naphtha Mfg. In Petroleum Refinery
Napkin Mfg Cloth
Napkin Mfg Paper
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Office Supply Dealer - Wholesale
Office Supply Store - Retail
Offset Duplicating
Oil Blending - Not Animal Or Vegetable
Oil Distributing, Retail And Wholesale
Oil Field Machinery Or Equipment Mfg Classify According To Materials Used
Oil Field Tank Painting
Oil Mfg., Animal
Oil Mfg., Vegetable
Oil Or Coal Dock Operation - Waterfront
Oil Or Gas Pipeline Construction - Cross-Country
Oil Or Gas Pipeline Operation
Oil Refining, Petroleum
Oil Re-Refining, Used Motor Oil
Oil Spill Cleanup
Oil Still Pipe Insulation
Oil Storage Tank Mfg Metal Plate
Oil Well Equipment Dealer
Oil Well Tools Mfg
Oilcloth Mfg
Opening Of Fibers
Optical Instrument Or Lens Mfg
Optical Store, Including Lens Grinding And Optometrists
Optometrist Office
Orchard
Orchard Work, Fumigating Or Pruning By Contractor005
Orchestra
Ore Dock Operation
Ore Milling
Organ Building - Including Installation
Organ Tuning - Away From Shop
Organ, Electronic - Mfg
Ornamental Brass Erection
Ornamental Brass Goods Mfg
Ornamental Bronze Erection
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Osteopath Office
Ostrich Farm
Outboard Motor Or Motor Part Mfg461
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Oven Mfg Metal Industrial Drying Ovens
Overhead Crane Mfg
Overhead Door Installation
Oversize Loads On Highways - By Specialist Escort Contractor
Oxygen Or Hydrogen Mfg
Package Liquor Store
Packaging - Contract - Non-Crating - Temporary Staff
Packaging Machinery Mfg Including Automatic Filling Type Machinery (Not Bottling)
Packaging, Contract - Crating - In Shop
Packaging, Contract - Non-Crating
Packing Case Mfg
Packing House - Wholesale, Including Slaughtering
Packing Household Goods At The Customer's Location By The Moving Company Or By Independent Contractor
Padding And Upholstery Filling Mfg
Paint Brush Cleaner Mfg
Paint Dealer - Wholesale
Paint Mfg., No Red Or White Lead Mfg
Paint Or Colors Mfg Temporary Staff
Paint Remover Mfg
Paint Store - Retail
Paint, Varnish, Lacquer Or Enamel Mfg
Paintball Game Playing Facilities - Outdoor
Painting Lines On Highways Or Roads
Painting Lines On Parking Lots Or Tennis Courts
Painting Of: Bridges, Oil Field Tanks, Steel Structures Or Tanks
Painting Or Powder Coating Metal Parts - Shop - By Specialist Contractor
Painting Ship Hulls
Painting, Including Shop And Preparatory Sandblasting
Pallet Mfg
Panel Mfg Soft Wood Or Plywood
Panel Or Partition Mfg Sheet Metal
Panel Or Wall Installation - Precast Concrete
Paper Bag Mfg
Paper Box Mfg
Paper Coating And Glazing - By Paper Mill
Paper Cup, Dish Or Plate Mfg
Paper Dealer, Used
- apoil 200202, 00000

Paper Document Conservation - By Specialist Contractor
Paper Dress Pattern Printing
Paper Finishing - By Paper Mill
Paper Finishing - By Specialist Contractor
Paper Hat Mfg All Types
Paper Industry Machinery Mfg
Paper Laminating - By Contractor
Paper Mfg
Paper Mfg Asbestos
Paper Mill
Paper Or Cardboard Mailing Tube Mfg
Paper Or Foil Goods Mfg
Paper Or Paper Products Dealer
Paper Products Mfg., N.O.C
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Paper Towel Mfg
Paper Twine Mfg
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Particle Board Mfg
Partition Installation
Partition Mfg Ornamental Iron
Partition Mfg Wood
Partitions (Cardboard) Mfg For Boxes Or Containers
Party Decorations Or Favors Mfg
Party Supplies Rentals - Retail Or Wholesale
Pattern (Dress) Printing - Paper
Pattern Or Model Mfg Wood Or Metal, Shop Only, Excluding Castings
Pavers (Decorative Brick Or Stone) Installation
Paving Mixtures Mfg

Paving Or Repaving, Road And Street
Paving, Driveway - Blacktop Or Cement
Paving, Wood Block, Interior
Pawn Shop
Peanut Butter Mfg
Peanut Handling - Cleaning, Grading or Shelling - By Specialist Contractor
Peat Digging
Peat Moss Dealer
Peg Or Skewer Mfg Wood
Pellet Mfg Wood
Pen Or Pen Point Mfg
Pencil Stock Mfg Wood
Pencil, Penholder Or Crayon Pencil Mfg Wood
Pendant Jewelry Mfg
Pennant Mfg
Perforated Metal Mfg
Perfume, Cosmetic Or Other Toilet Preparations Mfg571
Perfumery Extract Mfg
Periodical Printing By Publisher Or Contractor
Personal Chef Service - By Specialist Contractor
Personal Computer Store - Retail
Personal Leather Goods Mfg
Pest Strip Mfg
Pesticide Mfg
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Pet Food Mfg Canned - Non Farm Domestic
Pet Grooming - By Specialist Concern
Pet Shop - Retail
Pet Sitting And/Or Dog Walking Service(s) - By Contractor
Petroleum Broker
Petroleum Bulk Stations And Terminals - Including Blending And Mixing
Petroleum Refining
Pharmaceutical Or Surgical Goods Dealer, N.O.C
Pharmaceutical Preparation Mfg
Pharmacy - Retail Or Internet Or Mail Order
Photocopy Machines - Service Or Repair - Shop Or Field
Photocopy Shop
Photoengraving - By Specialist Contractor
Photoflash Cube Mfg
Photographer
Photographer - Aerial
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Piston, Piston Pin Or Piston Ring Mfg461
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Planing Mill
Plant Food Mfg Mixed
Plantscaper - Interior
Plaster Block Erection
Plaster Block Mfg
Plaster Form Mfg
Plaster Mill
Plaster Statuary Mfg
Plasterboard Installation
Plastering, N.O.C
Plastic Articles Mfg Injection Molding - Temporary Staff
Plastic Articles Mfg., Injection Molding
Plastic Articles Mfg., N.O.C
Plastic Articles Mfg., N.O.C Temporary Staff
Plastic Bag Mfg
Plastic Composite Products Molding
Plastic Material, Synthetic Resin, Or Nonvulcanizable Elastomer Mfg
Plastic Mfg., Sheets And Rods
Plastic Sign Letters Mfg Shop Only
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Plumbers' Fittings Mfg
Plumbers' Supplies Mfg., N.O.C
Plumbers' Supplies Store - Retail
Plumbing Fixture Fittings And Trim (Brass Goods) Mfg Cast

Plumbing Supplies Dealer - Wholesale
Plumbing, N.O.C
Plush Or Velvet Mfg
Plywood Container Mfg
Plywood Dealer
Plywood Mfg., Including Veneer Mfg
Pneumatic Tool Mfg
Pocketbook Frame Mfg
Pocketbook Mfg From All Materials
Police Deputies
Police, Special School Police
Policemen And Detectives
Polish Or Leather Dressing Mfg
Polished Plate Glass Mfg
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Portable Toilet Leasing/Servicing
Porters For Condominiums
Post Construction Clean-Up - New Homes - By Specialist Contractor
Postage Stamp And/Or Coin Dealer - Retail Or Wholesale
Potato Chip Dealer
Potato Chip Mfg
Potato Dealer - Wholesale
Potato Flour Mfg
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Pottery Mfg., N.O.C Supplemental Dust Disease Loading0176
Poultry Dealer - Wholesale - No Processing Whatsoever
Poultry Dealer (Including Cutting Or Deboning) - Wholesale
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Poultry Or Egg Producer
Poultry Or Small Game Dressing (To Kill And Prepare For Market)
Poultry Vaccination, Debeaking And Sexing, By Contractor
Poultry, Fish Or Meat Store - Retail
Powder Coating Of Parts (Electrostatic Spray Application) - By Contractor
Powder Metal Products Mfg
Powder Mfg Atomizing Molten Nonferrous Metal
Powder Mfg Metal - Crushing Or Grinding - By Independent Contractor
Power Controller Assembly
Power Line Construction
Power Pipe Fabrication
Power Washing Of Exterior Walls Or Decks At Residential Or Commercial Sites - By Contractor
Precast Concrete Panel Or Wall Installation
Precast Concrete Products Mfg Shop
Precious Metal Refining, Primary
Precious Stone Cutting, Polishing Or Setting
Prefabricated Building Mfg Wood, Shop Work
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Pre-School - Early Education Services - By Independent Contractor
Preserving Or Canning Of Food
Presort Bureau - Mail Sorting - By Specialist Contractor
Press Forging
Pressed Or Blown Glass Mfg
Pressure Vessel Mfg Industrial Metal Plate
Pressure-Sensitive Label Printing By Web Press - By Specialist Contractor
Pressure-Sensitive Labels Or Paper Mfg
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Publisher - Outsources Printing, Performs Product Distribution
Pulley Block Mfg Wood
Pulp (Paper) Mfg
Pump Installation, Service Stations
Pump Installation, Water
Pump Mfg
Pump, Air And Gas Compressor, And Pumping Equipment - Installation, Service Or Repair
Punch List Repairs - By Contractor To A New House
Punch Mfg., For Marking Metal
Purse Mfg From All Materials
Putty, Caulking Compound, And Allied Product Mfg
Pyrometer Mfg
Pyroxylin Mfg., Not For Use In Explosive Mfg
Quarry, Cement - Operated By Manufacturer
Quarry, Gravel Or Slag Excavation - Including Crushing
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Quartz Crystal Culturing
Ouick Oil Change And Lubrication Garage
Quick Printer
Quilt Or Comforter Mfg
Quilted Cloth Manufacturing Contractor - For Garments Or Household Furnishings
R.E.A. Cooperative
Rabbits - Slaughtering, Dressing And Packing For The Trade
Race Track Operation
Race Track, Pari-Mutuel Clerks
Racing Stable
Racing Sulky Mfg
Racquetball Club
Radar Devices Mfg
Radiation Exposure, Supplemental Loading
Radiator Cabinet Or Shield Mfg Metal
Radiator Mfg., Auto
Radiator Or Heater Mfg Cast Iron
Radio & Television Tube Mfg
Radio And Television Tower, Fabrication
Radio Broadcasting Station
Radio Commercial Recording
Radio Or Television Parts And Accessories Store - Retail
Radio Or Television Transmitting, Signaling Or Detection Equipment Or Apparatus Mfg.
Radio, Television Or Audio Equipment Store - Retail
Radio, Television, Stereophonic Or High Fidelity Equipment, Parts Or Accessories Dealer - Wholesale
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Railing Mfg
Railing Or Stair Mfg Wood
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Railroad Car Or Locomotive Spring Mfg
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Railroad Maintenance Of Way, By Contractor
Railroad Tank Car Cleaning - By Contractor
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Raincoat And Other Waterproof Outer Garments Mfg
Rattan Or Fiber Furniture Mfg
Rayon Mfg
Rayon Spinning And Weaving
Rayon Spinning And Weaving
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Razor Mfg. Or Repair - Electric
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Real Estate Agency - Outside Salespersons
Receivers - Radio Communication Mfg
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Receiving Station - Laundry - No Laundering At Same Or Contiguous Location
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Recreational Vehicle Campground
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Residential House Rental
Residential Interior Cleaning Services - By Contractor
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Stage Scenery - Theatrical - Curtain And Drapery Mfg
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Stainles Steel Mfg.
Stains - Varnish, Oil And Wax, Mfg
Stair Building (Wooden) Erection
Stair Building (Wooden) Erection
Staircase Or Stair Mfg Wood
Stamp (Postage) And/Or Coin Dealer - Retail Or Wholesale
Starch Mfg By Wet Corn Milling
Stationery Dealer - Wholesale
Stationery Products Mfg
Stationery Store - Retail
Statistical Report Printing By Publisher Or Contractor
Stave Mfg Wood
Steam Heating Company
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Steel Structures Painting
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Steel Wire Drawing
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Step Mfg Prefabricated Concrete
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Stopper Mfg Rubber
Storage - Cold Or General Merchandise
Storage - Self-Service
Storage Battery Mfg
Storage Warehouse, Public
Store - Furniture - Wholesale
Store Businesses - Retail Or Wholesale - Temporary Staff
Store Counter Mfg Wood
Store, Florist - Fresh Cut Flowers - Retail Or Wholesale
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Street Or Road Landscape Planting And Maintenance - By Specialist Contractor
Street Or Road Rock Excavation
Street Sweeping - By Contractor
Stringing Of Electric Or Telephone Lines - By Contractor
Structural Clay Products Mfg
Structural Glass Block Installation, Interior
Structural Members, Laminated Wood - Arches, Trusses, Timbers
Structural Steel Fabrication
Stucco Work, Building Interiors
Stucco Work, Exterior Walls
Stuffed Toy Mfg Cloth
Stuffing Printed Circuit Boards, Adding Wiring And Chassis By Contractor Per Customer Design
Stunt Flying
Substitute Teachers - Temporary College Or School Staff
Sub-Surface Work - Road Or Street Construction
Subway Construction - Use Appropriate Contracting Classes
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Sugar Cane Milling
Sugar Refining
Sugar Repacking, Mixing, Blending Only
Suit, Skirt, And Coat Mfg
Sulfate Mfg
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# **ENDORSEMENTS**

## **General Information**

## (Regarding standard policy, information page and endorsements)

# GENERAL ENDORSEMENT NOTES

- Insurance carriers may use their own attachment clause and method of execution on each endorsement. The
  execution clause of endorsements issued subsequent to the policy must include at a minimum the following
  information: policy number, endorsement, effective date, name of the insurer and insured, and premium (if
  applicable). Multi-company groups must show the name or the five-digit National Council on Compensation
  Insurance, Inc. (NCCI) carrier code of the member of the group providing the insurance.
- 2. THE PAGES WHICH APPEAR HEREIN INCLUDE COPYRIGHTED MATERIAL FROM THE NATIONAL COUNCIL ON COMPENSATION INSURANCE USED WITH ITS PERMISSION. All rights reserved.

DELAWARE FORMS HAVE BEEN COPYRIGHTED BY THE DELAWARE COMPENSATION RATING BUREAU INC.

The license extended to the Delaware Compensation Rating Bureau, Inc. (DCRB) by the NCCI for use of its copyrighted forms permits the DCRB's members to use such forms provided the form carries the legend "Copyright National Council on Compensation Insurance, Inc." (the year to be filled in accordance with the appropriate year of copyright as found in the Forms Manual issued by the NCCI). Any of the standard forms included in this change may be ordered from the National Council on Compensation Insurance, Inc."

The policy and endorsements have been filed on behalf of the members of the DCRB and approved by the Insurance Commissioner. Accordingly, individual filings with the Insurance Department or the Industrial Accident Board are not required if a member carrier uses the standard form filed by the DCRB. Any company which makes other than authorized changes in or additions to such approved DCRB forms must file the forms directly with the Insurance Department, providing a copy of such filing to the Industrial Accident Board and the DCRB. See Endorsements Filing Procedure for specific instructions.

The information page and its notes were also filed and approved as a standard form. The specific form copyrighted by the NCCI. It will be seen that some of the notes require modifications to this form for use in Delaware, while other notes give the carrier many options as to items to be included. Use of an information page which includes the Delaware requirements and the exercise of any of the other specified options will be considered an approved form, subject only to filing with the DCRB. Any omission(s) of required items from an information page will require filing of such information page with the Insurance Department, with a copy of such filing to be forwarded to the DCRB.

## 3. Endorsement Filing Procedure

The provisions of each endorsement applicable in Delaware as developed by the appropriate committees of the DCRB will be filed by the DCRB with the Department, for all members who have furnished the President of the DCRB with a Power of Attorney to so file on their behalf.

Individual filing with the Insurance Department will not be required by any member carrier with respect to the provisions the standard workers compensation policy and endorsements which have been filed by the DCRB and approved by the Insurance Department.

It is important to note that the NCCI has copyrighted the policy form, the information page and all its standard endorsement forms. In addition, the DCRB has copyrighted the Delaware endorsement forms. If any of these documents are used with no modification, they must contain the appropriate copyright legend. If modifications are made to the form and authorized by the appropriate authority, the form must contain the following statement (with the appropriate year of copyright filled in as found in the Forms Manual issued by NCCI):

© 2021 DELAWARE COMPENSATION RATING BUREAU

"Includes material of the (appropriate Bureau name) Copyright 20 used with its permission."

Following the approval by the Insurance Department of the provisions of endorsements filed by the DCRB, a circular letter will be issued by the DCRB notifying the members of the DCRB.

A new company, which is not yet a member of the DCRB, must submit its policy and information page forms directly to the Insurance Department when it applies for its license to write workers compensation insurance.

A carrier wishing to use any form that varies from the standard in any way must file such form directly with the Insurance Department, with a copy of the filing furnished to the DCRB.

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# **SECTION 3 – ENDORSEMENTS**

The circumstances under which each endorsement must or may be used are described in the supplementary notes following each endorsement.

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Amendatory Endorsement – Farming Operations – Delaware	<u>WC 07 03 03</u>
Audit Noncompliance Charge Endorsement	WC 00 04 24
Contingent Experience Rating Modification Endorsement	WC 00 04 12
Deductible Endorsement – Delaware	<u>WC 07 04 01</u>
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Delaware Construction Classifications Premium Adjustment Endorsement	<u>WC 07 04 02</u>
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Designated Workplaces Exclusion Endorsement	WC 00 03 02
Domestic and Agricultural Workers Exclusion Endorsement	<u>WC 00 03 15</u>
Catastrophe (Other than Certified Acts of Terrorism) Premium Endorsement	WC 00 04 21E
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Federal Mine Safety and Health Act Coverage Endorsement	WC 00 01 02B
Federal Employers Liability Act Coverage Endorsement	WC 00 01 04A
Terrorism Risk Insurance Program Reauthorization Act Disclosure Endorsement	WC 00 04 22C
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Joint Venture as Insured Endorsement	WC 00 03 05
Longshore & Harbor Workers' Compensation Act Coverage Endorsement	WC 00 01 06A
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Premium Discount Endorsement	WC 00 04 06

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Delaware Merit Rating Plan Endorsement	<u>WC 07 04 08</u>

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# Workers Compensation and Employers Liability Policy Form

## **Policy Format**

The policy consists of a General Section and six Parts.

Part One is statutory workers compensation coverage.

Part Two is employer's liability coverage.

**Part Three** provides Other States insurance. This was previously provided by the Other States Endorsement

Part Four shows the insured's duties in event of loss.

Part Five consists of all premium provisions, including premium calculation on cancellation.

Part Six shows the five Conditions of the policy.

Standard Policy: See NCCI Forms Manual	WC 00 00 00 C
Information Page: See NCCI Forms Manual	WC 00 00 01 A
Information Page Notes: See NCCI Forms Manual	W C 00 00 01 C

The information page notes found in the NCCI Forms Manual apply in **Delaware**. Non-NCCI member can contact the Bureau for details.

#### WC 00 01 01A

### DEFENSE BASE ACT COVERAGE ENDORSEMENT

This endorsement applies only to the work described in the Schedule or described on the Information Page as subject to the Defense Base Act. The policy applies to that work as though the location included in the description of the work were a state named in item 3.A. of the Information Page.

General Section C. Workers' Compensation Law is replaced by the following:

#### C. Workers' Compensation Law

Workers' Compensation Law means the workers or workmen's compensation law and occupational disease law of each state or territory named in Item 3.A. of the Information Page and the Defense Base Act (42 USC Sections 1651-1654). It includes any amendments to those laws that are in effect during the policy period. It does not include any other federal workers or workmen's compensation law, other federal occupational disease law or the provisions of any law that provide nonoccupational disability benefits.

Part Two (Employers Liability Insurance), C. Exclusions., exclusion 8, does not apply to work subject to the Defense Base Act.

## Schedule

Description of Work:

- **Note 1:** The Defense Base Act makes the Longshore and Harbor Workers' Compensation Act apply to contractors performing work at overseas military bases, whether in a territory or possession of the United States or in a foreign country, and to various public works contracts performed outside the continental United States.
- **Note 2:** Use this endorsement to provide workers compensation insurance and employer's liability insurance for work subject to the Defense Base Act extension of the Longshore and Harbor Workers' Compensation Act.
- Note 3: The description of the work includes the location where the work is to be performed.

#### WC 00 01 02 B

### FEDERAL MINE SAFETY AND HEALTH ACT COVERAGE ENDORSEMENT

This endorsement applies only to work in a state shown in the Schedule and subject to the Federal Mine Safety and Health Act (30 U.S.C. Sections 801et seq. and 901-944). Part One (Workers Compensation Insurance) applies to that work as though that state were shown in item 3.A. of the Information Page.

The definition of workers compensation law includes the Federal Mine Safety and Health Act (30 U.S.C. Sections 801et seq. and 901-944) and any amendment to that law that is in effect during the policy period.

Part One (Workers Compensation Insurance), section A.2., How This Insurance Applies, is replaced by the following:

Bodily injury by disease must be caused or aggravated by the conditions of your employment. The employee's last day of last exposure to the conditions causing or aggravating such bodily injury by disease must occur during the policy period or, when the last exposure occurred prior to July 1, 1973, a claim based on that disease must be first filed against you during the policy period shown in item 2 of the Information Page.

## Schedule

State

- **Note 1:** Use this endorsement when the policy is to cover exposures subject to the Federal Mine Safety and Health Act.
- **Note 2:** Federal Black Lung workers compensation insurance is provided in a state (including monopolistic state fund states) by naming the state in the Schedule.
- **Note 3:** If this endorsement is used with a policy that does not provide any state workers insurance, the insurer may enter the words "no coverage", or "none", or the equivalent, in item 3.A. of the Information Page.

WC 00 01 04 A

## FEDERAL EMPLOYERS' LIABILITY ACT COVERAGE ENDORSEMENT

# This endorsement applies only to work subject to the Federal Employers' Liability Act (45 USC Sections 51-60) and any amendment to that Act that is in effect during the policy period.

- G. Limits of Liability of Part Two (Employers Liability Insurance) is replaced by the following:
  - G. Limits of Liability

Our liability to pay for damages is limited. Our limits of liability are shown in the Schedule. They apply as explained below:

1. Bodily Injury by Accident. The limit shown for "bodily injury by accident-each accident" is the most we will pay for all damages covered by this insurance because of bodily injury to one or more employees in any one accident.

A disease is not bodily injury by accident unless it results directly for bodily injury by accident.

2. Bodily injury by Disease. The limit shown for "bodily injury by disease-aggregate" is the most we will pay for all damages covered by this insurance because of bodily injury by disease to one or more employees. The limit applies separately to bodily injury by disease arising out of work in each state shown in Item 3.A. of the Information Page or in the Schedule.

Bodily injury by disease does not include disease that results directly from bodily injury by accident

3. We will not pay any claims for damages after we have paid the applicable limit of our liability under this insurance.

If any state is named in Item 2 of the Schedule, Part Two (Employers Liability Insurance) applies in that state to work subject to the Federal Employers' Liability Act as though that state were listed in Item 3.A. of the Information Page. Part One (Workers Compensation Insurance) does not apply in a state shown in the Schedule.

Part Two (Employers Liability Insurance), C. Exclusions. Exclusion 9, does not apply to work subject to the Federal Employer's Liability Act.

#### Schedule

1. Limits of liability Bodily Injury by Accident Bodily Injury by Disease \$\_\_\_\_\_each accident
\$\_\_\_\_aggregate

- 2. State
- **Note 1:** The federal Employers Liability Act makes an interstate railroad liable for bodily injuries sustained by an employee. That liability of the railroad is insured by Part Two (Employers Liability Insurance) unless specifically excluded by Federal Employers Liability Act Exclusion.
- **Note 2:** Use this endorsement when providing Federal Employers Liability Act coverage under Program I or II of Rule XIII of the Basic Manual.
- **Note 3:** Item 2 of the Schedule may be used to extend FELA coverage to a state not listed in item 3.A. of the Information Page.

WC 00 01 06 A

## LONGSHORE AND HARBOR WORKERS' COMPENSATION ACT COVERAGE ENDORSEMENT

This endorsement applies only to work subject to the Longshore and Harbor Workers' Compensation Act in a state shown in the Schedule. The policy applies to that work as though that state were listed in item 3.A. of the Information Page.

General Section C. Workers' Compensation Law is replaced by the following:

### C. Workers' Compensation Law

Workers' Compensation Law means the workers or workmen's compensation law and occupational disease law of each state or territory named in Item 3.A. of the Information Page and the Longshore and Harbor Workers' Compensation Act (33 USC Sections 901-950). It includes any amendments to those laws that are in effect during the policy period. It does not include any other federal workers or workmen's compensation law, other federal occupational disease law or the provisions of any law that provide nonoccupational disability benefits.

Part Two (Employers Liability Insurance), C. Exclusions., exclusion 8, does not apply to work subject to the Longshore and Harbor Workers' Compensation Act.

This endorsement does not apply to work subject to the Defense Base Act, the Outer Continental Shelf Lands Act, or the Nonappropriated Fund Instrumentalities Act.

Schedule

<u>State</u>

Longshore and Harbor Workers'

Compensation Act Coverage <u>Percentage</u>

The rates for classifications with code numbers not followed by the letter "F" are rates for work not ordinarily subject to the Longshore and Harbor Workers' Compensation Act. If this policy covers work under such classifications, and if the work is subject to the Longshore and Harbor Workers' Compensation Act, those non-F classification rates will be increased by the Longshore and Harbor Workers' Compensation Act Coverage Percentage shown in the Schedule.

## WC 00 01 08 A

# NONAPPROPRIATED FUND INSTRUMENTALITIES ACT COVERAGE ENDORSEMENT

This endorsement applies only to the work described in the Schedule or described on the Information Page as subject to the Nonappropriated Fund Instrumentalities Act. The policy applies to that work as though the location shown in the Schedule were a state named in item 3.A. of the Information Page.

General Section C. Workers' Compensation Law is replaced by the following:

## C. Workers Compensation Law

Workers' Compensation Law means the workers or workmen's compensation law and occupational disease law of each state or territory named in Item 3.A. of the Information Page and the Nonappropriated Fund Instrumentalities Act (5 USC Sections 8171-8173). It includes any amendments to those laws that are in effect during the policy period. It does not include any other federal workers or workmen's compensation law, other federal occupational disease law or the provisions of any law that provide nonoccupational disability benefits.

Part Two (Employers Liability Insurance), C. Exclusions., exclusion 8, does not apply to work subject to the Nonappropriated Fund Instrumentalities Act.

Schedule

Description and Location of Work:

Section 3 Endorsements

# Workers Compensation and Employers Liability Insurance Policy

#### WC 00 02 01B

#### MARITIME COVERAGE ENDORSEMENT

This endorsement changes how insurance provided by Part Two (Employers Liability Insurance) applies to bodily injury to a master or member of the crew of any vessel.

A. How This Insurance Applies is replaced by the following:

#### A. How This Insurance Applies

This insurance applies to bodily injury by accident or bodily injury by disease. Bodily injury includes resulting death.

- 1. The bodily injury must arise out of and in the course of the injured employee's employment by you.
- 2. The employment must be necessary or incidental to work described in item 1 of the Schedule of the Maritime Coverage Endorsement.
- 3. The bodily injury must occur in the territorial limits of, or in the operation of a vessel sailing directly between the ports of the continental United States of America, Alaska, Hawaii or Canada.
- 4. Bodily injury by accident must occur during the policy period.
- Bodily injury by disease must be caused or aggravated by the conditions of your employment. The employee's last day of last exposure to the conditions causing or aggravating such bodily injury by disease must occur during the policy period.
- 6. If you are sued, the original suit and any related legal actions for damages for bodily injury by accident or by disease must be brought in the United States of America, its territories or possessions, or Canada.
- C. Exclusions are changed by removing exclusion 10 and by adding exclusions 13 and 14.

This insurance does not cover:

- 13. Bodily injury covered by a Protection and Indemnity Policy or similar policy issued to you or for your benefit. This exclusion applies even if the other policy does not apply because of another insurance clause, deductible or limitation of liability clause, or any similar clause.
- 14. Your duty or obligation to provide transportation, wages, maintenance and cure. This exclusion does not apply if a premium entry is shown in item 2 of the Schedule, except that punitive damages related to your duty or obligation to provide transportation, wages, maintenance, and cure under any applicable maritime law are excluded even if a premium is paid for transportation, wages, maintenance, and cure coverage.
- D. We Will Defend is changed by adding the following statement:

We will treat a suit or other action in rem against a vessel owned or chartered by you as a suit against you.

#### G. Limits of Liability

Our liability to pay for damages is limited. Our limits of liability are shown in the Schedule. They apply as explained below.

1. Bodily Injury by Accident. The limit shown for "bodily injury by accident - each accident" is the most we will pay for all damages covered by this insurance because of bodily injury to one or more employees in any one accident.

A disease is not bodily injury by accident unless it results directly from bodily injury by accident.

Section 3 Endorsements

## Workers Compensation and Employers Liability Insurance Policy

# WC 00 02 01B (continued)

#### MARITIME COVERAGE ENDORSEMENT

2. Bodily Injury by Disease. The limit shown for "bodily injury by disease - aggregate" is the most we will pay for all damages covered by this insurance because of bodily injury by disease to one or more employees. The limit applies separately to bodily injury by disease arising out of work in each state shown in Item 3.A. of the Information Page. Bodily injury by disease will be deemed to occur in the state of the vessel's home port.

Bodily injury by disease does not include disease that results directly from a bodily injury by accident.

\$

3. We will not pay any claims for damages after we have paid the applicable limit of our liability under this insurance.

Schedule

- 1. Description of work:
- 2. Transportation, Wages, Maintenance and Cure Premium

**Exclusion:** This insurance does not cover punitive damages related to your duty or obligation to provide transportation, wages, maintenance, and cure under any applicable maritime law even if a premium is paid for transportation, wages, maintenance, and cure coverage.

 Limits of Liability Bodily Injury by Accident Bodily Injury by Disease

\$ each accident
\$ aggregate

#### WC 00 02 03

### VOLUNTARY COMPENSATION MARITIME COVERAGE ENDORSEMENT

This endorsement adds Voluntary Compensation Maritime Insurance to the policy.

#### A. How This Insurance Applies

This insurance applies to bodily injury by accident or bodily injury by disease. Bodily injury includes resulting death.

- 1. The bodily injury must be sustained by an employee who is a master or member of the crew of a vessel described in the Schedule.
- 2. The bodily injury must occur in employment that is necessary or incidental to work described in item 2 of the Schedule.
- 3. The bodily injury must occur in the territorial limits of, or in the operation of a vessel sailing directly between the ports of, the continental United States of America, Alaska, Hawaii or Canada.
- 4. Bodily injury by accident must occur during the policy period.
- 5. Bodily injury by disease must be caused or aggravated by the conditions of your employment. The employees' last day of last exposure to the conditions causing or aggravating such bodily injury by disease must occur during the policy period.

#### B. We Will Pay

We will pay an amount equal to the benefits that would be required of you if you and your employees described in the Schedule were subject to the workers compensation law shown in the Schedule. We will pay those amounts to the persons who would be entitled to them under that law.

#### C. Exclusions

This insurance does not cover:

- 1. any obligation imposed by a workers compensation or occupational disease law, or any similar law.
- 2. bodily injury intentionally caused or aggravated by you.

## D. Before We Pay

Before we pay benefits to the persons entitled to them, they must:

- 1. Release you and us, in writing, of all responsibility for the injury or death.
- 2. Transfer to us their right to recover from others who may be responsible for the injury or death.
- 3. Cooperate with us and do everything necessary to enable us to enforce the right to recover from others.

If the persons entitled to the benefits of this insurance fail to do those things, our duty to pay ends at once. If they claim damages from you or from us for the injury or death, our duty to pay ends at once.

WC 00 03 11A

### VOLUNTARY COMPENSATION AND EMPLOYERS LIABILITY COVERAGE ENDORSEMENT

This endorsement adds Voluntary Compensation Insurance to the policy.

#### A. How This Insurance Applies

This insurance applies to bodily injury by accident or bodily injury by disease. Bodily injury includes resulting death.

- 1. The bodily injury must be sustained by an employee included in the group of employees described in the Schedule.
- 2. The bodily injury must arise out of and in the course of employment necessary or incidental to work in a state listed in the Schedule.
- 3. The bodily injury must occur in the United States of America, its territories or possessions or Canada, and may occur elsewhere if the employee is a United States or Canadian citizen temporarily away from those places.
- 4. Bodily injury by accident must occur during the policy period.
- 5. Bodily injury by disease must be caused or aggravated by the conditions of your employment. The employee's last day of last exposure to the conditions causing or aggravating such bodily injury by disease must occur during the policy period.

#### B. We Will Pay

We will pay an amount equal to the benefits that would be required of you if you and your employees described in the Schedule were subject to the workers compensation law shown in the Schedule. We will pay those amounts to the persons who would be entitled to them under the law.

#### C. Exclusions

This Insurance does not cover:

- 1. any obligation imposed by a workers compensation or occupational disease law, or any similar law.
- 2. bodily injury intentionally caused or aggravated by you.

#### D. Before We Pay

Before we pay benefits to the persons entitled to them, they must:

- 1. Release you and us, in writing, of all responsibility for the injury or death.
- 2. Transfer to us their right to recover from others who may be responsible for the injury or death.
- 3. Cooperate with us and do everything necessary to enable us to enforce the right to recover from others.

WC 00 03 11A (continued)

## VOLUNTARY COMPENSATION AND EMPLOYERS LIABILITY COVERAGE ENDORSEMENT

If the persons entitled to the benefits of this insurance fail to do those things, our duty to pay ends at once. If they claim damages from you or from us for the injury or death, our duty to pay ends at once.

## E. Recovery From Others

If we make a recovery from others, we will keep an amount equal to our expenses of recovery and the benefits we paid. We will pay the balance to the persons entitled to it. If the persons entitled to the benefits of this insurance make a recovery from others, they must reimburse us for the benefits we paid them.

## F. Employers Liability Insurance

Part Two (Employers Liability Insurance) applies to bodily injury covered by this endorsement as though the State of employment shown in the Schedule were shown in item 3.A. of the Information Page.

Schedule

Employees

State of Employment

Designated Workers Compensation Law

## WC 00 03 13

#### WAIVER OF OUR RIGHT TO RECOVER FROM OTHERS ENDORSEMENT

We have the right to recover our payments from anyone liable for an injury covered by this policy. We will not enforce our right against the person or organization named in the Schedule. (This agreement applies only to the extent that you perform work under a written contract that requires you to obtain this agreement from us.)

This agreement shall not operate directly or indirectly to benefit any one not named in the Schedule.

#### Schedule

- **Note 1:** Use this endorsement to waive the company's right of subrogation against named third parties who may be responsible for an injury.
- **Note 2:** The sentence in () is optional with the company. It limits the endorsement to apply only to specific jobs of the insured, and only to the extent that the insured is required to obtain this waiver.

#### WC 00 04 03

## EXPERIENCE RATING MODIFICATION FACTOR ENDORSEMENT

The premium for the policy will be adjusted by an experience rating modification factor. The factor was not available when the policy was issued. The factor, if any, shown on the Information Page is an estimate. We will issue an endorsement to show the proper factor, if different from the factor shown, when it is calculated.

- **Note 1:** This endorsement may be used if the insured's experience rating modification factor is not available when the policy is issued.
- Note 2: An appropriate typewritten entry may be made in the Information Page instead of using this endorsement.

WC 00 04 25

## EXPERIENCE RATING MODIFICATION FACTOR ENDORSEMENT

This endorsement is added to Part Five—Premium of the policy.

The premium for the policy is adjusted by an experience rating modification factor. The factor shown on the Information Page may be revised and applied to the policy in accordance with our manuals and endorsements. We will issue an endorsement to show the revised factor, if different from the factor shown, when it is calculated.

#### WC 00 04 04

# PENDING RATE CHANGE ENDORSEMENT

A rate change filing is being considered by the proper regulatory authority. The filing may result in rates different from the rates shown on the policy. If it does, we will issue an endorsement to show the new rates and their effective date.

If only one state is shown in Item 3.A. of the Information Page, this endorsement applies to that state. If more than one state is shown there, this endorsement applies only in the state shown in the Schedule.

Schedule

State

- **Note 1:** Use this endorsement if the rates shown in the policy may change because of a rate filing pending when the policy is issued.
- Note 2: An appropriate typewritten entry may be made on the Information Page instead of using this endorsement.

#### WC 00 04 05

#### POLICY PERIOD ENDORSEMENT

The policy period shown in item 2 of the Information Page consists of the consecutive periods shown in the Schedule. Our Manuals and all provisions of the policy apply separately to each period.

#### Schedule

From	to	12:01 A.M.
From	to	12:01 A.M.
From	to	12:01 A.M.

- **Note 1:** Use this endorsement if the policy period is longer than one year and sixteen days and does not consist of complete twelve month periods.
- **Note 2:** Rule III-C of the Basic Manual requires this endorsement to show which period, the first or the last, is to be less than twelve months.

#### WC 00 04 06

## PREMIUM DISCOUNT ENDORSEMENT

The premium for this policy and the policies, if any, listed in item 3 of the Schedule may be eligible for a discount. This endorsement shows your estimated discount in item 1 or 2 of the Schedule. The Final calculation of premium discount will be determined by our manuals and your premium basis as determined by audit. Premium subject to retrospective rating is not subject to premium discount.

Schedule

1.	<u>State</u>		Estimated Eligible Premium			
		First \$5,000	Next \$95,000	Next \$400,000	Balance	

- 2. Average percent discount: \_\_\_\_\_ %
- 3. Other policies:
- 4. If there are no entries in items 1, 2 and 3 of the Schedule see the Premium Discount Endorsement attached to your policy number:
- **Note 1:** Use this endorsement to show the application of Manual Rule VII, Premium Discount, or to identify the insured's policy which shows the application of the Discount Rule.
- **Note 2:** Do not make entries in items 1, 2 or 3 if a policy number is to be shown in item 4.
- **Note 3:** The company has the option of replacing item 1 with the appropriate Table in use by the company.
- Note 4: Item 2 may be used if all eligible premiums are developed in one or more states using the same discount.
- Note 5: Item 3 is available to list all policies that are combined under the Discount Rule.
- Note 6: Use item 4 if premium discount is shown on another policy issued to the insured.

#### WC 00 04 07

## **Rate Change Endorsement**

Rate changes that apply to the policy have been approved by the proper regulatory authority. The changes are shown in the Schedule.

#### Schedule

 
 State
 Date of Change
 State Coverage % Change Workers Act Coverage %

- **Note 1:** Use this endorsement to show a change in rates for state coverage.
- **Note 2:** Use the first and second columns to show the state and effective date of the change.
- **Note 3:** Use the third column if the change is a flat percentage applicable to all classifications.
- **Note 4:** Use the fourth Column to show the new percentage, if any, applicable to non-F classifications for work subject to the Longshore and Harbor Workers Compensation Act.
- **Note 5:** The company may show a fifth column (Classification Code Number and Rate) in order to show the change on a Schedule of Rate basis.

Section 3 Endorsements

# Workers Compensation and Employers Liability Insurance Policy

WC 00 03 08

#### PARTNERS, OFFICERS AND OTHERS EXCLUSION ENDORSEMENT

The policy does not cover bodily injury to any person described in the Schedule.

The premium basis for the policy does not include the remuneration of such persons.

You will reimburse us for any payment we must make because of bodily injury to such persons.

Schedule

Partners Officers Others

#### Notes

- 1. Use this endorsement in a state where an individual has elected pursuant to the workers compensation law not to be covered by the law and to exclude employer's liability coverage where the insured is statutorily exempt from workers compensation coverage.
- 2. Individuals may be designated in this endorsement only when it is proper to do so under the workers compensation law. Individuals may be designated by naming them or by describing them, as, for example:
  - a. all partners;
  - b. all executive officers except the president;
  - c. each person named in Item 4 of the information Page.

## WC 00 03 10

## SOLE PROPRIETORS, PARTNERS, OFFICERS AND OTHERS COVERAGE ENDORSEMENT

An election was made by on behalf of each person described in the Schedule to be subject to the workers compensation law of the state named in the Schedule. The premium basis for the policy includes the remuneration on such persons.

#### Schedule

<u>State</u>

Persons Sole Proprietor: Partners: Officers: Others:

#### Notes:

- 1. Individuals may be designated in this endorsement only when it is proper to do so under the workers compensation law. Individuals may be designated by naming them or by describing them, as, for example:
  - a. all partners;
  - b. all executive officers except the president;
  - c. each person named in Item 4 of the Information Page.

#### WC 07 04 01

#### DEDUCTIBLE ENDORSEMENT — DELAWARE

In consideration of the reduced premium charged for this policy, the insurance afforded by the policy for death benefits and for medical benefits payable under the Delaware Workers Compensation Law applied only to death and medical reimbursement benefits in excess of the deductible amount shown below. The deductible shall apply separately to each accident, regardless of the number of people who sustain injury by such accident.

The company shall pay the deductible amount to the persons entitled thereto. Upon notice of payments by the company, the insured will promptly reimburse the company for any amounts so paid. Failure of the insured to reimburse the company, within 30 days of statement mailing date, may result in coverage being canceled pro rata upon ten (10) days written notice and any resulting return premium may be applied to the deductible amount due.

The deductible amount is for each occurrence.

- The premium is reduced % in consideration of this deductible.
- **Note 1:** Use this Endorsement with the standard policy to provide a death and medical benefits deductible selected in accordance with 19. Del. C. §2372
- Note 2: The company may use its own attachment clause and method of execution.

#### WC 00 03 05

## JOINT VENTURE AS INSURED ENDORSEMENT

If the employer named in Item 1 of the Information Page is a joint venture, and if you are one of its members, you are insured, but only in your capacity as an employer of the joint venture's employees.

**Note 1:** Use this endorsement to insure the members of a joint venture named in Item 1 of the Information Page.

WC 00 03 02

#### **Designated Workplaces Exclusion Endorsement**

The policy does not cover work conducted at or from \_\_\_\_\_\_

#### Notes:

- 1. Use this endorsement to exclude designated workplaces only when it is proper to do so under the workers compensation law. The use of this endorsement is also limited by Note 2.
- 2. Use the blank space in the endorsement to carefully describe the work or workplace to be excluded.
  - a. Example excluding an office address: (Street, City, State)
  - b. Example excluding a construction site: "or in connection with the construction of..." (describe the project, location, contract, etc.)
  - c. Example covering a location and excluding all others within a state: "any place in the State of except (Street, City)."
  - d. Example excluding work insured by another policy: "any workplace covered by insurance policy number issued by Blank Insurance Company."

#### WC 07 03 03

#### AMENDATORY ENDORSEMENT - FARMING OPERATION - DELAWARE

It is agreed that such insurance as is afforded by the policy by reason of the designation of Delaware in Items 3-A of the Information Page does not apply to injury, including death resulting therefrom, sustained by the wife or any minor child of the insured, if a farm employer, unless such wife or minor child is a bona fide employee of the insured and is named below.

It is further agreed that "remuneration," when used as a premium basis for such insurance, shall not include the remuneration of such wife or child not so named.

Name of Wife

Names of Minor Children

- **Note 1:** To be attached to the standard provisions policy affording coverage under the Delaware Workmen's Compensation Law to an individual who is engaged in farming operations in Delaware.
- **Note 2:** The company may use its own attachment clause and method of execution.

#### POLICY INFORMATION PAGE ENDORSEMENT

WC 89 06 00A

The following item(s)

- □ Insured's Name (WC 89 06 01)
- □ Policy Number (WC 89 06 02)
- □ Effective Date (WC 89 06 03)
- □ Expiration Date (WC 89 06 04)
- □ Insured's Mailing Address (WĆ 89 06 05)
- □ Experience Modification (WC 89 04 06)
- Producer's Name (WC 89 06 07)
- □ Change in Workplace of Insured (WC 89 06 08)
- □ Insured's Legal Status (WC 89 06 10)

□ Item 3.A. States (WC 89 06 11)

- □ Item 3.B. Limits (WC 89 06 12)
- □ Item 3.C. States (WC 89 06 13)
- □ Item 3. D. Endorsement Numbers (WC 89 06 14)
- □ Item 4.\* Class, Rate, Other (WC 89 04 15)
- □ Interim Adjustment of Premium (WC 89 04 16)
- □ Carrier Servicing Office (WC 89 06 17)
- □ Interstate/Intrastate Risk I.D. Number (WC 89 06 18)
- □ Carrier Number (WC 89 06 19)

Is changed to read:

* Item 4. Change To:				
Classifications	Code No.	Premium Basis Total Estimated Annual Remuneration	Rate Per \$100 of Remuneration	Estimated Annual Premium
Chaodineatione	110.	Kemuleration		
Total Estim	ated Annual I	Premium \$		
<u>Minimum Premium \$</u>		<u>Deposit Premiu</u>	<u>m \$</u>	

All other terms and conditions of this policy remain unchanged.

#### Notes:

- 1. This endorsement may be used in its present form by placing an X in the applicable block(s), or only the one or more applicable items may be shown.
- 2. This endorsement may be used in its present form by placing an X in the applicable block(s), or only the one or more applicable items may be shown.
- 3. The Bureau copy must show the exact title and "W C 89 –" number for each applicable transaction, e.g., Insured's Name W C 89 06 01.
- 4. Modification factor changes (W C 89 04 06) or rate changes (W C 89 04 15) do not require premium entries in the Item 4. change section.
- 5. Make appropriate entries to reflect applicable changes in item 4.
- 6. This endorsement must not be used for item 4. changes where standard endorsements are available to accomplish the intended purpose, e.g., WC 00 04 07.
- 7. This endorsement must contain an attachment clause which identifies the company, insured, policy number and effective date of the endorsement.
- 8. Any premium item changes not specifically identified in the endorsement, e.g., premium for increased limits Item 3.B., should be inserted and identified in the item 4. section.

Note: Retro Prem. Multiple Lines Endorsement no longer contained within this manual. See NCCI forms manual. Remaining pages renumbered.

#### WC 07 04 09

#### Premium Determination Endorsement – Former Self-Insurers 1

- 1.) This endorsement is added to Part 5 (Premium). It determines the premium you will pay for the insurance afforded by this policy with respect to operations in each of the states listed below.
- 2.) The premium for this policy is the sum of:
  - a) the total premium determined by all provisions of this policy;
  - b) the insurance charge; and
  - c) the rating plan losses which are paid from the rating plan deposit.
- 3.) "State standard premium" is the premium, before applying any discounts, for the insurance for each state listed below, as determined by all provisions of the policy other than this endorsement.
- 4.) "Total standard premium" is the sum of the standard premiums.
- 5.) "Insurance charge" is an amount equal to 10% of the total standard premium. It is payable in advance, cannot be refunded to you and is calculated on the basis of the higher of either the average of the last three years' audited payrolls or the last complete year's payroll. Payrolls will be determined consistent with Basic Manual Rules.
- 6.) "Rating plan deposit" is an amount equal to 50% of the total standard premium. It is payable in advance and is calculated on the basis of the higher of either the average of the last three years' audited payrolls or the last complete year's payroll. Payrolls will be determined consistent with Basic Manual Rules.

The rating plan deposit will be posted by you in the form of an irrevocable letter of credit or deposited by you in a trusted account. The form of the letter or the account, and the financial institution with whom the account is held, must be acceptable to us.

We will use the rating plan deposit to pay rating plan losses. Any unused portion of the rating plan deposit will be returned to you no sooner than thirty months after this endorsement is terminated.

7.) "Rating plan losses" are incurred losses in excess of the sum of the permissible losses for each state. The permissible losses for each state are determined by multiplying the expected loss ratio by the standard premium for each state. The expected loss ratio is the percentage shown for each state below.

We will calculate rating plan losses upon incurred losses valued as of dates to be determined by the company, but not less frequently than six months after the end of the policy and annually thereafter. The calculations will continue until: a) all claims have been closed; b) it is apparent that the rating plan losses will exceed the rating plan deposit; or c) you and we agree that all incurred losses are final.

- 8.) Incurred losses are the sum of:
  - a) all amounts we pay for losses, including medical;
  - b) reserves we estimate for unpaid losses;
  - c) interest on a judgment as required by law;
  - d) Employers' Liability allocated loss adjustment expenses; and
  - e) expenses incurred in recovering against a third party.
- 9.) If either you or we cancel this policy:
  - a) the insurance charge and rating plan deposit will be based upon the total standard premium the policy would have earned if the policy had not been cancelled;
  - b) the insurance charge will be fully earned and retained by us; and
  - c) the rating plan deposit will remain available to us as provided by this endorsement.

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Section 3 Endorsements

### Workers Compensation and Employers Liability Insurance Policy

WC 07 04 09 (continued)

#### Premium Determination Endorsement – Former Self-Insurers 1

<u>STATE</u>

LIST OF STATES

EXPECTED LOSS RATIO

#### Notes:

- 1. This endorsement must be used when insuring employers for exposure which were self-insured within twelve months prior to the application for initial coverage or which were subject to this endorsement on the employer's expiring policy. It applies to assigned risk business only.
- 2. This endorsement may be used:
  - a) if the employer is involved in coal mine operations;
  - b) if the employer is a self-rated risk, as determined by the applicable workers compensation insurance rating organization's filed experience rating plan;
  - c) on a policy subject to retrospective rating; or
  - d) for more than three consecutive years for the same employer.
- 3. An employer's newly commenced operations in a state listed above are subject to this endorsement.
- 4. The company shall audit an insured's operations upon receipt of notice from the Administrative Office and prior to binding coverage.
- 5. The company may use its own attachment clause and method of execution.

#### WC 00 03 01A

#### ALTERNATE EMPLOYER ENDORSEMENT

This endorsement applies only with respect to bodily injury to your employees while in the course of special or temporary employment by the alternate employer in the state named in Item 2 of the Schedule. Part One (Workers Compensation Insurance) and Part Two (Employers Liability Insurance) will apply as though the alternate employer is insured. If an entry is shown in Item 3 of the Schedule the insurance afforded by this endorsement applies only to work you perform under the contract or at the project named in the Schedule.

Under Part One (Workers Compensation Insurance) we will reimburse the alternate employer for the benefits required by the workers compensation law if we are not permitted to pay the benefits directly to the persons entitled to them.

The insurance afforded by this endorsement is not intended to satisfy the alternate employer's duty to secure its obligations under the workers compensation law. We will not file evidence of this insurance on behalf of the alternate employer with any government agency.

We will not ask any other insurer of the alternate employer to share with us a loss covered by this endorsement.

Premium will be charged for your employees while in the course of special or temporary employment by the alternate employer.

The policy may be canceled according to its terms without sending notice to the alternate employer.

Part Four (Your Duties If Injury Occurs) applies to you and the alternate employer. The alternate employer will recognize our right to defend under Parts One and Two and our right to inspect under Part Six.

Schedule

Address

- 1. <u>Alternate Employer</u>
- 2. State of Special or Temporary Employment
- 3. Contract or Project

This endorsement changes the policy to which it is attached and is effective on the date issued unless otherwise stated.

(The information below is required only when this endorsement is issued subsequently to preparation of the policy.)

Endorsement Effective	Policy No.	Endorsement No.
Insured		Premium

Insurance Company

Countersigned by\_\_\_\_\_

Section 3 Endorsements

# Workers Compensation and Employers Liability Insurance Policy

WC 00 03 15

#### DOMESTIC AND AGRICULTURAL WORKERS EXCLUSION ENDORSEMENT

The policy does not cover bodily injury to any person described in the Schedule.

The premium basis for the policy does not include the remuneration of such persons.

You will reimburse us for any payment we are required to make because of bodily injury to such persons.

Schedule

Farm or Agricultural Workers:

Domestic or Household Workers:

#### Notes:

- 1. Use this endorsement in a state where the insured has elected pursuant to the workers compensation law not to be responsible for providing benefits for farm or agricultural workers and employees and to exclude employer's liability coverage where the insured is statutorily exempt from workers compensation coverage.
- 2. Use this endorsement in a state where the insured has elected pursuant to the workers compensation law not to be responsible for providing benefits for domestic or household workers and to exclude employer's liability coverage where the insured is statutorily exempt from workers compensation coverage.
- 3. Use this endorsement in Connecticut only when the insured is not responsible for providing benefits for domestic or household workers and does not elect pursuant to the workers compensation law to provide such benefits. (Sections 31-275(5) (D), (6) (A) of the Connecticut Workers Compensation Law.)
- 4. Individuals may be designated by naming them or by describing them, for example:
  - a) all farm or agricultural workers.
  - b) all domestic or household workers.

Section 3 Endorsements

# Workers Compensation and Employers Liability Insurance Policy

#### WC 00 03 03 C

#### EMPLOYERS LIABILITY COVERAGE ENDORSEMENT

This endorsement applies only to work in the states shown in the Schedule.

- A. Part One (Workers Compensation Insurance) does not apply to work in the state shown in the Schedule.
- B. Part Two (Employers Liability Insurance) applies to work in states shown in the Schedule as though they were shown in Item 3.A. of the Information Page.
- C. Part Two (Employers Liability Insurance), C. Exclusions is changed by adding these exclusions.

This insurance does not cover:

D. Bodily injury to an employee when you are deprived of common law defenses or are subject to penalty because of your failure to secure your obligations under the workers compensation law of any state shown in the Schedule or otherwise fail to comply with that law.

#### Schedule

#### States

This endorsement changes the policy to which it is attached and is effective on the date issued unless otherwise stated.

#### (The information below is required only when this endorsement is issued subsequently to preparation of the policy.)

Endorsement Effective	Policy No.	Endorsement No.
Insured		Premium \$

**Insurance Company** 

Countersigned by\_\_\_\_\_

WC 07 06 01

#### DELAWARE NONRENEWAL ENDORSEMENT

We may elect not to renew the policy. By certified mail we will mail to you, not less than 60 days advance written notice, when the nonrenewal will take effect. Mailing that notice to you at your mailing address, shown in Item 1 of the Information Page, will be sufficient to prove notice.

#### Notes:

- 1. This endorsement must be attached to a policy showing Delaware in Item 3A of the Information Page.
- 2. Nonrenewal of the workers compensation and employers liability insurance policy is regulated by House Bill 403.

#### WC 07 04 02

## DELAWARE CONSTRUCTION CLASSIFICATION PREMIUM ADJUSTMENT ENDORSEMENT

The premium for the policy may be adjusted by a Delaware Construction Classification Premium Adjustment Factor. The factor was not available when the policy was issued. If you qualify, we will issue an endorsement to show the Premium Adjustment Factor after it is calculated.

#### Notes:

- 1. This endorsement may be used when an insured's Premium Adjustment Factor is not available when the policy is issued.
- 2. An appropriate typewritten entry may be made on the policy instead of using this endorsement.

WC 00 01 09 C

## OUTER CONTINENTAL SHELF LANDS ACT COVERAGE ENDORSEMENT

This endorsement applies only to the work described in Item 4 of the Information Page or in the Schedule as subject to the Outer Continental Shelf Lands Act. The policy will apply to that work as though the location shown in the Schedule were a state named in Item 3.A. of the Information Page.

General Section C. Workers Compensation Law is replaced by the following:

#### C. Workers Compensation Law

Workers' Compensation Law means the workers or workmen's compensation law and occupational disease law of each state or territory named in Item 3.A. of the Information Page and the Outer Continental Shelf Lands Act (43 U.S.C. ctions 1331et seq.). It includes any amendments to those laws that are in effect during the policy period. It does not include any other federal workers or workmen's compensation law, other federal occupational disease law or the provisions of any law that provide non-occupational disability benefits.

Part Two (Employers Liability Insurance), C. Exclusions., exclusion 8, does not apply to work subject to the Outer Continental Shelf Lands Act.

Schedule

Description and Location of Work

WC 07 04 08

## DELAWARE MERIT RATING PLAN ENDORSEMENT

This endorsement applies to the insurance provided by this policy because Delaware is shown in Item 3.A of the Information page.

The premium for this insurance may be subject to merit rating plan adjustment because your premium may be less than the amount necessary to be eligible for the Uniform Experience Rating Plan.

The following premium discount or surcharge will be applied to your manual premium based on your claims during the most recent three year period for which statistics are available.

- 1. A 5% credit (discount) will be applied if you had no compensable employee lost-time injuries **Statistical Code 9885.**
- 2. No credit or debit will be applied if you had one (1) compensable employee lost-time injury Statistical Code 9884.
- 3. A 5% debit (surcharge) will be applied if you had two (2) or more compensable employee lost-time injuries Statistical Code 9886.

#### Notes:

- 1. This endorsement must be attached to a policy showing Delaware in Item 3.A of the Information Page.
- 2. Show any merit rating discount or surcharges in Item 4 of the Information Page.

Section 3 Endorsements

# Workers Compensation and Employers Liability Insurance Policy

WC 00 03 26A

#### **RESIDUAL MARKET LIMITED OTHER STATES INSURANCE ENDORSEMENT**

"Part Three - Other States Insurance" of the policy is replaced by the following:

## PART THREE OTHER STATES INSURANCE

#### A. How This Insurance Applies

- 1. We will pay promptly when due the benefits required of you by the workers compensation law of any state not listed in Item 3.A. of the Information Page if all of the following conditions are met:
  - a. The employee claiming benefits was either hired under a contract of employment made in a state listed in Item 3.A. of the Information Page or was, at the time of injury principally employed in a state listed in Item 3.A. of the Information Page; and
  - b. The employee claiming benefits is not claiming benefits in a state where, at the time of injury, (i) you have other workers compensation insurance coverage, or (ii) you were, by virtue of the nature of your operations in that state, required by that state's law to have obtained separate workers compensation insurance coverage, or (iii) you are an authorized self-insurer or participant in a self-insured group plan; and
  - c. The duration of the work being performed by the employee claiming benefits in the state for which that employee is claiming benefits is temporary.
- 2. If we are not permitted to pay the benefits directly to persons entitled to them and all of the above conditions are met, we will reimburse you for the benefits required to be paid.
- 3. This insurance does not apply to fines or penalties arising out of your failure to comply with the requirements of the workers compensation law.

#### **IMPORTANT NOTICE!**

If you hire any employees outside those states listed in Item 3.A. on the Information Page or begin operations in any such state, you should do whatever may be required under that state's law, as this endorsement does not satisfy the requirements of that state's workers compensation law.

-----

### AGREEMENT BY EXECUTIVE OFFICER(S)/LLC MEMBER(S) NOT TO BE SUBJECT TO THE DELAWARE WORKERS' COMPENSATION LAW

Executive officers of corporations and members of Limited Liability Companies (LLCs) are covered under the Delaware Workers' Compensation Law. However, up to eight (8) executive officers who are stockholders of a corporation or up to four (4) members of an LLC may elect not to be subject to Delaware Workers' Compensation Law by completing this agreement with their corporation/LLC. **SPECIAL NOTE**: - CONSTRUCTION corporations/LLCs subject to Title 30, Chapter 25 of the Delaware Code may elect to exclude up to four (4) executive officers who are stockholders of a corporation or up to four (4) members of an LLC. Executive Officers are the president, any vice president, secretary, treasurer or any other executive officer(s) elected by the board of directors in accordance with the charter and the regularly adopted by-laws of the corporation. This Executive Officer/LLC member Exclusion Procedure must be repeated each time a corporation/LLC wishes to change the status of any executive officer/LLC member and/or secures coverage from a different carrier group.

## Name of business

Address of business			
Street/Road/PO Box	Town/City	State	Zip Code
Federal Employer Identification Number			
Business has employee(s) (other than those listed below) - p	lease check here		
Business does not have employee(s) (other than those listed	d below) - please check here	_	
Please check type of business Corporation Not Subject to Title 30, Chapter 25 (non consi Corporation Subject to Title 30, Chapter 25 (construction) Limited Liability Company (LLC) – Maximum 4 exclusion	– Maximum 4 exclusions		
Signature of Representative of Corporation or LLC	Title		Date

Named below are the executive officer(s)/LLC member(s) electing <u>not</u> to be subject to the Delaware Workers Compensation Law:

NAME(s)		MEMBER	STOCKHOLDER	
(Print name)	TITLE	OFFICER(S) SIGNATURE	YES/NO	DATE

.....

IMPORTANT: If you have workers compensation insurance, you <u>must</u> submit the <u>original</u> of this completed form to your insurance carrier, together (in the case of a corporation) with the shareholders resolution(s), shareholders agreement(s), and/or shareholders written consent(s) evidencing the executive officer status of the electing executive officer(s), or together (in the case of an LLC) with the operating agreement and/or certificate of formation evidencing the member status of the electing member(s). If you are a subcontractor, you <u>must</u> also provide a copy of the same documents to each general contractor by whom you are hired.

WC 00 03 04

## INSURANCE COMPANY AS INSURED ENDORSEMENT

The policy does not cover your obligations as a workers compensation reinsurer or insurer of other employers.

Note1: Use this endorsement if the insured is licensed to write workers compensation insurance or reinsurance.

WC 00 03 09

## RURAL ELECTRIFICATION ADMINISTRATION ENDORSEMENT

- 1. We will submit our policy and endorsement forms to the Rural Electrification Agency prior to using them.
- 2. We will mail to the Rural Electrification Agency at least ten days advance notice of the termination of the policy.
- 3. If you are immune from tort liability, we will not use that immunity as a defense unless you so request us. You agree that waiving the defense of immunity will not make us liable for any payment in excess of the limits of liability stated in the policy.

Note 1: Use this endorsement if the insured is a rural electrification cooperative and this endorsement is required by the R.E.A.

WC 00 04 19

#### PREMIUM DUE DATE ENDORSEMENT

Section D of Part Five of the policy is replaced by this provision:

PART FIVE PREMIUM

D. Premium is amended to read:

You will pay all premium when due. You will pay the premium even if part or all of a workers compensation law is not valid. The due date for audit and retrospective premiums is the date of the billing.

# WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE POLICY

#### WC 00 04 21 E

## CATASTROPHE (OTHER THAN CERTIFIED ACTS OF TERRORISM) PREMIUM ENDORSEMENT

This endorsement is notification that your insurance carrier is charging premium to cover the losses that may occur in the event of a Catastrophe (Other Than Certified Acts of Terrorism) as that term is defined below. Your policy provides coverage for workers compensation losses caused by a Catastrophe (Other Than Certified Acts of Terrorism). This premium charge does not provide funding for Certified Acts of Terrorism contemplated under the Terrorism Risk Insurance Program Reauthorization Act Disclosure Endorsement (W C 00 04 22 C), attached to this policy.

For purposes of this endorsement, the following definitions apply:

- Catastrophe (Other Than Certified Acts of Terrorism): Any single event, resulting from an Earthquake, Noncertified Act of Terrorism, or Catastrophic Industrial Accident, which results in aggregate workers compensation losses in excess of \$50 million.
- Earthquake: The shaking and vibration at the surface of the earth resulting from underground movement along a fault plane or from volcanic activity.
- Noncertified Act of Terrorism: An event that is not certified as an Act of Terrorism by the Secretary
  of the Treasury pursuant to the Terrorism Risk Insurance Act of 2002 (as amended) but that meets
  all of the following criteria:
  - a. It is an act that is violent or dangerous to human life, property, or infrastructure;
  - b. The act results in damage within the United States, or outside of the United States in the case of the premises of United States missions or air carriers or vessels as those terms are defined in the Terrorism Risk Insurance Act of 2002 (as amended); and
  - c. It is an act that has been committed by an individual or individuals as part of an effort to coerce the civilian population of the United States or to influence the policy or affect the conduct of the United States Government by coercion.
- Catastrophic Industrial Accident: A chemical release, large explosion, or small blast that is localized in nature and affects workers in a small perimeter the size of a building.

The premium charge for the coverage your policy provides for workers compensation losses caused by a Catastrophe (Other Than Certified Acts of Terrorism) is shown in Item 4 of the Information Page or in the Schedule below:

State

Rate

Premium

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# WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE POLICY

#### WC 00 04 22 C

#### TERRORISM RISK INSURANCE PROGRAM REAUTHORIZATION ACT DISCLOSURE ENDORSEMENT

This endorsement addresses the requirements of the Terrorism Risk Insurance Act of 2002 as amended and extended by the Terrorism Risk Insurance Program Reauthorization Act of 2019. It serves to notify you of certain limitations under the Act, and that your insurance carrier is charging premium for losses that may occur in the event of an Act of Terrorism.

Your policy provides coverage for workers compensation losses caused by Acts of Terrorism, including workers compensation benefit obligations dictated by state law. Coverage for such losses is still subject to all terms, definitions, exclusions, and conditions in your policy, and any applicable federal and/or state laws, rules, or regulations.

#### Definitions

The definitions provided in this endorsement are based on and have the same meaning as the definitions in the Act. If words or phrases not defined in this endorsement are defined in the Act, the definitions in the Act will apply.

"Act" means the Terrorism Risk Insurance Act of 2002, which took effect on November 26, 2002, and any amendments thereto, including any amendments resulting from the Terrorism Risk Insurance Program Reauthorization Act of 2019.

"Act of Terrorism" means any act that is certified by the Secretary of the Treasury, in consultation with the Secretary of Homeland Security, and the Attorney General of the United States as meeting all of the following requirements:

- a. The act is an act of terrorism.
- b. The act is violent or dangerous to human life, property or infrastructure.
- c. The act resulted in damage within the United States, or outside of the United States in the case of the premises of United States missions or certain air carriers or vessels.
- d. The act has been committed by an individual or individuals as part of an effort to coerce the civilian population of the United States or to influence the policy or affect the conduct of the United States Government by coercion.

"Insured Loss" means any loss resulting from an act of terrorism (and, except for Pennsylvania, including an act of war, in the case of workers compensation) that is covered by primary or excess property and casualty insurance issued by an insurer if the loss occurs in the United States or at the premises of United States missions or to certain air carriers or vessels.

"Insurer Deductible" means, for the period beginning January 1, 2021 and ending on December 31, 2027, an amount equal to 20% of our direct earned premiums, during the immediately preceding calendar year.

#### Limitation of Liability

The Act limits our liability to you under this policy. If aggregate Insured Losses exceed \$100,000,000,000 in a calendar year and if we have met our Insurer Deductible, we are not liable for the payment of any portion of the amount of Insured Losses that exceeds \$100,000,000,000; and for aggregate Insured Losses up to \$100,000,000,000, we will pay only a pro rata share of such Insured Losses as determined by the Secretary of the Treasury.

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#### WC 00 04 22 C (continued)

## TERRORISM RISK INSURANCE PROGRAM REAUTHORIZATION ACT DISCLOSURE ENDORSEMENT

#### **Policyholder Disclosure Notice**

- 1. Insured Losses would be partially reimbursed by the United States Government. If the aggregate industry Insured Losses occurring in any calendar year exceed \$200,000,000 the United States Government would pay 80% of our Insured Losses that exceed our Insurer Deductible:
- 2. Notwithstanding item 1 above, the United States Government will not make any payment under the Act for any portion of Insured Losses that exceed \$100,000,000.
- 3. Notwithstanding item 1 above, the United States Government will not make any payment under the Act for any portion of Insured Losses that exceed \$100,000,000.

Schedule

State

Rate

Premium

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WC 00 04 24

## AUDIT NONCOMPLIANCE CHARGE ENDORSEMENT

Part Five – Premium, Section G. (Audit) of the Workers Compensation and Employers Liability Insurance Policy is revised by adding the following:

If you do not allow us to examine and audit all of your records that relate to this policy, and/or do not provide audit information as requested, we may apply an Audit Noncompliance Charge. The method for determining the Audit Noncompliance Charge by state, where applicable, is shown in the Schedule below.

If you allow us to examine and audit all of your records after we have applied an Audit Noncompliance Charge, we will revise your premium in accordance with our manuals and Part 5 – Premium, E. (Final Premium) of this policy.

Failure to cooperate with this policy provision may result in the cancellation of your insurance coverage as specified under the policy.

#### Schedule

State(s)

Basis of Audit Noncompliance Charge Maximum Audit Noncompliance Charge Multiplier

- **Note 1:** For coverage under state-approved workers compensation assigned risk plans, failure to cooperate with this policy provision may affect your eligibility for coverage.
- **Note 2:** The Audit Noncompliance Charge Endorsement must be attached to the policy at inception of the policy term being audited.

## WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE POLICY

WC 00 04 12

## CONTINGENT EXPERIENCE RATING MODIFICATION ENDORSEMENT

The premium for this policy will be adjusted by an experience rating modification factor. The factor shown in the schedule is the Contingent Experience Rating Modification factor based on the appropriate experience data available and replaces any prior experience modification factor. We will issue an endorsement to show a revised factor if appropriate additional experience data becomes available. The contingent factor will apply unless a revised factor is subsequently issued.

Schedule

This endorsement changes the policy to which it is attached and is effective on the date issued unless otherwise stated.

(The information below is required only when this endorsement is issued subsequently to preparation of the policy.)

Endorsement Effective Insured Policy No.

Endorsement No. Premium

Insurance Company

Countersigned by\_

WC 00 04 12 (Ed. 1-90)

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# WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE POLICY

#### WC 00 04 14 A

#### 90-DAY REPORTING REQUIREMENT -- NOTIFICATION OF CHANGE IN OWNERSHIP ENDORSEMENT

You must report any change in ownership to us in writing within 90 days of the date of the change. Change in ownership includes sales, purchases, other transfers, mergers, consolidations, dissolutions, formations of a new entity, and other changes provided for in the applicable experience rating plan. Experience rating is mandatory for all eligible insureds. The experience rating modification factor, if any, applicable to this policy, may change if there is a change in your ownership or in that of one or more of the entities eligible to be combined with you for experience rating purposes.

Failure to report any change in ownership, regardless of whether the change is reported within 90 days of such change, may result in revision of the experience rating modification factor used to determine your premium.

This reporting requirement applies regardless of whether an experience rating modification is currently applicable to this policy.

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## SECTION 4 -RULES AND PROCEDURE GOVERNING THE APPLICATION OF THE RETROSPECTIVE RATING PLANS - DELAWARE

# PART ONE DESCRIPTION OF THE PLAN

# I. INTRODUCTION

The rules contained in this manual apply only to Workers Compensation and Employers Liability Insurance when written either alone or in combination with other commercial casualty insurance. Refer to the Retrospective Rating Plan issued by the Insurance Services Office for rules that govern the other commercial casualty insurance.

## A. GENERAL EXPLANATIONS

## 1. PLAN IS OPTIONAL

The application of this Plan is optional and may be used only upon election by the insured and acceptance by the insurance carrier.

## 2. OBJECT OF THE PLAN

This plan adjusts the premium for the insurance to which it applies on the basis of losses incurred during the period covered by that insurance. The intent is to charge a premium which reflects those losses. Within the principle of insurance, retrospective rating establishes the reasonable cost of insurance by using losses incurred during the term of that insurance and adding the insurance carrier's expenses and the taxes on premiums.

# 3. LOSS CONTROL INCENTIVE IN USE OF THE PLAN

The Plan provides an incentive to the insured to control and reduce losses because the retrospective premium will be the result of losses during the rating period. To the extent that the insured controls losses, there is a reward through lower premiums. The Plan also dispels any concerns the insured may have that its premium depends mostly upon losses incurred by other risks because the greatest part of the retrospective premium is used to pay for the insured's own losses.

# 4. COST-PLUS FEATURE OF THE PLAN

The cost-plus characteristics of this plan exist because the retrospective premium for a rating period is based on the incurred losses during that period, so that it is in the nature of a dollar for dollar cost method. Premium under the Plan is the direct result of such incurred losses because the Plan reflects the cost of losses plus the insurance carrier's expenses in providing the insurance.

## 5. EXPERIENCE RATING PLAN MANUAL

Retrospective rating is an independent option and it is not a substitute for experience rating. Retrospective rating is superimposed upon the premium resulting from experience rating.

## 6. RISKS NOT SUBJECT TO EXPERIENCE RATING

For risks not subject to experience rating, retrospective rating premium is based on the premium determined by application of Manual or other authorized rates.

# 7. RISKS OPERATING IN MORE THAN ONE STATE

This Plan may be applied on an intrastate or interstate basis.

## 8. PREMIUM DISCOUNT

Any standard premium under this Plan is not subject to the premium discount provided in Rule VII of the Basic Manual for Workers Compensation and Employers Liability Insurance. The reason is that premium discount recognizes variations in issuing and servicing expenses whereas retrospective rating incorporates those elements by means of the factors used to compute premium under this Plan.

# 9. SCHEDULE (Y) AND SCHEDULE (X) EXPENSE RATIO TABLES

The Plan includes tables of expense ratio to be used by each company in accordance with the expense table adopted by the company. They are in Part Four. Such tables are required only for Rating Option V described in Part Two-II-"Retrospective Rating Options". The purpose of the Schedule (Y) and Schedule (X) expense tables is to indicate the amount of premium for company expenses, profit or contingencies, but not taxes. The total amount for such expense is determined by multiplying the standard premium of the risk by the factor for that size premium in the Table of Expense Ratios.

**NOTE:** Schedule (Y) and Schedule (X) expense ratio tables are often referred to as representing the stock and non-stock systems of company expenses respectively.

# 10. INCREASED LIMITS FOR EMPLOYERS LIABILITY

If the policy provides increased limits for Part Two, such premium and incurred losses may be subject to the Plan.

# **II. DEFINITIONS**

# A. EMPLOYER

Employer may be an individual, partnership, joint venture, corporation, association, a fiduciary such as a trustee, receiver or executor, or other legal entity.

# **B. INSURED**

Insured means the employer designated in Item I of the Information Page of the policy or policies to which this Plan is applied by the carrier which issued such insurance. Insured may be two or more legal entities if the same person, or group of persons, owns the majority interest in such entities. The Experience Rating Plan Manual defines majority interest. It usually means:

- **1.** Majority of voting stock, or
- 2. Majority of members or directors if there is no voting stock, or
- **3.** Majority participation of general partners in profits of a partnership.

# C. RISK

Risk means the insured to which this Plan is applied.

# D. RATES

- **1.** Manual rate means either:
  - **a.** the manual rate that has been established by the DCRB if no deviation or schedule rating

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exists.

- **b.** the manual rate that has been established by the DCRB modified by an approved schedule rating adjustment.
- **c.** Carrier Manual Rate if an insurance company has had a deviation from DCRB Manual Rate stamped "Filed" by the Insurance Commissioner.
- 2. DCRB Manual Rate means the rate shown after the classification code number on the rate pages in Section 2 of the Basic Manual for Workers Compensation and Employers Liability Insurance.

# E. STANDARD PREMIUM

For the purpose of this Plan, standard premium means the premium for the risk determined on the basis of carrier rating values, any experience rating modification, loss constant where applicable, and minimum premiums. Determination of standard premium shall exclude:

- **1.** Premium Discount
- 2. The Expense Constant
- 3. Premium resulting from non-ratable elements in the manual rates and non-ratable supplemental loads.
- 4. Premium developed by the passenger seat surcharge under Code **9108** Private Aircraft passenger capacity.
- 5. Premium developed by the occupational disease rates for risks subject to the Federal Coal Mine Health and Safety Act.
- 6. Premium developed by the charge for Terrorism.
- 7. Premium developed by the charge Catastrophe (other than Certified acts of Terrorism) provision located in the Basic Manual.

# F. INCURRED LOSSES

Incurred losses used in the rating formula for determining premium under this Plan are those reported under the rules of the Unit Statistical Plan Manual adopted by the rating organization. Generally, incurred losses are the actual losses paid and outstanding, interest on judgments, expenses incurred in obtaining third party recoveries, and allocated loss adjustment expenses for employers liability losses.

Incurred losses resulting from an accident or exposure provided for via a non-ratable element or a non-ratable supplemental load shall be excluded.

The rating formula shall not include losses involving passenger employees resulting from the crash of an aircraft under classification code **9108**.

For complete details on instructions which shall be followed regarding incurred losses, refer to the Unit Statistical Plan Manual.

## G. RATING ORGANIZATION

Rating organization means the Delaware Compensation Rating DCRB.

## H. ANNIVERSARY RATING DATE

## 1. SINGLE POLICY RISK

The anniversary rating date for application of this Plan is the effective month and day of the policy in effect.

## 2. MULTIPLE POLICY RISK

If the risk subject to the Plan includes more than one policy with different effective dates, the anniversary rating date shall be determined by the rating organization.

**NOTE:** The Plan applies for the period of the policy or policies subject to the Plan. If the period for the application of the Plan is changed, refer to Part Three.

## I. LONG TERM CONSTRUCTION PROJECT

A long term construction project means a construction or erection project expected to require more than 1 year for completion and let under one contract or more than one concurrent or consecutive contracts. Such a project may be insured under 1 year policies or policies issued for any period not longer than 3 years.

## J. WRAP-UP CONSTRUCTION PROJECT

A wrap-up construction project is a construction, erection or demolition project for which policies have been issued by one or more insurance carriers under the same management to insure two or more legal entities engaged in such a project. The entities insured shall be limited to the general contractor (including any owner or principal acting as a general contractor) and subcontractors performing work under contracts let on an ex-insurance basis. If the contract between the owner or principal and such general contractor is on an ex-insurance basis, the owner or principal is an eligible entity for the combination.

The project must be confined to operations at a single location. In connection with building roadways, tunnels, waterways or surface or underground conduits, the entire job is considered a single location if the construction is performed by a single general contractor for a single owner or principal. The project must be of definite duration involving work to be performed continuously to completion.

## III. ELIGIBILITY FOR THE PLAN

## A. ONE YEAR PLAN

A risk is eligible for a one year plan if the estimated Standard Premium is at least \$25,000.

# B. THREE YEAR PLAN

- 1. A risk is eligible for a three-year plan if the estimated Standard Premium for 3 years is at least \$75,000.
- **C.** A Long-Term Construction Project is eligible for Rating Option V if the estimated Standard Premium is an average of \$75,000 or more per year. For such a project, the retrospective rating premium shall be based on the entire period required for completion of the project.
- **D.** Two or more policies on a W rap-Up Construction Project may be combined for the purpose of retrospective rating If the estimated total Standard Premium for the project to be done by such combined entities is \$500,000 or more, a W rap-Up Construction Project may be treated as a Long Term Construction Project.

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# PART TWO OPERATION OF THE PLAN

## I. HOW PREMIUM IS DETERMINED UNDER THE PLAN

Retrospective premium is computed on the basis of the formulas in IA and D of this Section of the Plan.

# A. DEFINITIONS OF TERMS USED FOR THE FORMULA

## 1. STANDARD PREMIUM

Standard Premium is defined in Part One of this Plan. Refer to Part One-II-E.

## 2. BASIC PREMIUM

The Basic Premium is a percentage of the Standard Premium. It is determined by multiplying the Standard Premium by a Basic Premium Factor. Basic Premium factors are based on the Table of Expense Ratios, the Table of Insurance Charges and the individual loss limitation if selected. Refer to Part Four-Premium Computation Tables.

The Basic Premium provides: insurance carrier expenses such as for acquiring and servicing the insured's account; loss control services, premium audit and general administration of the insurance; an adjustment for limiting the retrospective premium between the minimum retrospective premium and the maximum retrospective premium; and an allowance for the insurance carrier's possible profit or contingencies.

The Basic Premium does not cover premium taxes nor claim adjustment expenses. The latter elements are usually provided by the Tax Multiplier and the Loss Conversion Factor.

# 3. CONVERTED LOSSES

Converted Losses are based on the Incurred Losses of the risk during the period of the policy or policies to which this Plan is applied. A Loss Conversion Factor is applied to such losses to produce the Converted Losses. Refer to No. 4 below. Incurred losses are defined in Part One-II-F.

# 4. LOSS CONVERSION FACTOR

The Loss Conversion Factor usually covers claim adjustment expenses and the cost of the insurance carrier's claim services such as investigation of claims and filing claim reports.

## 5. TAX MULTIPLIER

The Tax Multiplier covers licenses, fees, assessments and taxes which the insurance carrier must pay on the premium which it collects.

## 6. MINIMUM RETROSPECTIVE PREMIUM

The Minimum Retrospective Premium is a percentage of the Standard Premium. It is the least amount of premium to be paid by the risk subject to this Plan.

The Minimum Retrospective Premium Factor is established by agreement between the risk and the insurance carrier. Refer to II-B-2.

## 7. MAXIMUM RETROSPECTIVE PREMIUM

The Maximum Retrospective Premium is a percentage of the Standard Premium. It is the greatest

amount of premium to be paid by the risk subject to this Plan. It has the effect of placing a limit on the impact of incurred losses on the retrospective premium.

The Maximum Retrospective Premium Factor is established by agreement between the risk and the insurance carrier. Refer to II-B-2.

## B. ADDITIONAL ELECTIVE ELEMENTS FOR THE RETROSPECTIVE PREMIUM FORMULA

The insured and the insurance carrier may agree that either or both of the following additional elective premium elements will be included in the Retrospective Premium Formula:

- 1. Excess Loss Premium
- 2. Retrospective Development Premium
  - **NOTE:** These elective elements are subject to the Tax Multiplier as shown in the Retrospective Premium Formula in D.

# a. EXCESS LOSS PREMIUM

This elective premium element is permitted only if the total Standard Premium subject to the Plan is at least \$100,000. The use of this elective element is intended to avoid the possibility that high cost losses will have too great an impact on the retrospective premium. Election of a loss limitation places a limit on the amount of incurred loss arising out of any one accident, which will be included in the retrospective premium formula. Excess Loss Premium is the premium charge for such limitation on losses used in computing the retrospective premium. The loss limitations arising out of any one accident which may be used by agreement follow:

- i. \$25,000 per accident for a risk with total Standard Premium of at least \$100,000.
- **ii.** Higher than \$25,000 for a risk with total Standard Premium over \$100,000 provided such higher accident loss limitation does not exceed 50% of the Standard Premium.

For all risks, the insurance carrier pays all incurred losses regardless of any retrospective rating loss limitation.

Excess Loss Premium is computed as shown below:

Standard Premium x Excess Loss Premium Factor x Loss Conversion Factor.

The Excess Loss Factors and the Tables of Excess Loss Adjustment Amounts are shown in Part Four of this Manual. Use the Table of Classifications by Hazard Group in Part Four of this Manual to determine proper excess loss factor.

A loss limitation may be changed, or included, or excluded after this plan has been applied to a risk provided the new agreement is not retroactive.

# b. RETROSPECTIVE DEVELOPMENT PREMIUM

The purpose of this elective premium element is to stabilize premium adjustments for risks subject to this Plan. Refer to Part Three – Administration of Plan – Rule 111-3 for premium adjustment rules. Retrospective development premium anticipates future increases in loss costs. The Retrospective Development Premium is included only in the first three adjustments of the retrospective premium and is not included in any later premium computations.

Retrospective Development Premium is computed as shown below:

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Standard Premium x Retrospective Development Factor x Loss Conversion Factor

The Retrospective Development Factors are shown in the State Special Rating Values – Delaware.

# C. THE RETROSPECTIVE PREMIUM WHEN ADDITIONAL ELECTIVE PREMIUM ELEMENTS ARE INCLUDED

The retrospective premium for a risk which has elected either or both of the additional elective premium elements is determined by the following formula:

Retrospective Premium =

- 1. Basic Premium Plus
- 2. Converted Losses Plus
- 3. Excess Loss Premium Plus
- 4. Retrospective Development Premium
- 5. Multiply the sum of 1 + 2 + 3 + 4 by the Tax Multiplier
  - **NOTE:** Include item 3 or 4 or both in the formula depending on whether such elective premium elements are in the retrospective agreement.

The result of this calculation is the retrospective premium when the risk has elected one or both of the elective premium elements. The retrospective premium shall not be less than the Minimum Retrospective Premium nor more than the Maximum Retrospective Premium.

## I. RETROSPECTIVE RATING SELECTION OF FACTORS

## A. EXPLANATION

The Basic Premium is determined by using the Table of Expense Ratios to determine the insurance carrier expenses and the Tables of Insurance Charges for the remainder of the Basic Premium. The Loss Conversion Factor and Minimum and Maximum Retrospective Premium are subject to agreement between the insured and the insurance carrier. The Tax Multiplier, Excess Loss Premium and Retrospective Development Premium are determined on the basis of the state or states included in this option.

(a) Retrospective Rating may be applied to any of the following types of insurance alone or to any combination of such insurance:

Workers Compensation and Employers Liability

Third Party Liability Insurance for Commercial Lines

Commercial Automobile Physical Damage

Other Types of Insurance specified in the Retrospective Rating Plan issued by the Insurance Services Office.

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For illustrations and examples of combinations, refer to the Retrospective Rating Plan issued by the Insurance Services Office.

- **NOTE:** When the plan includes Workers Compensation and other commercial casualty insurance, the total retrospective premium, including the minimum and maximum retrospective premium, is determined on the basis of all insurance in the plan.
- (b) For an interstate risk, an average of the specified state tax multipliers weighted by the state standard premiums shall be used. For computing the Basic Premium Factor, the standard average tax multiplier may be applied.

Refer to Appendix for explanations and examples.

# B. THREE YEAR PLAN OPTIONAL

1. Retrospective Rating may also be applied to a risk for a period of three years. Follow the procedure and examples cited in B-2 above, but determine the insurance carrier expenses on the basis of the annual Standard Premium and the remainder of the Basic Premium by use of the Standard Premium for the 3 year period of the Plan.

# C. LONG TERM OR WRAP-UP CONSTRUCTION PROJECTS

- 1. Retrospective Rating may be applied to such projects in the following manner:
  - **a.** The project may be insured under a series of 1 year policies. Use Rule II-B above.
  - **b.** The project may be insured under a series of 3 year policies. Use Rule II-C above.
  - **c.** The Plan shall apply to such projects so that the Retrospective Premium is computed on the basis of the Standard Premium for the entire duration of the project.
  - **NOTE:** For determining retrospective premium for plans applied on a three year basis, or Long Term or W rap Up Construction Projects, any revision in Tax Multipliers and Excess Loss Premium Factors shall be applied to policies as of the first normal anniversary date of the risk, which is on or after the date of such revision, unless the revision is authorized for application to outstanding policies.

# **III. CANCELLATION OF POLICY**

# A. EXPLANATION

While the Cancellation Condition of the Standard Policy permits cancellation by the insured or insurance carrier, the premium determination for a cancelled policy is controlled by Rule X-Cancellation in the Basic Manual for Workers Compensation and Employers Liability Insurance.

# B. RETROSPECTIVE PREMIUM DETERMINATION UPON CANCELLATION

- 1. Cancellation By the Insurance Carrier, except for non-payment of premium.
- **2.** Cancellation By the Insured When Retiring From Business provided:
  - a. All work covered by the policy has been completed, or
  - b. All interest in any business covered by the policy has been sold, or
  - **c.** The insured has retired from all business covered by the policy.

**3.** If the reason for the cancellation is No. 1 or 2 above, Retrospective Premium for the cancelled policy shall be computed as follows:

## **EXCEPTION FOR NON-PAYMENT OF PREMIUM:**

If the cancellation by the insurance carrier is because of non-payment of premium by the insured, the Maximum Retrospective Premium shall be based on a Standard Premium which shall be the premium for the cancelled policy (under Basic Manual Rule X-C) extended pro-rata to an annual basis.

- **4.** Cancellation By the Insured, Except When Retiring From Business For the Reasons Stated in B-2 Above. Determine the Retrospective Premium as follows:
  - **a.** The premium for the cancelled policy is to be calculated on a short rate basis under Basic Manual Rule X-E.
  - **b.** Use the Retrospective Premium Formula in this Section of the Plan to establish the Retrospective Premium as shown below:
    - i. Basic Premium and if applicable, Excess Loss Premium and Retrospective Development Premium shall be computed by using the short rate premium in 4a above as the Standard Premium.
    - **ii.** Minimum Retrospective Premium shall be the short rate premium in 4a above.
    - **iii.** Maximum Retrospective Premium shall be based on a Standard Premium which shall be calculated by using the actual payroll for the period the policy was in effect, extending that payroll pro-rata to an annual basis and then multiplying such extended payroll by the authorized rates and experience rating modification.

## EXAMPLE:

ASSUME:

# CALCULATION OF MAXIMUM RETROSPECTIVE PREMIUM UNDER RULE 4b.

POLICY IN EFFECT:					
MANUAL RATE (PER \$100) PAYROLL					
ACTUAL PAYROLL FOR 185 DAYS					
EXPERIENCE RATING MODIFICATION 1					
	MAXIMUM RETROSPECTIVE PREMIUM FACTOR				
	(a)	Payroll extended to an annual basis:			
		\$555,000 x <u>365 days</u> = 185 days	\$1,095,000		
	(b)	Annual Standard Premium = \$1,095,000 x 5.00 (per \$100) x 1.00 =	\$54,750		
	(c)	Maximum Retrospective Premium: \$54,750 x 1.60 =	\$87,600		

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## 5. Cancellation of Three Year Plan

If a policy for a Three Year Retrospective Rating is cancelled, the Retrospective Premium shall be computed as follows:

- a. Determine premium for the cancelled policy in accordance with Manual rules X-C or X-E depending on the reason for the cancellation. If the Plan was applied to a 3 year policy, each 12 month unit within such a policy is treated as a separate policy. Refer to Basic Manual rule III-C-3.
- **b.** A short rate factor does not apply to any premium for completed 12 month policy units. Apply the short rate factor under Basic Manual rule X-E only to the premium for the 12 month unit cancelled by the insured when not retiring from the business.
- c. If the reason for the cancellation of the Three year Plan is No. 1 or 2 in Rule B of this Section, the Total Standard Premium is the sum of the pro-rata premium under Rule B and the Standard Premium for each completed 12 month unit. Use this total Standard Premium to establish the Basic Premium, and if applicable, Excess Loss Premium and Retrospective Development Premium.
- d. If the cancellation by the carrier is caused by non-payment of premium by the insured, the Maximum Retrospective Premium shall be based on a Total Standard Premium which shall be the sum of the premium, extended pro rata to an annual basis, for the cancelled 12 month unit of the policy (under Manual Rule X-C) and the standard premium for each completed 12 month unit, such sum then extended pro rata to a 3 year basis
- e. If the reason for the cancellation of the Three Year Plan is No. 4 in Rule B of this Section, the Total Standard Premium shall be the sum of the short rate premium for the in completed 12 month unit (under Manual Rule X-E) and the standard premium for each completed 12 month unit. This total Standard Premium is the Minimum Retrospective Premium and also shall be used to determine the Basic Premium, and if applicable, Excess Loss Premium and Retrospective Development Premium. The Maximum Retrospective Premium shall be based on a Total Standard Premium which is the sum of the premium, extended pro-rata to an annual basis, for the cancelled 12 month unit of the policy (under Manual Rule X-C) and the Standard Premium for each completed 12 month unit, such sum then extended pro-rata to a 3 year basis.

# EXAMPLE: I RETROSPECTIVE PREMIUM CALCULATION ON THREE YEAR POLICY CANCELLED BY THE INSURED AFTER 185 DAYS

ACTUAL PAYROLL FOR 185 DAYS							
MANUAL RATE (PER \$100 PAYROLL)							
EXPERIENCE RATING MODIFICATION							
MAXIMUM RETROSPECTIVE PREMIUM FACTOR							
(a)		extended to an annual basis:					
	\$555,00	0 x <u>365 days</u> = 185 days	\$1,095,000				
(b)	Annual S	Standard Premium = \$1,095,000 x 5.00 (per \$100) x 1.00 =	\$54,750				
(c)	Short rate percentage for 185 days — Refer to Basic Manual Rule X-F						
(d)	Short Rate Premium for cancelled policy = \$54,750 x .61 =						
(e)	Standard Premium — Short Rate Basis =						
(f)	Minimum Retrospective Premium TT						
	Standard Premium is the Minimum Retrospective Premium and also is used to determine the Basic Premium, and if applicable, Excess Loss Premium and Retrospective Development Premium.						
(g)	Maximum Retrospective Premium Explanation: The Maximum Retrospective Premium is based on the Standard Premium without short rate factor, extended pro-rata to a 3 year basis.						
CALCULATION							
	(i)	Standard Premium for 185 days (not short rate) = \$555,000 x 5.00 (per \$100) x 1.00 =	\$27,750				
	(ii)	Standard Premium without short rate factor extended to a 3 year basis =	\$164,250				
		\$27,750 x <u>1095 days</u> = 185 days					

(iii) Maximum Retrospective Premium = \$164,250 x 1.60 = \$262,800

EXAMPLE: II RETROSPECTIVE PREMIUM CALCULATION ON THREE YEAR POLICY CANCELLED BY THE INSURED AFTER 1 YEAR AND 185 DAYS						
STANDARD PREMIUM FOR FIRST 12 MONTH UNIT \$50,000						
ACTUAL PAYROLL FOR 185 DAYS OF SECOND 12 MONTH UNIT \$5						
MANUAL RATE (PER \$100 OF PAYROLL)						
EXPERIENCE MODIFICATION — USE EXPERIENCE RATING MODIFICATION 1.00 APPLICABLE TO EACH 12 MONTH UNIT						
MAXIMUM	RETRO	OSPECTIVE PREMIUM FACTOR	1.60			
(a)	Actual	payroll extended to an annual basis:				
	\$555,0	000 x <u>365 days</u> = 185 days	\$1,095,000			
(b)	Annua	al Premium for second 12 month unit = \$1,095,000 x 5.00 (per \$100) x 1.00 =	\$54,750			
(c)	Short	rate percentage for 185 days — Refer to Basic Manual Rule X-F	61%			
(d)	Short Rate Premium for incomplete 12 month unit = \$54,750 x .61 =					
(e)	Total Standard Premium = \$50,000 + \$33,398					
(f)	Minimum Retrospective Premium					
	Total Standard Premium is the Minimum Retrospective Premium and also is used to determine the Basic Premium, and if applicable, Excess Loss Premium and Retrospective Development Premium.					
(g)	base	mum Retrospective Premium Explanation: The Maximum Retrospective Premium is d on the Total Standard Premium without short rate factor, extended pro-rata to a 3 year c. Calculation				
	(i)	Standard Premium for completed 12 month unit	\$50,000			
	(i)	Standard Premium for 185 days = \$555,000 x 5.00 (per \$100) x 1.00 =	\$27,750			
	(iii)	Standard Premium for 185 days extended pro-rata to annual basis =				
	\$27,5,00 x <u>365 days</u> = \$54,75 185 days					
	(iv)	Total Standard Premium \$50,000 + 54,750 =	\$104,750			
	(v)	Total Standard Premium extended pro-rata to a 3 year basis =				
		$104,750 \times \frac{3}{2} =$	\$157,125			
	(vi)	Maximum Retrospective Premium = \$157,125 x 1.60 = .	\$251,400			

# C. VALUATION OF LOSSES

If the policy is cancelled by the insured or insurance carrier, the first determination of retrospective premium shall be based upon incurred losses valued six months after the termination date.

# PART THREE ADMINISTRATION OF THE PLAN

# I. ELECTION OF INSURED TO BE SUBJECT TO RETROSPECTIVE RATING

## A. HOW THE INSURED ELECTS TO BE SUBJECT TO THE PLAN

- 1. The insured elects to be subject to this Plan by notifying the insurance carrier that it has agreed to application of the Plan. This notification shall be executed in writing.
- 2. Any form of election is acceptable provided it includes the information shown in C below.

## **B. HOW CARRIER ACCEPTS ELECTION OF THE INSURED**

- **1.** The carrier agrees to the election of the insured to be subject to the Plan by accepting the insured's written notification.
- 2. After the carrier accepts the insured's election to be subject to this Plan, notification of coverage shall be sent to the DCRB not later than 60 days after the effective date of the Plan indicated on that form.
  - **NOTE:** The DCRB must be notified by the carrier if they and the insured agree to shorten or lengthen the period of the Plan's application, up to a maximum of 60 days.

# C. INFORMATION IN ELECTION OF THE INSURED

The following information is required in the election signed by the insured:

- **1.** Name of Insured.
- 2. Effective date of plan.
- 3. Minimum retrospective premium factor.
- 4. Maximum retrospective premium factor.
- 5. Loss conversion factor.
- 6. Loss limitation option and loss elimination ratio (LER), if applicable.
- 7. Retrospective Development Premium Option, if applicable.
- 8. One or Three Year application of the Plan.
- 9. Long Term Construction Project-Details, if applicable.
- **10.** W rap Up Construction Project-Details, if applicable.
- **11.** Any special conditions affecting the Plan, such as the inclusion of other commercial casualty insurance.
- **12.** Signature by the insured, for example, proprietor, partner or duly authorized officer of corporation.

The following and any other additional information may also be included:

- **1.** Address of insured.
- **2.** A statement that the insured understands the terms and obligations of this Plan, including the method of premium computation, payments and penalties for cancellations.

# D. STATES IN W HICH SELECTED PLAN APPLIES

- 1. If the risk operates in only one state, designate this state on the notification of coverage.
- 2. If the risk operates in more than one state, list the states to which the selected rating option will apply.
- 3. One or more additional states may be included in the plan applicable to a risk after plan effective date.

### II. REPORTS OF PREMIUMS AND LOSSES UNDER THE PLAN

### 1. PREMIUMS

The standard premiums used as the basis of the Retrospective Premium are those reported in accordance with the Unit Statistical Plan Manual.

## 2. INCURRED LOSSES

The incurred losses used for determining the Retrospective Premium are those reported under the Unit Statistical Plan Manual.

**NOTE:** For complete details on instructions which shall be followed for Nos. 1 and 2 above, refer to the Unit Statistical Plan Manual.

# 3. VERIFICATION OF DATA

All data reported to, and accepted by the DCRB under the Unit Statistical Plan Manual shall be accepted as verified data for computation of the Retrospective Premium.

### III. FILING REQUIREMENTS

### 1. NOTIFICATION OF COVERAGE

Send one copy of Notification of Coverage to this DCRB for all plans, both intrastate and interstate, which apply in this jurisdiction.

### 2. FACTORS FOR RETROSPECTIVE RATING OPTION V

- **a.** Two copies of an "Application for Approval of Proposed Retrospective Rating Values" shall be filed for approval with the DCRB.
- b. A revised calculation of the Basic Premium Factor if any change results in an increase or decrease beyond the lowest or highest original estimated standard premium sizes selected. A new "Application for Approval of Proposed Retrospective Rating Values" shall be filed if the Basic Premium Factor changes.

### IV. COMPUTATION OF RETROSPECTIVE PREMIUM

### **GENERAL EXPLANATION**

Under this Plan, retrospective premiums always are computed initially by the carrier, using premium and loss data which have been reported under the Unit Statistical Plan Manual. On a specific request basis, the retrospective premium calculated by the carrier may then be reported to the rating organization for verification. This is achieved by the rating organization use of the duplicate copies of the Unit Statistical Plan reports which must be submitted with the retrospective premium calculation.

### 1. FIRST COMPUTATION OF RETROSPECTIVE PREMIUM

Under the Unit Statistical Plan Manual, the reports of losses and premiums are submitted to the rating organization. For complete details, refer to that Manual. As soon as practicable after data have been prepared in accordance with the Unit Statistical Plan, the first retrospective premium computation shall be made by the insurance carrier.

On a specific request basis, this computation may be sent to the rating organization for verification before transmittal to the insured. The carrier shall notify the insured and return premium if the retrospective premium is less than premium previously paid. The insured shall pay any premium greater than premium previously paid.

If the insured and carrier agree, the first computation of retrospective premium shall be the final adjustment of premium under this Plan. In the absence of such an agreement, additional retrospective premium computations shall be made by the carrier in accordance with rule 2 below.

For plans applied on a three year basis, or Long Term or W rap Up Construction Projects, interim tentative adjustments of premium may be made.

**NOTE:** In certain cases, the carrier may make an early computation of retrospective premium. Such cases include bankruptcy, liquidation, reorganization, receivership, assignment for benefit of creditors, or other similar situations.

### 2. RETROSPECTIVE PREMIUM ADJUSTMENT AFTER FIRST COMPUTATION

- a. If the first or any other retrospective premium computation is not final, a subsequent computation and adjustment of premium subject to this Plan shall be made by the carrier 12 months after the previous computation. The procedure for such later computations shall be the same as in rule 1 above except that such premium calculations shall be based upon the latest Unit Statistical Reports required. If the insured and carrier agree, the latest computation shall be the final retrospective premium. Unless such an agreement has been made, the carrier shall continue to make such additional retrospective premium computations at intervals of 12 months.
- **b.** If a subsequent computation of retrospective premium results in no change from the previous computation, the insurance carrier shall notify the insured that there is no change in the premium payment and that subsequent computations of retrospective premium will be made in accordance with Rule 3a below.

### 3. FINAL COMPUTATION OF RETROSPECTIVE PREMIUM

- **a.** Subsequent computations of retrospective premium shall be issued by the carrier in accordance with Rule 2 above until both the carrier and insured agree that the latest computation shall be the final retrospective premium under this Plan.
- **b.** When the carrier and insured have agreed to the final retrospective premium calculation, a revision of that premium adjustment is not permitted except for clerical error.

# TABLE OF INSURANCE CHARGES/TABLE M

Not published herein. (Refer to National Council on Compensation Insurance Retrospective Rating Plan Manual.)

## APPENDIX EXPLANATIONS AND ILLUSTRATIONS OF RETROSPECTIVE RATING OPTION V AND HOW TO USE THE TABLE OF INSURANCE CHARGES

### **GENERAL EXPLANATION**

The negotiating process between the insured and the insurance carrier is the basis on which retrospective rating provides flexibility so that the Plan may be designed to meet the needs and characteristics of a risk. As a result of this negotiation, minimum and maximum retrospective premium factors are established, as well as the loss conversion factor. Such selections are necessary for the determination of the other factors essential to the operation of retrospective rating. After these elements have been settled, the basic premium factor may be calculated and applied to the Standard Premium to produce the Basic Premium. The Basic Premium is the sum of certain insurance carrier expenses and a premium charge which reflects the selected premium limitations, the carrier's loss potential and possible profit or contingency.

The key to establishing the Basic Premium Factor for retrospective rating is the Table of Insurance Charges in Part Four of this Plan. It indicates, by expected loss groups, the factors to establish the premium charge which is vital to the determination of the basic premium factor.

The use of the Table of Insurance Charges is accounted for in the following explanations and illustrations of how to determine the factors and other elements which are needed for the operation of The Plan.

**NOTE:** The procedures described in this Appendix are designed exclusively for workers compensation insurance. Rules for the application of retrospective rating to a combination of workers' compensation insurance and other lines of casualty insurance are in the Retrospective Rating Plan issued by the Insurance Services Office.

# A. MINIMUM RETROSPECTIVE PREMIUM FACTOR / MAXIMUM RETROSPECTIVE PREMIUM FACTOR

These are established by negotiations between the insured and insurance carrier.

### B. LOSS CONVERSION FACTOR

This is also established by negotiations.

#### C. STANDARD PREMIUM

The estimated Standard Premium is determined according to the definition of Standard Premium in Rule II-E of Part One of this Plan.

### D. ADDITIONAL PREMIUM SIZES

 Calculate factors for 50%, 100% and 150% of the estimated Standard Premium, and for any lower or higher premium sizes selected by agreement. The reason for determining such supplementary factors is the probability that the earned Standard Premium will be more or less than the estimated Standard Premium. If the earned Standard Premium is between the selected premium sizes, the Basic Premium Factor for the retrospective premium is based on straight line interpolation between the Basic Premium Factors calculated on the estimated Standard Premiums.

2. If the earned standard premium is beyond the lowest or highest selected premium sizes, the Basic Premium Factors shall be recalculated.

# E. EXPECTED LOSSES

Determine expected losses by multiplying the estimated Standard Premium for this state by the expected loss factor shown in the State Special Rating Values - Delaware. Total expected losses are the sum of the expected losses for the states where the Plan applies.

# F. EXPENSE ALLOW ANCE – EXCLUDING TAXES

The Expense Allowance varies on the basis of the annual Standard Premium. Use the Table of Expense Ratios in Part Four –Premium Computation Tables as follows:

## 1. ONE YEAR PLAN

Multiply the Standard Premium by the corresponding expense ratio for that premium size.

# 2. THREE YEAR PLAN

Determine the estimated annual Standard Premium for each of the Three Years and multiply each annual Standard Premium by the expense ratio corresponding to that premium size. The sum of the three products is the total expenses.

# 3. PREMIUM SIZES OTHER THAN 100% OF STANDARD PREMIUM

The expense allowance is based on the percentage of Standard Premium represented by the premium size other than 100% of Standard Premium.

# G. TAX MULTIPLIER

Tax multipliers are shown in the State Special Rating Values – **Delaware**. For an interstate risk, an average of the specified state tax multipliers weighted by the state standard premiums shall be used.

## H. THE TABLE OF INSURANCE CHARGES

The Table of Insurance Charges is a fundamental table in the computation of factors for Retrospective Rating. This table shows by expected loss group:

- 1. A percentage of Standard Premium representing the premium charge for providing insurance against the probability that the losses of the risk may produce a premium greater than the selected maximum retrospective premium.
- **2.** A percentage of the Standard Premium representing a premium saving to recognize the probability that the losses of the risk may produce a premium less than the selected minimum retrospective premium.

Determination of the proper charge and saving for application of The Plan depends on a testing process which is explained in the example which follows in this Appendix.

# I. TOTAL EXPECTED LOSS RATIO

Divide the total expected losses by the total Standard Premium to determine total expected loss ratio. Refer to C above.

# J. EXPECTED LIMITED LOSS RATIO

Determine expected limited loss ratio by subtracting the excess loss factor from the expected loss ratio.

### K. BASIC PREMIUM FACTOR

The Basic Premium Factor is the sum of the following two elements:

- 1. The expense in basic factor. This is the Expense Ratio (Refer to F above) reduced by the provision for expense in the Loss Conversion Factor. This reduction is illustrated by No. 7 in the example below.
- 2. The net insurance charge. Determine the difference between the insurance charge for the limitation of the Plan premium to the maximum retrospective premium and the premium saving for limiting the Plan premium to the minimum retrospective premium. Then multiply this difference by the product of the expected loss ratio and the Loss Conversion Factor. This last calculation uses the probability of loss indicated in the Table of Insurance Charges to produce a factor applicable to standard premium as an element of the Basic Premium Factor.

Any other calculation may be used to determine the Basic Premium Factor provided the selected factor is not over .005 different from the factor produced by the sum of 1 and 2 above.

For risks on a One Year Plan, the insurance charges and savings used in obtaining the Basic Premium Factor are based on the annual estimated Standard Premium. For risks on a Three Year Plan, the charges and savings are based on the estimated Standard Premium for three years. To determine factors for premium sizes other than 100% of Standard Premium as provided in D above, use the percentage of annual Standard Premium represented by the premium size other than 100% of Standard Premium.

# L. EXCESS LOSS FACTOR

Excess Loss Premium is an additional elective element in the retrospective premium formula and is determined in accordance with Part Two-I-C of this Plan.

## M. LOSS ELIMINATION RATIO (LER)

Divide the Excess Loss Factor by Expected Loss Ratio to determine the Loss Elimination Ratio.

## N. STATE AND HAZARD GROUP DIFFERENTIAL

State and Hazard Group Differentials are found on the state retrospective rating pages. This differential is applied to the expected losses prior to selection of the Expected Loss Group. It reflects the effect of variation in loss severity on the insurance charge.

## O. LOSS GROUP ADJUSTMENT FACTOR

This factor is applied to the expected losses prior to selection of the Expected Loss Group. It is an adjustment reflecting selected loss limitations. This factor is determined by the following calculation: 1 + .8LER/1-LER.

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# AN EXAMPLE OF BASIC PREMIUM FACTOR DETERMINATION

The following example illustrates a generally accepted method of determining the Basic Premium Factor. Note the statement, in K above, regarding different methods that may be used to determine the Basic Premium Factor.

## ASSUME THE PLAN AGREEMENT PROVIDES

Α.	MINIMUM RETROSPECTIVE PREMIUM FACTOR	60%
В.	MAXIMUM RETROSPECTIVE PREMIUM FACTOR	130%
C.	LOSS CONVERSION FACTOR	1.120
D.	TAX MULTIPLIER	1.075
E.	EXCESS LOSS FACTOR FOR \$50,000 LIMIT	.305
F.	STATE HAZARD GROUP DIFFERENTIAL	.993
G.	EXPENSES FROM EXPENSE RATIO TABLE	.205
4.	ESTIMATED STANDARD PREMIUM EXPECTED LOSSES EXPECTED LOSS RATIO EXPECTED LIMITED LOSS RATIO ((3)-(E)) EXPENSE AND PROFIT OR CONTINGENCY (EXCLUDING TAXES) ((1) x (G)) EXPECTED LOSS & EXPENSE RATIO	\$500,000 \$306,000 612 307 \$102,500 817
	$\frac{((2) + (5))}{(1)}$	
		.685 132 558 1.209 7.53
12.	TABLE OF INSURANCE CHARGES ENTRY DIFFERENCE	1.89
	<u>((10) - (9))</u> (C) x (4)	
14. 15.	RATIO OF LOSSES FOR MIN. RETRO PREMIUM TO EXPECTED LIMITED LOSSES RATIO OF LOSSES FOR MAX. RETRO PREMIUM TO EXPECTED LIMITED LOSSES TABLE OF INSURANCE CHARGES – PREMIUM CHARGE FOR (14) TABLE OF INSURANCE CHARGES – PREMIUM CHARGE FOR (13) NET PREMIUM CHARGE ((15)- (16)) X (4) X (C)	.18 2.07 069 001 023

- 17. NET PREMIUM CHARGE ((15)- (16)) X (4) X (C) 18. BASIC PREMIUM FACTOR (8) + (17)
  - **NOTE:** The above calculations are based on the 1988 Table of Insurance Charges in Part Four of the Plan.

The procedure for establishing the values and factors in the above example follows:

### 1. ESTIMATED STANDARD PREMIUM:

This is the annual or three year standard premium. Refer to Rule II-E of Part One of this Plan.

### 2. EXPECTED LOSSES:

The expected losses equal the estimated standard premium multiplied by the expected loss ratio which is found in the State Special Rating Values – Delaware. Refer to Part Four for Table of Expected Loss Ranges. For an interstate risk, the expected losses equal the sum of the products of the estimated standard premium for each state and the corresponding expected loss ratio for each state. For the purposes of this example, it has been assumed that the risk is intrastate with an expected loss ratio of .612, which produces expected losses of 306,000 ( $500,000 \times 612$ ).

## 3. TOTAL EXPECTED LOSS RATIO:

This is the expected loss ratio for the risk obtained by dividing the total expected losses for all states covered by the Plan by the total standard premium.

### 4. EXPECTED LOSS LIMITED RATIO (ELLR):

This ratio is determined by subtracting the excess loss factor from the expected loss ratio.

## 5. EXPENSE AND PROFIT OR CONTINGENCY - EXCLUDING TAXES:

The expense and profit or contingency (excluding taxes) is determined, for One Year Plans by multiplying the standard premium by the expense ratio found in either the Stock or Non-Stock "Tables of Compensation Expense Ratios – Excluding Taxes, including profit or contingencies." Refer to Part Four – Premium Computation Tables. For Three Year Plans, values are determined similarly for each of the years based on each annual estimated Standard Premium, and the sum of these values is the provision for expense and profit or contingency. The value for expenses shown in this example is equal to \$102,500 x \$500,000 x .205. Note that the Tables of Expense Ratios, and other factors used in the calculations, are subject to revision in accordance with modifications adopted by this DCRB. Therefore, care should be taken to use current ratios and factors when preparing a plan calculation.

## 6. EXPECTED LOSS AND EXPENSE RATIO:

This ratio is obtained by dividing the expected losses plus the expenses and profit or contingency (excluding taxes) by the Standard Premium.

### 7. LOSS AND EXPENSE IN CONVERTED LOSSES:

This factor, which expresses the ratio of expected losses and expense to estimated Standard Premium, is the product of the expected loss factor and the loss conversion factor.

## 8. EXPENSE AND PROFIT OR CONTINGENCY IN BASIC PREMIUM:

The difference between the factor in Item 6, representing the total net premium provision for the risk under the Plan, and the factor in Item 7, representing expected losses and loss adjustment expense associated with insuring the risk, is the expense and contingency amount which must be included in the basic premium.

# 9. MINIMUM RETROSPECTIVE PREMIUM FACTOR - EXCLUDING TAXES

# **10. MAXIMUM RETROSPECTIVE PREMIUM FACTOR – EXCLUDING TAXES**

## 11. TABLE OF INSURANCE CHARGES – VALUE DIFFERENCE

### 12. TABLE OF INSURANCE CHARGES – ENTRY DIFFERENCE

These four items are determined in a way designed to facilitate the testing process by which the Basic Premium Factor is established. The factors entered for these items are obtained as indicated in the above example.

Item (10), Table of Insurance Charges Value Difference, equals the difference between the Table charge for the entry ratio from which the savings is taken and the Table charge for the entry ratio from which the charge is taken. Item (11), Table of Insurance Charges Entry Difference, equals the difference between the entry ratios that determine the savings and charge for the risk.

To use the Table of Insurance Charges, find the loss group in the Expected Loss Ranges in the Table containing the expected loss value.

The adjusted expected loss value is Item (2) multiplied by State and Hazard Group Differential times the Loss Group Adjustment Factor.

The Loss Group Adjustment factor (F) applies when an individual loss limit is selected. The factor is:

$$F = 1 + (.8)(LER)$$
  
1 - LER

where the LER = ELF  $\div$  Item (3)= .498

$$\frac{F = 1 + (.8)(.498)}{1 - (498)} 2786$$

S/H Differential = .993

The loss group is 26 (group that contains 846,548 (= 306,000 x 2.786 x .993)).

Then choose two "Entry Ratios" from the Expected Loss Group in the table with a difference equal to Item 12. Make this choice so that the difference in the charges for the Expected Loss Group and for the selected entries most closely approximates Item 11.

To illustrate this testing procedure; several entry ratios and their corresponding charges in group 26 have been reproduced from the Table:

Entry	Charges (Group 28)
.17	.831
.18	.821
.19	.811

### SAVINGS

Entry	Charges (Group 26)
2.06	.069
2.07	.069
2.08	.068

Choose and list pairs of entry ratios with a difference equal to item (12), in this case 1.89, and note the respective difference in these charges:

(2.0617)	=	1.89
(2.0718)	=	1.89
(2.0819)	=	1.89
(.831069)	=	.762
(.821069)	=	.752
(.811068)	=	.752

The pair of entry ratios whose charge difference most closely approximates item (11) is recorded under items (12) and (13).

# 13. RATIO OF LOSSES PRODUCING MAXIMUM RETROSPECTIVE PREMIUM TO EXPECTED LOSSES

# 14. RATIO OF LOSSES PRODUCING MINIMUM RETROSPECTIVE PREMIUM TO EXPECTED LOSSES

These Items are the pair of Table entry ratio values determined by the process outlined previously.

## 15. PREMIUM CHARGE FOR (14)

This is the premium charge for losses in excess of those provided by the maximum retrospective premium. It is obtained by reading from the table as shown under item (12).

## 16. PREMIUM SAVING FOR 13

This is the premium saving for losses less than those which would produce the minimum retrospective premium. The values for premium savings are listed directly beneath the charge values in the Table of Insurance Charges. In this example, the saving of .001 for entry ratio .18 (Item 13) in group 26 is found directly beneath the charge value of .821.

## 17. NET PREMIUM CHARGE

The net premium charge is determined by calculating the difference between the charge for possible losses which might produce more than the maximum retrospective premium and the saving for losses which might produce less than the minimum retrospective premium, and then multiplying that difference by the product of the expected loss ratio and the loss conversion factor.

## **18. BASIC PREMIUM FACTOR**

The Basic Premium Factor is the sum of the net premium charge and the expenses and profit or contingencies in the Basic Premium expressed as a percentage of the Standard Premium. The Standard Premium multiplied by the Basic Premium Factor produces the Basic Premium used in computing the Retrospective Premium.

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# GENERAL RULES SECTION I INSTRUCTIONS

- 1. The Experience Rating Plan is intended to determine whether a specific risk presents a hazard for future insurance which is better or worse than the hazard of the average risk in the classification to which the risk has been assigned.
- 2. The rules of this Plan shall govern the experience rating procedure to be followed in connection with Workers Compensation and Employers' Liability Insurance.

These rules have been prepared as applicable to policies written or issued for a period not in excess of one year. When, however, policies are written for periods of more than one year, such policies shall be considered as consisting of consecutive units of twelve months, or if the period of coverage is not a multiple of twelve months the first or last unit shall be considered as though it were a short term policy. If, however, coverage is written for a period that is more than one year but not more than one year and sixteen days, such entire period shall be considered as a unit of coverage. Each unit as defined above shall be subject separately to all of the rules and procedures specified in the Plan to the same degree as if it actually constituted a separate policy.

In the event the policy period for a long term policy is more than one year and sixteen days, and is not made up of complete twelve-month periods, an endorsement shall be attached to the policy specifying whether the first or last unit shall be considered as though it were a short term policy.

- **3.** This Plan and all amendments thereto, unless otherwise specifically provided, shall be applied as of the first rating effective date of the risk, as established by the DCRB, which is on or after the effective date of any change in the rules or rating values of this Plan, but shall not otherwise be available to outstanding ratings.
- **4.** A policy cannot be cancelled, rewritten or extended for purposes of enabling a risk to qualify for, or avoid application of, this Plan.
- 5. Appeals. Any determination or decision of the DCRB for an individual risk under the Delaware Experience Rating Plan may be appealed pursuant to Rule XVI, APPEALS FROM APPLICATION OF THE RATING SYSTEM PROCEDURE, Section 1 of this Manual.

# **SECTION II – DEFINITIONS**

- 1. **Risk.** The term "risk" as used in this Plan shall mean
  - (a) A single legal entity.
  - (b) Two or more affiliates which qualify for combination under the rules of Section III of this Plan.
- 2. Legal Entity. The term "legal entity" or "entity" shall mean an individual, partnership, corporation, unincorporated association or fiduciary (e.g., trustee, receiver, executor or administrator).
- **3.** Affiliate. The term "affiliate" shall mean entities in each of which the same entity or group of entities own a majority interest.
- 4. Experience. For the purpose of this Plan experience shall mean the record established by a risk under Workers Compensation and Employers' Liability Insurance, as disclosed by the losses incurred by the insurance carrier or carriers and the payrolls or other exposures segregated according to classification of operations. Losses incurred shall be on a gross basis, before the application of the deductible when such coverage is provided.

If the classification assigned to a risk is revised or modified, for the purpose of this Plan the DCRB shall similarly reassign the classification of the experience period except that, if the revision is due to a change in operations, no part of the experience period prior to such operations change shall be affected.

5. Rating Effective Date (RED). Is the earliest date that a specific experience modification is applied to a policy.

Note: For special provisions applicable to self-insurers' data see Rule 6 of Section III.

# SECTION III – GENERAL PROVISIONS

- 1. Eligibility Requirements. A risk shall qualify for rating under this Plan if the premium developed by the audited payrolls or other exposures of the policy terminating two (2) years prior to the date for which the modification is to be established, extended at current Residual Market Rates, is \$3,161 or more.
  - (a) Eligibility requirements will be determined without consideration of Maritime Liability, Liability under the Federal Employers' Liability Act, Excess Limits and Additional Medical Coverage, the non-ratable element for Explosives Manufacturing, and Atomic Energy Projects.
  - (b) Risks shall be disqualified by a lapse of insurance of two years or more until they again qualify for experience rating following the lapse.
  - (c) The RED may differ from a risk's policy effective date for reasons including, but not limited to:

Short-term policies Cancellations Gaps in Coverage Changes in ownership or combinability status Multiple policy effective dates A policy that is longer than one year and 16 days Late receipt of current policy information by the DCRB

To determine a risk's RED, the DCRB will review the most recent full-term policies and unit statistical data. For purposes of this rule, a full-term policy is written for 12 months and is not cancelled prior to its expiration date.

The application of Rules 2 and 3 of this section is subject to the provisions of Section V "Tabulation of Experience" of this Plan.

- 2. Experience Period. The experience period, except as otherwise provided in Rules 3 and 4 of this Section, shall be not more than three (3) years, commencing four (4) years prior and terminating one (1) year prior to the date for which an experience modification is to be established, but in no event shall be less than the one policy year (twelve months) commencing two (2) years prior and terminating one (1) year prior to the date for which an experience modification is to be established. Completed policy periods only shall be used and all such periods wholly within the experience period shall be used.
- **3. Experience Period Extension.** If for any reason a part of the earliest policy period falls outside of the normal three (3) year maximum period, such earliest policy period shall be retained in full provided the entire experience period does not then exceed three and three-quarters (3¾) years, and shall be rejected in full if its retention serves to increase the experience period beyond three and three-quarters (3¾) years.

If the policy period immediately preceding the earliest policy period completely within the normal three year experience period is less than a twelve month period and has been used in only two previous ratings, then such short term policy period shall be retained in full provided the entire experience period does not then exceed three and three-quarters (3¾) years, and shall be rejected in full if its retention serves to increase the experience period beyond three and three-quarters (3¾) years.

4. Multiple Policy Experience. If the experience used in rating a risk involves two or more policies varying in expiration date, the experience period shall be determined for each entity separately in accordance with the foregoing rules, except that the experience for each non-controlling entity shall close with the completed policy period beginning more than one year and terminating not less than six months prior to the date for which an experience modification is to be established.

- 5. Experience to be Used. The --- experience of the risk (except as otherwise provided in Rule 5 of Section IV and Rule 1 of Section V of this Plan) incurred within the experience period on all its operations, whether such operations are normal to the business or otherwise, shall be reported and used in determining the experience modification. The DCRB will verify any or all the data from which the experience modification is to be determined.
- 6. Self-Insurers' Data. The experience of self-insurers may be accepted by the DCRB provided the experience on self-insured operations is submitted on the approved form, giving the required information with respect to payrolls and losses. Such statement shall be secured, verified and submitted by an interested carrier.

Self-insured experience shall not be used in rating a risk unless the operations that produced such experience are to be insured under a Standard Workmen's Compensation and Employers' Liability Policy.

7. Administration of Property (Fiduciary and Non-Fiduciary). Ownership interest shall be deemed to be vested in a fiduciary when a fiduciary is involved. However, "Fiduciary" shall not include a debtor in possession or a trustee under a revocable trust or a franchisor. Ownership interest held by an entity in a fiduciary capacity and ownership interest held by the same entity in a non-fiduciary capacity shall be deemed to be ownership by the same entity.

## 8. Combination of Entities.

- (a) Affiliates shall not be combined for rating purposes if: provided, however, that combination shall be made as respects entities in each of which the same person, or group of persons, or corporation owns a majority interest and
  - (i) The affiliates involved constitute the component parts of an enterprise performing a continuous and/or integrated process or operation, or
  - (ii) There is interchange of employment (other than office and salesmen) between two or more of the affiliates involved in the combination.

Separate policies may not be issued to affiliates, which are required to be combined under this Rule.

- (b) Affiliates which are not required to be combined under Rule 8(a) may be combined upon the mutual agreement of the risk and the carrier(s) involved. If such combination is agreed to, insurance may be provided either by a single policy insuring all affiliates, or by separate policies for each affiliate issued by one or more insurance carriers. In the latter case, the experience modification established for the entire risk shall apply on each policy to each affiliate. If all affiliates are not combined, then each affiliate not otherwise subject to Rule 8(a) shall be insured under a separate policy and rated on its own experience, providing it meets the qualifications for experience rating as specified in Rule 1 of this Section.
- (c) When one or more mandatory combinations of affiliates under Rule 8(a) exist, insurance for each such combination may be provided by a single policy. Each mandatory combination and any other affiliates which are not required to be a part of any mandatory combination pursuant to Rule 8(a) may be separately rated and separately insured. Exception: If any one or more affiliates not required to be combined under Rule 8(a) or mandatory combinations voluntarily choose to be insured under a single policy, then all affiliates shall be insured under a single policy and the experience modification established for the entire risk shall apply to each affiliate.

## Example

Five legal entities are commonly owned. Company A and Company B have an interchange of employees. Company C and Company D have a continuity of operations. Company E is unrelated except through ownership. By Rule 8(a), Company A and Company B must be combined for rating and must be covered by a single policy. Similarly, by Rule 8(a), Company C and Company D must be combined for rating and must be covered by a single policy. Company E may be separately rated and covered by a separate policy.

<u>Company</u>	Rating	Policy #
Company A	Combined	Combined
Company B	A & B	Policy 1
Company C	Combined	Combined
Company D	C&D	Policy 2
Company E	Separate	Policy 3

If any combination of these separate policy coverages is elected, then all commonly owned entities must be combined for rating and must be covered by a single policy. Thus, if Companies A and B desire to be combined with Company E, they must also combine with Companies C and D, and all must be covered by a single policy.

- (d) If an entity owns a majority interest in another entity which, in turn, owns the majority interest in another entity, all entities so related shall be considered as being under the same ownership for the purposes of this rule, regardless of the number of entities in succession.
- (e) Separate legal entities organized for religious purposes within the same religious denomination shall not be combined for rating purposes; provided, however, that combination may be made as respects all such entities in each of which the same central authority appoints or controls the appointment of the board of trustees or similar body and exercises direct, complete and active control over the finances, properties, operations and activities.

In the term "majority interest," as used in this rule, "majority" shall mean more than 50%.

If an entity other than a partnership

- i. has issued voting stock, majority interest shall mean a majority of the issued voting stock;
- ii. has not issued voting stock, majority interest shall mean a majority of the members;
- iii. has not issued voting stock and has no members, majority interest shall mean a majority of the board of directors or comparable governing body.

If an entity is a partnership, majority interest shall be determined in accordance with the participation of each general partner in the profits of the partnership.

**Note:** If a combination of entities is required or has been elected, and if two or more different combinations are possible in accordance with the provisions of this rule, the combination involving the greatest number of entities shall be made. The experience of any entity used in such a combination shall not otherwise be used in combination with any other entity.

The experience to be used in a rating combination shall be subject to the provisions of the rule "Change of Ownership" of this Section.

(f) Affiliates combined for rating voluntarily (i.e., not a mandatory combination), which wish to change their rating option and have each affiliate separately rated based on its individual experience, may petition the DCRB to do so. Upon DCRB approval, separate policies must be issued for each affiliate. Unless the DCRB is provided with the segregated experience needed to produce separate ratings for each affiliate in an acceptable format, each affiliate will continue to be rated using combined experience for any policy period(s) for which segregated experience is not available and its own separately reported experience for policy period(s) subsequent to the separation.

### 9. Ownership Changes.

- (a) For purposes of this Plan, a change in ownership includes any of the following:
  - (i) sale, transfer or conveyance of all or a portion of an entity's ownership interest
  - (ii) sale, transfer or conveyance of an entity's physical assets to a purchasing entity which takes over the operation of the selling entity and wherein the selling entity
    - (a) becomes entirely inactive with no employees or
    - (b) retains a few employees for the purpose of closing out its affairs prior to dissolution as a legal entity or
    - (c) retains a few clerical employees for the purpose of carrying on operations in connection with investment of its financial assets
  - (iii) merger or consolidation of two or more entities
  - (iv) formation of a new entity subsequent to the dissolution or non-operative capacity of an entity
  - (v) voluntary or court mandated establishment of a trustee or receiver, excluding a debtor in possession, a trustee under a revocable trust or franchisor.
- (b) Reporting Requirement. When an ownership change occurs, 90 Day Reporting Requirement Notification of Change in Ownership Endorsement (WC 00 04 14 A) requires any change in ownership and/or combinability status be reported in writing by the employer to its carrier within ninety (90) days of the date of the change. This can be accomplished by submitting a completed Confidential Request for Information Form (ERM-14 form) or by providing the information in narrative form on the letterhead of the insured, signed by an officer of the entity.
- (c) Failure to report changes in ownership in line with Endorsement W C 00 04 14 A may be considered modification evasion. See Section III, 9-h.
- (d) Continuation of Experience. Unless excluded under paragraph (e), the experience for any entity undergoing a change in ownership shall be transferred to the experience of the acquiring, surviving or new entity. The date of revision will be the later of the following two dates: 1) the effective date of the policy in effect at the time the DCRB receives a completed ERM-14 form outlining the ownership change or 2) the date on which the change in ownership occurred.
  - (i) Partial Sale: If an entity disposes of a part of its assets or operations but otherwise continues to operate its business, all experience incurred prior to the sale shall be used in future ratings of the entity.

**NOTE:** Future experience ratings of a risk shall retain all experience for any part of its operations which may have been discontinued or self-insured.

- (e) Exclusion of Experience. The experience of any entity undergoing a change in ownership shall be retained and used in future experience ratings unless one or both of the following requirements (i) and (ii) are met at the same time of the ownership change:
  - A change in majority interest occurs and the change in majority interest is accompanied by a complete change in operation and function sufficient to result in a change of governing classification and the change in majority interest is accompanied by a change in the process and hazard of the operation
  - (ii) A change in majority interest occurs and the change in majority interest is accompanied by a

change in employees such that all or a substantial portion of the employees of the new ownership are not retained from the prior ownership.

- (f) If the experience of an entity undergoing a change in ownership is to be excluded from future experience ratings for the entity, the experience modification no longer applies as of the date of the ownership change unless the entity is acquired by another entity which has an existing experience modification. In that case, the modification of the acquiring entity shall apply.
- (g) *Multiple Entities*. When two entities under substantially the same ownership have been insured under a single policy, and the ownership of one or both of them is changed so that there is no longer any connection between them, the procedure shall be as follows:
  - (i) If the experience of the entities has been combined for rating purposes during the entire experience period, the experience incurred prior to the change shall not be used for future ratings, unless
    - (a) the insurance carrier or carriers request that new modifications be established, and
    - (b) the DCRB is furnished with the experience required for the calculation of such modifications submitted in an acceptable format.
  - (ii) If the experience of the entities has been combined for less than two years at the time of the change, so that the experience for each entity is available during the period they were separately insured, the experience for each entity shall be used for the purpose of calculating new experience modifications.

When three or more entities under substantially the same ownership have been insured under a single policy, and the ownership of one of the entities has been changed so that there is no longer any connection between it and the remaining entities, the existing experience modification shall continue to apply to the entities whose ownership has not changed. The entity whose ownership has changed shall not be subject to experience modification unless it has been purchased by an entity which has an applicable experience modification.

When three or more entities under substantially the same ownership have been insured under a single policy and the ownership of two or more of the entities has been changed so that common ownership no longer is present, the experience incurred prior to the date of the change shall not be used for future ratings, unless

- (i) the insurance carrier or carriers request that new modifications be established, and
- (ii) the DCRB is furnished with the experience required for the calculation of such modifications submitted in an acceptable format.

### (h) Evasion of Experience Rating Modification.

- (i) Actions. Employers, or their representatives, at times take actions for the purpose of avoiding an experience rating modification. They may also take actions for otherwise legitimate busines s reasons that nonetheless result in the improper application of an experience rating modification. Regardless of intent, any action resulting in the miscalculation, misapplication or omission of an experience rating modification determined in accordance with this Plan is prohibited. These actions can include, but are not limited to:
  - (a) Failure to report changes in accordance with Endorsement WC 00 04 14
  - (b) A change in ownership
  - (c) A change in combinability status

- (d) Creation of a new entity
- (e) Misrepresentation on audits or failure to cooperate with an audit
- (ii) DCRB Response. In such circumstances the DCRB may obtain information that indicates evasion or improper calculation, application or omission of experience rating modifications due to actions included, but not limited to, those listed above. The DCRB will act to ensure the proper calculation and application of experience rating modifications impacted by these actions. This may include, but is not limited to the:
  - (a) Combination of experience that would otherwise not be combinable
  - (b) Separation of experience that would otherwise be combinable
  - (c) Exclusion of experience that would otherwise be included
  - (d) Continuation of experience that would otherwise be withdrawn
  - (e) Issuance of experience rating modifications that were not originally issued
  - (f) Revision and/or retraction of experience rating modifications
- **10. Joint Ventures.** When two or more risks associate for the purpose of undertaking one or more projects as a joint venture, the premium for the operation involved shall not be subject to experience modification until such time as the joint venture qualifies for experience rating in accordance with the provisions of Rule 1 of this Section, subject, however, to the following conditions:
  - (1) The contracts shall be awarded in the name of the associated risks as a joint venture.
  - (2) The joint ventures shall share responsibility for, and participate in the control, direction and supervision of all work undertaken.
  - (3) The joint ventures shall maintain a common bank account, payroll and business records.
  - (4) When the joint venture becomes subject to experience rating, all applicable experience modifications shall be based exclusively on the experience of the joint venture. The experience developed under a joint venture shall be excluded from the future rating of the individual ventures.

# SECTION IV APPLICATION OF EXPERIENCE MODIFICATION

1. Experience Modification. An experience modification for a qualified risk shall be determined annually (except as provided in Rules 3 and 4 of this Section) and shall be effective as of the (RED) of the risk. No more than one experience modification shall apply to a risk at the same time. Subject to the exceptions noted below, the experience modification shall be applied to the premium developed by the use of carrier rates in force on the effective date of the policy.

### EXCEPTION (a):

Classifications with Non-Ratable Elements:

Only the ratable portion of the manual rate is eligible for experience modification. The ratable portion is equal to the manual rate less the non-ratable element.

### EXCEPTIONS:

Premiums Not Subject to Experience Rating: The following are not subject to experience rating:

- i. Expense Constants.
- ii. The policy minimum premium.
- iii. Premium under the National Defense Projects Rating Plan.
- iv. Premium under Rule 1 of the Atomic Energy Procedure.
- v. The surcharge premium under Rule 2 of the Atomic Energy Procedure.
- vi. Premium developed under Code 9740 Terrorism.
- vii. Premium developed under Code 9741 Catastrophe (other than Certified Acts of Terrorism).
   viii. Premium developed under Code 1212 Payments to Paid Furloughed Employees Due to Covid–19.
- 2. Period and Operations Affected. The experience modification shall be effective for a period of twelve months (except as provided in Rules 3 and 4 of this Section) and shall apply to all the operations of the risk, regardless of whether the current or any new operations are assigned to the same classifications as were used in establishing such modification.
- 3. Single Policy Risk. If a risk is covered by a single policy, the following procedure shall apply:
  - (a) The experience modification effective as of the (RED) shall apply for the full term of the policy which becomes effective on such date and also for the full term of any policy which becomes effective within three months after such date.
  - (b) If a policy is written for a period of one year, but is extended for a period of not more than 16 days, the experience modification in effect as of the original termination date shall remain in effect until the termination date of the extended policy. The experience modification which would have become effective as of the (RED) shall apply for a period of one year from the effective date of the new policy.
  - (c) If a policy becomes effective on a date more than three months after the (RED):
    - i. the outstanding experience modification shall apply to the new policy for the period corresponding to the unexpired term of the rating.
    - ii. a new experience modification then shall apply for the unexpired term of the outstanding policy.
    - iii. thereafter, a new modification shall apply annually as of a new (RED). The new (RED) shall be the date twelve months after the effective date of the new policy.

4. **Multiple Policy Risk.** If a risk is covered by several policies (as provided in Rule 8 of Section III of this Plan) which differ as to inception dates, the following procedure shall apply:

A single experience modification shall be computed to be effective for a period of twelve months beginning on the (RED) to be established by the DCRB. The DCRB may, however, authorize the application of an existing experience modification for a period not to exceed fifteen months or a new experience modification for a period greater than three months and less than twelve months for the purpose of establishing a new (RED). Any policy effective prior to the new (RED) established by the DCRB shall be cancelled as of such date and rewritten for a period of twelve months. Any policy effective subsequent to the new (RED) established by the DCRB shall be written to expire concurrently with the next ensuing (RED) or shall be cancelled as of that date.

Any policies subject to this rule which are extended beyond the new period of twelve months shall be subject to the provisions of Rules 3(b) and 3(c) of this Section.

## 5. Contingent Experience Modifications

- (a) A contingent experience modification is one that is missing some data but still meets the minimum data requirement displayed in the Minimum Data Requirements Table.
- (b) Contingent experience modifications are subject to the premium eligibility requirements and must attain the minimum data requirements displayed in the Minimum Data Requirements Table.

### (c) Minimum Data Requirements The following table provides the possible minimum data requirements for all experience periods under the DCRB Experience Rating Plan. Refer to Rule 3, Section III of this Plan for additional information regarding the experience period.

# **Minimum Data Requirements Table**

Months of Data included in calculation	Minimum Number of Months of 1st Report Unit Statistical Data Required	Months of Data included in calculation	Minimum Number of Months of 1st Report Unit Statistical Data Required
Less than 12	All Data	<mark>35</mark>	<mark>23</mark>
<mark>12–24</mark>	<mark>12</mark>	<mark>36</mark>	24
<mark>25</mark>	<mark>13</mark>	<mark>37</mark>	25
<mark>26</mark>	<mark>14</mark>	<mark>38</mark>	<mark>26</mark>
<mark>27</mark>	<mark>15</mark>	<mark>39</mark>	27
<mark>28</mark>	<mark>16</mark>	<mark>40</mark>	28
<mark>29</mark>	<u>17</u>	<mark>41</mark>	29
<mark>30</mark>	18	<mark>42</mark>	30
<mark>31</mark>	<u>19</u>	<mark>43</mark>	<mark>31</mark>
<mark>32</mark>	20	<mark>44</mark>	32
<mark>33</mark>	<mark>21</mark>	<mark>45</mark>	<mark>33</mark>
<mark>34</mark>	<mark>22</mark>		

# SECTION V TABULATION OF EXPERIENCE

- 1. Experience Used for Rating. The experience used for rating purposes shall be the individual risk experience valued at least three months prior to the rating date and reported in accordance with the provisions of the Delaware Workers' Compensation Statistical Plan. It shall include Voluntary Compensation insurance, but shall exclude Maritime Employments and Employments under the Federal Employers' Liability Act.
- 2. **Rating Forms**. To determine the experience modification the prescribed experience shall be tabulated by the DCRB on approved rating forms.
- **3. Payrolls**. The audited payrolls or other exposures for each classification for the experience period.
- 4. **Losses.** Incurred losses shall be tabulated by policy years in the manner indicated below.
  - (a) Losses as reported (indemnity, medical and total) shall be shown for each policy year. Losses incurred shall be on a gross basis, before the application of the deductible when such coverage is provided.
  - (b) Losses which are subject to average or limiting values, as provided in Rule 5 of this Section, shall be listed individually, showing the total cost of each case as reported and as used for rating purposes. Multiple injury accidents shall be identified in the appropriate column of the rating form.

**Exception:** All claims reported with Catastrophe Code No. 48 shall be excluded from experience rating calculations. Refer to Delaware Workers Compensation Statistical Plan Manual, Section 2, C. 11. for definition of losses included under Catastrophe Code No. 48.

**Exception:** All claims reported with Catastrophe Code No. 12 shall be excluded from experience rating calculations. Refer to the Delaware Statistical Plan Manual, Section 2, C.11 for the definition of losses included under Catastrophe Code No.12.

- 5. Limitation on Total Losses Employed in a Rating. To prevent unreasonable increases in rate for accidents whose occurrence or severity is a matter of chance, a scale of values has been determined and is to be used in place of the actual cost of such accidents when the actual cost exceeds the limiting value. No single accident, whether to one or more persons, shall be used for rating purposes at a value greater than that shown in Table B, column (3).
- 6. **Moral Responsibility**. No loss shall be excluded from the experience of a risk on the ground that the employer was not morally responsible for the accident that caused such loss.
- 7. **Revision of Losses**. It shall not be permissible to revise values because of department or judicial decision or because of developments in the nature of injury between two valuation dates, except in cases:
  - (a) where loss values are included or excluded through mistake other than error of judgment, or
  - (b) where a claim is declared non-compensable, (see note below), or
  - (c) where the claimant or carrier has recovered in an action against a third party, or
  - (d) where a claim should have been reported with Catastrophe Code No. 48, or
  - (e) where a claim or portion of a claim is ruled or officially declared fraudulent, or
  - (f) where a claim should have been reported with Catastrophe Code No.12.

It shall be permissible to submit a revised reporting requesting adjustment of the affected ratings or ratings, provided such request is made within 24 months of the expiration of the period to which the experience modification applied.

If a case is expected to be open longer than 24 months, upon written application, properly filed with the DCRB by the insured, a further extension of 24 months may be granted, provided such request is made within 24 months of the expiration of the period to which the experience modification applied. Such application shall give notice to the DCRB that one of the allowable conditions (see above) for loss revision is still pending a final decision. In this event, the DCRB files for the risk involved will be preserved.

- **Note:** For purposes of this rule, the term "non-compensable" refers to:
  - i. an official ruling specifically holding that a claimant is not entitled to benefits under the provisions of the Delaware Workers' Compensation Law.
  - ii. a case where no claim was filed during the period of limitation provided by the Delaware Workers' Compensation Law for the filing of such claim and the carrier therefore closes the case.
  - iii. a case where the carrier contends, prior to the valuation date, that a claimant is not entitled to benefits under the Delaware Workers' Compensation Law and the claim is officially closed because of the claimant's failure to prosecute his claim.

# 8. Third Party Cases.

(a) Pending Cases. When a negligence claim or suit has been instituted by a claimant against a third party, the procedure shall be as follows:

If the claim or suit against the third party has not been settled or finally adjudicated, the incurred loss shall be included in the rating, since failure to recover against a third party is no bar to compensation and the insurance carrier may eventually be obliged to indemnify the claimant in whole or in part for the loss sustained.

(b) Settled Cases. In cases where the carrier has received reimbursement under subrogation rights, or where the injured employee or his dependents have recovered from a third party, only the net losses shall be used in the rating and will not exceed the maximum accident limitation value in Table B, column (3).

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# SECTION VI RATING PROCEDURE

- 1. Actual Losses. Actual Losses (A), as tabulated in accordance with the provisions of Rules 4 and 5 of Section V, shall be used in the rating.
- 2. Expected Losses. Expected Losses (E) shall be determined from the application of the appropriate Expected Loss Factors, shown in Table A, to the payrolls or other exposures for each classification for the experience period.
- **3. Credibility**. The Credibility (C) of the experience of the risk shall correspond to Expected Losses (E), as shown in Table B.
- 4. Maximum Value Charge. A limitation charge (L) reflecting the loss dollars eliminated by the Maximum Value placed on One Accident, shall be included in calculating the modification. The Charge times Credibility, or L x C, shall be determined by entering Table B at the level of Expected Losses for the experience period.
- 5. **Experience Modification**. The Experience Modification (M) shall be determined from the formula:

$$AC + ELC + \frac{E(1.000 - C)}{E}$$

The experience modification shall be rounded to three decimal places.

Section 5 EXPERIENCE RATING PLAN

# Approved Effective: December 1, 2020 Table B DELAWARE EXPERIENCE RATING PLAN

Expected	Losses	Credibility "C" (2)	Maximum Value of one Accident (3)	Weighted Maximum Value Charge "L" * "C" (4)
5,605	or less	0.0500	26,615	0.032
5,606	6,171	0.0550	26,768	0.035
6,172	6,744	0.0600	26,908	0.038
6,745	7,323	0.0650	27,054	0.041
7,324	7,908	0.0700	27,200	0.045
7,909	8,499	0.0750	27,347	0.048
8,500	9,096	0.0800	27,494	0.051
9,097	9,701	0.0850	27,644	0.054
9,702	10,312	0.0900	27,797	0.057
10,313	10,929	0.0950	27,950	0.060
10,930	11,554	0.1000	28,105	0.063
11,555	12,185	0.1050	28,262	0.066
12,186	12,824	0.1100	28,420	0.069
12,825	13,470	0.1150	28,583	0.072
13,471	14,123	0.1200	28,744	0.075
14,124	14,784	0.1250	28,908	0.078
14,785	15,452	0.1300	29,075	0.081
15,453	16,128	0.1350	29,243	0.084
16,129	16,812	0.1400	29,413	0.087
16,813	17,504	0.1450	29,584	0.090
17,505	18,205	0.1500	29,758	0.093
18,206	18,913	0.1550	29,935	0.096
18,914	19,630	0.1600	30,113	0.099
19,631	20,356	0.1650	30,294	0.102
20,357	21,090	0.1700	30,476	0.104
21,091	21,833	0.1750	30,660	0.107
21,834	22,585	0.1800	30,847	0.110
22,586	23,347	0.1850	31,036	0.113
23,348	24,118	0.1900	31,228	0.116
24,119	24,899	0.1950	31,422	0.119
24,900	25,689	0.2000	31,619	0.121
25,690	26,490	0.2050	31,817	0.124
26,491	27,300	0.2100	32,019	0.127
27,301	28,121	0.2150	32,222	0.130
28,122	28,953	0.2200	32,430	0.132
28,954	29,795	0.2250	32,639	0.135
29,796	30,648	0.2300	32,850	0.138
30,649	31,513	0.2350	33,065	0.140
31,514	32,388	0.2400	33,282	0.143

Expected L	osses	Credibility "C"	Maximum Value of one Accident	Weighted Maximum Value Charge "L" * "C"
(1)	(1)		(3)	(4)
32,389	33,276	0.2450	33,503	0.146
33,277	34,175	0.2500	33,726	0.148
34,176	35,087	0.2550	33,953	0.151
35,088	36,010	0.2600	34,182	0.154
36,011	36,947	0.2650	34,414	0.156
36,948	37,896	0.2700	34,650	0.159
37,897	38,859	0.2750	34,889	0.161
38,860	39,834	0.2800	35,131	0.164
39,835	40,824	0.2850	35,377	0.166
40,825	41,828	0.2900	35,627	0.169
41,829	42,845	0.2950	35,879	0.171
42,846	43,878	0.3000	36,135	0.174
43,879	44,925	0.3050	36,395	0.176
44,926	45,988	0.3100	36,659	0.179
45,989	47,066	0.3150	36,927	0.181
47,067	48,160	0.3200	37,198	0.183
48,161	49,270	0.3250	37,474	0.186
49,271	50,397	0.3300	37,753	0.188
50,398	51,541	0.3350	38,037	0.190
51,542	52,702	0.3400	38,325	0.193
52,703	53,881	0.3450	38,617	0.195
53,882	55,079	0.3500	38,915	0.197
55,080	56,295	0.3550	39,217	0.199
56,296	57,530	0.3600	39,523	0.201
57,531	58,784	0.3650	39,834	0.204
58,785	60,059	0.3700	40,150	0.206
60,060	61,354	0.3750	40,471	0.208
61,355	62,670	0.3800	40,798	0.210
62,671	64,008	0.3850	41,130	0.212
64,009	65,367	0.3900	41,467	0.214
65,368	66,749	0.3950	41,809	0.216
66,750	68,155	0.4000	42,158	0.218
68,156	69,583	0.4050	42,512	0.220
69,584	71,037	0.4100	42,873	0.222
71,038	72,515	0.4150	43,239	0.224
72,516	74,019	0.4200	43,612	0.226
74,020	75,549	0.4250	43,991	0.228
75,550	77,106	0.4300	44,377	0.230
77,107	78,691	0.4350	44,770	0.231
78,692	80,304	0.4400	45,169 45,576	0.233
80,305	81,946	0.4450	45,576	0.235

Expected	Losses	Credibility "C"	Maximum Value of one Accident	Weighted Maximum Value Charge "L" * "C"
(1)		(2)	(3)	(4)
81,947	83,619	0.4500	45,991	0.237
83,620	85,322	0.4550	46,413	0.238
85,323	87,057	0.4600	46,842	0.240
87,058	88,824	0.4650	47,280	0.242
88,825	90,625	0.4700	47,726	0.243
90,626	92,460	0.4750	48,181	0.245
92,461	94,331	0.4800	48,644	0.246
94,332	96,239	0.4850	49,116	0.248
96,240	98,184	0.4900	49,598	0.249
98,185	100,167	0.4950	50,089	0.251
100,168	102,191	0.5000	50,590	0.252
102,192	104,255	0.5050	51,101	0.254
104,256	106,362	0.5100	51,622	0.255
106,363	108,513	0.5150	52,154	0.256
108,514	110,709	0.5200	52,698	0.257
110,710	112,951	0.5250	53,253	0.259
112,952	115,241	0.5300	53,819	0.260
115,242	117,581	0.5350	54,398	0.261
117,582	119,972	0.5400	54,989	0.262
119,973	122,415	0.5450	55,594	0.263
122,416	124,913	0.5500	56,211	0.264
124,914	127,468	0.5550	56,843	0.265
127,469	130,081	0.5600	57,489	0.266
130,082	132,755	0.5650	58,150	0.267
132,756	135,491	0.5700	58,826	0.268
135,492	138,291	0.5750	59,518	0.269
138,292	141,159	0.5800	60,227	0.269
141,160	144,097	0.5850	60,953	0.270
144,098	147,106	0.5900	61,696	0.271
147,107	150,190	0.5950	62,458	0.272
150,191	153,352	0.6000	63,238	0.272
153,353	156,595	0.6050	64,039	0.273
156,596	159,921	0.6100	64,860 65,702	0.273 0.274
159,922 163,335	163,334	0.6150	65,702 66 567	
166,838	166,837 170,435	0.6200 0.6250	66,567 67,455	0.274 0.274
170,436	170,435	0.6250	67,455 68,366	0.274
174,131	174,130	0.6350	69,303	0.275
177,928	181,831	0.6400	70,266	0.275
181,832	185,845	0.6450	70,200	0.275
185,846	189,975	0.6500	71,233	0.275
100,040	103,370	0.0000	12,210	0.270

Expected	Losses	Credibility "C"	Maximum Value of one Accident	Weighted Maximum Value Charge "L" * "C"
(1)	(1)		(3)	(4)
189,976	194,225	0.6550	73,321	0.275
194,226	198,602	0.6600	74,399	0.275
198,603	203,110	0.6650	75,510	0.275
203,111	207,755	0.6700	76,654	0.274
207,756	212,545	0.6750	77,834	0.274
212,546	217,485	0.6800	79,050	0.274
217,486	222,584	0.6850	80,305	0.273
222,585	227,848	0.6900	81,600	0.273
227,849	233,287	0.6950	82,938	0.272
233,288	238,908	0.7000	84,321	0.271
238,909	244,721	0.7050	85,750	0.271
244,722	250,737	0.7100	87,229	0.270
250,738	256,966	0.7150	88,759	0.269
256,967	263,419	0.7200	90,345	0.269
263,420	270,108	0.7250	91,988	0.268
270,109	277,048	0.7300	93,691	0.267
277,049	284,253	0.7350	95,460	0.266
284,254	291,737	0.7400	97,296	0.264
291,738	299,517	0.7450	99,204	0.263
299,518	307,612	0.7500	101,188	0.262
307,613	316,040	0.7550	103,254	0.261
316,041	324,824	0.7600	105,406	0.259
324,825	333,985	0.7650	107,649	0.258
333,986	343,549	0.7700	109,990	0.256
343,550	353,543	0.7750	112,435	0.254
353,544	363,996	0.7800	114,990	0.252
363,997	374,942	0.7850	117,666	0.250
374,943	386,414	0.7900	120,468	0.248
386,415	398,454	0.7950	123,407	0.246
398,455	411,102	0.8000	126,493	0.244
411,103	424,408	0.8050	129,738	0.241
424,409	438,424	0.8100	133,153	0.239
438,425	453,208	0.8150	136,754	0.236
453,209	468,824	0.8200	140,554	0.233
468,825	485,346	0.8250	144,572	0.230
485,347	502,854	0.8300	148,826	0.227
502,855	521,439	0.8350	153,337	0.224
521,440	541,205	0.8400	158,132	0.221
541,206	562,267	0.8450	163,236	0.217
562,268	584,756	0.8500	168,680	0.213
584,757	608,824	0.8550	174,500	0.209

Expected	Losses	Credibility "C"	Maximum Value of one Accident	Weighted Maximum Value Charge "L" * "C"
(1	)	(2)	(3)	(4)
608,825	634,642	0.8600	180,737	0.205
634,643	662,409	0.8650	187,435	0.200
662,410	692,353	0.8700	194,650	0.196
692,354	724,742	0.8750	202,442	0.192
724,743	759,888	0.8800	210,885	0.187
759,889	798,157	0.8850	220,063	0.183
798,158	839,987	0.8900	230,077	0.178
839,988	885,897	0.8950	241,046	0.174
885,898	936,516	0.9000	253,113	0.169
936,517	992,608	0.9050	266,454	0.164
992,609	1,055,110	0.9100	281,280	0.159
1,055,111	1,125,188	0.9150	297,855	0.155
1,125,189	1,204,308	0.9200	316,508	0.150
1,204,309	1,294,341	0.9250	337,655	0.145
1,294,342	1,397,713	0.9300	361,835	0.141
1,397,714	1,517,624	0.9350	389,751	0.136
1,517,625	1,658,389	0.9400	422,342	0.131
1,658,390	1,825,967	0.9450	460,894	0.126
1,825,968	2,028,824	0.9500	507,209	0.121
2,028,825	2,279,412	0.9550	534,000	0.119
2,279,413	2,596,824	0.9600	534,000	0.120
2,596,825	3,008,954	0.9650	534,000	0.121
3,008,955	3,481,607	0.9700	534,000	0.121
3,481,608	3,999,571	0.9750	534,000	0.122
3,999,572	4,579,084	0.9800	534,000	0.122
4,579,085	5,249,282	0.9850	534,000	0.123
5,249,283	6,073,800	0.9900	534,000	0.124
6,073,801	7,271,356	0.9950	534,000	0.124
7,271,357	and over	1.0000	534,000	0.125

# **SECTION 6 - MERIT RATING PLAN**

### **GENERAL RULES SECTION I**

### INSTRUCTIONS

- 1. The Merit Rating Plan is intended to grant premium discounts or assess premium surcharges to employers which do not qualify under the uniform Experience Rating Plan. Premium discounts or surcharges under this Plan shall be based on the number of compensable employee lost-time injuries incurred by each risk during the Merit Rating Plan experience period as defined in Section III General Provisions. Claims to be counted under this Plan are defined in Section V Tabulation of Experience.
- 2. The rules of this Plan shall govern the merit rating procedure to be followed in connection with workers compensation and employers' liability insurance. These rules have been prepared as applicable to policies written or issued for a period not in excess of one year. When, however, policies are written for periods of more than one year, such policies shall be considered as consisting of consecutive units of 12 months, or, if the period of coverage is not a multiple of 12 months, the first or last unit shall be considered as though it were a short term policy. If, however, coverage is written for a period that is more than one year but not more than one year and 16 days, such entire period shall be considered as a unit of coverage. Each unit as defined above shall be subject separately to all of the rules and procedures specified in the Plan to the same degree as if it actually constituted a separate policy.

In the event the policy period for a long-term policy is more than one year and 16 days and is not made up of complete 12-month periods, an endorsement shall be attached to the policy specifying whether the first or last unit shall be considered as though it were a short term policy.

- 3. This Plan and all amendments thereto, unless otherwise specifically provided, shall be applied as of the first (RED) of the risk, as established by the DCRB, which is on or after the effective date of any change in the rules or rating values of this Plan but shall not otherwise be available to outstanding ratings.
- 4. It shall not be permissible by cancellation or rewriting or by the extension of the policy term to alter an existing policy for the purpose of enabling the risk to qualify for or avoid application of this Plan.
- 5. **Appeals.** Any determination or decision of the DCRB for an individual risk under the Delaware Merit Rating Plan may be appealed pursuant to Rule XVI, APPEALS FROM APPLICATION OF THE RATING SYSTEM PROCEDURE, Section 1 of this Manual.

# **SECTION II – DEFINITIONS**

- 1. Risk. The term "risk" as used in this Plan shall mean
  - (a) A single legal entity.
  - (b) Two or more affiliates which qualify for combination under the rules of Section III of this Plan.
- 2. **Legal Entity.** The term "legal entity" or "entity" shall mean an individual, partnership, corporation, unincorporated association or fiduciary (e.g., trustee, receiver, executor or administrator). Divisions or similar units of a legal entity do not qualify as separate entities.
- 3. **Affiliate.** The term "affiliate" shall mean entities in each of which the same entity or group of entities owns a majority interest.
- 4. **Experience.** For the purpose of this Plan experience shall mean the record established by a risk under Workers Compensation and Employers' Liability Insurance, as disclosed by the losses incurred by the insurance carrier or carriers and the payrolls or other exposures segregated according to classification of operations. If the classification assigned to a risk is revised or modified, for the purpose of this Plan the DCRB shall similarly reassign the classification of the experience period except that, if the revision is due to a change in operations, no part of the experience period prior to such operations change shall be affected.
- 5. **Compensable Employee Lost-Time Injury**. The term "compensable employee lost-time injury" for purposes of this Plan shall mean any claim having either an indemnity benefit payment or a case reserve for future indemnity benefit payments.

All claims reported with Catastrophe Code No. 48 shall be excluded from merit rating calculations.

All claims reported with Catastrophe Code No.12 shall be excluded from merit rating calculations.

- 6. Rating Effective Date. (RED) is the earliest date that a specific merit rating adjustment is applied to a policy.
- 7. **Merit Rating Plan Discount**. The term "Merit Rating Plan discount" for purposes of this Plan shall mean a reduction in the subject premium developed by the use of the carrier rates in force on the (RED) applicable to the policy to which the Merit Rating Plan is applied.
- Merit Rating Plan Surcharge. The term "Merit Rating Plan surcharge" for purposes of this Plan shall mean an increase in the subject premium developed by the use of the carrier rates in force on the (RED) applicable to the policy to which the Merit Rating Plan is applied.
- 9. **Merit Rating Plan Adjustment.** The term "Merit Rating Plan adjustment" for purposes of this Plan shall mean either a Merit Rating Plan discount or a Merit Rating Plan surcharge.
- 10. **Subject Premium.** The term "subject premium" for purposes of this Plan shall mean the premium developed by the use of carrier rates in force on the (RED) of the policy to which the Merit Rating Plan is applied, exclusive of exceptions listed in Section IV, Paragraph 1.

Note: For special provisions applicable to self-insurers' data see Rule 5 of Section III.

### **SECTION III – GENERAL PROVISIONS**

- 1. **Eligibility Requirements.** A risk shall qualify for application of the Merit Rating Plan if BOTH of the following conditions are met:
  - (a) The risk does not qualify for experience rating, and
  - (b) The risk has exposure greater than zero during each year of the Merit Rating Plan experience period as defined herein.
    - (i) Eligibility requirements will be determined without consideration of maritime liability, liability under the Federal Employers' Liability Act, excess limits and additional medical coverage, the non-rateable element for explosives manufacturing, and atomic energy projects.
    - (ii) Risks shall be disqualified by a lapse of insurance of two years or more until they again qualify for merit rating following the lapse.

The application of Rules 2 and 3 of this section is subject to the provisions of Section V "Tabulation of Experience" of this Plan.

- 2. **Merit Rating Plan Experience Period**. The experience period for purposes of the Merit Rating Plan shall be not more than three (3) years, commencing four (4) years prior and terminating one (1) year prior to the date for which a Merit Rating Plan adjustment is to be established but in no event shall be less than one policy year (12 months) commencing three (3) years prior and terminating one (1) year prior to the date for which merit rating is to be established. Completed policy periods only shall be used, and all such periods wholly within the experience period shall be used.
- 3. Multiple Policy Experience. If the experience used in rating a risk involves two or more policies varying in expiration date, the experience period shall be determined for each entity separately in accordance with the foregoing rules, except that the experience for each non-controlling entity shall close with the completed policy period beginning more than one year and terminating not less than six months prior to the date for which a Merit Rating Plan adjustment is to be established.
- 4. Experience to be Used. The entire experience of the risk (except as otherwise provided in Rule I of Section V of this Plan) incurred within the experience period on all its operations, whether such operations are normal to the business or otherwise, shall be reported and used in determining the Merit Rating Plan adjustment. The DCRB may, at its discretion, verify any or all the data from which the Merit Rating Plan adjustment is to be determined.
- 5. **Self-Insurers' Data.** The experience of self-insurers may be accepted by the DCRB provided the experience on self-insured operations is submitted on the approved form, giving the required information with respect to payrolls and losses. Such statement shall be secured, verified and submitted by an interested carrier.

Self-insured experience shall not be used in applying the Merit Rating Plan to a risk unless the operations that produced such experience are to be insured under a Standard Workers Compensation and Employers' Liability Policy.

6. Administration of Property (Fiduciary and Non-Fiduciary). Ownership interest shall be deemed to be vested in a fiduciary when a fiduciary is involved. However, "Fiduciary" shall not include a debtor in possession or a trustee under a revocable trust or a franchisor. Ownership interest held by an entity in a fiduciary capacity and ownership interest held by the same entity in a non-fiduciary capacity shall be deemed to be ownership by the same entity.

# COMBINATIONS OR CHANGES OF STATUS

### 7. Combination of Entities

- (a) Affiliates shall be combined for merit rating purposes if:
  - (i) The affiliates involved constitute the component parts of an enterprise performing a continuous and/or integrated process or operation, or
  - (ii) There is interchange of employment (other than office and salesmen) between two or more of the affiliates.

Separate policies may not be issued to affiliates which are required to be combined under this rule.

- (b) Affiliates which are not required to be combined under Rule 7. (a) may be combined upon the mutual agreement of the risk and the carrier(s) involved. If such combination is agreed to, insurance may be provided either by a single policy insuring all affiliates or by separate policies for each affiliate issued by one or more insurance carriers. In the latter case the Merit Rating Plan adjustment established for the entire risk shall apply on each policy to each affiliate. If all affiliates are not combined, then each affiliate not otherwise subject to Rule 7 (a) shall be insured under a separate policy and merit-rated based on its own experience, providing it meets the qualification for merit rating as specified in Rule 1 of this section.
- (c) When one or more mandatory combinations of affiliates under Rule 7. (a) exist, insurance for each such combination may be provided by a single policy. Each mandatory combination and any other affiliates which are not required to be a part of any mandatory combination pursuant to Rule 7. (a) may be separately merit- rated and separately insured. Exception: If any one or more affiliates not required to be combined under Rule 7. (a) or mandatory combinations voluntarily choose to be insured under a single policy, then all affiliates shall be insured under a single policy and the Merit Rating Plan adjustment established for the entire risk shall apply to each affiliate.

## Example

Five legal entities are commonly owned. Company A and Company B have an interchange of employees. Company C and Company D have a continuity of operations. Company E is unrelated except through ownership.

By Rule 7. (a) Company A and Company B must be combined for merit rating and must be covered by a single policy. Similarly, by Rule 7. (a) Company C and Company D must be combined for merit rating and must be covered by a single policy. Company E may be separately merit-rated and covered by a separate policy.

<u>Company</u>	Merit Rating	Policy
Company A	Combined	Combined
Company B	A & B	Policy 1
Company C	Combined	Combined
Company D	C & D	Policy 2
Company E	Separate	Policy 3

If any combination of these separate policy coverages is elected, then all commonly-owned entities must be combined for merit rating and must be covered by a single policy. Thus, if Companies A and B desire to be combined with Company E, they must also combine with Companies C and D, and all must be covered by a single policy.

(d) If an entity owns a majority interest in another entity which, in turn, owns the majority interest in another entity, all entities so related shall be considered as being under the same ownership for the purposes

of this rule, regardless of the number of entities in succession.

(e) Separate legal entities organized for religious purposes within the same religious denomination shall not be combined for merit rating purposes, provided, however, that combination may be made as respects all such entities in each of which the same central authority appoints or controls the appointment of the board of trustees or similar body and exercises direct, complete and active control over the finances, properties, operations and activities.

In the term "majority interest," as used in this rule, "majority" shall mean more than 50 percent.

If an entity other than a partnership

- (i) has issued voting stock, majority interest shall mean a majority of the issued voting stock.
- (ii) has not issued voting stock, majority interest shall mean a majority of the members.
- (iii) has not issued voting stock and has no members, majority interest shall mean a majority of the board of directors or comparable governing body.

If an entity is a partnership, majority interest shall be determined in accordance with the participation of each general partner in the profits of the partnership.

**Note:** If a combination of entities is required or has been elected and if two or more different combinations are possible in accordance with the provisions of this rule, the combination involving the greatest number of entities shall be made. The experience of any entity used in such a combination shall not be used in combination with any other entity. The experience to be used in any combination for purposes of the Merit Rating Plan shall be subject to the provisions of the Rule 8, "Ownership Changes," of this section.

(f) Affiliates, combined for purposes of merit rating voluntarily (i.e., not a mandatory combination), which wish to change their merit rating option and have each affiliate separately merit-rated based on its individual experience, may petition the DCRB to do so. Upon DCRB approval, separate policies must be issued for each affiliate. Unless the DCRB is provided with the segregated experience needed to produce separate Merit Rating Plan adjustments for each affiliate in an acceptable format, each affiliate will continue to be subject to the Merit Rating Plan using combined experience for any policy period(s) for which segregated experience is not available and its own separately reported experience for policy period(s) subsequent to the separation.

## 8. Ownership Changes.

- (a) For purposes of this Plan a change in ownership includes any of the following:
  - (i) sale, transfer or conveyance of all or a portion of an entity's ownership interest.
  - (ii) sale, transfer or conveyance of an entity's physical assets to a purchasing entity which takes over the operation of the selling entity and wherein the selling entity
    - a) becomes entirely inactive with no employees or
    - b) retains a few employees for the purpose of closing out its affairs prior to dissolution as a legal entity or
    - c) retains a few clerical employees for the purpose of carrying on operations in connection with investment of its financial assets.
  - (iii) merger or consolidation of two or more entities.
  - (iv) formation of a new entity subsequent to the dissolution or non-operative capacity of an entity

- (v) voluntary or court-mandated establishment of a trustee or receiver, excluding a debtor in possession, a trustee under a revocable trust or franchiser.
- (b) Continuation of Experience. Unless excluded under paragraph (c), the experience for any entity undergoing a change in ownership shall be transferred to the experience of the acquiring, surviving or new entity. The date of revision will be the later of the following two dates: 1) the effective date of the policy in effect at the time the DCRB receives a completed ERM-14 form outlining the ownership change or 2) the date on which the change in ownership occurred.
  - (i) *Partial Sale*. If an entity disposes of a part of its assets or operations but otherwise continues to operate its business, all experience incurred prior to the sale shall be used in future Merit Rating Plan adjustments of the entity.

**Note:** Future Merit Rating Plan adjustments of a risk shall retain all experience for any part of its operations which may have been discontinued or self-insured.

- (c) *Exclusion of Experience*. The experience of any entity undergoing a change in ownership shall be retained and used in future Merit Rating Plan adjustments unless one or both of the following requirements (i) and (ii) are met at the same time of the ownership change.
  - (i) A change in majority interest occurs, and the change in majority interest is accompanied by a complete change in operation and function sufficient to result in a change of governing classification, and the change in majority interest is accompanied by a change in the process and hazard of the operation.
  - (ii) A change in majority interest occurs, and the change in majority interest is accompanied by a change in employees such that all or a substantial portion of the employees of the new ownership are not retained from the prior ownership.
- (d) If the experience of an entity undergoing a change in ownership is to be excluded from future Merit Rating Plan adjustments for the entity, the Merit Rating Plan adjustment no longer applies as of the date of the ownership change unless the entity is acquired by another entity which has an existing Merit Rating Plan adjustment. In that case the Merit Rating Plan adjustments of the acquiring entity shall apply.
- (e) *Multiple Entities*. When two entities under substantially the same ownership have been insured under a single policy and the ownership of one or both of them is changed so that there is no longer any connection between them, the merit rating procedure shall be as follows:
  - (i) If the experience of the entities has been combined for merit rating purposes during the entire experience period, the experience incurred prior to the change shall not be used for future merit rating plan adjustment, unless
    - a) the insurance carrier or carriers request that a new Merit Rating Plan adjustment be established, and
    - b) the DCRB is furnished with the experience required for the calculation of a Merit Rating Plan adjustment submitted in an acceptance format.
  - (ii) If the experience of the entities has been combined for less than two years at the time of the change, so that the experience for each entity is available during the period they were separately insured, the experience for each entity shall be used for the purpose of calculating a new Merit Rating Plan adjustment.

When three or more entities under substantially the same ownership have been insured under a single policy and the ownership of one of the entities has been changed so that there is no

longer any connection between it and the remaining entities, the existing Merit Rating Plan adjustment shall continue to apply to the entities whose ownership has not changed. The entity whose ownership has changed shall not be subject to merit rating unless it has been purchased by an entity which has an applicable Merit Rating plan adjustment.

When three or more entries under substantially the same ownership have been insured under a single policy and the ownership of two or more of the entities has been changed so that common ownership is no longer present, the experience incurred prior to the date of the change shall not be used for future Merit Rating Plan adjustments, unless

- a) the insurance carrier or carriers request that a new Merit Rating Plan adjustment be established, and
- b) the DCRB is furnished with the experience required for the calculation of a Merit Rating Plan adjustment submitted in an acceptable format.
- 9. **Joint Ventures.** When two or more risks associate for the purpose of undertaking one or more projects as a joint venture, the premium for the operation involved shall not be subject to merit rating until such time as the joint venture qualifies in accordance with the provisions of Rule 1 of this section, subject, however, to the following conditions:
  - (a) The contracts shall be awarded in the name of the associated risks as a joint venture.
  - (b) The joint ventures shall share responsibility for and participate in the control, direction and supervision of all work undertaken.
  - (c) The joint ventures shall maintain a common bank account, payroll and business records.
  - (d) When the joint venture becomes subject to merit rating, all applicable Merit Rating Plan adjustments shall be based exclusively on the experience of the joint venture. The experience developed under a joint venture shall be excluded from the future Merit Rating Plan adjustments of the individual ventures.

## **SECTION IV**

# APPLICATION OF MERIT RATING PLAN ADJUSTMENT

1. **Merit Rating Plan Adjustment.** A Merit Rating Plan adjustment for a qualified risk shall be determined annually (except as provided in Rules 3 and 4 of this section) and shall be effective as of the (RED) of the risk. No more than one Merit Rating Plan adjustment shall apply to a risk at the same time. Subject to the exceptions noted below, the Merit Rating Plan adjustment shall be applied to the premium developed by the use of carrier rates in force on the effective date of the policy.

### **EXCEPTIONS:**

(a) Premiums Not Subject to the Merit Rating Plan:

The following are not subject to the Merit Rating Plan:

- (i) Expense constants
- (ii) The policy minimum premium
- (iii) Premium under the National Defense Projects Rating Plan
- (iv) Premium under Rule 1 of the Atomic Energy Procedure
- (v) The surcharge premium under Rule 2 of the Atomic Energy Procedure
- (vi) Premium developed under Code 9740 Terrorism.
- (vii) Premium developed under Code 9741 Catastrophe (other than Certified Acts of Terrorism).
- 2. **Period and Operations Affected.** The Merit Rating Plan adjustment shall be effective for a period of 12 months (except as provided in Rules 3 and 4 of this section) and shall apply to all the operations of the risk, regardless of whether the current or any new operations are assigned to the same classifications as were used in establishing the Merit Rating Plan adjustment.
- 3. **Single Policy Risk.** If a risk is covered by a single policy, the following procedure shall apply:
  - (a) The Merit Rating Plan adjustment effective as of the (RED) shall apply for the full term of the policy which becomes effective on such date and also for the full term of any policy which becomes effective within three months after such date.
  - (b) If a policy is written for a period of one year but is extended for a period of not more than 16 days, the carrier rates and Merit Rating Plan adjustment in effect as of the original termination date shall remain in effect until the termination date of the extended policy. The carrier rates and Merit Rating Plan adjustment which would have become effective as of the (RED) shall apply for a period of one year from the effective date of the new policy.
  - (c) If a policy becomes effective on a date more than three months after the (RED),
    - (i) the outstanding Merit Rating Plan adjustment shall apply to the new policy for the period corresponding to the unexpired term of the rating.
    - (ii) a new Merit Rating Plan adjustment then shall apply for the unexpired term of the outstanding policy.
    - (iii) thereafter, a new Merit Rating Plan adjustment shall apply annually as of a new (RED). The new (RED) shall be the date 12 months after the effective date of the new policy
- 4. **Multiple Policy Risk.** If a risk is covered by several policies (as provided in Rule 8. of Section III of this Plan) which differ as to inception dates, the following procedure shall apply:

A single Merit Rating Plan adjustment shall be computed to be effective for a period of 12 months beginning on the (RED) to be established by the DCRB. The DCRB may, however, authorize the application of an

existing Merit Rating Plan adjustment for a period not to exceed 15 months or a new Merit Rating Plan adjustment for a period greater than three months and less than 12 months for the purpose of establishing a new (RED). Any policy effective prior to the new (RED) established by the DCRB shall be canceled as of such date and rewritten for a period of 12 months. Any policy effective subsequent to the new (RED) established by the DCRB shall be written to expire concurrently with the next ensuing (RED) or shall be canceled as of that date. Any policies subject to this rule which are extended beyond the new period of 12 months shall be subject to the provisions of Rules 3(b) and 3(c) of this section.

### SECTION V TABULATION OF EXPERIENCE

- 1. **Experience Used for the Merit Rating Plan**. The experience used for purposes of the Merit Rating Plan shall be the individual risk experience valued at least three months prior to the (RED) and reported in accordance with the provisions of the Delaware Workers' Compensation Statistical Plan. It shall include voluntary compensation insurance but shall exclude maritime employments and employments under the Federal Employees' Liability Act.
- 2. **Merit Rating Plan Forms.** To determine the Merit Rating Plan adjustment the prescribed experience shall be tabulated by the DCRB on approved Merit Rating Plan forms.
- 3. **Payrolls.** The audited payrolls or other exposures for each classification for the experience period shall be tabulated by policy years.
- 4. **Losses.** Incurred losses or claims reported for all policy periods considered in qualifying a risk for the Merit Rating Plan shall be tabulated in the following manner:
  - (a) Claims having no indemnity benefit payment or case reserve for indemnity benefit payment shall be excluded from the experience tabulation for purposes of the Merit Rating Plan. Losses as reported (indemnity, medical and total) shall be shown for each policy year. Losses incurred shall be on a gross basis, before the application of the deductible when such coverage is provided.
  - (b) All claims not excluded from the experience tabulation for purposes of the Merit Rating Plan by virtue of sections (a) above shall be listed in the experience tabulation with the following information:

Policy number Policy effective date Claim number or number of claims Indemnity loss amount Date of loss

All claims reported with Catastrophe Code No. 48 shall be excluded from merit rating calculations.

All claims reported with Catastrophe Code No. 12 shall be excluded from merit rating calculations.

- 5. **Moral Responsibility**. No loss shall be excluded from the experience of a risk on the ground that the employer was not morally responsible for the accident that caused such loss.
- 6. **Revision of Losses**. It shall not be permissible to revise values because of department or judicial decision or because of developments in the nature of injury between two valuation dates, except in cases:
  - (a) where loss values are included or excluded through mistake other than error of judgment, or
  - (b) where a claim is declared non-compensable (see note below), or
  - (c) where the claimant or carrier has recovered in an action against a third party, or
  - (d) where a claim should have been reported with Catastrophe Code No. 48, or
  - (e) where a claim or portion of a claim is ruled or officially declared fraudulent, or
  - (f) where a claim should have been reported with Catastrophe No. 12.

it shall be permissible to submit a revised reporting requesting adjustment of the affected Merit

Rating Plan adjustment or adjustments, provided such request is made within 24 months of the expiration of the period to which the merit rating applied.

If a case is expected to be open longer than 24 months upon written application, properly filed with the DCRB by the insured, a further extension of 24 months may be granted, provided such request is made within 24 months of the expiration of the period to which the merit rating applied. Such application shall give notice to the DCRB that one of the allowable conditions (see above) for loss revision is still pending a final decision. In this event, the DCRB files for the risk involved will be preserved.

Note: For purposes of this rule, the term "non-compensable" refers to:

- (i) an official ruling specifically holding that a claim is not entitled to benefits under the provisions of the Delaware Workers Compensation Law.
- a case where no claim was filed during the period of limitation provided by the Delaware Workers Compensation Law for the filing of such claim and the carrier therefore closes the case.
- (iii) a case where the carrier contends prior to the evaluation date that a claimant is not entitled to benefits under the Delaware Workers Compensation or Law and the claim is officially closed because of the claimant's failure to prosecute his claim.

### SECTION VI MERIT RATING PLAN PROCEDURE

- 1. **Merit Rating Plan Adjustments.** For each risk qualified under Section III of the Merit Rating Plan claims listed in the experience tabulation under Section V, Paragraph 4 of the Merit Rating Plan shall be counted. Merit Rating Plan adjustments shall apply based on the following criteria:
  - (a) No compensable employee lost-time injuries 5 percent (5.0%) discount.
  - (b) One (1) compensable employee lost-time injury  $\rangle$  No discount or surcharge.
  - (c) Two (2) or more compensable employee lost-time injuries > 5 percent (5.0%) surcharge.

The DCRB will determine the appropriate Merit Rating Plan adjustment factors and notify the carrier.

The DCRB's electronic Manual highlights all changes from previous language. For changes previously announced by DCRB circular, highlighted language in the electronic Manual provides a link(s) to the pertinent DCRB circular announcement(s). No circular announcement accompanied the change linked to this message.

Delaware Compensation Rating Bureau, Inc.



30 South 17th Street • Suite 1500 Philadelphia, PA 19103-4007 (302) 654-1435 (215) 568-2371 FAX (215) 564-4328 www.dcfb.com

June 25, 2021

# DCRB CIRCULAR NO. 998

To All Members of the DCRB:

# Re: APPROVAL OF DCRB FILING NO. 2103 REVISIONS TO THE EXPERIENCE RATING PLAN MANUAL RULES AND CONTINGENT EXPERIENCE RATING MODIFICATION ENDORSEMENT EFFECTIVE JULY 1, 2021

The Delaware Insurance Commissioner has approved the DCRB Filing No. 2103, which revises two components of the Delaware Workers Compensation Manual of Rules, Classifications and Rating Values for Workers Compensation and for Employers Liability Insurance (Basic Manual), Experience Rating Plan. These revisions are approved for experience ratings issued on or after July 1, 2021.

# Subrogation Recovery Credit Calculation and Ratable Losses

With the approval of DCRB Filing No. 2103, ratable losses included in the calculation of any experience modification issued on or after July 1, 2021, will no longer have a secondary cap applied when subrogation recovery credits are received. This change ensures that ratable losses for all risks are consistently limited. The amended Basic Manual rule is attached.

# **Contingent Experience Rating Modification Minimum Data Requirements**

Experience ratings are issued 60 days prior to the rating effective date. Timely submission of unit statistical data is essential to this process. Specifically, in some instances, if all the necessary data is not received, an experience modification may be promulgated based on all available data. Accordingly, the DCRB has now established minimum data requirements that will allow this process to be automated. The Minimum Data Requirements Table has been added to the Experience Rating Plan section of the Basic Manual, Section IV. Note that an experience modification will not be produced if the minimum data requirements are not achieved. Also, once any missing unit statistical report data is received, the experience modification will be recalculated to include the missing data and is immediately reissued. To signify that an experience rating is a Contingent Rating, the WCRATING file will include the Contingent Rating Record Type 07. The WCRATING Specifications Manual located on the WCIO website at http://www.wcio.org contains more information about this record layout.

# **Contingent Experience Rating Modification Endorsement**

Within this filing the DCRB also received approval for the Contingent Experience Rating Modification Endorsement – WC 00 04 12. This endorsement is effective for use beginning on 12:01 a.m., July 1, 2021, with respect to new and renewal policies. This endorsement notifies policyholders that their experience modification is contingent based on the reported experience. The Contingent Experience Rating Modification Endorsement is used countrywide and aligns Delaware with other states that issue contingent experience modifications. The attached endorsement will also be provided and shown in the Endorsements section of the Basic Manual.

## New Experience Rating and Merit Rating Computer System

The DCRB will be implementing a new rating system in July 2021. This new system will be used to promulgate all new ratings and allow the DCRB to streamline operations and enhance the distribution process. A separate circular will be published to address these new features and changes.

For specific questions regarding the experience rating plan or experience rating processes, contact Delisa Fairley – VP, Underwriting Services at (215) 320 – 4411 or at <u>dfairley@dcrb.com</u>.

William V. Taylor President

Approved Effective July 1, 2021

#### **INFORMATION PAGE** remains unchanged.

**PREFACE** remains unchanged.

#### **MEMBERSHIP** remains unchanged.

### TABLE OF CONTENTS remains unchanged.

### SECTION 1 – UNDERWRITING RULES through SECTION 4 – RETROSPECTIVE RATING remains unchanged.

## SECTION 5 – EXPERIENCE RATING PLAN

### SECTION I - INSTRUCTIONS through SECTION II - DEFINITIONS remain unchanged.

### **SECTION III – GENERAL PROVISIONS**

Items 1. through 4. remain unchanged.

5. Experience to be Used. The entire experience of the risk (except as otherwise provided in <u>Rule 5 of Section</u> <u>IV and</u> Rule 1 of Section V of this Plan) incurred within the experience period on all its operations, whether such operations are normal to the business or otherwise, shall be reported and used in determining the experience modification. The DCRB may, at its discretion, will verify any or all the data from which the experience modification is to be determined.

Items 6. through 10. remain unchanged.

## SECTION IV – APPLICATION OF EXPERIENCE MODIFICATION

Item 1.i. through vii. remains unchanged.

viii. Premium developed under Code 1212 – Payments to Paid Furloughed Employees Due to Covid–19

Items 2. through 4. remain unchanged.

- 5. Contingent Experience Modifications
  - (a) <u>A contingent experience modification is one that is missing some data but still meets the minimum data</u> requirement displayed in the Minimum Data Requirements Table.
  - (b) <u>Contingent experience modifications are subject to the premium eligibility requirements and must attain</u> the minimum data requirements displayed in the Minimum Data Requirements Table.
  - (c) <u>Minimum Data Requirements</u> <u>The following table provides the possible minimum data requirements for all experience periods under</u> <u>the DCRB Experience Rating Plan. Refer to Rule 3, Section III of this Plan for additional information</u> <u>regarding the experience period.</u>

Approved Effective July 1, 2021

Months of Data included in calculation	Minimum Number of Months of 1st Report Unit Statistical Data Required	Months of Data included in calculation	Minimum Number of Months of 1st Report Unit Statistical Data Required
Less than 12	<u>All Data</u>	<u>35</u>	<u>23</u>
<u>12–24</u>	<u>12</u>	<u>36</u>	<u>24</u>
<u>25</u>	<u>13</u>	<u>37</u>	<u>25</u>
<u>26</u>	<u>14</u>	<u>38</u>	<u>26</u>
<u>27</u>	<u>15</u>	<u>39</u>	<u>27</u>
<u>28</u>	<u>16</u>	<u>40</u>	<u>28</u>
<u>29</u>	<u>17</u>	<u>41</u>	<u>29</u>
<u>30</u>	<u>18</u>	<u>42</u>	<u>30</u>
<u>31</u>	<u>19</u>	<u>43</u>	<u>31</u>
<u>32</u>	<u>20</u>	<u>44</u>	<u>32</u>
<u>33</u>	<u>21</u>	<u>45</u>	<u>33</u>
<u>34</u>	<u>22</u>		

# Minimum Data Requirements Table

# SECTION V - TABULATION OF EXPERIENCE

Items 1. through 7. remain unchanged.

## 8. Third Party Cases.

Item (a) remains unchanged.

(b) Settled Cases. In cases where the carrier has received reimbursement under subrogation rights, or where the injured employee or his dependents have recovered from a third party, <u>only the net losses</u> <u>shall be used in the rating and will not exceed the maximum accident limitation value in Table B,</u> <u>column (3). the procedure shall be as follows:</u>

In cases where the total incurred cost prior to recovery is less than the accident limitation value shown in Table B, column (3), only the net loss shall be used in the rating. In cases where the total incurred cost prior to recovery exceeds the accident limitation value shown in Table B, column (3), the amount to be used in the rating shall be such proportion of the limiting value as the net loss bears to the total incurred cost prior to recovery.

SECTION VI – RATING PROCEDURE through TABLE B remains unchanged.

SECTION 6 - MERIT RATING PLAN remains unchanged.

Approved Effective July 1, 2021

### **INFORMATION PAGE** remains unchanged.

PREFACE remains unchanged.

#### **MEMBERSHIP** remains unchanged.

### TABLE OF CONTENTS remains unchanged.

### SECTION 1 – UNDERWRITING RULES through SECTION 4 – RETROSPECTIVE RATING remains unchanged.

## SECTION 5 – EXPERIENCE RATING PLAN

### SECTION I - INSTRUCTIONS through SECTION II - DEFINITIONS remain unchanged.

### **SECTION III – GENERAL PROVISIONS**

Items 1. through 4. remain unchanged.

5. Experience to be Used. The experience of the risk (except as otherwise provided in Rule 5 of Section IV and Rule 1 of Section V of this Plan) incurred within the experience period on all its operations, whether such operations are normal to the business or otherwise, shall be reported and used in determining the experience modification. The DCRB will verify any or all the data from which the experience modification is to be determined.

Items 6. through 10. remain unchanged.

## SECTION IV – APPLICATION OF EXPERIENCE MODIFICATION

Item 1.i. through vii. remains unchanged.

viii. Premium developed under Code 1212 – Payments to Paid Furloughed Employees Due to Covid–19

Items 2. through 4. remain unchanged.

#### 5. Contingent Experience Modifications

- (a) A contingent experience modification is one that is missing some data but still meets the minimum data requirement displayed in the Minimum Data Requirements Table.
- (b) Contingent experience modifications are subject to the premium eligibility requirements and must attain the minimum data requirements displayed in the Minimum Data Requirements Table.
- (c) Minimum Data Requirements The following table provides the possible minimum data requirements for all experience periods under the DCRB Experience Rating Plan. Refer to Rule 3, Section III of this Plan for additional information regarding the experience period.

Approved Effective July 1, 2021

Months of Data included in calculation	Minimum Number of Months of 1st Report Unit Statistical Data Required	Months of Data included in calculation	Minimum Number of Months of 1st Report Unit Statistical Data Required
Less than 12	All Data	35	23
12–24	12	36	24
25	13	37	25
26	14	38	26
27	15	39	27
28	16	40	28
29	17	41	29
30	18	42	30
31	19	43	31
32	20	44	32
33	21	45	33
34	22		

### **Minimum Data Requirements Table**

## SECTION V - TABULATION OF EXPERIENCE

Items 1. through 7. remain unchanged.

#### 8. Third Party Cases.

Item (a) remains unchanged.

(b) Settled Cases. In cases where the carrier has received reimbursement under subrogation rights, or where the injured employee or his dependents have recovered from a third party, only the net losses shall be used in the rating and will not exceed the maximum accident limitation value in Table B, column (3).

**SECTION VI – RATING PROCEDURE** through **TABLE B** remains unchanged.

SECTION 6 - MERIT RATING PLAN remains unchanged.

Approved Effective July 1, 2021

**INFORMATION PAGE** remains unchanged.

**PREFACE** remains unchanged.

**MEMBERSHIP** remains unchanged.

## TABLE OF CONTENTS remains unchanged.

SECTION 1 – UNDERWRITING RULES and SECTION 2 – CLASSIFICATIONS remain unchanged.

## **SECTION 3 – ENDORSEMENTS**

## TABLE OF CONTENTS

Agreement by Executive Officer(s)/LLC Member(s) Not To Be Subject to the Delaware Workers' Compensation Law through Delaware Merit Rating Plan Endorsement remains unchanged.

Contingent Experience Rating Modification Endorsement

WC 00 04 12

Employers Liability Coverage Endorsement through Delaware Merit Rating Plan Endorsement remains unchanged.

Workers Compensation and Employers Liability Policy Forms remains unchanged.

Approved Effective July 1, 2021

# Workers Compensation and Employers Liability Insurance Policy

WC 00 04 12

## **CONTINGENT EXPERIENCE RATING MODIFICATION ENDORSEMENT**

The premium for this policy will be adjusted by an experience rating modification factor. The factor shown in the schedule is the Contingent Experience Rating Modification factor based on the appropriate experience data available and replaces any prior experience modification factor. We will issue an endorsement to show a revised factor if appropriate additional experience data becomes available. The contingent factor will apply unless a revised factor is subsequently issued.

Schedule

This endorsement changes the policy to which it is attached and is effective on the date issued unless otherwise stated.

(The information below is required only when this endorsement is issued subsequent to preparation of the policy.)

Endorsement Effective Insured Policy No.

Endorsement No. Premium

Insurance Company

Countersigned by

WC 00 04 12 (Ed. 1-90)

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Approved Effective July 1, 2021

SECTION 4 – RETROSPECTIVE RATING remains unchanged

SECTION 5 – EXPERIENCE RATING PLAN remains unchanged.

SECTION 6 – MERIT RATING PLAN remains unchanged.

Approved Effective July 1, 2021

#### **INFORMATION PAGE** remains unchanged.

**PREFACE** remains unchanged.

#### **MEMBERSHIP** remains unchanged.

### TABLE OF CONTENTS remains unchanged.

## SECTION 1 - UNDERWRITING RULES and SECTION 2 - CLASSIFICATIONS remain unchanged.

# **SECTION 3 – ENDORSEMENTS**

### **TABLE OF CONTENTS**

Agreement by Executive Officer(s)/LLC Member(s) Not To Be Subject to the Delaware Workers' Compensation Law through Delaware Merit Rating Plan Endorsement remains unchanged.

Contingent Experience Rating Modification Endorsement

WC 00 04 12

Employers Liability Coverage Endorsement through Delaware Merit Rating Plan Endorsement remains unchanged.

Workers Compensation and Employers Liability Policy Forms remains unchanged.

Approved Effective July 1, 2021

### Workers Compensation and Employers Liability Insurance Policy

WC 00 04 12

### CONTINGENT EXPERIENCE RATING MODIFICATION ENDORSEMENT

The premium for this policy will be adjusted by an experience rating modification factor. The factor shown in the schedule is the Contingent Experience Rating Modification factor based on the appropriate experience data available and replaces any prior experience modification factor. We will issue an endorsement to show a revised factor if appropriate additional experience data becomes available. The contingent factor will apply unless a revised factor is subsequently issued.

Schedule

This endorsement changes the policy to which it is attached and is effective on the date issued unless otherwise stated.

(The information below is required only when this endorsement is issued subsequent to preparation of the policy.)

Endorsement Effective Insured

Policy No.

Endorsement No. Premium

**Insurance Company** 

Countersigned by\_\_\_\_\_

WC 00 04 12 (Ed. 1-90)

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Approved Effective July 1, 2021

**SECTION 4 – RETROSPECTIVE RATING** remains unchanged.

SECTION 5 – EXPERIENCE RATING PLAN remains unchanged.

SECTION 6 – MERIT RATING PLAN remains unchanged.